

### OUR MISSION:

To stimulate, enhance, and sustain the economic vitality of downtown Delray Beach and the quality of life enjoyed by residents, businesses, and visitors.

#### **AUDIENCE:**

- Residents
- Visitors
- Businesses

#### **FOCUS AREAS:**

- Marketing and Events
- Placemaking
- Economic Vitality

ITEM	FY21/22 AMENDED	FY22/23 PROPOSED
TAX REVENUE	\$1,241,334	\$1,465,907
SPONSORSHIP	\$72,765	\$0
TOTAL REVENUE	\$1,314,099	\$1,465,907
MARKETING	\$402,090	\$377,700
ECONOMIC VITALITY	\$54,790	\$75,558
PLACEMAKING	\$347,053	\$404,500
OPERATIONS	\$499,340	\$591,636
GRANTS	\$10,000	\$10,000
TOTAL EXPENSES	\$1,313,273	\$1,459,394

# FY22/23 BUDGET



### MARKETING/EVENTS/PROGRAMS

·
\$160,000
\$18,000
\$42,000
\$110,000
\$47,700

- Creative development and Brand integration into all marketing materials
- Local, Regional, National Ads: Print, social media ads, digital ads, tv
- Website development and enhancements
- All Event and Program logistics and production

#### OCTOBER 2022

#### First Friday Art Walk

Art & Jazz on the Avenue – October 26<sup>th</sup>, 2022 Beachside Trick or Treating on the Avenue and Parade Spa-tober by Discover the Palm Beaches – PROGRAM

#### **NOVEMBER 2022**

First Friday Art Walk

**Shop Small Ornament Giveaway** - Program

100-Ft Christmas Tree Lighting – November 29<sup>th</sup>, 2022 Old School Square and Atlantic Ave (CITY EVENT)

#### **DECEMBER 2022**

First Friday Art Walk and Pickle Ball tournament
Boat Parade – Friday, Dec. 9<sup>th</sup> (City Event)
Holiday Parade – Sat, December 10th (CITY EVENT)
Menorah Lighting – Mon, December 19th (CITY EVENT)
NYE City Event

#### **JANUARY 2023**

First Friday Art Walk

**Art & Jazz on the Avenue** - January 25<sup>th</sup>, 2023 - Pineapple Grove (Wellness theme)

#### FEBRUARY 2023

First Friday Art Walk

Wellness Month Program (NEW)

International Tennis Tournament Black History Month – PROGRAM

#### **MARCH 2023**

#### First Friday Art Walk

St. Pat's Parade – City Event

**Savor the Avenue** – Monday, March 27<sup>th</sup>, 2023

#### **APRIL 2023**

First Friday Art Walk

Delray Affair

Earth Day – Downtown Clean up

MAY 2023 (sidewalk sales or FW shows)

First Friday Art Walk

Mother's Day Orchid Giveaway – May 1st - 6th, 2023

Art & Jazz on the Avenue - May 24th, 2023 - West Atlantic

#### **JUNE 2023**

#### First Friday Art Walk

Pride Fest (city event)

Juneteen (city Event)

#### **JULY 2023**

#### First Friday Art Walk

July 4th (City Event) (sidewalk sale)??

**Art & Jazz on the Avenue** - July 26, 2023 – East Atlantic (Swinton – 6<sup>th</sup> Ave)

#### **AUGUST 2023**

#### First Friday Art Walk

Palm Beach County Restaurant Month

#### **SEPTEMBER 2023**

First Friday Art Walk

**Restaurant Month** - Month of September 2023

# Placemaking in Downtown

TOTAL	\$404,500
■ BEAUTIFICATION – AMENITIES, MURALS, ART, Signs	\$47,000
■ SAFETY AMBASSADOR PROGRAM	\$270,000
■ HOLIDAY & VALENTINES LIGHTING	\$40,000
■ DECORATIVE LIGHTING PROGRAM	\$20,000
■ BANNERS & BANNER MANAGEMENT	\$25,000

- Revamp of Street Pole Banner program
- Seasonal Holiday Decorations for the entire Downtown District
- Annual Safety Ambassador Program with the additional evening officers and new uniforms
- Placemaking with Art Activations and amenities

## STREET POLE BANNERS



- Reproduction and enhanced design of Welcome banners
- New brand integration
- Pineapple Grove banner redesign
- Themed Holiday banners
- \$25,000

# ART INSTALLATIONS & ACTIVATIONS

- Mural project: phased approach to additionally procured murals for the downtown
- Park amenities in an artful way –
   Ping Pong, Fuseball, Chimes, Swings
- Temporary installations (CREOS) in partnership with the CRA to activate OSS or Libby Park
- \$45,000 (includes maintenance for PG Art)









# ECONOMIC VITALITY

TOTAL	\$75,558
<ul><li>Data Management &amp; Economic Impact</li></ul>	\$13,000
<ul> <li>BUSINESS DEVELOPMENT &amp; COMMUNICATIONS</li> </ul>	\$14,736
<ul> <li>VISITOR INFORMATION CENTER</li> </ul>	\$47,832

- Visitor Information Center management and operations
- Downtown Business Handbook and resource tools
- Annual Report
- Data Management and economic impact research



# Art & Activation Grant Program Total: \$10,000

#### 1. Murals OR Art Installations:

- Mural art installations which are reflective of the history, culture and environment of the Downtown creating instagramable experiences.
- o Funding: 50% of the art installation or \$2000 maximum
- 2. Art pieces or amenities: Art which would be installed in the public realm in a storefront or back of a business which enhances the character of the area; Funding: \$250.00 per applicant
- **3. Activations:** cultural events or programs in areas which engage and include the community of Delray Beach in underutilized areas of downtown
  - Sponsorship of an activation event within the DDA district excluding E. Atlantic Ave from Swinton to Federal Hwy
  - Event to be inclusive of the community, equitable and driving positive image of Downtown Delray Beach
  - Funding: up to \$2000

### **OPERATIONS:**



\$591,636
\$114,366
\$84,790
\$390,510

- Tools, Resources, Memberships
- Payroll and All benefits
- Board meetings, conferences, training
- Legal fees
- Audit fees

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