Quote

Quotation Price – Materials Delivered to Job Site and Installation

- ### *Tennis Stadium* *$289,900*

All purchase orders should note the following:
Clay County RFP 18/19-2
Sales tax, unloading, installation, and permitting fees are not included.
Pricing furnished is effective for 60 days unless otherwise noted and is considered confidential.

Field Description	Quantity	Pricing Per Clay County	Extended Price
(Section I) Tennis, 50fc 2:1 uniformity SCR (3 for light level requirement)	3	$49,400	$148,200.00
(Section III) Installation of fixtures on existing poles	4	$6,000	$24,000.00
(Section III J) Site Inspection	1	$2,500.00	$2,500.00
(Section IV B1) Wiring from Panel to Contactors	100	$100	$10,000.00
(Section IV B2) Wiring from Contactor to Poles	1,000'	$40/ft	$40,000.00
(Section IV C b) Installation of Contactor Cabinet	1	$8,650.00	$8,650.00
(Section IV D 1) Lightning Protection Surge Arrestor – protection at remote electrical enclosure	4	$1,200.00	$4,800.00
(Section IV D2) Lightning protection on line side	4	$9,900.00	$39,600.00
(Section IV E 1) Pole Grounding – 70' or below	4	$900.00	$3,600.00
(Section V E) Site Survey	1	$3,300.00	$3,300.00
(Section V F) Project Management	1	$6,000.00	$6,000.00
Deduct / Design Parameters / Labor			(($750.00))
Total			$289,900.00

Total Light Control – TLC for LED™ technology

Guaranteed Lighting Performance
- Guaranteed light levels and uniformity
- Product assurance and warranty program that covers materials and onsite labor, eliminating 100% of your maintenance costs for 10 years

System Description
- Factory wired poletop luminaire assemblies
- Factory aimed and assembled luminaires, including BallTracker® luminaires
- Factory wired and tested remote electrical component enclosures
- Pole length, factory assembled wire harnesses
- Mounting hardware for poletop luminaire assemblies and electrical components enclosures
- Disconnects

- UL Listed assemblies

Environmental Light Control
- Spill light minimized
- Off-site glare light minimized

Control Systems and Services
- Control-Link® control and monitoring system to provide remote on/off and dimming (high/medium/low) control and performance monitoring with 24/7 customer support

Operation and Warranty Services
- Product assurance and warranty program that covers materials and onsite labor, eliminating 100% of your maintenance costs for 10 years
- Support from Musco's Lighting Services Team – over 170 Team members dedicated to operating and maintaining your lighting system – plus a network of 1800+ contractors

Payment Terms

Net 30 days for materials and progressive payments for labor.

Delivery Timing

Deliver on date of January 23rd to ensure installation timing meets requirements for site

Due to the built-in custom light control per luminaire, pole locations need to be confirmed prior to production. Changes to pole locations after the product is sent to production could result in additional charges.

Notes

Quote is based on and Owners Responsibilities:
- Shipment of entire project together to one location.
- 208 Volt, 3 Phase electrical system requirement.
- Owner is responsible for any permitting costs.
- Owner is responsible for closure of Northeast 3rd Avenue when cranes are blocking one lane.
- Owner to provide location for container for parts and materials needed onsite during installation.
- If electrical room is too small to contain, Musco control cabinet and contactors to be installed on outside wall.
- Product assurance and warranty program is contingent upon site review and compatibility with Musco's lighting system
- The owner of the field is responsible for the structural integrity of the existing poles.
- Once material is delivered Musco subcontractor, Davco Electric will need complete access to site including poles, storage, and complete access of site.

Thank you for considering Musco for your lighting needs. Please contact me with any questions or if you need additional details.

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