



## The Center for Technology, Enterprise and Development, Inc.

April 26, 2019

Joan Goodrich  
212 NW 1<sup>st</sup> Avenue  
Delray Beach, FL 33444

Re: 2<sup>nd</sup> Quarter Narrative Update

Dear Joan:

Below is an update for The Center for Technology, Enterprise, and Development Delray Beach CRA Grant Programs.

Our purpose is to provide business assistance for Youth and Adults in the CRA/City of Delray Beach targeted communities.

We provided a wide range of programs and services designed to assist individuals to obtain financial independence, such as our;

- Youth Entrepreneurship Program that trains Youth in the skills of starting a business and imparts to them an entrepreneurial mindset for life;
  1. enhance the academic learning and literacy of inner-city youth.
  2. create youth businesses in the targeted area
  3. enhance the learning environment

### 2<sup>nd</sup> Quarter

1. marketed to local schools and community organizations to recruit and identify youth that are interested in entrepreneurship. To date, we have identified 15 youth that live in the targeted area who are entrepreneurial minded.
2. Conducted an Orientation to let them know what's expected of them and benefits of being in the program.
3. Conducted 2 workshops on starting and the importance of a Business Plan and Business Credit.
4. Professionals are asked to volunteer to share their experience of business Start-up.

GOAL: To complete the 1<sup>st</sup> Group by July 15<sup>th</sup> and start 2<sup>nd</sup> group the 3<sup>rd</sup> week of July.

- Government Contract Training is designed to prepare...
  1. Small business owners with the knowledge to prepare responses to proposals
  2. To guide small businesses in obtaining the necessary permits, licenses and certifications per business classifications so they are work "ready"
  3. Small business owners with the tools to search for opportunities, identify and procedures to submit responses.

### 2<sup>nd</sup> Quarter

1. Conducted a workshop (with an Attorney) on the appropriate structure for business registrations based on types of products and services offered.
2. Three workshops are scheduled during the month of May to provide detailed knowledge on terms & definitions used in RFP's and RFQ's. In addition, how to locate potential opportunities, how to respond and track the status. In June, a workshop will be held on completing capability statements.



## The Center for Technology, Enterprise and Development, Inc.

- Small Business Certification...
  1. To elevate credibility for small businesses
  2. To provide identification for “business classification” within the realm of small business
  3. To insure qualified businesses are available and represented within the selection pool

### 2<sup>nd</sup> Quarter

1. A hands-on workshop was held to complete applications for vendor registration in SAM.gov and the State of Florida.
2. The workshop provided hands-on support to completing and submitting woman owned, minority owned and small business certification with the State of Florida
3. Additional workshops will be held during the month of June to address those who still need to complete registrations and certifications.
4. A “directory” will be created from this process

Seabron A. Smith,  
Executive Director



# **A**RE YOU READY --- **A**RE YOU ABLE --- **A**RE YOU PREPARED

No More Excuses... from YOU and the PRIMES

We Are Helping Florida Small Businesses to become certified with a special focus on  
licensing, certifications and permits in the  
**CONSTRUCTION INDUSTRY**

State of Florida... County... City... Delray Beach



**Is Your Business Registered  
"Properly" & "Legally Structured"  
to Take Advantage of Contracting Opportunities**

**Sponsored by: The TED Center**  
(sponsorship covers attendee fees)

**Hosted by: The Florida Women's Business Center**

**March 1, 2019**

**11 am – 1 pm**

**TED Center Conference Room – Delray Beach**

**Attorney Joseph Rosen**

Attorney Rosen will review the different types of legal business entity registrations and how they potentially affect the ability to "do business" with certain types of businesses (government, private etc.)

**Space is limited – Registration Required**

**Click Here – <http://www.FLWBC.org/events>**

**Questions – call Germaine @ 561.265.3790 Ext 111**



Funded in part through a  
Cooperative Agreement  
with the SBA.



