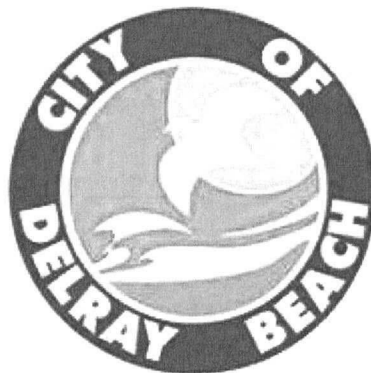


**Bid Tabulation Packet
for
Solicitation 2017-049**

Miller Park Shade System

Bid Designation: Public






City of Delray Beach

page

Bid #2017-049 - Miller Park Shade SystemCreation Date **Mar 13, 2017**End Date **Apr 11, 2017 2:30:00 PM EDT**Start Date **Mar 13, 2017 11:16:57 AM EDT**Awarded Date **Not Yet Awarded**

2017-049--01-01 Schedule of Pricing					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Shade Systems Inc	First Offer - \$43,426.40	1 / each	\$43,426.40	Y	
Product Code:		Supplier Product Code: OTC153012			
Agency Notes:		Supplier Notes: Offset T-Cantilever (15 x 30 x 12 high) - in-ground bury footings.			
SHADE AMERICA [Ad]	First Offer - \$43,520.00	1 / each	\$43,520.00	Y	
Product Code:		Supplier Product Code: Per bid specifications			
Agency Notes:		Supplier Notes:			
Creative Shade Solutions	First Offer - \$44,000.00	1 / each	\$44,000.00		
Product Code:		Supplier Product Code: T Style Canti			
Agency Notes:		Supplier Notes: 4 units Installed and permitted			
Regal Contractors Inc.	First Offer - \$54,800.00	1 / each	\$54,800.00	Y	
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes:			

Supplier Totals

f Shade Systems Inc		\$43,426.40	
Bid Contact Jeremy Purkis		Address 4150 SW 19th Street	
jeremy@shadesystemsinc.com		Ocala, FL 34474	
Ph 800-609-6066			
Bid Notes Grand Total Price based on (4ea) Cantilevers, engineering, shipping, and professional installation.			
Agency Notes:		Supplier Notes:	Head Attch:
		Grand Total Price based on (4ea) Cantilevers, engineering, shipping, and professional installation.	
f SHADE AMERICA [Ad]		\$43,520.00	
Bid Contact MULLER OTTO		Address # 5 SEMINOLE DR.	
carrie.shadeamerica@gmail.com		ST. AUGUSTINE, FL 32084	
Ph 904-803-6594			
Fax 904-342-7995			
Agency Notes:		Supplier Notes:	Head Attch:
			
f Creative Shade Solutions		\$44,000.00	
Bid Contact Werner Furstenberg		Address TARPON SPRINGS, FL 34689	
werner@creativeshadesolutions.com			
Ph 727-947-3067			
Agency Notes:		Supplier Notes:	Head Attch:
			

f Regal Contractors Inc.

\$54,800.00

Bid Contact **Paul Martin**
martint5@comcast.net
Ph 561-906-7321

Address **P. O. Box 20075**
West Palm Beach, FL 33416

Agency Notes:

Supplier Notes:

Head
Attch:



**

Shade Systems Inc

Bid Contact **Jeremy Purkis**
jeremy@shadesystemsinc.com
Ph 800-609-6066

Address **4150 SW 19th Street**
Ocala, FL 34474

Bid Notes **Grand Total Price based on (4ea) Cantilevers, engineering, shipping, and professional installation.**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch. Docs
2017-049-01-01	Schedule of Pricing	Supplier Product Code: OTC153012 Supplier Notes: Offset T-Cantilever (15 x 30 x 12 high) - in-ground bury footings.	First Offer - \$43,426.40	1 / each	\$43,426.40 Y

