

THE SCHOOL DISTRICT OF LEE COUNTY, FLORIDA

Date: April 28, 2015 Section: Superintendent's Recommendation

Subject: Approval to Renew RFP No. R127035JM - Information Technology Hardware, Software and Equipment

Item No: VI.G.

Presenter(s): Dr. Nancy J. Graham
Dr. Gregory K. Adkins
Mr. Dwayne C. Alton
Ms. Susan M. Malay

SCHOOL BOARD ACTION

Strategic Plan:

Focus Area: 7. Allocate resources strategically.

Background Information:

Request for Proposals No. R127035JM is for information technology hardware, software and equipment awarded to Audio Visual Innovations, Inc.; B & H Photo; Cables and Kits.com; Camcor, Inc.; CDW Government LLC; Contrax Furnishings LLC; eInstruction; Lightspeed Technologies, Inc.; Software Express, Inc.; Troxell Communications, Inc.; United Data Technologies, Inc. and Virtucom for the three year period beginning June 5, 2012 through June 4, 2015, with renewal options for two additional one year periods upon the written agreement of the vendors and the District. Estimated expenditures for the coming year are as follows:

- ATLAS: Approximately \$2,000,000.00 to refresh and update classroom projection and A/V systems in schools.
- Software Licenses: Approximately \$1,000,000.00 in software licenses district-wide.
- Network Upgrades: Approximately \$2,000,000.00 in network upgrades.
- Network Support Contracts: Approximately \$120,000.00 in support contracts for district-wide network infrastructure systems.
- Data Center Support Contract: Approximately \$60,000.00 in support contracts and maintenance services for electrical and monitoring systems for the District's data center.
- School Server Upgrades: Approximately \$220,000.00 in school server upgrades.

SCLC Board Approved

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Approved: Budget: DD

Attorney: KRM

Superintendent: NSJ

- Enterprise Storage Systems: Approximately \$400,000.00 in storage, archiving, and disaster recovery system upgrades.
- Peripherals & Components: Approximately \$300,000.00 in components, computer peripherals, and A/V equipment.
- School Technology Refresh: Approximately \$2,500,000.00 of the technology refresh purchases will be made through this contract.
- Expenditure Capacity for Purchases not in the District Technology Plan: Approximately \$1,400,000.00 for items not within the District Technology plan. This capacity is available for other technology purchases, such as those made by Food & Nutrition Services, Career & Technology Education, Information Systems, and schools (with discretionary or grant funds).

It is recommended that this RFP be renewed with Audio Visual Innovations, Inc.; B & H Photo; Cables and Kits.com; Camcor, Inc.; CDW Government LLC; Contrax Furnishings LLC; eInstruction; Lightspeed Technologies, Inc.; Troxell Communications, Inc.; United Data Technologies, Inc. and Virtucom for the first renewal period of June 5, 2015 through June 4, 2016, at an estimated annual expenditure of \$10,000,000.00. One vendor, Software Express, Inc. declined to renew.

Fiscal Impact:

The estimated annual expenditure of \$10,000,000.00 will be funded from School/Department budgeted funds. This agenda item is specifically for the approval of the renewal. Funds will only be expended within the existing resources of the applicable locations(s).

The action requested is within the current budget allocated to the department or area: ____ Yes ____ No ND N/A

Superintendent's Recommendation:

I recommend Board approval to renew RFP No. R127035JM for information technology hardware, software and equipment with Audio Visual Innovations, Inc.; B & H Photo; Cables and Kits.com; Camcor, Inc.; CDW Government LLC; Contrax Furnishings LLC; eInstruction; Lightspeed Technologies, Inc.; Troxell Communications, Inc.; United Data Technologies, Inc. and Virtucom for the first renewal period of June 5, 2015 through June 4, 2016, at an estimated annual expenditure of \$10,000,000.00, pursuant to the same terms and conditions as previously approved by the Board. Approval authorizes the Superintendent to execute all related documents.