



STATE OF FLORIDA  
Body Armor (Protective Vests)  
680-850-11-1



POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

POINT BLANK CONCEALABLE BODY ARMOR

| Elite (1 Carrier)    |                  |                                                                                           |                 |                      |                                       |
|----------------------|------------------|-------------------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer         | Product #        | Description                                                                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                 | Elite AXII       | (1) One Elite Carrier with AXII ballistics and soft trauma plate (no thorshield)          | \$ 1,310        | 46%                  | \$ 707                                |
| PBBA                 | Elite AXIIIA     | (1) One Elite Carrier with AXIIIA ballistics and soft trauma plate (no thorshield)        | \$ 1,500        | 46%                  | \$ 810                                |
| PBBA                 | Elite AXII       | (1) One Elite Carrier with AXII ballistics and soft trauma plate (with thorshield)        | \$ 1,390        | 46%                  | \$ 751                                |
| PBBA                 | Elite AXIIIA     | (1) One Elite Carrier with AXIIIA ballistics and soft trauma plate (with thorshield)      | \$ 1,585        | 46%                  | \$ 856                                |
| PBBA                 | Elite AXBIIIA    | (1) One Elite Carrier with AXBIIIA ballistics and soft trauma plate (no thorshield)       | \$ 1,657        | 46%                  | \$ 895                                |
| PBBA                 | Elite AXBII      | (1) One Elite Carrier with AXBII ballistics and soft trauma plate (no thorshield)         | \$ 1,442        | 46%                  | \$ 779                                |
| Elite (2 Carriers)   |                  |                                                                                           |                 |                      |                                       |
| Manufacturer         | Product #        | Description                                                                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                 | Elite AXII       | (2) Two Elite Carriers with AXII ballistics and soft trauma plate (no thorshield)         | \$ 1,540        | 46%                  | \$ 832                                |
| PBBA                 | Elite AXIIIA     | (2) Two Elite Carriers with AXIIIA ballistics and soft trauma plate (no thorshield)       | \$ 1,730        | 46%                  | \$ 934                                |
| PBBA                 | Elite AXII       | (2) Two Elite Carriers with AXII ballistics and soft trauma plate (with thorshield)       | \$ 1,700        | 46%                  | \$ 918                                |
| PBBA                 | Elite AXIIIA     | (2) Two Elite Carriers with AXIIIA ballistics and soft trauma plate (with thorshield)     | \$ 1,895        | 46%                  | \$ 1,023                              |
| PBBA                 | Elite AXBIIIA    | (2) Two Elite Carriers with AXBIIIA ballistics and soft trauma plate (no thorshield)      | \$ 1,894        | 46%                  | \$ 1,023                              |
| PBBA                 | Elite AXBII      | (2) Two Elite Carriers with AXBII ballistics and soft trauma plate (no thorshield)        | \$ 1,679        | 46%                  | \$ 907                                |
| Vision (1 Carrier)   |                  |                                                                                           |                 |                      |                                       |
| Manufacturer         | Product #        | Description                                                                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                 | Vision AIIA-2    | (1) One Vision Carrier with AIIA-2 ballistics and soft trauma plate                       | \$ 1,128        | 46%                  | \$ 609                                |
| PBBA                 | Vision DXIIA     | (1) One Vision Carrier with DXIIA ballistics and soft trauma plate                        | \$ 1,058        | 46%                  | \$ 571                                |
| PBBA                 | Vision DXII      | (1) One Vision Carrier with DXII ballistics and soft trauma plate                         | \$ 1,115        | 46%                  | \$ 602                                |
| PBBA                 | Vision DXIIIA    | (1) One Vision Carrier with DXIIIA ballistics and soft trauma plate                       | \$ 1,392        | 46%                  | \$ 751                                |
| PBBA                 | Vision BIIA      | (1) One Vision Carrier with BIIA ballistics and soft trauma plate                         | \$ 1,058        | 46%                  | \$ 572                                |
| PBBA                 | Vision BII       | (1) One Vision Carrier with BII ballistics and soft trauma plate                          | \$ 1,115        | 46%                  | \$ 602                                |
| PBBA                 | Vision SP+2LE    | (1) One Vision Carrier with SP+2LE ballistics and soft trauma plate                       | \$ 1,198        | 46%                  | \$ 647                                |
| PBBA                 | Vision XPIIIA    | (1) One Vision Carrier with XPIIIA ballistics and soft trauma plate                       | \$ 1,171        | 46%                  | \$ 632                                |
| PBBA                 | Vision FLXIIIA   | (1) One Vision Carrier with FLXIIIA ballistics and soft trauma plate                      | \$ 1,332        | 46%                  | \$ 719                                |
| PBBA                 | Vision AXII      | (1) One Vision Carrier with AXII ballistics and soft trauma plate (with Thorshield)       | \$ 1,320        | 46%                  | \$ 713                                |
| PBBA                 | Vision AXII      | (1) One Vision Carrier with AXII ballistics and soft trauma plate (without Thorshield)    | \$ 1,235        | 46%                  | \$ 667                                |
| PBBA                 | Vision AXIIIA    | (1) One Vision Carrier with AXIIIA ballistics and soft trauma plate (with Thorshield)     | \$ 1,506        | 46%                  | \$ 813                                |
| PBBA                 | Vision AXIIIA    | (1) One Vision Carrier with AXIIIA ballistics and soft trauma plate (without Thorshield)  | \$ 1,420        | 46%                  | \$ 767                                |
| Vision (2 Carrier)   |                  |                                                                                           |                 |                      |                                       |
| Manufacturer         | Product #        | Description                                                                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                 | Vision DXIIA     | (2) Two Vision Carriers with DXIIA ballistics and soft trauma plate                       | \$ 1,288        | 46%                  | \$ 696                                |
| PBBA                 | Vision DXII      | (2) Two Vision Carriers with DXII ballistics and soft trauma plate                        | \$ 1,345        | 46%                  | \$ 726                                |
| PBBA                 | Vision DXIIIA    | (2) Two Vision Carriers with DXIIIA ballistics and soft trauma plate                      | \$ 1,622        | 46%                  | \$ 876                                |
| PBBA                 | Vision BIIA      | (2) Two Vision Carriers with BIIA ballistics and soft trauma plate                        | \$ 1,288        | 46%                  | \$ 696                                |
| PBBA                 | Vision BII       | (2) Two Vision Carriers with BII ballistics and soft trauma plate                         | \$ 1,345        | 46%                  | \$ 726                                |
| PBBA                 | Vision SP+2LE    | (2) Two Vision Carriers with SP+2LE ballistics and soft trauma plate                      | \$ 1,428        | 46%                  | \$ 771                                |
| PBBA                 | Vision XPIIIA    | (2) Two Vision Carriers with XPIIIA ballistics and soft trauma plate                      | \$ 1,401        | 46%                  | \$ 757                                |
| PBBA                 | Vision FLXIIIA   | (2) Two Vision Carriers with FLXIIIA ballistics and soft trauma plate                     | \$ 1,562        | 46%                  | \$ 843                                |
| PBBA                 | Vision AXII      | (2) Two Vision Carrier with AXII ballistics and soft trauma plate (with Thorshield)       | \$ 1,570        | 46%                  | \$ 967                                |
| PBBA                 | Vision AXII      | (2) Two Vision Carrier with AXII ballistics and soft trauma plate (without Thorshield)    | \$ 1,432        | 46%                  | \$ 874                                |
| PBBA                 | Vision AXIIIA    | (2) Two Vision Carrier with AXIIIA ballistics and soft trauma plate (with Thorshield)     | \$ 1,756        | 46%                  | \$ 948                                |
| PBBA                 | Vision AXIIIA    | (2) Two Vision Carrier with AXIIIA ballistics and soft trauma plate (without Thorshield)  | \$ 1,600        | 46%                  | \$ 864                                |
| PBBA                 | Vision AXBIIIA   | (2) Two Vision Carrier with AXBIIIA ballistics and soft trauma plate (Without Thorshield) | \$ 1,765        | 46%                  | \$ 953                                |
| PBBA                 | Vision AXBII     | (2) Two Vision Carrier with AXBII ballistics and soft trauma plate (Without Thorshield)   | \$ 1,561        | 46%                  | \$ 843                                |
| Hi-Lite (1 Carrier)  |                  |                                                                                           |                 |                      |                                       |
| Manufacturer         | Product #        | Description                                                                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                 | Hi-Lite AIIA-2   | (1) One Hi-Lite Carrier with AIIA-2 ballistics and soft trauma plate                      | \$ 1,028        | 46%                  | \$ 555                                |
| PBBA                 | Hi-Lite AII-2    | (1) One Hi-Lite Carrier with AII-2 ballistics and soft trauma plate                       | \$ 1,210        | 46%                  | \$ 653                                |
| PBBA                 | Hi-Lite AIIIA-1  | (1) One Hi-Lite Carrier with AIIIA-1 ballistics and soft trauma plate                     | \$ 1,350        | 46%                  | \$ 729                                |
| PBBA                 | Hi-Lite DXIIA    | (1) One Hi-Lite Carrier with DXIIA ballistics and soft trauma plate                       | \$ 864          | 46%                  | \$ 467                                |
| PBBA                 | Hi-Lite DXII     | (1) One Hi-Lite Carrier with DXII ballistics and soft trauma plate                        | \$ 996          | 46%                  | \$ 538                                |
| PBBA                 | Hi-Lite DXIIIA   | (1) One Hi-Lite Carrier with DXIIIA ballistics and soft trauma plate                      | \$ 1,292        | 46%                  | \$ 698                                |
| PBBA                 | Hi-Lite XPIIIA   | (1) One Hi-Lite Carrier with XPIIIA ballistics and soft trauma plate                      | \$ 1,071        | 46%                  | \$ 578                                |
| PBBA                 | Hi-Lite FLXIIIA  | (1) One Hi-Lite Carrier with FLXIIIA ballistics and soft trauma plate                     | \$ 1,232        | 46%                  | \$ 665                                |
| PBBA                 | Hi-Lite GNXII    | (1) One Hi-Lite Carrier with GNXII ballistics and soft trauma plate                       | \$ 937          | 46%                  | \$ 506                                |
| PBBA                 | Hi-Lite GNXIIIA  | (1) One Hi-Lite Carrier with GNXIIIA ballistics and soft trauma plate                     | \$ 1,062        | 46%                  | \$ 573                                |
| PBBA                 | Hi-Lite AXII-6X8 | (1) One Hi-Lite Carrier with AXII ballistics, 1 6X8 Speed Plate and 1 soft trauma plate   | \$ 1,360        | 46%                  | \$ 734                                |
| Hi-Lite (2 Carriers) |                  |                                                                                           |                 |                      |                                       |
| Manufacturer         | Product #        | Description                                                                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                 | Hi-Lite DXIIA    | (2) Two Hi-Lite Carriers with DXIIA ballistics and soft trauma plate                      | \$ 994          | 46%                  | \$ 537                                |
| PBBA                 | Hi-Lite DXII     | (2) Two Hi-Lite Carriers with DXII ballistics and soft trauma plate                       | \$ 1,126        | 46%                  | \$ 608                                |
| PBBA                 | Hi-Lite DXIIIA   | (2) Two Hi-Lite Carriers with DXIIIA ballistics and soft trauma plate                     | \$ 1,422        | 46%                  | \$ 768                                |
| PBBA                 | Hi-Lite BIIA     | (2) Two Hi-Lite Carriers with BIIA ballistics and soft trauma plate                       | \$ 880          | 46%                  | \$ 475                                |
| PBBA                 | Hi-Lite BII      | (2) Two Hi-Lite Carriers with BII ballistics and soft trauma plate                        | \$ 1,020        | 46%                  | \$ 551                                |
| PBBA                 | Hi-Lite SP+2LE   | (2) Two Hi-Lite Carriers with SP+2LE ballistics and soft trauma plate                     | \$ 1,080        | 46%                  | \$ 583                                |
| PBBA                 | Hi-Lite XPIIIA   | (2) Two Hi-Lite Carriers with XPIIIA ballistics and soft trauma plate                     | \$ 1,100        | 46%                  | \$ 594                                |
| PBBA                 | Hi-Lite FLXIIIA  | (2) Two Hi-Lite Carriers with FLXIIIA ballistics and soft trauma plate                    | \$ 1,200        | 46%                  | \$ 648                                |
| PBBA                 | Hi-Lite GNXII    | (2) Two Hi-Lite Carriers with GNXII ballistics and soft trauma plate                      | \$ 1,067        | 46%                  | \$ 576                                |
| PBBA                 | Hi-Lite GNXIIIA  | (2) Two Hi-Lite Carriers with GNXIIIA ballistics and soft trauma plate                    | \$ 1,192        | 46%                  | \$ 644                                |
| PBBA                 | Hi-Lite AXII     | (2) Two Hi-Lite Carriers with AXII ballistics and soft trauma plate                       | \$ 1,360        | 46%                  | \$ 734                                |



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|------------------------------------|------------------|-------------------------------------------------------------------------|----------|-----|--------|
| PBBA                               | Hi-Lite AXIII A  | (2) Two Hi-Lite Carriers with AXIII A ballistics and soft trauma plate  | \$ 1,547 | 46% | \$ 835 |
| PBBA                               | Hi-Lite CII      | (2) Two Hi-Lite Carriers with CII ballistics and soft trauma Plate      | \$ 780   | 46% | \$ 421 |
| PBBA                               | Hi-Lite AXBIII A | (2) Two Hi-Lite Carriers with AXBIII A ballistics and soft trauma plate | \$ 1,711 | 46% | \$ 924 |
| PBBA                               | Hi-Lite AXBII    | (2) Two Hi-Lite Carriers with AXBII ballistics and soft trauma plate    | \$ 1,496 | 46% | \$ 808 |
| PBBA                               | Hi-Lite BCIII A  | (2) Two Hi-Lite Carriers with BCIII A ballistics and soft trauma plate  | \$ 1,104 | 46% | \$ 596 |



