



Mr. John Bullard
City of Delray Beach
Via Email

7/18/2017

Dear John,

I am pleased to offer the following pricing on PVS Technologies Liquid Ferric Chloride. PVS Technologies would like to extend the same terms to Delray Beach that we offered Palm Beach County in the recently settled bid contract #14-035R/SWC. The pricing represented here is equal to or lower than the current pricing between PVS and any other governmental entity in the State of Florida.

When you sign this document, PVS Technologies will extend Delray Beach the following pricing below from the signature date forward.

Please see the details below and sign and return the document if you are in agreement.

Product:	Ferric Chloride 37% - 42%
Price:	New agreement date through 7/1/15 \$1.47 per Gallon
F.O.B:	Delivered- City of Delray Beach Water Treatment Plant
Package:	Bulk Tank Truck- 45,000 pound minimum
Terms:	Net 30 Days
Conditions:	Demurrage- 2 hrs. Free, \$50.00/hr. thereafter Weekend/Holiday delivery \$100/\$150
Contract Period:	7/2/14 through 7/1/15 (4 possible renewal options)

Marc Veale
Senior Account Manager/ Product Manager
PVS Technologies
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