



NASPO ValuePoint Cloud Solutions Contract

VMware, Inc. – Summary of Service Offerings

Whether customers are deploying virtualization technologies within a traditional center, building a private cloud to streamline service offerings, migrating applications to a hybrid or community cloud for excess capacity, or moving to a public cloud for complete outsourcing of operations and management, VMware technologies are essential to build or enable traditional data centers and private, community, hybrid, and public clouds. Our offerings under the NASPO ValuePoint Cloud Contract include:

Infrastructure as a Service (IaaS) – vCloud Air

An IaaS offering operated and managed by VMware available in four class-of-service alternatives:

- **Dedicated Cloud** – Provides a single-tenant private cloud with dedicated infrastructure.
- **Virtual Private Cloud** – Offers a multi-tenant virtual private cloud with logically isolated resources on shared physical infrastructure.
- **Disaster Recovery** – Provides a reserved multi-tenant virtual private cloud, configured as a disaster recovery virtual datacenter.
- **Virtual Private Cloud OnDemand** – Provides a multi-tenant virtual private cloud with logically-isolated resources on shared physical infrastructure.

Desktop as a Service (DaaS)

VMware Horizon Air Cloud-Hosted Desktops and Apps delivers cloud-hosted desktops and apps to any device, anywhere.

Private Cloud Development & Enablement

VMware's portfolio of products aid customers with building, managing, and operating a private cloud. Our portfolio of products includes: vCloud Suite for an industry-leading server virtualization platform, vRealize Suite for Cloud Management, Horizon Suite for private Desktop as a Service, Virtual SAN, and NSX network virtualization.

Software as a Service (SaaS)

VMware SaaS offerings include:

- **AirWatch** – A comprehensive enterprise mobility platform that delivers simplified access to enterprise apps, secures corporate data and enables mobile productivity.
- **vRealize Air Compliance** – A suite of services for Cloud Management.

***Professional Services***

Customers may select from an array of professional and consulting service offerings to assist with the design and implementation of VMware solutions.

Methods of Ordering:

A customer may place an order using the applicable ordering documentation such as a Purchase Order (PO), Statement of Work (SOW) for Services, and/or an Enterprise License Agreement (ELA). Orders will be placed by the authorized Purchasing Entity directly with the authorized Fulfillment Partner of their choice or the Contractor, in accordance with the terms of the Master Agreement, the applicable Participating Addendum and the Purchasing Entity's procurement procedures.

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