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|------------------------------------|-------------------|-----------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| C-Series (1 Carrier)               |                   |                                                                             |                 |                      |                                       |
| Manufacturer                       | Product #         | Description                                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                               | C-Series IIA/3    | (1) One C-Series Carrier with IIA ballistics, Spike 3 and soft trauma plate | \$ 1,260        | 46%                  | \$ 680                                |
| PBBA                               | C-Series II/2     | (1) One C-Series Carrier with II ballistics, Spike 2 and soft trauma plate  | \$ 1,360        | 46%                  | \$ 734                                |
| PBBA                               | C-Series Spike 1  | (1) One C-Series Carrier with Spike 1 and soft trauma plate                 | \$ 500          | 46%                  | \$ 270                                |
| PBBA                               | C-Series Spike 2  | (1) One C-Series Carrier with Spike 2 and soft trauma plate                 | \$ 600          | 46%                  | \$ 324                                |
| PBBA                               | C-Series Spike 3  | (1) One C-Series Carrier with Spike 3 and soft trauma plate                 | \$ 750          | 46%                  | \$ 405                                |
| PBBA                               | C-Series GNXII    | (1) One C-Series Carrier with GNXII ballistics and soft trauma plate        | \$ 929          | 46%                  | \$ 502                                |
| PBBA                               | C-Series GNXIII   | (1) One C-Series Carrier with GNXIII ballistics and soft trauma plate       | \$ 1,054        | 46%                  | \$ 569                                |
| C-Series (2 Carriers)              |                   |                                                                             |                 |                      |                                       |
| Manufacturer                       | Product #         | Description                                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                               | C-Series CIA-3    | (2) C-Series Carriers with CIA-3 ballistics and soft trauma plate           | \$ 610          | 46%                  | \$ 329                                |
| PBBA                               | C-Series CII-3    | (2) C-Series Carriers with CII-3 ballistics and soft trauma plate           | \$ 660          | 46%                  | \$ 356                                |
| PBBA                               | C-Series CIIIA-2  | (2) C-Series Carriers with CIIIA-2 ballistics and soft trauma plate         | \$ 780          | 46%                  | \$ 421                                |
| PBBA                               | C-Series GNXII    | (2) C-Series Carriers with GNXII ballistics and soft trauma plate           | \$ 1,049        | 46%                  | \$ 566                                |
| PBBA                               | C-Series GNXIII   | (2) C-Series Carriers with GNXIII ballistics and soft trauma plate          | \$ 1,174        | 46%                  | \$ 634                                |
| Python (1 Carrier)                 |                   |                                                                             |                 |                      |                                       |
| Manufacturer                       | Product #         | Description                                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                               | Python AIIA-2     | (1) One Python Carrier with AIIA-2 ballistics and soft trauma plate         | \$ 1,059        | 46%                  | \$ 572                                |
| PBBA                               | Python AII-2      | (1) One Python Carrier with AII-2 ballistics and soft trauma plate          | \$ 1,246        | 46%                  | \$ 673                                |
| PBBA                               | Python AIIIA-1    | (1) One Python Carrier with AIIIA-1 ballistics and soft trauma plate        | \$ 1,391        | 46%                  | \$ 751                                |
| PBBA                               | Python DXIIA      | (1) One Python Carrier with DXIIA ballistics and soft trauma plate          | \$ 890          | 46%                  | \$ 481                                |
| PBBA                               | Python DXII       | (1) One Python Carrier with DXII ballistics and soft trauma plate           | \$ 1,026        | 46%                  | \$ 554                                |
| PBBA                               | Python DXIIIA     | (1) One Python Carrier with DXIIIA ballistics and soft trauma plate         | \$ 1,330        | 46%                  | \$ 718                                |
| PBBA                               | Python BIIA       | (1) One Python Carrier with BIIA ballistics and soft trauma plate           | \$ 920          | 46%                  | \$ 497                                |
| PBBA                               | Python BII        | (1) One Python Carrier with BII ballistics and soft trauma plate            | \$ 1,046        | 46%                  | \$ 565                                |
| PBBA                               | Python SP+2LE     | (1) One Python Carrier with SP+2LE ballistics and soft trauma plate         | \$ 1,131        | 46%                  | \$ 611                                |
| PBBA                               | Python XPIIIA     | (1) One Python Carrier with XPIIIA ballistics and soft trauma plate         | \$ 1,103        | 46%                  | \$ 596                                |
| PBBA                               | Python FLXIIIA    | (1) One Python Carrier with FLXIIIA ballistics and soft trauma plate        | \$ 1,269        | 46%                  | \$ 685                                |
| PBBA                               | Python GNXII      | (1) One Python Carrier with GNXII ballistics and soft trauma plate          | \$ 923          | 46%                  | \$ 498                                |
| PBBA                               | Python GNXIII     | (1) One Python Carrier with GNXIII ballistics and soft trauma plate         | \$ 1,072        | 46%                  | \$ 579                                |
| Python (2 Carriers)                |                   |                                                                             |                 |                      |                                       |
| Manufacturer                       | Product #         | Description                                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                               | Python DXIIA      | (2) Two Python Carriers with DXIIA ballistics and soft trauma plate         | \$ 998          | 46%                  | \$ 539                                |
| PBBA                               | Python DXII       | (2) Two Python Carriers with DXII ballistics and soft trauma plate          | \$ 1,153        | 46%                  | \$ 623                                |
| PBBA                               | Python DXIIIA     | (2) Two Python Carriers with DXIIIA ballistics and soft trauma plate        | \$ 1,360        | 46%                  | \$ 734                                |
| PBBA                               | Python BIIA       | (2) Two Python Carriers with BIIA ballistics and soft trauma plate          | \$ 1,060        | 46%                  | \$ 572                                |
| PBBA                               | Python BII        | (2) Two Python Carriers with BII ballistics and soft trauma plate           | \$ 1,186        | 46%                  | \$ 640                                |
| PBBA                               | Python SP+2LE     | (2) Two Python Carriers with SP+2LE ballistics and soft trauma plate        | \$ 1,080        | 46%                  | \$ 583                                |
| PBBA                               | Python XPIIIA     | (2) Two Python Carriers with XPIIIA ballistics and soft trauma plate        | \$ 1,198        | 46%                  | \$ 647                                |
| PBBA                               | Python FLXIIIA    | (2) Two Python Carriers with FLXIIIA ballistics and soft trauma plate       | \$ 1,409        | 46%                  | \$ 761                                |
| PBBA                               | Python GNXII      | (2) Two Python Carriers with GNXII ballistics and soft trauma plate         | \$ 1,063        | 46%                  | \$ 574                                |
| PBBA                               | Python GNXIII     | (2) Two Python Carriers with GNXIII ballistics and soft trauma plate        | \$ 1,212        | 46%                  | \$ 654                                |
| PBBA                               | Python AXII       | (2) Two Python Carriers with AXII ballistics and soft trauma plate          | \$ 1,400        | 46%                  | \$ 756                                |
| PBBA                               | Python AXIIIA     | (2) Two Python Carriers with AXIIIA ballistics and soft trauma plate        | \$ 1,588        | 46%                  | \$ 858                                |
| PBBA                               | Python AXBIIIA    | (2) Two Python Carriers with AXBIIIA ballistics and soft trauma plate       | \$ 1,749        | 46%                  | \$ 944                                |
| PBBA                               | Python AXBII      | (2) Two Python Carriers with AXBII ballistics and soft trauma plate         | \$ 1,539        | 46%                  | \$ 831                                |
| PBBA                               | Python BCIIA      | (2) Two Python Carriers with BCIIA ballistics and soft trauma plate         | \$ 1,121        | 46%                  | \$ 605                                |
| Executive (1 Carriers)             |                   |                                                                             |                 |                      |                                       |
| Manufacturer                       | Product #         | Description                                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                               | Executive AXII    | Executive with AXII                                                         | \$1,290         | 46%                  | \$697                                 |
| PBBA                               | Executive AXIIIA  | Executive with AXIIIA                                                       | \$1,480         | 46%                  | \$799                                 |
| PBBA                               | Executive SP+2LE  | Executive with SP+2LE                                                       | \$1,230         | 46%                  | \$664                                 |
| PBBA                               | Executive AXBIIIA | Executive with AXBIIIA                                                      | \$1,593         | 46%                  | \$860                                 |
| PBBA                               | Executive AXBII   | Executive with AXBII                                                        | \$1,388         | 46%                  | \$750                                 |
| PBBA                               | Oversize Charge   | Oversize Charge for Executive Vest                                          | \$400           | 46%                  | \$216                                 |



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| <b>POINT BLANK CONCEALABLE ACCESSORIES</b>    |                  |                                       |                        |                             |                                              |
|-----------------------------------------------|------------------|---------------------------------------|------------------------|-----------------------------|----------------------------------------------|
| <b>Point Blank Concealable Outer Carriers</b> |                  |                                       |                        |                             |                                              |
| <b>Manufacturer</b>                           | <b>Product #</b> | <b>Description</b>                    | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PBBA                                          | N/A              | Elite Carrier No Thorshield           | \$ 230                 | 46%                         | \$ 124                                       |
| PBBA                                          | N/A              | Elite Carrier With Thorshield         | \$ 310                 | 46%                         | \$ 167                                       |
| PBBA                                          | N/A              | Standard Carrier                      | \$ 100                 | 46%                         | \$ 54                                        |
| PBBA                                          | N/A              | Hi-Lite Carrier                       | \$ 120                 | 46%                         | \$ 65                                        |
| PBBA                                          | N/A              | Python Carrier                        | \$ 150                 | 46%                         | \$ 81                                        |
| PBBA                                          | N/A              | Vision w/ Thorshield                  | \$ 240                 | 46%                         | \$ 130                                       |
| PBBA                                          | N/A              | SSBS Straps                           | \$ 26                  | 46%                         | \$ 14                                        |
| PBBA                                          | N/A              | Thorshield Sleeve                     | \$ 110                 | 46%                         | \$ 59                                        |
| PBBA                                          | N/A              | Tailored Armor Carrier                | \$ 185                 | 46%                         | \$ 100                                       |
| PBBA                                          | N/A              | Quilted Outershell                    | \$ 180                 | 46%                         | \$ 97                                        |
| PBBA                                          | N/A              | R20D Standard                         | \$ 185                 | 46%                         | \$ 100                                       |
| PBBA                                          | N/A              | R20D Firearms Instructor              | \$ 185                 | 46%                         | \$ 100                                       |
| PBBA                                          | N/A              | R20D MOLLE with Plate Pockets         | \$ 230                 | 46%                         | \$ 124                                       |
| PBBA                                          | N/A              | Low Cost Plate Carrier                | \$ 154                 | 46%                         | \$ 83                                        |
| PBBA                                          | N/A              | Gresham Carrier                       | \$ 250                 | 46%                         | \$ 135                                       |
| PBBA                                          | N/A              | Maverick Carrier                      | \$ 310                 | 46%                         | \$ 167                                       |
| PBBA                                          | N/A              | Endeavor Carrier                      | \$ 310                 | 46%                         | \$ 167                                       |
| PBBA                                          | N/A              | Cordura Carry Case                    | \$ 170                 | 46%                         | \$ 92                                        |
| PBBA                                          | N/A              | Nylon Vest Carry Bag                  | \$ 70                  | 46%                         | \$ 38                                        |
| PBBA                                          | N/A              | Guardian Outercarrier                 | \$ 335                 | 46%                         | \$ 181                                       |
| PBBA                                          | N/A              | Hi Vis Outercarrier                   | \$ 360                 | 46%                         | \$ 194                                       |
| PBBA                                          | N/A              | International Outercarrier with MOLLE | \$ 375                 | 46%                         | \$ 203                                       |
| <b>Point Blank Trauma Insert Plates</b>       |                  |                                       |                        |                             |                                              |
| <b>Manufacturer</b>                           | <b>Product #</b> | <b>Description</b>                    | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PBBA                                          | N/A              | 5"x8" Soft Trauma Insert              | \$ 37                  | 46%                         | \$ 20                                        |
| PBBA                                          | N/A              | 8"x10" Soft Trauma Insert             | \$ 64                  | 46%                         | \$ 35                                        |
| PBBA                                          | N/A              | 5"x8" Blade Plate                     | \$ 64                  | 46%                         | \$ 35                                        |
| PBBA                                          | N/A              | 8"x10" Blade Plate                    | \$ 106                 | 46%                         | \$ 57                                        |
| PBBA                                          | N/A              | 10"x12" Blade Plate                   | \$ 160                 | 46%                         | \$ 86                                        |
| PBBA                                          | N/A              | 5" x 8" Speed Plate                   | \$ 130                 | 43%                         | \$ 74                                        |
| PBBA                                          | N/A              | 8" x 10" Speed Plate                  | \$ 200                 | 43%                         | \$ 114                                       |
| PBBA                                          | N/A              | 5"x7" SPEED Plate Triple Curve        | \$ 120                 | 43%                         | \$ 68                                        |
| PBBA                                          | N/A              | 5"x7" Female SPEED Plate Single Curve | \$ 113                 | 43%                         | \$ 64                                        |
| PBBA                                          | N/A              | 6"x8" SPEED Plate Triple Curve        | \$ 146                 | 43%                         | \$ 83                                        |
| PBBA                                          | N/A              | 6"x8" Female SPEED Plate Single Curve | \$ 146                 | 43%                         | \$ 83                                        |
| PBBA                                          | N/A              | 7"x9" SPEED Plate Triple Curve        | \$ 164                 | 43%                         | \$ 93                                        |
| PBBA                                          | N/A              | 10"x12" SPEED Plate Triple Curve      | \$ 255                 | 43%                         | \$ 145                                       |
| PBBA                                          | N/A              | 5"x7" SPEED Plate PLUS                | \$ 379                 | 43%                         | \$ 216                                       |
| PBBA                                          | N/A              | 6"x8" SPEED Plate PLUS                | \$ 421                 | 43%                         | \$ 240                                       |
| PBBA                                          | N/A              | 7"x9" SPEED Plate PLUS                | \$ 485                 | 43%                         | \$ 276                                       |
| PBBA                                          | N/A              | 8" x 10" SPEED Plate PLUS             | \$ 588                 | 43%                         | \$ 335                                       |
| PBBA                                          | N/A              | 10"x12" SPEED Plate PLUS              | \$ 725                 | 43%                         | \$ 413                                       |

POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

POINT BLANK TACTICAL BODY ARMOR & K9

Dragon Fire Base Vest

| Manufacturer | Product #             | Description                                   | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------------------|-----------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | Dragon Fire CIIIA-2   | Dragon Fire Base Vest with CIIIA-2 ballistics | \$ 1,900        | 43%                  | \$ 1,083                              |
| PBBA         | Dragon Fire KXPPIIA-4 | Dragon Fire Base Vest with KXPPIIA ballistics | \$ 2,200        | 43%                  | \$ 1,254                              |
| PBBA         | Dragon Fire FLXIIIA   | Dragon Fire Base Vest with FLXIIIA ballistics | \$ 2,600        | 43%                  | \$ 1,482                              |
| PBBA         | Dragon Fire DXIIIA    | Dragon Fire Base Vest with DXIIIA ballistics  | \$ 2,500        | 43%                  | \$ 1,425                              |
| PBBA         | Dragon Fire AXIIIA    | Dragon Fire Base Vest with AXIIIA ballistics  | \$ 2,918        | 43%                  | \$ 1,663                              |

Dragon Fire Complete Set

| Manufacturer | Product #             | Description                                      | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------------------|--------------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | Dragon Fire CIIIA-2   | Dragon Fire Complete Set with CIIIA-2 ballistics | \$ 2,600        | 43%                  | \$ 1,482                              |
| PBBA         | Dragon Fire KXPPIIA-4 | Dragon Fire Complete Set with KXPPIIA ballistics | \$ 3,000        | 43%                  | \$ 1,710                              |
| PBBA         | Dragon Fire FLXIIIA   | Dragon Fire Complete Set with FLXIIIA ballistics | \$ 3,400        | 43%                  | \$ 1,938                              |
| PBBA         | Dragon Fire DXIIIA    | Dragon Fire Complete Set with DXIIIA ballistics  | \$ 3,300        | 43%                  | \$ 1,881                              |
| PBBA         | Dragon Fire AXIIIA    | Dragon Fire Complete Set with AXIIIA ballistics  | \$ 3,965        | 43%                  | \$ 2,260                              |

Ram-1 Base Vest

| Manufacturer | Product #      | Description                            | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|----------------|----------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | RAM1 CIIIA-2   | RAM1 Base Vest with CIIIA-2 ballistics | \$ 2,000        | 43%                  | \$ 1,140                              |
| PBBA         | RAM1 KXPPIIA-4 | RAM1 Base Vest with KXPPIIA ballistics | \$ 2,300        | 43%                  | \$ 1,311                              |
| PBBA         | RAM1 FLXIIIA   | RAM1 Base Vest with FLXIIIA ballistics | \$ 2,700        | 43%                  | \$ 1,539                              |
| PBBA         | RAM1 DXIIIA    | RAM1 Base Vest with DXIIIA ballistics  | \$ 2,500        | 43%                  | \$ 1,425                              |
| PBBA         | RAM1 AXIIIA    | RAM1 Base Vest with AXIIIA ballistics  | \$ 2,969        | 43%                  | \$ 1,692                              |

Ram-1 Complete Set

| Manufacturer | Product #      | Description                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|----------------|-------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | RAM1 CIIIA-2   | RAM1 Complete Set with CIIIA-2 ballistics | \$ 2,600        | 43%                  | \$ 1,482                              |
| PBBA         | RAM1 KXPPIIA-4 | RAM1 Complete Set with KXPPIIA ballistics | \$ 2,700        | 43%                  | \$ 1,539                              |
| PBBA         | RAM1 FLXIIIA   | RAM1 Complete Set with FLXIIIA ballistics | \$ 3,100        | 43%                  | \$ 1,767                              |
| PBBA         | RAM1 DXIIIA    | RAM1 Complete Set with DXIIIA ballistics  | \$ 3,400        | 43%                  | \$ 1,938                              |
| PBBA         | RAM1 AXIIIA    | RAM1 Complete Set with AXIIIA ballistics  | \$ 3,976        | 43%                  | \$ 2,266                              |

S.P.I.D.E.R Base Vest

| Manufacturer | Product #          | Description                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|--------------------|----------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | Spider KXPPIIA-2FO | Spider Base Vest with KXPPIIA-2FO ballistics | \$ 2,100        | 43%                  | \$ 1,197                              |

S.P.I.D.E.R Complete Set

| Manufacturer | Product #          | Description                                          | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|--------------------|------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | Spider KXPPIIA-2FO | Spider Base Complete Set with KXPPIIA-2FO ballistics | \$ 3,000        | 43%                  | \$ 1,710                              |

International W/Molle Base Vest

| Manufacturer | Product #             | Description                                     | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------------------|-------------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | International CIIIA-2 | International Base Vest with CIIIA-2 ballistics | \$ 900          | 43%                  | \$ 513                                |
| PBBA         | International KXPPIIA | International Base Vest with KXPPIIA ballistics | \$ 1,100        | 43%                  | \$ 627                                |
| PBBA         | International FLXIIIA | International Base Vest with FLXIIIA ballistics | \$ 1,300        | 43%                  | \$ 741                                |

Operator Base Vest

| Manufacturer | Product #        | Description                                | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|------------------|--------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | Operator CIIIA-2 | Operator Base Vest with CIIIA-2 ballistics | \$ 1,400        | 43%                  | \$ 798                                |
| PBBA         | Operator XPIIIA  | Operator Base Vest with KXPPIIA ballistics | \$ 1,600        | 43%                  | \$ 912                                |
| PBBA         | Operator FLXIIIA | Operator Base Vest with FLXIIIA ballistics | \$ 1,800        | 43%                  | \$ 1,026                              |
| PBBA         | Operator DXIIIA  | Operator Base Vest with DXIIIA ballistics  | \$ 1,700        | 43%                  | \$ 969                                |

Operator Complete Set

| Manufacturer | Product #        | Description                                   | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|------------------|-----------------------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | Operator CIIIA-2 | Operator Complete Set with CIIIA-2 ballistics | \$ 1,800        | 43%                  | \$ 1,026                              |
| PBBA         | Operator XPIIIA  | Operator Complete Set with KXPPIIA ballistics | \$ 2,200        | 43%                  | \$ 1,254                              |
| PBBA         | Operator FLXIIIA | Operator Complete Set with FLXIIIA ballistics | \$ 2,400        | 43%                  | \$ 1,368                              |
| PBBA         | Operator DXIIIA  | Operator Complete Set with DXIIIA ballistics  | \$ 2,300        | 43%                  | \$ 1,311                              |

SPEAR Ballistic Panels

| Manufacturer | Product #     | Description                   | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|---------------|-------------------------------|-----------------|----------------------|---------------------------------------|
| PBBA         | SPEAR CIIIA-2 | Spear Ballistic Panel CIIIA-2 | \$ 900          | 43%                  | \$ 513                                |
| PBBA         | SPEAR KXPPIIA | Spear Ballistic Panel KXPPIIA | \$ 1,200        | 43%                  | \$ 684                                |
| PBBA         | SPEAR XPIIIA  | Spear Ballistic Panel XPIIIA  | \$ 1,200        | 43%                  | \$ 684                                |
| PBBA         | SPEAR FLXIIIA | Spear Ballistic Panel FLXIIIA | \$ 1,400        | 43%                  | \$ 798                                |
| PBBA         | SPEAR DXIIIA  | Spear Ballistic Panel DXIIIA  | \$ 1,300        | 43%                  | \$ 741                                |
| PBBA         | SPEAR SP+2LE  | Spear Ballistic Panel SP+2LE  | \$ 1,200        | 43%                  | \$ 684                                |

K9 Vest with ballistics





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POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| POINT BLANK TACTICAL BODY ARMOR & K9 |             |                                       |                 |                      |                                       |
|--------------------------------------|-------------|---------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                         | Product #   | Description                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PBBA                                 | K9 BII      | K9 Vest with BII ballistics           | \$ 1,060        | 43%                  | \$ 604                                |
| PBBA                                 | K9 CII      | K9 Vest with CII ballistics           | \$ 900          | 43%                  | \$ 513                                |
| PBBA                                 | K9 KXP IIIA | K9 Vest with KXP IIIA ballistics      | \$ 1,120        | 43%                  | \$ 638                                |
| PBBA                                 | K9 IIA/3    | K9 Vest with IIA ballistics & Spike 3 | \$ 1,400        | 43%                  | \$ 798                                |



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**POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS**

| <b>POINT BLANK TACTICAL ACCESSORIES</b> |                                        |                                                                  |                        |                             |                                              |
|-----------------------------------------|----------------------------------------|------------------------------------------------------------------|------------------------|-----------------------------|----------------------------------------------|
| <b>Accessories</b>                      |                                        |                                                                  |                        |                             |                                              |
| <b>Manufacturer</b>                     | <b>Product #</b>                       | <b>Description</b>                                               | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PBBA                                    | Collar CIIIA-2                         | Collar Tactical Component with CIIIA-2 ballistics                | \$ 90                  | 43%                         | \$ 51                                        |
| PBBA                                    | Collar KXPPIIA-4                       | Collar Tactical Component with KXPPIIA-4 ballistics              | \$ 100                 | 43%                         | \$ 57                                        |
| PBBA                                    | Collar FLXIIIA                         | Collar Tactical Component with FLXIIIA ballistics                | \$ 130                 | 43%                         | \$ 74                                        |
| PBBA                                    | Collar DXIIIA                          | Collar Tactical Component with DXIIIA ballistics                 | \$ 110                 | 43%                         | \$ 63                                        |
| PBBA                                    | Throat CIIIA-2                         | Throat Tactical Component with CIIIA-2 ballistics                | \$ 55                  | 43%                         | \$ 31                                        |
| PBBA                                    | Throat KXPPIIA-4                       | Throat Tactical Component with KXPPIIA-4 ballistics              | \$ 65                  | 43%                         | \$ 37                                        |
| PBBA                                    | Throat FLXIIIA                         | Throat Tactical Component with FLXIIIA ballistics                | \$ 85                  | 43%                         | \$ 48                                        |
| PBBA                                    | Throat DXIIIA                          | Throat Tactical Component with DXIIIA ballistics                 | \$ 75                  | 43%                         | \$ 43                                        |
| PBBA                                    | Groin CIIIA-2                          | Groin Tactical Component with CIIIA-2 ballistics                 | \$ 135                 | 43%                         | \$ 77                                        |
| PBBA                                    | Groin KXPPIIA-4                        | Groin Tactical Component with KXPPIIA-4 ballistics               | \$ 185                 | 43%                         | \$ 105                                       |
| PBBA                                    | Groin FLXIIIA                          | Groin Tactical Component with FLXIIIA ballistics                 | \$ 225                 | 43%                         | \$ 128                                       |
| PBBA                                    | Groin DXIIIA                           | Groin Tactical Component with DXIIIA ballistics                  | \$ 215                 | 43%                         | \$ 123                                       |
| PBBA                                    | Biceps (set) CIIIA-2                   | Biceps (set) Tactical Component with CIIIA-2 ballistics          | \$ 300                 | 43%                         | \$ 171                                       |
| PBBA                                    | Biceps (set) KXPPIIA-4                 | Biceps (set) Tactical Component with KXPPIIA-4 ballistics        | \$ 360                 | 43%                         | \$ 205                                       |
| PBBA                                    | Biceps (set) FLXIIIA                   | Biceps (set) Tactical Component with FLXIIIA ballistics          | \$ 440                 | 43%                         | \$ 251                                       |
| PBBA                                    | Biceps (set) DXIIIA                    | Biceps (set) Tactical Component with DXIIIA ballistics           | \$ 400                 | 43%                         | \$ 228                                       |
| PBBA                                    | Lower Back Extender CIIIA-2            | Lower Back Extender Tactical Component with CIIIA-2 ballistics   | \$ 90                  | 43%                         | \$ 51                                        |
| PBBA                                    | Lower Back Extender KXPPIIA-4          | Lower Back Extender Tactical Component with KXPPIIA-4 ballistics | \$ 130                 | 43%                         | \$ 74                                        |
| PBBA                                    | Lower Back Extender FLXIIIA            | Lower Back Extender Tactical Component with FLXIIIA ballistics   | \$ 150                 | 43%                         | \$ 86                                        |
| PBBA                                    | Lower Back Extender DXIIIA             | Lower Back Extender Tactical Component with DXIIIA ballistics    | \$ 140                 | 43%                         | \$ 80                                        |
| PBBA                                    | DragonFire Shoulder Protection CIIIA-2 | DragonFire Shoulder Protection (Set) with CIIIA-2 ballistics     | \$ 150                 | 43%                         | \$ 86                                        |
| PBBA                                    | DragonFire Shoulder Protection KXPPIIA | DragonFire Shoulder Protection (Set) with KXPPIIA ballistics     | \$ 190                 | 43%                         | \$ 108                                       |
| PBBA                                    | DragonFire Shoulder Protection FLXIIIA | DragonFire Shoulder Protection (Set) with FLXIIIA ballistics     | \$ 250                 | 43%                         | \$ 143                                       |
| PBBA                                    | DragonFire Shoulder Protection DXIIIA  | DragonFire Shoulder Protection (Set) with DXIIIA ballistics      | \$ 240                 | 43%                         | \$ 137                                       |



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**POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS**

| <b>PACA CONCEALABLE BODY ARMOR</b> |                    |                                                                           |                        |                             |                                              |
|------------------------------------|--------------------|---------------------------------------------------------------------------|------------------------|-----------------------------|----------------------------------------------|
| <b>Blue Steel (2 Carriers)</b>     |                    |                                                                           |                        |                             |                                              |
| <b>Manufacturer</b>                | <b>Product #</b>   | <b>Description</b>                                                        | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PACA                               | Blue Steel DXIIA   | (2) Two Blue Steel Carriers with DXIIA ballistics and soft trauma plate   | \$ 1,288               | 46%                         | \$ 696                                       |
| PACA                               | Blue Steel DXII    | (2) Two Blue Steel Carriers with DXII ballistics and soft trauma plate    | \$ 1,345               | 46%                         | \$ 726                                       |
| PACA                               | Blue Steel DXIIIA  | (2) Two Blue Steel Carriers with DXIIIA ballistics and soft trauma plate  | \$ 1,622               | 46%                         | \$ 876                                       |
| PACA                               | Blue Steel KXPIIIA | (2) Two Blue Steel Carriers with KXPIIIA ballistics and soft trauma plate | \$ 1,401               | 46%                         | \$ 757                                       |
| PACA                               | Blue Steel SP+2LE  | (2) Two Blue Steel Carriers with SP+2LE ballistics and soft trauma plate  | \$ 1,428               | 46%                         | \$ 771                                       |
| PACA                               | Blue Steel FLXIIIA | (2) Two Blue Steel Carriers with FLXIIIA ballistics and soft trauma plate | \$ 1,562               | 46%                         | \$ 843                                       |
| PACA                               | Blue Steel BII     | (2) Two Blue Steel Carriers with BII ballistics and soft trauma plate     | \$ 1,345               | 46%                         | \$ 726                                       |
| PACA                               | Blue Steel BIIA    | (2) Two Blue Steel Carriers with BIIA ballistics and soft trauma plate    | \$ 1,288               | 46%                         | \$ 696                                       |
| <b>Perform-X (2 Carriers)</b>      |                    |                                                                           |                        |                             |                                              |
| <b>Manufacturer</b>                | <b>Product #</b>   | <b>Description</b>                                                        | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PACA                               | Perform-X AIIA-2   | (2) Two Perform-X Carriers with AIIA-2 ballistics and soft trauma plate   | \$ 1,158               | 46%                         | \$ 625                                       |
| PACA                               | Perform-X AII-2    | (2) Two Perform-X Carriers with AII-2 ballistics and soft trauma plate    | \$ 1,340               | 46%                         | \$ 724                                       |
| PACA                               | Perform-X AIIIA-1  | (2) Two Perform-X Carriers with AIIIA-1 ballistics and soft trauma plate  | \$ 1,480               | 46%                         | \$ 799                                       |
| PACA                               | Perform-X DXIIA    | (2) Two Perform-X Carriers with DXIIA ballistics and soft trauma plate    | \$ 1,030               | 46%                         | \$ 556                                       |
| PACA                               | Perform-X DXII     | (2) Two Perform-X Carriers with DXII ballistics and soft trauma plate     | \$ 1,145               | 46%                         | \$ 618                                       |
| PACA                               | Perform-X DXIIIA   | (2) Two Perform-X Carriers with DXIIIA ballistics and soft trauma plate   | \$ 1,460               | 46%                         | \$ 788                                       |
| PACA                               | Perform-X KXPIIIA  | (2) Two Perform-X Carriers with KXPIIIA ballistics and soft trauma plate  | \$ 1,100               | 46%                         | \$ 594                                       |
| PACA                               | Perform-X SP+2LE   | (2) Two Perform-X Carriers with SP+2LE ballistics and soft trauma plate   | \$ 1,228               | 46%                         | \$ 663                                       |
| PACA                               | Perform-X FLXIIIA  | (2) Two Perform-X Carriers with FLXIIIA ballistics and soft trauma plate  | \$ 1,362               | 46%                         | \$ 735                                       |
| PACA                               | Perform-X BII      | (2) Two Perform-X Carriers with BII ballistics and soft trauma plate      | \$ 1,020               | 46%                         | \$ 551                                       |
| PACA                               | Perform-X BIIA     | (2) Two Perform-X Carriers with BIIA ballistics and soft trauma plate     | \$ 880                 | 46%                         | \$ 475                                       |
| PBBA                               | Perform-X GNXII    | (2) Two Perform-X Carriers with GNXII ballistics and soft trauma plate    | \$ 1,067               | 46%                         | \$ 576                                       |
| PBBA                               | Perform-X GNXIIIA  | (2) Two Perform-X Carriers with GNXIIIA ballistics and soft trauma plate  | \$ 1,192               | 46%                         | \$ 644                                       |
| <b>Standard (2 Carriers)</b>       |                    |                                                                           |                        |                             |                                              |
| <b>Manufacturer</b>                | <b>Product #</b>   | <b>Description</b>                                                        | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PACA                               | Standard CIIA-3    | (2) Two Standard Carriers with CIIA-3 ballistics and soft trauma plate    | \$ 610                 | 46%                         | \$ 329                                       |
| PACA                               | Standard CII-3     | (2) Two Standard Carriers with CII-3 ballistics and soft trauma plate     | \$ 660                 | 46%                         | \$ 356                                       |
| PACA                               | Standard CIIIA-2   | (2) Two CIIIA-2 Carriers with CIIIA-2 ballistics and soft trauma plate    | \$ 780                 | 46%                         | \$ 421                                       |



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**POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS**

**PACA CONCEALABLE ACCESSORIES**

**PACA Concealable Outer Carriers**

| Manufacturer | Product # | Description      | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|------------------|-----------------|----------------------|---------------------------------------|
| PACA         | N/A       | Standard Carrier | \$ 100          | 46%                  | \$ 54                                 |
| PACA         | N/A       | PerformX Carrier | \$ 120          | 46%                  | \$ 65                                 |

**PACA Crossover Outershell Carriers**

| Manufacturer | Product # | Description                    | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|--------------------------------|-----------------|----------------------|---------------------------------------|
| PACA         | N/A       | TAC08 Tailored Armor Carrier   | \$ 185          | 46%                  | \$ 100                                |
| PACA         | N/A       | Quilted Carrier                | \$ 180          | 46%                  | \$ 97                                 |
| PACA         | N/A       | MAC08                          | \$ 185          | 46%                  | \$ 100                                |
| PACA         | N/A       | MAC-GL w/MOLLE & Plate Pockets | \$ 230          | 46%                  | \$ 124                                |
| PACA         | N/A       | Gresham Carrier                | \$ 310          | 46%                  | \$ 167                                |
| PACA         | N/A       | Maverick Carrier               | \$ 310          | 46%                  | \$ 167                                |
| PACA         | N/A       | Endeavor Carrier               | \$ 310          | 46%                  | \$ 167                                |
| PBBA         | N/A       | SSBS Straps                    | \$ 26           | 46%                  | \$ 14                                 |
| PBBA         | N/A       | Cordura Carry Case             | \$ 170          | 46%                  | \$ 92                                 |
| PBBA         | N/A       | Nylon Vest Carry Bag           | \$ 70           | 46%                  | \$ 38                                 |

**PACA Trauma Insert Plates**

| Manufacturer | Product # | Description               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|---------------------------|-----------------|----------------------|---------------------------------------|
| PACA         | N/A       | 5"x8" Soft Trauma Insert  | \$ 37           | 46%                  | \$ 20                                 |
| PACA         | N/A       | 8"x10" Soft Trauma Insert | \$ 64           | 46%                  | \$ 35                                 |
| PACA         | N/A       | 5"x8" Blade Plate         | \$ 64           | 46%                  | \$ 35                                 |
| PACA         | N/A       | 8"x10" Blade Plate        | \$ 106          | 46%                  | \$ 57                                 |
| PACA         | N/A       | 10"x12" Blade Plate       | \$ 160          | 46%                  | \$ 86                                 |



