



## Quotation

**Quote Number:** 17103101-R03  
**Quote Expires:** Jan 31, 2018

**Yunfei Jiang**  
Software Rep  
One Dell Way  
Round Rock, TX 78664  
P: (512) 728-0195  
Yunfei\_Jiang@Dell.com

**Customer:** City of Delray Beach  
**Contact:** Mickey Baker  
**Customer # :**  
**Phone:**  
**Fax:**  
**E-mail:** bakerm@mydelraybeach.com  
**Date of Issue:** Dec 20, 2017

Remit To:

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

| Product Description  | Mfg #            | Quantity | Unit Price | Ext. Price         |
|--|------------------|----------|------------|--------------------|
| BASIC SUP/SUB VMWARE VCENTER SERVER 6 STD FOR VSPHERE 6 - 11/1/2015-10/28/2018 | VCS6-STD-G-SSS-C | 1        | \$3,613.02 | \$3,613.02         |
| BASIC SUP/SUB VMWARE VSPHERE 6 ENT FOR 1 PROC - 11/1/15-10/28/18               | VS6-ENT-G-SSS-C  | 16       | \$1,733.33 | \$27,733.28        |
| BASIC SUP/SUB VMWARE VSPHERE 6 ENT FOR 1 PROC - 11/1/15-10/28/18               | VS6-ENT-G-SSS-C  | 4        | \$1,733.33 | \$6,933.32         |
| PROD SUP/SUB VMWARE VSPHERE 6 ENT PLUS FOR 1 PROC - 7/12/16-10/28/18           | VS6-EPL-P-SSS-C  | 16       | \$1,925.30 | \$30,804.80        |
| PROD SUP/SUB VMWARE VCENTER SERVER 6 STD FOR VSPHERE 6 - 7/12/16-10/28/2018    | VCS6-STD-P-SSS-C | 1        | \$3,302.09 | \$3,302.09         |
| VMWARE 20% REINSTATEMENT FEE (50% OFF)   |                  | 1        | \$8,820.69 | \$8,820.69         |
| <b>SUBTOTAL - VMWARE RENEWALS</b>  |                  |          |            | <b>\$81,207.20</b> |
| VMWARE VSPHERE 6 ENT PLUS FOR 1 PROC   | VS6-EPL-C        | 4        | \$3,223.82 | \$12,895.28        |
| PROD SUP/SUB VMWARE VSPHERE 6 ENT PLUS FOR 1 PROC                              | VS6-EPL-P-SSS-C  | 4        | \$844.90   | \$3,379.60         |
| <b>SUBTOTAL - NEW VSPHERE LICENSES</b>   |                  |          |            | <b>\$16,274.88</b> |

**Quote Prepared By:** Mr. Deion Redmond

- 1) Customer's purchase is subject to Dell's Terms and Conditions of Sale found at [www.dell.com](http://www.dell.com), unless Customer has a separate purchase agreement with Dell.
- 2) Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- 3) If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to [www.dell.com/environmentalfee](http://www.dell.com/environmentalfee).
- 4) All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- 5) All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.



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**Notes:**

City of Delray Beach  
VMware Renewal and New Licenses

"All renewals and licenses being acquired under this quotation (Quotation 17103101-R03) are being made pursuant to and in accordance with the terms and conditions set forth in Florida State NASPO Contract - WN08AGW No. 43211500-WSCA-15-ACS, which is incorporated herein by reference."

Reinstating Expired VMware Licenses:  
Qty 1 Basic vCenter Server 6 Standard  
Qty 20 Basic vSphere 6 Enterprise  
11/1/2015-10/28/2018

*Deion Redmond*

Qty 16 Production vSphere 6 Enterprise Plus  
Qty 1 Production vCenter Server 6 Standard  
7/12/2016-10/28/2018

New vSphere Enterprise Plus License with 1 Year Prod Support

Florida State NASPO Contract - WN08AGW No. 43211500-WSCA-15-ACS

\*\*\*PLEASE INCLUDE QUOTE NUMBER ON ALL PURCHASE ORDERS\*\*\*

**Product Sub Total**

**\$97,482.08**

**Grand Total**

**\$97,482.08**  
**USD**

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