

TAB 6 – PRICE PROPOSAL

The submitted pricing is intended to establish a basis of negotiation for the initial term of the agreement. All fees for the initial term and subsequent renewal terms are subject to negotiation.

Initial Term

Item	Est. Qty	Unit of Measure	Description	Unit Price	Total Price
City Property	750	Each	Trees and all materials (soil, tree protectors, stakes, etc.)	\$150.08	\$112,557.81
Tree Giveaway	500	Each	Trees and all materials (soil, tree protectors, stakes, etc.)	\$33.64	\$16,819.65
Private/Partner Trees	750	Each	Trees and all materials (soil, tree protectors, stakes, etc.)	\$102.79	\$77,090.18
Labor	112	Hourly		\$214.59	\$24,034.44
Maintenance	1,867.2	Hourly		\$75.83	\$141,584.86
Administration	70	Hourly		\$160.33	\$11,223.20
Estimated Total Annual Fee					\$383,310.13

Note: Year 1 of the tree campaign included 500 trees on city-owned property, 500 trees on partner properties, and 1,000 trees distributed through giveaways. A similar strategy (i.e. an increase in the estimated quantity of trees from giveaways and a corresponding reduction to the estimated quantity of trees on city property and partner properties) would result in a significantly lower proposed cost at approximately \$240,531.