# 2019 The Best Year Ever!

## "Bump It Up"

April 24<sup>th</sup> (10 am – 3 pm)

- **TUNA TANK©**  
(for FLWBC & TED Center Clients – register to present)
- **Funders onsite & available**  
(come prepared to discuss your requirements bring your documents)
- **Complete your applications for certification(s)**  
(bring your documents)
- **How should you register your business**  
(discuss options with an attorney)
- **Steps to become registered in the City of Delray Beach's Construction database for small businesses**



**South County Civic Center**  
**16700 Jog Road – Delray Beach**  
**Tables available, contact Germaine**  
**561.265.3790 x111**

**Registration Required**  
**\$10 before March 1st**  
**\$20 thereafter**



# ARE YOU READY --- ARE YOU ABLE --- ARE YOU PREPARED

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licensing, certifications and permits in the

## CONSTRUCTION INDUSTRY

Federal... State... County... City... Delray Beach



## Contracts & Agreements

Understanding the Language and Basics of Contracting

May 10, 2019 – (11 am – 1 pm)

TED Center Conference Room – 401 W. Atlantic Ave., Ste 09 – Delray Beach

## RFP/RFQ Process

Interpreting Request and How to Respond

May 17, 2019 – (11 am – 1 pm)

TED Center Conference Room – 401 W. Atlantic Ave., Ste 09 – Delray Beach

## Locating Opportunities

Getting Notified and Getting Answers

May 24, 2019 – (11 am – 1 pm)

TED Center Conference Room – 401 W. Atlantic Ave., Ste 09 – Delray Beach

Sponsored by: **The TED Center**

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[www.FLWBC.org](http://www.FLWBC.org)

Questions – call Victoria @ 561.265.3790 Ext 103



**DELRAY BEACH CRA**  
COMMUNITY REDEVELOPMENT AGENCY



Funded in part through a  
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with the SBA.

CENTER FOR TECHNOLOGY,  
ENTERPRISE AND DEVELOPMENT

**YOUTH ENTREPRENEURSHIP PROGRAM**

**ORIENTATION**

**WHEN**

**March 28th, 2019**

**WHERE**

**TED Center Conference Room**

**401 W. Atlantic Ave., Suite 09**

**Delray Beach, FL 33444**

**TIME**

**12PM - 2PM**

**WWW.TEDCENTER.ORG**



**AGES**

**13 -17**

**GOAL**

**Create Youth Businesses  
in Delray Beach**

**SPONSORS**

**Delray Beach CRA**

**City of Delray Beach**

**Comerica Bank**

**D. Stephenson Foundation**

**BENEFITING**

**Residents of the Delray Beach  
Targeted District**



CENTER FOR TECHNOLOGY,  
ENTERPRISE AND DEVELOPMENT

**YOUTH ENTREPRENEURSHIP PROGRAM**

**1 2 3'S OF STARTING  
A BUSINESS**

**WHEN**  
**APRIL 6th, 2019**

**WHERE**  
**TED Center Conference Room**  
401 W. Atlantic Ave., Suite 09  
Delray Beach, FL 33444

**TIME**  
**12PM - 2PM**

**WWW.TEDCENTER.ORG**



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**CENTER FOR TECHNOLOGY,  
ENTERPRISE AND DEVELOPMENT**

**YOUTH ENTREPRENEURSHIP PROGRAM**

**BUSINESS PLAN COMPONENTS &  
UNDERSTANDING BUSINESS CREDIT**

**WHEN**  
**APRIL 20th, 2019**

**WHERE**  
**TED Center Conference Room**  
401 W. Atlantic Ave., Suite 09  
Delray Beach, FL 33444

**TIME**  
**12PM - 2PM**

**WWW.TEDCENTER.ORG**



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CENTER FOR TECHNOLOGY,  
ENTERPRISE AND DEVELOPMENT

**YOUTH ENTREPRENEURSHIP PROGRAM**

WRITING YOUR BUSINESS PLAN

**WHEN**

**May 11th, 2019**

**WHERE**

**TED Center Conference Room**

**401 W. Atlantic Ave., Suite 09**

**Delray Beach, FL 33444**

**TIME**

**12PM - 2PM**

**WWW.TEDCENTER.ORG**



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