

**AMENDMENT TO THE AGREEMENT BETWEEN THE CITY OF CORAL SPRINGS
AND SIEMENS INDUSTRY, INC TO PROVIDE HVAC PREVENTATIVE
MAINTENANCE AND UNIT REPLACEMENT SERVICES AT VARIOUS MUNICIPAL
FACILITIES**

THIS AMENDMENT made and entered into this 21 day of May, 2014, by and between:

CITY OF CORAL SPRINGS, FLORIDA
a municipal corporation
9551 West Sample Road
Coral Springs, Florida 33065
(hereinafter referred to as "Customer or CITY")

and

SIEMENS INDUSTRY, INC.
a Delaware corporation
3333 Old Milton Parkway
Alpharetta, Georgia 30005
(hereinafter referred to as "Siemens")

WHEREAS, on June 5, 2012, the CITY entered into an Agreement with Siemens Industry, Inc. to provide HVAC Preventative Maintenance and Unit Replacement Services at Various Municipal Facilities; and

WHEREAS, the current Agreement terminates on June 30, 2014 and the CITY has the option to renew for two (2) additional two (2) year terms; and

WHEREAS, the parties are desirous of extending the term of the Agreement; and

NOW THEREFORE, the parties hereto do mutually agree as follows:

Section 1. The above recitals are true and correct and are incorporated herein.

Section 2. **TERM:**

The term of this Agreement is extended to June 30, 2016.

Section 3. **COMPENSATION AND METHOD OF PAYMENT:**

- 3.01 Exhibit "A" to the Agreement is hereby amended to add new pricing as set forth in Exhibit "A-1", Monthly Maintenance Costs, and Exhibit "A-2", Siemens Building Technologies -South Florida labor and material rates attached hereto and incorporated herein. The rate sheet is subject to change no more than once per

year. However, it is not subject to change prior to June 30, 2015, the end of the first year of the renewal term of the contract.

Section 4. EQUIPMENT COVERED UNDER THIS AGREEMENT:

- 4.01 Exhibit "B" to this Agreement is hereby amended to add "Amendment 1 to Exhibit B".

Section 5. Exhibit "C", Additions to the Scope of Services, is attached hereto and incorporated herein, the CIP replacement list, as designated in Exhibit "C-1", and the Summary of Changes to the HVAC services contract, as designated in Exhibit "C-2"

Section 6. SEVERABILITY

Should any part, term or provision of this Amendment be by the courts decided to be illegal or in conflict with any law of the State, the validity of the remaining portions or provisions shall not affected thereby.

Section 7. All other conditions and terms of the original Agreement, not specifically amended herein, remain in full force and effect.

Section 8. This amendment shall be effective upon execution of both parties.

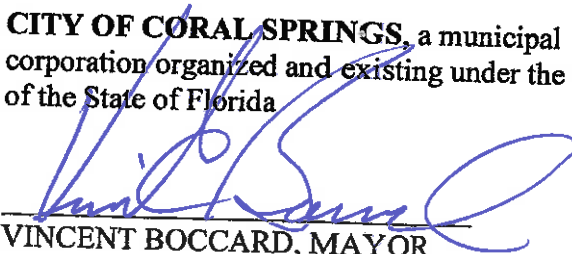
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IN WITNESS WHEREOF, the parties hereto have caused these presents to be executed, the day and year first above written.

ATTEST:

CITY OF CORAL SPRINGS, a municipal
corporation organized and existing under the laws
of the State of Florida


JOSEPHINE CHAVEZ, CRM, CMC
CITY CLERK


VINCENT BOCCARD, MAYOR

Approved as to form:


Deputy City Attorney

SIEMENS INDUSTRY, INC.

