

***Call Us first, for all of your Fleet Automotive, & Light Truck needs.***

## Quote

<b>PHONE (800) ALANJAY (252-6529)</b>		<b>DIRECT 863-402-4234</b>		<b>WWW.ALANJAY.COM 14731-1</b>	
<b>Corporate Office</b>	<b>2003 U.S. 27 South</b>	<b>MOBILE</b>		<b>Mailing Address</b>	<b>P.O. BOX 9200</b>
	<b>Sebring, FL 33870</b>	<b>FAX 863-402-4221</b>			<b>Sebring, FL 33871-9200</b>

ORIGINAL QUOTE DATE  
3/21/2018

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
3/21/2018

REQUESTING AGENCY **DELRAY BEACH, CITY OF**

CONTACT PERSON	KEVIN RUMELL
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EMAIL [RUMELL@MYDELRAYBEACH.COM](mailto:RUMELL@MYDELRAYBEACH.COM)

PHONE **561-243-7333** MOBILE **561-665-1115** FAX **561-272-5366**

**FLORIDA SHERIFF'S ASSOCIATION BID #'s FSA17-VEL25.0**

**www.flsheriffs.org**

MODEL	K8A	SPECIFICATION #	6
	2018 FORD INTERCEPTOR UTILITY AWD	PAGE #	82
CUSTOMER ID		BASE DISTRICT PRICE	\$26,997.00

BED LENGTH	SUV
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**\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.**

## FACTORY OPTIONS

### DESCRIPTION

YZ 9W	EXTERIOR COLOR OXFORD WHITE WITH CHARCOAL BLACK CLOTH FRONT & VINYL REAR	\$0.00
D51Y	-DELETE- FACTORY LEFT HAND SPOT LAMP	(\$50.00)
51R	DRIVER ONLY LED SPOT LAMP (UNITY)	\$394.00
87R	REAR VIEW CAMERA MONITOR INSIDE REAR VIEW MIRROR IN LIEU OF STANDARD CAMERA THAT DISPLAY'S IN CENTER STACK.	\$0.00
86P	FRONT HEADLAMP HOUSING PRE-DRILLED - inc: pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes w/standard sealed capability (does not include LED installed lights)	\$124.00
66B	TAIL LAMP LIGHTING SOLUTION	\$424.00
21L	FRONT WARNING AUXILLARY LIGHT	\$549.00
21W	Forward Indicator Pocket Warning LED Lights	\$639.00
60A	GRILLE LED LIGHTS, SIREN & SPEAKER PRE-WIRING	\$49.00
60R	NOISE SUPPRESSION BONDS	\$99.00
76R	REVERSE SENSING SYSTEM	\$274.00
53M	SYNC BASIC VOICE ACTIVATED COMMUNICATIONS SYSTEM	\$294.00
61S	4 REMAPPABLE STEERING WHEEL SWITCHES W/SYNC (REQ'S 53M)	\$154.00
85R	REAR CONSOLE PLATE	\$34.00
55B	BLIS BLIND SPOT MONITORING W/ CROSS TRAFFIC ALERT -inc: heated mirrors (Requires 54Z)	\$544.00
47A	Police Engine Idle feature—This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	\$259.00
63V	CARGO STORAGE VAULT	\$244.00
4K	VEHICLE STANDARD WITH 4 FACTORY KEYS, 2018MY+	\$0.00

CONTRACT OPTIONS		DESCRIPTION	FACTORY OPTIONS	\$4,031.00
TEMP	TEMPORARY TAG			\$45.25
EWD	EXTENDED WARRANTY DECLINED			\$0.00

		CONTRACT OPTIONS	\$45.25
NON-IDENTIFIED CONTRACT OPTIONS	DESCRIPTION		
PC5100	Ford Premium Care 5 year 100,000 mile FL MSP (Includes \$0 Deductible and Commercial Use Surcharge)		\$3,395.00
NON-IDENTIFIED CONTRACT OPTIONS			\$3,395.00



FLORIDA SHERIFF'S ASSOCIATION BID #'s FSA17-VEL25.0

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TRADE IN

TOTAL COST

\$34,468.25

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

15

\$517,023.75

Estimated Annual payments for 60 months paid in advance: \$7,582.19 Extended: \$113,732.82

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY

Cheryl Chavis

FLEET ASSISTANT

[cheryl.chavis@alanjay.com](mailto:cheryl.chavis@alanjay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.

