

City of Miami

CONTRACT AWARD

Procurement Department

AMENDMENT NO. 3

IFB NO: 516388(21)
DESCRIPTION: PURCHASE AND/OR INSTALLATION OF MUNICIPAL VEHICLE EQUIPMENT CITYWIDE
TERM OF CONTRACT: TWO (2) YEARS, WITH OTR FOR THREE (3) ADDITIONAL ONE-YEAR PERIODS
CONTRACT PERIOD: JANUARY 25, 2016 THROUGH JANUARY 24, 2018
COMMODITY CODE: 05557-00

SECTION #1 – VENDOR AWARD

Dana Supply, Inc.
1620 NW 82nd Ave.
Doral, FL 33126
Contact: Mark Sevigny
Phone: (800) 854-5536
Email: msevigny@1dss.com

Signal Technology Enterprises
420 West 27th Street
Hialeah, FL 33010
Contact: Albert Espinosa
Phone: (305) 986-1373
Email: fireal@me.com

Strobes-R-Us, Inc.
2681 Hammondville Road
Pompano Beach, FL 33064
Contact: Tom Hanina
Phone: (954) 946-9955
Fax: (954) 946-9677
Email: sales@srus.com

SECTION #2 – AWARD/BACKGROUND INFORMATION/APPLICABLE ORDINANCES/NOTES

CC AWARD DATE:	JANUARY 14, 2016	AMENDED AMOUNT:	N/A
RESOLUTION NO:	16-0009	INSURANCE REQUIREMENTS:	YES
TOTAL CONTRACT AMOUNT:	N/A	PERFORMANCE BOND:	N/A
		APPLICABLE ORDINANCES:	N/A

Notes: Per Section 2.22 Additions/Deletions of Suppliers/Facilities/Items/Services the following is hereby:

Supplier added to contract:
Strobes-R-Us, Inc.
2681 Hammondville Road
Pompano Beach, FL 33064
Contact: Tom Hanina
Phone: (954) 946-9955
Fax: (954) 946-9677
Email: sales@srus.com

Supplier removed from contract:
LESC, Inc. d/b/a Law Enforcement Supply
6601 Lyons Rd., Suite H-3
Coconut Creek, FL 33073
Contact: Jeffrey Ziegler
Phone: (727) 599-9180
Email: jeff.ziegler@lawsupply.com


SECTION #3 - REQUESTING DEPARTMENT

CITY OF MIAMI, DEPARTMENT OF GSA
Contract Administrator: John Babos
Phone: (305) 329-4874

SECTION #4 - PROCURING AGENCY

CITY OF MIAMI, DEPARTMENT OF PROCUREMENT
Buyer: Eduardo Falcon
Phone: (305) 416-1901
Fax: (305) 400-5390

Prepared By: Aimee Gandarilla, 8/31/17

INITIAL: 

AWARD OF IFB 516388
PURCHASE AND/OR INSTALLATION OF MUNICIPAL VEHICLE EQUIPMENT

Dana Safety 1372 NW 78 Avenue Miami, FL 33126	Signal Technology Enterprises 420 West 27 Street Hialeah, FL 33010	Strobes-R-US, Inc. 2681 Hammondville Road Pompano Beach, FL 33069
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ADDED ON 02/23/2016

