



CITY OF DELRAY BEACH  
100 NW 1<sup>st</sup> AVENUE, DELRAY BEACH, FL 33444

AGREEMENT FOR PROFESSIONAL SERVICES  
RFQ 2017-048 (918-42, 918-89, 906-56)

BERMELLO, AJAMIL & PARTNERS, INC.

**AGREEMENT  
FOR  
PROFESSIONAL SERVICES (CCNA)**

**AGREEMENT NO. RFQ 2017-048 (918-42, 918-89, 906-56)**

THIS AGREEMENT is made and entered into this 31<sup>st</sup> day of August, 2017 (the "effective date"), by and between the **City of Delray Beach**, a Florida municipal corporation (hereinafter referred to as "City"), whose address is 100 NW 1<sup>st</sup> Avenue, Delray Beach, Florida, 33444, and **Bermello, Ajamil & Partners, Inc.**, a Florida corporation (hereinafter referred to as "Consultant"), whose principal address is 2601 South Bayshore Drive, Suite 1000, Miami, Florida 33133.

WHEREAS, the City desires to retain the services of the Consultant to provide certain Professional Services in accordance with the City's Request for Qualifications RFQ 2017-048, Continuing Engineering, Surveying, and Landscaping Architectural Consulting Services (918-42, 918-89, 906-56), and the Consultant's response thereto, which are attached hereto and incorporated herein as Exhibit "A".

NOW, THEREFORE, in consideration of the mutual covenants and promises hereafter set forth, the Consultant and the City agree as follows:

**ARTICLE 1. INCORPORATION OF REQUEST FOR QUALIFICATIONS**

The terms and conditions of this Agreement shall include and incorporate the terms, conditions, and scope of services set forth in the City's Request for Qualifications, RFQ 2017-048, and the Consultant's response to the Request for Qualifications, including all addenda and documentation required thereunder.

**ARTICLE 2. SCOPE OF SERVICES**

The Consultant shall provide Professional Services to the City, under the following categories of work as defined in the Request for Qualifications:

- a. Category(s)
  - i. Engineering Services
  - ii. Surveying/Mapping Services
  - iii. Landscape Architectural Services

The Consultant shall provide the services on an as-needed and project-by-project basis, based on work requests from City departments through the issuance of Service Authorizations.

### ARTICLE 3. COMPENSATION

The City shall pay the Consultant for performing the Services based on the Prices and Rates shown in Exhibit "B", which is attached hereto and incorporated herein.

### ARTICLE 4. TERM

The term of this Agreement shall be from the effective date until August 30, 2022, unless terminated beforehand as provided for in Article 5. Nothing contained in the Request for Qualifications or this Agreement shall be construed by the Consultant as a guarantee of work from the City. The City reserves the right to extend the Agreement for one, two-year term, providing all terms conditions and specifications remain the same, both parties agree to the extension, and such extension is approved by the City.

At the City's request, the Consultant shall continue services beyond the final expiration date. This extension period shall not extend for more than one year beyond the final expiration date of the Agreement. The Consultant shall be compensated at the rate in effect when this extension period is invoked by the City.

### ARTICLE 5. TERMINATION

a. This Agreement may be terminated by the City, with or without cause, upon providing written notice to the Consultant. This Agreement may be terminated by the Consultant upon thirty (30) days' prior written notice to the City. Upon any such termination, the Consultant waives any claims for damages from such termination, including, but not limited to, loss of anticipated profits. Unless the Consultant is in breach of this Agreement, the City shall pay the Consultant for services rendered through the date of termination in accordance with the terms of this Agreement.

b. The continuation of this Agreement beyond the end of any fiscal year shall be subject to both the appropriation and the availability of funds in accordance with Florida law.

### ARTICLE 6. LAW, JURISDICTION, VENUE, WAIVER OF JURY TRIAL

This Agreement shall be interpreted and construed in accordance with and governed by the laws of the state of Florida. All Parties agree and accept that jurisdiction of any controversies or legal problems arising out of this Agreement, and any action involving the enforcement or interpretation of any rights hereunder, shall be exclusively in the state courts of the Fifteenth Judicial Circuit in Palm Beach County, Florida, and venue for litigation arising out of this Agreement shall be exclusively in such state courts, forsaking any other jurisdiction which either party may claim by virtue of its

residency or other jurisdictional device. **BY ENTERING INTO THIS AGREEMENT, SECOND PARTY AND CITY HEREBY EXPRESSLY WAIVE ANY RIGHTS EITHER PARTY MAY HAVE TO A TRIAL BY JURY OF ANY CIVIL LITIGATION RELATED TO THIS AGREEMENT. IF A PARTY FAILS TO WITHDRAW A REQUEST FOR A JURY TRIAL IN A LAWSUIT ARISING OUT OF THIS AGREEMENT AFTER WRITTEN NOTICE BY THE OTHER PARTY OF VIOLATION OF THIS SECTION, THE PARTY MAKING THE REQUEST FOR JURY TRIAL SHALL BE LIABLE FOR THE REASONABLE ATTORNEYS' FEES AND COSTS OF THE OTHER PARTY IN CONTESTING THE REQUEST FOR JURY TRIAL, AND SUCH AMOUNTS SHALL BE AWARDED BY THE COURT IN ADJUDICATING THE MOTION.**

#### ARTICLE 7. ATTORNEY'S FEES

Any costs or expense (including reasonable attorney's fees) associated with the enforcement of the terms and for conditions of this Agreement shall be borne by the respective Parties, however, this clause pertains only to the Parties to this Agreement.

#### ARTICLE 8. MISCELLANEOUS PROVISIONS

a. Notice Format. All notices or other written communications required, contemplated, or permitted under this Agreement shall be in writing and shall sent by certified United States Mail, postage prepaid, return receipt requested, or sent by commercial express carrier with acknowledgement of delivery, or by hand delivery with a request for a written receipt of acknowledgment of delivery, addressed to the party for whom it is intended at the place last specified. The place for giving notice shall remain the same as set forth herein until changed in writing in the manner provided in this section. For the present, the Parties designate the following:

As to the City:

**City of Delray Beach**  
100 NW 1<sup>st</sup> Avenue  
Delray Beach, FL 33444  
Attn: City Manager

With a copy to:

**City of Delray Beach**  
200 NW 1<sup>st</sup> Avenue  
Delray Beach, Florida 33444  
Attn: City Attorney

As to the Consultant:

**Bermello, Ajamil & Partners Inc.**  
2601 South Bayshore Drive, Suite 1000  
Miami, Florida 33133  
Attn: Luis Ajamil, President and CEO

b. Headings. The headings contained in this Agreement are for convenience of reference only and shall not limit or otherwise affect in any way the meaning or interpretation of this Agreement.

c. The documents listed below are a part of this Agreement and are hereby incorporated by reference. In the event of inconsistency between the documents, unless otherwise provided herein, the terms of the following documents will govern in the following order of precedence:

- i. Terms and conditions as contained in this Agreement.
- ii. Terms and conditions of RFQ 2017-048.
- iii. Consultant's response to RFQ 2017-048 and any subsequent information submitted by Consultant during the evaluation and negotiation process.


(The remainder of this page intentionally left blank)

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date hereinabove first written.

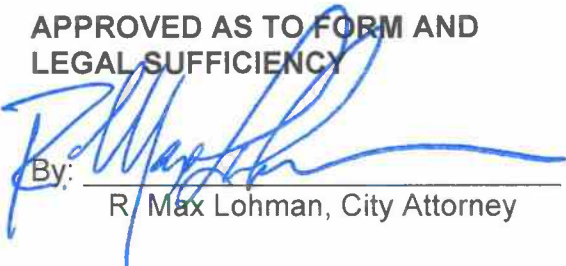
**CITY OF DELRAY BEACH, FLORIDA**

By:   
Cary D. Glickstein, Mayor

**ATTEST:**

By:   
Katerri Johnson, City Clerk

**APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY**

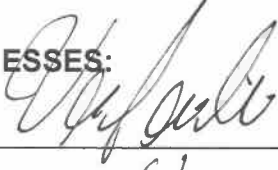
By:   
R. Max Lohman, City Attorney

CONSULTANT

By: 

Title: Luis Ajamil, CEO

WITNESSES:

By: 

Print Name: JANESSA GAMBOLINI

By: 

Print Name: Mirsha Gonzalez

EXHIBIT A



## City of Delray Beach

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Continuing Engineering, Surveying, and Landscaping  
Architectural Consulting Services (918-42, 918-89, 906-56)

RFQ No. 2017-048 | May 30, 2017



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“

*B&A has left its mark with the CRA and City on numerous projects and I wouldn't hesitate engaging the firm on future endeavors. Whether site planning, landscape architecture, or general architecture or general engineering services, the firm has excelled at every level.*

”

- Horacio Danovich, CRA Engineer  
City of Pompano Beach CRA

May 30, 2017

City of Delray Beach,  
Purchasing Department  
100 N.W. 1st Avenue  
Delray Beach, Florida, 33444

**RE: Continuing Engineering, Surveying, and Landscaping Architectural Consulting Services - RFQ No. 2017-048**

Dear Selection Committee,

**Bermello Ajamil & Partners Inc. (B&A)** is one of the top A/E firms in South Florida providing Engineering, Architecture, Landscape Architecture, Planning, Interior Design, and Construction services to numerous municipalities throughout South Florida such as: *City of Delray Beach CRA, City of Deerfield Beach, City of Pompano Beach, City of Hallandale Beach, City of Miramar, Town of Medley, and the City of Sunny Isles Beach*, among others.

B&A was originally founded in 1939 as a small local architectural firm and incorporated in the City of Miami under its current name in 1992. With offices throughout South Florida, New York, California, and Dubai, B&A maintains a professional staff of over 100 talented individuals that possess the necessary expertise to successfully execute and complete this project for the City of Delray Beach.

**THE RIGHT TEAM**

In response to your specific needs, we have assembled an exceptionally experienced team of Engineers, that we believe have the unparalleled local knowledge and experience necessary to meet all of the City's needs.

Our team *has in-depth experience working for continuing service contracts* and therefore, understands how to tackle projects of varying sizes and complexities. *Our experience includes the following Civil Engineering related services: Reclaimed Water Transmission and Distribution System Expansion/Improvements, Potable Water Distribution System Improvements/Replacements, Wastewater Collection and Distribution System Improvements/Replacements, Stormwater Management System Design, permitting, CEI, Pump Station Design, Seawall Dock Design, Site Plan Review, Beach Nourishment, and Sustainability and Resiliency Studies and Implementation Plan, among others.*

B&A will be pursuing the following services for this contract in the fields of: *General Civil Engineering, Water Resources / Stormwater Management, and Marine/Coastal Engineering.*

Our Team's Project Manager, **Jose Lopez, PE, PMP**, will be the main point of contact. Mr. Lopez will initiate all task orders, assemble appropriately qualified team members, coordinate work, and assure that all projects are successfully completed to the City's satisfaction. Jose is conveniently located in the B&A Fort Lauderdale office, which will facilitate a quick and efficient response to the City's needs. Jose has extensive experience with similar projects including: the implementation of reclaimed water projects, potable distribution, wastewater treatment and collection, stormwater and drainage design, pump station design, utility resiliency and coastal engineering projects.

**WHY THE B&A TEAM?**

Our team offers the City of Delray Beach the following benefits:

- ✔ An experienced local team consisting of licensed and registered professionals experienced in providing continuing services to a variety of South Florida municipalities
- ✔ An experienced team with established regulatory relationships and expertise with applicable state and federal agencies
- ✔ An established team ready to assist City of Delray Beach staff and provide critical and direct responses as necessary
- ✔ Over 200 projects completed for and in South Florida
- ✔ A full-service firm with offices in Fort Lauderdale and Miami-Dade
- ✔ A financially sound firm with considerable technical professional resources

B&A is confident that our team will offer the City of Delray Beach not only its award-winning talent and responsive service, but also the added advantage of prior experience and familiarity. We look forward to the opportunity to serve The City and thank you for your consideration.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jose Lopez", with a large, stylized flourish underneath.

Jose Lopez, PE, PMP  
Director of Environmental Engineering  
Bermello Ajamil & Partners, Inc.

## LETTER OF INTENT

## FORM A - PROPOSAL SUBMITTAL SIGNATURE PAGE

## Form A - Proposal Submittal Signature Page

By signing this Proposal, the Proposer certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: Bermello Ajamil & Partners, Inc.

Street Address: 2601 South Bayshore Drive, Suite 1000, Miami, FL 33133

Mailing Address (if different from Street Address): N/A

Telephone Number(s): 305.859.2050

Fax Number(s): 305.859.9638

Email Address: ba@bermelloajamil.com

Federal Identification Number: 59-1722486

Acknowledged by:

Bermello Ajamil & Partners, Inc.

Firm Name

Signature

05/19/2017

Date

Luis Ajamil, President and CEO

Printed Name and Title

By signing this document, the Proposer agrees to all terms and conditions of this RFQ which includes the Sample Agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED ABOVE BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE PROPOSAL NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE PROPOSER TO THE TERMS OF ITS PROPOSAL.

(Remainder of page intentionally left blank)

## FORM A - SIGNATURE AUTHORITY

**Form A - Signature Authority**

Indicate below Proposer's type of organization and provide the required documentation as applicable to demonstrate that the executor of Proposer's Proposal is duly authorized to execute on behalf of, and as the official act of, Proposer.

