

01190 - Volunteer Committee / Advisory Board Member

Contact Information -- Person ID: 44177201

Name: Steve Zirilli Address: 1 Harbourside Drive Unit 2110
Delray Beach, Florida 33483 US

Home Phone: (713) 408-9383 Alternate Phone:

Email: szirilli@me.com Notification Preference: Email

Former Last Name: Month and Day of Birth: 06/05

Personal Information

Driver's License: Yes, Florida , Class E

Can you, after employment, submit proof of your legal right to work in the United States? Yes

What is your highest level of education? Bachelor's Degree

Preferences

Minimum Compensation:

Are you willing to relocate?

Types of positions you will accept:

Types of work you will accept:

Types of shifts you will accept:

I live in
Delray
Beach.
Regular
Full Time
Day ,
Evening ,
Weekends

Objective

After being in the Energy Industry for 20+ years my desire is join the Public Sector and become more involved in my community (I activity volunteer) and work in a role with County or City government.

Education

City of Delray Beach has chosen not to collect this information for this job posting.

Work Experience**Principal**

1/2015 - 12/2019

SZC, LLC
1 Harbourside Drive
Delray Beach, Florida 33483
7134089383

Hours worked per week: 40
Monthly Salary: \$0.00
Name of Supervisor: Steve Zirilli
May we contact this employer? Yes

Duties

SZC, LLC, a boutique consulting firm that worked on the behalf of its clients to address complex and challenging problems within a company's administrative functions. SZC, LLC acted as an extension of its client's management team and brought expertise in the areas of Financial and IT Management, Finance Transformation, ERP Project Management, Team Development, Process Reengineering/Optimization and Interim staffing. Clients and projects included:

Fortune 100 Company
Accounting Remediation

\$30B Global Energy company experiencing fluctuations with the valuation of its inventory as calculated between its Trading and Risk Management system and its ERP system. These fluctuations were material in nature, unexpected, recurring and, due to the available level of data, unexplainable by the Finance group. After three failed attempts to resolve this issue internally, I was asked to lead a cross functional team to address this complex issue. The solution that was developed required significant changes to the company's accounting processes, changes

to the configuration of both systems involved, technology to be leveraged to reduce manual activities and extensive training of the more than 50 employees in multiple departments across the company that were involved in this function.

Expanse Energy Solutions

Finance Transformation

Expanse Energy is a Private Equity backed company that made nine acquisitions in rapid succession. I was asked to lead a project to transform and improve the Finance Function within the company. I assumed the role of Interim CIO to lead the transformation effort, lead the ERP implementation, improve the operations of the Finance and IT functions and to create a strategy for Expanse to leverage new reporting technologies to gain a competitive advantage in the marketplace. I worked jointly with the CEO, CFO and other members of the executive team to create a vision for a new Finance Organization and a process to align numerous corporate initiatives to meet Expanse's operational strategy.

Tri-Point Resources

Finance Transformation/Merger Integration

After successfully implementing the Transformation Project on time and under budget at Expanse Energy, I was asked to lead a similar project at a sister portfolio company, Tri-Point Resources. Tri-Point is Private Equity backed company formed in 2016 and had made four acquisitions. The objective of the Transformation Project at Tri-Point was to leverage a world class accounting system platform to support future acquisitions while integrating the four acquisitions that had already been executed. The focus of the project was to increase the speed and accuracy of the monthly Financial Closing process and to improve their financial reporting capabilities.

Reason for Leaving

Recruited by Energy Industry

Senior Vice President

1/2010 - 12/2015

Maxum Petroleum/Next Generation Energy
Logistics
20 Horseneck Lane
Greenwich, Connecticut 06830

Hours worked per week: 40

Monthly Salary: \$0.00

Name of Supervisor: Perot Bissel - CEO

May we contact this employer? Yes

Duties

Maxum Petroleum is the largest distributor of diesel fuel and refined lubricates in North America with revenues in excess of \$5b annually and it has a fleet of over 1,000 vehicles. Maxum was formed in 2001 by a group of Private Equity funds and made fourteen acquisitions since its inception. For multiple years the acquired companies were run independently by the legacy management of the companies acquired. This decentralized structure did not naturally provide for leverage in buying power or the ability to service customers on a national footprint. I was asked to join Maxum with my primary role being to build their "finance function of the future" as the Executive Sponsor for their Organizational Transformation Initiative, Project One. This initiative transformed Maxum Petroleum's Finance organization from a decentralized organizational structure to a three tiered structure consisting of:

