

City of Delray Beach  
Final Ranking Form

Eng. Design Services, SW 4th St, SW 6th St, and SW 7th Ave  
RFQ No. 2017-032

| 1. Experience, Background, References          | Xavier Falconi | Kevin Matthews | Begoña Krane | Score | Experience, Background, References<br>30 Points   |  |
|--|----------------|----------------|--------------|-------|---|--|
|  |                |                |              |       | Strengths   | Weaknesses   |
| A.D.A. Engineering, Inc                        | 24.0           | 27.0           | 24.0         | 25.0  | strong experience and work proposals, composed handbook for FDOT projects on hydarulic moidel drainage system, experience in hydrolic systems, good experience and good references, good experience with drainage construction, well defines categories of experience, strong experience with stormwater projects                       | No DB experience, not much experience working with the City, mostly done work in Dade County   |
|  |                |                |              |       |   |  |
|  |                |                |              |       |   |  |
| AECOM Technical Services, Inc                  | 25.0           | 26.0           | 26.0         | 25.7  | Strong local roadway design experience in south Florida and Palm Beach County, good experience with drainage and utilities, client references were pretty good, good team of people.  | No listed pending litigations, just a statement saying that there are possibly many. Oversight in transitional design services might be potential issues, not FDOT right of way experience, I would liked to see more local experience working with the City. One reference mentioned about many Project Manager transitions over the past few years, also, some construction and design oversights. |
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| Calvin, Giordano & Associates, Inc             | 26.0           | 28.0           | 27.0         | 27.0  | strong proposal, good experience working with Delray Beach, good speed and conditioning on their processes, in general, show good experience working with the City, stron roadway design experience, good reference feedback received.  | only 2 references, did not mentioned too many awards or recognitions.  |
|  |                |                |              |       |   |  |
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| Chen Moore and Associates, Inc                 | 25.0           | 27.0           | 23.0         | 25.0  | Has working experience with the city, worked on similar project, good references, good experience working in Palm Beach, good listed on projects, good understanding of the team, they show experience working in South Florida. Listed multiple awards and recognitions, roadway experience in South Florida and in Palm Beach County. | not sure if they understand the type of work done here on the area to work and complete work on streets.   |
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|  |                |                |              |       |   |  |
| Craig A. Smith & Associates, Inc               | 20.0           | 26.0           | 21.0         | 22.3  | Good reference feedback, show good experience on various similar projects, good feedback and relevant experience, strong in design work, very stron in stormwater design, most relevant experience covered.   | only 4 references came back, mainly done projects back in 2015   |
|  |                |                |              |       |   |  |
|  |                |                |              |       |   |  |
| Kimley-Horn and Associates, Inc                | 25.0           | 29.0           | 27.0         | 27.0  | Show good experience, extensive overall experience in South Florida. Similar experience in Delray Beach, our City and South Florida. Extensive overall roadway design experience, listed multiple awards and recognitions, good reference feedback plus they are located here in Delray Beach   | Pending local litigations, lack of local transportation neighborhood involvement, will like to see more on this.   |
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|  |                |                |              |       |   |  |
| Mathews Consulting, A Baxter & Woodman Company | 25.0           | 28.0           | 29.0         | 27.3  | strong experience including experience in Palm Beach, good references reveived, good experience on working on silimar design projects, strong overall roadway design in Palm Beach County. Multiple awards and recognitions.  | Reorganized recently, ownership change.  |
|  |                |                |              |       |   |  |
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| R. J. Behar & Company, Inc                     | 14.0           | 27.0           | 28.0         | 23.0  | Lots of good experience on engineering projects, good reference feedback , most experience covered with projects, god reference feedback, listed also several awards and recognitions, strong roadway experience  | Most relevant experience, not too much explanation on neighborhood projects, didn't show an understanding on city streets  |
|  |                |                |              |       |   |  |
|  |                |                |              |       |   |  |
| Wantman Group, Inc                             | 28.0           | 28.0           | 25.0         | 27.0  | Good references and background, understands city policies and city streets, good feedback and working experience for the city and good local experience, good experience and background with the city, worked in DB on roadways, show multiple awards and recognitions.   |  |
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| 2. Similar Completed Projects                  | Xavier Falconi | Kevin Matthews | Begoña Krane | Score | Similar Completed Projects<br>15 Points  |   |
|--|----------------|----------------|--------------|-------|--|---|
|  |                |                |              |       | Strengths  | Weaknesses  |
| A.D.A. Engineering, Inc                        | 12.0           | 13.0           | 11.0         | 12.0  | Similar roadway experience in South Florida, mainly work done in Dade County, shown experience with similar projects, good expewr. With Dade county  | Did not have many references, work did not show too much experience, they would need to have shown more work done in Palm Beach County. Most of the work listed was related strictly related to storm water projects. |
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| AECOM Technical Services, Inc                  | 12.0           | 13.0           | 12.0         | 12.3  | Relevant similar experience. Experience with the City of Riviera Beach and street infrastructure improvements, show good similar completed projects, revelance of experience shown on avenues, very good strong utilities experience | most projects in other Counties, I wish they havecompleted more local projects here in the area, they did not have much neighborhood involvement  |
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| Calvin, Giordano & Associates, Inc             | 12.0           | 14.0           | 13.0         | 13.0  | Strong roadway design experience, specially with Delray Beach. Good work experience on DB similar projects, multiple similar roadway projects completed here in Delray Beach and also throughout South Florida.                      | did not see clearly their involvement with the public   |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| Chen Moore and Associates, Inc                 | 10.0           | 12.0           | 11.0         | 11.0  | show experience working on similar completed projects, gave several examples of completed work, good similar completed roadway projects and park neighborhood improvements in Broward County and also in Palm Beach County.          | Out of 20 asked project list, they only listed 5, better description on completed projects, only 4 listed, they seem to have work on projects not clearly ralated to roadway and gave only 5 projects as references.  |
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|  |                |                |              |       |  |   |
| Craig A. Smith & Associates, Inc               | 10.0           | 12.0           | 11.0         | 11.0  | similar experience in roadway work done here in Palm Beach, good at what they do,  | Most of the work is related to stormwater related projects, did not see much public involvement or experience. Some key personnel listed have limited Municipal radway design specially in developing projects        |
|  |                |                |              |       |  |   |
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| Kimley-Horn and Associates, Inc                | 13.0           | 15.0           | 14.0         | 14.0  | They have completed similar projects in Delray Beach, extensive similar roadway projects experience on US1 and others  | did not show relevant enginneering design projects  |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| Mathews Consulting, A Baxter & Woodman Company | 14.0           | 14.0           | 14.0         | 14.0  | shown similar completed roadway design projects, understanding how the City works since they have worked with the City on similar design projects like NE 1st Ave. improvements. Similar experience on completed project presented.  |   |
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| R. J. Behar & Company, Inc                     | 10.0           | 13.0           | 13.0         | 12.0  | showed similar design completed projects, shown similar multiple completed projects, listed multiple roadway design projects   | Not clear on the role RJ Behar played on some of the projects listed, not much road experience, did not addressed neighborhood issues   |
|  |                |                |              |       |  |   |
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| Wantman Group, Inc                             | 15.0           | 14.0           | 13.0         | 14.0  | Very good in depth description of similar completed project as prime, similar to what we do, understands the city procedures and policies, similar experience with DB and similar completed projects,                                |   |
|  |                |                |              |       |  |   |
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| 3. Approach to Project Management              | Xavier Falconi | Kevin Matthews | Begoña Krane | Score | Approach to Project Management<br>25 Points  |   |
|--|----------------|----------------|--------------|-------|--|---|
|  |                |                |              |       | Strengths  | Weaknesses  |
| A.D.A. Engineering, Inc                        | 20.0           | 20.0           | 17.0         | 19.0  | clear and well defined outline of the many steps involved with regard to general project approach in design. defined in general approach   | No good proposed timeframe, no public outreach or specific to the project and no outline specified to projects in regards to the RFQ, did see pictures of the area, did not see percentage of staff for project completion, no mention in public involvement. Did not show that they visited projects.  |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| AECOM Technical Services, Inc                  | 20.0           | 23.0           | 22.0         | 21.7  | Fairly good project management approach. This firm visited some sites and made specific recommendations, clear outline on their approach in order to manage projects,  | design submittal, right of way is not FDOT road, project management explanation is a little long, want to see more public outreach, did not see availability of people on projects in this area, no mention of stages on process and completion, no mention on sharing information. Only mentioned one public outreach meeting listed before design starts. |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| Calvin, Giordano & Associates, Inc             | 19.0           | 20.0           | 22.0         | 20.3  | Steps were clear and defined, did not go deep on each step. Mentioned of approach to project management with the Osceola Neighborhood although no particular reference to other specific projects  | did not go deep in approaching management of projects, did not present picture of the area, referenced to other proposal, mention of stakeholder input was very brief, preparation on plans, lack of understanding, steps are clearly defined but, they were light on the amount of details.  |
|  |                |                |              |       |  |   |
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| Chen Moore and Associates, Inc                 | 23.0           | 24.0           | 20.0         | 22.3  | Approach is very detailed and clear and specific to the project, gave description on roadway pavement design, well written approach specific to the RFQ, pictures of projects,   |   |