By: *[Signature]*

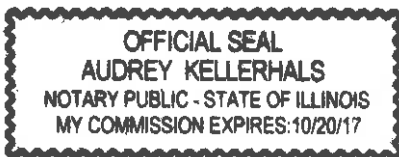
Print Name: Russell DeNapoli
Director

Title: Field Finance Operations

State of ILLINOIS
County of LAKE

On this, the 14 day of MAY, 2014, before me, the undersigned Notary Public of the State of ILLINOIS, the foregoing instrument was acknowledged by Russell DeNapoli (name of corporate officer), Dir. Field Finance Operations of Siemens Industry, Inc. (name of corporation), a DELAWARE (state of corporation) corporation, on behalf of the corporation.

WITNESS my hand
and official seal



ILLINOIS - Audrey Kellerhals
Notary Public, State of

Audrey Kellerhals
Printed, typed or stamped name of Notary Public
exactly as commissioned

☐ Personally known to me, or
☒ Produced identification:

NOTARY SEAL
(type of identification produced)

SIEMENS INDUSTRY, INC.

By: Dave Mangano

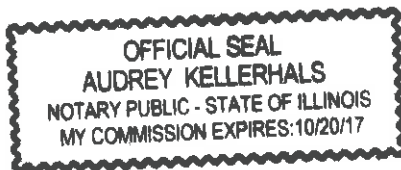
Print Name: Dave Mangano

Title: SR. VP Field Operations

State of ILLINOIS
County of LAKE

On this, the 14 day of MAY, 2014, before me, the undersigned Notary Public of the State of ILLINOIS, the foregoing instrument was acknowledged by DAVE MANGANO (name of corporate officer), SR. VP Field Operations (title), of Siemens Industry, Inc. (name of corporation), a Delaware (state of corporation) corporation, on behalf of the corporation.

WITNESS my hand
and official seal



Audrey Kellerhals
Notary Public, State of ILLINOIS

Audrey Kellerhals
Printed, typed or stamped name of Notary Public
exactly as commissioned

☐ Personally known to me, or
☒ Produced identification:

Notary Seal
(type of identification produced)

