

**BOARD OF COUNTY COMMISSIONERS OF CLAY COUNTY, FLORIDA**

**NOTICE OF INTENT TO AWARD BID**

**RFP NO 13/14-8, Various Equipment and Amenities for Parks and Playgrounds**

In accordance with the provisions of Section 8.N of the Clay County Purchasing Policy, notice is hereby given and posted of the decision of the Board of County Commissioners of Clay County, Florida (hereinafter the "Board") with respect to RFP No. 13/14-8, Various Equipment and Amenities for Parks and Playgrounds. Responses to RFP No. 13/14-8 were opened on January 7, 2014. During its regular meeting on February 11, 2014, the Board rendered its decision to award RFP No 13/14-8 to multiple companies and this notice of intent to award bid is the official notification regarding said selection. The decision of the Board is final. Failure to file a protest within the time prescribed in Section 8.N of the Clay County Purchasing Policies shall constitute a waiver of proceedings under Section 8.N Bid Awards and Protests.

Stephanie C. Kopelousos  
County Manager

Date of Posting:

02/12/14

Date of Removal:

02/18/14

Time of Posting:

8:45 a.m.

Time of Removal:

8:55 a.m.

Initials:

DF

Initials:

DF



## CLAY COUNTY FLORIDA

**Purchasing Division**  
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477 Houston Street  
4<sup>th</sup> Floor, Admin Building  
Green Cove Springs, FL  
32043-0367

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**County Manager**  
Stephanie C. Kopelousos

**Commissioners:**  
Wendell D. Davis  
District 1

Douglas P. Conkey  
District 2

Diane Hutchings  
District 3

T. Chereese Stewart  
District 4

Ronnie E. Robinson  
District 5

**Switchboard:**  
GCS (904) 284-6300  
KH (352) 473-3711  
KL (904) 533-2111  
OP/MBG (904) 269-6300

[www.claycountygov.com](http://www.claycountygov.com)

January 29, 2014

MEMO TO: Stephanie Kopelousos  
County Manager

FROM: Karen Thomas  
Purchasing Manager

SUBJECT: Budget, Personnel, & Policy Agenda, 2/3/14

ITEM: RFP No. 13/14-8

Recommend approval to post notice of intent and to award RFP No. 13/14-8, Various Equipment and Amenities for Parks and Playgrounds to multiple companies. All bids are based upon the % discount offered for products and service. This bid is also a means for qualifying vendors for Ball Park lighting services. Qualifying vendors will be requested to provide pricing on a project by project basis. The qualified vendor providing the lowest responsive quote will be awarded the project. This will provide playground equipment, amenities and lighting for all parks in Clay County and other entities wishing to utilize this RFP. Approval will be effective after 72 hour bid protest period has expired and assuming no protests are received. Submittals are available for review in the Purchasing Department.

Funding Source: various

Att. 1 – Staff Recommendation Sheet  
2 – Price Sheets  
3 – Bid Tabulation Sheet

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Karen Thomas

**BID RECOMMENDATION SHEET**

January 28, 2014

Bid #13/14-8**"Various Equipment & Amenities for Parks & Playgrounds"**

| <u>BIDDERS</u>                               | <u>Bond</u> | <u>Base Bid</u> |
|----------------------------------------------|-------------|-----------------|
| <u>Advanced Recreation Concepts</u>          | NA          | See Attached    |
| <u>REP Services, Inc.</u>                    | NA          | See Attached    |
| <u>Southern Recreation</u>                   | NA          | See Attached    |
| <u>Playmore West, Inc.</u>                   | NA          | See Attached    |
| <u>J Durgan Assoc., Inc.</u>                 | NA          | See Attached    |
| <u>Victor Stanley, Inc.</u>                  | NA          | See Attached    |
| <u>Robertson Industries, Inc.</u>            | NA          | See Attached    |
| <u>Recycled Plastic Factory, LLC</u>         | NA          | See Attached    |
| <u>No Fault Sports Group, LLC</u>            | NA          | See Attached    |
| <u>Greenfields Outdoor Fitness, Inc.</u>     | NA          | See Attached    |
| <u>Regal Contractors, Inc.</u>               | NA          | See Attached    |
| <u>Gulf Coast Sports, LLC</u>                | NA          | See Attached    |
| <u>Bliss Products &amp; Services, Inc.</u>   | NA          | See Attached    |
| <u>Apollo Sunguard Systems, Inc.</u>         | NA          | See Attached    |
| <u>Robertson Industries, Inc.</u>            | NA          | See Attached    |
| <u>Miller Recreation Equip. &amp; Design</u> | NA          | See Attached    |
| <u>Gametime, Inc.</u>                        | NA          | See Attached    |
| <u>Site Horizons</u>                         | NA          | See Attached    |
| <u>M Gay Constructors, Inc.</u>              | NA          | See Attached    |
| <u>Musco Sports Lighting, Inc.</u>           | NA          | See Attached    |

