

Quoted for: City of Delray Beach
Customer Contact: Kevin Rumell
Phone: / **Email:** 561-243-7332 rumell@ci.delray-beach.fl.us
Quoted by: Daniel Poole
Phone: / **Email:** 919-606-7526 daniel.poole@altec.com
Altec Account Manager: Alec Deker

REFERENCE ALTEC MODEL		Sourcewell Price
LR860-E70	Overcenter Articulating Aerial Device (Insulated)	\$201,499

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	LR856-EDC1	Engine Start/Stop With Secondary Stowage System	\$3,114
2			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPS	Scuff Pad with Step	\$333
2	DP	Nylon Pads & Holder - 18" x 18" x 0.63", With Handle	\$792
3			
SOURCEWELL OPTIONS TOTAL:			\$205,738

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Auto Boom Latch, Boltron Covers	\$1,629
2	UNIT & HYDRAULIC ACC	N/A	\$0
3	BODY	N/A	\$0
4	BODY & CHASSIS ACC	Aluminum Cab Guard, Cone Holders Under Chip Box, Light Bar Mounting/Guard	\$5,316
5	ELECTRICAL	Directional Light Bar, PDM-10, AMPS	\$5,606
6	FINISHING	Nanocoat Unit, 4" Reflective Tape around bodies	\$3,906
7	CHASSIS	N/A	\$0
8	SENTRY	1 Day Altec Sentry Training On Site	\$4,801
9	WARRANTY	Altec 8 Year Parts/Labor Warranty	\$7,400
10	WARRANTY	Chassis Warranty Processing Fee	\$50
11	WARRANTY	7 year/150K mile Freightliner M2 106 Warranty	\$2,080
12	WARRANTY	7 year/ 150K mile B6.7 Diesel Engine Warranty	\$1,700
13	WARRANTY	7 year/150K mile After Treatment Warranty	\$769
OPEN MARKET OPTIONS TOTAL:			\$33,257

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$238,995
Delivery to Customer: \$1,950
TOTAL FOR UNIT/BODY/CHASSIS: \$240,945

(C.) ADDITIONAL ITEMS (items are not included in total above)

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****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **28-31** months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC