

Form 1
Bid Submittal Signature Page

By signing this Bid, the Bidder certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: ARI Phoenix, Inc.

Street Address: 4119 Binion Way, Lebanon, OH 45036

Mailing Address (if different from Street Address): _____

Telephone Number(s): 703-359-6265

Fax Number(s): 703-359-6405

Email Address: peggybuel@ari-hetra.com

Federal Identification Number: 47-4503033

Peggy Buel 3-22-17
Signature Date

Peggy Buel, Project Director
Printed Name and Title

By signing this document, the Bidder agrees to all terms and conditions of the ITB and the resulting agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF BIDDER TO BE BOUND BY THE TERMS OF ITS BID. FAILURE TO SUBMIT THIS FORM EXECUTED BY AN AUTHORIZED REPRESENTATIVE WHERE INDICATED SHALL RENDER THE BID NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY BID THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE BIDDER TO THE TERMS OF ITS BID.

Form 2
Public Entity Crimes

NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted Bidders list following a conviction for a public entity crime may not submit a Bid on a Bidder to provide any goods or services to a public entity; may not submit a Bid on a Bidder with a public entity for the construction or repair of a public building or public work; may not submit Bids on leases or real property to a public entity; may not be awarded or perform work as a Bidder, supplier, sub-Bidder, or consultant under a Bidder with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted Bidders list.

Acknowledged by:

ART Phoenix, Inc.
Firm Name (print)

Peggy Buel
Signature

3-22-17
Date

Peggy Buel, Project Director
Printed Name and Title

Form 3
Drug-Free Workplace

If identical tie bids exist, preference will be given to the vendors who submit a certification with their bid/Bid certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

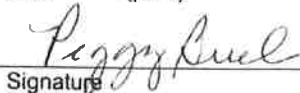
IDENTICAL TIE BIDS: Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or Bidder services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or Bidder services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

ARI Phoenix, Inc.

Firm Name (print)



Signature

3-22-17

Date

Peggy Buel, Project Director

Printed Name and Title

Form 4
Conflict of Interest Disclosure Form

The award of this ITB is subject to the provisions of Chapter 112, Florida Statutes and Palm Beach County Ordinance Section 2-443. All Bidders must disclose: the name of any officer, director, or agent who is also an employee or relative of an employee of the City.

Furthermore, all Bidders must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Bidders firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this ITB.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Select the statement below which applies to Bidder and, if applicable attach supporting information:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

Acknowledged by:

ARI Phoenix, Inc.
Firm Name (print)

Peggy Buel
Signature

3/22/17
Date

Peggy Buel, Project Director
Printed Name and Title

Disclose the name of any officer, director or agent of Bidder who is also an employee of the City. Disclose the name of any City employee who owns, directly or indirectly, any interest in the Bidder's firm or any of its branches. If no conflicts of interests exist enter N/A.

Form 5

Acknowledgment of Addenda

The Bidder hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this ITB. The Bidder acknowledges that it is solely responsible for ensuring that it is aware of, and in receipt of, all addenda.

ADDENDUM NUMBER	DATE RECEIVED	PRINT NAME OF AGENT	TITLE OF AGENT	SIGNATURE OF AGENT
<i>none</i>				

ARI Phoenix, Inc.

Bidder (firm name)

Peggy Buel

Signature

3-22-17

Date

Peggy Buel, Project Director

Printed Name and Title

Form 6
Schedule of Pricing
Bid 2016-050
Vehicles Lifts, Equipment and Installation

- A. PRICE:** Bidder must submit pricing per the requirements and specification detailed in this ITB. Pricing must include (1) an operational test for each delivered lift; (2) up to four hours of on-site training to City staff in the use, care and maintenance of the vehicle lifts (one training session for each delivery); and (3) all delivery costs to the City of Delray Beach Environmental Services Department, Fleet Management Division.

ITEM	QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	4	EA	ARI-HETRA heavy-duty mobile vehicle lift, Model HDML-9-4-AE	\$ 9,093.75	\$ 36,375.00
TOTAL BID PRICE					\$ 36,375.00

TOTAL BID PRICE IN LETTERS: Thirty-six thousand three hundred seventy-five Dollars and no/cents

B. WARRANTY

Provide details of the manufacturer's warranty as well as any additional warranty provided by Bidder.

C. SUPPORTING DOCUMENTATION:

Submit the following supporting documentation with your Schedule of Pricing: Technical product manual.

- D. JOINT BIDDING, CO-OPERATIVE PURCHASING AGREEMENT:** Bidder will extend same price, terms, and conditions of this bid to other Palm Beach, Martin and Broward County Governmental agencies?