Exhibit A-1

Pricing for FY 2014 and FY 2015									
A B C D E F G H I J K L M N O P Q R S T U V W X Y Z									
Facility Location	Monthly PM Price 12 & 13	Annual PM Price 12 & 13	Monthly PM Price 14 & 15	Annual PM Price 14 & 15	Annual Add for Repairs under 1K	Annual Add for Repairs & Utility Bill Management	Revised Monthly HVAC Service	Revised Annual HVAC Service	H = D+E+H
PUBLIC WORKS									
City Hall South	97	1062	\$ 53.91	\$ 0	\$ 0	\$ 0	NA	NA	
City Hall South (outlet)	97	1062	\$ 53.91	\$ 0	\$ 0	\$ 0	NA	NA	
City Hall North	320	6240	\$ 53.91	\$ 5,458.68	\$ 418.94	\$ 1,428.57	\$ 880.38	\$ 6,284.59	
West Side Complex	1181	13932	\$ 1,188.15	\$ 14,377.82	\$ 929.86	\$ 1,428.57	\$ 1,394.66	\$ 16,735.85	
Economic Development Foundation (EDF)	38	452	\$ 37.15	\$ 446.82	\$ 28.82	\$ 0	\$ 38.56	\$ 474.65	
PUBLIC SAFETY BUILDING									
Public Safety including Police Dept. Traffic	1733	20796	\$ 1,788.45	\$ 21,461.47	\$ 1,887.53	\$ 1,428.57	\$ 2,023.13	\$ 24,277.57	
Gun Range	37	444	\$ 38.18	\$ 458.21	\$ 29.62	\$ 0	\$ 40.65	\$ 487.83	
Humane Office	37	444	\$ 38.18	\$ 458.21	\$ 29.62	\$ 0	\$ 40.65	\$ 487.83	
Volunteer services & victim advocates	37	444	\$ 38.18	\$ 458.21	\$ 29.62	\$ 0	\$ 40.65	\$ 487.83	
PARKS									
Madira Park (all buildings including maintenance building, mini museum, Battery Hall Center, four keepsa buildings, Veterans Building and soccer field concession stand)	2875	34500	\$ 2,887.00	\$ 35,604.00	\$ 2,301.87	\$ 1,428.57	\$ 3,277.87	\$ 39,384.45	
Cypress Park (2 facilities) -- east side Coral Springs Dr	99	1188	\$ 102.17	\$ 1,226.02	\$ 78.26	\$ 0	\$ 108.77	\$ 1,305.28	
Cypress Hammock Park (Main Building) - west side of Coral	98	1188	\$ 102.17	\$ 1,226.02	\$ 78.26	\$ 0	\$ 108.77	\$ 1,305.28	
Spring Dr	98	1188	\$ 102.17	\$ 1,226.02	\$ 78.26	\$ 0	\$ 108.77	\$ 1,305.28	
North Community	98	1188	\$ 102.17	\$ 1,226.02	\$ 78.26	\$ 0	\$ 108.77	\$ 1,305.28	
Ball Stradling	98	1188	\$ 102.17	\$ 1,226.02	\$ 78.26	\$ 0	\$ 108.77	\$ 1,305.28	
Kwanita Park	98	1188	\$ 102.17	\$ 1,226.02	\$ 78.26	\$ 0	\$ 108.77	\$ 1,305.28	
AQUATICS									
Aquatic Complex	750	9000	\$ 774.00	\$ 9,288.00	\$ 600.49	\$ 0	\$ 824.04	\$ 9,888.49	
Cypress Park Pool Concession Stand	16	192	\$ 16.51	\$ 198.14	\$ 12.81	\$ 0	\$ 17.59	\$ 210.96	
Mulling Park Pool	16	192	\$ 16.51	\$ 198.14	\$ 12.81	\$ 0	\$ 17.59	\$ 210.96	
CITY HALL IN THE MALL									
City Hall in the Mall	41	492	\$ 42.31	\$ 507.74	\$ 32.83	\$ 0	\$ 46.06	\$ 540.57	
SPORTS COMPLEX									
Tennis Center	282	3304	\$ 301.24	\$ 3,618.13	\$ 283.79	\$ 0	\$ 320.93	\$ 3,849.92	
Athletic Fields Building	6	72	\$ 6.19	\$ 74.30	\$ 4.80	\$ 0	\$ 6.59	\$ 79.11	
UTILITY WATER PLANT									
East side Complex (includes 1 building at West Side)	705	8448	\$ 728.53	\$ 8,718.34	\$ 563.66	\$ 0	\$ 773.80	\$ 9,281.99	
CENTER FOR THE ARTS									
Center for the Arts	704	8448	\$ 728.53	\$ 8,718.34	\$ 563.66	\$ 0	\$ 773.80	\$ 9,281.99	
CHARTER SCHOOL									
Charter School	1985	23220	\$ 1,986.92	\$ 23,883.04	\$ 1,540.28	\$ 1,428.57	\$ 2,245.07	\$ 28,940.87	
FIRE STATIONS									
#43	30	360	\$ 30.96	\$ 371.52	\$ 24.02	\$ 0	\$ 32.98	\$ 395.54	
#65	30	360	\$ 30.96	\$ 371.52	\$ 24.02	\$ 0	\$ 32.98	\$ 395.54	
#71	30	360	\$ 30.96	\$ 371.52	\$ 24.02	\$ 0	\$ 32.98	\$ 395.54	
#84	30	360	\$ 30.96	\$ 371.52	\$ 24.02	\$ 0	\$ 32.98	\$ 395.54	
#90	30	360	\$ 30.96	\$ 371.52	\$ 24.02	\$ 0	\$ 32.98	\$ 395.54	
FIRE TRAINING & TECH CENTER									
Fire Training & Tech Center	1443	17316	\$ 1,485.18	\$ 17,870.11	\$ 1,153.34	\$ 0	\$ 1,595.45	\$ 19,023.43	
COMMUNITY									
Community	163	1956	\$ 168.32	\$ 2,018.59	\$ 190.31	\$ 1,428.57	\$ 236.14	\$ 2,877.67	
Mechanical Equipment	419	5028	\$ 432.41	\$ 5,188.90	\$ 386.47	\$ 0	\$ 460.36	\$ 5,549.37	
Totals									
Totals	\$ 13,474.08	\$ 161,588.00	\$ 13,905.17	\$ 166,882.02	\$ 10,787.98	\$ 0,800.00	\$ 15,637.90	\$ 187,850.90	