Staff Assigned to Tabulate Bids &amp; Make Recommendations:

| <u>Name</u>         | <u>Title</u>                                                  |
|---------------------|---------------------------------------------------------------|
| <u>Ellen Mattox</u> | <u>Admin Program Mgr., Division of Parks &amp; Recreation</u> |

**RECOMMENDATION:**

It is staff's recommendation to accept all bids submitted. All bids are awarded based upon the % discount offered for products and services.

**PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES  
FOR PARKS & PLAYGROUNDS**

**Bid #13/14-8**

| Distributor                                                       | Manufacturer                        | Product                                | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
|-------------------------------------------------------------------|-------------------------------------|----------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
| <b><u>Advanced Rec. Concepts</u></b><br><br><b>(321) 775-0600</b> | Litchfield                          | Pavilions & Structures                 | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Highland Products                   | Site Furnishings                       | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | R3 Recycled Play Structures         | Playground Equip.                      | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Skyspan Structures                  | Shade Structures                       | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Zeager Playground Surfacing         | Rubber surfacing                       | 5%                         | NA                    | Yes              | Yes                        |
|                                                                   | Bolling Forest Products             | Wood Mulch                             | \$55 cu. yd.               | NA                    | Yes              | Yes                        |
|                                                                   | Innovative Wood Mulch               | Wood Mulch                             | \$55 cu. yd.               | NA                    | Yes              | Yes                        |
|                                                                   | Water Splash                        | Water Play Equip.                      | 3%                         | NA                    | Yes              | Yes                        |
|                                                                   | BCI Burke                           | Playground Equip.                      | 5%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Berliner Seilfabrik – Urban Designs | Cable Climbing Playground Equip.       | 3%                         | 40%                   | Yes              | Yes                        |
|                                                                   | Playcraft by Krauss Craft/Exercraft | Playground & Fitness Equip.            | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Superior International              | Playground Equip.                      | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Paris/Ramparts                      | Fitness Equip.                         | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                   | Sports Rock (Park Pets)             | Rocks shaped like animals for climbing | 3%                         | 50%                   | Yes              | Yes                        |

| Distributor                                                             | Manufacturer                         | Product                 | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
|-------------------------------------------------------------------------|--------------------------------------|-------------------------|----------------------------|-----------------------|------------------|----------------------------|
| <b><u>Advanced Rec. Concepts (cont.)</u></b>                            | Rubber Designs By Rainbow Turf Prod. | Playground surfacing    | 5%                         |                       | Yes              | Yes                        |
|                                                                         | Nationwide Turf                      | Synthetic Turf          | 5%                         | NA                    | Yes              | Yes                        |
|                                                                         | Polysoft                             | Playground surfacing    | 5%                         | NA                    | Yes              | Yes                        |
|                                                                         | Bison                                | Sporting Equip.         | 3%                         | 40%                   | Yes              | Yes                        |
|                                                                         | Kay Park                             | Park Amenities          | 3%                         | 40%                   | Yes              | Yes                        |
|                                                                         | Ultra Play                           | Park Furniture          | 3%                         | 40%                   | Yes              | Yes                        |
|                                                                         | Freenotes Harmony Park               | Musical Amenities       | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                         | Webcoat                              | Tables & Benches        | 3%                         | 40%                   | Yes              | Yes                        |
|                                                                         | GT Grandstands                       | Bleachers               | 3%                         | 40%                   | Yes              | Yes                        |
|                                                                         | Ball Fabrics                         | Shade Structures        | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                         | Cedar Forest Products                | Wooden Shade Structures | 3%                         | 35%                   | Yes              | Yes                        |
|                                                                         | Playspace Services, Inc.             | Installer               |                            |                       |                  |                            |
| <b><u>REP Services, Inc.</u></b><br><br><b>(407) 831-9658, ext. 230</b> | Landscape Structures                 | Playground Equip.       | 2%                         | 45%                   | Yes              | Yes                        |
|                                                                         | Porter/Poligon                       | Shade Structures        | 2%                         | 53%                   | Yes              | Yes                        |
|                                                                         | DuMor, Inc.                          | Park Amenities          | 2%                         | 40%                   | Yes              | Yes                        |
|                                                                         | Anova                                | Park Amenities          | 2%                         | 40%                   | Yes              | Yes                        |
|                                                                         | USA Shade, Inc.                      | Shade Structure         | 2%                         | 60%                   | Yes              | Yes                        |

