

ALAN JAY FLEET SALES

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	Quote 5211-3
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing P.O. BOX 9200	
		FAX 863-402-4221	Address Sebring, FL 33871-9200	

QUICK QUOTE SHEET

PAGE 1 of 1

REQUESTING AGENCY:	DELRAY BEACH, CITY OF	REVISED QUOTE DATE:	11/19/2015
ORIGINAL QUOTE DATE:	11/19/2015	QUOTED BY:	Chris Wilson
CONTACT PERSON:	KEVIN RUMELL		
PHONE NUMBER:	561-243-7333		561-665-1115
FAX NUMBER:	561-272-5366	EMAIL:	RUMELL@MYDELRAYBEACH.COM

FLORIDA SHERIFF'S ASSOCIATION BID #'s 15-23-0904 & 15-13-0904

www.flsheriffs.org

MODEL:	F5G	SPECIFICATION #:	009
	2016 FORD F550 2WD REG CAB CHASSIS	PAGE #:	304
		BASE DISTRICT PRICE:	\$34,626.00

BED LENGTH	60" CA
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**All vehicles will be ordered white w/ darkest interior unless Clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
Z1 AS	EXTERIOR COLOR OXFORD WHITE WITH STEEL VINYL INTERIOR 40/20/40 SPLIT FRONT BENCH	\$0.00
99T 44W	6.7L POWER STROKE DIESEL WITH 6-SPD AUTO TRANS	\$0.00
90L	POWER WINDOWS/LOCKS/MIRRORS/REMOTE KEYLESS	\$894.00
X4N	4.10 LIMITED SLIP REAR DIFFERENTIAL	\$359.00
	REAR VIEW MIRROR CAMERA AND PREP KIT FOR CHASSIS. CAMERA TO SHIP LOOSE FOR	
	DEALER INSTALLATION AFTER BODY INSTALL. (DISPLAY IN REAR VIEW MIRROR)	\$469.00
76D	BLACK PLATFORM CAB STEPS -REG CAB-	\$319.00
18B	PTO PROVISION	\$279.00
62R	OPERATOR COMMANDED REGENERATION	\$249.00
98R	CENTER HIGH MOUNT STOP LAMP (CHSML)	\$0.00
59H	FACTORY UPFITTER SWITCHES STANDARD ON CAB CHASSIS	\$0.00
66S		

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS
	INSTALL FACTORY ORDERED REAR VISION CAMERA IN SERVICE BODY (Frenched into body above bumper with view of trailer hitch)	\$169.00
CAMERA	(2) AMBER WHELEN LINZ6 LIGHT HEADS INSTALLED IN FRONT GRILLE	\$404.50
W-LINZ6-2-AA		
	(2) AMBER WHELEN LINZ6 LIGHT HEADS INSTALLED ON UPPER REAR PORTION OF UTILITY BED	\$404.50
W-LINZ6-2-AA	GO-LIGHT LED ROOF MOUNTED REMOTE CONTROL SPOT LIGHT WITH DASHBOARD -or-	
GL	HEADLINER MOUNTED REMOTE CONTROL (PEDESTAL MOUNTED)	\$628.00
TEMP	TEMPORARY TAG	\$45.25
	2 AMBER LED STROBE BEACONS MOUNTED TO TOP OF ALTEC PROVIDED LIGHT BRACKETS, ONE PER SIDE	\$689.00
W-RBL 2	3RD KEY AND REMOTE	\$373.00
3KR		
PC575	DIESEL PREMIUM CARE 5YR 75K MILE EXTENDED WARRANTY (\$0 DED)	\$3,740.00

NON-IDENTIFIED CONTRACT OPTIONS	DESCRIPTION	CONTRACT OPTIONS TOTAL
	ALTEC Telescoping / articulating aerial device with 9' Small Aerial Body for 60" CA chassis. (See Attached for complete specifications)	\$68,937.00
AT37G	PLATFORM SCUFF PAD -FURNISHED AND INSTALLED BY ALTEC-	\$251.00
PSP	FLUSH MOUNTED CARGO LIGHTS (2) -FURNISHED AND INSTALLED BY ALTEC-	\$435.00
FMC	Altec to provide Bracket over front of utility body to allow for installation of 2 Whelen Beacons and 1 Go Light which will be installed by Alan Jay	\$0.00
BRACKET		

NON-IDENTIFIED CONTRACT OPTIONS TOTAL \$69,623.00

TRADE IN	TOTAL COST
YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~	\$113,271.25

TOTAL COST LESS TRADE IN(S): QTY 1 = \$113,271.25

Comments:

VEHICLE QUOTED BY: Chris Wilson FLEET SALES MANAGER chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review if carefully. If there are any errors of changes, please feel free to contact me at any time. I am always happy to be of assistance.