Select	Type of Organization	Officer Who Signed Proposal Submittal Signature Page	Required Authorizing Documentation
<input checked="" type="checkbox"/>	Corporation	President, Vice President, or Chief Executive Officer	None
<input type="checkbox"/>	Corporation	Director, Manager, or other title	Corporate resolution
<input type="checkbox"/>	Limited Liability Company (LLC) – Member-Managed	Member	Articles of Organization or Operating Agreement
<input type="checkbox"/>	Limited Liability Company (LLC) – Manager-Managed	Manager	Articles of Organization or Operating Agreement
<input type="checkbox"/>	Limited Partnership	General Partner	Document demonstrating the legal authority to bind the Limited Partnership
<input type="checkbox"/>	Partnership	Partner	None
		CEO, Director, Manager or other title	Authorizing documentation
<input type="checkbox"/>	Individual	Individual	None

☒ Documentation is not required.

☐ The required authorizing documentation is included with Proposal.

“

*The City of North Miami Beach has embarked upon a multi-year, multi-project engineering contract with Bermello, Ajamil & Partners, Inc. (B&A) and we would like to take this opportunity to thank you for the efforts you and your firm have put into delivering excellence in design, project management and construction administration services for the projects performed to date.*

”

- Hiep B. Huynh, P.E.  
City Engineer/  
Capital Projects Administrator  
City of North Miami Beach

**PROPOSER STATEMENT OF ORGANIZATION****A - LEGAL CONTRACTING NAME:**

Bermello Ajamil &amp; Partners, Inc.

**B - STATE OF ORGANIZATION OR INCORPORATION:****C - OWNERSHIP STRUCTURE OF PROPOSER'S COMPANY:**

Refer to B&amp;A's Certificate of Incorporation below for answers to (B) and (C).

## *State of Florida*

### *Department of State*

I certify from the records of this office that BERMELLO, AJAMIL & PARTNERS, INC. is a corporation organized under the laws of the State of Florida, filed on February 28, 1977.

The document number of this corporation is 528526.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on January 3, 2017, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Third day of January, 2017*



*Ken Detjen*  
**Secretary of State**

Tracking Number: CC3299295295

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

## PROPOSER STATEMENT OF ORGANIZATION

D - COMPLETED W-9

Form <b>W-9</b> (Rev. December 2014) Department of the Treasury Internal Revenue Service	<b>Request for Taxpayer Identification Number and Certification</b>	Give Form to the requester. Do not send to the IRS.																																																																						
Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Bermello Ajamil &amp; Partners, Inc.</b>																																																																							
	2 Business name/disregarded entity name, if different from above																																																																							
	3 Check appropriate box for federal tax classification; check only <b>one</b> of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____																																																																							
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)																																																																							
	5 Address (number, street, and apt. or suite no.) <b>2601 S. Bayshore Drive, Suite 1000</b>	Requester's name and address (optional)																																																																						
6 City, state, and ZIP code <b>Miami, FL 33133</b>																																																																								
7 List account number(s) here (optional)																																																																								
<b>Part I Taxpayer Identification Number (TIN)</b> Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> on page 3. Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.																																																																								
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="10" style="text-align: center;">Social security number</td> </tr> <tr> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> </tr> <tr> <td colspan="3" style="text-align: center;">-</td> <td colspan="3" style="text-align: center;">-</td> <td colspan="4"></td> </tr> <tr> <td colspan="10" style="text-align: center;">OR</td> </tr> <tr> <td colspan="10" style="text-align: center;">Employer identification number</td> </tr> <tr> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> </tr> <tr> <td colspan="3" style="text-align: center;">-</td> <td colspan="7"></td> </tr> </table>			Social security number																				-			-							OR										Employer identification number																				-									
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<b>Part II Certification</b> Under penalties of perjury, I certify that:																																																																								
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.																																																																								
<b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.																																																																								
<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶ 3/1/2017																																																																						

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at [www.irs.gov/tw9](http://www.irs.gov/tw9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1098-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

• Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)

• Form 1099-C (canceled debt)

• Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

## PROPOSER STATEMENT OF ORGANIZATION

### E - CONTACT INFORMATION FOR PROPOSER'S CORPORATE HEADQUARTERS:

2601 South Bayshore Drive, Suite 1000  
Miami, FL 33133  
T: 305.259.8050

### F - CONTACT INFORMATION FOR PROPOSER'S LOCAL OFFICE (IF ANY):

In order to better assist the City of Delray Beach with any project that may arise under this contract, B&A will be handling all work from it's broward office located at:

900 SE 3rd Avenue – Suite 203,  
Ft. Lauderdale, FL 33316  
T: 954.467.1113

### G - CONTACT INFORMATION FOR PROPOSER'S PRIMARY REPRESENTATIVE DURING THIS RFQ PROCESS:

Jose Lopez, PE, PMP, Project Manager  
T: 954.467.1113  
JLopez@bermelloajamil.com  
900 SE 3rd Avenue – Suite 203,  
Ft. Lauderdale, FL 33316

### H - CONTACT INFORMATION FOR PROPOSER'S SECONDARY REPRESENTATIVE DURING THIS RFQ PROCESS:

Janeen Skelly, Director of Marketing  
T: 305.850.2050  
JSkelly@bermelloajamil.com  
92601 South Bayshore Drive, Suite 1000  
Miami, FL 33133

### I - LIST OF OFFICERS, OWNERS AND/OR PARTNERS, OR MANAGERS OF THE FIRM. INCLUDE NAMES, BUSINESS ADDRESSES, AND PHONE NUMBERS:

#### Board of Directors

1. **Willy A. Bermello, Chairman of the Board** - 2601 S. Bayshore Dr., Ste. 1000, Miami, FL 33133, T: 305.859.2050
2. **Luis Ajamil, President, CEO** - 2601 South Bayshore Drive, Suite 1000, Miami, FL 33133, T: 305.859.2050
3. **Bernard N. Horovitz, SR. VP** - 2601 South Bayshore Drive, Suite 1000, Miami, FL 33133, T: 305.859.2050
4. **Raimundo Fernandez, SR. VP**- 118 East 28th Street, Suite 501, NY, NY 10016, T: 212-334-2050
5. **Diana Garcia, SR. VP, CFO** - 2601 South Bayshore Drive, Suite 1000, Miami, FL 33133, T: 305.859.2050
6. **Tere Garcia, SR. VP**- 2601 South Bayshore Drive, Suite 1000, Miami, FL 33133, T: 305.859.2050
7. **Scott Bakos, SR. VP** - 900 SE 3rd Avenue – Suite 203, Ft. Lauderdale, FL 33316, T: 954.467.1113
9. **Mark Ittel, SR. VP** - 900 SE 3rd Avenue – Suite 203, Ft. Lauderdale, FL 33316, T: 954.467.1113
10. **Carlos Bonzon, VP** - 2601 South Bayshore Drive, Suite 1000, Miami, FL 33133, T: 305.859.2050

### J - BRIEFLY SUMMARIZE ANY CURRENT OR PENDING LITIGATION IN WHICH PROPOSER IS A PART TO:

**Case No:** 2016-026636-CA-01

**Plaintiff:** Bermello Ajamil & Partners, Inc.

**Defendant:** Rebuild Miami-Edgewater, LLC

**Court and Date filed:** Miami-Dade County 11th Judicial Court. 10/14/16

**Case & Status:** Foreclosure. Open  
We filed a construction Lien for non-payment of services rendered and have now begun foreclosure proceedings.

**Case No:** 2015-027242-CA-01

**Plaintiff:** Brisas Del Rio, Inc.

**Defendant:** Bermello, Ajamil & Partners, Inc.

**Court and Date filed:** Miami-Dade County 11th Judicial Circuit. 11/20/15

**Case & Status:** Construction Lien. Open  
This case stems from a civil matter brought by B&A (Claimant) against a Client (Brisas del Rio as Respondents) for non-payment; a collections case to settle outstanding pending invoices for Professional Services rendered by B&A. In response to B&A's Claim, the Client (Brisas del Rio) has filed a Counterclaim; the subject case brought to our attention. A hearing is scheduled for to have the counter-claim dismissed.

### K - PROVIDE DETAILS OF ANY OWNERSHIP CHANGES TO PROPOSER'S ORGANIZATION IN THE PAST TWO YEARS OR CHANGES ANTICIPATED WITHIN SIX MONTHS OF THE DUE DATE AND TIME (E.G., MERGERS, ACQUISITIONS, CHANGES IN EXECUTIVE LEADERSHIP).

B&A has not had any ownership changes within the past two years, nor is it anticipating any changes within six months of the due date and time.

“

*The Monroe County Department of Marine Resources hired Bermello several years ago to provide services, including engineering and permitting for rebuilding multiple publicly owned boat ramps in the Florida Keys. I personally worked with Frank Tejedor and others from Bermello who worked on various components of the project. Bermello staff were always professional, cooperative and timely with their services and deliverables.*

”


- Richard Jones  
Senior Marine Planner  
County of Monroe  
Growth Management Division


A - MUST BE REGISTERED WITH THE STATE OF FLORIDA. DIVISION OF CORPORATIONS TO DO BUSINESS IN FLORIDA:

As per the RFQ: "No documentation is required. The City will verify registration."

B - MUST HAVE BEEN IN BUSINESS FOR A MINIMUM OF TWENTY-FOUR (24) MONTHS PRIOR TO THE DUE DATE AND TIME:

See below B&A's Miami Offoccupational business license for 2014-2015 and 2016-2017

<b>Local Business Tax Receipt</b> Miami-Dade County, State of Florida -THIS IS NOT A BILL - DO NOT PAY		
2768175 <b>BUSINESS NAME/LOCATION</b> BERMELO AJAMIL & PARTNERS INC 2601 S BAYSHORE DR 1000 MIAMI FL 33133		<b>RECEIPT NO.</b> <b>RENEWAL</b> <b>675158</b>
<b>OWNER</b> BERMELO AJAMIL & PARTNERS INC Employee(s) 1		<b>EXPIRES</b> <b>SEPTEMBER 30, 2017</b> Must be displayed at place of business Pursuant to County Code Chapter 8A - Art. 9 & 10
<b>SEC. TYPE OF BUSINESS</b> 212 P.A./CORP/PARTNERSHIP/FIRM 412		<b>PAYMENT RECEIVED BY TAX COLLECTOR</b> \$45.00 09/20/2016 CREDITCARD-16-055419
<p>This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.</p> <p>The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.</p>		

<b>Local Business Tax Receipt</b> Miami-Dade County, State of Florida -THIS IS NOT A BILL - DO NOT PAY		
2768175 <b>BUSINESS NAME/LOCATION</b> BERMELO AJAMIL & PARTNERS INC 2601 S BAYSHORE DR 1000 MIAMI FL 33133		<b>RECEIPT NO.</b> <b>RENEWAL</b> <b>675158</b>
<b>OWNER</b> BERMELO AJAMIL & PARTNERS INC Employee(s) 1		<b>EXPIRES</b> <b>SEPTEMBER 30, 2015</b> Must be displayed at place of business Pursuant to County Code Chapter 8A - Art. 9 & 10
<b>SEC. TYPE OF BUSINESS</b> 212 P.A./CORP/PARTNERSHIP/FIRM 412		<b>PAYMENT RECEIVED BY TAX COLLECTOR</b> \$45.00 09/22/2014 CHECK21-14-074971
<p>This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.</p> <p>The RECEIPT NO. above must be displayed on all commercial vehicles - Miami-Dade Code Sec 8a-276.</p> <p>For more information, visit <a href="http://www.miamidade.gov/taxcollector">www.miamidade.gov/taxcollector</a></p>		

**B - MUST HAVE BEEN IN BUSINESS FOR A MINIMUM OF TWENTY-FOUR (24) MONTHS PRIOR TO THE DUE DATE AND TIME (continued)**

See below B&A's occupational business license for 2014-2015 and 2016-2017

**BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT**  
115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000  
VALID OCTOBER 1, 2016 THROUGH SEPTEMBER 30, 2017

DBA: Business Name: BERMELLO AJAMIL & PARTNERS INC Receipt #: 316-121 Business Type: ARCHITECT  
Owner Name: WILLY A BERMELLO Business Opened: 02/03/1995  
Business Location: 900 SE 3RD AVE #203 State/County/Cert/Reg: AR0007200  
FT LAUDERDALE Exemption Code:  
Business Phone: 467-1113

Rooms Seats Employees Machines Professionals  
S

For Vending Business Only						Total Paid
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	
30.00	0.00	0.00	0.00	0.00	0.00	30.00

**THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS**

**THIS BECOMES A TAX RECEIPT WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address: BERMELLO AJAMIL & PARTNERS, INC  
ATTN: ACCOUNTS PAYABLE  
2601 S BAYSHORE DR STE 1000  
MIAMI, FL 33133

Receipt #1CP-15-00015271  
Paid 07/21/2016 30.00

**2016 - 2017**

**BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT**  
115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000  
VALID OCTOBER 1, 2015 THROUGH SEPTEMBER 30, 2016

DBA: Business Name: BERMELLO AJAMIL & PARTNERS INC Receipt #: 316-121 Business Type: ARCHITECT  
Owner Name: WILLY A BERMELLO Business Opened: 02/03/1995  
Business Location: 900 SE 3RD AVE #203 State/County/Cert/Reg: AR0007200  
FT LAUDERDALE Exemption Code:  
Business Phone: 467-1113

Rooms Seats Employees Machines Professionals  
S

For Vending Business Only						Total Paid
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	
30.00	0.00	0.00	0.00	0.00	0.00	30.00

**THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS**

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Mailing Address: BERMELLO AJAMIL & PARTNERS, INC  
ATTN: ACCOUNTS PAYABLE  
2601 S BAYSHORE DR STE 1000  
MIAMI, FL 33133

