

# **CITY OF DELRAY BEACH**



# P25 TWO WAY RADIO

# **SUBSCRIBER MIGRATION**

- APX6000 PUBLIC SAFETY PORTABLES
- APX6000 PORTABLE ACCESSORIES
- APX6500 PUBLIC SAFETY MOBILES
- MOTOROLA CERTIFIED SOUTH FLORIDA IMPLEMENTATION FIELD SERVICES



May 23, 2016

Don Marese IT Project Manager City of Delray Beach 150 NW 1<sup>st</sup> Avenue Delray Beach FL 33444

RE: P25 Subscriber Migration Pricing

Dear Mr. Marese:

Motorola Solutions Inc. is pleased to extend to the City of City of Delray Beach our proposal for P25 Subscriber Migration.

APX6000 Public Safety Grade Portable Two way radios, in concert with APX6500 Public Safety Grade Mobiles represent the leading solution in North America and especially in South Florida. Over 6,000 of these units have been sold to Monroe, Martin, Broward, and Palm Beach Counties Agencies in the past three years.

We thank you for the opportunity to submit this proposal to the City of Delray Beach for a "best in class" solution. Our goal is to provide you with the best products and services available in the communications industry.

Any questions can be directed to John Anderson 561 245 1020 john.anderson@signalcommunications.com

Sincerely,

MOTOROLA Solutions, Inc.

John Anderson Authorized Motorola Representative Government and Public Safety 8000 West Sunrise Blvd

John Anderson

Plantation FL 33222



# **P25 SUBSCRIBERS EXECUTIVE SUMMARY**

# Understanding The Challenges...

From creating the first police car radio in 1930, to being the first to deliver Internet Protocol (IP) technology on a digital trunking radio system in 2001, Motorola is leading the way in high performance wireless communication systems. It is this history and experience that provides Motorola with the knowledge to understand the challenges faced by City of City of Delray Beach and to propose a solution to meet all of these challenges. As a trusted solution provider for many cities and counties, Motorola has helped our customers provide safe and welcoming communities. Our proven commitment to the public safety industry over the last 80 years combined with our vision to remain a leading developer of state of the art information and communication technologies helps ensure that the system Motorola has designed for the City of City of Delray Beach will meet its current needs and will be able to grow and adapt to meet future communication needs.

# PROVIDING THE SOLUTION...

To meet the communications needs of the City of Delray Beach Motorola presents the following:

# 1) A proposal for P25 Subscribers Migration

These Motorola P25 subscribers meet all FCC and Homeland Security Public Safety Communications standards for Project 25 interoperability, and unlike our competitors our APX6000, APX6500, are capable of mixed mode ( P25 digital / 3600 analog / Digital) Smartzone interoperability operation. This unique Motorola offering, permits a graceful system cut-over for P25 and Legacy non-P25 two way radios currently in operation in Palm Beach County, Broward County, Boca Raton, Boynton Beach, Ocean Ridge, Lantana, etc.

Motorola's P25 Two Way Radio competitors cannot provide this important system cutover capability, and what this means to the City of Delray Beach is that a new Harris P25 Portable or P25 Mobile Two Way radio, will only be able to talk to other new P25 radios, and not to any legacy two way radios that have not yet been replaced with a new P25 radio. Since it takes several days to complete the programming and installation of the new P25 Subscriber radios for a large customer such as the City of Delray Beach, an officer safety issue will certainly be present during the migration if you choose a vendor other than Motorola, as we are the only State of Florida Commodity Contract Vendor that can offer the City of Delray Beach the essential ( P25 digital / 3600 analog / Digital interoperability operation capability.)

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# 2) Competitive Pricing

All pricing offered to the City of Delray Beach is in accordance to the State of Florida Commodity Contract # 725-500-12-1 valid from 07/19/2011 through 06/29/2016; This contract was a competitive bid Contract, that serves the many Public Safety and Gov't users throughout the State of Florida.



The State of Florida, Department of Management Services, Division of State Purchasing administers statewide contracts and agreements for use by Florida State agencies, local governments, educational institutions, and other entities as defined in 60A-1.005, Florida Administrative Code. Statewide contracts and agreements enable eligible users to pool their buying power to lower total costs and reduce administrative burden while complying with Chapter 287 Florida Statutes governing the purchase of products and services.

725-500-12-1

Land Mobile FM Or PM Communications Equipment 07/19/2011 06/30/2016 Telecommunications

State Term Contract

Justin Boynton

# CONTRACT BETWEEN FLORIDA DEPARTMENT OF MANAGEMENT SERVICES AND CONTRACTOR

Contract No.: 725-500-12-1

This Contract is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4050 Esplanade Way, Tallahassee, Florida 32399-0950, and Contractor. Whereas, the Contractor replied to the Division's Invitation to Bid ("ITB"), No.: ITB 09-725-500-A – Land Mobile FM or PM Communications Equipment, and the Department awarded to the Contractor pursuant to the terms and conditions of the ITB; Accordingly, and in consideration of the mutual promises contained in the Contract documents, the Department and Contractor do hereby enter into this Contract 725-500-12-1.

## 1.0 NAME OF PROJECT

Land Mobile FM or PM Communications Equipment

# 2.0 SUMMARY OF THE CONTRACTUAL SERVICES / SCOPE OF WORK

**Land Mobile FM or PM Communications Equipment**, this state term contract includes the purchase of public safety grade two-way voice radios (Category 1 or Category 2), and non-public safety two-way voice radios (Category 3), as well as dispatch consoles, RF Control Stations, Vehicular Repeaters, and radio equipment batteries and accessories.

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# Land Mobile FM or PM Communications Equipment Contract No.: 725-500-12-1 (continued)

# 3.0 SUMMARY OF PENALTY FOR FAILURE OF CONTRACTOR TO MEET TERMS & CONDITIONS

The primary penalties for failure to meet the Terms and Conditions include Termination for Convenience, Section 4.22, and Termination for Cause, Section 4.23 of ITB 09-725-500-A.

## 4.0 EFFECTIVE DATE

This Contract shall begin on July 1, 2011 or on the last date in which it is signed by all parties, whichever is later.

### 5.0 EXPIRATION DATE

This Contract shall expire June 30, 2014, unless renewed or cancelled earlier in accordance with its terms.

## 6.0 RENEWAL STATUS

State of Florida Commodities (SOF) Contract 725-500-12-1 is valid through 06/29/2016;

# Invitation to Bid (ITB) for Land Mobile FM or PM Communications Equipment ITB No. 09-725-500-A

The State of Florida, Department of Management Services, Division of State Purchasing provides centralized statewide contracts for commodities and services for use by all state agencies, political subdivisions (such as municipalities, cities, towns, schools, universities, etc.), and others authorized by Florida Statute to use state contracts. State Purchasing has determined that in order to assist Eligible Users in meeting the Federal Communications Commission (FCC) mandate regarding the migration to narrowband or narrowband-equivalent technology, P25 for Gov't and Public Safety (the first requirements begin on January 1, 2011), a new contract for products meeting the specifications outlined within this Invitation to Bid is needed

#### **CONTRACT MANAGEMENT**

The Department employee who is responsible for maintaining the Contract administration shall be:
Trey Collins, CPPB, FCCM
Purchasing Analyst
Department of Management Services
Division of State Purchasing
4050 Esplanade Way, Suite 360
Tallahassee, FL 32399-0950
(850) 488-9996 (Voice)
(850) 414-6122 (Fax)
trey.collins@dms.myflorida.com

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May 23, 2016

Don Marese IT Project Manager City of Delray Beach 150 NW 1<sup>st</sup> Avenue Delray Beach FL 33444

RE: P25 Subscriber Migration Pricing

Dear Mr. Marese:

This letter is intended to confirm that the priing offered to the City of Delray Beach by Motorola Solutions for P25 Public Safety Grade Two Way Portables, Mobiles, and certified South Florida Implementation Services is the lowest price offered to any municipality or government agency within the State of Florida.

The pricing is established in the City of Boynton Beach Contract that Motorola received March 2016 for identical P25 Public Safety Grade Two Way Portables, Mobiles products and services.

Any questions can be directed to John Anderson 561 245 1020 john.anderson@signalcommunications.com

Sincerely,

MOTOROLA Solutions, Inc.

John Anderson

Authorized Motorola Representative Government and Public Safety 8000 West Sunrise Blvd Plantation FL 33222

John Anderson

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# **WORKING TOGETHER...**

Motorola will work with the to design and implement a system that meets the current needs of the City of Delray Beach as well as provide flexibility to grow with its communities for future needs. By working together, Motorola can provide integrated information and communication networks to improve effectiveness and to better serve the City of Delray Beach.

Motorola has assembled a team to work with the City of Delray Beach on this important project consisting of account managers, engineers, project managers, System technologists, and system maintenance support personnel. The project manager and the Motorola project manager will work together closely throughout the implementation of the project. Each member of the Motorola team stays abreast of the latest methods and techniques in their discipline through our comprehensive employee training programs offered through Motorola University.