| Distributor                                                                                | Manufacturer                | Product                                             | Discount Allowed from MSRP | Installation Discount                 | Catalog Provided | Current MSRP List Supplied |
|--------------------------------------------------------------------------------------------|-----------------------------|-----------------------------------------------------|----------------------------|---------------------------------------|------------------|----------------------------|
| <b><u>REP Services,<br/>(cont.)</u></b>                                                    | ForeverLawn                 | Grass for safe-play areas                           | 5%                         | Installation included in price per SF | Yes              | Yes                        |
|                                                                                            | Vitriturf/Hanover, Inc.     | Poured in place surfacing                           | 2%                         | Installation included in price per SF | Yes              | Yes                        |
|                                                                                            | Irvine Wood Recovery        | Playground mulch                                    | 5%                         | 99%                                   | Yes              | Yes                        |
|                                                                                            | Sof Surfaces                | Tile for safe play areas                            | 5%                         | 33%                                   | Yes              | Yes                        |
|                                                                                            | Tot Turf                    | Poured in place surfacing                           | 2%                         | Installation included in price per SF | Yes              | Yes                        |
| <b><u>Southern Recreation, Inc.</u><br/><br/>(904) 387-4390<br/>(904) 545-9870<br/>(c)</b> | Playland                    | Playground equip.; park amenities; shade structures | 15%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | SportsPlay                  | Playground equip.; shade structures                 | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Jaypro                      | Sports equip.                                       | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Kay Park                    | Bleachers; park amenities                           | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Webcoat                     | Park amenities & shade structures                   | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Ultra Play                  | Playground equip.                                   | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Ultra Site                  | Pet Park equip. & Park amenities                    | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Sitescapes                  | Park amenities                                      | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Litchfield (SSI Structures) | Park amenities                                      | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Superior Shade              | Shade structures                                    | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Zeager Wood Carpet          | Playground surfacing                                | 10%                        | 28%                                   | Yes              | Yes                        |
|                                                                                            | Murdock                     | Water fountains                                     | 10%                        | NA                                    | Yes              | Yes                        |

| Distributor                                                                          | Manufacturer               | Product                                 | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
|--------------------------------------------------------------------------------------|----------------------------|-----------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
| <b><u>Southern Recreation, Inc.</u></b><br><b>(cont.)</b>                            | Sportable Scoreboards      | Scoreboards                             | 10%                        | Varies with project   | Yes              | Yes                        |
| <b><u>Playmore West, Inc.</u></b><br><b>(329) 791-2400</b>                           | Playworld Systems          | Playground Equip.                       | 5%                         | 30%                   | Yes              | Yes                        |
|                                                                                      | Zeager                     | Playground surfacing                    | 5%                         | 75%                   | Yes              | Yes                        |
|                                                                                      | X Grass                    | Synthetic turf                          | 5%                         | Included              | Yes              | Yes                        |
|                                                                                      | Child Safe                 | Poured in place safety surface          | 5%                         | Included              | Yes              | Yes                        |
|                                                                                      | Shade Systems              | Shade structures                        | 5%                         | 60%                   | Yes              | Yes                        |
|                                                                                      | Classic Recreation         | Shade structures & small RR bldgs.      | 5%                         | 60%                   |                  |                            |
| <b><u>J Durgan Assoc., Inc.</u></b><br><b>(561) 654-9708</b>                         | Regal Contractors, Inc.    | Installer                               |                            |                       |                  |                            |
|                                                                                      | Greenfield Outdoor Fitness | Exercise equip. & h/c playground equip. | 2%                         | -0-                   | Yes              | Yes                        |
|                                                                                      | Apollo Sunguard            | Shade structures                        | 5%                         | -0-                   | Yes              | Yes                        |
|                                                                                      | Henderson Recreation       | Playground equip.                       | 10%                        | -0-                   | Yes              | Yes                        |
|                                                                                      | Everguard                  | Poured in place safety surface          | -0-                        | -0-                   | No               | Yes                        |
| <b><u>Victor Stanley, Inc.</u></b><br><b>(407) 641-0241</b><br><b>(407) 637-9385</b> | Victor Stanley             | Planters, trashcans, park amenities     | 5%                         | 25%                   | Yes              | Yes                        |
| <b><u>Robertson Industries, Inc.</u></b><br><b>(954) 882-1366</b>                    | Tot Turf                   | Poured in place safety surface          | 10%                        | Included              | Yes              | Yes                        |
|                                                                                      | Art of Flooring            | Installer                               |                            |                       |                  |                            |