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| <b>PACA CORRECTIONS BODY ARMOR</b> |                  |                                                         |                 |                      |                                       |
|------------------------------------|------------------|---------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| <b>Standard Carrier</b>            |                  |                                                         |                 |                      |                                       |
| Manufacturer                       | Product #        | Description                                             | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                               | Standard Spike 1 | Standard Carrier with Spike 1                           | \$ 575          | 43%                  | \$ 328                                |
| PACA                               | Standard Spike 2 | Standard Carrier with Spike 2                           | \$ 690          | 43%                  | \$ 393                                |
| PACA                               | Standard Spike 3 | Standard Carrier with Spike 3                           | \$ 860          | 43%                  | \$ 490                                |
| PACA                               | Standard IIA/3   | Standard Carrier with Level IIA ballistics and Spike 3  | \$ 1,260        | 43%                  | \$ 718                                |
| PACA                               | Standard IIIA/3  | Standard Carrier with Level IIIA ballistics and Spike 3 | \$ 1,680        | 43%                  | \$ 907                                |
| PACA                               | Standard II/2    | Standard Carrier with Level II ballistics and Spike 2   | \$ 1,360        | 43%                  | \$ 775                                |

| <b>SVIII Corrections Base Vest</b> |               |                                                       |                 |                      |                                       |
|------------------------------------|---------------|-------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                       | Product #     | Description                                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                               | SVIII Spike 3 | SVIII Base Vest with Spike 3                          | \$ 1,600        | 43%                  | \$ 912                                |
| PACA                               | SVIII IIA/3   | SVIII Base Vest with Level IIA ballistics and Spike 3 | \$ 2,100        | 43%                  | \$ 1,197                              |
| PACA                               | SVIII II/2    | SVIII Base Vest with Level II ballistics and Spike 2  | \$ 2,300        | 43%                  | \$ 1,311                              |

| <b>SVIII Corrections Complete Set</b> |               |                                                          |                 |                      |                                       |
|---------------------------------------|---------------|----------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                          | Product #     | Description                                              | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                                  | SVIII Spike 3 | SVIII Complete Set with Spike 3                          | \$ 2,200        | 43%                  | \$ 1,254                              |
| PACA                                  | SVIII IIA/3   | SVIII Complete Set with Level IIA ballistics and Spike 3 | \$ 2,800        | 43%                  | \$ 1,596                              |
| PACA                                  | SVIII II/2    | SVIII Complete Set with Level II ballistics and Spike 2  | \$ 3,000        | 43%                  | \$ 1,710                              |

| <b>Operator Corrections Base Vest</b> |                  |                                                          |                 |                      |                                       |
|---------------------------------------|------------------|----------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                          | Product #        | Description                                              | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                                  | Operator Spike 3 | Operator Base Vest with Spike 3                          | \$ 1,400        | 43%                  | \$ 798                                |
| PACA                                  | Operator IIA/3   | Operator Base Vest with Level IIA ballistics and Spike 3 | \$ 1,700        | 43%                  | \$ 969                                |
| PACA                                  | Operator II/2    | Operator Base Vest with Level II ballistics and Spike 2  | \$ 1,800        | 43%                  | \$ 1,026                              |

| <b>Operator Corrections Complete Set</b> |                  |                                                             |                 |                      |                                       |
|------------------------------------------|------------------|-------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                             | Product #        | Description                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                                     | Operator Spike 3 | Operator Complete Set Spike 3                               | \$ 2,100        | 43%                  | \$ 1,197                              |
| PACA                                     | Operator IIA/3   | Operator Complete Set with Level IIA ballistics and Spike 3 | \$ 2,600        | 43%                  | \$ 1,482                              |
| PACA                                     | Operator II/2    | Operator Complete Set with Level II ballistics and Spike 2  | \$ 2,800        | 43%                  | \$ 1,596                              |

| <b>Thrust Guard: 3/Spike; 3/Edged Blade</b> |           |                                                        |                 |                      |                                       |
|---------------------------------------------|-----------|--------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                                | Product # | Description                                            | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                                        | TG-1      | Thrustguard Max. Coverage TG-1, 3/Spike, 3/Edged Blade | \$ 950          | 43%                  | \$ 542                                |

| <b>Cell Extraction Vest</b> |                      |                                                    |                 |                      |                                       |
|-----------------------------|----------------------|----------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                | Product #            | Description                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                        | Cell Extraction Vest | Cell Extraction Vest (Blunt Trauma Reduction Vest) | \$ 1,200        | 43%                  | \$ 684                                |



**STATE OF FLORIDA  
Body Armor (Protective Vests)  
680-850-11-1**



**POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS**

| <b>PACA CORRECTIONS ACCESSORIES</b> |                          |                                                                  |                        |                             |                                              |
|-------------------------------------|--------------------------|------------------------------------------------------------------|------------------------|-----------------------------|----------------------------------------------|
| <b>PACA Corrections Accessories</b> |                          |                                                                  |                        |                             |                                              |
| <b>Manufacturer</b>                 | <b>Product #</b>         | <b>Description</b>                                               | <b>MSRP (per each)</b> | <b>Discount % From MSRP</b> | <b>Bid Price - State Agencies (per each)</b> |
| PACA                                | Collar Spike 3           | Collar Component with Spike 3                                    | \$ 105                 | 43%                         | \$ 60                                        |
| PACA                                | Throat Protector Spike 3 | Throat Protector Component with Spike 3                          | \$ 60                  | 43%                         | \$ 34                                        |
| PACA                                | Groin Protector Spike 3  | Groin Protector Component with Spike 3                           | \$ 140                 | 43%                         | \$ 80                                        |
| PACA                                | Biceps Spike 3           | Biceps Component with Spike 3                                    | \$ 250                 | 43%                         | \$ 143                                       |
| PACA                                | Collar IIA/3             | Collar Component with Level IIA ballistics and Spike 3           | \$ 120                 | 43%                         | \$ 68                                        |
| PACA                                | Throat Protector IIA/3   | Throat Protector Component with Level IIA ballistics and Spike 3 | \$ 90                  | 43%                         | \$ 51                                        |
| PACA                                | Groin Protector IIA/3    | Groin Protector Component with Level IIA ballistics and Spike 3  | \$ 250                 | 43%                         | \$ 143                                       |
| PACA                                | Biceps IIA/3             | Biceps Component with Level IIA ballistics and Spike 3           | \$ 390                 | 43%                         | \$ 222                                       |
| PACA                                | Collar II/2              | Collar Component with Level II ballistics and Spike 2            | \$ 130                 | 43%                         | \$ 74                                        |
| PACA                                | Throat Protector II/2    | Throat Protector Component with Level II ballistics and Spike 2  | \$ 100                 | 43%                         | \$ 57                                        |
| PACA                                | Groin Protector II/2     | Groin Protector Component with Level II ballistics and Spike 2   | \$ 260                 | 43%                         | \$ 148                                       |
| PACA                                | Biceps II/2              | Biceps Component with Level II ballistics and Spike 2            | \$ 400                 | 43%                         | \$ 228                                       |



POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| PACA CORRECTIONS BATONS |                         |                         |                 |                      |                                       |
|-------------------------|-------------------------|-------------------------|-----------------|----------------------|---------------------------------------|
| Friction Lock Batons    |                         |                         |                 |                      |                                       |
| Manufacturer            | Product #               | Description             | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| PACA                    | 21" Friction Lock Baton | 21" Friction Lock Baton | \$ 134          | 43%                  | \$ 76                                 |
| PACA                    | 26" Friction Lock Baton | 26" Friction Lock Baton | \$ 140          | 43%                  | \$ 80                                 |
| PACA                    | Elite Side Handle       | Elite Side Handle       | \$ 110          | 43%                  | \$ 63                                 |
| PACA                    | 21" Alpha Lock          | 21" Alpha Lock          | \$ 173          | 43%                  | \$ 99                                 |



|                                                   |
|---------------------------------------------------|
| POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS |
| PARACLETE TACTICAL ARMOR & COMPONENTS             |



POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| PARACLETE TACTICAL ARMOR & COMPONENTS    |                      |                                                   |                 |                      |                                       |
|------------------------------------------|----------------------|---------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Super Hornet (Paraclete Brand) Base Vest |                      |                                                   |                 |                      |                                       |
| Manufacturer                             | Product #            | Description                                       | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                | Super Hornet AXIIIA  | Super Hornet Base Vest with AXIIIA ballistics     | \$ 3,400        | 43%                  | \$ 1,938                              |
| Paraclete                                | Super Hornet FLXIIIA | Super Hornet Vest with FLXIIIA ballistics         | \$ 2,768        | 43%                  | \$ 1,578                              |
| Paraclete                                | Super Hornet DXIIIA  | Super Hornet Base Vest with DXIIIA ballistics     | \$ 2,665        | 43%                  | \$ 1,519                              |
| Paraclete                                | Super Hornet SP+2LE  | Super Hornet Base Vest with SP+2LE ballistics     | \$ 2,460        | 43%                  | \$ 1,402                              |
| Paraclete                                | Super Hornet AXII    | Super Hornet Base Vest with AXII ballistics       | \$ 2,785        | 43%                  | \$ 1,587                              |
| Paraclete                                | Super Hornet XPIIIA  | Super Hornet Base Vest with XPIIIA ballistics     | \$ 2,255        | 43%                  | \$ 1,285                              |
| Paraclete                                | Super Hornet AXBIIIA | Super Hornet Base Vest with AXBIIIA ballistics    | \$ 3,751        | 43%                  | \$ 2,138                              |
| Paraclete                                | Super Hornet AXBII   | Super Hornet Base Vest with AXBII ballistics      | \$ 3,073        | 43%                  | \$ 1,752                              |
| Paraclete                                | Super Hornet GNXIIIA | Super Hornet Base Vest with GNXIIIA ballistics    | \$ 2,610        | 43%                  | \$ 1,488                              |
| Paraclete                                | Super Hornet CIIIA-2 | Super Hornet Base Vest with CIIIA-2 ballistics    | \$ 1,948        | 43%                  | \$ 1,110                              |
| Super Hornet (Paraclete Brand) Complete  |                      |                                                   |                 |                      |                                       |
| Manufacturer                             | Product #            | Description                                       | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                | Super Hornet AXIIIA  | Super Hornet Complete Set with AXIIIA ballistics  | \$ 4,830        | 43%                  | \$ 2,753                              |
| Paraclete                                | Super Hornet FLXIIIA | Super Hornet Complete Set with FLXIIIA ballistics | \$ 3,280        | 43%                  | \$ 1,870                              |
| Paraclete                                | Super Hornet DXIIIA  | Super Hornet Complete Set with DXIIIA ballistics  | \$ 3,178        | 43%                  | \$ 1,811                              |
| Paraclete                                | Super Hornet SP+2LE  | Super Hornet Complete Set with SP+2LE ballistics  | \$ 2,973        | 43%                  | \$ 1,695                              |
| Paraclete                                | Super Hornet AXII    | Super Hornet Complete Set with AXII ballistics    | \$ 4,011        | 43%                  | \$ 2,286                              |
| Paraclete                                | Super Hornet XPIIIA  | Super Hornet Complete Set with XPIIIA ballistics  | \$ 2,768        | 43%                  | \$ 1,578                              |
| Paraclete                                | Super Hornet AXBIIIA | Super Hornet Complete Set with AXBIIIA ballistics | \$ 5,327        | 43%                  | \$ 3,036                              |
| Paraclete                                | Super Hornet AXBII   | Super Hornet Complete Set with AXBII ballistics   | \$ 4,413        | 43%                  | \$ 2,515                              |
| Paraclete                                | Super Hornet GNXIIIA | Super Hornet Complete Set with GNXIIIA ballistics | \$ 3,600        | 43%                  | \$ 2,052                              |
| Paraclete                                | Super Hornet CIIIA-2 | Super Hornet Complete Set with CIIIA-2 ballistics | \$ 2,358        | 43%                  | \$ 1,344                              |
| Alpha One (Base Vest)                    |                      |                                                   |                 |                      |                                       |
| Manufacturer                             | Product #            | Description                                       | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                | Alpha One AXIIIA     | Alpha One Base Vest with AXIIIA ballistics        | \$ 3,175        | 43%                  | \$ 1,810                              |
| Paraclete                                | Alpha One AXII       | Alpha One Base Vest with AXII ballistics          | \$ 2,750        | 43%                  | \$ 1,568                              |
| Paraclete                                | Alpha One FIIIA      | Alpha One Base Vest with FIIIA ballistics         | \$ 3,193        | 43%                  | \$ 1,820                              |
| Paraclete                                | Alpha One FLXIIIA    | Alpha One Base Vest with FLXIIIA ballistics       | \$ 3,100        | 43%                  | \$ 1,767                              |
| Paraclete                                | Alpha One DXIIIA     | Alpha One Base Vest with DXIIIA ballistics        | \$ 3,000        | 43%                  | \$ 1,710                              |
| Paraclete                                | Alpha One SP+2LE     | Alpha One Base Vest with SP+2LE ballistics        | \$ 2,750        | 43%                  | \$ 1,568                              |
| Paraclete                                | Alpha One XPIIIA     | Alpha One Base Vest with XPIIIA ballistics        | \$ 2,550        | 43%                  | \$ 1,454                              |
| Paraclete                                | Alpha One AXBIIIA    | Alpha One Base Vest with AXBIIIA ballistics       | \$ 3,498        | 43%                  | \$ 1,994                              |
| Paraclete                                | Alpha One AXBII      | Alpha One Base Vest with AXBII ballistics         | \$ 3,121        | 43%                  | \$ 1,779                              |
| Paraclete                                | Alpha One GNXIIIA    | Alpha One Base Vest with GNXIIIA ballistics       | \$ 2,350        | 43%                  | \$ 1,340                              |
| Paraclete                                | Alpha One CIIIA-2    | Alpha One Base Vest with CIIIA-2 ballistics       | \$ 2,150        | 43%                  | \$ 1,226                              |
| Alpha One (Complete Set)                 |                      |                                                   |                 |                      |                                       |
| Manufacturer                             | Product #            | Description                                       | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                | Alpha One AXIIIA     | Alpha One Complete Set with AXIIIA ballistics     | \$ 4,325        | 43%                  | \$ 2,465                              |
| Paraclete                                | Alpha One AXII       | Alpha One Complete Set with AXII ballistics       | \$ 3,690        | 43%                  | \$ 2,103                              |
| Paraclete                                | Alpha One FIIIA      | Alpha One Complete Set with FIIIA ballistics      | \$ 4,200        | 43%                  | \$ 2,394                              |
| Paraclete                                | Alpha One FLXIIIA    | Alpha One Complete Set with FLXIIIA ballistics    | \$ 4,050        | 43%                  | \$ 2,309                              |
| Paraclete                                | Alpha One DXIIIA     | Alpha One Complete Set with DXIIIA ballistics     | \$ 3,950        | 43%                  | \$ 2,252                              |
| Paraclete                                | Alpha One SP+2LE     | Alpha One Complete Set with SP+2LE ballistics     | \$ 3,575        | 43%                  | \$ 2,038                              |
| Paraclete                                | Alpha One XPIIIA     | Alpha One Complete Set with XPIIIA ballistics     | \$ 3,300        | 43%                  | \$ 1,881                              |
| Paraclete                                | Alpha One AXBIIIA    | Alpha One Complete Set with AXBIIIA ballistics    | \$ 4,897        | 43%                  | \$ 2,791                              |
| Paraclete                                | Alpha One AXBII      | Alpha One Complete Set with AXBII ballistics      | \$ 4,240        | 43%                  | \$ 2,417                              |
| Paraclete                                | Alpha One GNXIIIA    | Alpha One Complete Set with GNXIIIA ballistics    | \$ 3,430        | 43%                  | \$ 1,955                              |
| Paraclete                                | Alpha One CIIIA-2    | Alpha One Complete Set with CIIIA-2 ballistics    | \$ 2,725        | 43%                  | \$ 1,553                              |

**POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS**

**PARACLETE TACTICAL ARMOR & COMPONENTS**

| Special Ops Hard Plate Carrier |                              |                                                                              |                 |                      |                                       |
|--------------------------------|------------------------------|------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                   | Product #                    | Description                                                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                      | SOHPC CIIIA-2(Plate Backer)  | Special Operations Hard Plate Carrier with CIIIA-2ballistics (Plate Backer)  | \$ 625          | 43%                  | \$ 356                                |
| Paraclete                      | SOHPC FLXIIIA (Plate Backer) | Special Operations Hard Plate Carrier with FLXIIIA ballistics (Plate Backer) | \$ 850          | 43%                  | \$ 485                                |
| Paraclete                      | SOHPC DXIIIA (Plate Backer)  | Special Operations Hard Plate Carrier with DXIIIA ballistics (Plate Backer)  | \$ 980          | 43%                  | \$ 559                                |
| Paraclete                      | SOHPC XPIIIA (Plate Backer)  | Special Operations Hard Plate Carrier with XPIIIA ballistics (Plate Backer)  | \$ 810          | 43%                  | \$ 462                                |
| Paraclete                      | SOHPC SP+2LE (Plate Backer)  | Special Operations Hard Plate Carrier with SP+2LE ballistics (Plate Backer)  | \$ 860          | 43%                  | \$ 490                                |

| Special Ops Hard Plate Carrier (Carrier Only) |                    |                                                       |                 |                      |                                       |
|-----------------------------------------------|--------------------|-------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                                  | Product #          | Description                                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                     | SHOCP Carrier Only | Special Operations Hard Plate Carrier ( Carrier Only) | \$ 330          | 43%                  | \$ 188                                |

| Cummerbund Insert |                               |                                           |                 |                      |                                       |
|-------------------|-------------------------------|-------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer      | Product #                     | Description                               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete         | Cummerbund carrier only (set) | Cummerbund carrier only (set)             | \$ 58           | 43%                  | \$ 33                                 |
| Paraclete         | Cummerbund Insert CIIIA-2     | Cummerbund Insert with CIIIA-2 ballistics | \$ 173          | 43%                  | \$ 98                                 |
| Paraclete         | Cummerbund Insert FLXIIIA     | Cummerbund Insert with FLXIIIA ballistics | \$ 300          | 43%                  | \$ 171                                |
| Paraclete         | Cummerbund Insert DXIIIA      | Cummerbund Insert with DXIIIA ballistics  | \$ 286          | 43%                  | \$ 163                                |
| Paraclete         | Cummerbund Insert KXPIIIA     | Cummerbund Insert with KXPIIIA ballistics | \$ 226          | 43%                  | \$ 129                                |
| Paraclete         | Cummerbund Insert SP+2LE      | Cummerbund Insert with SP+2LE ballistics  | \$ 287          | 43%                  | \$ 163                                |

| RMV Gen II   |                         |                                                   |                 |                      |                                       |
|--------------|-------------------------|---------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer | Product #               | Description                                       | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete    | RMV (Std Plate) CIIIA-2 | RMV Base Vest (Std Plate) with CIIIA-2 ballistics | \$ 1,600        | 43%                  | \$ 912                                |
| Paraclete    | RMV (Std Plate) FIIIA   | RMV Base Vest (Std Plate) with FIIIA ballistics   | \$ 2,250        | 43%                  | \$ 1,283                              |
| Paraclete    | RMV (Std Plate) FLXIIIA | RMV Base Vest (Std Plate) with FLXIIIA ballistics | \$ 2,200        | 43%                  | \$ 1,254                              |
| Paraclete    | RMV (Std Plate) DXIIIA  | RMV Base Vest (Std Plate) with DXIIIA ballistics  | \$ 2,100        | 43%                  | \$ 1,197                              |
| Paraclete    | RMV (Std Plate) XPIIIA  | RMV Base Vest (Std Plate)with XPIIIA ballistics   | \$ 1,900        | 43%                  | \$ 1,083                              |
| Paraclete    | RMV (Std Plate) SP+2LE  | RMV Base Vest (Std Plate) with SP+2LE ballistics  | \$ 1,950        | 43%                  | \$ 1,112                              |
| Paraclete    | RMV (Std Plate) AXBIIIA | RMV Base Vest (Std Plate) with AXBIIIA ballistics | \$ 2,927        | 43%                  | \$ 1,668                              |
| Paraclete    | RMV (Std Plate) AXBII   | RMV Base Vest (Std Plate) with AXBII ballistics   | \$ 2,540        | 43%                  | \$ 1,448                              |
| Paraclete    | RMV (Std Plate) GNXIIIA | RMV Base Vest (Std Plate) with GNXIIIA ballistics | \$ 2,250        | 43%                  | \$ 1,283                              |
| Paraclete    | RMV (Std Plate) AXII    | RMV Base Vest (Std Plate) with AXII ballistics    | \$ 2,360        | 43%                  | \$ 1,345                              |
| Paraclete    | RMV (Std Plate) AXIIIA  | RMV Base Vest (Std Plate) with AXIIIA ballistics  | \$ 2,339        | 43%                  | \$ 1,333                              |

| Advanced Plate Carrier (Std Plate) Base Vest |                         |                                                   |                 |                      |                                       |
|----------------------------------------------|-------------------------|---------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                                 | Product #               | Description                                       | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                    | APC (Std Plate) CIIIA-2 | APC (Std Plate) Base Vest with CIIIA-2 ballistics | \$ 1,400        | 43%                  | \$ 798                                |
| Paraclete                                    | APC (Std Plate) FLXIIIA | APC (Std Plate) Base Vest with FLXIIIA ballistics | \$ 1,650        | 43%                  | \$ 941                                |
| Paraclete                                    | APC (Std Plate) DXIIIA  | APC (Std Plate) Base Vest with DXIIIA ballistics  | \$ 1,600        | 43%                  | \$ 912                                |
| Paraclete                                    | APC (Std Plate) XPIIIA  | APC (Std Plate) Base Vest with XPIIIA ballistics  | \$ 1,500        | 43%                  | \$ 855                                |
| Paraclete                                    | APC (Std Plate) SP+2LE  | APC (Std Plate) Base Vest with SP+2LE ballistics  | \$ 1,550        | 43%                  | \$ 884                                |
| Paraclete                                    | APC (Std Plate) AXBIIIA | APC (Std Plate) Base Vest with AXBIIIA ballistics | \$ 2,153        | 43%                  | \$ 1,227                              |
| Paraclete                                    | APC (Std Plate) AXBII   | APC (Std Plate) Base Vest with AXBII ballistics   | \$ 1,937        | 43%                  | \$ 1,104                              |
| Paraclete                                    | APC (Std Plate) GNXIIIA | APC (Std Plate) Base Vest with GNXIIIA ballistics | \$ 1,650        | 43%                  | \$ 941                                |
| Paraclete                                    | APC (Std Plate) AXII    | APC (Std Plate) Base Vest with AXII ballistics    | \$ 1,800        | 43%                  | \$ 1,026                              |
| Paraclete                                    | APC (Std Plate) AXIIIA  | APC (Std Plate) Base Vest with AXIIIA ballistics  | \$ 1,699        | 43%                  | \$ 968                                |

POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| PARACLETE TACTICAL ARMOR & COMPONENTS |                                     |                                                     |                 |                      |                                       |
|---------------------------------------|-------------------------------------|-----------------------------------------------------|-----------------|----------------------|---------------------------------------|
| PCL Trapezius Armor (Set)             |                                     |                                                     |                 |                      |                                       |
| Manufacturer                          | Product #                           | Description                                         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Trap Armor CIIIA-2              | PCL Trapezius Armor with CIIIA-2 ballistics         | \$ 120          | 43%                  | \$ 68                                 |
| Paraclete                             | PCL Trap Armor FLXIIIA              | PCL Trapezius Armor with FLXIIIA ballistics         | \$ 150          | 43%                  | \$ 85                                 |
| Paraclete                             | PCL Trap Armor DXIIIA               | PCL Trapezius Armor with DXIIIA ballistics          | \$ 187          | 43%                  | \$ 106                                |
| Paraclete                             | PCL Trap Armor XPIIIA               | PCL Trapezius Armor with XPIIIA ballistics          | \$ 109          | 43%                  | \$ 62                                 |
| Paraclete                             | PCL Trap Armor AXBIIIA              | PCL Trapezius Armor with AXBIIIA ballistics         | \$ 300          | 43%                  | \$ 171                                |
| Paraclete                             | PCL Trap Armor AXBII                | PCL Trapezius Armor with AXBII ballistics           | \$ 254          | 43%                  | \$ 145                                |
| Paraclete                             | PCL Trap Armor GNXIIIA              | PCL Trapezius Armor with GNXIIIA ballistics         | \$ 234          | 43%                  | \$ 133                                |
| Paraclete                             | PCL Trap Armor AXII                 | PCL Trapezius Armor with AXII ballistics            | \$ 236          | 43%                  | \$ 135                                |
| Paraclete                             | PCL Trap Armor AXIIIA               | PCL Trapezius Armor with AXIIIA ballistics          | \$ 279          | 43%                  | \$ 159                                |
| Paraclete                             | PCL Armor Shoulder SP+2LE           | PCL Armor Shoulder with SP+2LE ballistics           | \$ 173          | 43%                  | \$ 99                                 |
| PCL Premium Bicep (Set)               |                                     |                                                     |                 |                      |                                       |
| Manufacturer                          | Product #                           | Description                                         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Premium Bicep CIIIA-2           | PCL Premium Bicep (Set) with CIIIA-2 ballistics     | \$ 306          | 43%                  | \$ 174                                |
| Paraclete                             | PCL Premium Bicep FLXIIIA           | PCL Premium Bicep (Set) with FLXIIIA ballistics     | \$ 526          | 43%                  | \$ 300                                |
| Paraclete                             | PCL Premium Bicep DXIIIA            | PCL Premium Bicep (Set) with DXIIIA ballistics      | \$ 493          | 43%                  | \$ 281                                |
| Paraclete                             | PCL Premium Bicep XPIIIA            | PCL Premium Bicep (Set) with XPIIIA ballistics      | \$ 400          | 43%                  | \$ 228                                |
| Paraclete                             | PCL Premium Biceps AXBIIIA          | PCL Premium Biceps with AXBIIIA ballistics          | \$ 689          | 43%                  | \$ 393                                |
| Paraclete                             | PCL Premium Biceps AXBII            | PCL Premium Biceps with AXBII ballistics            | \$ 574          | 43%                  | \$ 327                                |
| Paraclete                             | PCL Premium Biceps GNXIIIA          | PCL Premium Biceps with GNXIIIA ballistics          | \$ 453          | 43%                  | \$ 258                                |
| Paraclete                             | PCL Premium Biceps AXII             | PCL Premium Biceps with AXII ballistics             | \$ 533          | 43%                  | \$ 304                                |
| Paraclete                             | PCL Premium Biceps AXIIIA           | PCL Premium Biceps with AXIIIA ballistics           | \$ 640          | 43%                  | \$ 365                                |
| Paraclete                             | PCL Premium Bicep SP+2LE            | PCL Premium Bicep (Set) with SP+2LE ballistics      | \$ 453          | 43%                  | \$ 258                                |
| PCL Lower Ab or Back Protector        |                                     |                                                     |                 |                      |                                       |
| Manufacturer                          | Product #                           | Description                                         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Lower Ab/Back Protector CIIIA-2 | PCL Lower Ab/Back Protector with CIIIA-2 ballistics | \$ 70           | 43%                  | \$ 40                                 |
| Paraclete                             | PCL Lower Ab/Back Protector FIIIA   | PCL Lower Ab/Back Protector with FIIIA ballistics   | \$ 121          | 43%                  | \$ 69                                 |
| Paraclete                             | PCL Lower Ab/Back Protector DXIIIA  | PCL Lower Ab/Back Protector with DXIIIA ballistics  | \$ 109          | 43%                  | \$ 62                                 |
| Paraclete                             | PCL Lower Ab/Back Protector XPIIIA  | PCL Lower Ab/Back Protector with XPIIIA ballistics  | \$ 89           | 43%                  | \$ 51                                 |
| Paraclete                             | PCL Lower Ab/Back Protector AXBIIIA | PCL Lower Ab/Back Protector with AXBIIIA ballistics | \$ 160          | 43%                  | \$ 91                                 |
| Paraclete                             | PCL Lower Ab/Back Protector AXBII   | PCL Lower Ab/Back Protector with AXBII ballistics   | \$ 136          | 43%                  | \$ 78                                 |
| Paraclete                             | PCL Lower Ab/Back Protector GNXIIIA | PCL Lower Ab/Back Protector with GNXIIIA ballistics | \$ 107          | 43%                  | \$ 61                                 |
| Paraclete                             | PCL Lower Ab/Back Protector AXII    | PCL Lower Ab/Back Protector with AXII ballistics    | \$ 126          | 43%                  | \$ 72                                 |
| Paraclete                             | PCL Lower Ab/Back Protector AXIIIA  | PCL Lower Ab/Back Protector with AXIIIA ballistics  | \$ 149          | 43%                  | \$ 85                                 |
| Paraclete                             | PCL Lower Ab/Back Protector SP+2LE  | PCL Lower Ab/Back Protector with SP+2LE ballistics  | \$ 101          | 43%                  | \$ 58                                 |
| PCL Groin Protector                   |                                     |                                                     |                 |                      |                                       |
| Manufacturer                          | Product #                           | Description                                         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Groin Protector CIIIA-2         | PCL Groin Protector with CIIIA-2 ballistics         | \$ 123          | 43%                  | \$ 70                                 |
| Paraclete                             | PCL Groin Protector FLXIIIA         | PCL Groin Protector with FLXIIIA ballistics         | \$ 213          | 43%                  | \$ 121                                |
| Paraclete                             | PCL Groin Protector DXIIIA          | PCL Groin Protector with DXIIIA ballistics          | \$ 200          | 43%                  | \$ 114                                |
| Paraclete                             | PCL Groin Protector XPIIIA          | PCL Groin Protector with XPIIIA ballistics          | \$ 974          | 43%                  | \$ 555                                |
| Paraclete                             | PCL Groin Protector AXBIIIA         | PCL Groin Protector with AXBIIIA ballistics         | \$ 293          | 43%                  | \$ 167                                |
| Paraclete                             | PCL Groin Protector AXBII           | PCL Groin Protector with AXBII ballistics           | \$ 244          | 43%                  | \$ 139                                |
| Paraclete                             | PCL Groin Protector GNXIIIA         | PCL Groin Protector with GNXIIIA ballistics         | \$ 198          | 43%                  | \$ 113                                |
| Paraclete                             | PCL Groin Protector AXII            | PCL Groin Protector with AXII ballistics            | \$ 227          | 43%                  | \$ 129                                |
| Paraclete                             | PCL Groin Protector AXIIIA          | PCL Groin Protector with AXIIIA ballistics          | \$ 272          | 43%                  | \$ 155                                |
| Paraclete                             | PCL Groin Protector SP+2LE          | PCL Groin Protector with SP+2LE ballistics          | \$ 184          | 43%                  | \$ 105                                |



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| PARACLETE TACTICAL ARMOR & COMPONENTS |                              |                                              |                 |                      |                                       |
|---------------------------------------|------------------------------|----------------------------------------------|-----------------|----------------------|---------------------------------------|
| PCL Throat Protector                  |                              |                                              |                 |                      |                                       |
| Manufacturer                          | Product #                    | Description                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Throat Protector CIIIA-2 | PCL Throat Protector with CIIIA-2 ballistics | \$ 87           | 43%                  | \$ 50                                 |
| Paraclete                             | PCL Throat Protector FLXIIIA | PCL Throat Protector with FLXIIIA ballistics | \$ 136          | 43%                  | \$ 77                                 |
| Paraclete                             | PCL Throat Protector DXIIIA  | PCL Throat Protector with DXIIIA ballistics  | \$ 129          | 43%                  | \$ 73                                 |
| Paraclete                             | PCL Throat Protector XPIIIA  | PCL Throat Protector with XPIIIA ballistics  | \$ 109          | 43%                  | \$ 62                                 |
| Paraclete                             | PCL Throat Protector AXBIIIA | PCL Throat Protector with AXBIIIA ballistics | \$ 171          | 43%                  | \$ 97                                 |
| Paraclete                             | PCL Throat Protector AXBII   | PCL Throat Protector with AXBII ballistics   | \$ 145          | 43%                  | \$ 83                                 |
| Paraclete                             | PCL Throat Protector GNXIIIA | PCL Throat Protector with GNXIIIA ballistics | \$ 117          | 43%                  | \$ 67                                 |
| Paraclete                             | PCL Throat Protector AXII    | PCL Throat Protector with AXII ballistics    | \$ 135          | 43%                  | \$ 77                                 |
| Paraclete                             | PCL Throat Protector AXIIIA  | PCL Throat Protector with AXIIIA ballistics  | \$ 159          | 43%                  | \$ 91                                 |
| Paraclete                             | PCL Throat Protector SP+2LE  | PCL Throat Protector with SP+2LE ballistics  | \$ 120          | 43%                  | \$ 68                                 |
| PCL Collar Protector                  |                              |                                              |                 |                      |                                       |
| Manufacturer                          | Product #                    | Description                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Collar Protector CIIIA-2 | PCL Collar Protector with CIIIA-2 ballistics | \$ 78           | 43%                  | \$ 45                                 |
| Paraclete                             | PCL Collar Protector FLXIIIA | PCL Collar Protector with FLXIIIA ballistics | \$ 124          | 43%                  | \$ 71                                 |
| Paraclete                             | PCL Collar Protector DXIIIA  | PCL Collar Protector with DXIIIA ballistics  | \$ 117          | 43%                  | \$ 67                                 |
| Paraclete                             | PCL Collar Protector XPIIIA  | PCL Collar Protector with XPIIIA ballistics  | \$ 98           | 43%                  | \$ 56                                 |
| Paraclete                             | PCL Collar Protector AXBIIIA | PCL Collar Protector with AXBIIIA ballistics | \$ 182          | 43%                  | \$ 104                                |
| Paraclete                             | PCL Collar Protector AXBII   | PCL Collar Protector with AXBII ballistics   | \$ 156          | 43%                  | \$ 89                                 |
| Paraclete                             | PCL Collar Protector GNXIIIA | PCL Collar Protector with GNXIIIA ballistics | \$ 128          | 43%                  | \$ 73                                 |
| Paraclete                             | PCL Collar Protector AXII    | PCL Collar Protector with AXII ballistics    | \$ 145          | 43%                  | \$ 83                                 |
| Paraclete                             | PCL Collar Protector AXIIIA  | PCL Collar Protector with AXIIIA ballistics  | \$ 169          | 43%                  | \$ 96                                 |
| Paraclete                             | PCL Collar Protector SP+2LE  | PCL Collar Protector with SP+2LE ballistics  | \$ 109          | 43%                  | \$ 62                                 |
| PCL Kangaroo Front Flap               |                              |                                              |                 |                      |                                       |
| Manufacturer                          | Product #                    | Description                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Kangaroo Front Flap      | PCL Kangaroo Front Flap                      | \$ 30           | 43%                  | \$ 17                                 |
| PCL Triple Mag Sleeve                 |                              |                                              |                 |                      |                                       |
| Manufacturer                          | Product #                    | Description                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | PCL Triple Mag Sleeve        | PCL Triple Mag Sleeve                        | \$ 21           | 43%                  | \$ 12                                 |



