

**F. FEES**
**1. Provide the annual fee schedule that would apply.**

Chandler is pleased to provide comprehensive investment management services to the City as described herein Chandler's proposal and in the City's *Scope of Services* in accordance with the following fee schedule:

Chandler Fees for City of Delray Beach

Assets Under Management	Annual Asset Management Fee
First \$50 million	0.06 of 1% (6 basis points)
Next \$50 million	0.05 of 1% (5 basis points)
Over \$100 million	0.04 of 1% (4 basis points)

Since the Firm calculates fees based on the average balance of assets under our direct management (market value including accrued interest), they will fluctuate based on portfolio value. Fees are based on the average amount of assets under management and are not based on transaction volume or number of accounts. Management fees will accrue as long as there are assets in the portfolio, even if there is no activity during the period. Fees are charged monthly in arrears and can be debited directly from your third-party custody account.

Fees are firm for the entire contract and annual renewal options and the City will not be subject to any increases during this period.

Our proposed fee schedule is all-inclusive for the services that Chandler provides, including full-time investment management services, technological resources, onboarding and implementation, online access to the Chandler Client Portal, comprehensive reporting, meetings, personal visits, educational offerings for your staff, as well as the additional treasury support services described herein in Chandler's proposal. Chandler does not charge fees on funds held in vehicles not directly under our management, including Local Government Investment Pools, Money Market Mutual funds, and internally managed liquid funds. We do, however, charge 1 bp (0.01 of 1%) for reporting on assets we do not manage.

An example of the fees assessed to the City at different asset levels according to the above proposed tiered fee schedule are as follows:

Total Assets Under Management	Annual Fee in Basis Points	Annual Fee in \$ dollars
\$50 million	6 basis points	\$30,000
\$75 million	5.7 basis points	\$42,500
\$100 million	5.5 basis points	\$55,500

**2. What expenses, not covered by the fees, are expected to be paid by the City of Delray?**

Our fee schedule *does not* include charges that the City would incur for third-party custodial services, which, as an important control in the investment process, are not provided by Chandler.