| Distributor                                                              | Manufacturer                                  | Product                                 | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
|--------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
| <b><u>Recycled Plastic Factory, LLC</u></b><br><b>(941) 473-1618</b>     | Recycled Plastic Factory, LLC                 | Park amenities                          | 23%                        | NA                    | Yes              | Yes                        |
| <b><u>No Fault Sports Group, LLC</u></b><br><b>(225) 215-7760</b>        | No Fault Sports Group, LLC                    | Poured in place safety surface          | 10%                        |                       |                  |                            |
|                                                                          | Playsafe Surfacing, LLC                       | Installer                               |                            |                       |                  |                            |
| <b><u>Greenfields Outdoor Fitness, Inc.</u></b><br><b>(888) 315-9037</b> | Greenfields Outdoor Fitness, Inc.             | Exercise equip. & h/c playground equip. | 2%                         | Varies                | Yes              | Yes                        |
| <b><u>Regal Contractors, Inc.</u></b><br><b>(561) 906-7321</b>           | Greenfield Outdoor Fitness, Inc.              | Installer                               | NA                         | 40%                   |                  |                            |
|                                                                          | Henderson Recreation Equip., LTD              | Installer                               | NA                         | 35%                   |                  |                            |
|                                                                          | Everguard Surfacing                           | Installer                               | NA                         | -0-                   |                  |                            |
|                                                                          | Apollo Sunguard                               | Installer                               | NA                         | 80%                   |                  |                            |
|                                                                          | Landscape Structures, Inc.                    | Installer                               | NA                         | 30%                   |                  |                            |
|                                                                          | Playworld Systems                             | Installer                               | NA                         | 30%                   |                  |                            |
|                                                                          | PlaypowerLT/LittleTikes Commercial Farmington | Installer                               | NA                         | 36%                   |                  |                            |
|                                                                          | Miracle Recreation Equip.                     | Installer                               | NA                         | 32%                   |                  |                            |
|                                                                          | Shade Systems, Inc.                           | Installer                               | NA                         | 80%                   |                  |                            |
| <b><u>Gulf Coast Sports, LLC</u></b><br><b>(855) 827-1386</b>            | Gulf Coast Sports, LLC                        | Bleachers, Pressboxes & park amenities  | 5%                         | 3%                    | No               | Yes                        |

| Distributor                                                             | Manufacturer            | Product                                        | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
|-------------------------------------------------------------------------|-------------------------|------------------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
| <b>Bliss Products &amp; Services, Inc.</b><br><br><b>(904) 210-7760</b> | ActionPlay              | Safe play borders, swing parts, park amenities | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | American Mulch          | Mulch                                          | Priced per job             | Priced per job        | No               | No                         |
|                                                                         | Athletic Connection     | Athletic equip.                                | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | Bark Park               | Equip. for dog park                            | 8%                         | 35%                   | Yes              | Yes                        |
|                                                                         | Big Toys                | Playground equip.                              | 5%                         | 35%                   | Yes              | Yes                        |
|                                                                         | BRP                     | Bleachers, park amenities                      | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | CemRock                 | Rock climbers                                  | 5%                         | Priced per job        | No               | No                         |
|                                                                         | Childworks              | Playground equip. & swing parts                | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | Colorado Time Systems   | Scoreboards                                    | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | Compac Filtration       | Equip. for water parks                         | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | Dero                    | Bicycle racks                                  | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | Dura Play               | Safety surfaces                                | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                         | DynaCushion             | Safety surfaces                                | 10%                        | Priced per job        | No               | No                         |
|                                                                         | Dynamo                  | Sports & playground equip., rock climbing      | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                                         | Electro Mesh Scoreboard | Scoreboards                                    | 10%                        | Priced per job        | No               | No                         |