Supplier Total **\$43,426.40**

Shade Systems Inc

Item: **Schedule of Pricing**

Attachments

Bid Docs.pdf



4150 S.W. 19 Street · Ocala, FL 34474

Tel.: 352/237-0135 · TOLL-FREE: 1-800-609-6066 · FAX: 352/237-2256

e-mail: info@shadesystemsinc.com

April 5, 2017

City of Delray Beach
100 NW 1st Ave
Delray Beach, FL 33444

**RE: Bid #2017-049, Miller Park Shade System - 2:30 P.M.
April 11, 2017**

Dear Sir or Madam:

This letter of intent is to serve as notice on behalf of Shade Systems Inc. The Miller Park project will consist of furnishing of (4ea) Offset T-Cantilever shade structures. Florida Engineered drawings and calculations will also be provided for the products. Products will be shipped to Miller Park (Delray Beach, Florida) and will be professionally installed on site. Scope to include truck unloading, permitting, and materials to construct concrete footings as recommended by the engineered footing details.

Sincerely,

Jeremy Purkis
Jeremy Purkis
Design Consultant
Encl.



4150 S.W. 19 Street · Ocala, FL 34474

Tel.: 352/237-0135 · TOLL-FREE: 1-800-609-6066 · FAX: 352/237-2256

e-mail: info@shadesystemsinc.com

April 5, 2017

City of Delray Beach
100 NW 1st Ave
Delray Beach, FL 33444

**RE: Bid #2017-049, Miller Park Shade System - 2:30 P.M.
April 11, 2017**

Statement of Organization:

- Shade Systems Inc.
- 4150 SW 19 Street, Ocala, FL 34474
- PH: 800-609-6066
- Fax: 352-237-2256
- jeremy@shadesystemsinc.com
- www.shadesystemsinc.com
- Corporation
- FEIN: 42-1571783
- Hours: M-F / 8AM-5PM
- 14 Years in business
- Alan Bayman - President (PH: 800-609-6066)

Sincerely,

Jeremy Purkis
Jeremy Purkis
Design Consultant
Encl.

Form 1
Bid Submittal Signature Page

By signing this Bid, the Bidder certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: Shade Systems Inc.

Street Address: 4150 SW 19 St, Ocala, FL 34474

Mailing Address (if different from Street Address): N/A

Telephone Number(s): 800-609-6066

Fax Number(s): 352-237-2256

Email Address: jeremy@shadesystemsinc.com

Federal Identification Number: 42-1571783

Jeremy Purkis
Signature

4/7/17

Date

Jeremy Purkis - Design Consultant

Printed Name and Title

By signing this document, the Bidder agrees to all terms and conditions of the ITB and the resulting agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER TO BE BOUND BY THE TERMS OF ITS BID. FAILURE TO SUBMIT THIS FORM EXECUTED BY AN AUTHORIZED REPRESENTATIVE WHERE INDICATED SHALL RENDER THE BID NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER TO THE TERMS OF ITS BID.

Form 2
Public Entity Crimes

NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted Bidders list following a conviction for a public entity crime may not submit a Bid on a Bidder to provide any goods or services to a public entity; may not submit a Bid on a Bidder with a public entity for the construction or repair of a public building or public work; may not submit Bids on leases or real property to a public entity; may not be awarded or perform work as a Bidder, supplier, sub-Bidder, or consultant under a Bidder with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted Bidders list.

Acknowledged by:

Jeremy Purkis

Firm Name (print)

Jeremy Purkis

4/7/17

Signature

Date

Jeremy Purkis - Design Consultant

Printed Name and Title

Form 3 Drug-Free Workplace

If identical tie bids exist, preference will be given to the vendors who submit a certification with their bid/Bid certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

IDENTICAL TIE BIDS: Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or Bidderual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or Bidderual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

Jeremy Purkis

Firm Name (print)

Jeremy Purkis

4/7/17

Signature

Date

Jeremy Purkis - Design Consultant

Printed Name and Title

Form 4 Conflict of Interest Disclosure Form

The award of this ITB is subject to the provisions of Chapter 112, Florida Statutes and Palm Beach County Ordinance Section 2-443. All Bidders must disclose: the name of any officer, director, or agent who is also an employee or relative of an employee of the City.

Furthermore, all Bidders must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Bidders firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this ITB.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Select the statement below which applies to Bidder and, if applicable attach supporting information:

☐ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

Acknowledged by:

Jeremy Purkis

Firm Name (print)

Jeremy Purkis

4/7/17

Signature

Date

Jeremy Purkis - Design Consultant

Printed Name and Title

Disclose the name of any officer, director or agent of Bidder who is also an employee of the City. Disclose the name of any City employee who owns, directly or indirectly, any interest in the Bidder's firm or any of its branches. If no conflicts of interests exist enter N/A.

N/A

Form 5

Acknowledgment of Addenda

The Bidder hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this ITB. The Bidder acknowledges that it is solely responsible for ensuring that it is aware of, and in receipt of, all addenda.

ADDENDUM NUMBER	DATE RECEIVED	PRINT NAME OF AGENT	TITLE OF AGENT	SIGNATURE OF AGENT
Adm 1	3/29/17	Jeremy Purkis	Design Consultant	<i>Jeremy Purkis</i>

Shade Systems Inc.

Bidder (firm name)

Jeremy Purkis

4/7/17

Signature

Date

Jeremy Purkis - Design Consultant

Printed Name and Title

Form 6
Schedule of Pricing
Bid 2016-049
Miller Park Shade System

- A. PRICE:** Bidder must submit pricing per the requirements and specification detailed in this ITB.
- B. ALTERNATE PRODUCTS:** Alternate products of equal specifications will be considered. In order for an alternate product to be considered, a request must be made by Bidder prior to the Deadline for Delivery of Questions. Bidder may be required and must submit information and documentation supporting their claim that the purported alternate is equal to the product specified in this ITB with its request for consideration. The City in its sole discretion will determine if the alternate product meets the requirements of this ITB. If an alternative is approved by the City, an addendum will be issued acknowledging the approved alternate product and allowing Bids to be submitted with the alternate product.

ITEM	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	4	EA	Offset T-Cantilever (15x30x12)	\$ 5,606.60	\$ 22,426.40
2	1	EA	Engineered drawings and calculations	\$ 900.00	\$ 900.00
3	1	EA	Shipping to Delray Beach, FL	\$ 1,600.00	\$ 1,600.00
4	1	EA	Professional Installation	\$ 18,500.00	\$ 18,500.00
TOTAL BID PRICE					\$ 43,426.40

C. MANUFACTURER

MANUFACTURER	MODEL
Shade Systems Inc.	OTC153012 - Offset T-Cantilever

C. SUPPORTING DOCUMENTATION:

Submit the following supporting documentation with your Schedule of Pricing:

- D. JOINT BIDDING, CO-OPERATIVE PURCHASING AGREEMENT:** Will extend same price, terms, and conditions of this bid to other Palm Beach, Martin and Broward County Governmental agencies?

☒ Yes

☐ No

D. BID INFORMATION WAS OBTAINED FROM:

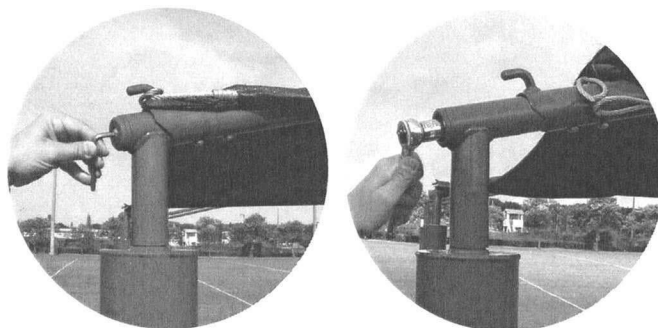
☒ BidSync ☐ Newspaper Ad ☐ City Hall ☒ City Website

☐ Other (specify) _____

Why choose Shade Systems™?