Exhibit A-2

SIEMENS

Industry

Building Technologies – South Florida Labor & Material Rates

City of Coral Springs Addendum

Please note: Rates effective Upon Renewal (July 2014). (Rates are subject to change)

<u>Specialist/Technician</u>	<u>List</u>	<u>Discounted</u>	<u>HVAC Mechanic / Pipefitter or Electric Installer</u>	<u>List</u>	<u>Discounted</u>
Building automation	\$150.00/hr	\$120.00/hr	Service Mechanic	\$126.00/hr	\$100.80/hr
Fire Life Safety	\$135.00/hr	\$108.00/hr	Electrical Installer	\$122.50/hr	\$98.00/hr
Security	\$135.00/hr	\$108.00/hr			
Electrical SVC Tech	\$196.00/hr	\$156.80/hr			

<u>Other</u>	<u>List</u>	<u>Discounted</u>
Project Manager	\$180.00/hr	\$144.00/hr
Application Engineer	\$180.00/hr	\$144.00/hr
Energy Engineer	\$250.00/hr	\$200.00/hr

OVERTIME RATES:

MONDAY – FRIDAY (Outside of Normal Business Hours*)	=	1.5 x APPROPRIATE RATE
SATURDAYS	=	1.5 x APPROPRIATE RATE
SUNDAYS & HOLIDAYS	=	2.0 x APPROPRIATE RATE

*NORMAL BUSINESS HOURS 8:00 AM - 5:00 PM, MONDAY THRU FRIDAY

** A \$170.00/day TRAVEL PER DIEM WILL BE ADDED TO OVER NIGHT STAY AS REQUIRED.

Advantage Service Contract Customers:

- RECEIVE A less 50% / less 20% DISCOUNT FROM CURRENT PUBLISHED LIST PRICE ON BUILDING AUTOMATION COMPONENTS as published in the Powers Controls Pneumatic/Electronic & Apogee Automation PRICING GUIDE.
- RECEIVE "Trade Net" PRICING FROM SIEMENS FIRE SAFETY COMPONENTS as published in the FIRE SAFETY PRICE LIST.
- ALL OUTSIDE MATERIAL INCLUDING MATERIAL FROM OTHER SIEMENS DIVISIONS WILL BE SOLD PER THE OUTSIDE PURCHASE MARK-UP SCHEDULE.
- RECEIVE A 20% DISCOUNT ON TECHNICAL LABOR (PROJECT MANAGER, APPLIC. ENGINEER, ENERGY ENGINEER, SPECIALIST/TECHNICIAN)
- RECEIVE A 20% DISCOUNT ON MECHANICAL/ELECTRICAL LABOR (HVAC MECHANIC, PIPEFITTER, ELECTRICAL INSTALLER)

Mark-Up for Outside Purchased Material

For use when calculating pricing of non-standard products for Labor & Material and Non-Installed product lines.

<u>SIEMENS COST</u>	<u>MULTIPLIER</u>
\$ 0.01 thru \$ 150.00	= X 2.00
\$ 150.01 thru \$ 500.00	= X 1.75
\$ 500.01 thru \$ 5,000.00	= X 1.65
\$ 5,000.01 and up	= X 1.55

Subcontracted Services

For use when calculating pricing for services provided through a 3rd party contractor.

