

FY 2022-2023 A-GUIDE COMBINED BUDGET

Organization Name: Creative City Collaborative of Delray Beach, Inc (d/b/a Arts Garage  
 Executive Leader: President & CEO, Marjorie Waldo, M.Ed  
 Key Financial Manager: President & CEO, Marjorie Waldo, M.Ed  
 Current FY 2022-2023 Total Organization Budget: \$1,550,500

Program/Project A: Community Building Through the Arts  
 Program/Project B: n/a: Please note: Budget YTD is thru 4/30/2022

| INCOME                            | ORGANIZATION                                 |   |   | APPLICATION<br>PROGRAM A                                 |  |
|-----------------------------------|--|---|---|--|--|
|                                   | FY 2021-2022<br>TOTAL ORGANIZATION<br>BUDGET | FY 2021-2022<br>ORGANIZATION BUDGET<br>YEAR-TO-DATE (THRU<br>3/31/2022) | FY 2022-2023<br>PROJECTED<br>ORGANIZATION<br>BUDGET | FY 2022-2023<br>PROJECTED TOTAL<br>PROGRAM BUDGET<br>(A) | FY 2022-2023<br>PROJECTED TOTAL<br>PROGRAM BUDGET<br>CRA FUNDS ONLY<br>(A) |
| Fees, Tickets, Registration, etc. | \$ 585,600.00                                | \$ 363,659.16   | \$ 680,000.00                                       | \$ 680,000.00  |  |
| Corporate Grants/Contributions    | \$ 6,000.00                                  | \$ 1,100.00   | \$ 12,000.00  | \$ 12,000.00   |  |
| Individual Donations              | \$ 190,200.00                                | \$ 106,541.20   | \$ 144,204.00                                       | \$ 144,204.00  |  |
| Foundation Grants                 | \$ 36,000.00                                 | \$ 100.00   | \$ 30,500.00  | \$ 30,500.00   |  |
| Government - Federal              |  |   |   |  |  |
| Government- Local/County          |  |   |   |  |  |
| Government- State                 | \$ 36,000.00                                 | \$ 43,823.50  | \$ 102,996.00                                       | \$ 102,996.00  |  |
| In-Kind                           | \$ 20,000.00                                 | \$ 29,143.00  |   |  |  |
| Interest Income                   |  | \$ 42.21  |   |  |  |
| Membership                        | \$ 4,800.00                                  | \$ 3,485.00   | \$ 3,600.00   | \$ 3,600.00  |  |
| <b>CRA Actual or Requested</b>    | <b>\$ 275,000.00</b>                         | <b>\$ 160,416.67</b>  | <b>\$ 275,000.00</b>                                | <b>\$ 275,000.00</b>                                     | <b>\$ 275,000.00</b>   |
| Other: Concessions                | \$ 91,200.00                                 | \$ 63,195.29  | \$ 90,000.00  | \$ 90,000.00   |  |
| Other: Fundraisers                | \$ 125,100.00                                | \$ 86,168.44  | \$ 206,200.00                                       | \$ 206,200.00  |  |
| Other: Rentals                    | \$ 16,000.00                                 | \$ 1,042.00   | \$ 6,000.00   | \$ 6,000.00  |  |
| <b>TOTAL INCOME</b>               | <b>\$ 1,385,900.00</b>                       | <b>\$ 858,716.47</b>  | <b>\$ 1,550,500.00</b>                              | <b>\$ 1,550,500.00</b>                                   | <b>\$ 275,000.00</b>   |
| <b>CRA % of Total Income</b>      | <b>20%</b>                                   | <b>19%</b>  | <b>18%</b>  | <b>18%</b>   |  |

NOTES:

CRA % of projected Total Organization Income may not exceed 25% unless approved by CRA

For quarterly reporting, additional supporting documentation is required to justify the expense of CRA funds for each expense over \$1,000 such checks, paid invoices, etc.