☒ Yes ☐ No

C. BID INFORMATION WAS OBTAINED FROM:

☐ BidSync ☐ Newspaper Ad ☐ City Hall ☐ City Website

☒ Other (specify) Purchasing Agent emailed the documents.

**CITY
INVITATION TO BID
2017-050
Vehicles Lifts and Equipment**

CONFIRMATION OF RECEIPT OF BID

Title:	Vehicles Lifts, Equipment and Installation
Bidder Name:	ARI Phoenix, Inc.

This **Confirmation of Receipt of Bid** form may be used by Bidders who choose the hard copy (paper) bid submission method for delivery of Bids. Keep this form separate from the bid response. Prior to delivery of the bid response to the City Hall Lobby reception desk, Bidder should fill in the Bidder name in the space provided above. At the time of delivery, present this form to the receptionist who will date and time stamp the form confirming receipt. Bidders should keep this form with their records.

Submission Deadline:

April 11, 2017, by 2:00 P.M. ET

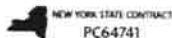
Deliver to:

**City of Delray Beach
City Hall Lobby Reception Desk
100 N.W. 1st Avenue
Delray Beach, Florida, 33444**

**City of Delray Beach
Confirmation of Receipt (Date/Time
Stamp):**



**lifting systems
exhaust systems
wheel service**



ARI PHOENIX, INC.
4119 Binion Way
Lebanon, OH 45036

Toll Free: (800) 562-3250
Telephone: (513) 229 3750
Fax: (703) 359-6405

Website: www.ari-hetra.com
E-Mail: webmaster@ari-hetra.com



March 22, 2017

THIS IS A LETTER OF INTENT TO:

The City of Delray Beach
Purchasing Dept

RE: ITB NO.: 2017-050

To furnish an ARI-Hetra Heavy-Duty mobile vehicle lift, Model HDML-9-4-AE FOB destination. We are committed to deliver and setup this equipment and provide up to four (4) hours of training to users.

We will extend this price to co-operating purchase agencies.

Our representative overseeing this project is as follows:

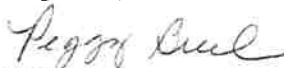
Dale Camposano
Regional Sales Manager
dalecamposano@ari-hetra.com
321-412-9869
10500 Battlevue Pkwy S: 110
Manassas, VA 20109

Bidder primary representative is as follows:

Peggy Buel
Project Director
peggybuel@ari-hetra.com
703-359-6265 x 208
4119 Binion Way
Lebanon, OH 45036

Thank you for the opportunity to offer our equipment.

Regards,


Peggy Buel
Project Director



ARI Phoenix, Inc.

12775 Randolph Ridge Lane
Manassas, VA 20109

4119 Binion Way
Lebanon, OH 45036

Toll Free: (800) 562-3250
Phone: (703) 359-6265
Fax: (703) 359-6405

web: www.ari-hetra.com
Email: webmaster@ari-hetra.com

City of Delray Beach
Purchasing Dept.

RE: ITB No.: 2017-050 Bidder's Statement of Organization

ARI Phoenix, Inc.
Dba ARI-Hetra
4119 Binion Way
Lebanon, OH 45036
703-359-6265
FAX: 703-359-6405
info@ari-hetra.com
www.ari-hetra.com
Corporation
47-4503033

Business establish: 7/29/15 as an asset purchase of Automotive Resources, Inc. in business since 1988

Corporate Address: 4119 Binion Way, Lebanon, OH 45036

Regional Sales Manager in Florida: Dale Camposano, 1443 Vestavia Circle, Melbourne, FL 32940
321-412-9869

Owner – Gary Hudson – 224 Rugby Avenue, Terrace Park, OH 45174 phone: 703-359-6265 x 100

Vice President of Sales – 14484 Chemberry Circle, Haymarket, VA 20169

ARI Phoenix, Inc. is the manufacturer of the HDML-9-4-AE which is being bid. We have no distributors as we market directly to our customers.

Search Results

REGISTRATION RESULTS

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REGISTRATION RESULTS

REGISTRATION RESULTS
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You will receive certificates of registration or other official notification by mail within ten days. If you registered for sales and use tax or communications services tax and need to make resale purchases before receipt of certificates, your suppliers may use the Department's resale certificate verification system at <https://sunfax.state.fl.us/iri/portal/anonymous>, or may call 877-FL RESALE (877-357-3725) to obtain a transaction authorization code for your resale purchases.

Comments:

If you did not enroll in the e-Services program to file and pay taxes electronically when you registered, you may wish to do so. Learn more about e-Services at <http://dor.myflorida.com/dor>.