|                                                                             | Elephant Play               | Playground equip.                    | 10%                        | 35%                   | Yes              | Yes                        |
|-----------------------------------------------------------------------------|-----------------------------|--------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
|                                                                             | Everguard                   | Poured in place safety surfaces      | 10%                        | Priced per job        | No               | No                         |
| Distributor                                                                 | Manufacturer                | Product                              | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
| <b><u>Bliss Products &amp; Services, Inc.,</u></b><br><b><u>(cont.)</u></b> | Everlast Climbing           | Wall Climbers                        | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                                             | Fibar                       | ADA playground safety surfaces       | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                                             | Forestry Resources          | Mulch/Lumber                         | 5%                         | Priced per job        | No               | No                         |
|                                                                             | Forte                       | Plastic timbers for safe-play area   | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Gared Sports                | Netting, field equip., sports equip. | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                                             | GT Grandstands              | Bleachers                            | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                                             | Innovative Mulching         | Mulch                                | 10%                        | Priced per job        | No               | No                         |
|                                                                             | Jayhawk Plastics            | Park furnishings                     | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                                             | Jaypro Sports               | Indoor & outdoor sports equip.       | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Jensen Swings               | Repair parts for swings              | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Kay Park                    | Playground equip.                    | 5%                         | Priced per job        | No               | No                         |
|                                                                             | Madrax                      | Bicycle racks                        | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Most Dependable Fountains   | Water fountains                      | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Murdock Fountains           | Water fountains                      | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | National Recreation Systems | Bleachers                            | 5%                         | Priced per job        | Yes              | Yes                        |

|                                                            |                          |                                             |                            |                       |                  |                            |
|------------------------------------------------------------|--------------------------|---------------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
|                                                            | Outback Shelters         | Shelters                                    | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                            | Play and Park Structures | Playground equip.                           | 10%                        | 35%                   | Yes              | Yes                        |
|                                                            | Play Guard               | Safety surfaces                             | 5%                         | Priced per job        | No               | No                         |
| Distributor                                                | Manufacturer             | Product                                     | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
| <b><u>Bliss Products &amp; Services, Inc., (cont.)</u></b> | Playmore                 | Playground Equip.                           | 5%                         | 35%                   | Yes              | Yes                        |
|                                                            | Playsafe Surfacing       | Safety surfacing                            | 5%                         | Priced per job        | No               | No                         |
|                                                            | Playsafer                | Rubber mulch & curbing                      | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                            | Pro Mats                 | Netting, padding, benches, equip.           | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                            | Rubber Recycling         | Recycled rubber for safe play areas         | 5%                         | Priced per job        | No               | No                         |
|                                                            | Sand Lock Sandbox        | Sandboxes                                   | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                            | Sandee Sod, Inc.         | Sod                                         | Priced per job             | Priced per job        | No               | No                         |
|                                                            | Shade America            | Shade Structures                            | 10%                        | Priced per job        | Yes              | Yes                        |
|                                                            | Shaw Industries          | Flooring/Carpet                             | 5%                         | Priced per job        | No               | No                         |
|                                                            | Shelterscapes            | Shelters(?)                                 | 5%                         | Priced per job        | No               | No                         |
|                                                            | Spectrum                 | ADA pool lifts & equipment                  | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                            | Spiral Court King        | Court equipment                             | 5%                         | Priced per job        | No               | No                         |
|                                                            | Spohn Ranch/Tru Ride     | Skate ramps                                 | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                            | Sportsplay               | Playground equip., shelters, park amenities | 5%                         | Priced per job        | Yes              | Yes                        |