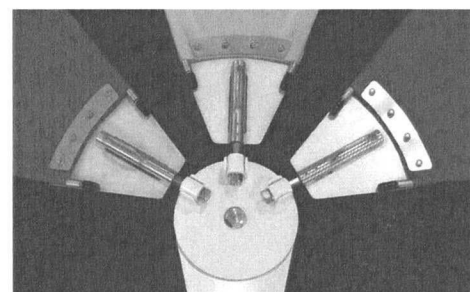
✓ Turn-N-Slide™ Easy Fastening System

- Makes it easy to remove and re-attach the fabric canopy for the winter season or in case of severe storm such as hurricanes (most other shade companies' products are permanent and require professional installers to remove and re-install the canopy).
- Only patented and time-tested system of its kind – in continuous use nationwide since 2003
- See our demonstration video at:
<http://shadesystemsinc.com/turnslide/turn-n-slide-video/>



✓ One-Point 'Sail' Attachment System

- No need to thread messy cables – each corner of the Sail fabric canopy features a stainless steel bracket with just one tensioning bolt to easily attach or remove the canopy. Cables are permanently concealed in the hems and terminate in the stainless steel bracket – you never have to touch them!
- See our demonstration video at:
<http://shadesystemsinc.com/sails/sails-video/>



✓ Extensive use of stainless steel for maximum corrosion resistance

- All stainless steel hardware
- All stainless steel cables

✓ 100% U.S. made – All under one roof in our Florida factory!

- Watch our 5-minute Factory Tour video:
<http://shadesystemsinc.com/about-us/factory-tour-video/>

✓ Most comprehensive warranties in the industry

20 yrs on metal frames against rust-through corrosion

10 yrs on CoolNet™ shade fabric against deterioration

10 yrs on CoolNet™ stitching thread against deterioration

10 yrs on Turn-N-Slide™ Easy Fastening System

(And none of the above warranties are pro-rated!)

✓ Fire Rated

- CoolNet™ Shade Fabric is treated with fire retardants, and passes the requirements established under the NFPA 701 Test Method 2 test standards for flammability, including the accelerated water leaching protocol. Ask for a copy of the test results.

✓ Maximum U.V. protection

- Up to 99% U.V. screening protects against sun overexposure
- Reduces temperatures by up to 15-20 degrees
- Extends the life of playground equipment and other property underneath



Shade Systems, Inc.
4150 SW 19th Street
Ocala, FL 34474

Toll Free: 1.800.609.6066
Local: 352.237.0135
Fax: 352.237.2256
RidSync

e-mail: info@shadesystemsinc.com
web: www.shadesystemsinc.com

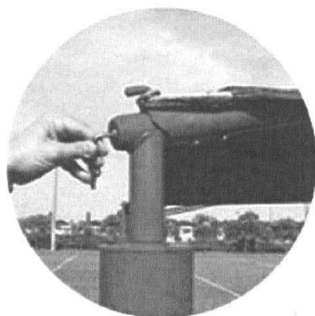
Turn-N-Slide™ by Shade Systems Blows Away the Competition!

Our Turn-N-Slide is the original time-tested canopy removal system for fast and easy release in case of hurricanes. And, after the storm has passed, only the Turn-N-Slide makes canopy re-attachment a breeze!

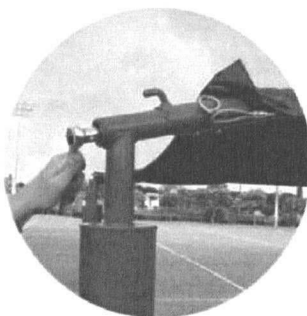
See a brief video of how it works here: <http://shadesystemsinc.com/turnslide/turn-n-slide-video/>

Compare our proven Turn-N-Slide to the competition's 'Quick Release'

Turn-N-Slide by Shade Systems

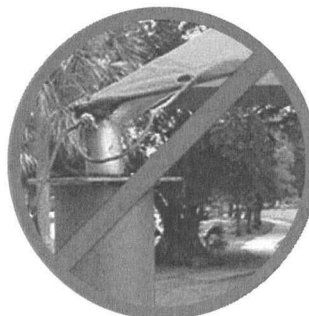


Step 1:
Use our special vandal-resistant tool to remove access cap



Step 2:
Turn concealed nut using a standard socket wrench. Attachment hook moves backward, releasing the canopy cables.