A **start-up kit for new business owners** is available for you to view, download or print.

If you are interested in becoming a Florida Lottery Retailer, learn more at <http://www.flalottery.com/site/retailers.do>

If you require further assistance, you may call or visit your local taxpayer service center:

ACCOUNT CREATION UNIT
ACCOUNT MANAGEMENT, MS 1-5730
TALLAHASSEE, FL 32399-0160
850-617-8296

You may also call Taxpayer Services at 800-352-3671. Telephones are staffed from 8:00 a.m. to 5:00 p.m., ET, Monday through Friday.

Restart Search

Print

Close

MOBILE LIFTING SYSTEM

LINE POWERED

The ARI-HETRA advanced Mobile Lift System is built for durability and many years of service. It provides you with absolute control by providing a direct connection to each post in the system. This allows you to safely lift heavy vehicles without the need for complicated or finicky synchronization issues. In addition to its strength, versatility and high safety standards, the HDML-AE Mobile Lifting System offers so much more.

Absolute Control - Direct Connection, ensures safety and productivity.

Highlights:

Durable

- Engineered for years of service in demanding environments.
- Proven daily by thousands of Customers since 1988.

Tight Turning Radius & Small Footprint

- Turning radius allows maneuverability in confined shops.
- Can be stored with minimum space usage.

Thin, Thick Support Column

- Thick steel "H" beam ~ 5x rated strength capacity.

Self Diagnostics

- Operating status.
- Error codes & fault information.

Compatibility

- Compatible with legacy ARI-HETRA systems.

Available on GSA Schedule

Made in the USA

Safety Features:

Electrical Cables

- Absolute control of lifting system.
- Direct connection between all lifting posts.
- No need to Sync or reboot.

Electronic Overload Protection

- Shuts system down if load exceeds rated capacity.

Emergency Stop Button

- Emergency switch completely stops entire system.

Safety Braking System

- Motor brake is engaged until power is applied.

Certified Heavy-Duty Vehicle Lift

- ANSI/ALI ALCTV - 2011
- U.L. STD 201
- CAN/CSA STD C 22.2 No. 68
- Third-party tested by MET Labs.

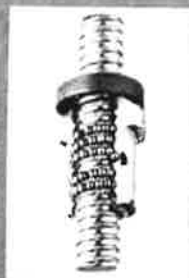


ARI
hetra
lifting systems
aircraft systems
wheel service



   
800-562-3250
www.ari-hetra.com





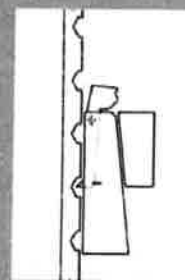
Ball Screw Design

- Longer life than Acme thread.
- No leaking seals like Hydraulics.
- 6-Race 90 Ball bearings Sealed with grease fitting.
- Low friction.
- 10-year life expectancy. (5 year warranty)



LED Control Panel

- Load cell displays weight at each post.
- Lifted height displayed for absolute control in restricted space.
- Displays in either standard or metric units.

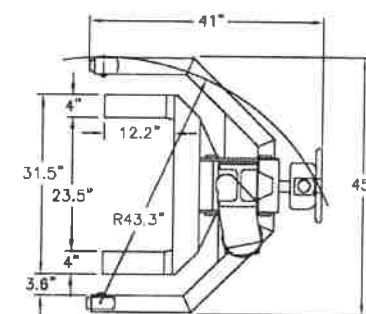
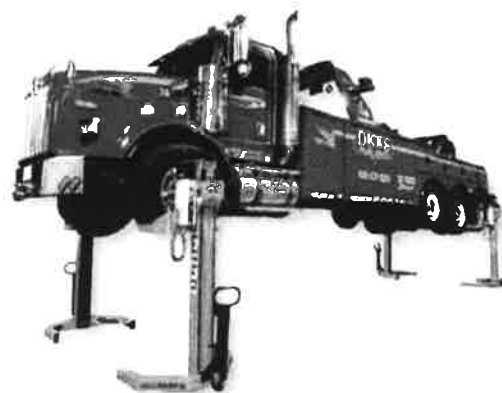


Mechanical Safety



- Wedge-type safety device automatically locks between lifting carriage & H beam if needed.
- Uses downward force and load weight to lock in place.