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 Program/Project B: n/a: Please note: Budget YTD is thru 4/30/2022

| EXPENSES   | ORGANIZATION                                 |   |   | APPLICATION<br>PROGRAM A                                 |   |
|--|--|---|---|--|---|
|  | FY 2021-2022<br>TOTAL ORGANIZATION<br>BUDGET | FY 2021-2022<br>ORGANIZATION BUDGET<br>YEAR-TO-DATE (THRU<br>3/31/2022) | FY 2022-2023<br>PROJECTED<br>ORGANIZATION<br>BUDGET | FY 2022-2023<br>PROJECTED TOTAL<br>PROGRAM BUDGET<br>(A) | FY 2022-2023<br>PROJECTED TOTAL<br>PROGRAM BUDGET<br><b>CRA FUNDS ONLY</b><br>(A) |
| Salaries & Related Taxes (list each position/title seperately) |  |   |   |  |   |
| Position: All Staff  | \$ 530,580.00                                | \$ 345,146.67   | \$ 671,316.00                                       | \$ 671,316.00  |   |
| Position:  |  |   |   |  |   |
| Employee Retention Credit (reduction)                          |  | \$ (169,654.17)   |   |  |   |
| <b>SUB-TOTAL SALARIES</b>                                      | <b>\$ 530,580.00</b>                         | <b>\$ 175,492.50</b>  | <b>\$ 671,316.00</b>                                | <b>\$ 671,316.00</b>                                     | <b>\$ -</b>   |
| Fringe Benefits (list each position/title)                     |  |   |   |  |   |
| Position: For all Full Time, Eligible employees                | \$ 32,400.00                                 | \$ 12,775.61  | \$ 28,248.00  | \$ 28,248.00   |   |
| Position:  |  |   |   |  |   |
| Position:  |  |   |   |  |   |
| <b>SUB-TOTAL FRINGE BENEFITS</b>                               | <b>\$ 32,400.00</b>                          | <b>\$ 12,775.61</b>   | <b>\$ 28,248.00</b>                                 | <b>\$ 28,248.00</b>                                      | <b>\$ -</b>   |
| Capital Expenditures (list each seperately)                    |  |   |   |  |   |
|  |  |   |   |  |   |
| <b>SUB-TOTAL CAPITAL EXPENDITURES</b>                          | <b>\$ -</b>                                  | <b>\$ -</b>   | <b>\$ -</b>   | <b>\$ -</b>  | <b>\$ -</b>   |
| Conferences & Meetings (list each seperately)                  |  |   |   |  |   |
| Conferences & Meetings (all)                                   | \$ 1,200.00                                  | \$ 2,951.29   | \$ 7,235.00   | \$ 7,235.00  |   |
|  |  |   |   |  |   |
| <b>SUB-TOTAL CONFERENCES &amp; MEETINGS</b>                    | <b>\$ 1,200.00</b>                           | <b>\$ 2,951.29</b>  | <b>\$ 7,235.00</b>                                  | <b>\$ 7,235.00</b>                                       | <b>\$ -</b>   |
| Copying & Printing (list each seperately)                      |  |   |   |  |   |
|  | \$ 26,700.00                                 | \$ 16,608.10  | \$ 28,158.00  | \$ 28,158.00   |   |
| <b>SUB-TOTAL COPYING &amp; PRINTING</b>                        | <b>\$ 26,700.00</b>                          | <b>\$ 16,608.10</b>   | <b>\$ 28,158.00</b>                                 | <b>\$ 28,158.00</b>                                      | <b>\$ -</b>   |

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 Program/Project B: n/a: Please note: Budget YTD is thru 4/30/2022

|  | ORGANIZATION         |                     |                      | APPLICATION          |             |
|--|----------------------|---------------------|----------------------|----------------------|-------------|
|  |                      |                     |                      | PROGRAM A            |             |
| Equipment Rental/Maintenance (list each seperately)    |                      |                     |                      |                      |             |
| Repairs & Maintenance                                  | \$ 41,028.00         | \$ 22,608.40        | \$ 42,564.00         | \$ 42,564.00         |             |
|  |                      |                     |                      |                      |             |
| <b>SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE</b>          | <b>\$ 41,028.00</b>  | <b>\$ 22,608.40</b> | <b>\$ 42,564.00</b>  | <b>\$ 42,564.00</b>  | <b>\$ -</b> |
| Insurance (list each seperately)                       |                      |                     |                      |                      |             |
|  | \$ 25,200.00         | \$ 14,485.70        | \$ 32,766.00         | \$ 32,766.00         |             |
| <b>SUB-TOTAL INSURANCE</b>                             | <b>\$ 25,200.00</b>  | <b>\$ 14,485.70</b> | <b>\$ 32,766.00</b>  | <b>\$ 32,766.00</b>  | <b>\$ -</b> |
| Licenses, Registration, Permits (list each seperately) |                      |                     |                      |                      |             |
|  | \$ 4,900.00          | \$ 5,041.00         | \$ 6,408.00          | \$ 6,408.00          |             |
| <b>SUB-TOTAL LICENSES, REGISTRATION, PERMITS</b>       | <b>\$ 4,900.00</b>   | <b>\$ 5,041.00</b>  | <b>\$ 6,408.00</b>   | <b>\$ 6,408.00</b>   | <b>\$ -</b> |
| Local Travel (list each seperately)                    |                      |                     |                      |                      |             |
|  | \$ 1,800.00          | \$ 310.52           | \$ 1,200.00          | \$ 1,200.00          |             |
| <b>SUB-TOTAL LOCAL TRAVEL</b>                          | <b>\$ 1,800.00</b>   | <b>\$ 310.52</b>    | <b>\$ 1,200.00</b>   | <b>\$ 1,200.00</b>   | <b>\$ -</b> |
| Office & Program Supplies (list each seperately)       |                      |                     |                      |                      |             |
|  | \$ 3,300.00          | \$ 6,597.25         | \$ 5,508.00          | \$ 5,508.00          |             |
| <b>SUB-TOTAL OFFICE &amp; PROGRAM SUPPLIES</b>         | <b>\$ 3,300.00</b>   | <b>\$ 6,597.25</b>  | <b>\$ 5,508.00</b>   | <b>\$ 5,508.00</b>   | <b>\$ -</b> |
| Postage & Delivery (list each seperately)              |                      |                     |                      |                      |             |
|  | \$ 600.00            | \$ 344.40           | \$ 504.00            | \$ 504.00            |             |
| <b>SUB-TOTAL POSTAGE &amp; DELIVERY</b>                | <b>\$ 600.00</b>     | <b>\$ 344.40</b>    | <b>\$ 504.00</b>     | <b>\$ 504.00</b>     | <b>\$ -</b> |
| Professional Svcs/Consulting (list each seperately)    |                      |                     |                      |                      |             |
|  | \$ 124,224.00        | \$ 68,913.42        | \$ 114,750.00        | \$ 114,750.00        |             |
| <b>SUB-TOTAL PROFESSIONAL SVCS/CONSULTING</b>          | <b>\$ 124,224.00</b> | <b>\$ 68,913.42</b> | <b>\$ 114,750.00</b> | <b>\$ 114,750.00</b> | <b>\$ -</b> |