|                                                                             |                         |                                             |                            |                       |                  |                            |
|-----------------------------------------------------------------------------|-------------------------|---------------------------------------------|----------------------------|-----------------------|------------------|----------------------------|
|                                                                             | Stewart Tennis Courts   | Tennis Courts                               | Priced per job             | Priced per job        | No               | No                         |
|                                                                             | Structural Wood Systems | Lumber                                      | 5%                         | Priced per job        | No               | No                         |
|                                                                             | Suwannee Lumber         | Lumber                                      | 5%                         | Priced per job        | No               | No                         |
|                                                                             | Tennis Unlimited        | Tennis netting                              | 5%                         | Priced per job        | No               | No                         |
| Distributor                                                                 | Manufacturer            | Product                                     | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
| <b><u>Bliss Products &amp; Services, Inc.,</u></b><br><b><u>(cont.)</u></b> | Terra Pad               | Pads for fall zones                         | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Terra Soft              | Poured in place safety surface              | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Turf Evolution          | Synthetic grass                             | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Ultra Play              | Toddlers play equip.                        | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Ultra Site              | Shade structures, bleachers, park amenities | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Ultra Shade             | Shade structures                            | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Vortex Water Parks      | Equip. for water parks                      | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Webcoat                 | Plastic coated park amenities               | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Wood Mulch Products     | Mulch                                       | 5%                         | Priced per job        | No               | No                         |
|                                                                             | X-Grass                 | Synthetic Turf                              | 5%                         | Priced per job        | Yes              | Yes                        |
|                                                                             | Sandee Sod, Inc.        | Installer                                   |                            |                       |                  |                            |
|                                                                             | FunBuilders, Inc.       | Installer                                   |                            |                       |                  |                            |
|                                                                             | Chris Patton            | Installer                                   |                            |                       |                  |                            |

|                                                                              |                                  |                             |                                                                                                                          |                                                                     |                  |                            |
|------------------------------------------------------------------------------|----------------------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|------------------|----------------------------|
| <b><u>Apollo Sunguard Systems, Inc.</u></b><br><b>(941) 925-3000</b>         | Apollo Sunguard                  | Shade Structures            | 8%                                                                                                                       | 50%                                                                 | Yes              | Yes                        |
|                                                                              | Cocozza Construction             | Installer                   |                                                                                                                          |                                                                     |                  |                            |
|                                                                              | Regal Contractors                | Installer                   |                                                                                                                          |                                                                     |                  |                            |
|                                                                              | A & W Specialty Contracting      | Installer                   |                                                                                                                          |                                                                     |                  |                            |
| Distributor                                                                  | Manufacturer                     | Product                     | Discount Allowed from MSRP                                                                                               | Installation Discount                                               | Catalog Provided | Current MSRP List Supplied |
| <b><u>Robertson Industries, Inc.</u></b><br><b>(954) 882-1366</b>            | TotTurf                          | Playground safety surfacing | 10%                                                                                                                      | Included in MSRP discount                                           | Yes              | Yes                        |
|                                                                              | Art of Flooring                  | Installer                   |                                                                                                                          |                                                                     |                  |                            |
| <b><u>Miller Recreation Equip. &amp; Design</u></b><br><b>(941) 792-4580</b> | Miracle Recreation Equipment Co. | Playground Equip.           | 8% \$ 0 - \$4,999<br>12% \$5,000 - \$9,999<br>15% \$10,000 - \$17,999<br>18% \$18,000 - \$24,999<br>20% \$25,000 - above | 23% \$0- \$9,999<br>25% \$10,000 - \$24,000<br>26% \$25,000 - above | Yes              | Yes                        |
|                                                                              | Foresite Designs                 | Park amenities              | 5%                                                                                                                       | 32%                                                                 | Yes              | Yes                        |
|                                                                              | Recycled Design                  | Recycled park amenities     | 5%                                                                                                                       | 32%                                                                 | Yes              | Yes                        |
|                                                                              | Forever Lawn                     | Synthetic Grass             | 5%                                                                                                                       | NA                                                                  | Yes              | Yes                        |
|                                                                              | Shade Systems                    | Shade structures            | 5%                                                                                                                       | NA                                                                  | Yes              | Yes                        |
|                                                                              | Bison Sports                     | Sports equip.               | 5%                                                                                                                       | 32%                                                                 | Yes              | Yes                        |
|                                                                              | Webcoat                          | Coated outdoor furniture    | 5%                                                                                                                       | 32%                                                                 | Yes              | Yes                        |