The Competition



Messy Cables



Slot in rafter allows water corrosion

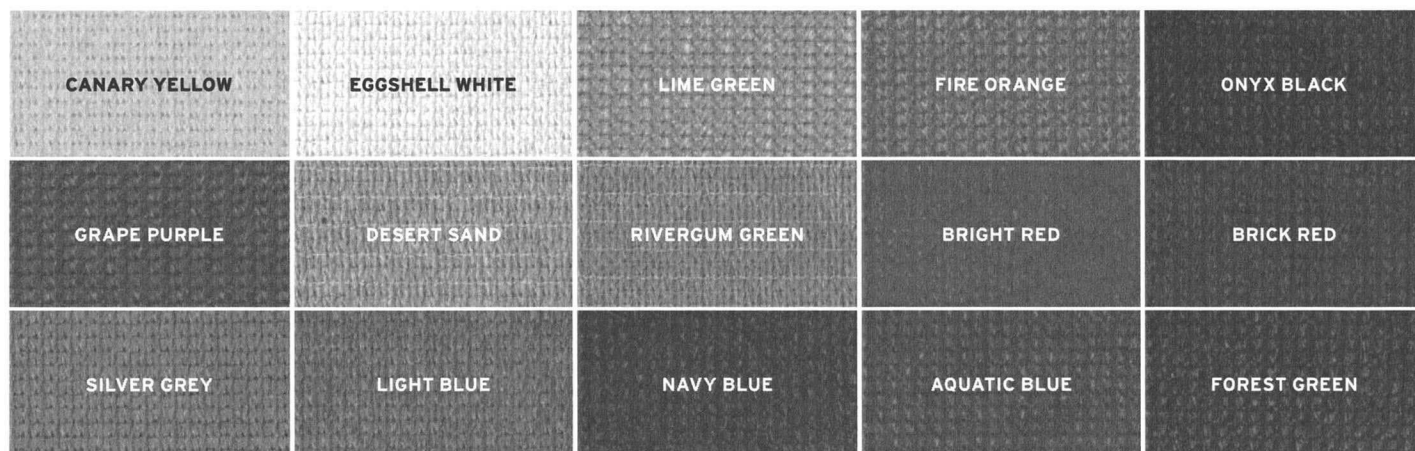
The Turn-N-Slide Advantages

- ✓ It's on every rafter corner - not just opposite corners.
- ✓ Uses independent cables factory-inserted in each hem - not a continuous cable which needs to be cut and clamped in the field.
- ✓ Needs no customer-supplied special tools except for a common socket wrench.
- ✓ Rafters are sealed at the top and do not allow any moisture to enter the mechanism.
- ✓ Attachment hook is on a moving sleeve, spreading the load exerted by the cables over the entire rafter strength for long-term durability.
- ✓ Turn-N-Slide is the only such system in continuous use for over 10 years, and the only one which comes covered by its own written 10 year warranty against failure.
- ✓ The Turn-N-Slide comes with a 5-minute instructional video - great to remind staff how to remove the canopy after an absence of hurricanes for a few years have dulled our memory!