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|  | ORGANIZATION           |                      |                        | APPLICATION            |                      |
|--|------------------------|----------------------|------------------------|------------------------|----------------------|
|  |                        |                      |                        | PROGRAM A              |                      |
| Rent/Mortgage & Maintenance (list each seperately) |                        |                      |                        |                        |                      |
|  | \$ 1.00                | \$ 1.00              | \$ 1.00                | \$ 1.00                |                      |
| <b>SUB-TOTAL RENT/MORTGAGE &amp; MAINTENANCE</b>   | <b>\$ 1.00</b>         | <b>\$ 1.00</b>       | <b>\$ 1.00</b>         | <b>\$ 1.00</b>         | <b>\$ -</b>          |
| Telecommunication (list each seperately)           |                        |                      |                        |                        |                      |
|  | \$ 20,340.00           | \$ 13,261.07         | \$ 23,868.00           | \$ 23,868.00           |                      |
| <b>SUB-TOTAL TELECOMMUNICATION</b>                 | <b>\$ 20,340.00</b>    | <b>\$ 13,261.07</b>  | <b>\$ 23,868.00</b>    | <b>\$ 23,868.00</b>    | <b>\$ -</b>          |
| Utilities (list each seperately)                   |                        |                      |                        |                        |                      |
|  | \$ 25,200.00           | \$ 11,083.87         | \$ 23,604.00           | \$ 23,604.00           |                      |
| <b>SUB-TOTAL UTILITIES</b>                         | <b>\$ 25,200.00</b>    | <b>\$ 11,083.87</b>  | <b>\$ 23,604.00</b>    | <b>\$ 23,604.00</b>    | <b>\$ -</b>          |
| Other: (list each seperately)                      |                        |                      |                        |                        |                      |
| Other: Marketing                                   | \$ 24,000.00           | \$ 15,887.89         | \$ 34,620.00           | \$ 34,620.00           |                      |
| Other: Production Costs (General)                  | \$ 73,627.00           | \$ 20,232.65         | \$ 52,360.00           | \$ 52,360.00           |                      |
| Other: Production Costs (Artist Fees)              | \$ 349,000.00          | \$ 184,149.30        | \$ 340,000.00          | \$ 340,000.00          | \$ 246,800.00        |
| Other: Production Costs (Performer Lodging)        | \$ 21,000.00           | \$ 7,484.00          | \$ 15,000.00           | \$ 15,000.00           | \$ 15,000.00         |
| Other: Production Costs (Production Personnel)     | \$ 9,000.00            | \$ 550.00            | \$ 1,200.00            | \$ 1,200.00            | \$ 1,200.00          |
| Other: Production Costs (Photography/Video)        |                        | \$ 3,350.00          | \$ 6,000.00            | \$ 6,000.00            | \$ 6,000.00          |
| Other: Production Costs (Piano tuning)             |                        | \$ 3,185.00          | \$ 6,000.00            | \$ 6,000.00            | \$ 6,000.00          |
| Other: Volunteers (previously Guild)               | \$ 1,800.00            | \$ 1,104.52          | \$ 3,600.00            | \$ 3,600.00            |                      |
| Other: Fundraising                                 | \$ 40,000.00           | \$ 85,636.59         | \$ 58,040.00           | \$ 58,040.00           |                      |
| Other: Concessions                                 | \$ 30,000.00           | \$ 23,677.21         | \$ 47,550.00           | \$ 47,550.00           |                      |
| <b>SUB-TOTAL OTHER</b>                             | <b>\$ 548,427.00</b>   | <b>\$ 345,257.16</b> | <b>\$ 564,370.00</b>   | <b>\$ 564,370.00</b>   | <b>\$ 275,000.00</b> |
| <b>SUB-TOTAL EXPENSES</b>                          | <b>\$ 1,385,900.00</b> | <b>\$ 695,731.29</b> | <b>\$ 1,550,500.00</b> | <b>\$ 1,550,500.00</b> | <b>\$ 275,000.00</b> |
|  | \$ -                   | \$ -                 | \$ -                   | \$ -                   | \$ -                 |
| <b>TOTAL EXPENSES</b>                              | <b>\$ 1,385,900.00</b> | <b>\$ 695,731.29</b> | <b>\$ 1,550,500.00</b> | <b>\$ 1,550,500.00</b> | <b>\$ 275,000.00</b> |
| <b>NET INCOME</b>                                  | <b>\$ -</b>            | <b>\$ 162,985.18</b> | <b>\$ -</b>            | <b>\$ -</b>            | <b>\$ -</b>          |

Organization Name:

Creative City Collaborative of Delray Beach, Inc (d/b/a Arts Garage)

Program/Project A:

Community Building Through the Arts

## APPLICATION

| INCOME                            | AMOUNT               | PROGRAM A<br>Justification/Narrative for CRA Funded Program   | *C (confirmed)<br>or P (pending) | **Date of Funding<br>Decision (for P) or<br>Start Date (for C) |
|-----------------------------------|----------------------|---|----------------------------------|--|
| Fees, Tickets, Registration, etc. | \$ -                 |   |                                  |  |
| Corporate Grants/Contributions    | \$ -                 |   |                                  |  |
| Individual Donations              | \$ -                 |   |                                  |  |
| Foundation Grants                 | \$ -                 |   |                                  |  |
| Government - Federal              | \$ -                 |   |                                  |  |
| Government- Local/County          | \$ -                 |   |                                  |  |
| Government- State                 | \$ -                 |   |                                  |  |
| In-Kind                           | \$ -                 |   |                                  |  |
| Interest Income                   | \$ -                 |   |                                  |  |
| Membership                        | \$ -                 |   |                                  |  |
| <b>CRA Actual or Requested</b>    | <b>\$ 275,000.00</b> | <b>By providing equitable access to the arts of nearly all disciplines, we help ensure the well-being of our community.</b> |                                  |  |
| Other: Concessions                | \$ -                 |   |                                  |  |
| Other: Fundraisers                | \$ -                 |   |                                  |  |
| Other: Rentals                    | \$ -                 |   |                                  |  |
| <b>TOTAL INCOME</b>               | <b>\$ 275,000.00</b> |   |                                  |  |

## NOTES:

CRA % of projected Total Organization Income may not exceed 25% unless approved by CRA

For quarterly reporting, additional supporting documentation required to justify expense of CRA funds, for \$1,000 or more, for the quarter such as receipts, cancelled checks, paid invoices, etc.

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Program/Project A:

Community Building Through the Arts

## APPLICATION

| EXPENSES  | AMOUNT | PROGRAM A<br>Justification/Narrative for How CRA Funds Will be Used |
|---|--------|---|
| <b>Salaries &amp; Related Taxes (list each position/title seperately)</b> |        |   |
| Position: All Staff   | \$ -   |   |
| Position:   | \$ -   |   |
| Employee Retention Credit (reduction)                                     | \$ -   |   |
| <i>SUB-TOTAL SALARIES</i>   | \$ -   | <i>Total Salaries &amp; Related Taxes</i>                           |
| <b>Fringe Benefits (list each position/title)</b>                         |        |   |
| Position: For all Full Time, Eligible employees                           | \$ -   |   |
| Position:   | \$ -   |   |
| Position:   | \$ -   |   |
| <i>SUB-TOTAL FRINGE BENEFITS</i>  | \$ -   | <i>Total Fringe Benefits</i>  |
| <b>Capital Expenditures (list each seperately)</b>                        |        |   |
| 0   | \$ -   |   |
| <i>SUB-TOTAL CAPITAL EXPENDITURES</i>                                     | \$ -   | <i>Total Capital Expenditures</i>                                   |
| <b>Conferences &amp; Meetings (list each seperately)</b>                  |        |   |
| Conferences & Meetings (all)  | \$ -   |   |
| 0   | \$ -   |   |
| <i>SUB-TOTAL CONFERENCES &amp; MEETINGS</i>                               | \$ -   | <i>Total Conferences &amp; Meetings</i>                             |
| <b>Copying &amp; Printing (list each seperately)</b>                      |        |   |
| 0   | \$ -   |   |
| <i>SUB-TOTAL COPYING &amp; PRINTING</i>                                   | \$ -   | <i>Total Copying &amp; Printing</i>                                 |

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APPLICATION

| Equipment Rental/Maintenance (list each seperately) |             |   |
|---|-------------|---|
| Repairs & Maintenance                               | \$ -        |   |
| 0   | \$ -        |   |
| <i>SUB-TOTAL EQUIPMENT RENTAL/MAINTENANCE</i>       | <i>\$ -</i> | <i>Total Equipment Rental/Maintenance</i> |
| Insurance (list each seperately)                    |             |   |
| 0   | \$ -        |   |
| 0   | \$ -        |   |