SIEMENS cost X 1.50

Siemens Industry, Inc. Building Technologies, Inc 3021 N Commerce Pkwy Miramar, FL 33025 (954) 364-6600	2969 SW 42nd Avenue Palm City, FL 34990 (772) 419-2800
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Equipment Id No: 8000 032714v2

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Water Equipment Database

Master Equipment Catalogue

Fig. 4

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Page 52 Equipment Database

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Exhibit "C"

Additions to the Scope of Services

Repair Coverage for Minor HVAC Repairs:

Siemens Industry, Inc. will cover the cost for minor repairs (see definition below) of all HVAC equipment that has a condition rating of satisfactory or good, with the exception of the equipment in the CIP replacement program for the term of the contract (Exhibit C-1). Any equipment that is replaced during the term shall fall under the "no charge" program for minor repairs \$1,000 or under, and/or covered by the applicable manufacturer's warranty. For all other repairs, the labor and material costs will be covered by the additional fee provided in the pricing sheet, Exhibit A-1, Total Cost Column E. Emergency repairs have represented an annualized cost of \$31,962 per year for the first 18 months of the original contract. Siemens shall assume a portion of this cost in the amount of \$10,787.98 per year (Exhibit C-2).

Minor Repairs are defined as repairs on equipment where the cumulative cost to the City is \$1,000 or less per incident.

An incident is defined as all labor and material required to properly repair a failure including any additional work necessary for repeat calls within 90 days of the initial repair.

Repairs that are provided under this agreement at no additional cost to the city will be documented by emailing the service ticket for the repair once it is complete.

This coverage is provided with the understanding that Siemens will assist the City in making the initial diagnosis for those facilities with remote monitoring, advising the City of the determination, and contact the Facilities Superintendent for the recommended course of action. For all other facilities, the Superintendent will attempt to resolve any issues in advance of Siemens dispatching a mechanic or technician.

Proven Outcomes Services PILOT Program

The Outcome Based Service Offering proposed in this agreement is specifically designed for the City of Coral Springs in order to meet the mutually agreed upon specific business needs below:

- Reduce utility operating costs through a program of continuous improvement that establishes current costs, implements operational changes to achieve rapid improvements, and develops long term projects that meet the agreed upon targeted energy savings
- Respond quickly to repair calls using the Advantage Service Center (ASC) to reduce cost and improve responsiveness.

Siemens shall assist the City of Coral Springs in delivering positive results that align with the City's sustainability goals regarding Energy Efficiency.

The integrated Energy Performance program will include the following:

Initial Implementation Services

- Consultative quarterly workshops to establish Strategy, and track progress towards Sustainability goals.
- Siemens review of ability for existing technology to deliver monitoring necessary to measure progress
- Consultative workshop to finalize technical solution and realign objectives
- Siemens review of 24 months of utility bills to establish base line and initiate utility bill monitoring
- Establish connectivity to the Advantage Service Center (ASC) in Miramar FL and implement the Advantage Navigator Software via cloud computing
- Ensure utility monitoring data from the local utility is in alignment with program goals.

Recurring Services

- Utility rate analysis & recommendations
- Utility bill management
- Energy use management
- Facility operation and energy efficiency analysis
- Implementation of no cost proactive improvements and recommend low cost improvements

Recurring Service Solution

Siemens shall evaluate energy supply options and recommend the best approach for Utility rates.

Services included:

- Opportunity Assessment for Utility Rates

Utility Bill Management

Siemens will record cost and usage data and report key metrics and sustainability goals through web-based reporting applications that help drive energy efficiency and cost savings as well as provide transparency to energy expenditures while identifying invoice errors, and rate changes. Services shall include:

- Receipt of invoices from suppliers

- Siemens shall enter line item invoice data (cost and usage) into an on-line processing application (Advantage Navigator)
- Business rules validate invoice accuracy and flag possible invoice errors for review by trained energy rate analysis
- Siemens shall notify the City that the bill has been reviewed and is okay to pay.
- Energy rate analysis will review tax incentives and alternative utility rate options to identify additional savings opportunities