By selecting Motorola, you gain the benefit of our investment in our people. Their qualifications and training have allowed us to implement and integrate some of the largest and most complex wireless networks in the world – on time and with solid, reliable results.

Our team will provide City of Delray Beach with:

- Coordinated Management. Our project manager serves as single point of contact, works with the Bonner County to oversee the project, and answers any questions which may arise about the project. The project manager brings together the people and the resources for the project, and then manages them toward meeting every project milestone.
- Implementation Services. In addition to a project manager, our team includes highly trained engineers, system technologists, customer support managers, and Motorola Certified Field Installation Technicians. Our engineers will work with you to finalize the system design. Our system technologists install and test the system. Our customer support managers work with you to design a maintenance program specifically for your communications needs. Our Motorola South Florida Certified Field Installation Technicians are very familiar with the proposed APX6000, and APX6500 P25 subscribers to the City of Delray Beach, and will professionally program, install, your new two way radio equipment on time, and on budget.
- Proven Implementation Processes. Motorola will use its proven implementation processes that we have developed and fine-tuned over the years to ensure the timeliness and quality of our work. From concept to delivery, design, and installation, Motorola's direct sales representatives, system integration team, engineers, and service maintenance providers are ready to work together with you.

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# BENEFITING FROM MOTOROLA'S EXPERIENCE...

As we enter a new era of information and communication needs, Motorola is addressing critical demands by providing public safety customers with innovative solutions that include software, hardware, and services to improve operational performance. Our customers gain the benefit of our experience in many ways:

- Peace of Mind: For over 80 years, Motorola has been a trusted source for mission critical public safety communications systems and is a leading provider of two way radio products, systems and services as well as large integrated communication and information technology systems for business and Government applications.
- User Confidence: More Police, Fire and Gov't workers use Motorola Public Safety Grade Two Way Radios, than all of our competitor's products combined. It is estimated that Motorola has 78% of the Public Safety & Gov't Market, with the balance of 22% spread among our several competitors.
- Presence: Motorola's sales force, combined with an extensive dealer and service center network, provides Motorola with over 7,000 points-of-presence worldwide, with solutions that cover a variety of commercial, government, and industrial communication needs. Motorola's P25 Subscriber Engineering is headquartered at our 8000 W. Sunrise Blvd, Plantation FL. South Florida Public Safety & Gov't customers currently operate more than 25,000 Motorola Public Safety Grade Two Way Radios; we are committed to South Florida, and will be here to serve the City of Delray Beach for decades to come.
- Innovative Solutions: Motorola provides more than just enabling technology. Motorola works with customers from concept to installation while continuously upgrading solutions to bring rapid mobile intelligence to customer operations. Motorola is committed to helping customers navigate the rapidly changing landscape to make their organizations the best that they can be, now and in the future.
- Established Resources and Processes: From our Customer Center for System Integration (CCSI) and System Support Center (SSC), to our processes for site readiness, testing, and problem escalation, Motorola has made investments in facilities people, and services to support project implementation and maintenance.
- Quality: Dedication to quality is a way of life at Motorola. The company's ongoing process of continuous improvement reaches out for change, refinement, and even revolution in pursuit of quality excellence as recognized through the Malcolm Baldrige award in manufacturing for CGISS. Motorola was a recipient of the Baldrige Award in the award's inaugural year of 1988 and was again honored in November of 2002 by President George W. Bush and Commerce Secretary Don Evans. The Baldrige Award is the United States' premier award for performance excellence and quality achievement. Earning the Malcolm Baldrige National Quality Award acknowledges Motorola's CGISS' (Commercial Government and Industrial Solutions Sector) dedication to rigorous quality related processes and improvements over time. Motorola has been, and continues to be, the leading manufacturer and supplier of communications equipment both domestically and worldwide.

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# COMMITTING TO YOUR SUCCESS...

As a trusted solution provider for numerous cities and counties in a public safety role for many years, Motorola is prepared to assist the with its current communication needs. Supported by a Motorola implementation team dedicated to the success of the City of Delray Beach P25 Subscriber Migration project and Motorola's responsive local services. The City of Delray Beach can be assured of the timely implementation of its system.

Motorola is committed to your success by:

- Delivering total, integrated communications solutions that empower your organization.
- Drawing on our proven 80 years of Public Safety and Gov't wireless communications experience, skills, and an extensive portfolio of technologies, services, and our proven South Florida resources, and capabilities to complete your project on time.
- Meeting your commitments so that you can be confident we will provide the right solution for your Organization. The citizens of the City of City of Delray Beach are depending on your Police, Fire Rescue, and Non Gov't users' ability to get the right information to the right people, in the right place, at the right time. Motorola is committed to working with the City of City of Delray Beach to make that happen.

In conclusion Motorola has served the City of Delray Beach for the past decade and looks forward to

CONTINUING OUR RELATIONSHIP WITH THE CITY OF DELRAY BEACH FOR GENERATIONS TO COME!



# **P25 Subscriber Migration Pricing Summary**

Amount	Delray Beach P25 Subscribers Pricing
\$933,464.0	SUB TOTAL DELRAY BEACH POLICE PORTABLE RADIOS & ACCESSORIES
\$10,395.0	SUB TOTAL DELRAY BEACH POLICE PORTABLE RADIO BATTERY CHARGERS
\$32,095.0	SUB TOTAL DELRAY BEACH POLICE MOBILE RADIOS
\$3,296.6	SUB TOTAL DELRAY BEACH KVL4000 ENCRYPTION KEYLOADER
\$14,177.1	SUB TOTAL DELRAY BEACH APX7500 CONSOLETTE CONTROL STATIONS
\$32,000.0	SUB TOTAL CERTIFIED SOUTH FLORIDA IMPLEMENTATION LABOR & SERVICES
\$ \$1,025,427.7	SYSTEM GRAND TOTAL: EQUIPMENT, ACCESSORIES, AND LABOR SERVICES

# **Motorola P25 Subscriber Standard Warranty**



# I. WHAT THIS WARRANTY COVERS AND FOR HOW LONG:

Motorola Solutions, Inc. ("Motorola") warrants the Motorola manufactured radio communications product, including original equipment crystal devices and channel elements ("Product"), against material defects in material and workmanship under normal use and service for a period of One (1) Year from the date of shipment.

Motorola, at its option, will at no charge either repair the Product (with new or reconditioned parts), replace it with the same or equivalent Product (using new or reconditioned Product), or refund the purchase price of the Product during the warranty period provided purchaser notifies Motorola according to the terms of this warranty. Repaired or replaced Product is warranted for the balance of the original applicable warranty period. All replaced parts of the Product shall become the property of Motorola.

# II. WHAT THIS WARRANTY DOES NOT COVER:

- A. Defects or damage resulting from use of the Product in other than its normal and customary manner;
- B. Defects or damage from misuse, accident, water, or neglect;
- C. Defects or damage from improper testing, operation, maintenance, installation, or alteration;
- D. Scratches or other cosmetic damage to Product surfaces that does not affect the operation; Page 9 of 26



