2016-069L Scoring Summary Sheet - Phase 2

		Phase 2 T	otal Score	
Member Name	New World	Quintel SAP	SunGard	Tyler Tech
Jeff Snyder	95	95	75	94
Gwen Spencer	100	100	72	95
Tennille Decoste	96	97	75	88
Mark Stivers	88	84	82	81
John Morgan	95	89	85	92
Janet Meeks	85	94	72	82
Javaro Sims	70	88	62	74
Kevin Green	80	96	44	76
Gerard Smith	100	85	59	58
GRAND TOTAL	810	828	626	740

Criteria	Points Available	Chapter	Sca	ale	New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5	5	5
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5	5	5
Total Points					0	0	0	0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	25	27	20	27
Total Points					0	0	0	0
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide	15	15	15	11-
Total Points	one:			Service/Support	0	7 3	7.5	15
20111701110								-
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5	3	5
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5	5	5
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	5	2	5
Total Points					0	0	0	0
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	5	3	5
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	5	5	0	5
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	5	5	M	5
Implementation		2.8	Low Effectiveness	High Effectiveness	5	5	4	5
Total Points					0	0	/ 0	0
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	8	10	フ
Total Points					0	0	0	0
TOTAL:	100				90	950	75 0	94

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Criteria	Points Available	Chapter	Sca	ıle	New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5	5	5
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5	0	5
Total Points					10 0	10 0	50	10
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	30	30	20	25
Total Points					0	0	0	(
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide	15	15	15	15
Total Points				Service/Support	0	0	0	(
Support & Technical								
Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5	3	5
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5	3	5
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	5	3	5
Total Points					150	15 0	9 0	15
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score		i Consider		
Project Plan		1.2.1	Limited Direction	Clear Direction	5	5	5	5
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	5	5	0	5
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	5	5	3	5
Implementation		2.8	Low Effectiveness	High Effectiveness	5	5	5	5
Total Points					20 0	20 0	13	20
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4,0,44			
Total Points					10 0	10 0	10	10
TOTAL:	100				1000	1000	72	95

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scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

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Criteria	Points Available	Chapter	Sca	ıle	New World	Quintel SAP	SunGard	Tyler Tech
O1161	10	2.0		*** *				
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	8	5	4	8
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	2	5	3	2
Total Points					0	0	C	0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	26	25	12	28
Total Points					0	0	C	0
Training	15		Low Score	High Score				
Training	10	1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide	15	15	13	15
Total Points			and the quite between	Service/Support	, ,	0		0
Total Totals								
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	12	10	10
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	3	4	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	١	2	1	1
Total Points					0	0	0	0
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	- X	9	5	9
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	2	6	5	6
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	4	4	5	4
Implementation		2.8	Low Effectiveness	High Effectiveness	6		5	1
Total Points					0	0	(0
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	10	8	10
Total Points					0	0	(0
TOTAL:	100				9/ 0	9/10	75	0
TOTAL:	100				76	7.10	LID.	AD 0

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Criteria	Points Available	Chapter	Sca	ale	New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Quantications	10	2.0	Low Understanding of RFP	High Understanding of RFP				
Executive Summary		2.1	and solution not meeting the specific requirements	and solution meeting the specific requirements	4	4	4	4
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	4	4	3	4
Total Points					8-0	8 10	71	81
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	28	27	24	26
Total Points					288	270	271	26 1
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide	13	瓜	13	13
Total Points				Service/Support	13 10	13 8	13 1	13 #
Support & Technical								
Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	3	3	3
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5	4	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	5	4	4
Total Points					140	130	11 1	110
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	4	4	4	4
Proven Success / Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	4	4	4	4
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	4	3	4	3
Implementation		2.8	Low Effectiveness	High Effectiveness	5	4	4	4
Total Points					17 0	150	16 1	150
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	8	જ	8	8
Total Points		Mar 9.11			8 8	8 8	8 1	8 10
TOTAL:	100				880	G4 0	82	51 0