Corporate functions for Finance, Information Technology, Purchasing, Legal, HR, HS&E and Tax
Shared Service functions for A/P, A/R, Credit & Collections and Fixed Asset Accounting

Regional functions for Customer Service/Order Entry and Transportation Management

The foundation of this transformation was the adoption and implementation of a common platform; SAP.

I had served in a consulting role to Maxum for two years prior to when they asked me to join their executive team as CIO and to lead Project One. In my role as EVP, I reported directly to the CEO, led the IT group and managed the \$55M Project One Finance Transformation initiative.

Accomplishments included:

Architected the design as well as developed and managed the budget for the \$55mm initiative build Maxum's finance function of the future

Rationalizing Customer Pricing for one of our three divisions resulting in an increase of our Gross Profit while reducing our pricing matrix from over 1,500 price scenarios to fewer than 300

Developed and implemented a Transaction Profitability model and reporting structure that measured profitability by fifteen attributes and changed the way the Executive Team managed

the company and compensated its employees
Improved our Billing cycle times, standardize processes and improve internal controls.

Through these actions, the company identified synergies across the business Functions and Divisions yielding improvements of \$19.6m to EBITDA and a working capital improvement of \$70m.

Reason for Leaving

The company was sold.

Senior Director

1/2008 - 12/2010

Alvarez & Marsal
Houston, Texas 77001

Hours worked per week: 40

Monthly Salary: \$0.00

May we contact this employer? Yes

Duties

Led multiple consulting projects to improve the financial operations of large and small clients.

Reason for Leaving

Recruited by Maxum Petroleum (client that I had been working for)

Vice President, Global CIO

1/2006 - 12/2008

KBR
Houston, Texas 77010

Hours worked per week: 40

Monthly Salary: \$0.00

Name of Supervisor: Cedric Burger - Global
CFO

May we contact this employer? Yes

Duties

Responsible for coordinating the delivery of all IT services at the enterprise level to 42,000 users in 84 countries including 12,000 users supporting the US Troops in Iraq and neighboring Middle Eastern countries. This included the management of an operating budget of approximately \$250mm, a permanent team of 650 employees, 311 contract resources in Iraq and over 100 resources provided by third parties in India and China.

After successfully turning around KBR's troubled ERP implementation and delivering it on schedule and 11% under budget, the Executive team asked me to fill the newly created role of CIO. The CIO role was being created as KBR was in the process of separating from its former parent company, Halliburton, and needed to establish its own corporate functions. In addition to managing a team of over 1,000 resource and an operating budget of \$250mm, I was also responsible for the oversight of an annually discretionary Capital Budget ranging from \$80mm to \$120mm. My primary focus while at KRB was to improve KBR's ability to report financial results to the US Department of Defense and improve the Internal Control environment supporting our accounting processes. In this role I developed detailed operating and capital budgets (1yr and 3yr) and worked with our external Auditors to address issues within KBR's Administrative functions.

Reason for Leaving

Transfer of ownership

Executive Director

1/2005 - 12/2006

KBR
Houston, Texas 77010

Hours worked per week: 40

Monthly Salary: \$0.00

May we contact this employer? Yes

Duties

After serving for five years as an advisor to the leadership team at KBR under my previous roles with BearingPoint/KPMG and Arthur Andersen, I was asked to step in and assume the overall management of KBR's troubled SAP implementation and the associated process reengineering initiative budgeted at \$97mm. The project focused on improving KBR's financial accounting,

internal and external reporting, accounts receivable, billing, accounts payable, time entry, labor accounting, fixed assets, project accounting, automated profit recognition and procurement. The geographic component of the scope included deployment to 84 countries including the deployment to and training of approximately 12,000 users in Iraq during the Gulf War. Overcoming the situation of assuming the leadership of this project when it was \$8mm over budget, the project was delivered on time and 11% under budget.