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## APPLICATION

|   |      |  |
|---|------|--|
| <i>SUB-TOTAL INSURANCE</i>                                    | \$ - | <i>Total Insurance</i>                       |
| <b>Licenses, Registration, Permits (list each seperately)</b> |      |  |
| 0   | \$ - |  |
| <i>SUB-TOTAL LICENSES, REGISTRATION, PERMITS</i>              | \$ - | <i>Total Licenses, Registration, Permits</i> |
| <b>Local Travel (list each seperately)</b>                    |      |  |
| 0   | \$ - |  |
| <i>SUB-TOTAL LOCAL TRAVEL</i>                                 | \$ - | <i>Total Local Travel</i>                    |
| <b>Office &amp; Program Supplies (list each seperately)</b>   |      |  |
| 0   | \$ - |  |
| <i>SUB-TOTAL OFFICE &amp; PROGRAM SUPPLIES</i>                | \$ - | <i>Total Office &amp; Program Supplies</i>   |
| <b>Postage &amp; Delivery (list each seperately)</b>          |      |  |
| 0   | \$ - |  |
| <i>SUB-TOTAL POSTAGE &amp; DELIVERY</i>                       | \$ - | <i>Total Postage &amp; Delivery</i>          |
| <b>Professional Svcs/Consulting (list each seperately)</b>    |      |  |
| 0   | \$ - |  |
| <i>SUB-TOTAL PROFESSIONAL SVCS/CONSULTING</i>                 | \$ - | <i>Total Professional Svcs/Consulting</i>    |



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## APPLICATION

|  |                      |   |
|--|----------------------|---|
| Rent/Mortgage & Maintenance (list each seperately) |                      |   |
| 0  | \$ -                 |   |
| <i>SUB-TOTAL RENT/MORTGAGE &amp; MAINTENANCE</i>   | <i>\$ -</i>          | <i>Total Rent/Mortgage &amp; Maintenance</i>  |
| Telecommunication (list each seperately)           |                      |   |
| 0  | \$ -                 |   |
| <i>SUB-TOTAL TELECOMMUNICATION</i>                 | <i>\$ -</i>          | <i>Total Telecommunication</i>  |
| Utilities (list each seperately)                   |                      |   |
| 0  | \$ -                 |   |
| <i>SUB-TOTAL UTILITIES</i>                         | <i>\$ -</i>          | <i>Total Utilities</i>  |
| Other: (list each seperately)                      |                      |   |
| Other: Marketing                                   | \$ -                 |   |
| Other: Production Costs (General)                  | \$ -                 |   |
| Other: Production Costs (Artist Fees)              | \$ 246,800.00        | Performer fees for a portion of over 300 events   |
| Other: Production Costs (Performer Lodging)        | \$ 15,000.00         | 100% of cost of fees related to Hyatt Place (excellent corporate rate) stays for touring performers |
| Other: Production Costs (Production Personnel)     | \$ 1,200.00          | 100% of fees related to personnel required (like stage managers, tech workers, etc.)                |
| Other: Production Costs (Photography/Video)        | \$ 6,000.00          | 100% of cost of Photography for art exhibits & shows throughout the year                            |
| Other: Production Costs (Piano tuning)             | \$ 6,000.00          | 100% of cost of Piano tunings for performers using the baby grand throughout the year               |
| Other: Volunteers (previously Guild)               | \$ -                 |   |
| Other: Fundraising                                 | \$ -                 |   |
| Other: Concessions                                 | \$ -                 |   |
| <i>SUB-TOTAL OTHER</i>                             | <i>\$ 275,000.00</i> | <i>Total Other</i>  |
| <i>SUB-TOTAL EXPENSES</i>                          | <i>\$ 275,000.00</i> | <i>Sub-Total Expenses</i>   |
|  | \$ -                 | <i>Administrative Expenses</i>  |
| <b>TOTAL EXPENSES</b>                              | <b>\$ 275,000.00</b> | <i>Total Expenses</i>   |