# Model Numbers, Description, Unit Sell & Extended Pricing

ITEM	QTY	MODEL NUMBER	EQUIPMENT DESCRIPTION		LIST PRICE	DELRAY BEACH DISCOUNT %		RAY BEACH		Y BEACH DED PRICE
1	200	H98UCF9PW5 N	APX6000 700/800 MHZ MODEL 2.5 PORTABLE TWO WAY RADIO;	\$	2,588.00	30%		\$1,811.60	\$3	62,320.00
1a	200	H38	ADD: APX6000 SMARTZONE OPERATION;	\$	1,200.00	30%		\$840.00	\$1	68,000.00
1b	200	QA00580	ADD: TDMA OPERATION;	\$	450.00	30%		\$0.00		\$0.00
1c	200	G996	ADD: PROGRAMMING OVER P25 (OTAP) - ( REQUIRED );	\$	100.00	30%		\$70.00	\$	14,000.00
1d	200	QA01648	ADD: ADVANCED SYSTEM KEY - HARDWARE;	\$	5.00	30%		\$3.50		\$700.00
1e	200	Q806	ADD: APX6000 ASTRO DIGITAL CAI OPERATION;	\$	515.00	30%		\$360.50	Ş	72,100.00
1f	200	Q361	ADD: APX6000 P25 9600 BAUD TRUNKING;	\$	300.00	30%		\$210.00	\$	42,000.00
1g	200	Q15	ADD: APX6000 AES/DES ENCRYPTION OPERATION;;	\$	799.00	30%		\$559.30	\$1	11,860.00
1h	200	H869BZ	ENh: APX6000 MULTIKEY OPERATION;	\$	330.00	30%		\$231.00	Ş	46,200.00
1i	200	QA01837	ALT: APX6000 LIION IMPRES IP67 2900MAH (NNTN7038);	\$	100.00	30%		\$70.00	ģ	14,000.00
1j	200	NAF5085A	APX 6000 700/800MHZ w / GPS DIPOLE ANTENNA;	\$	-			\$0.00		\$0.00
1k	200	QA00782	ADD: APX GPS ACTIVATION;	\$				\$0.00		\$0.00
11	200	QA03399	ADD: ENHANCED DATA;	\$	150.00	30%		\$105.00	5	21,000.00
1m		H301	DEL: DELETE STANDARD BELT CLIP/BASIC CARRY HOLDER	\$	(10.00)	30%		-\$7.00		\$1,400.00
2		NNTN7038B	SPARE APX6000 LIION IMPRES IP67 2900MAH (NNTN7038);	\$	142.00	30%		\$99.40		24,850.00
3		WPLN7080	APX6000 IMPRES SINGLE UNIT BATTERY CHARGER;	\$	125.00	30%		\$87.50		17,500.00
4			IMPRES WINDPORTING RSM W /EMERGENCY BUTTON & 3.5MM AUDIO JACK;	\$	132.00	36%		\$92.40		18,480.00
5	200	PMLN6802A	APX6000 MOLDED NYLON SWIVEL CARRYING CASE;	\$	50.00	30%		\$35.00		\$7,000.00
6	25	HMN4104B	IMPRES RSM DSPLY W / JACK, W / EMERGENCY BUTTON CHANNEL SELECTOR;	\$		30%		\$289.10		\$7,227.50
					413.00					
7	25	PMKN4113A	4 PIN NEXUS HIROSE FEMALE CORD FOR APX HMN4404B REMOTE SPEAKER MIC;	\$	53.00	30%		\$37.10		\$927.50
8	30	NTN2571A	BLUETOOTH MISSION CRITICAL PUSH TO TALK POD	\$	139.00	30%		\$97.30		\$2,919.00
9	30	NNTN8296	COVERT BLUETOOTH ACCESSORY KIT, EAR PIECE, 2WIRE SHORT CORD;	\$	180.00	30%	_	\$126.00		\$3,780.00
			SUB TOTAL		\$7,761.00			\$5,117.70	<b>\$</b> 9	33,464.00
10	10	NNTN7073B	IMPRES MULTI-UNIT RAPID CHARGER W / 6 RADIO SLOTS W / 6 DIGITAL DISPLAYS;	\$	1,485.00	30%		\$1,039.50	\$	10,395.00
			SUB TOTAL	\$	1,485.00		\$	1,039.50	\$	10,395.00
11	7	M25URS9PW1 N	APX6500 700/800 MHZ MID MOBILE RADIO	\$	2,194.00	30%	\$	1,535.80	\$ 1	10,750.60
11a	7	G442	ADD: APX 05 CONTROL HEAD HARDWARE;	\$	432.00	30%	\$	302.40	\$	2,116.80
11b	7	G66	ADD: STANDARD DASH MOUNT CONFIGURATION;	\$	125.00	30%	\$	87.50	\$	612.50
11c	7	W22	ADD: PALM MICROPHONE;	\$	72.00	30%	\$	50.40	\$	352.80
11d	7	GA00229	ADD: APX GPS ACTIVATION;	\$	150.00	30%	\$	105.00	\$	735.00
11e	7	G851AG	ADD: APX6500 AES/DES ENCRYPTION OPERATION;	\$	799.00	30%	\$	559.30	\$	3,915.10
11f	7	W969BG	ENH: APX6500 MULTI-KEY ENCRYPTION OPERATION;	\$	330.00	30%	\$	231.00	\$	1,617.00
11g	7	Q806BE	ADD: APX6500 ASTRO DIGITAL CAI OPERATION;	\$	515.00	30%	\$	360.50	\$	2,523.50
11h	7	G444	ADD: APX CONTROL HEAD SOFTWARE;	\$	-	30%	\$	_	\$	· _
11i	7	G831	ADD: AUXILARY SPKR 15W WATER RESISTANT (3.20HM) KIT# HSN4032;	\$	60.00	30%	\$	42.00	\$	294.00
11j	7	G51	ADD: APX6500 SMARTZONE OPERATION;	\$	1,200.00	30%	\$	840.00	\$	5,880.00
11k	7	G996	ADD: APX6500 PROGRAMING OVER P25 (OTAP);	\$	100.00	30%	\$	70.00	\$	490.00
111	7	G361AH	ADD: APX6500 P25 9600 BAUD TRUNKING OPERATION;	\$	300.00	30%	\$	210.00	Ś	1,470.00
11m	7	QA00580	ADD: TDMA OPERATION;	\$	450.00	30%	\$	210.00	\$	-
11n	7	QA01648	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY;	\$	5.00	30%	\$	3.50	\$	24.50
	7	G174AD		\$		30%	\$		\$	
110			ADD: APX6500 ANTENNA 3DB LOW PROFILE 762-870 MHz;		43.00			30.10		210.70
11p	7	QA03399	ENH: APX6500 ENHANCED DATA;	\$	150.00	30%	\$	105.00	\$	735.00
11q	7	GA00226	ADD: APX6500 GPS ANTENNA;  SUB TOTAL	\$	75.00 <b>\$7,000.00</b>	30%	\$ \$	52.50 <b>4,585.00</b>	\$ \$ 3	367.50 32,095.00
			300 101AL		7.,500.00		,	,	•	,
12	1	T7537B	KVL 4000 PDA SNAP ON ENCRYPTION KEYLOADER;	\$	1,250.00	30%	\$	875.00	\$	875.00
12a	1	CA00182AP	ADD: AES SOFTWARE ENCRYPTION KVL 4000 KEYLOADER OPTION;	\$	750.00	30%	\$	525.00		525.00
12b	1	X423AF	ADD: DES/DES-XL/DES-OFB ENCRYPTION KVL 4000 KEYLOADER OPTION;	\$	1,550.00	30%				1,085.00
12c	1	U239AD	ADD: ASTRO 25 MODE ENCRYPTION KVL 4000 KEYLOADER OPTION;	\$	250.00	30%	\$		\$	175.00
12d		X795AJ	ADD: ASN MODE ENCRYPTION KVL 4000 KEYLOADER OPTION;	\$	600.00	30%	\$		\$	420.00
12e	1	CA01598AA	ADD: AC LINE CORD FOR KVL 4000 KEYLOADER OPTION;	\$	11.00	30%	\$		\$	7.70
12e 12f	1	C725AA	ADD: KVL4000 KEYLOADER APX PORTABLE OPTION;	\$	75.00	30%	\$		\$	52.50
	1		ADD: KVL4000 USB COMM / CHARGE CABLE W / CUP OPTION;	\$			\$			
12g		CA01603AA			115.00	54%			\$	52.50
12h	1	HKN6182A	KVL4000 KEYLOADING CABLE ADAPTER (GCAI) OPTION;	\$	41.50	30%	\$		\$	29.05
12i	1	TKN8531C	KVL4000 KEYLOADER CABLE;	-	110.00	30%	\$	77.00	\$	77.00
			SUB TOTAL	Ş	4,752.50		\$	3,326.75	\$	3,296.65



ITEM	QTY	MODEL NUMBER	EQUIPMENT DESCRIPTION		LIST PRICE	DELRAY BEACH DISCOUNT %	_	LRAY BEACH	 ELRAY BEACH TENDED PRICE
13	2	L30URS9PW1AN	APX7500 700 / 800 MHZ CONSOLETTE CONTROL STATION	\$	4,379.00	30%	\$	3,065.30	\$ 6,130.60
13a	2	W382	ADD: CONTROL STATION DESKTOP PADDLE MIC;	\$	169.00	30%	\$	118.30	\$ 236.60
13b	2	L999	ADD: FULL FRONT PANEL W/ 05 CONTROL HEAD WITH KEYPAD;	\$	789.00	30%	\$	552.30	\$ 1,104.60
13c	2	Q806	ENH: ASTRO DIGITAL CAI OPERATION;	\$	515.00	30%	\$	360.50	\$ 721.00
13d	2	CA01598	ADD: AC LINE CORD US;	\$	-	30%	\$	-	\$ -
13e	2	G51	ENH: SMARTZONE OPERATION;	\$	1,500.00	30%	\$	1,050.00	\$ 2,100.00
13f	2	QA01648A	ADD: ADVANCED SYSTEM HARDWARE KEY;	\$	5.00	30%	\$	3.50	\$ 7.00
13g	2	G361	ADD: P25 PHASE I FDMA TRUNKING SOFTWARE OPERATION;	\$	300.00	30%	\$	210.00	\$ 420.00
13h	2	GA00580	ADD: TDMA OPERATION;	\$	-	30%	\$	-	\$ -
13i	2	G996	ADD: OVER THE AIR PROVISIONING;	\$	100.00	30%	\$	70.00	\$ 140.00
13j	2	G625AP	ADD: AES/DES-XL/DES-OFB ENCRYPTION	\$	799.00	30%	\$	559.30	\$ 1,118.60
13k	2	W969	ENH: APX7500 MULTI-KEY ENCRYPTION OPERATION;	\$	330.00	30%	\$	231.00	\$ 462.00
13I	2	GA00469AA	ENH: EXTENDED DISPATCH OPERATON;	\$	500.00	30%	\$	350.00	\$ 700.00
13m	2	HKN6233C	APX7500 CONSOLETTE CONTROL STATION RACK MOUNT HARDWARE;	\$	200.00	30%	\$	140.00	\$ 280.00
13n	2	FHN7470AS	APX7500 CONSOLETTE CONTROL STATION HEADSET INTERFACE;	\$	197.50	30%	\$	138.25	\$ 276.50
130	2	CDN6281AR	APX7500 CONSOLETTE CONTROL STATION HEADSET BASE AMPLIFIER;	\$	204.00	30%	\$	142.80	\$ 285.60
13p	2	GLN7278B	APX7500 CONSOLETTE CONTROL STATION FOOT SWITCH HARDWARE;	\$	139.00	30%	\$	97.30	\$ 194.60
			SUB TOTA	L \$	10,126.50		\$	7,088.55	\$ 14,177.10

# **Proposal Pricing Summary**

Amount	Delray Beach P25 Subscribers Pricing
\$933,464.0	SUB TOTAL DELRAY BEACH POLICE PORTABLE RADIOS & ACCESSORIES
\$10,395.0	SUB TOTAL DELRAY BEACH POLICE PORTABLE RADIO BATTERY CHARGERS
\$32,095.0	SUB TOTAL DELRAY BEACH POLICE MOBILE RADIOS
\$3,296.6	SUB TOTAL DELRAY BEACH KVL4000 ENCRYPTION KEYLOADER
\$14,177.1	SUB TOTAL DELRAY BEACH APX7500 CONSOLETTE CONTROL STATIONS
\$32,000.0	SUB TOTAL CERTIFIED SOUTH FLORIDA IMPLEMENTATION LABOR & SERVICES
\$1,025,427.7	SYSTEM GRAND TOTAL: EQUIPMENT, ACCESSORIES, AND LABOR SERVICES
ψ1,023,42717	STOTEM GIVING TOTAL EQUILIBRIUM ACCESSORIES AND ENDORSERVICES

PRODUCT SPEC SHEET AFX™6000





# APX™ 6000 PROJECT 25 PORTABLE RADIO

Delivering outstanding performance in a compact form factor without sacrificing the features you need most. The APX™ 6000 is the next generation of ruggedly-reliable performers that gives you the advanced features such as Mission Critical Wireless and GPS location tracking in a small, P25 Phase 2 capable radio. Whether you're on patrol or racing to a fire, the APX 6000 puts you in greater control of your safety, response time and technology investment.

Focus on the task not the technology, with the real-world ready radio that turns mission critical into mission complete.

# CUTTING-EDGE FEATURES IN A COMPACT SIZE

- Innovative T-grip design gives you a secure grip and better control
- High-contrast color display is easy to read in different lighting conditions
- Top display is quick to read while looking down, at a glance or from an angle
- Universal push-to-talk button with enhanced grooves is easy to find by "touch"

# EXCELLENT AUDIO YOU CAN HEAR LOUD AND CLEAR

- Excellent audio ensures voice communications are intelligible, even in high noise environments
- Dual sided 2 microphone noise canceling technology
- · Equipped with the latest AMBE digital voice vocodor

# FUTURE-READY TECHNOLOGY TO RELY ON TODAY

- Small P25 Phase 2 capable radio that provides twice the voice capacity
- Backwards and forwards compatible with all Motorola mission critical radio systems
- Supports applications like Mission Critical Wireless and GPS location tracking for greater safety

- Universal Push-to-Talk
- T-Brip
- Dual Battery Latch
- Orange emergency button
- 16 position rotary switch
- 2 position concentric switch
- 3 position toggla switch
- 3 programmable site Buttons
- Transmit LED indicator
- Backlit Keypad:

   Home and Data buttons
- -3 soft keys
- -4 direction navigation key
- -4 x 3 keypad
- Full Bitmap Display:
- -2 lines of icons
- -4 lines x 14 characters of text
- -Status icons

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# PRODUCT SPEC SHEET



### FEATURES AND BENEFITS:

Available in 700/800 MHz, VHF, UHF R1, and UHF R2 bands Trunking standards supported:

- Clear or digital encrypted ASTRO®25 Trunked Operation
- Capable of SmartZone®, SmartZone Omnilink, SmartNet®

Analog MDC-1200 and Digital APCO P25 Conventional System Configurations

Namow and wide bandwidth digital receiver (8.25 kHz equivalent / 12.5 kHz / 30 kHz / 25 kHz) Embedded digital signaling (ASTRO & ASTRO 25)

Available in 3 models Integrated GPS capable

Man Down

Intelligent Lighting

Radio Profiles

Unified Call List (Models 2.5 and 3.5 only)
User programmable voice announcement

Meets Applicable MiL-STD-810C, D, E, F and G IP67 standard

(submarsible 1 meter, 30 minutes)\*\*
Yellow and green colored housing options
Custom recess label areas

Superior Audio Features:

- 0.5 W high audio speaker
- Dual microphones
- 2-mic noise canceling technology

Utilizes Windows XP, Vista and Windows 7 Customer Programming Software (CPS)

- Supports USB communications
- Built in RLASHpart" support

Full portfolio of accessories including IMPRES batteries, chargers and audio devices

OPTIONAL FEATURES:

Mission Critical Wireless

Enhanced Encryption capability

Programming Over Project 25

Over the Air Rakey

Text Messaging

Rugged submersible housing \*\* (2 meters, 2 hours)

"Per the PCC Mis scenbanding rates, new products (APR600 UMPR), 8 8 PC2 I submitted for PCC certification after Assumy 1, 29 P1 are matriced from being granted as different in 2500s for United States - State & Local Martist only.

" Budges need industry shandows (RPT) for immediate.

		740/900	VHF	UHFRange 1	UHFRange 2
Fraquency Range/Bandspilts	700 MHz 800 MHz	783-776, 783-806 MHz 886-824, 851-870 MHz	136-174 MHz	380-470 MHz	450-530 MHz
Channal Spacing		25/12.5 kHz	30/25/12.5 BHz	25/12.5 kHz	25/12.5 kHz
Maximum Proquency Superation	1	Full Bandspilt	Full Bandsplit	Rul I Bandspilt	Rul I Bandspilt
Rated RF Output Power Adj		1-3 Watts Max	1-6 Watts Max	1-5 Watts Max	1-5 Whitis
Requency Stability* (-30°C to +80°C; +25°C Ref.)		40.00010 %	40.0001D %	£0.00010 %	a0.00010 %
Modulation Limiting <sup>a</sup>		45 KHz / 44 KHz / 42 5 KHz	45 8ht / 42 5 8ht	45 KHz / 42.5 KHz	45 MHz / 44 MHz / 42.5 MHz
Emissions (Conducted and Radio	ated) <sup>a</sup>	-75 dB	-75 dB	-75 dB	-75 dB
Audio Response <sup>1</sup>		+1, -3 48	+1,-3d8	+1, -3d8	+1, -3 68
PM Hum & Noise	700 MHz 800 MHz	49 dB/-47 dB -46 dB/-45 dB	-47 dB -45 dB	-47 dB -45 dB	-47 d8 -45 d8
Audio Distortion	700 MHz 800 MHz	0.60%	0.50 %	0.50 %	0.50 %

BATTERIES FOR APX 6000				
Battery Capacity / Type	Dim sesions (HxW&rD)	Wolght	Buttery Part Haraker	Battery Capacity
LI-lon IMPRES 2150 mAh IPE7**	3.39" x 2.34" x 1.46"	Sec	PMN N4403	2150 mAh
LI-lon IMPRES 2900 mAh IPE7	3.07" x 2.34" x 1.65"	6.53 oz	NNTN7038	2900 mAh
LI-lon IMPRES 4200 mAh IPE7	5.07" x 2.34" x 1.65"	11.29 cz	NNTN7034	4200 mAh
LI-lon IMPRES 4100 mAh FMF IPE7	5.07" x 2.34" x 1.65"	11.29 cz	NNTN7039	4100 mAh
NIMH IMPRES 2100 mAh IPE7	5.12" x 2.34" x 1.57"	11.82 cz	NNTN 7037	2100 mAh
NIMH IMPRES 2000 mAh FMF IPS7	5.12" x 2.34" x 1.57"	11.82 cz	NNTN 7036	2000 mAh
NIMH IMPRES 2000 mAh FMF Rugged	5.12" x 2.34" x 1.57"	11.82 cz	NNTN2035	2000 mAh
NIMH IMPRES 2100 mAh Rugged	5.12" x 2.34" x 1.57"	11.82 cz	NNTN7573	2100 mAh
U-ion IMPRES 2300 mAh FWF Rugged	3.39" x 2.34" x 1.65"	6.53 oz	NNTN9062	2300 mAh