Reason for Leaving

Promoted

Managing Director, Energy Practice
1/2002 - 12/2005

Hours worked per week: 40
Monthly Salary: \$0.00
May we contact this employer? Yes

Bearing Point, Inc
Houston, Texas 77001

Duties

Performed the role of Global Managing Director for one of the Firm's 50 strategic accounts and was responsible for leveraging the Firm's resources to develop strategic solutions for this Global Oil Field Services Company. This role entailed establishing a "trusted business partner" relationship with the client's executive team which was built over time through the delivery of commitments.

Reason for Leaving

Recruited by KBR (my client that I had been working with)

Senior Manager, World Class Finance practice
1/1996 - 12/2002

Hours worked per week: 40
Monthly Salary: \$0.00
May we contact this employer? Yes

Arthur Andersen
Houston, Texas 77001

Duties

Assisted Fortune 500 clients improve their finance function through the implementation of strategies focused on developing and motivating people, improving processes and leveraging technologies.

Accomplishments included:

Managed multi-million dollar projects

Ranked in the 1st quartile in "upward feedback" (performance assessment from subordinates)

Maintained high levels of client satisfaction

Built and maintained relationships with senior level management at Fortune 500 companies

Experienced Manager - 2 years

Manager - 1 year

Yamaha Marine
CFO, Cobia Boat Company

Prior Experiences provided upon request

Reason for Leaving

The company was bought by KPMG/BearingPoint

Certificates and Licenses

City of Delray Beach has chosen not to collect this information for this job posting.

Skills

Office Skills

Typing:

Data Entry:

Additional Information

References

Professional

Johnson, Jeff

CEO - Expanse Energy

432-208-9371

jeff.johnson@expanseenergy.com

Professional

Hookstra, Robert

Vice President - Finance

713-302-2087

robert.hookstra@gmail.com

Professional

Crosby, Mike

President - World Fuel Services, Land Division

9800 NW 41st Street

Miami, Florida 33178

305-505-7013

mcrosby@wfscorp.com

Resume**Text Resume****Attachments****Agency-Wide Questions**

1. Q: The Board application MUST be completed whether you submit a resume or not. It is important that your application show all the relevant experience and skills you possess that would assist you in serving on this committee or board. Applications must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will be considered. Applications may be rejected if incomplete. Resumes alone WILL be rejected. PLEASE NOTE: A) ONCE YOU SUBMIT YOUR APPLICATION, YOU WON'T BE ABLE TO ADD OR CHANGE ANYTHING and you will NOT be able to reapply for the same position(s) during that posting period. B) The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Therefore, please be advised that all applications are public record and subject to the disclosure provisions of Chapter 119 of the Florida Statutes. In addition, please be advised that applications will remain on file in the City Clerk's Office for a period of two (2) years from the date submitted. It is the applicant's responsibility to ensure that the application on file is current.

A: Acknowledged, I entered all my experience and information in this application. I understand that my application may be rejected if incomplete. Also, I understand that my application needs to be completed whether I submit a resume or not and I understand that resumes alone will be rejected. I have checked my application before submitting and I understand that I won't be able to change or add anything once the application is submitted. I also understand that my application is considered a public record and will remain on file in the City Clerk's Office for a period of two (2) years from the date it was submitted.

2. Q: Declaration of Personal Information Exemption Personal Information provided in this application is public information unless the applicant qualifies for an exemption pursuant to Florida Statutes. You are encouraged to thoroughly read the applicable sub-sections of F.S. 119.071. If you qualify for an exemption, your address and phone number are protected information. If you have any questions, please contact the Clerk's Office at 561-243-7056. Do you qualify for a statutory exemption from public disclosure based upon F.S. 119.071?

A: No

- 3. Q:** If you stated yes to the above, please list under which sub-section of F.S. 119.971 do you qualify for a statutory exemption from public disclosure?

A:

- 4. Q:** The City of Delray Beach does not discriminate on the basis of race, color, national origin, sex, religion, age or disability, marital status, family status or sexual orientation in employment or the provision of services.

