



REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repservices.com

CGC1508223

Page 1 of 2

Please mail POs, contracts and checks to:

Rep Services, Inc.

165 W. Jessup Ave.

Longwood, FL 32750-4146

Proposed To: City of Delray Beach 100 NW 1st Avenue Delray Beach, FL 33444	Ship To: TBD at a later date	Bill To: City of Delray Beach Purchasing 100 NW 1st Avenue Delray Beach, FL 33444
Attn: Samuel Metott	Attn:	Attn: Purchasing

Project No: 17929	Project Name: City of Delray Beach-Barwick Park	Project Contact: Samuel Metott
Proposal No: 17929.07	Proposal Name: Barwick Park-SKY	Project Location: 735 Barwick Rd Delray Beach, FL 33445
Proposal Date: 10/25/2021	Proposal Expires: 11/3/2021	Project County: Palm Beach
For Questions Contact: Jacqui Rohrborn	☎ 407-853-3560	✉ jacqui@repservices.com
Sales Consultant: Paul Bravo	☎ 561-448-0369	✉ paul@repservices.com
		Opt/Rev: C/1 Printed: 10/25/21 - JR

Vendor: LSI SkyWays	Proj Drawings: 114906-05-01	580061
----------------------------	------------------------------------	--------

Class	Part No	Qty	Description	Unit Price	Ext Price
Miscellaneous	CP001097	6 EA	SkyWays® Steel Base Plate Template for Anchor Bolt Alignment	140.00	840.00
Shade	CP001490	2 EA	SkyWays Rapid Release - Shade Sails (1 required per top)	1,550.00	3,100.00
	CP021744	1 EA	SkyWays Joined Hypar Sails 6 Columns, 2 FR HDPE Tops - 10'-20' Entry - Approx. 2,280 Sq Ft SkyWays® Template Steel Anchor Bolt/Base Plate Template	59,000.00	59,000.00

Product Subtotal: \$62,940.00

Discount per the Clay County Contract #18/19-2 2.00% (\$1,258.80)

Discounted Product Total: \$61,681.20

3 Sets of Signed & Sealed Engineering: \$2,060.00

Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge: \$3,750.50

LSI SkyWays Total: \$67,491.70

Vendor: RSI Installer	580376
------------------------------	--------

Item	Qty	Description	Unit Price	Ext Price
STORAGE	1 EA	Storage Container for (1) month during installation	1,050.00	1,050.00
TRASH REMOVAL	1 LT	Trash removal from jobsite	850.00	850.00
PERMIT FILING	1 EA	Charge for document preparation for building permit. NOTE: Permit Fees charged by the building department will be prepaid and invoiced separately and will require a change order to your Purchase Order or Contract.	800.00	800.00
PERMIT FEE	1 EA	Permit fees charged by the Building Department for the building permit and by the Clerk of the Circuit Court for the Notice of Commencement have been prepaid.	2,918.14	2,918.14
INS-CON FT	4 EA	Install concrete footing(s)	1,515.00	6,060.00
INS-SKY	1 LT	Equipment Installation - LSI SkyWays	21,000.00	21,000.00
RSI Installer Total:				\$32,678.14

General Terms of Sale and Proposal Summary

Net 30

Product:	\$63,741.20
Installation:	\$32,678.14
Freight:	\$3,750.50
Proposal Total:	\$100,169.84

Notes

The Clay County Contract #18/19-2 provides a 2% discount on LSI SkyWays product. The maximum price for installation is 75% of the product price. (Installation does not include site prep, slabs, footings or engineering).

Basis of Proposal: is based on our conversation on October 1, 2021

Please note the vendor requirements itemized below.

Estimated Schedule for Engineered Drawings and Product Shipped
(This schedule starts when all needed information to direct engineering has been gathered.)
5 Weeks: Engineering
4 Weeks+/- Permitting, finishes, etc
12 Weeks Longest manufacturing lead time. (Typical for scheduling.)
1 Week Shipping
3 Weeks Installation of equipment and safety surfacing
25 Weeks TOTAL WEEKS
Note that RSI is committed to do all it can to meet the needs of your project.

SkyWays Shade by LSI:
SkyWays units are designed to meet 2020 Florida Building Code 7th Edition.

The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Note that the fabric is to be removed by the owner should winds exceed 75MPH.

Installation:
Unless otherwise noted, the following items are to be *PROVIDED BY CUSTOMER* prior to installation:

- To Be Provided by customer:
- Access for machines and labor crew to equipment installation location.
 - Staging area.
 - Signed & sealed site plan or survey.
 - All site work, site preparation and base preparation.
 - Private underground utilities located and marked prior to installation.
 - Sod & Landscape Restoration.
 - Soils testing.
 - Tree survey.
 - Site security.
 - Water and 110 Electric.
 - Dewatering and drainage considerations.
 - Concrete testing.

Installation Charges on this proposal are based on NO UNFORESEEN conditions in the area, above or below the surface. If unforeseen conditions arise, the installation charges will change to reflect additional costs associated with dealing with those circumstances. Examples of this include, but are not limited to: site not ready upon installer's arrival, underground utilities, or difficulties with footers due to coral rock or ground water in the holes.

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

The undersigned warrants that he/she is an authorized representative of the company noted and has the requisite authority to bind said company and/or principal. If any particular billing is not paid when due, all outstanding balances, regardless of prior terms, will become immediately due and owing upon demand. Interest on past due amounts will be assessed at 1 ½ % per month or the maximum interest rate permitted by applicable law, whichever is less. Should it become necessary for either party to this contract to institute legal action for enforcement of any provisions of this contract, the prevailing party shall be entitled to reimbursement for all court costs and reasonable attorney's fees incident to such legal action. The parties hereto agree that proper venue for any legal action in any way related to this contract shall be in Seminole County, FL.

Accepted By:
City of Delray Beach

Company Name	Authorized By	Printed Name	Date
--------------	---------------	--------------	------

As Its: _____ (Title)