" "Standard shipping bettery



PAGEZ



## PRODUCT SPEC SHEET AFX™6000

	I	1	1				
RADIO MODELS		4.0	late a				
	M00EL 1.5	MODEL 25	MODEL 3.5				
Display	Full bitmap monechromatic LCD top display 1 line text x B characters 1 line of icons No manu support Multi-color backlight	Top display plus: Full bitmap color LCD display 4 lines of bod x 14 characters 2 lines of icons 1 more line x 3 mores White backlight	Top display plus: Full bitmap color (200 display 4 lines of text x 14 characters 2 lines of texts 1 manu line x 3 menus White backlight				
Keypad	tone	Backlight kaypad 3 soft kays 4 direction Navigation kay Home and Clatal buttons	Backlight keypad 3 soft keys 4 direction markpation key 43 keypad Home and Data buttons				
Channel Capacity*	96	1000	1000				
FLASHport Memory	E4 MB	E4 MB	64 MB				
700/800 MHz (763-870 MHz)	HIBUCDEPWSAN CIBOLE	HIBLOFFFWEAN CHOEF	HOBUCHSPW/YAN 02960EF				
VHF (136-174 MHz)	HERKEDSPWSAN CERCER	HERKEPSPWEAN CORDER	HSEKEHSPWTAN COSCES				
UHF Ranga 1 (390-470 MHz)	HIBODOSPWSAN CISCOEH	HERODFSPWEAN CEROEH	HSBCDHSPWTAN C350EH				
UHF Ranga Z (450-520 MHz)	H98SDDSPWSAN C2RDFC	HSSSDFSPWSAN DSSOFC	H9BSIDH9PW7AN 0380FC				
Buttons & Switches		volumo control <b>m</b> Drange emergency button <b>m</b> 16 • Multi-color backlight • 3-position toggle switch					
Transmitter Certification							
700/800 (754-869 MHz)		AZARDET SOECS					
VHF (135-174 MHz)		A2489F13829					
UHF Ranga 1 (380-470 MHz)	A2489FT 4992						
UHF Range2 (450-520 MHz)	A2489F14903						
FCC Emissions Designators							
FCC Emissions Designators	1110	F3E, 16KDF3E, BK10F1D, BK10F1E, BK10F1W( 20K	OFTE**				
Power Supply							
Power Supply	One rechargeable 2150 mA	h Li-lon Battery Standard (PMNN4403), with alter	rata battary options available.				

"No face ICE Numerous agreement profession of the Lance 1, 2011 are matriced from being granted carbifolders at 2006 for brind States - State & Local Matrice of the Control of the Contro

		700/800	VHF	UHF Range 1	UHF Range 2
Frequency Range/Bandspills 700 MHz 800 MHz		763-776 MHz 851-870 MHz	136-174 MHz	380 470 MHz	450-520 MHz
Channel Spacing		25/12.5 kHz	30/75/12.5 kHz	75/12.5 lblz	75/12.5 liHz
Maximum Frequency Separatio	n	Full Bandspilt	Pull Bandspilt	Full Bandsplit	Pull Bandspilt
Audio Output Power at Rated		500mW	500mW	500mW	1000 mW
Programmy Stability* (-30°C to +60°C; +25°C Ref.)		40.00010 %	±0.00010 %	±0.00010 %.	±0.00010 %.
Analog Sansitivity <sup>a</sup> Digital Sansitivity <sup>a</sup>	12 de Sinad 1% ber (800 MHz) 5% ber	0.250 µV 0.347 µV (0.333 µV) 0.251 µV	0.216 pV 0.277 pV 0.188 pV	0.234 µV 0.307 µV 0.207 µV	0.234 µV 0.307 µV 0.207 µV
Soloctivity	75 kHz channel 12.5 kHz channel	75.7 dB 67.5 dB	79.3 dB 70 dB	78.3 dB 68.1 dB	78.3 dB 67.5 dB
Intermodulation		80 dB	80.5 dB	80.7 dB	80.2 dB
Spurious Rejection		75.5 dB	93.7 dB	80.368	80.3 dB
FM Hum and Noisa	25 libb 12.5 libb	-54 d8 -48 d8	-53.8 dB -48 dB	-53.5 d8 -47.4 d8	–53.5 d8 –47.4 dB
Audio Distortion <sup>a</sup>		.9%	1.20 %	0.91%	0.91%



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PRODUCT SPEC SHEET APX™6000

PORTABLE MILITARY	STANDARD	S 810 C, D, E , F	86							
		TD 810C		STD 8100		STD 810E		STD 810F		STD 810G
Low Pressure	Method 500.1	Proc/Cat.	Method 500.2	Proc./Cat.	Method 500.3	Proc./Cat.	Method 500.4	Proc./Cat.	Method 500.5	Proc/Cat.
High Temperature	501.1	LII.	501.2	I/A1, I/A1	501.3	I/A1, I/A1	501.4	VHot. I/Basic Hot	501.5	UA1, IUA2
Low Temperature	507.1	1	507.2	NC3, I/C1	502.3	VES, IVCI	502.4	VC3, IVC1	507.5	VC3, I/C1
Tamperature Shock	508.1	1	503.2	VA1C3	503.3	VA103	508.4	1	908.5	VC
Solar Radiation	505.1	I	505.2		505.3	I	505.4	1	505.5	I/A1
Rain	508.1	ĻI	506.2	ŲII.	506.3	ĻII	506.4	Ų III	506.5	Ų.II
Humidity	507.1	I	507.2		507.3		507.4	1 Ptoc	507.5	II/Aggravated
Saft Fog	509.1	I	509.2		509.3	I	500.4	1 Proc	509.5	1 Proc
Blowing Dust	510.1	I	510.2		510.3	-	510.4	I	510.5	
Blowing Sand	1 Proc	1 Proc	510.2		510.3		510.4		510.5	
mineratori	512.1	I	517.2		517.3		512.4	I	517.5	
Vibration	514.2	VIIVE, Curve-W	514.3	V10, IV3	514.4	V10, I/3	514.5	1/24	514.6	V74
Shock	516.2	I, II, V	516.3	LV,VI	516.4	LV(VI	516.5	LV,VI	516.6	UV,VI
Shock (Orop)	516.2		516.2	M	516.4	M	516.5	N	516.6	N

DIMENSIONS OF THE RADIOS WITHOUT BATTERY					
	Inches	Millimeters			
Langth	5.47	199			
Width Push-To-Talk button	2.39	90.7			
Depth Push-To-Talk button	1.40	35.6			
Width Top	7.98	75.7			
Depth Top	1.58	40.1			
Depth Bottom of Battery	1.24	31.5			
Weight of the radios without battery	10.9 cz	309 g			

ENCRYPTION	
Supported Encryption Algorithms	ADP, AES, DES, DES-XL, DES-OFB, DVP-XL
Encryption Algorithm Capacity	8
Encryption Kays per Radio	Module capable of storing 1024 keys.
	Programmable for 64 Common Key Reference (CKR) or 16
	Physical Identifier (PID)
Encryption Frame Re-sync Interval	P35 CAU 300 mSac
Encryption Kaying	Key Loader
Synchronization	XL – Counter Addressing OFB – Output Feedback
Vector Generator	National Institute of Standards and Technology (NIST) approved random number generator
Encryption Type	Digital
Kay Storage	Tamper protected velatile or non-volatile memory
Key Brasure	Kayboard command and tamper detection
Standards	FIPS 140-2 Lavel 3 FIPS 197

12
−150 dBm
<10 meters (95%)
d50 seconds (IE-%)
<10 seconds (IE/K)
Autonomous (Non-Assisted) GPS

RUBBED OPTION SPEC	IFICATIONS
Leakaga (immersion)	MIL-STD-810 C,D,E,F and G
tarakaga (minar sion)	Method 512.X Procedure I
Housing Availability	Black (Standard), Public Safety Yellow and High Impact Green

ENVIRONMENTAL SPECIFICA	ETTONS
Operating Temperature <sup>a</sup>	-30°C / 480°C
Storage Temperature <sup>s</sup>	40°C/ #85°C
Humidity	Per ML-STD
ESD	EC 801-2 KV
Water and Dust Intrusion	IPS7, MIL-STD
Immersion	MIL-STD 512.X/I

- Measured in the scaleg mode per TA / EA ACC under control conditions
   When used with an RM approved infrinted by cole code
   Measured conductively in scaling mode per TM / EA ACC under control conditions.
   Measured conductively in digital mode per TM / EA ACC under control conditions.
   Accuracy space can be long-term fracting (EA) potentials enhant According to control.
   Accuracy space can be long-term fracting (EA) potentials enhant According to control according to the control of the According to the control of the ACC under the control of the ACC under the control of the ACC under the ACC und
- 670 to recent text performance.

Specification subject to change without nation. All specifications shown are legical. Each most applicable regulatory requirements.

Motorola Solutions, Inc. 1301 East Algoriquin Road Schaumburg, Illinois 60196, U.S.A. 800-367-2346 motorolasolutions.com

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BOLD STORE



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SPECIFICATION SHEET



# KVL 4000

Key Variable Loader



Sleek, rugged, and lightweight

Built to withstand overyday
programming use in federal and
public safety environments;

1 can desktop with

ActiveSync helps manage and
(XMF) support
With store and forward
to and from the KVL.