|  |                |                |              |       |  |   |
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| Craig A. Smith & Associates, Inc               | 20.0           | 20.0           | 21.0         | 20.3  | Did a good job in field observation, they have a very aggressive timeframe (approximate 6 months)  | Not much specific project information provided, did not demonstrate that they visited the location sites of projects, the outline is very broad in general, jumped to phase 2 at 60%, no relation to public involvement, no specifications information on project sites, did not submit a schedule chart.   |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| Kimley-Horn and Associates, Inc                | 22.0           | 23.0           | 23.0         | 22.7  | Very detailed outlined on project approach, very familiar with similar projects mentioned in the RFQ, good technical and project management and with engineering. Firm visited the project locations and seems to understand the scope.  | no depth with public involvement / outreach   |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| Mathews Consulting, A Baxter & Woodman Company | 23.0           | 23.0           | 25.0         | 23.7  | clear and detailed project approach, presented value engineering, design approach through chart, chart outline on approach, show design flow   | did reference specific projects but though they could go more in detail into each one   |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| R. J. Behar & Company, Inc                     | 15.0           | 23.0           | 22.0         | 20.0  | Firm visited project locations, provided specific design approach methods, clear outline for approach to all steps, clear outline, 61 designs, good job with site visits and specific info on projects and schedule, good job presenting scope, 100% available, everybody is equally responsible and accountable | 16 months for design, long schedule, traffic calming information was not shown  |
|  |                |                |              |       |  |   |
|  |                |                |              |       |  |   |
| Wantman Group, Inc                             | 23.0           | 23.0           | 19.0         | 21.7  | Clear outline on project approach, good outline, talked about public involvement, did reference availability chart on projects, approach to design was very good,  | did not see much project feedback, not in depth approach. Firm has knowledge in approach to projects, however it wasn't clear the sites they visited in regards to the subject area.  |
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| 4. Organizational Structure                    | Xavier Falconi | Kevin Matthews | Begoña Krane | Score | Organizational Structure<br>20 Points  |  |
|--|----------------|----------------|--------------|-------|--|--|
|  |                |                |              |       | Strengths  | Weaknesses   |
| A.D.A. Engineering, Inc                        | 15.0           | 17.0           | 15.0         | 15.7  | Most disciplines covered, clear outline of steps involved. Good approach to project design, overall good approach, good organizational structure   | Not enough public involvement, one person assign to one project, did not see geotech work, no public involvement, the key staff in miami,  |
| AECOM Technical Services, Inc                  | 16.0           | 17.0           | 16.0         | 16.3  | They have a huge team, it looks like the project manager is very busy, good thing they located in Boca Raton, good strong support network or availability 75% of the time. Most disciplines are covered. | No QA/QC , no technical advisor, didn't see an incident chart or availability for after hours work, no project workload strcuture shown.   |
| Calvin, Giordano & Associates, Inc             | 12.0           | 16.0           | 16.0         | 14.7  | most diciplines coverd, good structure   | Only lited five sub-consultants, organizational chart not extensive, no info geared public outreach, support network and availability chart, 75% average, no mention on traffic, transprtation and QA/QC and no mention on public involvement, property and public outreach is missing. The information provided does not illustrate the support structure of the firm. Too much workload. |
| Chen Moore and Associates, Inc                 | 18.0           | 18.0           | 14.0         | 16.7  | Most disciplines are covered, very comprehensive team, good public outreach, Clear list of consultants by discipline mentioned.  | Did not see a City planner, just as an observation, did not see information on current project workload. Only saw 6 sub-consultants, did not see how they will handle current workload   |
| Craig A. Smith & Associates, Inc               | 17.0           | 18.0           | 16.0         | 17.0  | Most disciplines covered, have a complete and detailed pir chart as we requested, comprehensive team   | Lack of transportation and traffic organization, no experience shown on this. Current projected workload provided is just a project status spreadsheet   |
| Kimley-Horn and Associates, Inc                | 15.0           | 17.0           | 17.0         | 16.3  | Most disciplines covered, strong local suppoort network, most located here in Delray Beach   | Did not see responsible personnel listed for public outreach, not clear, project manager seems to take lead on side design on several pages, no info on chart for public outreach.   |
| Mathews Consulting, A Baxter & Woodman Company | 18.0           | 18.0           | 18.0         | 18.0  | Most disciplines covered, very good flow chart, current and projected workload provided  | 5 subconsultants proposed  |
| R. J. Behar & Company, Inc                     | 18.0           | 17.0           | 15.0         | 16.7  | Most disciplines covered, shown good organization stucture, most covered, available, god chart   | roadway pavement and traffic enginnering and assignment not extensive, no current or projected workload provided   |
| Wantman Group, Inc                             | 17.0           | 17.0           | 15.0         | 16.3  | Most disciplines covered with key personnel, did show transition chart,  | No consultant listed, no traffic enginnering and signalization, did not quite understand, 1 people in signalization and 2 people in traffic, no current or projected workload organization, no consultant listed for geo-technical work.   |