A: Acknowledged

- 5. Q:** I identify my gender as...

A:

- 6. Q:** Age

A:

- 7. Q:** Occupation (If retired, please indicate former occupation or profession.)

A: CPA

- 8. Q:** How many years have you lived or worked in Delray Beach?

A: 2 years

- 9. Q:** Employer name and address

A: Implico Inc.

- 10. Q:** Home Phone

A:

- 11. Q:** Mobile Phone

A: 713-408-9383

- 12. Q:** Business Phone

A:

- 13. Q:** Please contact me at the following phone number

A: Mobile

- 14. Q:** Please contact me at the following address.

A: Residential street

- 15. Q:** Do you or any of your family members work for or serve on the board of directors of any organization which has contracted with or applied for funding from the City of Delray Beach?

A: No

- 16. Q:** Do you anticipate any involvement of this kind in the future? If yes, please describe the relationship.

A: No

- 17. Q:** Have you previously been employed by the City of Delray Beach?

A: No

18. Q: Have you served on the City Commission in the last year?

A: No

19. Q: Are you currently serving or have you previously served on any City boards?

A: No

20. Q: If yes to above, then please list the boards that you have served on, and your contributions to each?

A:

21. Q: Do you have any relatives employed by the City of Delray Beach?

A: No

22. Q: EXPLANATION: If you entered yes for the question above, what is the name of the relative and your relationship. (Please indicate N/A if not applicable)

A: N/A

23. Q: Are you a registered voter?

A: Yes

24. Q: How does your education or experience compliment the powers and duties of the Board?

A: I have a degree in Accounting

25. Q: Please list any professional certifications, licenses or certificates that you possess that relate to the board for which you are applying.

A: CPA (inactive status)

26. Q: **Valid e-mail address is necessary to be able to receive notifications from City Clerk's department including but not limited to notices to schedule an interview, application received or rejected notices, etc. Most correspondence will be done through e-mail notifications. Please ensure that valid e-mail address shows on your application and that you remember your login information.**

A: Acknowledged. It is my responsibility to provide a valid e-mail address for correspondence and e-mail notifications. I understand that if I don't check my e-mails or forget my login information, I might miss important messages regarding the position I applied for, and/or any tests or pre-requisites that might be required of me, which could result in missing the opportunity to be considered for the position.

27. Q: I understand and agree that: The City of Delray Beach participates in E-Verify and will provide the federal government with your Form I-9 information to confirm that you are authorized to work in the U.S.

A: I understand and agree

Supplemental Questions

1. Q: I am interested in serving on the following committees, boards, groups or authorities. (Select up to 3 committees from the list below:)

A: Community Redevelopment Agency
Downtown Development Authority

Site Plan Review and Appearance Board

2. Q: Please list any community activities that relate to this position.

A: Vice Chairman of the Board of Directors for SeaStar Base
Chairman of the Finance Committee for SeaStar Baes

3. Q: List any experience that would assist you in serving on this committee, board, commission, or authority

A: Strong Accounting background, Held a number of Senior Management roles including with a Fortune 500 company, Extensive Consulting background with global consultancies.

4. Q: Please indicate any activities you are involved with that may present a conflict of interest with the committee, board, commission, or authority you are applying for.

A: None

5. Q: How did you hear about the vacancy on this committee, board, commission, or authority?

A: City of Delray Beach Website/Social Media

6. Q: If "other" was selected for question #6, please describe here.

A:

7. Q: Why do you want to serve on this committee, board or commission?

A: Desire to serve my community

8. Q: What unique abilities/skillset/perspective would you bring if selected?

A: Strong business background and ability to build lasting relationships

9. Q: Please describe your understanding of the functions and capacity of the board(s), committee(s), or commission to which you are applying?

A: I understand that I would be volunteering a significant amount of time on a regular basis.

10. Q: Have you ever attended a meeting of the board or committee for which you are applying?

A: No

11. Q: I understand that by applying to this committee, board, commission, or authority, I am offering a reasonable portion of my time to the City of Delray Beach and the requirements that accompany this position, including, but not limited to, routine meetings, hearings and responsiveness to the public.

A: Yes, I understand