

PNC Bank Contact	
Relationship Team	Responsibility
Ralph Swanson Senior Vice President 420 S. Orange Avenue, Suite 300 Orlando, Florida 32801 407-428-3029 ralph.swanson@pnc.com	Relationship Manager / Primary Bank Contact Ralph will serve as the Primary day to day contact for overall client relationship.
Andrea B Smith CTP Vice President 1549 Ringling Blvd Sarasota, FL 34236 941-951-4431 Andrea.b.smith@pnc.com	Treasury Management officer Andrea will serve as a resource for Memorial's treasury management needs.
Kelsey Hailstone 420 S. Orange Avenue, Suite 300 Orlando, Florida 32801 407-428-3039 Kelsey.Hailstone@pnc.com	Healthcare Sales Analyst/Account Manager Kelsey will serve as a resource for any day-to-day service issues or questions
Jeff Greenlaw Assistant Vice President 420 S. Orange Avenue, Suite 300 Orlando, Florida 32801 407-428-3045 Jeffrey.greenlaw@pnc.com	Associate Relationship Manager Jeff supports Ralph and is a resource when other members of the team are unavailable.
Brian Worgan Vice President 2255 Glades Road Suite 140W Boca Raton, FL 33431 561-912-0458 Brian.worgan@pnc.com	Senior Business Development Officer Brian is the contact for the Short-Term Investments.
Executive Management	Responsibility
Craig Grant Regional President 205 Datura St West Palm Beach, FL 33401 561-803-9863 Craig.grant@pnc.com	Florida East Regional President Craig is responsible for managing the Florida East market for PNC Bank.
Jeffrey Wymard Executive Vice President 1600 Market St Philadelphia, PA 19103 215-585-7360 Jeffrey.wymard@pnc.com	PNC Healthcare Group Jeff is responsible for managing PNC's National Healthcare Relationship Management Team.

Jean Hippert Senior Vice President One East Pratt Street 4 th Floor East Baltimore, MD 21202 410-561-9367 Jean.hippert@pnc.com	Southeast Region Director Jean is responsible for managing the Southeast Healthcare Group.
Jeff Troutman Executive Vice President 20 Stanwix Street 19 th Floor Pittsburgh, PA 15222 412-762-7051 Jeffrey.troutman@pnc.com	PNC Healthcare Group Jeff is responsible for managing PNC's National Healthcare Treasury Management Team
Ryan Potter 4720 Piedmont Row Drive Suite 300 Charlotte, NC 28210 704-643-5585 Ryan.potter@pnc.com	Southeast Area Manager Ryan is responsible for managing the Southeast Workplace Banking team.

PNC Bank Contact	
Support Team	Responsibility
Nicole Smith-Scudder 4560 Lyons Rd Coconut Creek, FL 33073 954-366-2064 Nicole.smith-schudder@pnc.com	Workplace Banking Nicole will be your contact for any Workplace Banking questions or issues.
Kathleen Bloss 20 Stanwix St, 19 th Floor Pittsburgh, PA 1522 412-762-7640 Kathleen.bloss@pnc.com	Healthcare Account Manager Kathleen is responsible for supporting the Southeast PNC Healthcare team.
Nancy Anderson Vice President 20 Stanwix St, 19 th Floor Pittsburgh, PA 1522 412-762-9369 Nancy.anderson@pnc.com	Team Lead for Treasury Healthcare Support Nancy is responsible for managing the daily Treasury needs of clients in the National Healthcare segment.
Arti Joshi 201 East Pine Street, Suite 200 Orlando, Florida 32801 arti.joshi@pnc.com	Client Relationship Representative Arti assists with the loan booking and funding process, as well as ongoing client relationship/loan administrative support.

PNC Capital Markets Contacts	
Banker	Responsibility
Jason Troxell Managing Director 1600 Market Street, 21 st Floor Philadelphia, PA 19103 215-585-4330 jason.troxell@pnc.com	Senior Banker / Primary Capital Markets Contact Mr. Troxell will serve as the primary contact for investment banking services.
Kyle Patino Managing Director 1600 Market Street, 21 st Floor Philadelphia, PA 19103 215-585-1204 kyle.patino@pnc.com	Derivatives Specialist Mr. Patino will provide market commentary and analysis on the derivative market in conjunction with any swap transactions. He will provide expertise regarding the application, structure and pricing of any swaps, forwards, swaptions, caps, collars, and other related products.