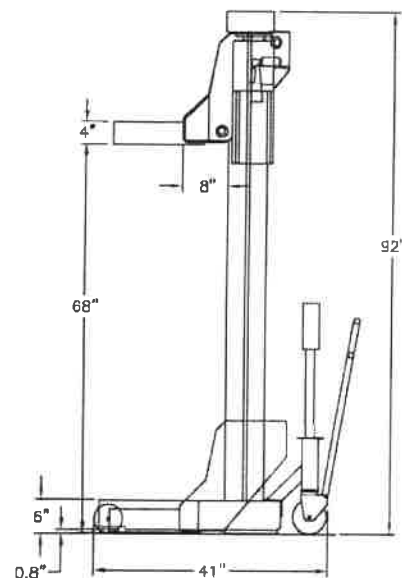
Engineering

- Top-mounted gearbox, motor assembly and double-acting disc brake are housed in a watertight aluminum extrusion.
- Lifting is achieved through a hardened, ball-bearing screw nut assembly suspended from the top of the column.
- Security devices are built into the electrical system, which stops the lift from operating in case of an electrical failure or overload.
- The slim design allows optimum visibility in shop.



Technical Data

MODEL SPECIFICATION	# OF COLUMNS	CAPACITY PER COLUMN	TOTAL CAPACITY	MOTOR CAPACITY	POWER CONSUMPTION	APPLICATION	MASS PER COLUMN	MOTOR CAPACITY PER COLUMN
HDML-6-4-AE	4	12,000 LB.	48,000 LB.	8 HP	208-230/460-480 VOLTS 30/15 AMPS		1,100 LB.	2.0 HP
HDML-8-4-AE		15,000 LB.	60,000 LB.		208-230/460-480 VOLTS 30/15 AMPS			2.0 HP
HDML-9-4-AE		16,000 LB.	64,000 LB.		208-230/460-480 VOLTS 30/15 AMPS			2.0 HP
HDML-10-4-AE		18,000 LB.	72,000 LB.		208-230/460-480 VOLTS 30/15 AMPS			2.0 HP
HDML-12-4-AE		25,000 LB.	100,000 LB.		208-230/460-480 VOLTS 50/20 AMPS			2.0 HP
HDML-6-6-AE	6	12,000 LB.	72,000 LB.	12 HP	208-230/460-480 VOLTS 50/20 AMPS		1,100 LB.	2.0 HP
HDML-8-6-AE		15,000 LB.	90,000 LB.		208-230/460-480 VOLTS 50/20 AMPS			2.0 HP
HDML-9-6-AE		16,000 LB.	96,000 LB.		208-230/460-480 VOLTS 50/20 AMPS			2.0 HP
HDML-10-6-AE		18,000 LB.	108,000 LB.		208-230/460-480 VOLTS 50/20 AMPS			2.0 HP
HDML-12-6-AE		25,000 LB.	150,000 LB.		208-230/460-480 VOLTS 50/20 AMPS			2.0 HP



System can easily be configured for either 220 or 440 volts.

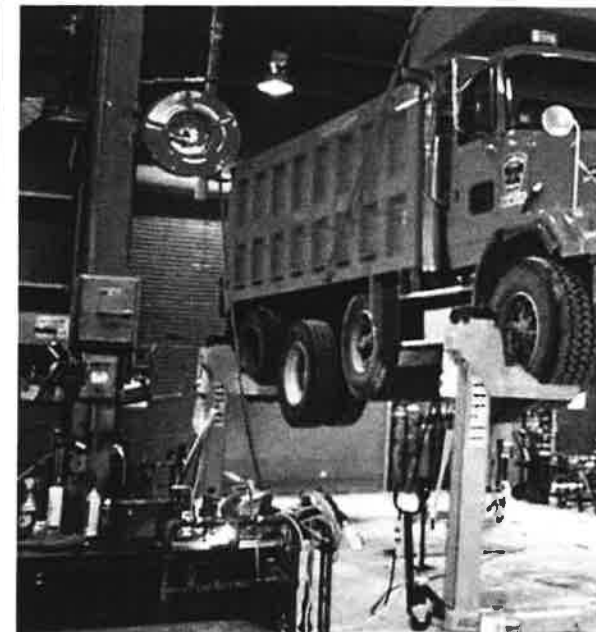
Dimensions for HDML 8-AI



HDML LIFTING SYSTEMS

The Heavy Duty Mobile Lift (HDML) system is the heart of the ARI-HETRA product line. No other system matches it for safety, flexibility, and ease-of-use. In configurations of 2, 4, 6 or 8 posts with lifting capacities ranging from 12,000 to 40,000 pounds per post; there is an HDML system for your needs.