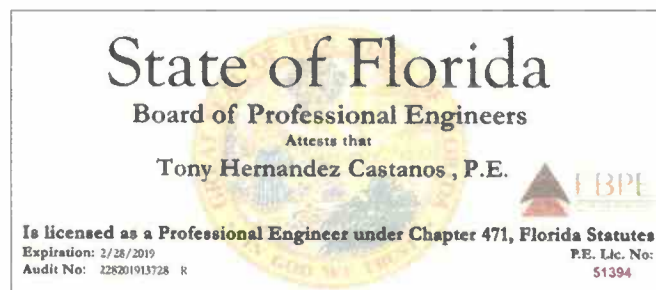
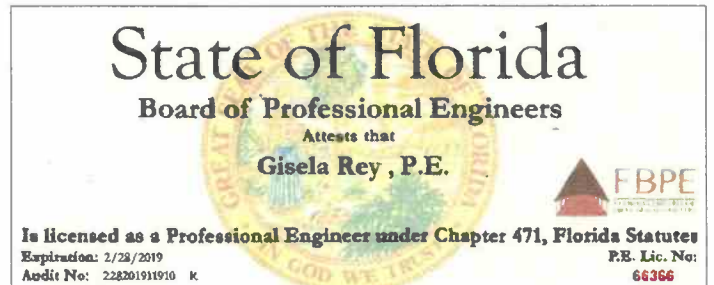
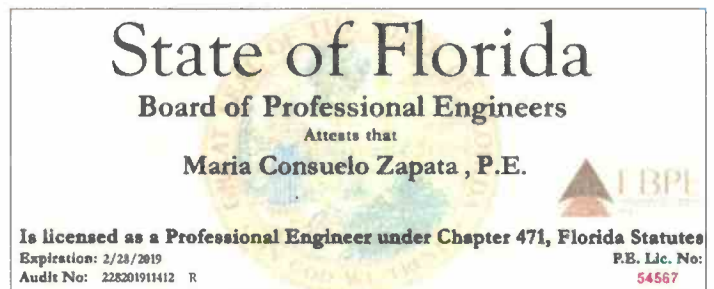
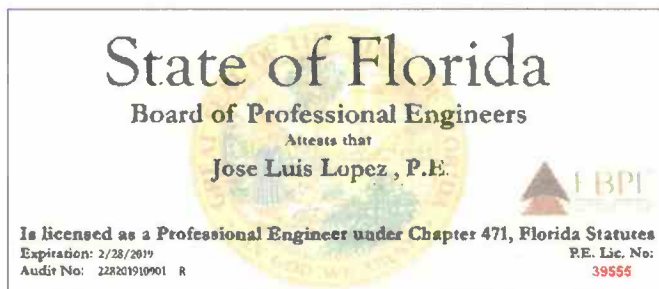
Receipt #1CP-14-00019265  
Paid 07/31/2015 30.00

**2015 - 2016**

C - MUST HOLD A CURRENT, VALID LICENSE TO PROVIDE ENGINEERING, SURVEYING AND/OR LANDSCAPING ARCHITECTURAL SERVICES IN THE STATE OF FLORIDA AS IS APPLICABLE TO THE DISCIPLINE(S) PROPOSER IS SUBMITTING:



D - MUST EMPLOY A MINIMUM OF TWO INDIVIDUALS WHO HOLDS A CURRENT, VALID FLORIDA LICENSE IN ENGINEERING, SURVEYING AND/OR LANDSCAPING ARCHITECTURE AS IS APPLICABLE TO THE DISCIPLINE(S) PROPOSER IS SUBMITTING:



E - DISCLOSE THE NAME OF ANY OFFICER, DIRECTOR OR AGENT WHO IS ALSO AN EMPLOYEE OF THE CITY. DISCLOSE THE NAME OF ANY CITY EMPLOYEE WHO OWNS, DIRECTLY OR INDIRECTLY, ANY INTEREST IN THE PROPOSER'S FIRM OR ANY OF ITS BRANCHES. IF NO CONFLICTS OF INTERESTS ARE PRESENT, PROPOSER MUST SUBMIT A STATEMENT TO THAT AFFECT:

Bermello Ajamil & Partners, Inc. does not have any officers, directors or agents who are also employees of the City of Delray Beach, and therefore has no conflicts of interest.

“My experience with B&A throughout these projects has been outstanding and the work produced by the team not only met, but exceeded our expectations. Their expertise and available professional resources is very impressive.”

- Helen Gray, PE  
City Engineer for  
City of Sunny Isles Beach



## A. EXPERIENCE, BACKGROUND, REFERENCE FEEDBACK

i. Identify each Professional Service discipline and/or sub-discipline in which Proposer wishes to be considered for award of an Agreement:

Bermello Ajamil & Partners, Inc. will be pursuing the following services under this contract: Civil Engineering, Water Resources/ Stormwater Management, and Coastal and Marine Engineering.

ii. Submit a separate detailed narrative description documenting Proposer's overall Professional Services background and experience in each Professional Service discipline or sub-discipline in which Proposer wishes to be considered for award of an Agreement:

Bermello Ajamil & Partners, Inc. (B&A) is a global interdisciplinary A/E firm established in 1939. B&A incorporates two brilliant design & engineering forces, Willy Bermello and Luis Ajamil, whom have collectively merged the company into the firm it is known for today. Offering services that include Engineering, Architecture, Planning, Landscape Architecture, Interior Design and Construction Services, B&A serves various market sectors consisting of Municipal, Maritime, Aviation, Commercial, Residential, Healthcare, Education, and Transportation. Headquartered in Miami, the firm operates on 6 continents from its offices in Florida, New York and Denmark and is highly recognized for its award-winning designs and extraordinary service of over our 75 years of experience.

Our professional staff of over 100 talented individuals is always committed to embracing the client's vision and needs first. With an abiding promise to our clients and the communities that we serve, B&A has the unique expertise to connect projects on an intimate level and constantly evolve the quality of life in regions around the world. We have continuously developed innovative design technologies resulting in solutions that provide intelligent, sustainable and enrich the built environment. B&A has successfully provided all of the services pursued in this proposal (Civil Engineering, Water Resources/Storm Water Management, and Coastal/Marine Engineering) for numerous municipal Clients in the South Florida area:

- |                                    |  |
|------------------------------------|--|
| ✓ City of Delray Beach CRA         | ✓ City of North Miami Beach            |
| ✓ City of West Palm Beach          | ✓ City of Homestead                    |
| ✓ City of Fort Lauderdale          | ✓ Florida Department of Transportation |
| ✓ Broward County/ Port Everglades  | ✓ Miami-Dade Expressway Authority      |
| ✓ City of Coconut Creek            | ✓ City of Aventura                     |
| ✓ City of Hollywood                | ✓ City of Doral                        |
| ✓ City of Pembroke Pines           | ✓ City of Hialeah                      |
| ✓ City of Deerfield Beach          | ✓ City of Hialeah Gardens              |
| ✓ City of Tamarac                  | ✓ City of Miami Beach                  |
| ✓ City of Oakland Park             | ✓ City of North Miami                  |
| ✓ Miami-Dade Water and Sewer       | ✓ City of Sunny Isles Beach            |
| ✓ Miami-Dade County/ Port of Miami | ✓ Town of Bay Harbor Islands           |
| ✓ City of Miami                    | ✓ Village of Palmetto Bay              |

**GENERAL CIVIL ENGINEERING:** B&A's Civil Engineering Department is a full service civil engineering group with the abilities to provide services to their clients in conceptual design modeling of projects as well as follow through in production of 100% Construction Documents, including services during bidding/award, and during construction for all major areas of Civil Engineering.

Along with design, B&A's Civil Engineering Group has developed experience and built working relationships with the local, state, and federal permitting and regulatory agencies including WASAD, DERM, Miami Dade County, Health Department, SFWMD, FDEP, DOT, ACOE, FWC, and the MFM through their experience in paving grading, drainage, water and wastewater construction permitting as well as environmental permitting including Environmental Recourse permitting, wetlands, and seagrass mitigation.

- ii. *Submit a separate detailed narrative description documenting Proposer's overall Professional Services background and experience in each Professional Service discipline or sub-discipline in which Proposer wishes to be considered for award of an Agreement (continued)*

**WATER RESOURCES/ STORMWATER MANAGEMENT:** Successful civil engineering and infrastructure projects, from roadways to water and sewer facilities, are key to the quality of life we enjoy in our communities. Bermello Ajamil & Partners, Inc. (B&A) specializes in providing reliable, quality engineering design services to municipalities and agencies that both solve today's challenges and are flexible enough to meet tomorrow's needs. Mitigating the impacts of stormwater runoff and wastewater associated with any project is crucial in minimizing the effects of operations or construction on the environment. B&A will work with stakeholders, and the responsible governing agencies, to determine the limiting factors of affected bodies of water, and then design stormwater management programs and industrial wastewater treatment systems that achieve desired goals.

**MARINE/COASTAL ENGINEERING:** B&A is unmatched in local and international experience in waterfront facility site assessment and marine engineering. We consistently deliver designs that are both cost-effective and capable of withstanding the rigorous marine and coastal environments. Our project experience spans six continents and includes important assignments in many of the world's most important port and destination cities: Ft. Lauderdale, Miami, San Diego, Los Angeles, San Juan, New York, Seattle, Vancouver, St. Petersburg, Barcelona, Nice, Istanbul, Grenada, Roatan, Cozumel, New Orleans, Corpus Christi and others. Project clients include cities, port authorities, national tourism ministries, international development banks and many of the leading cruise lines, including Carnival Corporation, Royal Caribbean Cruise Lines, Norwegian Cruise Line (subsidiary of Star Cruises) and Disney Cruise Line.

B&A has provided permitting and engineering services for ports, harbors, marinas, mixed-use waterfront developments, industrial terminals, water transportation facilities, and public recreation areas. We have extensive experience with in-water construction methods, and waterfront site operations which foster practical strategies for project success.

**AWARDS & RECOGNITION:** B&A has won numerous design awards and our projects have been rewarded by consistent commissions from local, county and state agencies. B&A has been consistently recognized for its design excellence by the American Planning Association, Society of American Registered Architects, American Institute of Architects, and Florida Institute of Consulting Engineers. B&A has enjoyed a place among the top businesses in South Florida. In 2016, B&A was recognized as one of the *"Top 100 firms" by Engineering News Record (ENR South East)*, and in 2017 was added to *ENR's National List of "Top 500 Design Firms"*. Our project manager for this pursuit, Mr. Jose Lopez, was also recognized by the *ASCE South Florida Chapter as "Engineer of the Year - 2016"*.



## PROPOSAL RESPONSE REQUIREMENTS

iii. *Submit up to ten client references for whom Proposer has provided Professional Services similar to those specified in this RFQ in the past five years and who are agreeable to respond to a request from the City regarding proposer's experience*

**Organization name:** City of Miami Beach, FL  
**Contact name(s):** Jose Rivas, Civil Engineer III  
**Contact email address:** Joserivas@miamibeachfl.gov  
**Address:** 1701 Meridian Ave, 3rd floor, Miami Beach, Florida 33139  
**Telephone & Fax:** (T) 305.673.7080 (F) 305.673.7073  
**Dates of service (start/end):** 8/2011- 5/31/2013  
**Scope (Type of Professional Service Provided):** Marine/Coastal Engineering

**Organization name:** City of Marathon, FL  
**Contact name(s):** Carlos A. Solis, PE, City Engineer Director of Public Works, City of Marathon  
**Contact email address:** Solisc@ci.marathon.fl.us  
**Address:** 9805 Overseas Hwy., Marathon, FL 33050  
**Telephone & Fax:** (T) 305.289.5008 (F) N/A  
**Dates of service (start/end):** 10/2016 - 03/2017  
**Scope (Type of Professional Service Provided):** Civil Engineering, Marine/Coastal Engineering

**Organization name:** Tampa Port Authority  
**Contact name(s):** Ram Kancharla, VP, Planning & Development  
**Contact email address:** RKancharla@Tampaport.com  
**Address:** 1101 Channelside Drive, Tampa, FL 33602  
**Telephone & Fax:** (T) 813.905.5162 (F) 813.905.5109  
**Dates of service (start/end):** 09/2015 - 2025 (estimated)  
**Scope (Type of Professional Service provided):** Civil Engineering, Marine/Coastal Engineering, Water Resources/Stormwater Management

**Organization name:** Port Everglades/Broward County  
**Contact name(s):** John C. Foglesong, P.E., Seaport Engineering and Construction Division Director  
**Contact email address:** JFoglesong@broward.org  
**Address:** Port Everglades, 1850 Eller Drive, Fort Lauderdale, FL 33316  
**Telephone & Fax:** (T) 954.468.098 (F) 954.468.3436  
**Dates of service (start/end):** 2012-2014  
**Scope (Type of Professional Service provided):** Civil Engineering, Marine/Coastal Engineering

**Organization name:** St. Thomas University  
**Contact name(s):** Juan Zamora, Physical Plant Director  
**Contact email address:** jzamora@stu.edu  
**Address:** 16401 NW 37th Ave, Miami Gardens, FL  
**Telephone & Fax:** (T) 305.628.6593 (F) 305.984.4861  
**Dates of service (start/end):** 09/2016-08/2017  
**Scope (Type of Professional Service provided):** Civil Engineering, WaterResources/Stormwater Mgmt.

**Organization name:** Port Everglades/Broward County  
**Contact name(s):** Israel Rozental, AIA, Assistant Division Director, Seaport Engineering & Construction  
**Contact email address:** IRozental@broward.org  
**Address:** Port Everglades, 1850 Eller Drive, Fort Lauderdale, FL 33316  
**Telephone & Fax:** (T) 954.523.3404 (F) 954.468.3436  
**Dates of service (start/end):** 02/2014-05/2017  
**Scope (Type of Professional Service Provided):** Civil Engineering, Marine/Coastal Engineering

## PROPOSAL RESPONSE REQUIREMENTS

iv. Submit the following information documenting experience of the key personnel proposed by Proposer to include, but not limited to the following: a. List of up to ten (10) key personnel who are proposed for work on this project to include any subcontractors., b. Provide the role of each of the above referenced personnel within the provision of services., c. For each key personnel listed above, provide a resume/bio of the individuals experience, qualifications, work history, education and any related licenses and certifications.



**Luis Ajamil, PE**  
Principal-in-Charge

### PROFESSIONAL EXPERIENCE

Luis Ajamil is President and CEO of Bermello Ajamil & Partners, Inc., an award-winning international multidisciplinary design firm. Under his leadership, B&A has expanded its worldwide presence to become one of the preeminent firms in its field. A consummate visionary who believes in providing service on a global scale, Mr. Ajamil strategically expanded operations to include B&A offices across the United States from Florida to California. Mr. Ajamil is a Planner and a Professional Engineer with an impressive portfolio of innovative master planning projects for Maritime, Municipal, and Transportation clients. Long recognized as a national and international expert in the Maritime field, Mr. Ajamil has served as keynote speaker and panelist at many conferences all around the world.

### EDUCATION

Bachelor of Science in  
Civil Engineering,  
University of Florida, 1972

### LICENSES/REGISTRATION

Registered Engineer  
State of Florida, 1974  
Reg. No. 0018420

### PROFESSIONAL AFFILIATIONS

Greater Miami Chamber  
of Commerce

Leadership Florida American  
Association of Port Authorities

Florida-Caribbean Cruise  
Association, Platinum Member

### BENEFITS TO THE CITY OF DELRAY BEACH

- 40+ years in professional practice
- Project Engineer responsible for obtaining all environmental permits for the crossing of the Biscayne Bay Aquatic Preserve for the MDWASD North Dade Waste Water District Plant
- Project Engineer responsible for determining pump station flows and capacity to deal with future growth in the area for the MDWASD 201 Plan. This work involved extensive site evaluations of all pipeline routes which were subsequently selected for design and construction.
- Principal in Charge of the design of MDWASD pump station No. 33-P1, which both collects and repumps sewage from several major distribution areas in the County

### RELEVANT PROJECT EXPERIENCE

**MDWASD-North Dade Waste Water District Plant, FL - Central Waste Treatment Plant - Project Engineer** of the design of two twin 16"-16.2 mile long sludge pipelines to connect the North Dade Waste Water District Plant to the Central Waste Treatment Plant for the treatment and disposal of the sludge. This single pump station system involved major utility conflict issues as well as coordination with a multiplicity of municipalities along the pipeline route. The pipeline included a 3.4 mile subaqueous crossing of Biscayne Bay. Mr. Ajamil was responsible for obtaining all environmental permits for the crossing of the Biscayne Bay Aquatic Preserve.

**MDWASD - 201 Plan, Miami, FL - Project Engineer** in the second update of the Miami-Dade Water and Sewer Authority 201 Plan. This update focused on the construction of pump station and force mains to bring Miami-Dade County's waste water to the three regional treatment plants already under construction as part of the County's Comprehensive Waste Water Master Plan. Mr. Ajamil was responsible for determining pump station flows and capacity to deal with future growth in the area, and for route selection of the force main. This work involved extensive site evaluations of all pipeline routes which were subsequently selected for design and construction.

**MDWASD Pump Station No. 33-P1, Miami-Dade County, FL - Principal in Charge** of the design of pump station No. 33-P1 for the Miami-Dade Water and Sewer Authority. This major pump station was designed to both collect and repump sewage from several major distribution areas in the County.

**City of Hollywood Waste Water Treatment Plant, Hollywood, FL - Project Engineer** for the design of an extension of 60" ocean outfall for the City of Hollywood Waste Water Treatment Plant. This extension was required by the Environmental Protection Agency in order to insure that the discharge plume would not overshadow a nearby reef. The extension was designed without diffusers since ocean current and density gradients did not provide favorable conditions for effluent dissipation.

**Collier County Comprehensive Water Master Plan, Collier County, FL - Project Manager and Engineer** for the development of the Comprehensive Water Master Plan for Collier County, Florida. This Master Plan called for the development of water supplies, treatment, storage and distribution for a County that was expected to grow from a population of 60,000 to close to a quarter million people. The plan also provided for the start up and development of a water utility by the County which prior to the plan did not exist. The plan provided for economic projections, development of large user agreements and other means for the County to economically start up the water utility.

# PROPOSAL RESPONSE REQUIREMENTS

## B&A - Resumes (continued)

### Luis Ajamil, PE | Principal-in-Charge



**36 MGD Waste Water Treatment Plant, Hollywood, FL** - Project Engineer on the design of a sludge treatment facility for the City of Hollywood's 36 MGD waste water treatment plant. This design included the first ever use of centrifuge to pre-thicken sludge before a heat treatment process. The final sludge de-watering was achieved through centrifuges.

**Lee County Comprehensive Water Plan, Lee County, FL** - Project Manager and Project Engineer for the Lee County Comprehensive Water Plan. Initially this plan called for the assessment of the existing water system the County owned, and to provide for immediate improvements that focused on leakage control, illegal taps and water grid strengthening through strategic new water mains in order to bring the system up to standards where further expansion was possible. The initial plan also focused on the water treatment system which had been designed for traditional South Florida ground water treatment, yet the existing plant was the only surface water treatment plant in South Florida with water being provided through an intake in the Caloosahatchee River. Subsequent to completing of the first phase, the plan looked forward to the development of new water resources, treatment facilities, storage and distribution for an area expected to grow well over 400,000 population. The plan resulted in a major capital expansion program including development of a new well field and treatment facility in southern Lee County, and major storage facilities and repumping stations to strengthen fire supply capability throughout the County.

**Miami-Dade County, Pump Station Improvement Program** - Principal-in-Charge, Engineering. This program addressed actions required under an Environmental Protection Agency consent decree. The consultant team, comprising three firms including B&A, evaluated all sewage pumping stations in the county, and recommended and supervised implementation of improvements to those sewer facilities not meeting operating criteria. B&A coordinated 11 design consultants for projects with a total construction value of more than \$225 million.

**Miami-Dade County, Submerged Pipeline Replacement Study Miami, FL** - Principal-in-Charge, Engineering. B&A produced a feasibility study for relocating a 15 year-old, 54-inch, reinforced concrete pipeline to accommodate the widening and deepening of Government Cut at the Port of Miami, and for adding a secondary wastewater pipeline to increase the system's reliability. The study evaluated alignments and options, including microtunneling, open-cut and a combination of techniques. It examined cost-effectiveness as well as impacts to nearby residential and environmentally sensitive areas.

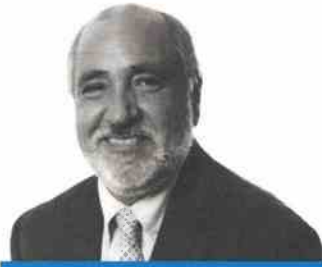
**Port Tampa Bay Channelside Waterfront Master Plan, Tampa, FL** - Principal-in-Charge. Bermello Ajamil & Partners, Inc. has recently designed a \$1.7 billion, 15-year master plan for Port Tampa Bay Florida to develop 45 acres in a waterfront area called the Channel District. The master plan maximizes the potential of 45 acres of port-owned land along Channelside Drive and the Ybor Channel and builds upon the area's ongoing revitalization. Unique features of the planned development include an enlarged cruise ship terminal, a new medical school for the University of South Florida, a marina, park space, offices, stores and hotels along with the two 50-story residential towers.

**Ocean Cay, MSC Marine Reserve, Bahamas** - Principal-in-Charge. Bermello Ajamil & Partners, Inc. (B&A) was selected to develop and design a private destination island in Bahamas. Design services include planning and sizing for water demand and all utilities including Reverse Osmosis water treatment plant, wastewater treatment, sludge disposal, water distribution lines, fire protection, several pump stations and force main, deep injection wells for brine and final effluent, reuse distribution system for landscaping irrigation, solid waste disposal, architectural landscaping, construction documents, cost estimates and scheduling, and construction management. This 95-acre island will consist of 6 separate beaches, with 11,400 feet of beach front, a 2,000 seat amphitheater, a Bahamian village shopping area with: restaurants, bars, two lagoon water features, and bike paths. Additionally, the island will have a spa and wellness area, private cabanas and massage huts.



# PROPOSAL RESPONSE REQUIREMENTS

## B&A - Resumes



### Jose L. Lopez, PE, PMP

Project Manager, Lead Water Resources/Stormwater Management, Civil Engineering Support

#### BENEFITS TO THE CITY OF DELRAY BEACH

- 30+ years in professional practice
- Broward County Technical Advisory Committee to the Water Advisory Board member
- Vice-Chair of the Broward County Surface Water Coordination Committee
- Member of the Broward County Technical Advisory Committee to the Water Advisory Board and County Commission
- Project Delivery Team member for Broward County Water Preserve Areas projects and DECOMP
- Extensive experience working with local, state, and federal regulatory agencies in obtaining permits
- Experience includes retrofitting existing stormwater systems; restoring flow to natural systems; rehydration of wetlands; creating stormwater retention, detention, and filter marshes to improve the water quality of runoff going to the canals and streams
- Award - 2006, Sistrunk Historical Nature and Preservation Society award for efforts to restore the North Fork of the New River

#### PROFESSIONAL EXPERIENCE

Jose Lopez is a Broward County Technical Advisory Committee member with more than 30 years of in-depth experience in environmental engineering, water resources, stormwater management and flood control, grant writing and management, permitting, and best management practices for water quality improvement and park restoration.

#### EDUCATION

Florida Atlantic University, 2000  
MBA, Major: Environmental  
MSc., Major: Environmental and  
Urban System

Florida International University,  
1984- BSc, Civil Engineering,  
Major: Hydraulics

Universidad Nacional de Buenos  
Aires, 1980

#### LICENSES/REGISTRATION

Registered Engineer, State of  
Florida, 1987, Reg. No. 39555

Project Manager Professional,  
2001, Reg. No. 34108

#### PROFESSIONAL AFFILIATIONS

America Society of Civil Engineers,  
Communication Chair for the State  
of Florida

Member of the Broward County  
Technical Advisory Committee to the  
Water Advisory Board and County  
Commission

Vice-Chair of Broward County  
Surface Water Coordination  
Committee

#### RELEVANT PROJECT EXPERIENCE

City of Marathon Cocoplum Beach Erosion Study, Marathon, FL - Project Manager. B&A has prepared an erosion study for the City of Marathon, Monroe County. Services under this project included the implementation, recommendations from the erosion study, assisting the City by coordinating with the regulatory agencies, and the preparation and submittals of the necessary permits.

Broward County Water and Wastewater Services: Reuse Pipeline Design, Broward County, FL - Environmental Lead Coordinator/Permitting. Mr. Lopez is responsible for preparing the necessary documentation, coordinating with regulatory agencies (SFWMD and FDOT) and municipalities (Coconut Creek, Pompano Beach, Sunrise and Deerfield Beach) to obtain necessary permits for the design and construction of a 42" and 24" reclaimed water pipeline (with a distance of 5 miles.) Mr. Lopez is also providing support in the design and QA/QC of the project.

Port Everglades Water Main Evaluation- Lead and Cooper Exceedance in Watermain Corrosion Control Study , Ft. Lauderdale, FL - Project Manager. Mr. Lopez was the Project Manager responsible to manage a corrosion control study including coordination of sampling and analysis of water quality conditions in Port Everglades, Broward County, water distribution pipe network, the review and monitor of a hydraulic model of the Port water pipe network to determine possible locations of stagnant water within the water system and prepare a report and Standard Operation Procedures (SOP) for corrosion control operational changes and treatment improvements to reduce water corrosion potential with an opinion of cost for the improvements that are evaluated. Mr. Lopez was also a team member responsible to coordinate with the Health Department request to be in compliance as required by EPA regulations.

Surface Water Management Permit Renewal: Sunoco Gas Station, Pompano Beach, FL - Project Manager. B&A has provided environmental and civil engineering services for a five year license renewal under Broward County Code- Chapter 27, Pollution Control Sec. 27-200 (b)(4)b regulations for the water management system at a Sunoco Gas Station. B&A staff coordinated with the client on the proper operation and maintenance of the surface water management system including swales, catch basins, dry retention area and trenches drains to insure that the system was functioning as approved by Broward County. B&A staff review and certified that all components of the surface management system were functioned as originally licensed.

### B&A - Resumes (continued)

**Jose L. Lopez, PE, PMP** | Project Manager, Lead Water Resources/Stormwater Management, Civil Engineering Support



**North Fork of New River Water Quality Improvements, and Bank Stabilization Projects, FL\*** - Project Manager for water quality improvements, developed a Basin Management Action Plan and managed an independent scientific and engineering review of the existing conditions in the NFNR following recommendations with the SFWMD. Mr. Lopez was also responsible for the coordination with local residents, presentations and community outreach to discuss the erosion problems after Hurricane Wilma and manage and supervise the improvements to water quality within an environmentally friendly and sustainable framework.

**Hillsboro Canal Bank Stabilization Project, SFWMD, Fort Lauderdale, FL\*** - Project Manager and community outreach specialist for several bank stabilization projects. He was the liaison with local residents and stakeholders to discuss the Hillsboro Canal C-1 Bank Stabilization Project including: flood protection and water quality and the implementation of the scope, including ROW issues, vegetation, landscape, removal of docks, encroachments and easement issues. This project involved stabilizing and erosion control of the Hillsboro Canal's banks to maintain design capacity conveyance of stormwater from Structure S-39 to Structure G-56, a total of 10.6 miles. The banks of the Hillsboro Canal over time have eroded with slope failure of loose material due to the effects of wave action and undercutting. This project required extensive amounts of data to be analyzed for rainfall events, water level records, and hurricane wind records.

**Broward County Water and Wastewater Services Tradewinds Park Feasibility Study, Coconut Creek, FL\*** - Mr. Lopez was the Project Manager providing the engineering services needed to prepare a feasibility study on connecting the Cocomar North (C-4) and Cocomar South (C-6) Basins through Broward County's Tradewinds North Park. Mr. Lopez was responsible to collect and interpret topographic, tree, soil surveys, and wetlands delineation data.

**Advanced Treatment Technologies- Everglades Construction Project, SFWMD\*** - Mr. Lopez was part of a selected group of engineers and scientists with the main task of implementing the design, construction, and operation of advance treatment systems as part of the Everglades Restoration Project, the largest ecosystem restoration project in the world. As a project manager, he led the chemical treatment/solids separation process; the low intensity chemical dosing project; the testing of chemical treatment in urban runoff; management of wetlands projects and natural treatment systems like periphyton-based stormwater treatment area (PSTA) and submerged aquatic vegetation/limerock (SAV/LR) projects. Mr. Lopez met with local residents and stakeholders to discuss details on the project and the benefits of using reclaimed water for ground water recharge.



**Brighton Reservation Advanced Mitigation Area, Seminole Tribe of Florida, Brighton Seminole Indian Reservation, FL\*** - Project Manager. Was responsible for working with the Seminole Tribe of Florida Environmental Resource Management Department to prepare the wetland mitigation plan and operational protocol and permits to SFWMD and U.S. Army Corps of Engineers to compensate for wetland impacts that have occurred or will occur as a result of development activities on the Brighton Seminole Indian Reservation. Scope of work consisted of evaluation of existing conditions, modeling, wetland assessment, and a proposed mitigation plan.

**Ocean Cay, MSC Marine Reserve, Bahamas** - QA/QC. Mr. Lopez was responsible for the engineering and QA/QC for the utility design including water main, force main, package wastewater treatment with odor control and sludge filter press, and pump station design, drainage, solid waste facilities including incinerator and glass crasher for a 95-acre private destination island in the Bahamas.

**Wastewater Reuse Technology Pilot Project, West and South Miami-Dade County, FL\*** - Project manager for this project that was part of the Comprehensive Everglades Restoration Plan (CERP) to rehydrate Biscayne Bay coastal wetlands. The purpose of the pilot project is to determine levels of treatment and technologies needed to discharge reclaimed water into natural areas, determine the ecological effects of using superior, advanced treated reclaimed water and determine parameters/constituents of concern.

*\* Personal Experience of Jose Lopez, PE*

# PROPOSAL RESPONSE REQUIREMENTS

## B&A - Resumes (continued)



**Tony Hernandez, PE**  
Quality Control/Quality Assurance

### BENEFITS TO THE CITY OF DELRAY BEACH

- 30+ years of in-depth experience in professional practice
- Extensive experience in Project Management, Quality Control (QC), and Materials Testing and Inspection Services.
- Experience in Construction Management and the successful delivery of Construction Engineering and Inspection (CE&I) Services

### PROFESSIONAL EXPERIENCE

Tony Hernandez has over 30 years of experience in Construction Management and the successful delivery of Construction Engineering and Inspection (CE&I) Services for the Florida Department of Transportation (FDOT), Miami-Dade Expressway Authority (MDX) and Miami-Dade County (MDC). Mr. Hernandez also has extensive experience in Project Management, Quality Control (QC), and Materials Testing and Inspection Services.

### EDUCATION

Bachelor of Science in Civil Engineering, Universidad Catolica Madre y Maestra, Santiago, Dominican Republic, 1983

### REGISTRATION

Professional Engineer, State of Florida, Reg. No. PE 0051394

### PROFESSIONAL AFFILIATIONS

Florida Engineering Society

### RELEVANT PROJECT EXPERIENCE

**Florida Department of Transportation Krome North Grouping– District VI.** Senior Project Engineer. Responsible for Construction Engineering and Inspection Services (CEI) to FDOT for the Krome North Grouping which include ten (10) individual projects. Services provided include contract administration, inspection and materials sampling and testing in compliance with FDOT manuals, procedures and memorandums.

**Miami-Dade Aviation Department (MDAD), Design-Build MIA Mover Automated Train System, Miami, FL.** Construction Oversight Engineer. Duties included direct and assign specific tasks to oversight inspectors, monitoring the design-build Contractor's Quality Control inspections, monitoring the Contractor's Safety and Security program, overseeing the timely completion of the fixed-facilities Punch List items and assisted in resolving any conflicts, review and recommendation for acceptance of all invoices, including Owner Direct Purchase Invoices (ODP), D/B Contractor Monthly Payment Applications, review of Requests for Information (RFIs), monitoring all Non-Conformance Reports (NCRs) and the timely update of Contract Documents to as-built status.

**Florida Department of Transportation – District VI, MIC/MIA Package 2 Collector Distributor Project Grouping.** Senior Project Engineer. As Senior Project Engineer, Mr. Hernandez was in charge of overseeing the daily inspections, contractor schedule for the projects, material Quality Control and coordination of critical and complex Maintenance of Traffic (MOT) criterion to assure seamless landside system operations. Coordination of project documentation, which includes 6 individual projects providing connectivity between the Miami Intermodal Center and the major arterials such as SR 112, SR 836, LeJeune Road, and NW 21st Street servicing the Miami International Airport. This project grouping is classified as a major urban reconstruction project.

**Florida Department of Transportation – District VI, Okeechobee Road Widening and LeJeune Road Flyover Project Grouping.** Senior Project Engineer. As Senior Project Engineer, Mr. Hernandez was responsible for overseeing the day to day inspections and contractor schedule for the projects, material Quality Control, and coordination of project documentation for the LeJeune Road Fly-Over to Okeechobee Road (from NW 36th Street to Okeechobee Road).

**Miami-Dade Expressway Authority (MDX), Various Construction Project.** Construction Project Manager For Responsible for the on-site coordination and administration of contract documents. Coordination of inspection and project management teams. Assessment of field conflicts inclusive of utility and permit coordination, structural, drainage, roadway, and public safety issues. Projects include:

- SR-836, NW 17th Avenue Toll Plaza Reconstruction
- SR-836, Auxiliary Lanes and Improvements
- SR-836, Auxiliary Lanes and Improvements
- SR-924, Auxiliary Lanes and Improvements

# PROPOSAL RESPONSE REQUIREMENTS

## B&A - Resumes (continued)



### Maria Zapata, PE

Lead Civil Engineer, Water Resources/Stormwater Management Support

#### BENEFITS TO THE CITY OF DELRAY BEACH

- 25+ years in professional practice
- Experience working with several South Florida municipalities
- Experience working in a variety of projects including parks, community centers, and recreational facilities
- Experience includes: Project management, project development, consulting, water resources, entitlements and land development for commercial, residential and industrial facilities

#### PROFESSIONAL EXPERIENCE

Maria Zapata is an Engineering Professional with over 25 years of experience. Her accomplishments and leadership are in multi-million dollar projects involving strategic planning, design and construction management of civil infrastructure, urban developments and industrial facilities. Ms. Zapata's experience includes project management, project development, consulting, water resources, entitlements and land development for commercial, residential and industrial facilities; water and wastewater infrastructure; and road projects.

#### EDUCATION

Master of Business Administration, Kellogg School of Management, Northwestern University, Evanston, IL, 2011

Master of Science, Civil Engineering, University of Massachusetts, Amherst, MA, 1983

Bachelor of Science, Civil Engineering, University of Massachusetts, Amherst, MA, 1982

#### LICENSES/REGISTRATION

Registered Engineer, State of Florida, 1987, Reg. No. 54567

#### PROFESSIONAL AFFILIATIONS

America Society of Civil Engineers

#### RELEVANT PROJECT EXPERIENCE

**Sullivan Park, Deerfield Beach, FL** - Senior Civil Engineer. B&A has developed alternative master plan concepts for an existing 3 acre, underutilized waterfront park. With a significant historical background, the site offers an opportunity to educate the residents about the history of their community. A primary goal of the park master plan will be to provide an interpretive program for visitors. The program for the revitalized park includes two playgrounds, restrooms, picnic shelters, an interactive water feature, a 15 foot wide waterfront promenade and a new stair tower to connect the site to the bridge leading over to the City's beach front area.

**Triptych, Miami (Design District), FL** - Ms. Zapata was responsible for the analysis and design of the water, wastewater and stormwater system, permitting, cost estimates and budgeting, scheduling and coordination with the utilities for a mixed-use high-rise consisting of 2 levels of retail, 3 levels of office, and the rest consisting of a 20-floor hotel nestled between Midtown and the Design District in Miami. The retail portion of the development is approximately 40,000-SF, office is about 40,000-SF with an approximate gross square footage of 370,000.

**Port Tampa Bay Channelside Waterfront Master Plan, Tampa, FL** - Senior Civil Engineer. Bermello Ajamil & Partners, Inc. has recently designed a \$1.7 billion, 15-year master plan for Port Tampa Bay Florida to develop 45 acres in a waterfront area called the Channel District. The master plan maximizes the potential of 45 acres of port-owned land along Channelside Drive and the Ybor Channel and builds upon the area's ongoing revitalization. Unique features of the planned development include an enlarged cruise ship terminal, a new medical school for the University of South Florida, a marina, park space, offices, stores and hotels along with the two 50-story residential towers.

**Ocean Cay, MSC Marine Reserve, Bahamas** - Senior Civil Engineer. Bermello Ajamil & Partners, Inc. (B&A) was selected to develop and design a private destination island in Bahamas. Design services include planning and sizing for water demand and all utilities including Reverse Osmosis water treatment plant, wastewater treatment, sludge disposal, water distribution lines, fire protection, several pump stations and force main, deep injection wells for brine and final effluent, reuse distribution system for landscaping irrigation, solid waste disposal, architectural landscaping, construction documents, cost estimates and scheduling, and construction management. This 95-acre island will consist of 6 separate beaches, with 11,400 feet of beach front, a 2,000 seat amphitheater, a Bahamian village shopping area with: restaurants, bars, two lagoon water features, and bike paths. Additionally, the island will have a spa and wellness area, private cabanas and massage huts.

**Joseph Caleb Center New Courthouse Annex Building and Parking Garage, Miami, FL** - Senior Civil Engineer. Services Ms. Zapata was part of the team responsible to identify green building strategies for Miami-Dade County's new two-story Courthouse, three-story parking garage and retail located at the Caleb Community Center. The team conducted LEED feasibility report analysis during schematic design and organized charette sessions. The new two-story courthouse has approximately 39,000 SF of public, semi-public spaces and private. The new three-story parking garage will contain 475 parking spaces and approximately 190,000 SF of constructed area to accommodate parking booths, control gates and approximately 20 private spaces on the ground floor area.

### B&A - Resumes (continued)

#### Maria Zapata, PE | Lead Civil Engineer, Water Resources/Stormwater Management Support



**Miami Springs Aquatic Facility, Miami Springs, FL - Senior Civil Engineer.** Bermello Ajamil & Partners, Inc. (B&A) prepared a design criteria package for a new Aquatic Facility for the City of Miami Springs. The project includes the demolition of the existing pool, deck, building and parking lot, a new hybrid pool, pool deck, pool building, multi-purpose building, parking lot, landscaping and site improvements.

**B.F. James Park & Aquatic Facility, Hallandale Beach, FL - Senior Civil Engineer.** This project encompassed the complete redevelopment of an underused existing neighborhood park through extensive public input and master plan development. From the neighborhood meetings, B&A developed an extensive program for the new park including a new community swimming facility, relocated basketball courts, picnic areas, exercise stations and an expanded playground for a greater range of age groups. In addition, to meet City code requirements, the park and buildings were designed for LEED Certification. B&A managed the LEED Certification and led the design team through the certification process.

**South City Beach Park, Hallandale Beach, FL -Senior Civil Engineer.** This project includes the complete renovation of one of two beach front parks in the municipality. The existing 3.5-acre site, aside from the parking lot, was covered with Category I Invasive Australian Pine Trees that were removed for environmental reasons, making way for a variety of opportunities. With community input during the master planning process the park use and amenities were reimagined. The park is divided into four quadrants accessible via bisecting palm shaded walkways. Each quadrant has its own identity and use, from sand volleyball to bocce courts as well as covered playgrounds with safety surface to a large beach front concession building. This facility is the focal point of the park and as designed as two buildings separated by a breeze way; which frames a focused view of the Atlantic Ocean. One building is a restroom facility while the other is a built out shell ready to be leased to a snack bar type vendor/concession.

**Joseph Scavo Park, Hallandale Beach, FL - Senior Civil Engineer.** The renovation of an existing 7.25-acre community open space was challenging for design professionals, municipal staff and community leaders. The residents were very specific during the master planning process that they desired the park to remain passive with limited active recreation opportunities. A compromise was brokered which permitted the inclusion of



**North Plantation Key Vacuum Sewer Improvements, Islamorada, Village of Island, FL - Senior Civil Engineer.** Evaluation and design. Project consisted of the replacement and upsizing of approx. 7,385 LF of vacuum main system; including installation of piping, valve pits and appurtenances.

**Oasis, Hallandale Beach, FL – Senior Civil Engineer.** Ms. Zapata was responsible for the design and analysis of the water, wastewater and stormwater system, permitting, cost estimates and scheduling and coordination with several utilities for a mixed use development along East Hallandale Beach Boulevard consisting of two 3-story buildings with 8,615 square feet of retail; 18,015 square feet of restaurant space; 39,060 square feet of office space; a 8,500 square feet fitness center. The project also includes 250 residential units in a 26 story building; and, a 5-story parking garage.

# PROPOSAL RESPONSE REQUIREMENTS

## B&A - Resumes (continued)



**Frank Tejdor, PE**  
Lead Marine/Coastal Engineering

### BENEFITS TO THE CITY OF DELRAY BEACH

- 38+ years in professional practice
- Experience in marine, geotechnical and civil engineering
- Mr. Tejdor has completed independent research and development of a computer program for the analysis of axial static pile capacity and dynamic driving resistance

### PROFESSIONAL EXPERIENCE

Mr. Tejdor has successfully completed numerous marine engineering projects ranging from state-of-the-art marinas to cruise terminal piers and cargo wharfs for both domestic and international markets. He has been involved in projects with the foundation underpinning of historic buildings and multi-story buildings, installation monitoring and in-situ testing of pressure injected tiebacks, design of belled drilled shafts over deep compressible material, instrumented pile load test, and construction monitoring and field testing of a multi-story slurry wall.

### EDUCATION

Master of Science in Civil Engineering, Geotechnical Engineering  
Purdue University, 1984

Bachelor of Science in Civil Engineering University of Miami, 1979

### LICENSES/REGISTRATION

Registered Engineer, State of Florida, Reg. No. 38847

### PROFESSIONAL AFFILIATIONS

International Society of Soil Mechanics and Foundation Engineering

American Society of Civil Engineers

Deep Foundations Institute

National Society of Professional Engineers

### RELEVANT PROJECT EXPERIENCE

**Sullivan Park & Marine Wall, Deerfield Beach, FL - Marine/Coastal Engineer.** B&A has developed alternative master plan concepts for an existing 3 acre, underutilized waterfront park. With a significant historical background, the site offers an opportunity to educate the residents about the history of their community. A primary goal of the park master plan will be to provide an interpretive program for visitors. The program for the revitalized park includes two playgrounds, restrooms, picnic shelters, an interactive water feature, a 15 foot wide waterfront promenade and a new stair tower to connect the site to the bridge leading over to the City's beach front area.

**Port Everglades Terminal 4 Renovations and Slip 2 Lengthening, Fort Lauderdale, FL - Marine Engineer.** He has led the programming elements of Terminal 4 and is actively involved in moving this effort forward. He continues to oversee the design development and focus on schedule and budget related to this project. He worked with the Port's staff throughout the programming and design phases.

**Truman Waterfront Park & Marina, Key West, FL - Marine/Coastal Engineer.** Development of an overall master plan for this 23-acre waterfront site adjacent to the historic Fort Zachary Taylor Park and Naval Base. The park master plan incorporates a redesigned 50-foot-wide waterfront pedestrian promenade, a pedestrian bridge to span Admiral's Cut, an open air amphitheater with 200 fixed seats, a renovated Navy Generator Building to be reused as a restaurant, historical museum and public restrooms, an interactive water feature with two adjacent shaded playgrounds, an exercise trail with outdoor exercise stations, a 35,000-SF recreation center with an adjacent synthetic turf multi-purpose athletic and event field, and a 60+ boat marina.

**Port Everglades General Consulting Services, Port Everglades, FL - Marine/Coastal Engineer.** B&A has been a General Consultant to Port Everglades since 1996. Throughout its tenure, B&A has completed over 45 assignments representing an investment of roughly \$120 Million by the Port. Projects undertaken have included the renovation and expansion of Cruise Terminals 2, 18, 19, 22, 24, 25, 27 and 29 and the renovation and expansion of offices inside Terminals 2 and 26, Port Security Enhancements a project designed to secure and protect the seaport, evaluation of buildings in the Foreign Trade Zone, renovations and improvements in the Port Administration building, inspections and evaluation of all sheet pile walls and bulkheads, toe and anchor wall reinforcement repairs for Berths 14 and 15 and, presently, B&A is working on a project that calls for the renovation and expansion of Terminals 2, 19, 21, and 26 in Port Everglades, transforming these old terminal buildings into efficient modern terminals. B&A is the Architect of Record on this project, which is a \$30 million project.

**Port Master Development Plan, Port of Miami, FL - Marine Engineer.** As a general consultant to the Port, one of the world's largest cruise ports and a leading container terminal facility, participated in planning, design, construction, management, and financing of its \$750 million expansion. Mr. Tejdor, in close participation with the geotechnical investigations was responsible for the design of the wharf extension to the Port.

**Passenger Terminal 6, Tampa Port Authority, FL - Marine Engineer.** A new cruise and ferry terminal for the Tampa Port Authority in conjunction with the overall development of the Garrison Channel Project. Complex is used for cruise and ferry operations, and secondarily for cargo movement throughout the ferry complex.

## PROPOSAL RESPONSE REQUIREMENTS

### B&A - Resumes (continued)

#### Frank Tejidor, PE | Lead Marine/Coastal Engineering



**Port Everglades Berth 18 & 29 Bulkhead Analysis & Evaluation, Fort Lauderdale, FL - Marine Engineer.** Bermello Ajamil & Partners, Inc. (B&A) completed a Bulkhead Evaluation at Berth 18 - The bulkheads along Berth 18 were evaluated to accept mooring upgrades and retrofits for the berthing of Oasis class ships. Due to the condition of the bulkhead, high capacity bollards were isolated from the bulkhead. Additional lower capacity bollards for spring lines were allowed to be installed along the bulkhead line. Bulkhead Analysis at Berth 29 - Analysis of the bulkheads at Berth 29 to accept a harbor crane. Mudline at bulkhead was at - 46.0. Alternatives were developed to allow the proposed cranes to operate along the bulkhead.

**Onyx Seawall Replacement, Miami, FL - Project Manager,** Provided marine/structural engineering for the design, permitting, and construction of the new seawall. Due to the condition of the existing seawall and its close proximity to other structures, the existing seawall was not removed but replaced with a cantilever steel sheet pile wall and concrete cap. Rip rap with a specified gradation was placed along the entire length of the wall.

**Key Haven/SR 5 Seawall and Boat Ramp, Monroe County, FL - Project Manager** for reconstruction of the boat ramp and associated access improvement on State Road 5/Overseas Highway. The reconstruction included a new concrete boat ramp, a bulkhead wall designed to resist erosion from consistent and repeatedly heavy wave action caused by a hurricane event, and a cantilevered retaining wall adjacent to US-1.

**Miami Circle Seawall Replacement, Miami, FL - Project Manager.** Responsible for the design of the replacement of a deteriorating concrete seawall. The current seawall was in severe disrepair and required total replacement. Provided full marine civil engineering services for a new cantilever steel sheet pile seawall in 15 ft. of water. The new seawall was designed to be located within the existing seawall footprint.

**Public Boat Ramps Engineering Project for the Florida Keys, Monroe County, FL - Project Engineer.** Engineering design services for the repair and upgrades to six public boat ramp facilities in the Florida Keys. All of the boat ramps were showing disrepair, and many did not meet current design standards and criteria. Project included civil and structural engineering services, land surveying, geotechnical work, and environmental permits for the six boat ramps. The structural design of the ramps and the adjoining seawalls, and mooring facilities were design and permitted by Mr. Tejidor's team.



**Harbourside Marina & Seawall, Jupiter, FL - Marine Engineer** for this marina and waterfront development. The marina design integrates with the master plan concept of an urban destination for both residential entertainment activities. Since the marina is situated in a very sensitive ecological environment, extensive efforts were made to minimize impacts to the environment while simultaneously focusing on functionality. Substantial reductions in the scope of the marina were made in order to comply with the requests of the regulatory agencies.

**Cypress Club Marina & Seawall, Fort Myers, FL - Project Manager.** Designed the seawall and a unique pier/wave attenuator for this private marina. The marina was designed to accommodate a total of 64 small and medium-sized yachts.

**Harry S. Truman Presidential Waterfront Park, Key West, FL - Marine Engineer** for a 23-acre waterfront master plan. The park incorporates a 50-foot-wide waterfront promenade, an open air amphitheater, a 15,000-SF event plaza with tent structure, a renovated Navy Generator Plant to be reused for a restaurant and historical museum, a dockmaster facility, an interactive water feature, exercise trail, outdoor zoological exhibits, a ferry terminal, a 60+ boat marina, fishing pier and a new recreation complex for the adjacent residential community of Bahama Village.

# PROPOSAL RESPONSE REQUIREMENTS

## B&A - Resumes (continued)



**Gisela Rey, PE**  
Marine/Coastal Structural Engineering

### BENEFITS TO THE CITY OF DELRAY BEACH

- 30+ years in professional practice
- Experience in the structural engineering design of port related structures such as passenger cruise terminals, port facilities, including docks, fender systems, harbor crane supports, wharf extensions, mega cruise ship terminals, warehouses, and retaining walls.

### PROFESSIONAL EXPERIENCE

Mrs. Rey has over 30 years of experience in structural engineering. She has performed design, construction administration and management of airport passenger terminals, administrative buildings, maintenance and storage of aircraft hangars and NAVAIDS tower structures. Mrs. Rey also has extensive experience in the structural engineering design of multi-story hotels and port related structures such as passenger cruise terminals, port facilities, including docks, fender systems, harbor crane supports, wharf extensions, mega cruise ship terminals, warehouses, and retaining walls.

### EDUCATION

Master in Structural Engineering,  
Kiev Institute of Civil Engineering,  
Ukraine, 1985

Bachelor of Science, Structural  
Engineering, Kiev Institute of Civil  
Engineering, Ukraine, 1981

### LICENSES/REGISTRATION

Registered Engineer, State of  
Florida, Reg. No. 66366

### RELEVANT PROJECT EXPERIENCE

**Passenger Cruise Terminal 4, San Juan, Puerto Rico** - Structural Engineer. Structural calculations, design, construction document preparation, shop drawing review and site inspection for the widening of the Passenger Cruise Terminal in San Juan. This project included the use of steel structures for seismic conditions.

**Port Everglades, Florida - Berth 24 Extension** - Structural Engineer. Design and preparation of construction documents related to this 500-FT long HZ combined wall system that needed to be extended in order to accommodate a new cruise ship.

**Port Everglades, Florida - Berths 28 and 29** - Structural Engineer. Structural analysis for HMK-260E mobile container crane operation to determine the feasibility of operating mobile harbor cranes. Port Everglades is one of the country's top container ports and one of the world's busiest cruise ports.

**Disney's Castaway Cay Private Cruise Island, Gorda Cay, Bahamas** - Structural Engineer. Structural calculations and construction documents for a harbor, pier and mooring structures capable of accommodating a 1,000-FT cruise vessel.

**Onyx Seawall Replacement, Miami, Florida** - Structural Engineer. Structural calculations and construction document preparation for the replacement of a 200' seawall with a new sheet piling wall for a new high rise building.

**Cypress Club, Fort Myers, FL** - Structural Engineer. The project consists of a private marina for 2 high rise residential buildings with 520' sheet piling seawall and walkways, including breakwaters and piers to accommodate 70 vessels from 30' to 56' in length. Responsibilities included structural calculations, design, dredging evaluation and construction document preparation.

**Miami Circle Seawall Replacement, Miami, FL** - Structural Engineer. Responsible for the design of the replacement of a deteriorating concrete seawall. The current seawall was in severe disrepair and required total replacement. Provided full marine civil engineering services for a new cantilever steel sheet pile seawall in 15 ft. of water. The new seawall was designed to be located within the existing seawall footprint.

**Ensenada Cruise Port Village, Ensenada, Baja, Mexico** - Structural Engineer. Master plan and design of a multiuse cruise ship terminal and upland retail/entertainment complex. Marine structural/civil elements included dredging, two cruise berths, and a 198-slip marina for mega yachts.

**Costa Baja Marina, La Paz, California** - Structural Engineer. Team member responsible for the design of a 315-slip recreational marina. Responsibilities included structural calculations, dredging evaluation and cost estimates.

### B. APPROACH TO PROJECT MANAGEMENT

i. Provide a detailed narrative description of the proposed approach and methodology for engaging with City representatives while in the course of performing the duties. ii. Describe in detail Proposer's approach to the design of projects.

**PROJECT APPROACH:** Our proposed project approach for the City of Delray Beach is founded on the premise that successful projects are welcomed by the stakeholders, technically and environmentally sound, cost effective, completed on-time and within budget. Successful projects require a thorough understanding of our Client's needs and goals as well as methodical planning with respect to existing conditions. Our past experience has taught us that by listening, partnering and becoming an extension of our Client's staff we develop a foundation for a successful project.

#### UNDERSTANDING THE CLIENT'S NEED AND GOALS

We believe that our clients are our best source of information and therefore we partner with them to develop realistic goals and expectations that become the corner stone of a project's deliverable expectations with respect to design, scheduling and available construction budget.

#### EXISTING CONDITIONS

We develop solid technical innovative designs based on a thorough understanding of the existing site conditions through the review of surveys, geotechnical testing reports, as-built plans, existing reports, utility markups and public sentiment.