Energy Use Management

Building level interval (typically 15 minute intervals) electric data will be collected and analyzed using a Siemens web-based application. This detailed data will be analyzed by a Siemens' representative to identify anomalies in use patterns, schedules, set points, etc. and to make recommendations for savings improvements. Services shall include:

- Establish data collection with the local utility. 15 minute data will be provided through FPL Interface monthly for the previous month's data
- Analysis of electric data and anomaly identification by Siemens
- Recommendations for improvement of operations
- Access to Siemens Web-based application to view Dashboard of facility energy use
- Subscription to Energy Performance report package and emailed to customer

Implementation of this program is estimated to achieve savings of 3-5% on the utility bill or a range of \$17,302.84 to \$28,838.07 on an annual basis. For the purpose of evaluation the base year will be Jan 1, 2013 through Dec 31, 2013.

THE STATEMENTS MADE HEREIN REGARDING SAVINGS THAT MAY BE ACHIEVED BY IMPLEMENTING THE SERVICES OFFERED IN THIS PROPOSAL ARE ESTIMATES ONLY. NO WARRANTY, EITHER EXPRESS OR IMPLIED, SHALL BE CONSTRUED TO ARISE FROM SUCH STATEMENTS, NOR SHALL SUCH STATEMENTS BE CONSTRUED AS CONSTITUTING A GUARANTEE BY SIEMENS THAT SUCH SAVINGS WILL OCCUR IF THE SERVICES ARE IMPLEMENTED.

To ensure that savings are being sought and delivered upon, Siemens shall have an Energy Engineer review utility consumption and critical trend data from the City's facilities to uncover additional opportunities for savings. These services are valued at \$15,000 per year plus a one-time set-up fee of \$9,800. However, Siemens shall reduce the set-up fee to \$5,000 and provide these services for \$10,000 each year for the following two years (Exhibit C-2).

Whereas this program is being provided as a pilot, Siemens agrees to a penalty should it not meet the agreed upon estimated savings by the end of the first year. This penalty will be the difference in dollars between the actual energy savings in kWh at the final utility rates and the expected minimum savings of 270,588 kWh at a blended rate of \$0.085 / kWh (270,588 kWh X \$0.085 / kWh = \$23,000).

Should this penalty be imposed, it will be deducted from the service agreement price for the second year of the agreement and the additional scope of work in this agreement may be canceled by the City.

Advantage Service Center (ASC)

The Advantage Service Center (ASC) located in Miramar, FL will provide Remote Service Support for facilities at the City of Coral Springs that have control systems. The ASC will be staffed from 8-5 weekdays with an experienced automation engineering specialist. They will be able to log into the control system Via VPN and assist in troubleshooting controls. In some cases they will be able to resolve the issue immediately. In other cases they will be able to provide valuable information to the responding technician or mechanic. This will reduce the time spent on site and improve responsiveness.

In addition, the ASC has an energy engineer assigned part time to assist clients that have an energy savings object. He will interrogate the controls systems to identify recommendation for operation changes that will result in energy savings

After hours and weekends the same connections exist for our technicians to troubleshoot remotely, but this will be performed by the technician that is on call, at no additional expense to the City, provided there is no required site visit by a Siemens' technician.

Key Strategic Services the ASC provides:

- Emergency service call handling for controls issues prior to dispatching a technician
- Communications with clients, field offices and field technical service staff to expedite service
- Remote preventive maintenance services interrogate the system looking for operation issues that technicians can address during their on-site service visit
- On-line remote support services, remote operator support
 - As needed responsive services – diagnostic call, change schedules, remote command, programming change
 - Proactive support services – reports, system profile inquiry, system status inquiry (alarms, failed points, points in override, program problems, etc.)
 - Supplement service personnel when they are on site – assist mechanic or technician that require the system set points to be adjusted or equipment to be commanded on / off