MADE IN
USA



Custom paint available upon request



**lifting systems
exhaust systems
wheel service**



Schedule



PC64741



HGACBuy



ARI-HETRA

10500 Battleview Parkway, Suite 110
Manassas, VA 20109

Phone: (703) 359-6265
(800) 562-3250

Fax: (703) 359-6405

Website: www.ari-hetra.com

E-Mail: webmaster@ari-hetra.com



ARI-HETRA

HDML MOBILE LIFTING SYSTEM

STATEMENT OF WARRANTY

There is a five (5) year warranty on all mechanical and structural components of the **ARI-HETRA** lifting system. **ARI-HETRA** shall replace all electrical parts for the first two (2) years returned to the factory, and upon inspection by **ARI-HETRA** prove to be defective.

ARI-HETRA shall pay for reasonable costs of transportation and labor for replacement of said parts for the warranty period. This warranty shall not apply unless the product is installed, operated, used and maintained in accordance with **ARI-HETRA** specifications, as set forth in the **ARI-HETRA's** "Operation & Service Instructions" (Manual).

This warranty does not cover normal maintenance or adjustments, damage or malfunction caused by improper handling, installation, abuse, misuse, overloading, negligence, carelessness of operation, or normal wear and tear. In addition, this warranty does not cover equipment when unauthorized repairs have been attempted or carried out by anyone other than an **ARI-HETRA** authorized service representative.

All HDML Mobile Lifting Systems may not to be removed from delivered skid, without an ARI installation service technician being present, or product warranty will be voided

This warranty is exclusive and is in lieu of all other warranties expressed or implied, including any implied warranty of merchantability or of fitness for a particular purpose, which implied warranties, are hereby expressly excluded.

The remedies described are exclusive and in no event shall **ARI-HETRA** be liable for special, consequential or incidental damages for the breach of, or delay in performance of the warranty.

This warranty shall be governed by the laws of the Commonwealth of Virginia, and shall be subject to the exclusive jurisdiction of the Court in the Commonwealth of Virginia, County of Prince William.

HDML MLS-SW-2016

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show ARI PHOENIX, INC., an Ohio corporation, Charter No. 2410252, having its principal location in Cincinnati, County of Hamilton, was incorporated on July 13, 2015 and is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 4th day of May, A.D. 2016.*

Jon Husted

Ohio Secretary of State

Validation Number: 201612503690

ARI PHOENIX, INC.
AFFIDAVIT
Statement on Purchase of Assets – ARI Phoenix, Inc. from Automotive Resources, Inc.

April 12, 2017

James Mock
ARI Phoenix, Inc.
Chief Financial Officer
4119 Binion Way
Lebanon, OH 45036

Jose Hidalgo
Purchasing Agent
PH: 561-243-7129, ext. 1814
Email: hidalgoj@mydelraybeach.com

Dear Mr. Hidalgo:

This is to formally attest that ARI Phoenix, Inc., an S-Corporation founded on July 13, 2015 in the State of Ohio, purchased the assets of the company named Automotive Resources, Inc. of Virginia.

New Company - ARI Phoenix, Inc.	Old Company - Automotive Resources, Inc.
FEIN # 47-4503033	FEIN # 54-1474478
4119 Binion Way Lebanon, OH 45036	12775 Randolph Lane Manassas, VA 20109

It is important to note that this July 13, 2015, transaction was an "asset only" transaction in which ARI Phoenix, Inc. acquired use of trademarks, facilities and equipment but assumed no legal-, financial- or employee-related liabilities, obligations or commitments. A continuation of business was maintained.

All business transacted prior to July 13, 2015 is legally bound to Automotive Resources, Inc. while all business transacted thereafter is bound to ARI Phoenix, Inc.

Legal Attestation

James Mock
Chief Financial Officer
April 12, 2017, 2017

Sworn & Subscribed by Jim Mock
this 12th day of April 2017



Stacie D. Bennington
Notary Public, State of Ohio
My Commission Expires 01-26-2018



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
07/13/2015	201519402494	DOMESTIC FOR PROFIT CORP - ARTICLES (ARF)	125.00	200.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

KATZ TELLER BRANT HILD
255 E FIFTH STREET SUITE 2400
CINCINNATI, US 45202

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted
2410252

It is hereby certified that the Secretary of State of Ohio has custody of the business records for
ARI PHOENIX, INC.

and, that said business records show the filing and recording of:

Document(s)

DOMESTIC FOR PROFIT CORP - ARTICLES

Effective Date: 07/13/2015

Document No(s):

201519402494



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio this
13th day of July, A.D. 2015.

Jon Husted

Ohio Secretary of State

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show ARI PHOENIX, INC., an Ohio corporation, Charter No. 2410252, having its principal location in Cincinnati, County of Hamilton, was incorporated on July 13, 2015 and is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 13th day of January, A.D. 2017.*

A handwritten signature in cursive script that reads "Jon Husted".

Ohio Secretary of State

Validation Number: 201701303708