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Criteria	Points Available	Chapter	Sca	ıle	New World	Quintel SAP	SunGard	Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5	5	5
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	5	5	5	5
Total Points					100	10 0	10 0	10 0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	25	20	20	20
Total Points					25 0	25 0	2150	25 0
Training	15		Low Score	High Score				
Training		1.2,5 / 1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	15	15	15	15
Total Points					15 0	15 0	15 0	/5 º
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	3	3	4
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	3	2	4
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	5	5	5
Total Points					15 0	// 0	10 0	13 0
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	5	لمت	7	
Proven Success/Proven Team		1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	7	ij.	2	3
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	5	5	8	4
Implementation		2.8	Low Effectiveness	High Effectiveness	5	5	5	5
Total Points					200	180	150	19 0
Data Conversion	10		Low Score	High Score				
Data Conversion Data Conversion	10	1.2.19/1.2.20	Low Store Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	10	10	10
Total Points					<i>j0</i> 0	/D 0	10 o	<i>10</i> 0
TOTAL	100				12000	OG.	C27 ^	120
TOTAL:	100	L	L	<u> </u>	⊥ <i>45</i> º	\ <u>\&7</u>	∟ <i>૪5</i>	710

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Criteria	Points Criteria Available Chapter Scale		ıle	New World	Quintel SAP	SunGard	Tyler Tech	
Ovelifications	10	2.0	Y C	III-L C			•	
Qualifications	10	2.0	Low Score Low Understanding of RFP	High Score High Understanding of RFP			,	
Executive Summary		2.1	and solution not meeting the specific requirements	and solution meeting the specific requirements	4	H	h	4
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	4	4.	il.	Н
Total Points					0	(0	1 0	0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	23	25	10	20
Total Points					0-0	0	avan o	0
Training	15		Low Score	High Score				
Training	13	1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide	15.	16.	15	16
		1.2.5/ 1.2.0	Lacks Adequate Service	Service/Support	, c.)	11).	(-)	\)
Total Points					0	0	0	
Support & Technical Documentation	15		Low Score	High Score				
Technology Features	6	2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	5.	5	6)
Solution Description	6	2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	VI:	6	Ч	4
Service/Support	5	2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	Ü	5.	V	4
Total Points					0	0	0	0
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan	5	1.2.1	Limited Direction	Clear Direction	of	· 5.	3:	¥
Proven Success / Proven Team	5	1.2.2 / 1.2.3	Low Effectiveness	High Effectiveness	4	4	5.	Ц
Match to Business Model	5	1.2.4	Low Effectiveness	High Effectiveness	4	4	400	Y
Implementation	5	2.8	Low Effectiveness	High Effectiveness	Ц	4.	3:	Ч
Total Points					0	0	0	
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach		10	10	10
Total Points					\$5 º	940	\$ 2 0	83
TOTAL:	100				0	0	0	

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Criteria	Points Available	Chapter	Sca	ıle	New World	Quintel SAP	SunGard	Tyler Tech	
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Qualifications	10	2.0	Low Score	High Score		.11			1
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	S y	\$5	3	4	J 50
Vendor Background &			Lacks Background	High Experience - very	4	4	3	4	[
Qualifications		2.2	information	qualified	/		l	I '	l
Total Points					<i>8</i> 0	9 0	6 (8 0	
Functionality	30		Low Score	High Score					
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	20	26	15	20	
Total Points					0	0	(0	
Training	15		Low Score	High Score			<u> </u>	-	1
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	10	12	10	12	1
Total Points				Service/Support	10 0	120	10 c	120	1
Support & Technical Documentation	15		Low Score	High Score					
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	3	5	4	4	
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	3	4	3	4	
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	3	5	3	4]
Total Points					9 0	14 0	70 0	12 0	
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score					
Project Plan		1.2.1	Limited Direction	Clear Direction	4	3	4	4	1
Proven Success / Proven Team		1.2.2/1.2.3	Low Effectiveness	High Effectiveness	4	4	2	3	1
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	4	5	3	3	1
Implementation		2.8	Low Effectiveness	High Effectiveness	¥	3	4	4	1
Total Points					16 0	19 0	13 (14 0	1
									1
Data Conversion	10		Low Score	High Score					
Data Conversion		1.2.19/1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	в	8	В	8	
Total Points			-		<i>8</i> °	<i>B</i> 0	8	8 0	
]
TOTAL:	100				7/ 0	88 0	62	740	1