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| PARACLETE TACTICAL ARMOR & COMPONENTS |              |                                        |                 |                      |                                       |
|---------------------------------------|--------------|----------------------------------------|-----------------|----------------------|---------------------------------------|
| FTOC Base Vest                        |              |                                        |                 |                      |                                       |
| Manufacturer                          | Product #    | Description                            | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | FTOC CIIIA-2 | FTOC Base Vest with CIIIA-2 ballistics | \$ 1,500        | 43%                  | \$ 855                                |
| Paraclete                             | FTOC FLXIIIA | FTOC Base Vest with FLXIIIA ballistics | \$ 1,900        | 43%                  | \$ 1,083                              |
| Paraclete                             | FTOC DXIIIA  | FTOC Base Vest with DXIIIA ballistics  | \$ 1,850        | 43%                  | \$ 1,055                              |
| Paraclete                             | FTOC KXPPIIA | FTOC Base Vest with KXPPIIA ballistics | \$ 1,905        | 43%                  | \$ 1,086                              |
| Paraclete                             | FTOC SP+2LE  | FTOC Base Vest with SP+2LE ballistics  | \$ 2,061        | 43%                  | \$ 1,175                              |
| Paraclete                             | FTOC AXBIIIA | FTOC Base Vest with AXBIIIA ballistics | \$ 2,648        | 43%                  | \$ 1,509                              |
| Paraclete                             | FTOC AXBII   | FTOC Base Vest with AXBII ballistics   | \$ 2,368        | 43%                  | \$ 1,350                              |
| Paraclete                             | FTOC GNXIIIA | FTOC Base Vest with GNXIIIA ballistics | \$ 2,100        | 43%                  | \$ 1,197                              |
| Paraclete                             | FTOC AXII    | FTOC Base Vest with AXII ballistics    | \$ 2,200        | 43%                  | \$ 1,254                              |
| Paraclete                             | FTOC AXIIIA  | FTOC Base Vest with AXIIIA ballistics  | \$ 2,400        | 43%                  | \$ 1,368                              |



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| PARACLETE TACTICAL ARMOR & COMPONENTS |                                |                                |                 |                      |                                       |
|---------------------------------------|--------------------------------|--------------------------------|-----------------|----------------------|---------------------------------------|
| SPEAR Ballistic Panels                |                                |                                |                 |                      |                                       |
| Manufacturer                          | Product #                      | Description                    | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                             | Spear Ballistic Panels CIIIA-2 | Spear Ballistic Panels CIIIA-2 | \$ 900          | 43%                  | \$ 513                                |
| Paraclete                             | Spear Ballistic Panels KXPIIIA | Spear Ballistic Panels KXPIIIA | \$ 1,200        | 43%                  | \$ 684                                |
| Paraclete                             | Spear Ballistic Panels XPIIIA  | Spear Ballistic Panels XPIIIA  | \$ 1,200        | 43%                  | \$ 684                                |
| Paraclete                             | Spear Ballistic Panels FLXIIIA | Spear Ballistic Panels FLXIIIA | \$ 1,400        | 43%                  | \$ 798                                |
| Paraclete                             | Spear Ballistic Panels DXIIIA  | Spear Ballistic Panels DXIIIA  | \$ 1,300        | 43%                  | \$ 741                                |
| Paraclete                             | Spear Ballistic Panels SP+ZLE  | Spear Ballistic Panels SP+ZLE  | \$ 1,200        | 43%                  | \$ 684                                |



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**PARACLETE HARD ARMOR PLATES**

**Stand Alone - Level III**

| Manufacturer | Product # | Description         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|---------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | 10260-01  | PLT180ECSC 10x12 SC | \$ 776          | 43%                  | \$ 442                                |
| Paraclete    | 10260-11  | PLT191ECRC 10x12 FS | \$ 776          | 43%                  | \$ 442                                |
| Paraclete    | 10260-57  | PLT327MCRC 5x7 FS   | \$ 293          | 43%                  | \$ 167                                |
| Paraclete    | 10260-66  | PLT325MCRC 6x6 FS   | \$ 374          | 43%                  | \$ 213                                |
| Paraclete    | 10260-68  | PLT326MCRC 6x8 FS   | \$ 415          | 43%                  | \$ 236                                |

**Stand Alone - Low Weight Level III**

| Manufacturer | Product # | Description           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|-----------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | 30260-03  | PLT340MCEC 8x10 SC    | \$ 800          | 43%                  | \$ 456                                |
| Paraclete    | 30260-01  | PLT341MCEC 10x12 SC   | \$ 915          | 43%                  | \$ 521                                |
| Paraclete    | 30260-04  | PLT342MCRC 8x10 Full  | \$ 800          | 43%                  | \$ 456                                |
| Paraclete    | 30260-02  | PLT343MCRC 10x12 Full | \$ 915          | 43%                  | \$ 521                                |
| Paraclete    | 30260-66  | PLT344MCRC 6x6 Full   | \$ 445          | 43%                  | \$ 254                                |
| Paraclete    | 30260-68  | PLT345MCRC 6x8 Full   | \$ 518          | 43%                  | \$ 295                                |

**Stand Alone - Level III+**

| Manufacturer | Product # | Description               | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|---------------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | SP555     | STEEL PLATE 10X12 III+ SC | \$202.00        | 43%                  | \$ 115                                |
| Paraclete    | SP555     | STEEL PLATE 8X10 III+ SC  | \$190.00        | 43%                  | \$ 108                                |
| Paraclete    | SP555     | STEEL PLATE 5X8 III+      | \$139.00        | 43%                  | \$ 79                                 |
| Paraclete    | SP555     | STEEL PLATE 7X9 III+      | \$188.00        | 43%                  | \$ 107                                |
| Paraclete    | 20260-01  | PLT323MCRC 10x12 SC       | \$ 887          | 43%                  | \$ 506                                |
| Paraclete    | 20260-02  | PLT324MCEC 10x12 FS       | \$ 887          | 43%                  | \$ 506                                |
| Paraclete    | 20260-03  | PLT321MSEC 8x10 SC        | \$ 738          | 43%                  | \$ 421                                |
| Paraclete    | 20260-04  | PLT322MSRC 8x10 FS        | \$ 738          | 43%                  | \$ 421                                |

**Level III/IV SA**

| Manufacturer | Product # | Description         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|---------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | 10051-03  | PLT360MCRC 8x10 FS  | \$ 608          | 43%                  | \$ 347                                |
| Paraclete    | 10051-04  | PLT361MCEC 8x10 SC  | \$ 608          | 43%                  | \$ 347                                |
| Paraclete    | 10051-02  | PLT362MCRC 10x12 FS | \$ 713          | 43%                  | \$ 406                                |
| Paraclete    | 10051-01  | PLT363MCEC 10x12 SC | \$ 713          | 43%                  | \$ 406                                |
| Paraclete    | 10051-66  | PLT364SCRC 6x6 FS   | \$ 380          | 43%                  | \$ 217                                |
| Paraclete    | 10051-68  | PLT365SCRC 6x8 FS   | \$ 422          | 43%                  | \$ 240                                |

**Level III/IV ICW**

| Manufacturer | Product #  | Description         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|------------|---------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | 10046-01   | PLT060TCSD 10x12 SC | \$ 420          | 43%                  | \$ 239                                |
| Paraclete    | 10046-11   | PLT071TCRD 10x12 FS | \$ 420          | 43%                  | \$ 239                                |
| Paraclete    | 10048-01   | PLT220TCRK 10x12 SC | \$ 398          | 43%                  | \$ 227                                |
| Paraclete    | 10048-04   | PLT223TCRK 10x12 FS | \$ 398          | 43%                  | \$ 227                                |
| Paraclete    | PLT310TCRK | PLT310TCRK 8x10     | \$ 288          | 43%                  | \$ 164                                |



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| Stand Alone - Level IV |           |                            |                 |                      |                                       |
|------------------------|-----------|----------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer           | Product # | Description                | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete              | 10079-01  | PLT080TCSE 10x12 SC        | \$ 420          | 43%                  | \$ 239                                |
| Paraclete              | 10079-02  | PLT081TCSE 8x10 SC         | \$ 376          | 43%                  | \$ 214                                |
| Paraclete              | 10079-11  | PLT091TCRE 10x12 Full      | \$ 420          | 43%                  | \$ 239                                |
| Paraclete              | 10079-12  | PLT092TCRE 8x10 Full       | \$ 376          | 43%                  | \$ 214                                |
| Paraclete              | 10079-13  | PLT093TCRE 6x8 Side        | \$ 265          | 43%                  | \$ 151                                |
| Paraclete              | *10006-01 | PLT200SCRL 10x12 Full      | \$ 269          | 43%                  | \$ 153                                |
| Paraclete              | *10006-02 | PLT201SCSL 10 x12 SC       | \$ 269          | 43%                  | \$ 153                                |
| Paraclete              | 10082-01  | PLT100TCSL 10x12 SC        | \$ 398          | 43%                  | \$ 227                                |
| Paraclete              | 26600-2   | SALPLT070Z 10x12 SC Single | \$ 544          | 43%                  | \$ 310                                |
| Paraclete              | 10013-6x6 | PLT380SCRE 6x6             | \$ 150          | 43%                  | \$ 86                                 |

| Level IV Multi |           |                       |                 |                      |                                       |
|----------------|-----------|-----------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer   | Product # | Description           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete      | 20015-04  | PLT350MCRC 8x10 Full  | \$ 508          | 43%                  | \$ 290                                |
| Paraclete      | 20015-03  | PLT351MCEC 8x10 SC    | \$ 508          | 43%                  | \$ 290                                |
| Paraclete      | 20015-02  | PLT352MCRC 10x12 Full | \$ 596          | 43%                  | \$ 340                                |
| Paraclete      | 20015-01  | PLT353MCEC 10x12 SC   | \$ 596          | 43%                  | \$ 340                                |
| Paraclete      | 20015-11  | PLT354SCRC 6x6        | \$ 300          | 43%                  | \$ 171                                |

| ESAPI        |           |                |                 |                      |                                       |
|--------------|-----------|----------------|-----------------|----------------------|---------------------------------------|
| Manufacturer | Product # | Description    | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete    | 9900-66   | PLT370SCRC 6x6 | \$ 745          | 43%                  | \$ 424                                |
| Paraclete    | 9900-68   | PLT371SCRC 6x8 | \$ 826          | 43%                  | \$ 471                                |
| Paraclete    | 9900-78   | PLT372SCRC 7x8 | \$ 910          | 43%                  | \$ 519                                |
| Paraclete    | 9900-xs   | PLT373MCEC XS  | \$ 1,152        | 43%                  | \$ 656                                |
| Paraclete    | 9900-sm   | PLT374MCEC SM  | \$ 1,219        | 43%                  | \$ 695                                |
| Paraclete    | 9900-md   | PLT375MCEC MD  | \$ 1,353        | 43%                  | \$ 771                                |
| Paraclete    | 9900-lg   | PLT376MCEC LG  | \$ 1,557        | 43%                  | \$ 887                                |
| Paraclete    | 9900-xl   | PLT377MCEC XL  | \$ 1,760        | 43%                  | \$ 1,003                              |

| NIJ Plates .06 |           |                                                    |                 |                      |                                       |
|----------------|-----------|----------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer   | Product # | Description                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete      | 23600-1   | Level III, SA, 10x12, Single, Full Size 23600-1    | \$ 970          | 43%                  | \$ 553                                |
| Paraclete      | 23600-2   | Level III, SA, 10x12, Single, Shooters Cut 23600-2 | \$ 970          | 43%                  | \$ 553                                |
| Paraclete      | 23600-5   | Level III, SA, 8x10, Single, Full Size 23600-5     | \$ 750          | 43%                  | \$ 428                                |
| Paraclete      | 23600-6   | Level III, SA, 8x10, Single, Shooters Cut 23600-6  | \$ 750          | 43%                  | \$ 428                                |
| Paraclete      | 26600-1   | Level IV, SA 10x12 Single, Full Size 26600-1       | \$ 560          | 43%                  | \$ 319                                |
| Paraclete      | 26600-2   | Level IV, SA, 10x12, Single, Shooters Cut 26600-2  | \$ 560          | 43%                  | \$ 319                                |
| Paraclete      | 26600-5   | Level IV, SA, 8x10, Single, Full Size 26600-5      | \$ 500          | 43%                  | \$ 285                                |
| Paraclete      | 10260-01  | Level III Stand Alone 10x12 Shooters Cut 10260-01  | \$ 900          | 43%                  | \$ 513                                |
| Paraclete      | 10260-11  | Level III Stand Alone 10x12 Full Size 10260-11     | \$ 900          | 43%                  | \$ 513                                |
| Paraclete      | 23706-3   | Level III++ Stand Alone, 10x12 23706-3             | \$ 1,075        | 43%                  | \$ 613                                |
| Paraclete      | 23706-7   | Level III++ Stand Alone, 8x10 23706-7              | \$ 755          | 43%                  | \$ 430                                |
| Paraclete      | 23706-10  | Level III++ Stand Alone, 6x8 23706-10              | \$ 575          | 43%                  | \$ 328                                |





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**PARACLETE SHIELDS**

**Go Shield**

| Manufacturer | Product # | Description                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|-----------------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | N/A       | Go Shield BII 20" x 40"     | \$ 1,650        | 43%                  | \$ 941                                |
| Paraclete    | N/A       | Go Shield KXPIIIA 20" x 40" | \$ 1,950        | 43%                  | \$ 1,112                              |
| Paraclete    | N/A       | Go Shield CIIIA-2 20" x 40" | \$ 1,750        | 43%                  | \$ 998                                |

**Bellator Shield**

| Manufacturer | Product # | Description         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|---------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | N/A       | Bellator 24x36 VP   | \$ 2,999        | 43%                  | \$ 1,709                              |
| Paraclete    | N/A       | Bellator 24x36 VPLT | \$ 3,820        | 43%                  | \$ 2,177                              |
| Paraclete    | N/A       | Bellator 24x40 VP   | \$ 3,152        | 43%                  | \$ 1,797                              |
| Paraclete    | N/A       | Bellator 24x40 VPLT | \$ 3,971        | 43%                  | \$ 2,263                              |

**Aspis Shield**

| Manufacturer | Product # | Description      | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | N/A       | Aspis 20x30      | \$ 1,952        | 43%                  | \$ 1,113                              |
| Paraclete    | N/A       | Aspis 20x30 LT   | \$ 2,772        | 43%                  | \$ 1,580                              |
| Paraclete    | N/A       | Aspis 20x30 VP   | \$ 2,707        | 43%                  | \$ 1,543                              |
| Paraclete    | N/A       | Aspis 20x30 VPLT | \$ 3,527        | 43%                  | \$ 2,010                              |