Exhibit C-1

Job ID	Job Title	Job Description	Job Location	Job Status	Job Type	Job Category	Job Grade	Job Salary	Job Benefits	Job Contact	Job Date
1000000001	Administrative Assistant	Assists in the day-to-day operations of the office, including answering phones, scheduling, and filing.	San Francisco, CA	Open	Full-time	Administrative	GS-05	\$18,000	Health, Dental, Vision	John Doe	2023-10-27
1000000002	Software Engineer	Designs and develops software applications, troubleshoots issues, and collaborates with the product team.	San Francisco, CA	Open	Full-time	Engineering	GS-12	\$45,000	Health, Dental, Vision, 401k	Jane Smith	2023-10-27
1000000003	Marketing Specialist	Develops and executes marketing campaigns, manages social media, and analyzes campaign performance.	San Francisco, CA	Open	Full-time	Marketing	GS-08	\$25,000	Health, Dental, Vision	Mike Johnson	2023-10-27
1000000004	Product Manager	Defines product vision, manages product roadmap, and coordinates with engineering and design teams.	San Francisco, CA	Open	Full-time	Product Management	GS-14	\$55,000	Health, Dental, Vision, 401k	Sarah Lee	2023-10-27
1000000005	UX Designer	Researches user needs, creates wireframes and prototypes, and tests designs with users.	San Francisco, CA	Open	Full-time	Design	GS-11	\$40,000	Health, Dental, Vision	David Kim	2023-10-27
1000000006	Front-end Developer	Builds user interfaces using HTML, CSS, and JavaScript, ensuring responsiveness and accessibility.	San Francisco, CA	Open	Full-time	Engineering	GS-10	\$35,000	Health, Dental, Vision	Emily White	2023-10-27
1000000007	Backend Developer	Develops server-side logic, databases, and APIs, ensuring scalability and security.	San Francisco, CA	Open	Full-time	Engineering	GS-11	\$38,000	Health, Dental, Vision	Chris Brown	2023-10-27
1000000008	QA Tester	Identifies and reports bugs, performs manual and automated testing, and ensures product quality.	San Francisco, CA	Open	Full-time	Engineering	GS-06	\$20,000	Health, Dental, Vision	Alex Green	2023-10-27
1000000009	Customer Support	Assists customers with product issues, provides training, and maintains customer satisfaction.	San Francisco, CA	Open	Full-time	Customer Service	GS-04	\$15,000	Health, Dental, Vision	Mia Black	2023-10-27
1000000010	Business Development	Identifies new business opportunities, builds relationships with clients, and drives revenue growth.	San Francisco, CA	Open	Full-time	Sales	GS-13	\$50,000	Health, Dental, Vision, 401k	Noah Gray	2023-10-27

position 4:7 on February 2002

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Exhibit C-2

Summary of Changes to the HVAC Services Contract			
<u>Description</u>	<u>Value</u>	<u>Price to City</u>	<u>Savings</u>
CIP increase per contract. The CPI rose 1.7 in CY 2012 and 1.5 in CY 2013 (as of Dec).	5,174.02	5,174.02	\$0
<u>Description</u>	<u>Value</u>	<u>Price to City</u>	<u>Savings</u>
Siemens will assume responsibility for repairs under \$1000 for all equipment not on the capital replacement list	\$31,962.00	\$10,787.98	\$21,174.02
The annual fee for remote monitoring and utility Bill monitoring	\$15,000.00	\$10,000.00	\$5,000.00
Energy Savings of 4% associated with the remote monitoring and utility bill monitoring	See Above	See Above	\$23,000
Energy Engineer support for hosted quarterly energy conservation meetings	\$6,400.00	0	\$6,400.00
Total Recurring Annual Fees Beyond CIP	53,362.00	\$20,788.00	\$55,574.00
<u>Description</u>	<u>Value</u>	<u>Price to City</u>	<u>Savings</u>
One time set up of the remote monitoring and utility Bill monitoring	\$9,800.00	\$5,000.00	\$4,800.00
Grand Total	68,336.02	30,962.00	60,374.02