#### PERMITTING

An understanding of the regulatory permitting requirements and the limitations that these requirements pose on the design of the project will be clearly identified prior to engaging in the design of the project. We will identify and understand these requirements and build into the project the necessary components to avoid cost over runs and construction delays associated with regulatory permitting.

#### BUDGETARY CONSTRAINTS

We design to meet our Client's budgetary constraints. We will assist the City in establishing project budgets, tracking the project costs through all phases of the work and, if needed, value engineer the project to ensure that it is within the established project budget.

#### SCHEDULING

We develop flexible project schedules that are based on realistic goals, task identification and task interrelationships. We will confirm that each task fits within the overall project and target dates and provides for contingencies within the work plans.

#### PUBLIC OUTREACH

We assist our Clients in developing public awareness programs that promote public buying to roadway and utility improvement projects through activities such as forums, open houses, community meetings quarterly newsletters websites and public hearings. We have a seasoned in-house staff that has directed numerous important community awareness programs.

*i. Provide a detailed narrative description of the proposed approach and methodology for engaging with City representatives while in the course of performing the duties. ii. Describe in detail Proposer's approach to the design of projects.(continued)*

**METHODOLOGY:** B&A's preferred methodology for the City of Delray Beach involves the development of a Work Plan to manage, report and evaluate the status of any project as it progress.

### ▶ WORKPLAN

Upon execution of the Service Agreement and at the start of the project, B&A will prepare a Work Plan which will include :

- The **Scope of Service** to describe each project task as identified in the Service Agreement scope and will outline how the project will be implemented to achieve the completion of each task, including action steps, deliverables, timeframe, and the resources and responsible person(s) assigned to each particular task.
- The **Communication Plan** will include the contact information (name, preferred phone number, back up and e-mail) for each task member and information to register in an ftp website created by the B&A IT Department for each specific project. B&A will set a general folder named 'Delray Beach" and several sub-folders as the different project moves along.
- The **Project Schedule** will identify the timeframe for each task, indicate the start and end date of each activity, the progress on a weekly basis and the deliverables for each task

A Work Plan will help the team to:

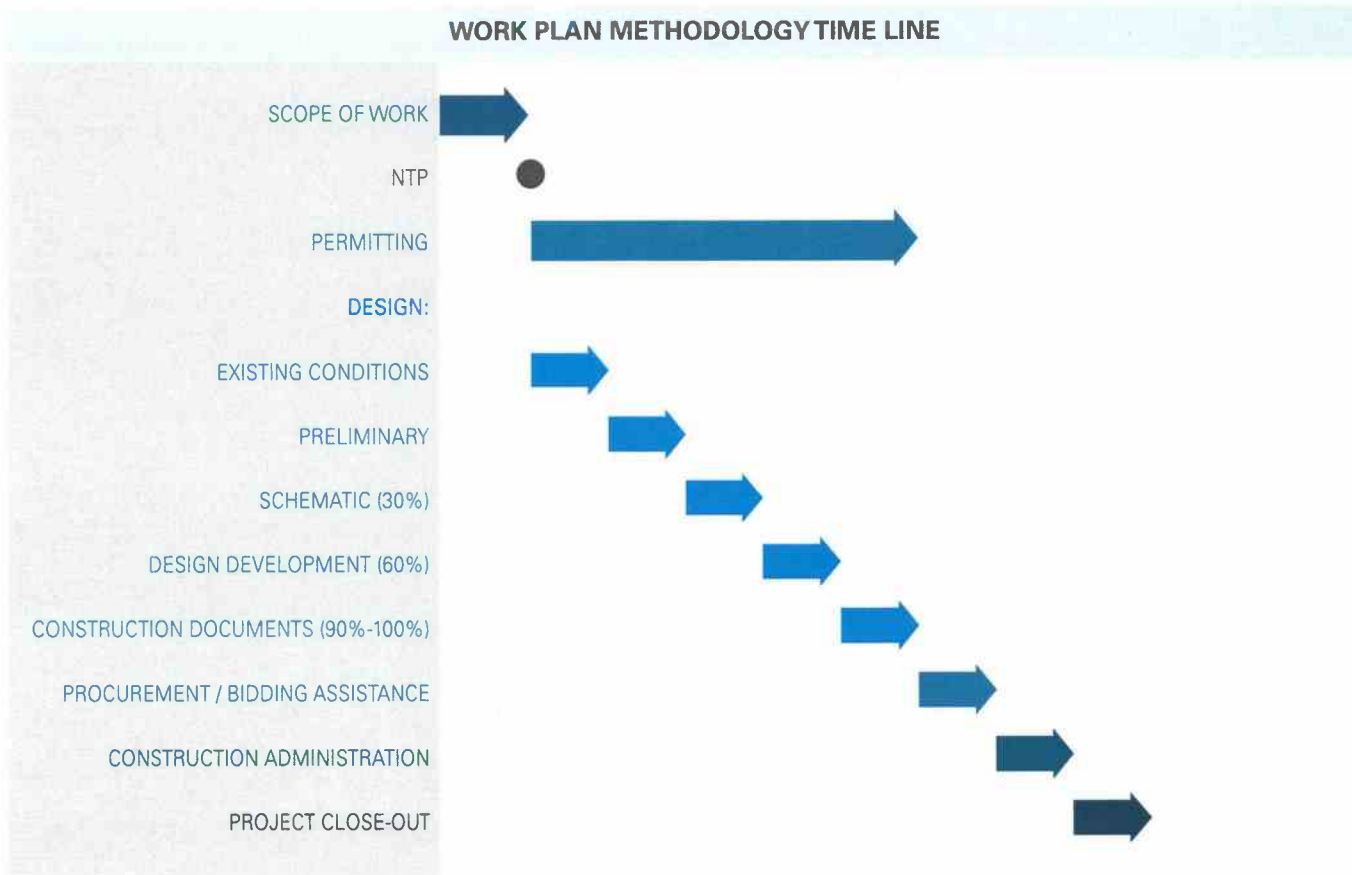
- **Plan** by outlining the activities to be accomplished, timeframes, and inputs needed, including how project results will be sustained and lessons learned disseminated.
- **Manage** implementation of the project by enabling to track implementation against expectations.
- **Report** progress in implementing the project by sharing information in the progress reporting column of the Project Schedule.
- **Evaluate deliverables** by identifying the indicators that should be used to assess whether goals are achieved, the data collection methods and timeframe for collecting evaluation data, and by sharing the progress of the project in the Status column in the Project Schedule.

### ▶ METHODOLOGY & TIMELINE

The timeline on the following page shows the proposed methodology broken down, step by step, for a typical project work plan from start to finish, The timeline includes strategic milestones for tasks and deliverables using the latest Project Management Institute (PMI) guidelines in phases, including: planning, permitting, design plans and specs, construction documents, bid negotiations, procurement assistance, construction administration, and project close-out.

## PROPOSAL RESPONSE REQUIREMENTS

i. Provide a detailed narrative description of the proposed approach and methodology for engaging with City representatives while in the course of performing the duties. ii. Describe in detail Proposer's approach to the design of projects.(continued)



iii. Narrative that demonstrates working knowledge and understanding of the Professional Services requirements in this RFQ.

**WORKING KNOWLEDGE:** B&A maintains a professional staff of over 100 talented individuals that possess the necessary expertise to successfully execute and complete any project for the City of Delray Beach as outlined in the RFQ. Our licensed staff of Certified Professional provides the expertise, professionalism and innovative approaches fundamental to the execution of successful design solutions in the areas of civil engineering, water resources/stormwater management and coastal and marine engineering as described in detail below.

### ► CIVIL ENGINEERING

The B&A team provides comprehensive civil engineering services from planning through design, permitting, and construction, from initial regulatory approvals to final build-out for a diverse range of disciplines, including but not limited to the ones listed in Delray Beach scope of work as follows:

- Engineering design
- Site engineering
- Site plan review
- AutoCAD services
- Construction oversight
- Utility coordination
- Feasibility studies
- Stormwater management
- Facility upgrades and modifications
- Construction documents
- Permitting
- Utility mgmt. & operation assistance
- Water/wastewater/reclaimed water svcs.
- Operation consultation
- Coastal and marine engineering

*iii. Narrative that demonstrates working knowledge and understanding of the Professional Services requirements in this RFQ. (continued)*

The B&A team has developed significant technical knowledge in these fields from an extensive list of municipal projects as well as retail/commercial, marine/coastal, office, residential, recreational, resort, mixed-use, industrial, and educational projects completed in the last 75 years. **Ms. Maria Zapata, PE** will lead a team of professionals that covers the above mentioned list of civil engineering fields, beginning at the concept stage through bid document preparation and provision of as-built drawings, contractor evaluation services and construction management, as needed.

#### ▶ WATER RESOURCES/STORMWATER MANAGEMENT

The B&A team's experience in water resources covers a broad range of disciplines from stormwater management, water and wastewater treatment, utility coordination including potable, wastewater and reclaimed water transmission and distribution system, facilities planning and water transmission design, pump station design and assessment, corrosion studies, drainage design and construction cost estimates, Best management practice design and implementation, Environmental resource permit (ERP), environmental assessment and impact statements, National Pollutant Discharge Elimination System (NPDES) MS4 permitting, slope and erosion protection among other fields.

This extensive range of experience and expertise in water resources enables the B&A team led by **Mr. Jose L. Lopez, PE, PMP** to offer services through a coordinated and integrated team approach, which will result in significant time and cost savings for the City of Delray Beach. B&A water resources staff includes experienced environmental and civil engineers that work together as an integrated team of professionals to develop comprehensive, efficient, permittable, and economical water resource solutions using cutting-edge technology and innovation to solve today's water resource challenges including sea level rise and utility resiliency.

#### ▶ COASTAL / MARINE ENGINEERING

B&A has provided coastal construction and engineering services in south Florida for the past 75 years. Preserving and enhancing coastal infrastructure requires a strong background in marine science, engineering, and permitting. B&A provides the City of Delray Beach with a multidisciplinary team approach to problem solving, assigning experts in specific fields relevant to the needs of a multi-faceted program. As shown in projects like Ocean Cay and Cocoplum Beach for the City of Marathon as well as projects in Port Everglades and Port of Miami, B&A offers solutions that meet the complex criteria associated with projects in the coastal and marine environment. Disciplines offered include ocean engineering, beach nourishment, coastal zone management, coastal engineering, coastal oceanography, environmental permitting with local, state and federal agencies like FDEP and USCOE, and structural engineering for design of seawalls.

B&A's diverse and growing group of coastal professionals led by **Mr. Frank Tejidor, PE**, is able to leverage the resources of our international science and engineering company to provide clients with unparalleled levels of service. While our size allows us to offer our clients the resources of a large firm, our network of coastal professionals and local office means that we also provide the personal services and local knowledge typical of smaller firms.

#### ▶ UNDERSTANDING THE RFQ

Assisting the City of Delray Beach in the fields of engineering are the main goal of B&A in preparing this proposal services. We have reviewed the list of on-going and future projects and we have prepared the matrix on the following page showing our experience in the areas of interest.

iii. Narrative that demonstrates working knowledge and understanding of the Professional Services requirements in this RFQ. (continued)



AREA OF INTEREST	PROJECT EXPERIENCE										
	Broward County WWS Reclaimed Water Distribution Pipeline	PE Corrosion study and water assessment	Ocean Cay MSC Marine Reserve	Saint Thomas University- Business College	Triptych	Town of Medley- Lakeside Community Park improvements	Sullivan Park	MDWASD PSIP	Cocoplum Beach Erosion Study, City of Marathon	Port Tampa Bay Channelside Master Plan	Port Everglades Slip-2 Extension
General Civil Engineering	x	x	x	x	x	x	x	x	x	x	x
Reclaimed Water Transmission and Distribution System Expansion/Improvements	x		x								
Potable Water Distribution System Improvements/Replacement		x	x	x	x		x				
Wastewater Collection and Distribution System Improvements/Replacements			x	x	x		x	x			
Pump station improvements				x				x			
Pump station design, permitting, CEI			x	x				x			
Storm water Management System Design, Permitting, CEI			x	x		x	x				
Seawall vulnerability analysis			x				x		x		
Sea level rise adaptation and resilience			x				x		x		
Living shoreline design, permitting, CEI			x				x		x		
Coastal Dune Management, Restoration, Design, Permitting			x						x		
Seawall, dock permitting and design			x				x		x	x	x
Beach nourishment									x		
Sustainability and resiliency studies and Implementation Plans			x						x	x	x
Site plan review		x	x				x		x	x	x
AutoCAD services			x				x		x	x	x

iv. Details of how work under a Service Authorization will be implemented and services provided.

As noted in the Methodology section, B&A proposes to perform any Service Authorization using a well thought-out phased approach that includes developing a Work Plan with strategic milestones for tasks and deliverables using the following WBS guidelines:

DESCRIPTION	DELIVERABLES
Phase 1 - Planning .....	Work Plan
Phase 2 - Design and Permitting .....	Design Documents, Reports and Permits
Phase 3 - Procurement and Bid Support .....	Plan and Specifications
Phase 4 - Construction Management .....	Field Reports
Phase 5 - Project Closeout .....	Signed and Sealed Drawings

iv. *Details of how work under a Service Authorization will be implemented and services provided. (continued)*

## ► PHASE 1 - PLANNING

The B&A team's experience in water resources covers a broad range of disciplines from stormwater management, water and wastewater treatment, utility coordination including potable, wastewater and reclaimed water transmission and distribution system, facilities planning and water transmission design, pump station design and assessment, corrosion studies, drainage design and construction cost estimates, best management practice design and implementation, Environmental resource permit (ERP), environmental assessment and impact statements, National Pollutant Discharge Elimination System (NPDES) MS4 permitting, slope and erosion protection among other fields.