**Phalanx Shield**

| Manufacturer | Product # | Description        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|--------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | N/A       | Phalanx 24x26      | \$ 2,533        | 43%                  | \$ 1,444                              |
| Paraclete    | N/A       | Phalanx 24x36 LT   | \$ 3,808        | 43%                  | \$ 2,171                              |
| Paraclete    | N/A       | Phalanx 24x36 VP   | \$ 3,489        | 43%                  | \$ 1,989                              |
| Paraclete    | N/A       | Phalanx 24x36 VPLT | \$ 4,764        | 43%                  | \$ 2,715                              |

**Shield Transport Bags**

| Manufacturer | Product # | Description                         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|-------------------------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | N/A       | BAGN014 = 24x36                     | \$ 242          | 43%                  | \$ 138                                |
| Paraclete    | N/A       | BAGN015 = 20x30                     | \$ 192          | 43%                  | \$ 109                                |
| Paraclete    | N/A       | BAGN016 = 24x40                     | \$ 417          | 43%                  | \$ 238                                |
| Paraclete    | N/A       | BAGN018 = Active Shooter Shield Bag | \$ 589          | 43%                  | \$ 336                                |

**Rifle Rated Shields**

| Manufacturer | Product # | Description                         | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
|--------------|-----------|-------------------------------------|-----------------|----------------------|---------------------------------------|
| Paraclete    | N/A       | Phalanx 24x36 w/vP Level III        | \$ 11,242       | 43%                  | \$ 6,408                              |
| Paraclete    | N/A       | Phalanx 24x36 w/vP w/lt Level III   | \$ 13,077       | 43%                  | \$ 7,454                              |
| Paraclete    | N/A       | Phalanx 24x36 Level III             | \$ 10,253       | 43%                  | \$ 5,844                              |
| Paraclete    | N/A       | Phalanx 24x36 w/lt Level III        | \$ 12,088       | 43%                  | \$ 6,890                              |
| Paraclete    | N/A       | Aspis 20x30 w/vP Level III          | \$ 9,037        | 43%                  | \$ 5,151                              |
| Paraclete    | N/A       | Aspis 20x30 w/vP w/lt Level III     | \$ 10,689       | 43%                  | \$ 6,093                              |
| Paraclete    | N/A       | Aspis 20x30 Level III               | \$ 8,048        | 43%                  | \$ 4,587                              |
| Paraclete    | N/A       | Aspis 20x30 w/lt Level III          | \$ 9,908        | 43%                  | \$ 5,648                              |
| Paraclete    | N/A       | Trifecta 20x24 Level III+           | \$ 11,818       | 43%                  | \$ 6,736                              |
| Paraclete    | N/A       | Trifecta 20x24 w/vP Level III+      | \$ 12,973       | 43%                  | \$ 7,395                              |
| Paraclete    | N/A       | Trifecta 20x24 w/vP w/lt Level III+ | \$ 13,929       | 43%                  | \$ 7,940                              |
| Paraclete    | N/A       | Trifecta 18x24 Level III+           | \$ 11,097       | 43%                  | \$ 6,325                              |
| Paraclete    | N/A       | Trifecta 18x24 w/vP Level III+      | \$ 12,253       | 43%                  | \$ 6,984                              |



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|-----------|-----|-------------------------------------|-----------|-----|----------|
| Paraclete | N/A | Trifecta 18x24 w/vP w/lt Level III+ | \$ 13,209 | 43% | \$ 7,529 |
|-----------|-----|-------------------------------------|-----------|-----|----------|

| Riot Shields |           |                            |                 |                      |                                       |
|--------------|-----------|----------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer | Product # | Description                | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete    | N/A       | 20X36 Peacekeeper Shield   | \$ 271          | 43%                  | \$ 154                                |
| Paraclete    | N/A       | 24X48 Peacekeeper Shield   | \$ 298          | 43%                  | \$ 170                                |
| Paraclete    | N/A       | 20X36 Capture Shield       | \$ 263          | 43%                  | \$ 150                                |
| Paraclete    | N/A       | 24" Round Gladiator Shield | \$ 255          | 43%                  | \$ 145                                |



**STATE OF FLORIDA  
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| POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS |                              |                                                   |                 |                      |                                       |
|---------------------------------------------------|------------------------------|---------------------------------------------------|-----------------|----------------------|---------------------------------------|
| HELMETS                                           |                              |                                                   |                 |                      |                                       |
| Manufacturer                                      | Product #                    | Type/Shape                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                         | HLMH104000                   | HELMET, PTH-III, STANDARD, NIJ IIIA V50 2130      | \$ 571          | 43%                  | \$ 325                                |
| Paraclete                                         | HLMH106000                   | HELMET, PTH-III, MID, NIJ IIIA V50 2130           | \$ 571          | 43%                  | \$ 325                                |
| Paraclete                                         | HLMH108000                   | HELMET, PTH-III, HIGH, NIJ IIIA V50 2130          | \$ 571          | 43%                  | \$ 325                                |
| Paraclete                                         | HLMH105000                   | HELMET PCH-MIL, ACH, STANDARD, ACH SPECS          | \$ 778          | 43%                  | \$ 443                                |
| Paraclete                                         | HLMH107000                   | HELMET PCH-MIL, MID ACH SPECS                     | \$ 778          | 43%                  | \$ 443                                |
| Paraclete                                         | HLMH109000                   | HELMET PCH-MIL, HIGH, ACH SPECS                   | \$ 778          | 43%                  | \$ 443                                |
| Paraclete                                         | Riot Helmet Base             | TAC ELITE RIOT HELMET                             | \$ 262          | 43%                  | \$ 149                                |
| Paraclete                                         | Riot Helmet GM Face Shield   | TAC ELITE RIOT HELMET WITH GAS MASK FACE SHIELD   | \$ 293          | 43%                  | \$ 167                                |
| Paraclete                                         | Riot Helmet Wire Face Shield | TAC ELITE RIOT HELMET WITH WIRE GUARD FACE SHIELD | \$ 318          | 43%                  | \$ 181                                |
| Paraclete                                         | PASGT Level IIIA Helmet      | PASGT Level IIIA Helmet                           | \$ 445          | 43%                  | \$ 254                                |
| HELMETS ACCESSORIES                               |                              |                                                   |                 |                      |                                       |
| Manufacturer                                      | Product #                    | Type/Shape                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                         | HLMH800000                   | MODULAR SUSPENSION SYSTEM                         | \$ 233          | 43%                  | \$ 133                                |
| Paraclete                                         | HLMH810000                   | PAD LINER SYSTEM .5 INCHES THICK                  | \$ 113          | 43%                  | \$ 64                                 |
| Paraclete                                         | HLMH820000                   | PAD LINER SYSTEM .75 INCHES THICK                 | \$ 113          | 43%                  | \$ 64                                 |
| Paraclete                                         | HLMH830000                   | PAD LINER SYSTEM 1 INCH THICK                     | \$ 113          | 43%                  | \$ 64                                 |
| Paraclete                                         | HLMH840000                   | PAD LINER RETENTION SYSTEM                        | \$ 97           | 43%                  | \$ 55                                 |
| Paraclete                                         | HLMH850000                   | VIPER A1 RETENTION SYSTEM HARDWARE                | \$ 53           | 43%                  | \$ 30                                 |
| Paraclete                                         | HLMH860000                   | VIPER A2 RETENTION SYSTEM HARDWARE                | \$ 53           | 43%                  | \$ 30                                 |
| Paraclete                                         | HLMH870000                   | VIPER HELMET BAG                                  | \$ 67           | 43%                  | \$ 38                                 |
| Paraclete                                         | HLMH880000                   | PRECISION FIT BASIC HELMET COVER                  | \$ 50           | 43%                  | \$ 29                                 |
| Paraclete                                         | HLMH890000                   | PRECISION FIT BASIC MID HELMET COVER              | \$ 50           | 43%                  | \$ 29                                 |
| Paraclete                                         | HLMH900000                   | PRECISION FIT ENHANCED HELMET COVER               | \$ 83           | 43%                  | \$ 47                                 |
| Paraclete                                         | HLMH910000                   | PRECISION FIT PREMIUM HELMET COVER                | \$ 100          | 43%                  | \$ 57                                 |
| Paraclete                                         | HLMH920000                   | NVG SHOCK CORD                                    | \$ 67           | 43%                  | \$ 38                                 |
| Paraclete                                         | HLMH930000                   | VISOR/MANDIBLE STORAGE CASE                       | \$ 67           | 43%                  | \$ 38                                 |
| Paraclete                                         | HLMH940000                   | ANTI-FOG CLOTH                                    | \$ 20           | 43%                  | \$ 11                                 |
| Paraclete                                         | HLMH950000                   | LENS CLEANER SPRAY                                | \$ 20           | 43%                  | \$ 11                                 |
| Paraclete                                         | HLMH960000                   | VIPER A1- HOOK AND LOOP COINS                     | \$ 33           | 43%                  | \$ 19                                 |
| Paraclete                                         | HLMH970000                   | MPAS INSTALLATION                                 | \$ 112          | 43%                  | \$ 64                                 |
| Paraclete                                         | HLMH980000                   | FRONT MOUNT INSTALLATION                          | \$ 40           | 43%                  | \$ 23                                 |
| Paraclete                                         | HLMH990000                   | FRONT MOUNT                                       | \$ 127          | 43%                  | \$ 72                                 |
| Paraclete                                         | HLMH10000                    | INTERLOCKING LONG RAILS                           | \$ 126          | 43%                  | \$ 72                                 |
| Paraclete                                         | HLMH102000                   | VISOR                                             | \$ 697          | 43%                  | \$ 397                                |
| Paraclete                                         | HLMH103000                   | MANDIBLE                                          | \$ 1,330        | 43%                  | \$ 758                                |
|                                                   |                              |                                                   |                 |                      |                                       |
| FACE SHIELDS FOR BALLISTIC HELMETS                |                              |                                                   |                 |                      |                                       |
| SHROUDS                                           |                              |                                                   |                 |                      |                                       |
| Manufacturer                                      | Product #                    | Type/Shape                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                                         | PAE7-X.250AFNVG              | FACE SHLD 6" LEXAN ANTIFOG 1.90LB N.0104          | \$ 313          | 43%                  | \$ 178                                |
| Paraclete                                         | PAE7-X.250                   | FACE SHLD 6" LEXAN 1.90LB N.0104.02               | \$ 286          | 43%                  | \$ 163                                |
| Paraclete                                         | PAE6-H.150                   | FACE SHLD 8" POLYCAR 1.45LB NIJ 0104.02           | \$ 155          | 43%                  | \$ 88                                 |
| Paraclete                                         | PAE6-H.150S                  | FACE SHLD 6" POLYCAR 1.30LB NIJ 0104.02           | \$ 163          | 43%                  | \$ 93                                 |
| Paraclete                                         | PAE6-X.250AF                 | FACE SHLD 8" POLYCAR ANTIFOG 1.55LB N.04          | \$ 243          | 43%                  | \$ 139                                |
| Paraclete                                         | PAE6-X.250AFS                | FACE SHLD 6" POLYCAR ANTIFOG 1.55LB N.04          | \$ 251          | 43%                  | \$ 143                                |
| Paraclete                                         | PAE5-H.150SHORT              | FACE SHLD 6" POLYCAR 1LB 10Z NIJ 0104.02          | \$ 170          | 43%                  | \$ 97                                 |
| Paraclete                                         | PAE5-H.150                   | FACE SHLD POLYCAR .48KG NIJ 0104.02               | \$ 150          | 43%                  | \$ 86                                 |
| Paraclete                                         | PAE5-H.150/CFS               | FACE SHLD POLYCAR 2LB 3/16 STL CAGE N.01          | \$ 215          | 43%                  | \$ 123                                |
| Paraclete                                         | PAE5-X.250SHORT              | FACE SHLD 6" POLYCAR 1LB 70Z NIJ 0104.02          | \$ 197          | 43%                  | \$ 112                                |
| Paraclete                                         | PAE5-X.250DM                 | FACE SHLD POLYCAR 1LB 90Z NIJ 0104.02             | \$ 197          | 43%                  | \$ 112                                |
| Paraclete                                         | PAE5-X.250                   | FACE SHLD POLYCAR 1LB 90Z FRAG IM NIJ.04          | \$ 174          | 43%                  | \$ 99                                 |
| Paraclete                                         | PAE5-X.250AF                 | FACE SHLD POLYCAR ANTIFOG 1LB 90Z NIJ.04          | \$ 216          | 43%                  | \$ 123                                |
| Paraclete                                         | PAE5-X.250HM                 | FACE SHLD POLYCAR 1LB 20Z NIJ 0104.02             | \$ 193          | 43%                  | \$ 110                                |
| Paraclete                                         | PAE6-X.250                   | FACE SHLD 8" POLYCAR 1.90LB NIJ 0104.02           | \$ 220          | 43%                  | \$ 125                                |



