



communications

Mobile-Vision, Inc.
400 Commons Way, Suite F
Rockaway, NJ 07866
Tel: (800) 336-8475 Fax: (973) 257-3024
www.L-3Com.com/mv

February 29, 2016

Captain Thomas Mitchell
Delray Beach Police Department
300 West Atlantic Avenue
Delray Beach, FL 33444

Re: Sole Source Letter – LPR

Dear Captain Mitchell:

The L-3 Mobile-Vision, Inc. AlertVU LPR, V-One All-In-One Computer, Flashback2, Flashback3 & HD DVR, along with CycleVision and Interview Room products and all associated spare parts and accessories are designed and manufactured exclusively by or for L-3 Mobile-Vision, Inc. and are not available from another source. In addition, all Extended Warranty Services, repair and warranty claims are managed exclusively by L-3 Mobile-Vision.

The Digital Evidence Series™ of digital evidence management solutions is a series of software and workstation/server products designed specifically, and only, by L-3 Mobile-Vision, Inc. to support its Flashback2 digital in-car video solution. Digital Evidence PRO modules enable the following exclusive, sole source capabilities:

- ✓ Intelligent Wireless Transfer™ leveraging multi-channel usage for high-speed transfers
- ✓ Automated Intelligent Volume Management™
- ✓ Case Management Features

The AlertVU LPR system brings several unique features to the concept of "using the plate" data. AlertVU modules enable the following exclusive, sole source capabilities:

- ✓ Ability to read at distances up to 130 feet
- ✓ Ability to read at extreme angles up to 40 degrees
- ✓ Ability to read 4 lanes of traffic from a single Processing Appliance
- ✓ Automated Intelligent Alerting
- ✓ Special Florida optimized camera to enable the unique ability to read "difficult" Florida plates
- ✓ Unique ability to automatically find all plates "associated" with a plate of interest
- ✓ Ability to remotely monitor, diagnose and troubleshoot the Processing Appliances in the field
- ✓ Unique ability to perform iterative searches
- ✓ Scalable to allow multiple Agencies to share information seamlessly

We use a Linux based platform which provides greater security then a web-based platform, which greatly reduces the chances of viruses and hacking.

Sincerely,

Amanda-anne Turner
National Sales Director



Mobile-Vision, Inc.

400 Commons Way, Rockaway, NJ 07866
T. 973-453-8562 F. 973-257-3024

QUOTE

Number 204246304

Date February 17, 2016

Sold To

Delray Beach Police Department
Thomas Mitchell
300 West Atlantic Avenue
Delray Beach, FL 33444

Phone 561-243-7853

Fax 561-243-7816

Ship To

Delray Beach Police Department
Thomas Mitchell
300 West Atlantic Avenue
Delray Beach, FL 33444

Phone 561-243-7853

Fax 561-243-7816

Salesperson		P.O. Number		Ship Via		Terms
Chris Mauser				None		
Line	Qty	SKU	Description	Unit Price	Ext.Price	Comments
1	1	LPRKFA3R5074	Fixed LPR Kit, 3 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$29,657.83	\$29,657.83	South Ocean and East Linton 3 Westbound Lanes
2	1	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$2,125.00	Aiming and Configuration at South Ocean and East Linton Westbound
3	1	LPRKFA2R5074	Fixed LPR Kit, 2 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$22,709.50	\$22,709.50	South Ocean and East Atlantic 2 Lanes
4	1	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$2,125.00	Aiming and Configuration for South Ocean and East Atlantic Ave.
5	1	LPRKFA3R5074	Fixed LPR Kit, 3 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$29,657.83	\$29,657.83	George Bush and East Andrews 3 Lanes
6	1	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$2,125.00	Aiming and Configuration at George Bush and East Andrews
7	1	LPRKFA2R5074	Fixed LPR Kit, 2 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$22,709.50	\$22,709.50	South Ocean and Pelican Lane
8	1	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$2,125.00	Aiming and Configuration at South Ocean and Pelican Lane
9	1	LPRKFA4R5074	Fixed LPR Kit, 4 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$35,683.02	\$35,683.02	East Atlantic East of Intracoastal Bridge 4 Lanes
10	1	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$2,125.00	Aiming and Configuration at East Atlantic, East of Intracoastal Bridge
11	0	LPRKFA4R5074	Fixed LPR Kit, 4 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$35,682.02	\$0.00	Causarina and East Gleason 4 Lanes - OPTIONAL
12	0	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$0.00	Aiming and Configuration at Cusarina and East Gleason - OPTIONAL
13	0	LPRKFA4R5074	Fixed LPR Kit, 4 Rapier 50, 740nm. All software, hardware, cameras and cables included	\$35,682.02	\$0.00	Causarina and Venetian - OPTIONAL

Quotation is valid for 60 days from date issued. The technology described herein is controlled under the Export Administration Regulation (EAR) and may not be exported without proper authorization by the U.S. Department of Commerce. State/Local Fees and Taxes are not included.



Mobile-Vision, Inc.

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Date February 17, 2016

14	0	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$0.00	Aiming and Configuration at Causarina and Venetian - OPTIONAL
15	1	LASWRBOFSVR	Software, AlertVu Back Office Software	\$2,317.78	\$2,317.78	Back Office Server Software
16	1	MVD-TRAN-OPS	On site professional services	\$2,125.00	\$2,125.00	Implementation of Back Office and User Training
17	140	/MVD-PROJMGT	Project Mgmt Hours	\$50.00	\$7,000.00	Project Management

CUSTOMER TO PROVIDE POLES, POWER, AND INSTALLATION ON POLES

CUSTOMER TO PROVIDE CELL CONNECTIVITY

GSA CONTRACT: GS-07F-5377P

Signing below is in lieu of a formal Purchase Order.
Your signature will authorize acceptance of both pricing and product:

Signed: _____ Dated: _____

L-3 Shipping Terms are FOB Rockaway, NJ. By signing below you agree to waive your shipping terms and ship this order FOB Rockaway, NJ.

Signed: _____ Dated: _____

SubTotal	162,485.46
Tax	TBD
S&H	250.00
Total	162,735.46

Quotation is valid for 60 days from date issued. The technology described herein is controlled under the Export Administration Regulation (EAR) and may not be exported without proper authorization by the U.S. Department of Commerce. State/Local Fees and Taxes are not included.