Capability the encryption is 

Interface The KVL utilizes one of The KVL utilizes one of Highest level of security
Motorola's newest PDAs, the MC55, which brings additional rugged functionality to 1975 140.2 level of security
To your data 3600 mAH Li-lon batts rugged functionality to

- encryption rekeying.

  Large 3.5 inch color display with day/hight modes and multi-lavel backlighting.

  Touch screen interface and a specified period of inactivity

  User and Administrator

  3600 mAH Li-lon battery
  USB modern
  USB programming cable

  Standard features

# Powered by Microsoft's upgrades, char Windows<sup>6</sup> Mobile 6 operating management.

system
Manage your data and inventory
Ability to operate the KVI.
with Microsoft's Windows
Including key management. with Microsoft's Windows flexible operating platform.

 Organize and manage keys and radios with Office and third party applications.

New form factor and user 

• Can auto-generate a single key or a bulk set of keys

- Touch screen interface makes
   User and Administrator
   Authentication allow users Touch screen inforface makes navigating and accessing and administrators to information fast and simple.

  Powered by Microsoft's upgrades, changes and key management.

  Authoritication and version an

and key downloading while charging.

capability the encryption keys are downloaded from the KMF, stored in the KVL, and delivered to the end units.

Compatibility\*
Backwards and forward
compatible with existing KVL 3000/3000+ keyloaders and keyloading cables.

# 3600 mAH LHon battery

The KVL 4000 ships standard with the following:

# Secure and rugged in a sleek design

The KVL 4000 is Motorola's Next Generation Key Variable Leader (KVL) for secure enabled Motorola products. Equipped with the Motorola MC55 PDA, this new PDA style key leader is outlitted with state-of-the-art features and user inferface for increased

Built with logandary Motorola quality and security, this compact rugged device is built to withstand everyday use in Federal and public safety environments. Only Motorola can provide its customers with the highest level of socure programming, FIPS 140-2 Level 3, ensuring your information is never compromised

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# KVL 4000 Specifications

Physical Characteristics						
Physical Characteristics						
Dimensions						
Length	216 mm					
Width	84 mm					
Depth	30 mm					
Weight						
KVL with rechargable 2400 mAH Lithium-lon	473 g					
Battery/Charger						
2400 mAH Lithium-Ion 100/240VAC 50/60 Hz Charger	Up to 6 hours of typical keyloader open	tion				
3600 mAH Lithium-Ion 100/240VAC 50/60 Hz Charger						
User Interface						
Display	320 line, 240 character 3.5" CIVCA resis	tive touch penel screen with LED b	eddight			
Keypad	GWERTY Keyboard					
RS232/OB-9 Connector	yea					
USBType A Port	Yes					
MX-style keyload port	Vex					
Encryption Specifications						
Supported Systems	12 Kbps SECURENET					
suppose and suppose	9.6 Kbps Secure ASTRO (VSELP Vocader)					
	9.6 Kbpx Secure ASTRO 25 (IMBE Voca					
Supported Algorithms	DES, DES-OFB, DES-XL	GBF1				
Supported Algorithms	DVI-XL					
	DVP-XL					
	AES					
	ADP					
Standards	FIPS 46-3					
	FIPS 81					
	FIPS 140-2 Levels 2 and 3					
	FIPS 197					
Algorithm	ASTRO 25	Advanced Securenet (ASN)	KMF**			
DES-XL	X	X	X			
DES-OFB	X	X	X			
DVP-XL	X	X	X			
DVI-XL	X	X	X			
ADP (HW)	X					
AES	x	X	X			
Regulatory Compliance and Approvals						
Electromagnetic Compatibility	FCC Part 15 Class A Errission					
	ENSS022 Class A Emission					
	ENS0392 RF Exposure					
Safety	ENsosso-1					
-	UL/eUL 60950-1					
Environmental						
Disposal	RoHS Compliant					
Operating Temperature	-10 to +50 degree C					
Storage Temperature	-40 to +70 degree C IEC IPs4					
Ingress Protection						
ESD Protection	±15kV sir; ±6kV contact					
Humidity	95% mex, non-condensing					

rospagita a pare susatinas aparties anticipar ana sere reprendire era competenti a suportio posada, recu, son annibility de acciancia, posadatar a se applicarsa primatentia, suspectado a more religios.



Motorola, Inc. 1301 E. Algoriquin Road, Scheumburg, Illinois 60196 U.S.A. www.motorola.com/laylgovernment. +1 000 367 2346 MCTOHOLA zic his shylate is Logicze registeric in the u.s. related zer zasenza cesca. As ober proact or service fazense zer his property or heir registeric centers. 4 Auditoral, ric. 2010 (1007) 173-17-20044.

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IMPRES Single-Unit Rapid Rate Charger, 120V (US Plug)

IMPRES Multi-Unit Rapid Rate Charger

IMPRES Multi-Unit Rapid Rate Charger

with 6 Displays, 120V (US plug)

with 1 Display, 120V (US plug)

WPLN7080

NNTN7073

NNTN7065

# APA PROJECTS CALL AND A CONTINUOUS CONTINUOU

Li-lon, NiMH

Li-lon, NiMH

Li-lon, NiMH

120VAC

120VAC

120VAC

60 x 97 x 163

153 x 445 x 292

153 x 445 x 292

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APX 7000 SERIES

APX 7000XE SERIES APX 6000 SERIES

APX 6000XF SERIES

SRX 2200 SERIES

Rapid Rate

Rapid Rate

Rapid Rate

6

6

6



**HMN4104B** is a rugged microphone with a display, channel knob, volume control, two programmable buttons and an orange emergency button. Its 8-character display mimics the top display to show zone and channel information at a glance. It is designed with a large speaker that delivers audio that is clearer, more intelligible and up 50% louder than XTS-series RSMs. Meets rugged specifications for submersibility and includes a rugged, submersible audio jack from Motorola.



## **HMN4104B**

**NTN2571A** Bluetooth® Mission Critical Wireless Push-to-Talk Pod is a mission-critical wireless push-to-talk pod offers a fast and flexible way to seamlessly and wirelessly connect with any earpiece connected to your radio. Whether a radio is under your coat or out of your reach, you can access it using your wireless PTT pod — just tuck it in a pocket or clip it on a jacket.



# NTN2571A

**NNTN8296A** Bluetooth® Mission Critical Wireless Covert Kit for surveillance operations, the unique Mission Critical Wireless Bluetooth Covert kit provides the accessory options an undercover officer needs when heading out for duty. This covert kit includes 2 sets of two-wire earbud headphones (1 black and 1 white), a single-wire black earbud headphone and an industry unique 3.5mm adapter that allows the officer to plug in any consumer off-the-shelf headphones. A Mission Critical wireless push-to-talk pod (NTN2571) must be ordered separately to power the earpieces.



**NNTN8296A** 

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APX\* 6500 SPECIFICATIONS

# 03 Hand Held Control Head features

- 4 lines: 2 lines text (14 characters), 1 line icons, 1 line soft menu keys
- 3 x 6 keypad with up to 24 programmable soft keys.
- · Cellular style user interface and color display



# 05 Control Head features

- Tri-color LCD display
- 4 lines: 2 lines text (14 characters), 1 line icons, 1 line soft menu keys
- 3 x 6 keypad microphone accessory with 3 programmable soft keys
- 5 programmable soft key buttons and 5 scroll-through menus with
- Up to 24 programmable soft keys
- Dual control head configuration to fully control a single radio from 2 different wired locations

	700 MHz	800 MHz	VHF		UHF Ran	ge 1	UHF Rang	je 2
Frequency Nenge/Bendspirts	764-776 MHz	851-870 MHz	DE-174 MHz		380-470 MHz		450-520 MHz	
Chemnel Specing	25/12.5 842	25/25/12.5 Mile	30/25/17.5	N/c	25/12.5 842		25/12.5 kHz	
Maximum Requency Separation	Full Bendsplit	Full Bendipit	Full Blands	dt	Full Sendop	fit	Full Bendapit	
Audio Dutput Power et 2% detertion"	7.5 W or 15 W++	75Wor15W++	7.5 W or 15	W++	75 W or 15	W++	75 W or 15	W++
Frequency Stability (-30°C to +50°C; +25°C flat.)	40 00015 %	+0.00015 %	e0.0002%	ı	40.0002 %		±0.0002 %	
Analog Sensitivity 12 d8 SINAD Digital Sensitivity 1% BER 5% BER	0.25 pV 0.3 pV 0.25 pV	0.25 µV 0.3 µV 0.25 µV	Pre-Amp 0.2 µV 0.25 µV 0.2 µV	Standard 0.3 pV 0.4 pV 0.3 pV	Pre-Amp 0.2 pV 0.25 pV 0.2 pV	Standard 0.3 pV 0.4 pV 0.3 pV	Pre-Amp 0.2 µV 0.25 µV 0.2 µV	Standar 03 pV 04 pV 03 pV
intermodulation	90 dS	80 dS	90 dS	85 d5	80 dS	85 dB	80 dS	8545
Spurious Rejection	90 d8	90 dS	90 65		90 d5		90 d5	
Audio Distortion at rated	3.00%	3.00%	3.00%		200%		300%	
Selectivity 25.89b 125.89b	80 d5 65 d5	80 dB 65 dB	70 dS		92 dB 70 dB		82 d5 70 d5	
2014			50 AR				_	

SIGNALING (ASTRO MODE)	
Signaling Rata	9.6 litips
Digital ID Capacity	10,000,000 Conventional / 48,000 Trunking
Digital Network Access Codes	4,096 network site addresses
ASTRO® Digital Usar Group Addresses	4,096 network site addresses
Project 25 – CAI Digital Usar Group Addresses	65,000 Conventional / 4,094 Trunking
Error Correction Techniques	Golay, BCH, Reed-Solomon codes
Data Access Control	Slotted CSMA: Utilizes infrastructure-sourced data status hits embedded in both wales and data transmissions.