|                                                             | No Fault                           | Safety surface, mulch, turf      | 5%                         | NA                    | No               | No                         |
|-------------------------------------------------------------|------------------------------------|----------------------------------|----------------------------|-----------------------|------------------|----------------------------|
|                                                             | Douglas Industries                 | Sports equip.                    | 5%                         | 32%                   | Yes              | Yes                        |
|                                                             | Playsafer                          | Rubber Mulch                     | 5%                         | \$10 per cu. yd       | Yes              | Yes                        |
|                                                             | Kay Park                           | Bleacher, park amenities         | 5%                         | 32%                   | Yes              | Yes                        |
| Distributor                                                 | Manufacturer                       | Product                          | Discount Allowed from MSRP | Installation Discount | Catalog Provided | Current MSRP List Supplied |
| <b><u>Miller Recreation Equip. &amp; Design (cont.)</u></b> | Murdock Fountain                   | Water fountains                  | 5%                         | NA                    | Yes              | Yes                        |
|                                                             | APS                                | Playground borders, repair parts | 5%                         | 25%                   | Yes              | Yes                        |
|                                                             | Greenfield Outdoor Fitness         | Outdoor fitness equip.           | 5%                         | 30%                   | Yes              | Yes                        |
|                                                             | Fibar                              | Playground safety surfacing      | 10%                        | \$10 per cu. yd.      | Yes              | Yes                        |
|                                                             | RCP Shelter                        | Covered shelters                 | 5%                         | NA                    | Yes              | Yes                        |
|                                                             | Coverworx                          | Prefabricated Structures         | 5%                         | NA                    | Yes              | Yes                        |
|                                                             | Principle Recreation, Inc.         | Installer                        |                            |                       |                  |                            |
|                                                             | Playtime Installation              | Installer                        |                            |                       |                  |                            |
|                                                             | Ryan Fitzgerald Construction, Inc. | Installer                        |                            |                       |                  |                            |
| <b><u>GameTime, Inc.</u><br/><br/>(800) 432-0162</b>        | Gametime                           | Playground & fitness equip.      | 15%                        | 25%                   | Yes              | Yes                        |
|                                                             | UltraPlay                          | Playground equip.                | 10%                        | 25%                   | Yes              | Yes                        |
|                                                             | UltraSite                          | Park amenities                   | 10%                        | 25%                   | No               | Yes                        |

|                                                          |                                 |                                              |                              |                              |                       |                  |
|----------------------------------------------------------|---------------------------------|----------------------------------------------|------------------------------|------------------------------|-----------------------|------------------|
|                                                          | GT Impax                        | Playground safety surfacing                  | 5%                           | Varies                       | Yes                   | Yes              |
| <u>Site Horizons</u><br>(407) 641-0231<br>(407) 637-9385 | Zeager                          | Playground safety surfacing                  | 5%                           | \$12 per cu. yd.             | Yes                   | Yes              |
|                                                          | Icon Shelter Systems            | Shelters                                     | 5%                           | 25%                          | Yes                   | Yes              |
|                                                          | Icon Trail Series               | Amenities for trails                         | 5%                           | 25%                          | Yes                   | Yes              |
|                                                          | PW Athletic Mfg., LLC           | Athletic equip. & park amenities             | 5%                           | 25%                          | Yes                   | Yes              |
|                                                          | Distributor                     | Manufacturer                                 | Product                      | Discount Allowed from MSRP   | Installation Discount | Catalog Provided |
| <u>Site Horizons (cont.)</u>                             | Superior Shade, Inc.            | Shade Structures                             | 5%                           | 30%                          | Yes                   | Yes              |
|                                                          | Rainbow Rubber Safety Surfacing | Safety surfacing                             | 5%                           | Included in price            | Yes                   | Yes              |
|                                                          | BCI, Burke Co.                  | Playground equip., surfacing, park amenities | 5%                           | 25%                          | Yes                   | Yes              |
|                                                          | Wabash Valley                   | Park amenities                               | 5%                           | 25%                          | Yes                   | Yes              |
|                                                          | Johnny Pitts Const.             | Installer                                    |                              |                              |                       |                  |
| <u>M. Gay Constructors, Inc.</u><br><br>(904) 714-4001   | Musco Sports Lighting           | Installer for sports lighting                | Priced per project per sport | Priced per project per sport | NA                    | Yes              |
| <u>Musco Sports Lighting, LLC</u><br><br>(800) 374-6402  | Musco Sports Lighting           | Sports Lighting                              | Priced per project per sport | Priced per project per sport | NA                    | Yes              |