**Prepared By:**

Chris Wilson

ALAN JAY FLEET SALES

P.O. BOX 9200

SEBRING, FL 338719200

Phone: (863) 402-4234

Fax: (863) 402-4221

Email: Chris.Wilson@alanjay.com

**2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A****WINDOW STICKER**

2018 Ford Police Interceptor Utility AWD		Interior: - Charcoal Black
3.7 L/227 CID Regular Unleaded V-6		Exterior 1: - Oxford White
6-Speed Automatic w/OD		Exterior 2: - No color has been selected.
CODE	MODEL	MSRP
K8A	2018 Ford Police Interceptor Utility AWD	\$32,320.00
<b>OPTIONS</b>		
99R	ENGINE: 3.7L V6 TI-VCT FFV	INC
44C	TRANSMISSION: 6-SPEED AUTOMATIC	\$0.00
500A	ORDER CODE 500A	\$0.00
—	3.65 AXLE RATIO	\$0.00
YZ	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
9W	CHARCOAL BLACK, UNIQUE HD CLOTH FRONT BUCKET SEATS W/VINYL RE	\$0.00
47A	POLICE ENGINE IDLE FEATURE	\$260.00
66B	TAIL LAMP LIGHTING SOLUTION	\$425.00
21L	FRONT WARNING AUXILIARY LED LIGHTS	\$550.00
21W	FORWARD INDICATOR POCKET WARNING LED LIGHTS	\$640.00
51R	DRIVER ONLY LED SPOT LAMP (UNITY)	\$395.00
86P	FRONT HEADLAMP/POLICE INTERCEPTOR HOUSING ONLY	\$125.00
63V	CARGO STORAGE VAULT	\$245.00
87R	REAR VIEW CAMERA	\$0.00
61S	4 REMAPPABLE STEERING WHEEL SWITCHES W/SYNC	\$155.00
55B	BLIS BLIND SPOT MONITORING W/CROSS TRAFFIC ALERT	\$545.00
76R	REVERSE SENSING	\$275.00
53M	SYNC BASIC (VOICE-ACTIVATED COMMUNICATIONS SYSTEM)	\$295.00
60A	GRILLE LED LIGHTS, SIREN & SPEAKER PRE-WIRING	\$50.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 520.0, Data updated 12/5/2017  
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Customer File:

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### WINDOW STICKER

60R	NOISE SUPPRESSION BONDS (GROUND STRAPS)	\$100.00
85R	REAR CONSOLE PLATE	\$35.00
<b>SUBTOTAL</b>		<b>\$36,415.00</b>
	Advert/Adjustments	\$0.00
	Destination Charge	\$945.00
<b>TOTAL PRICE</b>		<b>\$37,360.00</b>
Est City: 16.00 mpg		
Est Highway: 21.00 mpg		
Est Highway Cruising Range: 390.60 mi		

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### ***STANDARD EQUIPMENT***

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#### **STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD**

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##### *ENTERTAINMENT*

- Radio: MyFord AM/FM/CD/MP3 Capable -inc: clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display
- Radio w/Speed Compensated Volume Control and Steering Wheel Controls
- Integrated Roof Antenna

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### ***STANDARD EQUIPMENT***

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#### **STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD**

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##### *EXTERIOR*

- Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: center caps and full size spare
- Tires: P245/55R18 AS BSW
- Steel Spare Wheel
- Spare Tire Mounted Inside Under Cargo
- Clearcoat Paint
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent
- Body-Colored Rear Step Bumper w/Black Rub Strip/Fascia Accent
- Black Bodyside Cladding and Black Wheel Well Trim
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Power Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
- Deep Tinted Glass
- Speed Sensitive Variable Intermittent Wipers
- Front Windshield -inc: Sun Visor Strip
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Aero-Composite Led Low Beam Headlamps
- LED Brakelights

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### **STANDARD EQUIPMENT**

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#### **STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD**

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##### *INTERIOR*

- 60-40 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat
- Manual Tilt Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- Remote Releases -Inc: Power Cargo Access
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- HVAC -inc: Underseat Ducts
- Locking Glove Box
- Driver Foot Rest
- Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: driver 6-way power track (fore/aft.up/down, tilt w/manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both front seatbacks
- Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents
- Full Cloth Headliner
- Urethane Gear Shift Knob
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors
- Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front And Rear Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Carpet Floor Trim
- Cargo Features -inc: Cargo Tray/Organizer

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### ***STANDARD EQUIPMENT***

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#### **STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD**

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- Cargo Space Lights
- Dashboard Storage, Driver And Passenger Door Bins
- Power Adjustable Pedals
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks
- Systems Monitor
- Redundant Digital Speedometer
- Trip Computer
- Analog Display
- Seats w/Vinyl Back Material
- Manual Adjustable Front Head Restraints
- 2 12V DC Power Outlets
- Air Filtration

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### **STANDARD EQUIPMENT**

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#### **STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD**

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##### *MECHANICAL*

- Engine: 3.7L V6 Ti-VCT FFV
- Transmission: 6-Speed Automatic
- 3.65 Axle Ratio
- GVWR: 6,300 lbs
- Transmission w/Oil Cooler
- Automatic Full-Time All-Wheel Drive
- Engine Oil Cooler
- 78-Amp/Hr 750CCA Maintenance-Free Battery
- HD 220 Amp Alternator
- Police/Fire
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Steering
- 18.6 Gal. Fuel Tank
- Dual Stainless Steel Exhaust
- Permanent Locking Hubs
- Strut Front Suspension w/Coil Springs
- Multi-Link Rear Suspension w/Coil Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control

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## 2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

### **STANDARD EQUIPMENT**

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#### **STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD**

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##### *SAFETY*

- Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st And 2nd Row Airbags
- Airbag Occupancy Sensor
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- Back-Up Camera w/Washer

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