



November 11, 2015

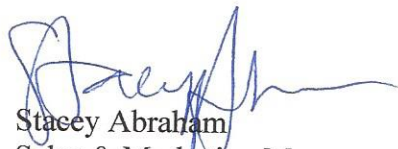
City of Delray Beach  
501 West Atlantic Avenue  
Delray Beach, FL 33444

To Whom It May Concern:

The Pierce Impel 75' HALs being offered to the City of Delray Beach by Ten-8 Fire Equipment, Inc. is through the Florida Sheriff's Association contract #15-11-0116, Specification #8, and the Pierce Velocity Pumper being offered is through the Florida Sheriff's Association Contract #15-11-0116, Specification #19. This contract pricing being quoted to the City of Delray Beach is the lowest price available to any Governmental entity within the State of Florida from Pierce Manufacturing in Fiscal Year 2015.

Please feel free to contact us if you have any questions or need further information.

Sincerely,



Stacey Abraham  
Sales & Marketing Manager  
Ten-8 Fire Equipment, Inc.