Prepared By:

Chris Wilson

ALAN JAY FLEET SALES

P.O. BOX 9200

SEBRING, FL 338719200

Phone: (863) 402-4234

Fax: (863) 402-4221

Email: Chris.Wilson@alanjay.com

2016 Fleet/Non-Retail Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB**WINDOW STICKER**

2016 Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB 60" CA XL Interior: - Steel		
* 6.7 L/406 CID * Intercooled Turbo Diesel V-8	Exterior 1: - Oxford White	
* 6-Speed Automatic w/OD	Exterior 2: - No color has been selected.	
CODE	MODEL	MSRP
F5G	2016 Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB 60" CA XL	\$37,820.00
OPTIONS		
99T	ENGINE: 6.7L 4V OHV POWER STROKE V8 TURBO DIESEL B20	\$8,130.00
44W	TRANSMISSION: TORQSHIFT 6-SPEED AUTOMATIC	\$190.00
660A	ORDER CODE 660A	\$0.00
X4N	LIMITED SLIP W/4.10 AXLE RATIO	\$360.00
TFB	TIRES: 225/70RX19.5G BSW AS	\$0.00
Z1	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
AS	STEEL, HD VINYL 40/20/40 SPLIT BENCH SEAT	\$0.00
90L	POWER EQUIPMENT GROUP	\$895.00
62R	TRANSMISSION POWER TAKE-OFF PROVISION	\$280.00
98R	OPERATOR COMMANDED REGENERATION (OCR)	\$250.00
18B	6" ANGULAR BLACK MOLDED-IN-COLOR RUNNING BOARDS	\$320.00
59H	CENTER HIGH-MOUNTED STOP LAMP (CHMSL)	\$0.00
76D	REAR VIEW CAMERA & PREP KIT	\$470.00
76C	EXTERIOR BACKUP ALARM (PRE INSTALLED)	\$125.00
SUBTOTAL		\$48,840.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 412.0, Data updated 11/10/2015
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2016 Fleet/Non-Retail Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB**WINDOW STICKER**

Advert/Adjustments	\$0.00
Destination Charge	\$1,195.00
TOTAL PRICE	\$50,035.00
Est City: mpg	
Est Highway: mpg	
Est Highway Cruising Range: mi	

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2016 Fleet/Non-Retail Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail F5G 2WD Reg Cab 141" WB 60" CA XL

ENTERTAINMENT

- Radio: AM/FM Stereo w/Digital Clock -inc: 2 speakers
- Fixed Antenna

EXTERIOR

- Wheels: 19.5" Argent Painted Steel -inc: Hub covers/center ornaments not included
- Tires: 225/70Rx19.5G BSW AS
- Clearcoat Paint
- Black Front Bumper w/2 Tow Hooks
- Black Fender Flares
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Manual Side Mirrors w/Manual Folding
- Manual Extendable Trailer Style Mirrors
- Fixed Rear Window
- Light Tinted Glass
- Variable Intermittent Wipers
- Fully Galvanized Steel Panels
- Black Grille
- Front License Plate Bracket
- Aero-Composite Halogen Headlamps
- Cab Clearance Lights

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2016 Fleet/Non-Retail Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail F5G 2WD Reg Cab 141" WB 60" CA XL

INTERIOR

- 4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
- 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter and Trip Odometer
- 3 Person Seating Capacity
- Front Cupholder
- Manual Air Conditioning
- Glove Box
- Interior Trim -inc: Chrome Interior Accents
- Full Cloth Headliner
- Urethane Gear Shift Knob
- HD Vinyl 40/20/40 Split Bench Seat -inc: driver side manual lumbar, center armrest, cupholder and storage
- Day-Night Rearview Mirror
- Passenger Visor Vanity Mirror
- 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Underhood Lights
- Instrument Panel Bin and Dashboard Storage
- Manual 1st Row Windows
- Systems Monitor
- Outside Temp Gauge

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2016 Fleet/Non-Retail Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail F5G 2WD Reg Cab 141" WB 60" CA XL

- Analog Display
- Manual Adjustable Front Head Restraints

MECHANICAL

- Engine: 6.8L 3-Valve SOHC EFI NA V10 Balanced out for fleet orders effective October 2, 2015.
- Transmission: TorqShift 5-Speed Automatic
- 4.88 Axle Ratio
- GVWR: 18,000 lbs Payload Package
- 50-State Emissions System
- Transmission w/Oil Cooler
- Rear-Wheel Drive
- 78-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection
- 175 Amp Alternator
- Towing w/Harness
- 11445# Maximum Payload
- HD Shock Absorbers
- Front And Rear Anti-Roll Bars
- Firm Suspension
- Hydraulic Power-Assist Steering
- 40 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Front Suspension w/Coil Springs
- Leaf Rear Suspension w/Leaf Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs
- Upfitter Switches

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2016 Fleet/Non-Retail Ford Super Duty F-550 DRW 2WD Reg Cab 141" WB

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail F5G 2WD Reg Cab 141" WB 60" CA XL

SAFETY

- Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
- Curtain 1st Row Airbags
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters

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Customer File:

November 16, 2015
Our 86th Year**Ship To:**CITY OF DELRAY BEACH
9924 HAPPY HOLLOW RD
Delray Beach, FL 33446
US**Bill To:**CITY OF DELRAY BEACH
100 NW 1ST AVENUE
DELRAY BEACH, FL 33444
United StatesAttn:
Phone:
Email:**Altec Quotation Number:** 303210 - 1
Account Manager: Jenny Carlson
Technical Sales & Support: Kasey Ruth Tipton

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	<u>Unit</u>	
1.	ALTEC Model AT37G telescoping/articulating continuous rotation aerial device with an insulating articulating arm, insulating telescopic upper boom, and the patented ISO-Grip insulating system at the boom tip. Includes the following features: <ul style="list-style-type: none">A. Ground to bottom of platform height: 37.8 feetB. Working height: 42.8 feetC. Maximum reach to edge of platform. Side Mounted Platform: 26.6 feet. End Mounted Platform: 28.3 feet (at 14.4 foot platform height).D. Telescopic boom extension: 9 feet 8 inchesE. Continuous rotationF. Insulating Aerial Device, ANSI Category C, 46kV and BelowG. Articulating Arm: Articulation is from -7 to 90 degrees. Insulator provides 12 inches of isolation.H. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.I. Telescoping upper boom: Articulation is from -25 to 75 degrees.J. Master/ Slave Leveling: Platform automatically maintains level during boom articulation through a lifetime master/slave hydraulic leveling system that requires no major preventive maintenance.K. The INSULATING UPPER CONTROL SYSTEM includes a single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers.L. One set of tool outlets at the platform providing up to 5 gpm of flow for open center toolsM. Hydraulic System: Open center system operating at 5gpm and 2,400 psi.N. Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion.O. Structural Warranty all of the following applicable major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom	1

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UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Description</u>	<u>Qty</u>
	articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.	
P.	Manuals: Two (2) operator and Maintenance/Parts manuals	
2.	AT37G Unit Model	1
3.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms and platform. Secondary Stowage & Start/Stop is activated with an air plunger at the platform and switch at the lower control station.	1
4.	Post style pedestal mounting	1
5.	Poly Reservoir, Pedestal Mounted, 7 Gallon; Includes Sight Gauge.	1
6.	Single, One (1) Man, Fiberglass Platform; End Mounted with 180 degree rotator. 24 x 30 x 42 inches, includes hydraulic tilt.	1
7.	Two (2) Platform Steps	1
8.	Soft nylon reinforced vinyl platform cover for a 24 x 30 inch platform	1
9.	Platform liner for a 24 x 30 x 42 inch platform	1
10.	Platform Capacity, 400LBS.	1
11.	Altec Patented ISO-Grip Insulating 4 Function, Proportional Speed, Upper Control Handle - with safety interlock and interlock guard. Forward/back operates upper boom in/out, tiller operates rotation CW/CCW, up/down operates upper boom up/down, and twist operates lower arm up/down. Platform leveling is controlled with a separate interlocked control handle.	1
12.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1
13.	Powder coat unit Altec White.	1
<u>Unit & Hydraulic Acc.</u>		
14.	HVI-22 Hydraulic Oil (Standard).	9
15.	Standard Pump For PTO	1
16.	Hot shift PTO for automatic transmission	1
<u>Body</u>		
17.	108 Inch Universal Small Aerial Body for a 60 Inch CA Chassis with 38 Inch Long Side Access Tailshelf to Meet the Following Specifications:	1

A. Basic body fabricated from A40 grade 100% zinc alloy coated steel

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UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Description</u>	<u>Qty</u>
B.	All doors are full, double paneled, self-sealed with built-in drainage.	
C.	Electro-zinc plated, steel hinge rods extend full length of door.	
D.	Door hinges are zinc alloy material attached with rivets	
E.	All doors contain stainless steel, flush mounted, paddle activated rotary style latches with two-stage locking, including keyed locks and adjustable strikers.	
F.	Heavy-gauge welded steel frame construction with smooth galvaneal floor.	
G.	All edges are either rolled or folded for strength and safety	
H.	Door header drip rail at top for maximum weather protection.	
I.	Neoprene or rolled fenders on wheel fender panels.	
J.	Steel treated for improved primer bond and rust resistance.	
K.	Automotive underseal applied to body.	
L.	Automotive type non-porous door seals fastened to the door facing.	
M.	108 Inch Body Length	
N.	40 Inch Body Height (Standard)	
O.	94 Inch Body Width (Standard)	
P.	20 Inch Body Compartment Depth (Standard)	
Q.	Body Color - White (Standard)	
R.	Finish Paint Body At Body Manufacturer (Standard)	
S.	8 Inch Body Cross-members (Standard)	
T.	No Treadplate On Compartment Tops	
U.	6 Inch tall wood tailboard installed at the rear of body cargo area	
V.	No Compartment Lighting Supplied by the Body Manufacturer	
W.	Stainless Steel Rotary Paddle Latch With Lock (Standard)	
X.	Master Body Locking System (Standard)	
Y.	No Chock Holders In Line Body Fender Panel Required (Standard)	
Z.	Gas Shock Type Rigid Door Holders For Vertical Doors (Standard)	
AA.	Chains On Horizontal Doors	
AB.	1st Vertical Street Side (LH) - Two (2) Adjustable Shelf With Removable Dividers On 4 Inch Centers	
AC.	1st Horizontal Street Side (LH) - One (1) Fixed Shelf With Removable Dividers On 8 Inch Centers	
AD.	Rear Vertical Street Side (LH) - Six (6) Adjustable Locking Swivel Hooks	
AE.	1st Vertical Curb Side (RH) - Seven (7) Adjustable Locking Swivel Hooks, Louvered Panel Installed in Cargo Wall	
AF.	1st Vertical Curb Side (RH) - One (1) Adjustable Shelf With No Removable Dividers	
AG.	1st Horizontal Curb Side (RH) - Vacant	
AH.	Rear Vertical Curb Side (RH) - Two (2) Adjustable Shelf With Removable Dividers On 4 Centers	
AI.	Aluminum Rock Guards Installed at Bottom	
AJ.	38" Tailshelf with Integrated Side Access Steps, Two Wheel Chock Holders, and Smooth Galvaneal Floor Installed at Rear of Body	

Body and Chassis Accessories

18.	ICC Underride Protection	1
19.	Receiver Ball Assembly, Includes 2" Ball And Mounting Bracket	1
20.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
21.	Front Torsion Bar Installed On Chassis	1
22.	Rear Torsion Bar Installed On Chassis	1
23.	Appropriate counterweight added for stability.	1
24.	Platform Rest, Rigid with Rubber Tube	1
25.	Boom Rest for a Telescopic Unit	1
26.	Mud Flaps With Altec Logo (Pair)	1
27.	Wheel Chocks, Rubber with Metal Hairpin Style Handle, 9.75" L X 7.75" W X 5.00" H (Pair)	1
28.	Small Grab Handle Installed At Rear	1
29.	Slope Indicator Assembly For Machine Without Outriggers	1
30.	Safety Harness & 4.5 FT Lanyard (Medium To X-large)	1
31.	5 LB Fire Extinguisher With Light Duty Bracket, Installed Per DEPS 042 (In Cab or Inside Compartment Only)	1
32.	Triangular Reflector Kit, Installed	1
33.	Soft Vinyl Lanyard Pouch	1
34.	Vinyl manual pouch for storage of all operator and parts manuals	1
35.	Additional Body/Chassis Accessory Add two shelves to each body compartment with hooks	1
<u>Electrical Accessories</u>		
36.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1
37.	Altec Standard Amber LED Strobe Light with Brush Guard Post mounted on SS front of body	1
38.	Single tone back up alarm installed between the chassis frame rails at the rear of the chassis. To work in conjunction with chassis reverse drive system	1
39.	7-Way Trailer Receptacle (Pin Type) Installed At Rear	1
40.	Dash panel rocker switches supplied with Ford Chassis, 4 auxiliary switches supplied in up fitting package from Ford	1
41.	Start/Stop/Throttle Module, 12 Volt System	1
42.	Install secondary stowage system.	1
43.	PTO Indicator Light Installed In Cab	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
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Finishing Details

44.	Powder Coat Unit Altec White	1
45.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1
46.	Apply Non-Skid Coating to all walking surfaces	1
47.	English Safety And Instructional Decals	1
48.	Vehicle Height Placard - Installed In Cab	1
49.	Placard, HVI-22 Hydraulic Oil	1
50.	Dielectric test unit according to ANSI requirements.	1
51.	Stability test unit according to ANSI requirements.	1
52.	Focus Factory Build	1
53.	Delivery Of Completed Unit	1
54.	Inbound Freight	1
55.	AT37G FA Installation	1

Chassis

56.	Chassis	1
57.	Customer Supplied Chassis	1
58.	2016 Model Year	1
59.	Ford F550	1
60.	4x2	1
61.	60 Clear CA (Round To Next Whole Number)	1
62.	Regular Cab	1
63.	Chassis Cab	1
64.	Ford 6.7L Power Stroke Diesel	1
65.	Ford 6R140 6-Speed Automatic Transmission (w/PTO Provision)	1
66.	GVWR 18,000 LBS	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>
67.	7,000 LBS Front GAWR	1
68.	13,660 LBS Rear GAWR	1
69.	Hydraulic Brakes	1
70.	Park Brake In Rear Wheels	1
71.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1
72.	98R - Operator Commanded Regeneration (OCR)	1
73.	No Idle Engine Shut-Down Required	1
74.	No California Emission Requirements	1
75.	Ford 40 Gallon Fuel Tank (Rear)	1
76.	Ford 6 Gallon DEF Tank (Mid Mount)	1
77.	Block Heater	1

Additional Pricing

78.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1
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Altec Industries, Inc.

BY

Kasey Ruth Tipton**Notes:**

- 1 RECOMMENDED OPTIONS AND ACCESSORIES: These options are not included in the quote total price. Selected options will change the quote total. Any options added after initial order will be re-quoted.

OPTIONS:

- 1) Remote Control LED Go-Light (location to be determined) - ADD \$631
- 2) Platform Scuff Pad with Step - ADD \$251
- 3) LED 4-corner Strobe System - ADD \$477
- 4) Additional Post Mounted Beacon Strobe for total of two (2) - ADD \$214
- 5) Two (2) LED Flush Mounted Cargo Lights - ADD \$435
- 6) LineX Applied on All Walking Surfaces - ADD \$ 813
- 7) 5 Year Extended Warranty for Labor, Material, Expense (NO Travel) - ADD \$2,373

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2 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

3 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quotation developed for you. These options must be listed as individual options in the body of the quotation for them to be supplied by Altec.

4 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

5 F.O.B. - Customer Site

6 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

7 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

8 Interest charge of 1/2% per month to be added for late payment.

9 Delivery: 270-300 days after receipt of order PROVIDING:

We Wish To Thank You For Giving Us The Pleasure
And Opportunity of Serving You

UTILITY EQUIPMENT AND BODIES SINCE 1929

- A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
- B. Chassis is received a minimum of sixty (60) days before scheduled delivery.
- C. Customer approval drawings are returned by requested date.
- D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
- E. Customer expectations are accurately captured prior to releasing the order. Unexpected additions or changes made at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

- 10 Trade-in offer is contingent upon equipment being maintained to DOT (Department of Transportation) operating and safety standards. This will include, but not limited to tires, lights, brakes, glass, etc. If a trade-in is not maintained to DOT standards, additional transportation expenses will apply and could be invoiced separately.

All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with the vehicle unless otherwise agreed upon in writing by both parties. Altec Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time Altec Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order.

Titles for trade-in equipment should be given to the appropriate Altec Sales associate or forwarded to Altec Nuevo at address 1730 Vanderbilt Road, Birmingham, AL 35234.

- 11 This quotation is valid until JAN 08, 2016. After this date, please contact Altec Industries, Inc. for a possible extension.
- 12 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 13 Please email Altec Capital at finance@altec.com or call 888-408-8148 for a lease quote today.
- 14 Please direct all questions to Jenny Carlson at (270) 360-0600