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Criteria	Points Available	Chapter Scale New World		er Scale New V		New World Quintel SAP Su		Tyler Tech
Qualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	Ц	4	3	3
Vendor Background & Qualifications		2.2	Lacks Background information	High Experience - very qualified	Ч	8	2	2
Total Points					8 0	0	5 0	7 0
Functionality	30		Low Score	High Score				
Functionality (From Functional Requirements of RFP)		2.13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	25	28	10	26
Total Points					25 0	28 0	10 0	26 0
Training	15		Low Score	High Score				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	High Ability to Provide Service/Support	12	14	1.0	12
Total Points				зегисе/ эпрроп	12 0	14 0		120
Support & Technical								
Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	6	2	3
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	4	5	3	2
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	И	5	2	3
Total Points					12 0	15 0	7 0	8 0
Installation/ Configuration/ Set- up/ Implementation	20		Low Score	High Score				
Project Plan		1.2.1	Limited Direction	Clear Direction	ध	5	2	3
Proven Success / Proven Team Match to Business Model		1.2.2 / 1.2.3	Low Effectiveness Low Effectiveness	High Effectiveness High Effectiveness	7		9	10
Implementation		2.8	Low Effectiveness	High Effectiveness	u	3	 	4
Total Points				0	15 0	20 0	4 0	15
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19/1.2.20	Low Functionality	High Functionality Very strong application and fit with City of Delray Beach	8	w	8	8
Total Points					8 0	10 0	8 0	8
TOTAL:	100				40 0	96 0	44	7/4

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Criteria	Points Available	Chapter	Scale		New World	Quintel SAP	SunGard	Tyler Tech
Oualifications	10	2.0	Low Score	High Score				
Executive Summary		2.1	Low Understanding of RFP and solution not meeting the specific requirements	High Understanding of RFP and solution meeting the specific requirements	5	5	Ч	4
Vendor Background & Qualifications		2,2	Lacks Background information	High Experience - very qualified	$O_{\mathbf{l}}$	5	(3)	3
Total Points					0	0	0	
Even ation ality	30		Low Score	High Score	10	10	7	/-
Functionality	30							
Functionality (From Functional Requirements of RFP)		2,13	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	30	27	20	20
Total Points					0	0	- 0	ļ
				77: 1.0	30	27	20	20
Training	15		Low Score	High Score High Ability to Provide				
Training		1.2.5 / 1.2.6	Lacks Adequate Service	Service/Support	15	12	8	8
Total Points					. 0	0	0	
					15	12	8	8
Support & Technical Documentation	15		Low Score	High Score				
Technology Features		2.5 - 2.5.2	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4	3	3
Solution Description		2.6	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	5	4	3	3
Service/Support		2.8 / 2.9	Lacks Adequate Service	High Ability to Provide Service/Support	5	4	3	3
Total Points					0	, 0	, 0	
					15	12	7	9
Installation/ Configuration/ Set-	20			TT: 1 C	·			
up/ Implementation		1.2.1	Low Score Limited Direction	High Score Clear Direction		3	3	12
Project Plan Proven Success / Proven Team		1,2,2/1,2,3	Low Effectiveness	High Effectiveness	2	<u> </u>	7	
Match to Business Model		1.2.4	Low Effectiveness	High Effectiveness	3		2	2
Implementation		2.8	Low Effectiveness	High Effectiveness		4	2	7
Total Points	•			i i i i i i i i i i i i i i i i i i i	0	0	C	
			***************************************	<u> </u>	20	17	10	10
Data Conversion	10		Low Score	High Score				
Data Conversion		1.2.19 / 1.2.20	Low Functionality Weak application that should not be considered	High Functionality Very strong application and fit with City of Delray Beach	10	7	5	4
Total Points					0	0	(
					10	? .	<u> </u>	1 4
TOTAL:	100		l		0			<u> </u>
Scoring: scores are based on total points available fo	r each category				100	85	59	58

scores are based on total points available for each category if the vendor does not have input for a category, they are to be scored a 0 for that line item

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