# BID TABULATION FORM

RFP: 13/14-8

Date: January 7, 2014

Proj: Various Equipment & Amenities for Parks and Playgrounds

Time Open: 1:08

Ad: Clay Today, November 28, 2013

Time Close: 2:20

This is a generic Bid Tabulation Form; all required bid documents will be verified prior to bid recommendation.

Bids to be evaluated based on evaluation criteria established in bid document

| Bidder                                | Copies | W-9 | Insurance | To Be Determined |
|---------------------------------------|--------|-----|-----------|------------------|
| 1                                     |        |     |           |                  |
| 2 ROBERTSON INDUSTRIES INC            | ✓      | ✓   | ✓         | ✓                |
| 3 NO FAULT SPORT GROUP                | ✓      | ✓   | ✓         | ✓                |
| 4 RECYCLED PLASTIC FACTORY            | ✓      | ✓   |           | ✓                |
| 5 REGAL CONTRACTORS                   | ✓      | ✓   | ✓         | ✓                |
| 6 GREENFIELDS OUTDOOR FITNESS, INC    | ✓      | ✓   | ✓         | ✓                |
| 7 M GAY CONSTRUCTORS                  | ✓      | ✓   | ✓         | ✓                |
| 8 GULF COAST SPORTS LLC               | ✓      | ✓   | ✓         | ✓                |
| 9 PLAYMORE RECREATIONAL PRODUCTS      | ✓      | ✓   | ✓         | ✓                |
| 10 APOLLO SUNGUARD SYSTEMS INC        | ✓      | ✓   |           | ✓                |
| 11 J DURGAN & ASSOC                   | ✓      | ✓   | ✓         | ✓                |
| 12 REP SERVICES INC                   | ✓      | ✓   | ✓         | ✓                |
| 13 DRP - DOMINICA RECREATION PRODUCTS | ✓      | ✓   | ✓         | ✓                |
| 14 MUSCO SPORTS LIGHTING LLC          | ✓      | ✓   | ✓         | ✓                |
| 15 MILLER RECREATION                  | ✓      | ✓   | ✓         | ✓                |

Staff Assigned to tabulate bids and make recommendations:

Kame Stirling  
Name

Program Coordinator  
Title

**Recommendations:** Staff will review the bids and present a recommendation to the Budget/Finance Committee for subsequent recommendation to the Board. Bids to be evaluated based on evaluation criteria established in bid document.

Bid Opening Witnessed By: Dona Fish  
(BCC)

Paul Stirling  
Clerk

Kokki Stirling  
Department Representative

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|-----------------------------------------|--------|-----|-----------|------------------|
| 16 SOUTHERN RECREATION INC              | ✓      | ✓   | ✓         | ✓                |
| 17 SITE HORIZONS <i>mult. submittal</i> | ✓      | ✓   | ✓         | ✓                |
| 18 BLISS PRODUCTS                       | ✓      | ✓   | ✓         | ✓                |
| 19 ADVANCED RECREATIONAL CONCEPTS       | ✓      | ✓   | ✓         | ✓                |
| 20                                      |        |     |           |                  |
| 21                                      |        |     |           |                  |
| 22                                      |        |     |           |                  |
| 23                                      |        |     |           |                  |
| 24                                      |        |     |           |                  |
| 25                                      |        |     |           |                  |
| 26                                      |        |     |           |                  |
| 27                                      |        |     |           |                  |
| 28                                      |        |     |           |                  |
| 29                                      |        |     |           |                  |
| 30                                      |        |     |           |                  |

Staff Assigned to tabulate bids and make recommendations:

Karie Starling  
Name

Program Coordinator  
Title

**Recommendations:** Staff will review the bids and present a recommendation to the Budget/Finance Committee for subsequent recommendation to the Board. Bids to be evaluated based on evaluation criteria established in bid document.

Bid Opening Witnessed By: Donna Fish  
(BCC)

Pae Stuts  
Clerk  
Karrie Starling  
Department Representative