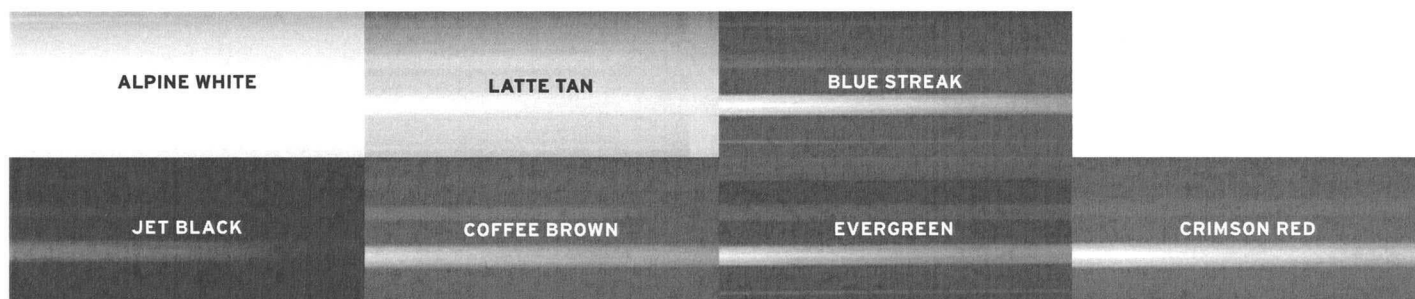
How the Competition Falls Short

- ⊗ If the competition even offers a built-in mechanism, beware that it may be installed on only opposite corners, which does not work as well and makes canopy removal and re-attachment a chore.
- ⊗ Competition uses a continuous cable around the entire perimeter of the canopy which needs to be threaded through the hems evenly and clamped tight by an installer.
- ⊗ Competition's continuous cables require a "come along" or winch to tighten - very difficult to do.
- ⊗ At least one competitor cuts a slot in the top of the rafter for the hook to protrude through, which allows water and debris to enter the mechanism and can cause corrosion and failure.
- ⊗ A competitor attaches the hook directly to the althread rod inside which is weaker than the entire rafter - high wind speeds can cause the rod to bend and fail.
- ⊗ Competitors' inferior imitations have not been on the market as long, have not been through any hurricanes, and do not have a published warranty against failure.
- ⊗ Competitors do not offer an instructional video of their mechanism.

CoolNet™ has been specifically developed as a very strong and durable U.V. protection fabric for use with Shade Systems™ outdoor structures. Our fabrics combine maximum sun protection with strength and durability to ensure maintenance-free exterior performance.



Powder-Coat Colors All steel tubing components are manufactured with a bright and durable polyester powder-coated finish. Standard powder-coat colors are shown below, with many optional custom colors available upon request.



Post Pads Shade Systems protective padding is ideal for cushioning accidental bumps by young and old against our steel posts. Available in a variety of colors to match our standard powder-coat colors and sizes to fit all our structural posts, pads consist of exterior grade foam filler encased in high-gloss easy-to-clean flame-retardant vinyl. All pads are 6' high and fastened to posts with heavy-duty all weather plastic zippers.



ALPINE WHITE

JET BLACK

LATTE TAN

BLUE STREAK

EVERGREEN

Actual fabric and metal colors may vary from representations shown here. Sample fabric swatches and metal color chips are available upon request. For further details please refer to Technical Specifications and Warranty information at: <http://shadesystemsinc.com/specs-warranty/>

**LIMITED WARRANTY**

Effective 12/1/10

Shade Systems, Inc. warrants that the equipment sold will conform in kind and quality to the specifications listed in the Order Acknowledgment and will be free of defects in workmanship or materials. Shade Systems further warrants:

- **LIMITED 20 YEAR WARRANTY** on all upright posts and support structure frames against failure due to rust-through corrosion. This warranty excludes any cosmetic issues.
- **LIMITED 10 YEAR WARRANTY** on all CoolNet™ fabrics, threads, and cables against degradation, cracking or material breakdown resulting from ultra-violet exposure, mold, and mildew, as well as on Turn-N-Slide™ fastening device. This warranty excludes fading or failure of fabric due to chemical erosion or flying or falling objects.
- **LIMITED 3 YEAR WARRANTY** on all WeatherNet™ fabrics and threads against degradation, cracking or material breakdown resulting from ultra-violet exposure, mold, and mildew. This warranty excludes fading or failure of fabric due to chemical erosion or flying or falling objects.
- **LIMITED 1 YEAR WARRANTY** for structural failure of moving parts, powder-coated finish, or any other product or part not covered by one of the above warranties.