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*added 05/11/2016*

POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| PARACLETE POUCHES           |           |                                                                                                                       |                 |                      |                                       |
|-----------------------------|-----------|-----------------------------------------------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| RIFLE POUCHES               |           |                                                                                                                       |                 |                      |                                       |
| Manufacturer                | Product # | Description                                                                                                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                   | N/A       | Pouch, (x1 Barrett .50 Cal, 10 round Magazine), with hook and loop closure                                            | \$ 46           | 43%                  | \$ 26                                 |
| Paraclete                   | N/A       | Pouch, Double Stack (x4 Magazines), M16/M4, with hook and loop closure                                                | \$ 68           | 43%                  | \$ 39                                 |
| Paraclete                   | N/A       | Pouch, Single (x2 Magazines), M16/M4 with hook and loop closure                                                       | \$ 43           | 43%                  | \$ 25                                 |
| Paraclete                   | N/A       | Pouch, Triple Stack (x6 Magazines), M16/M4 with buckle closure                                                        | \$ 86           | 43%                  | \$ 49                                 |
| Paraclete                   | N/A       | Pouch, (x1 HK 93 100 round Drum), with hook and loop closure                                                          | \$ 45           | 43%                  | \$ 26                                 |
| Paraclete                   | N/A       | Pouch, Double (x2 Magazine MP5/ 9MM), with hook and loop closure                                                      | \$ 45           | 43%                  | \$ 25                                 |
| Paraclete                   | N/A       | Pouch, Single, Open Top (x1 Magazine) M4/M16, with bungee retention                                                   | \$ 28           | 43%                  | \$ 16                                 |
| Paraclete                   | N/A       | Pouch, 12 Gauge Shotgun Shell, (19 rounds) with hook and loop closure                                                 | \$ 44           | 43%                  | \$ 25                                 |
| Paraclete                   | N/A       | Pouch, Single (x2, 10 round SR25 7.62x51/NATO magazines) with hook and loop closure                                   | \$ 45           | 43%                  | \$ 26                                 |
| Paraclete                   | N/A       | Pouch, Triple, Open Top (x3 Magazines) M16/M4                                                                         | \$ 53           | 43%                  | \$ 30                                 |
| Paraclete                   | N/A       | Pouch, Triple, Open Top, (x3 Magazines) M16/M4 with bungee retention                                                  | \$ 52           | 43%                  | \$ 30                                 |
| Paraclete                   | N/A       | Pouch, Single, SAW/C9 200 round Drum                                                                                  | \$ 67           | 43%                  | \$ 38                                 |
| Paraclete                   | N/A       | Pouch, Double, Double Stack (x4 Magazines) M16/M4                                                                     | \$ 53           | 43%                  | \$ 30                                 |
| Paraclete                   | N/A       | Pouch, Double, Double Stack (x4 Magazines) M16/M4 w/Heavy Duty Cordura                                                | \$ 55           | 43%                  | \$ 32                                 |
| PISTOL POUCHES              |           |                                                                                                                       |                 |                      |                                       |
| Manufacturer                | Product # | Description                                                                                                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                   | N/A       | Pouch, Double, (x2 Magazines, .45 Cal.) with hook and loop closure                                                    | \$ 32           | 43%                  | \$ 18                                 |
| Paraclete                   | N/A       | Pouch, Double, (x2 Magazines, 9mm) with hook and loop closure                                                         | \$ 26           | 43%                  | \$ 15                                 |
| Paraclete                   | N/A       | Pouch, Double, (x2 Magazines, 9mm) with wide hook and loop closure                                                    | \$ 33           | 43%                  | \$ 19                                 |
| Paraclete                   | N/A       | Pouch, Triple, (x3 Magazine, .45 Cal or 9mm) with hook and loop closure                                               | \$ 38           | 43%                  | \$ 22                                 |
| Paraclete                   | N/A       | Pouch, Quad, (x4 Magazines, 9mm) with hook and loop closure                                                           | \$ 48           | 43%                  | \$ 28                                 |
| Paraclete                   | N/A       | Pouch, Quad, (x4 Magazines, .45 Cal) with hook and loop closure                                                       | \$ 46           | 43%                  | \$ 26                                 |
| Paraclete                   | N/A       | Pouch, Single, (x1 .45 Cal. Magazine) with hook and loop closure                                                      | \$ 30           | 43%                  | \$ 17                                 |
| Paraclete                   | N/A       | Pouch, Single, (x1 9mm. Magazine) with hook and loop closure                                                          | \$ 33           | 43%                  | \$ 19                                 |
| RIFLE/PISTOL /COMBO POUCHES |           |                                                                                                                       |                 |                      |                                       |
| Manufacturer                | Product # | Description                                                                                                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                   | N/A       | Pouch, Double (x2 M4/M16 Magazines) and (x1 40mm) with hook and loop closure                                          | \$ 40           | 43%                  | \$ 23                                 |
| Paraclete                   | N/A       | Pouch, Triple, Open Top (x3 M4/M16 Magazines) and (x3 9MM Magazines) with hook and loop closure                       | \$ 70           | 43%                  | \$ 40                                 |
| Paraclete                   | N/A       | Pouch, Triple, Open Top (x3 M4/M16 Magazines) with bungee retention and (x3 9MM Magazines) with hook and loop closure | \$ 72           | 43%                  | \$ 41                                 |
| Paraclete                   | N/A       | Pouch, Double, Open Top (x2 M4/M16 Magazines) with bungee retention and (x2 9MM Magazines) with hook and loop closure | \$ 57           | 43%                  | \$ 32                                 |
| Paraclete                   | N/A       | Pouch Single, Open Top (x1 M4/M16 Magazine) with Single (x1 9mm magazine) with hook and loop closure                  | \$ 38           | 43%                  | \$ 22                                 |
| Paraclete                   | N/A       | Pouch, Double (x2 UMP .45 cal. 30 round Magazines) with hook and loop closure                                         | \$ 46           | 43%                  | \$ 26                                 |
| LESS LETHAL/GRENADE POUCHES |           |                                                                                                                       |                 |                      |                                       |
| Manufacturer                | Product # | Description                                                                                                           | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                   | N/A       | Pouch, Double (x2 40mm Grenade), with and buckle closure                                                              | \$ 56           | 43%                  | \$ 32                                 |
| Paraclete                   | N/A       | Pouch, Triple (x3 M4/M16 Magazines), with (x2 FRAG/Smoke Grenades) with hook and loop and speed clip closure          | \$ 61           | 43%                  | \$ 35                                 |
| Paraclete                   | N/A       | Pouch, Triple (x3 Flash Bang/CTS 7290 Mini) with hook and loop closure                                                | \$ 49           | 43%                  | \$ 28                                 |
| Paraclete                   | N/A       | Pouch, Single (x1 Mk4 FlashBang, MK4) with Fastex buckle closure                                                      | \$ 32           | 43%                  | \$ 19                                 |
| Paraclete                   | N/A       | Pouch, FlashBang, (x1 Large CTS 7290) with hook and loop closure                                                      | \$ 49           | 43%                  | \$ 28                                 |
| Paraclete                   | N/A       | Pouch, Double, (x2 40MM Grenade) with hook and loop closure                                                           | \$ 33           | 43%                  | \$ 19                                 |
| Paraclete                   | N/A       | Pouch, Single (x1 Gas Mask, right hand access) with hook and loop and Fastex buckle closure                           | \$ 80           | 43%                  | \$ 46                                 |
| Paraclete                   | N/A       | Pouch, Single, (x1 Gas Mask, 3M/Millennium style) with hook and loop closure                                          | \$ 58           | 43%                  | \$ 33                                 |
| Paraclete                   | N/A       | Pouch, Single (x1 Gas Mask, right hand access) with hook and loop and Fastex buckle closure                           | \$ 69           | 43%                  | \$ 39                                 |
| Paraclete                   | N/A       | Pouch, PAPR System with MOLLE attachment                                                                              | \$ 51           | 43%                  | \$ 29                                 |
| Paraclete                   | N/A       | Pouch, Single, (x1 M67-M61 Grenade/ Fragmentation) with hook and loop closure                                         | \$ 33           | 43%                  | \$ 19                                 |
| Paraclete                   | N/A       | Pouch, Single, (x1 M67 Fragmentation/Grenade) with hook and loop closure                                              | \$ 33           | 43%                  | \$ 19                                 |
| Paraclete                   | N/A       | Pouch, Single (x1 Grenade/Fragmentation), X-Small with Fastex buckle                                                  | \$ 41           | 43%                  | \$ 23                                 |
| Paraclete                   | N/A       | Pouch, Single, (x1 M18 Smoke Grenade) with hook and loop closure                                                      | \$ 38           | 43%                  | \$ 22                                 |
| Paraclete                   | N/A       | Pouch, Single (Mini Flash Bang Pouch CTS 7270)                                                                        | \$ 41           | 43%                  | \$ 24                                 |

POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| PARACLETE POUCHES               |           |                                                                                                                    |                 |                      |                                       |
|---------------------------------|-----------|--------------------------------------------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| GENERAL PURPOSE/UTILITY POUCHES |           |                                                                                                                    |                 |                      |                                       |
| Manufacturer                    | Product # | Description                                                                                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                       | N/A       | Pouch, Combo, Admin, with morale patch/ID, small flashlight and utility pocket                                     | \$ 37           | 43%                  | \$ 21                                 |
| Paraclete                       | N/A       | Back Panel, (x1 Modular Back Panel for RAV Vest) MOLLE only                                                        | \$ 49           | 43%                  | \$ 28                                 |
| Paraclete                       | N/A       | Back Panel, (x1 Modular Back Panel for RAV Vest) with (x6 sewn on Pockets), x4 Lg Flash Bangs, x1 Med, x1 NVG      | \$ 157          | 43%                  | \$ 90                                 |
| Paraclete                       | N/A       | Pouch, Roll Up/ General Purpose (U.S.M.C. Dump Pouch)                                                              | \$ 43           | 43%                  | \$ 25                                 |
| Paraclete                       | N/A       | Bag, Shotgun Shell Storage                                                                                         | \$ 48           | 43%                  | \$ 28                                 |
| Paraclete                       | N/A       | Pouch, (x1 General Purpose/Utility) X-Small 4" h x 4" w x 2" d with zipper closure                                 | \$ 34           | 43%                  | \$ 19                                 |
| Paraclete                       | N/A       | Carrier, (x1 Hydration Bladder) 100 oz with MOLLE                                                                  | \$ 72           | 43%                  | \$ 41                                 |
| Paraclete                       | N/A       | Carrier, (x1 Hydration Bladder) 50 oz with MOLLE                                                                   | \$ 79           | 43%                  | \$ 45                                 |
| Paraclete                       | N/A       | Vest Bag, 22x" h x 24" w x 4" d with zipper closure                                                                | \$ 255          | 43%                  | \$ 145                                |
| Paraclete                       | N/A       | Pouch, Single (x1 Standard Size HandCuff) with hook and loop closure                                               | \$ 31           | 43%                  | \$ 17                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/Utility), LG 6.5" h x 5.5" w x 3d with hook and loop closure                     | \$ 40           | 43%                  | \$ 23                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/ Utility) SM 4.5" h x 4.5" w x 2.5d with hook and loop closure                   | \$ 35           | 43%                  | \$ 20                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 Reinforced General Purpose/ Dump) 5.5" h x 6.5" w x 2.5d with hook and loop closure              | \$ 77           | 43%                  | \$ 44                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 E-TREK GPS) with hook and loop closure                                                           | \$ 41           | 43%                  | \$ 23                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 Flash Light Holder) 8.5" h x 2.0" w x 1.5d with hook and loop closure                            | \$ 26           | 43%                  | \$ 15                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 Universal Strobe/ Flashlight Holder) with bungee retention and hook and loop secondary closure   | \$ 23           | 43%                  | \$ 13                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/Admin) Horizontal, Medium 6" h x 10" w x 3d with zipper closure                  | \$ 48           | 43%                  | \$ 28                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/Admin) Vertical, Large 10" h x 10" w x 3d with zipper closure                    | \$ 84           | 43%                  | \$ 48                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/ Admin) Vertical, Small 5" h x 5" w x 2.5d with hook and loop and zipper closure | \$ 40           | 43%                  | \$ 23                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/ Admin) Vertical, Small 5" h x 5" w x 2.5d with zipper closure                   | \$ 39           | 43%                  | \$ 22                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 General Purpose/Admin) Vertical, Medium 8" h x 5" w x 3d with zipper closure                     | \$ 51           | 43%                  | \$ 29                                 |

| GENERAL PURPOSE/UTILITY POUCHES |           |                                                                                              |                 |                      |                                       |
|---------------------------------|-----------|----------------------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer                    | Product # | Description                                                                                  | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete                       | N/A       | Pouch, Single (x1 Double Canister, PAPR, M-45) with hook and loop closure                    | \$ 54           | 43%                  | \$ 31                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 NVG/NOD) storage system with sewn in padding and hook and loop closure     | \$ 38           | 43%                  | \$ 22                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 NVG/NOD with Strobe) and Fastex buckle closure system                      | \$ 49           | 43%                  | \$ 28                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 NVG/ AN/PVS-15 )storage system with molded padding                         | \$ 50           | 43%                  | \$ 29                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 1Quart Nalgene/Canteen or Utility Pouch) with Fastex buckle closure system | \$ 64           | 43%                  | \$ 37                                 |
| Paraclete                       | N/A       | Pouch, Single (x1 X26 Taser) with Fastex buckle retention                                    | \$ 35           | 43%                  | \$ 20                                 |

| RADIO POUCHES |           |                                                                                                    |                 |                      |                                       |
|---------------|-----------|----------------------------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer  | Product # | Description                                                                                        | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete     | N/A       | Pouch, Single Open Top (x1 M-BITR Radio) with bungee retention                                     | \$ 46           | 43%                  | \$ 26                                 |
| Paraclete     | N/A       | Pouch, Single (x1 PRC-152 Radio) with hook and loop closure                                        | \$ 46           | 43%                  | \$ 26                                 |
| Paraclete     | N/A       | Pouch, Single (x1 MBITR Radio) with bungee retention                                               | \$ 43           | 43%                  | \$ 25                                 |
| Paraclete     | N/A       | Pouch, Single, (x1 Motorola XTS 5000 Radio) and (x1 external accessory pouch)                      | \$ 47           | 43%                  | \$ 27                                 |
| Paraclete     | N/A       | Pouch, Single, (x1 Motorola XTS 3000 Radio) with bungee retention                                  | \$ 43           | 43%                  | \$ 24                                 |
| Paraclete     | N/A       | Pouch, Single (x1 Universal Radio) Large 8.5" h x 4" w x 1" d with bungee retention                | \$ 63           | 43%                  | \$ 36                                 |
| Paraclete     | N/A       | Pouch, Single (x1 Motorola XTS 5000 Radio ) with radio access panel and removable chem light panel | \$ 39           | 43%                  | \$ 22                                 |

| MEDICAL POUCHES |           |                                                                                             |                 |                      |                                       |
|-----------------|-----------|---------------------------------------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer    | Product # | Description                                                                                 | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete       | N/A       | Pouch, Medical, Personal First Aid with retention straps                                    | \$ 47           | 43%                  | \$ 27                                 |
| Paraclete       | N/A       | Pouch, Medical / Firing System hook and loop closure                                        | \$ 58           | 43%                  | \$ 33                                 |
| Paraclete       | N/A       | Pouch, Medical / Firing System, Extended front compartment access and hook and loop closure | \$ 58           | 43%                  | \$ 33                                 |
| Paraclete       | N/A       | Pouch, Medical, Quad- Fold with internal equipment retention loops                          | \$ 68           | 43%                  | \$ 39                                 |
| Paraclete       | N/A       | Pouch, Medical, SM 4.5" h x 4.5" w x 2.5d                                                   | \$ 33           | 43%                  | \$ 19                                 |

| PARACLETE CORE POUCHES |            |                                                                 |                 |                      |                                       |
|------------------------|------------|-----------------------------------------------------------------|-----------------|----------------------|---------------------------------------|
| Manufacturer           | Product #  | Description                                                     | MSRP (per each) | Discount % From MSRP | Bid Price - State Agencies (per each) |
| Paraclete              | PCHHC0AC0J | Double Handcuff Case                                            | \$ 17           | 43%                  | \$ 10                                 |
| Paraclete              | PCHFL1AC0J | Open top Large Flashlight Pouch                                 | \$ 32           | 43%                  | \$ 18                                 |
| Paraclete              | PCHFL0AC0J | Close Top Small Flashlight/Collapsible Baton/ASP Pouch          | \$ 23           | 43%                  | \$ 13                                 |
| Paraclete              | PCHGMOAC0J | Standard Zipper Bottom Deploy Gas Mask Pouch (9X8)              | \$ 89           | 43%                  | \$ 51                                 |
| Paraclete              | PCHGM1AC0J | Large Zipper Bottom Deploy Gas Mask Pouch (11X11)               | \$ 87           | 43%                  | \$ 50                                 |
| Paraclete              | PCHGM2AC0J | Standard Side Deploy Gas Mask Velcro Closure (9X8)              | \$ 60           | 43%                  | \$ 34                                 |
| Paraclete              | PCHGL0AC0J | Double 37/40MM Flashbang Pouch                                  | \$ 48           | 43%                  | \$ 27                                 |
| Paraclete              | PCHSP0AC0J | 4oz Single Spray                                                | \$ 18           | 43%                  | \$ 10                                 |
| Paraclete              | PCHSP1AC0J | 2oz Single Spray                                                | \$ 14           | 43%                  | \$ 8                                  |
| Paraclete              | PCHF80AC0J | Closed Top Double Flashbang Pouch                               | \$ 36           | 43%                  | \$ 21                                 |
| Paraclete              | PCHMP0AC0J | Double Pistol Mag (Adjustable to fit most pistol mags)          | \$ 31           | 43%                  | \$ 18                                 |
| Paraclete              | PCHPH0AC0J | Adjustable Pistol Holster Pouch                                 | \$ 32           | 43%                  | \$ 18                                 |
| Paraclete              | PCHRD0AC0J | Standard Radio Pouch                                            | \$ 30           | 43%                  | \$ 17                                 |
| Paraclete              | PCHMR2AC0J | Tiered AR Mag Pouch (Removable Closed Top and Bungee Retention) | \$ 43           | 43%                  | \$ 25                                 |
| Paraclete              | PCHMR0AC0J | Single AR Mag Pouch (Removable Closed Top and Bungee Retention) | \$ 24           | 43%                  | \$ 14                                 |
| Paraclete              | PCHMR1AC0J | Triple AR Mag Pouch (Removable Closed Top and Bungee Retention) | \$ 88           | 43%                  | \$ 50                                 |
| Paraclete              | PCHSG0AC0J | 12 Round Shotgun Shell pouch                                    | \$ 32           | 43%                  | \$ 18                                 |
| Paraclete              | PCHS80AC0J | Shotgun Scabbard Pouch with Buckle                              | \$ 84           | 43%                  | \$ 48                                 |



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POINT BLANK ENTERPRISES 2016 PRICES AND DISCOUNTS

| PARACLETE POUCHES |            |                              |        |     |       |
|-------------------|------------|------------------------------|--------|-----|-------|
| Paraclete         | PCHM80AC0J | Double Subgun Mag Pouch      | \$ 43  | 43% | \$ 25 |
| Paraclete         | PCHTZ1AC0J | X2 Taser Holster             | \$ 31  | 43% | \$ 18 |
| Paraclete         | PCHTZ0AC0J | X26 Taser Holster            | \$ 29  | 43% | \$ 17 |
| Paraclete         | PCHMD0AC0J | 4X7 Vertical Medical Pouch   | \$ 104 | 43% | \$ 59 |
| Paraclete         | PCHUP1AC0J | 8X8 Large Utility Pouch      | \$ 97  | 43% | \$ 55 |
| Paraclete         | PCHUP2AC0J | 4X8 Horizontal Utility Pouch | \$ 63  | 43% | \$ 36 |
| Paraclete         | PCHUP3AC0J | 4X8 Vertical Utility Pouch   | \$ 52  | 43% | \$ 30 |
| Paraclete         | PCHUP0AC0J | 5X5 Utility Pouch            | \$ 60  | 43% | \$ 34 |
| Paraclete         | PCHHY0AC0J | 100 Oz Hydration Pouch       | \$ 74  | 43% | \$ 42 |