ADDED ON 8/31/17

Item #	Description	Unit of Measure	Percent Catalog Discount	Percent Catalog Discount	Percent Catalog Discount
#1	Percent Discount Off Manufacturers List Price Catalog for Mavron Inc, www.mavron.com	Each	No Bid		No Bid
#2	Percent Discount Off Manufacturers List Price Catalog for Van-Cell, Inmate & Prisoner Transportation System, www.van-cell.com	Each	No Bid		No Bid
#3	Percent Discount Off Manufacturers List Price Catalog for Federal Signal, www.federalsignal.com	Each	No Bid	45%	No Bid
#4	Percent Discount Off Manufacturers List Price Catalog for Signal Technology Enterprises, www.signaltechnology.net	Each	No Bid		No Bid
#5	Percent Discount Off Manufacturers List Price Catalog for HG2 Emergency Lighting, www.hg2lighting.com	Each	5%*		5%*
#6	Percent Discount Off Manufacturers List Price Catalog for WANCO, www.wanco.com	Each	10%*		10%*
#7	Percent Discount Off Manufacturers List Price Catalog for MPH Radar, www.mphindustries.com	Each	No Bid		No Bid
#8	Percent Discount Off Manufacturers List Price Catalog for TUFLOC, www.tufloc.com	Each	28%*		15%*
#9	Percent Discount Off Manufacturers List Price Catalog for PUGS Custom Cabinets, www.pugscabinets.com	Each	No Bid		No Bid
#10	Percent Discount Off Manufacturers List Price Catalog for Unity Manufacturing, www.unityusa.com	Each	20%*		20%*
#11	Percent Discount Off Manufacturers List Price Catalog for Star Headlight & Lantern Co., www.star1889.com	Each	30%*		35%*
#12	Percent Discount Off Manufacturers List Price Catalog for Able-2 Products, www.able2products.com	Each	30%*		30%*
#13	Percent Discount Off Manufacturers List Price Catalog for Brooking Industries Ltd., www.brookingindustries.com	Each	35%*		35%*
#14	Percent Discount Off Manufacturers List Price Catalog for Go-Rhino, www.gorhino.com	Each	15%*		20%*
#15	Percent Discount Off Manufacturers List Price Catalog for LUND Products, www.lundinternational.com	Each	15%*		5%*
#16	Percent Discount Off Manufacturers List Price Catalog for Streamlight, www.streamlight.com	Each	42%*		35%*
#17	Percent Discount Off Manufacturers List Price Catalog for PRO-Copper, www.procopper.com	Each	No Bid		No Bid
#18	Percent Discount Off Manufacturers List Price Catalog for L3 Mobile Vision, www.mobile-vision.com	Each	5%*		No Bid
#19	Percent Discount Off Manufacturers List Price Catalog for Patrol Witness, www.patrolwitness.com	Each	No Bid		No Bid
#20	Percent Discount Off Manufacturers List Price Catalog for Plate Scan, www.platescan.com	Each	No Bid		No Bid
#21	Percent Discount Off Manufacturers List Price Catalog for Pro-gard Products LLC, www.progard.com	Each	31%*		30%*

Prepared by:
 Eduardo J. Falcon
 10/16/2015

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Item #	Description	Unit of Measure	Percent Catalog Discount	Percent Catalog Discount	Percent Catalog Discount
#22	Percent Discount Off Manufacturers List Price Catalog for Setina Manufacturing, www.setina.com	Each	30%*	10%	No Bid
#23	Percent Discount Off Manufacturers List Price Catalog for RAM Mounts, www.ram-mount.com	Each	35%*		25%*
#24	Percent Discount Off Manufacturers List Price Catalog for Jotto Desk Vehicle Mounting Solutions, which includes: Patriot Products and Kodiak Mobile, www.everythingbutlights.com	Each	No Bid		10%*
#25	Percent Discount Off Manufacturers List Price Catalog for Big Sky Racks, www.bigskyracks.com	Each	18%*		No Bid
#26	Percent Discount Off Manufacturers List Price Catalog for BLI International, www.prioritystart.com	Each	18%*		15%*
#27	Percent Discount Off Manufacturers List Price Catalog for Tremco, www.tremcopoliceproducts.com	Each	15%*		15%*
#28	Percent Discount Off Manufacturers List Price Catalog for Gamber-Johnson, www.gamberjohnson.com	Each	46%*	10%	20%*
#29	Percent Discount Off Manufacturers List Price Catalog for Kustom Signals Inc, www.kustomsignals.com	Each	No Bid		No Bid
#30	Percent Discount Off Manufacturers List Price Catalog for Sound-off Signal, www.soundoffsignal.com	Each	45%*		45%*
#31	Percent Discount Off Manufacturers List Price Catalog for Truck Vault Secure Storage Solutions, www.truckvault.com	Each	5%*		5%*
#32	Percent Discount Off Manufacturers List Price Catalog for American Aluminum Accessories, www.ezrideronline.com	Each	5%*		5%*
#33	Percent Discount Off Manufacturers List Price Catalog for NOVA Electronics, www.strobe.com	Each	20%*		No Bid
#34	Percent Discount Off Manufacturers List Price Catalog for Watch Guard Digital in Car Video, www.watchguardvideo.com	Each	No Bid		No Bid
#35	Percent Discount Off Manufacturers List Price Catalog for All Traffic Solutions, www.alltrafficsolutions.com	Each	No Bid		No Bid
#36	Percent Discount Off Manufacturers List Price Catalog for Whelen, www.whelen.com	Each	45%*		44%*
#37	Percent Discount Off Manufacturers List Price Catalog for Code 3 Public Safety Equipment, www.code3pse.com	Each	No Bid		25%*
#38	Percent Discount Off Manufacturers List Price Catalog for Troy Industries, www.troyproducts.com	Each	25%*	1%	20%*
#39	Percent Discount Off Manufacturers List Price Catalog for Adamson Industries, www.adamsonindustries.com	Each	No Bid		No Bid
#40	Percent Discount Off Manufacturers List Price Catalog for Ray Allen Manufacturing Company, www.rayallen.com	Each	5%*		5%*
#41	Percent Discount Off Manufacturers List Price Catalog for Havis-Shields Manufacturing Company, www.havis.com	Each	35%*		35%*
#42	Percent Discount Off Manufacturers List Price Catalog for Radiotronics Inc., www.radiotronics.com	Each	3%*		No Bid