All above warranties commence on the date of the Seller's invoice.

Should any failure to conform to the above express warranties appear within the applicable warranty period, Seller shall, upon being notified in writing promptly after discovery of the defect and within the applicable warranty period, correct such non-conformity at the sole option of the Seller either by repairing any defective part or parts, or by making available a replacement part within 60 days of written notification. Seller shall deliver the repaired or replacement part or parts to the site free of charge, but will not be responsible for providing labor or the cost of labor for the removal of the defective part or parts, transportation or its associated costs to return to Seller's factory parts to be replaced or repaired, or the installation of any replacement part or parts. Replacement parts will be warranted for remainder of original warranty.

This Warranty is exclusive and in lieu of all other warranties, whether express or implied, including but not limited to any warranty of merchantability or of fitness for a particular purpose. The remedies hereby provided shall be the exclusive and sole remedies of the purchaser. Seller shall not be liable for any direct, indirect, special, incidental or consequential damages.

Seller neither assumes nor authorizes any employee, representative or any other person to assume for Seller any other liability in connection with the sale or use of the structures sold, and there are no oral agreements or warranties collateral to or affecting the agreement.

The warranty stated above is valid only if the structures are erected in conformity with the layout plan and/or installation instructions furnished by the Seller; have been maintained and inspected in accordance with the Seller's instructions and other normal and prudent practices; have been subjected to normal use for the purpose for which the goods were designed; have not been subjected to misuse, negligence, vandalism, or accident; have not been subjected to additional or substitution of parts; and have not been modified, altered, or repaired by persons other than the Seller's designees in any respect which, in the judgment of Seller, affects the condition or operation of structures.

To make a claim, send your written statement of claim, along with the original invoice number to:
Shade Systems, Inc. • 4150 S.W. 19 Street • Ocala, FL 34474



4150 S.W. 19 Street · Ocala, FL 34474

Tel.: 352/237-0135

TOLL-FREE: 1-800-609-6066

FAX: 352/237-2256

e-mail: info@shadesystemsinc.com

CUSTOMER REFERENCES

The following is a partial selection of local customers who may be contacted and interviewed about their experiences with Shade Systems products and service:

Miami-Dade County Parks Dept.

ATTN: Mr. Michael Bedell, Landscape Architect - Tel.: 305-755-7891

Projects & Duration: Numerous shade structures at multiple locations since 2004

City of Miami Beach Parks & Rec.

ATTN: Mr. Carlos Da Cruz

Projects & Duration: Numerous shade structures at various locations since 2004

Tel.: 786/412-6254

City of Fort Lauderdale Parks & Rec.

ATTN: Mr. Thomas White, Landscape Architect - Tel.: 954-828-5350

Projects & Duration: Numerous shade structures at multiple locations since 2005

City of Plano, Texas

ATTN: Mr. Kevin Murray, Parks Supt.

Project: Russell Creek Park – multiple Cantilevers on sports fields installed since 2009

Tel.: 972-941-7265

City of Tamarac Parks & Rec.

ATTN: Mr. Greg Warner, Director

Projects & Duration: Numerous shade structures at multiple locations since 2006

Tel.: 954/597-3638

City of Margate Parks & Rec.

ATTN: Mr. Mike Jones, Director

Projects & Duration: Numerous shade structures at multiple locations since 2007

Tel.: 954/444-7077

City of Dania Beach Recreation

ATTN: Mr. Mark Felicetty, Director

Projects & Duration: Numerous shade structures at multiple locations since 2014

Tel.: 954-924-6800 x3730

City of Clearwater Parks & Recreation

ATTN: Mr. Leroy Chin

Projects & Duration: Numerous shade structures at multiple locations since 2005

Tel.: 727/224-7101

City of Brush, Colorado

ATTN: Mr. Dwight Andersen, Parks Maintenance Supervisor

Projects & Duration: Doty Pond 2014

Tel.: 970/768-4327