| 5. Interviews                 | Xavier Falconi | Kevin Matthews | Begoña Krane | Score | Interviews<br>10 Points |            |
|-------------------------------|----------------|----------------|--------------|-------|-------------------------|------------|
|                               |                |                |              |       | Strengths               | Weaknesses |
| A.D.A. Engineering, Inc       |                |                |              |       |                         |            |
| AECOM Technical Services, Inc |                |                |              |       |                         |            |

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|--|--|--|--|--|--|--|--|
| Calvin, Giordano & Associates, Inc             |  |  |  |  |  |  |  |
| Chen Moore and Associates, Inc                 |  |  |  |  |  |  |  |
| Craig A. Smith & Associates, Inc               |  |  |  |  |  |  |  |
| Kimley-Horn and Associates, Inc                |  |  |  |  |  |  |  |
| Mathews Consulting, A Baxter & Woodman Company |  |  |  |  |  |  |  |
| R. J. Behar & Company, Inc                     |  |  |  |  |  |  |  |
| Wantman Group, Inc                             |  |  |  |  |  |  |  |

Purchasing Agent's Name: Jose Hidalgo

Date of Technical Evaluations: March 29, 2017

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Date of Final Evaluations: N/A

| Ranking                            | Initial/Final Ranking Total | Final Ranking Total |
|------------------------------------|-----------------------------|---------------------|
|                                    |                             |                     |
| A.D.A. Engineering, Inc            | 71.7                        | 0.0                 |
| AECOM Technical Services, Inc      | 76.0                        | 0.0                 |
| Calvin, Giordano & Associates, Inc | 75.0                        | 0.0                 |
| Chen Moore and Associates, Inc     | 75.0                        | 0.0                 |
| Craig A. Smith & Associates, Inc   | 70.7                        | 0.0                 |
| Kimley-Horn and Associates, Inc    | 80.0                        | 0.0                 |

**Legend:**  
Technical Evaluation Scores - Top-most score within each Proposer's row of each criterion  
Final Evaluation Scores - Bottom-most score within each Proposer's row of each criterion  
N/A - Proposer was not shortlisted, no scores recorded  
Grayed Cell - No score changes during the technical or final evaluation meeting

**Shortlisted Firms:**  
N/A