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 10/16/2015

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Item #	Description	Unit of Measure	Percent Catalog Discount	Percent Catalog Discount	Percent Catalog Discount
#43	Percent Discount Off Manufacturers List Price Catalog for Drivecam,	Each	No Bid		No Bid
#44	Percent Discount Off Manufacturers List Price Catalog for Laguna 3P, www.laguna3p.com	Each	18%*	1%	No Bid
#45	Labor Time to install Prisoner Cage	Hour	2	1.5	3
#46	Labor Time to install Prisoner Seat	Hour	1	1	2
#47	Labor Time to install Prisoner Seat & Cage	Hour	3	2.5	5
#48	Labor Time to install Rear Window Bars with OEM or ABS door panels	Hour	0.5	1.5	0.75
#49	Labor Time to install Rear Window Bars and ABS door panels	Hour	0.75	1.5	3
#50	Labor Time to install Four (4) Corner Universal LED Hideaway Light System with Controller	Hour	2	3	4
#51	Labor Time to install Four (4) Corner Universal LED Hideaway Light System without Controller	Hour	2.5	3	3.5
#52	Labor Rate: Discounted Hourly Labor Rate to Install Items From Catalogs and Packages as Listed.	Hour	\$60.00	\$65.00	\$59.00
#53	Balance of Line: % Discount off Catalogs Not Listed.	Each	5%***		10%
#54	ADD-ON SERVICES Window Tinting with Labor Included for Sedans (Compact to Full Size)	Each	\$100.00**	\$80.00	\$125.00
#55	ADD-ON SERVICES Window Tinting with Labor Included for Sports Utility Vehicles	Each	\$120.00**	\$100.00	\$145.00
#56	ADD-ON SERVICES Window Tinting with Labor Included for Pickups Standard Cab	Each	\$80.00**	\$100.00	\$100.00
#57	ADD-ON SERVICES Window Tinting with Labor Included for Pickups Extended Cab	Each	\$100.00**	\$100.00	\$125.00
#58	ADD-ON SERVICES Window Tinting with Labor Included for Pickups Crew Cab	Each	\$100.00**	\$100.00	\$145.00
ADDED ON 02/23/2016					
#59	Percent Discount Off Manufacturers List Price Catalog for Public Safety USA, www.publicsafetyusa.net	Each		50%	

*If a catalog is offered by more than one vendor, the City will calculate the total cost of the discounted parts and total amount of hours required multiplied by the vendors discounted labor rate to determine the lowest price for that purchase.

**Line Items categorized as ADD-ON SERVICES, will be issued to the vendor(s) performing other contracted work on the unit(s), and not be issued as stand alone work.

*** vendor submitted discount for DSS, Reading and Off Tuffy

**** vendor submitted discount for Safariland and Viewu

Prepared by:
 Eduardo J. Falcon
 10/16/2015