Channels	12
Tracking Sansitivity	-153 dBm
Accuracy**	<10 meters (95%)
Cold Start	<sd (95%)<="" saconds="" td=""></sd>
Hot Start	<10 seconds (95%)
Mode of Operation	Autonomous (Non-Assisted) GPS

Model Type	135-174 MFz; 380-470 MFz; 450-520 MFz; 754-070 MFz
moon spe	CONTROL OF THE CONTRO
Minimum RF Power Output	10-35 Wett (754-870 MHz), 10-50 Wetts or 25-100 Wetts (136-134 MHz), 10-40W or 25-100 Wetts (130-470 MHz), 10-45 Wetts (450-485 MHz), 10-40 Wetts (465-512 MHz), 10-25 Wetts (572-520 MHz)
Operation	13.8V OC 420% Nagative Ground
Standby at 13.6V	0.85A (754-870MHz), 0.85A (136-174 MHz), 0.85A (280-470MHz), 0.85A (450-520 MHz)
Receive Current at Rated Audio at 13.8V	3 2A (764-070 MHz), 32A (136-174 MHz), 3.2A (300-470 MHz), 3.2A (400-520 MHz)
Transmit Current (A) at Reted Power	136-174 MHz (10-50 Web) 13A(50W) 8A(15W) 764-870 MHz (10-35 Web) 12A(50W) 8A(15W)
	380-470 MHz (10-40 Welt) 11A (40W) 8A (15W) 136-124 MHz (25-110 Welt) 20A (100W)
	380-470 MHz (10-40 Wet) 11A (45W) BA (15W) 380-470 MHz (25-110 Wet) 24A (100W)

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### APX®6500 SPECIFICATIONS

PORTABLE MILITARY	STANDARDS I	810 C, D, E , F &	6							
	MIL-	STD 810C	MIL-S	TD 810D	MIL-S	TD 810E	MIL-S	STD 810F	MIL-	STD 810G
	Method	Proc./Cat.	Method	Proc/Cat.	Method	Proc./Cat.	Method	Proc./Cat.	Method	Proc./Cat.
Low Pressure	500.1	1	500.2		500.3		500.4		500.5	
High Temperature	501.1	Ų.II	501.2	VA1, IVA1	501.3	I/A1, II/A1	501.4	VHot, IVHot	501.5	I-A1, II
Low Temperature	507.1	1	587.7	VC3, IVC1	507.3	VC3, IVC1	507.4	VC3, IVC1	507.5	1403,11
Temperature Shock	503.1	Only 1 Proc	583.7	VAICS	503.3	I/A1C3	503.4	1	503.5	140
Solar Radiation	505.1	1	505.2	1	505.3	1	505.4	1	505.5	I-A1
Rain	506.1	Ų.I	506.2	U	506.3	UI.	506.4	L.III	506.5	L, III
Humidity	507.1	-	507.2		507.3		507.4	Only 1 Proc	507.5	I-Aggravata
Salt Fog	509.1	Only 1 Proc	509.2	Only 1 Proc	509.3	Only 1 Proc	509.4	Only 1 Proc	509.5	Only 1 Proc
Blowing Dust	510.1		510.2	Ų.	510.3	UI.	510.4	U.I.	510.5	Ų.
Vibration	514.1w	WIVE Curve-W	514.3	V10, IV3	514.4	V10, IV3	514.5	V24	514.5	Loat 24
Shock	516.2	UII	516.3	LW	516.4	LW	516.5	LW	516.6	IV.V.I

ENCRYPTION	
Supported Encryption Algorithms	ADP, AES, DES, DES-XL, DES-DFB, DVP-XL
Encryption Algorithm Capacity	8
Encryption Kays per Radio	Module capable of storing 1024 keys. Programmable for 64 Common Key Reference (CKR) or 16 Physical Identifier (PID)
Encryption Frame Re-sync Interval	PZS CAI 300 mSec
Encryption Kaying	Kay Loader
Synchronization	XI. – Countar Addressing OFB – Output Feedback
Vector Generator	National Institute of Standards and Technology (NIST) approved random number generator
Encryption Type	Digital
Key Storage	Tamper protected volatile or non-volatile memory
Key Brasure	Kayboard command and tamper detection
Standards	HPS 140-2 Lavel 3 HPS 197

ENVIRONMENTAL SPECIFICATIONS				
Operating Temperature	-30°C / +60°C			
Storage Temperature	40°C / 485°C			
Humidity	Per MIL-STD			
ESO	IEC 801-2 KV			
Water and Dust Intrusion	IPSA, MILSTO			

FCC TYPE ACCE	PTANCE ID	
Band	Output Power	Transmitter Number
754-870 MHz	10-35 Watts	A2400FT50E8
136-174 MHz	25-100 Watts	AZ492FT3821
136-174 MHz	10-50 Watts	AZ402FT3824
380-470 MHz	10-40 Watts	AZ4502FT 430/4
380-470 MHz	25-100 Watts	A2402FT 4907
450-520 MHz	10-45 Watts	AZ450FT 4856

- Manusol in the analog mode per TAASA 622 under nominal conditions

  \*\* Accounty space are for long from fracting
  (EAA) percentile values 26, salelites whole at a nominal —100 diles signal shrough)

  + Space include performance to the use ORES, CARSS bands

  ++ Output power in to 8 and 3.7 Ohm entered aperation magnetisely.

Specifications subject to change without notice. All specifications shown are hydral. Ratio mosts applicable regulatory requirements.



Metarola, Inc. 1301 S. Algorquin Food, Schoumburg, Illinois IS/196 U.S.A. www.motore MCDRUA, MCDRUA SOUTENE, and he syland Miligo are tradecarbor registered tradecarb of Motoria Tradecarb Holdings, ILC and are confusion Roses. All other tradecarbors the property of their respective senses. O Motoria Solutions, Inc. 2011

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### APX7500 CONSOLETTE CONTROL STATIONS FOR EMERGENCY COMMAND VEHICLE

PRODUCT SPEC SHEET
AFEM IS ON MULTIBAND CONSOLETTE





WIRELESS DISPATCH EVERYWHERE

# APX™ 7500 MULTIBAND CONSOLETTE

Racing to an emergency or repairing a power outage, every moment matters as you mount a response. The right control station can make all the difference in making sure communications are clear, continuous and coordinated – across multiple users, agencies and miles.

The APX™ 7500 Consolette is the ideal complement to your dispatch console. It's the low cost, mid-power RF control station for the ASTRO® 25 system when you want a wireless dispatch solution. Plus, you can use it as an emergency backup station when infrastructure is off-line or for wireless access to different system types for increased interoperability between agencies.

# CONNECT WITH CONFIDENCE

Designed for the APX 7500 mid power series and 05 control head, the APX 7500 Consolette combines forward-thinking technology with time-tested functionality. Project 25 Phase 2 technology delivers twice the voice capacity so you can add more users without adding more frequencies or infrastructure. And its multiband operation assures seamiless interoperability—so you can talk with confidence from a squad car or desk station, a job site across town or an incident in the next county.

#### MIGRATE AT YOUR OWN PACE

The AFX 7500 Consolette is backwards and forwards compatible, developed to meet current PZS standards and future-ready to support new technology and data applications. Now you can achieve your interoperability objectives—whether upgrading an existing system or designing a new one—based on your dollars and deadlines.

## **BUILT FOR THE TOUGHEST TASKS**

Innovative design and skillful engineering make the APX 7500 Consolette a trioless performer. It can be easily serviced or programmed without removing the lid and the robust metal housing assures extra durability. An integrated front panel numeric keypad on the APX 7500 Consolette gives you fast access to radio controls. And it meets stringent ECC and UL certifications for exceptional safety.

## ROBUST AND MISSION-READY

When a power loss occurs, count on the automatic battery revert to connect your people 24/7. All you need is a DC source, such as a marine battery, to switch over automatically and keep communications going strong.

Rich in features, the APX 7500 Consolette gives you easy access to contact information with one unified call list and the largest number of interface connections to a wide variety of consoles and desk sets. What's more, an ADIM wireless interface provides back-up dispatch if your console's link to the ASTRO 75 trunked system is ever lost



# APX7500 CONSOLETTE CONTROL STATIONS FOR EMERGENCY COMMAND VEHICLE (CON'T)

PRODUCT SPEC SHEET APX™ 7500 MULTIBAND CONSOLETTE

### **APX 7500 MULTIBAND CONSOLETTE**

#### STANDARD FEATURES

Available in 700/800 MHz, VHF, UHF R1, and UHF R2 bands 110/220VAC operation with battery revert capability

Up to 1250 Channels

Optional multiband operation

Trunking Standards supported:

- Clear or digitally encrypted ASTHO® 25
   Trunked Operation
   Consider ASTHO® 25
   Trunked Operation
   Consider ASTHO® 25
   Trunked Operation
- Capable of SmartZone®, SmartZone Omnilink, SmartNet®

Analog MDC-1200 and Digital APCO P25 Conventional System Configurations

Narrow and wide bandwidth digital receiver (6.25 kHz equivalent/12.5 kHz/25 kHz)

Embedded digital signaling (ASTRO and ASTRO 25)

Integrated Encryption Hardware

Seamless wideband scan

Intelligent lighting

Radio profiles

Unified Call List

Tone remote control

ADM/CCGW interface including:

- · Call alort encode

Interfaces supported:

- Recorder
   Wireline
- · Vehicle Interface Port
- Headsets (2)\*

VU Meter and Clock

Expansion Slot Standard

- Full featured front panel
   Limited front panel

Customer Programming Software:

- Utilizes Windows 7, XP and Vista
   Supports USB Communications
   Built in FLASHport<sup>®</sup> support

#### OPTIONAL FEATURES:

Enhanced Encryption Software Options

Programming over Project 25 (PDP25)

Text Messaging

Over the Air Re-Key (OTAR)

Extended Dispatch Operation including: Emergency Alarm ACK Encode Radio Inhibit/Uninhibit Encode Radio Monitor Encode

Radio Check Encode Status Query Encode Status Query Response Decode Status Update Decode Massage Update Decode



#### **05 CONTROL HEAD FEATURES**

Tri-color LCD display

- · 4 lines: 2 lines text (14 characters), 1 line icons, 1 line soft menu keys
- 3 x 6 keypad microphone accessory with 3 programmable soft keys
- . 5 programmable soft key buttons and 5 scroll-through manus with up to 24 programmable soft keys



#### **AUXILIARY DISPLAY FEATURES**

LCD display

3 soft menu buttons to activate or control the following Consolette features:

- Clock
- . Volume Units Mater (VU)
- Crosspatch Linking
- Auxiliary Controls/VIP Activation
- . Over-the-air Audible TX Alert Tones





# APX7500 CONSOLETTE CONTROL STATIONS FOR EMERGENCY COMMAND VEHICLE (CON'T)



	700 MHz	800 MHz	VHF	UHF Range 1	UHF Range 2	
Frequency Renge/Bendapita	764-775 MHz 754-806 MHz	805-824 MHz 851-870 MHz	136-174 M-b	385-470 MHz	450-520 MHz	
Channel Spacing	25/12.5 Mile	25/20/12.5 M/b	30/25/17.5 kHz	25/12.5 kHz	25/12.5 kHz	
Maximum Frequency Separation	Full Bendapit	Full Bendsplit	Full Bendsplit	Full Bendsplit	Full Bendsplit	
Reted RF Output Power Adj	10-30 Weltz	10-35 Wetts	10-50 Watts	10-40 Wetts	10-45 Wetts (450-465 M/s) 10-40 Wetts (465-512 M/s) 10-25 Wetts (512-520 M/s)	
Frequency Stability* (~30°C to +60°C; +25°C flet.)	40.00015 %	40.00015 %	±0.0002 % ±0.0002 %		40.0002%	
Modulation Limiting	4586/42586	45 BHz/44 BHz (NPSPAC) /42.5 BHz	a519b/a2519b	a589/a2586	4586/42586	
Modulation Fidelity (C4FM) 12 StHz Digital Channel	47.8992	42.8 kHz	42 8 Hz	47.886	47.8 He	
Emissions"	Conducted+   Facilisted+ -70/-85 dBc   -20/-40 dBm	Conducted + Nedleted+ -70 dSc -20 dSm	Conducted + Redisted -85 dBc -20 dBm+	Conducted + Reducted -85 dSc -20 dSm+	Conducted+ Redisted -85 dSc -20 dSm+	
Audio Response	+1,-3d5(EW)	+1,-2(d5(BA)	+13dB(6IA)	+13d8(EIA)	+1068(BA)	
FM Hum & Notes 25 & 20 bHz 12 5 bHz	-10:55 -34:55	-40 d5 -34 d5	-50 d5 -40 d5	-45 dB -40 dB	-45.65 -40.65	
Audio Distortion	2%	2% 2%		2%	2%	

		700 MHz	800 MHz	VHF		UHF Ran	ge 1	UHF Rang	e 2	
Frequency Renge/Bendsplits		764-776 MHz	IS1-870 MHz	136-174 MHz		380-470 MHz		450-520 MA	450-520 MHz	
Channel Spacing		25/12.51692	25/20/12.5 846	20/75/12/5 WHz		75/12.5 Mile		25/12.5492		
Maximum Frequency Separation		Full Bendsplit	Full Bendsplit	Full Sandspit		Full Bendapit		Full Sandspil	Full Bandsplit	
Audio Dutput Power et 3% distortion		25W++	7.9W++	2.5W++		25W++		2.5W++		
Frequency Stability (-30°C to +60°C; +25°C N	4)	±0.00015 %	40.00015 %	40.0002 %		40 0002 %		40.0002 %		
Analog Sensitivity 12 Digital Sensitivity	de Sinad 1% den 5% den	0.25 gV 0.3 gV 0.25 gV	0.25 pV 0.3 pV 0.25 pV	Pre-Amp 0.2 pV 0.25 pV 0.2 pV	Standard 0.3 pV 0.4 pV 0.3 pV	Pre-Amp 0.2 pV 0.25 pV 0.2 pV	Standard 0.3 pV 0.4 pV 0.3 pV	Pre-Amp 0.2 µV 0.25 µV 0.2 µV	Standard 0.3 pV 0.4 pV 0.3 pV	
Intermodulation		ID 45	80 dS	80 dS	85 d5	80 dS	85 dB	80 dS	8545	
Spurious Rejection		90 dS	90 d5	90 d5		90 d5		90 d5		
Audio Distortion at rated		3.00%	200%	200%		200%		100%		
Selectivity*	75 89b 17 5 89b	86 66	10 d5 65 d5	70 dB		92 d5 70 d5		82 d5 70 d5		
	30996	_	_	90 d5		_		_		



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City of Delray Beach P25 Subscriber Migration



PRODUCT SPEC SHEET AFX™ 7500 MULTIBAND CONSOLETTE

# APX7500 CONSOLETTE CONTROL STATIONS FOR EMERGENCY COMMAND VEHICLE (CON'T)

ENCRYPTION	
ENGITTION	
Supported Encryption Algorithms	ADP, AGS, DGS, DGS-XL, DGS-DFB, DWF-XL
Encryption Algorithm Capacity	
Encryption Keys per Nedio	Module capable of storing 1924 keys. Programmable for 128 Common Key Reference (CKR) or 16 Physical Identifier (PID)
Encryption Frame Ne-sync Interval	F75 CA1300 mS ac
Encryption Keying	Key Loader
Synchronization	XL – Counter Addressing OFS – Dutput Feedback
Vector Generator	National Institute of Standards and Technology (NIST) approved random number generator
Encryption Type	Digital
Kay Storage	Temper protected voletile or non-voletile memory
Eay Grazzon	Replaced command and temper detection
Standards	RPS 140-2 Level 3 RPS 197

Operating Temperature	-30°C / 460°C
Storage Temperature	-40°C / +85°C
Humidity	95% relative humidity
ESO	EC 61000-4-2
Duty Cycle	EIA/TIA Intermittent Duty Cycle

FCC TYPE ACCEPTANCE ID					
FCC ID	BAND AND POWER LEVEL				
A2400FT4885	10-50 Watts (138-174 MHz) and 10-40Watts (380-470 MHz)				
AZ4505FT58E-8 AZ4505FT7037	10:35 Watt (754-870 MHz) 10:50 Watts (136-174 MHz) and 10:35 Watt (764-870 MHz)				
AZ4502FT7035 AZ4502FT3824	10-35 Watt (764-870 MHz) 10-50 Watts (138-174 MHz)				
AZ4502FT4854 AZ4502FT4856	10-40 Watts (380-470 MHz) 10-45 Watts (450-520 MHz)				

For more information about how to interoperate without boundaries, visit motorolasolutions.com/apx

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motorolasolutions.com

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\*Measured in the enable; mode per TM/ATA IEEE under formed conditions:

+ Space includes performence the new CMCS/CMCS benefit the new CMCS/CMCS benefit + Output passer into 20 Chm internal space softward passer Specifications making to change without miles. All specifications schools are policiable organization respirationalities.

NO-1-2007



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# **APX6500 MOBILE RADIO MOUNTING CONFIGURATION**



APX6500 Dash Mount Radio with integrated 05 Control Head

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