## ► PHASE 2- DESIGN AND PERMITTING

With the Work Plan in place, the B&A team will coordinate with the City of Delray Beach staff to develop a 30%, 60% and final submittal packages including construction document as follows:

### TASKS FOR DESIGN

**Preliminary Design Submittal**

**Intermediate Plans and Specifications Submittal**

**Final Plans and Specifications Submittal**

**30% project completion level**

**60% project completion level**

**100% project completion level**

### PERMITTING

At 30% submittal, B&A staff, in coordination with the City PM, will evaluate the project to determine the required permits prior to construction and identify the regulatory agencies that will be responsible to issue the required permits for the project.

## ► PHASE 3: PROCUREMENT AND BID SUPPORT

Upon conclusion of the Design Phase and once all permits has been obtained, the B&A team will develop a Corrected Final Design/ReadyTo Advertise (RTA) Submittal including final versions of all documents prepared for the Final Design including quality control documentation, signed, and sealed design drawings and calculations, and electronic files as follows:

- All backup preliminary calculations and work product.
- Complete set of Plans showing the project and project features.
- Complete set of technical specifications for construction with source reference
- Updated list of permitting/regulatory requirements and completed permit applications, as required, for approval by City of Delray Beach Building Department.
- Opinion of Probable Construction Cost
- Construction Schedule with narrative
- Geotechnical report
- A draft of all plans listed on the Plan Index Sheet prepared in sufficient detail for advertising and bidding for construction.
- A draft of all specifications listed in the Preliminary Design submittal including upfront "boiler-plate" sections and all pertinent technical specifications for construction.
- Value engineering updates and reviews since the Intermediate Plans and Specifications submittal.

*iv. Details of how work under a Service Authorization will be implemented and services provided. (continued)*

#### QUALITY

All submittals package shall contain a final Quality Certificate of Compliance documenting that QA/QC activities have been performed by the Design Engineer and that the submittal conforms to the requirements of the Statement of Work. The submittal shall also include a description of how each review comment from Final Plans and Specifications Submittal has been addressed.

#### ► **PHASE 4: CONSTRUCTION MANAGEMENT**

Quality of the final project is dependent on the activities during the construction process. This includes review of submittals by experienced staff, prompt feedback from field visits regarding compliance requirements of the contract documents, and quickly adapting to unforeseen conditions that may arise during construction. The Project Manager also ensures there is permit compliance during construction for efficient processing and filing for permit closeout. It also includes providing highly qualified inspection staff who understand construction and can ensure construction quality meets the requirements of the plans and specifications.

The B&A team is experienced in providing project construction administration as well performing general work observation and reporting, permit compliance, field adjustments, mitigation monitoring, requests for information, pay application review, project closeout, and agency certification.

#### ► **PHASE 5: PROJECT CLOSEOUT**

The B&A team will provide a final quality control review to assure compliance with the scope and deliverable timetable agreed upon in the work order.

After submitting the final deliverables the B&A Project Manager will schedule a post-project debriefing session with the project Team. The debriefing session will consider all stages and all aspects of the project, individual performance, sub consultant performance, technical difficulties and their resolution, regulatory and outside interfaces, lessons learned, changes needed, budgetary considerations, scheduling issues and most particularly, individual and collective assessment/evaluation of the project implementation process and recommendations. The Project Manager will share the client's comments with the project team. The Project Manager will request to get the City of Delray Beach final assessment in writing, as this may be useful in other projects as well as evaluating the project performance of the project team. This closes out the project.

#### LESSONS LEARNED REPORT

Upon completion of the project, the B&A team will submit a Lessons Learned Report to document what went well and what could be improved.

*v. Specify the location(s), including the complete physical address, where the work will be performed, including work performed by subcontractors, if applicable.*

Due to our size, multi-disciplinary expertise of our firm, Bermello Ajamil & Partners, Inc. has the resources to match the level of work, deliverables, and deadlines necessary for this project and allows us to manage and deliver concurrent projects. B&A maintains the staff resources necessary to undertake several concurrent major projects, and will assist the City of Delray Beach successfully while continuing to effectively serve existing clients. For the benefit to the City of Delray Beach, all work performed under this contract will be done from our Ft. Lauderdale office located at: 900 SE 3rd Avenue – Suite 203, Ft. Lauderdale, FL 33316

## PROPOSAL RESPONSE REQUIREMENTS

*vi. Proposer shall thoroughly explain: (1) Its accessibility in the areas of availability for meetings, general communications, coordination, and supervision.*

B&A understands that a staff availability and communication are crucial to the success of any project with Delray Beach. B&A has developed an extremely effective communication plan:

### AVAILABILITY FOR MEETINGS

Our project team has been set up with one goal in mind: to provide the personnel and systems resources necessary to assist the City of Delray Beach as needed. The project team organization is a functional structure and is designed to facilitate availability for meetings, rapid decision making and clear lines of communication, authority, responsibility, and accountability.

To achieve this goal, we have structured our project team to:

- **Be responsive, flexible and available.** We are organized and prepared to handle situations ranging from providing routine progress reports to quickly responding to fast-track deadlines.
- **Include a variety of technical experts** who are familiar with federal, state, and locally project guidelines to provide project team members who have the appropriate expertise and are free from potential conflicts of interest.
- **Offer resources that are located close to the City of Delray Beach.** This allows us to work closely with City staff and stay abreast of the special needs and conditions of the project location.
- **Provide individuals who will be dedicated to meeting the City's needs.** We have extensive resources we can commit, when needed, to quickly and accurately react to all requested assignments.

### ► TEAM DIRECTORY

As indicated in the Communication Plan below, the Team Directory includes the entire team and their role or responsibility, addresses, phone, fax and cell numbers and e-mail addresses, the review agencies contacts and any others participants that are involved in the project.

### ► MEETING MINUTES

As part of the meeting minutes that are prepared, B&A will also identify a "Hot List", which is a comprehensive list of issues and action items that require resolution by established key dates. The Hot List is always reviewed at every team meeting and tracks the development and/or progress of items that are on the "Critical Path of Travel" for that particular phase.

B&A's key staff is fully committed for the duration of this agreement with the City of Delray Beach, and their current workload will not alter their commitment. Our team is dedicated to insuring the greatest workforce flexibility and responsiveness to the Delray Beach for the duration of any project. The staff and resources identified in this request for qualification is available to begin immediately upon the project / tasks specified herein and shall be available on an on-going and **"on-call" basis** throughout the duration of the contract, and will **commit to completing projects on time and within budget.**

## PROPOSAL RESPONSE REQUIREMENTS

*vi. Proposer shall thoroughly explain: (1) Its accessibility in the areas of availability for meetings, general communications, coordination, and supervision. (continued)*

### GENERAL COMMUNICATION

B&A recognizes the importance of communicating, and coordinating with the City of Delray Beach staff. B&A's communication plan includes conducting regular client meetings to assess progress and answer questions, needs, and concerns by City of Delray Beach staff. B&A will also facilitate formal workshops that involve a larger group of stakeholders and B&A technical staff to "build consensus" as needed. Through these interactions, B&A seeks to establish and maintain a close working partnership with the City to establish and implement project direction. Communication is critical to ensuring that each assignment meets your goals and expectations for a quality project.

### ► COMMUNICATION

It is critical at the start of the project to establish proper protocol and follow a "Chain of Command" and point of contact for each discipline. This will assure agreement on the format for faxes, memos, phone conversations and e-mails. A Team Directory is distributed to all involved parties. A Communication Plan will determine the information and communications needs, which needs what information, when will they need it and how will it be given to them.

### ► COORDINATION AND SUPERVISION

**Jose Lopez, PE, PMP**, will be the Project Manager for this agreement and he will be responsible for the coordination with City of Delray Beach staff and team supervision. Mr. Lopez will serve as the single point of contact with the City for all contractual and service assignment items, and he will be responsible to assure staff accessibility and availability. Mr. Lopez has complete authority and accountability for the availability of staff at City of Delray Beach request.

*vi. Proposer shall thoroughly explain: (2) Primary method for attending meetings and how much advance notice is required.*

B&A communication plan will consider face-to-face or in person as the preferable type of meetings to run. As alternative, virtual meetings (also referred to as online meetings or remote meetings) such as conference calls, web conferencing, and video conferencing are also available options for meetings when distances or schedules are constraints.

Whether remote or in person, meeting format and frequency will be discussed in the Communication Plan in advanced, noted in the project schedule and agendas will be send electronically to all attendees about five days before the actual meetings. B&A supports both of these options allowing meeting coordinators to provide these details at the meeting invitation stage.

### AGENDAS SHALL INCLUDE:

- A list of key contacts and attendees, location, time, and subjects to be discussed
- Specific goals for the meeting, making sure to include what is expected from each individual attending
- How much time is being allocated for each topic
- What will happen with discoveries, or topics outside of the agenda
- Key factors that may impact the meeting that individuals might want to consider in advance

*vi. Proposer shall thoroughly explain: (3) How the Proposer physically plans on attending pre-schedule meetings.*

B&A will coordinate with City of Delray Beach staff and team members as necessary and will set a date and time to schedule and confirm the meeting as in person or by phone or via internet, as necessary. Knowing how the meeting is going to be held in advance helps the Proposer as well as all the invitees to plan their attendance and ensures that everybody can review what's going to be discussed and can add a point to discuss it.

## PROPOSAL RESPONSE REQUIREMENTS

vi. Proposer shall thoroughly explain: (4) How the Proposer plans on ensuring accessibility and availability during the term of the Agreement.

As Project Manager, one of the most important responsibilities of Mr. Lopez will be to monitor the assignments for each of our resources so that they can effectively balance their workloads. Mr. Lopez will review how efficiently all the resources are being used in each project, and whether it will be necessary to make any adjustments, by viewing their workloads and availability in Microsoft Project.

## C. PROJECTS FOR SIMILAR SERVICES



**Sullivan Park and Marine Wall**  
Deerfield Beach, FL

**Organization/Owner name:**  
City of Deerfield Beach, FL



**Address:** 150 N.E. 2nd. Avenue,  
Deerfield Beach, FL 33441

**Project Date (start/end):**  
2013-2017



**Status of Project:** Completed

**Scope:** Civil Engineering, Water Resources/  
Stormwater Management, Marine/Coastal  
Engineering



**Port Everglades Corrosion Control  
Study & Waterline Assessment**  
Ft. Lauderdale, FL

**Organization/Owner name:** Port Everglades/  
Broward County

**Address:** Port Everglades, 1850 Eller Drive,  
Fort Lauderdale, FL 33316

**Project Date (start/end):** 09/2016-03/2017  
(Phase 1)

**Status of Project:** currently working on Phase  
2 (implementation of Point of Use filters)  
and Phase 3, water distribution modeling

**Scope:** Civil Engineering, Water Resources/  
Stormwater Management



**Port Tampa Bay Master Plan**  
Tampa, FL

**Organization/Owner name:**  
Tampa Port Authority



**Address:** 1101 Channelside Drive, Tampa,  
FL 33602

**Project Date (start/end):**  
09/2015 - 2025 (estimated)

**Status of Project:** Ongoing

**Scope:** Civil Engineering, Water Resources/  
Stormwater Management, Marine/Coastal  
Engineering

## C. PROJECTS FOR SIMILAR SERVICES (continued)



### MSC Ocean Cay Marine Reserve Bahamas

**Organization/Owner name:**  
Bahamas

**Address:** Bahamas

**Project Date (start/end):** 07/2015 - 07/2017  
(estimated)

**Status of Project:** Ongoing

**Scope:** Civil Engineering, Water Resources/  
Stormwater Management, Marine/Coastal  
Engineering



### Port Everglades Terminal Improvements and Slip 2 Extension Ft. Lauderdale, FL

**Organization/Owner name:** Port Everglades/  
Broward County

**Address:** Port Everglades, 1850 Eller Drive,  
Fort Lauderdale, FL 33316

**Project Date (start/end):** 02/2014 - 05/2017

**Status of Project:** Phase I complete  
(terminal improvements), Phase 2 (slip  
extension) underway

**Scope:** Civil Engineering, Marine/Coastal  
Engineering



### Triptych Miami, FL

**Organization/Owner name:**  
HES Group

**Address:** 36th Street and North Miami  
Avenue, Miami, FL

**Project Date (start/end):**  
2015 - 2020 (estimated)

**Status of Project:** preliminary design stage

**Scope:** Civil Engineering, Water Resources/  
Stormwater Management, Landscape  
Architecture

## C. PROJECTS FOR SIMILAR SERVICES (continued)



**Cocoplum Beach Erosion Study**  
Marathon, FL

**Organization/Owner name:**  
City of Marathon, FL



**Address:** 9805 Overseas Hwy., Marathon, FL 33050

**Project Date (start/end):**  
10/2016 - 03/2017



**Status of Project:** Completed

**Scope:** Civil Engineering, Marine Engineering



**STU School of Business**  
Miami Gardens, FL

**Organization/Owner name:**  
St. Thomas University



**Address:** 16401 NW 37th Ave, Miami Gardens, FL

**Project Date (start/end):**  
09/2016-08/2017



**Status of Project:** Final stages of design (working on permitting before starting construction)

**Scope:** Civil Engineering, Water Resources/Stormwater Management, Architecture



**Town of Medley - Parcel B Lakeside Community Improvements**  
Medley, FL

**Organization/Owner name:** Town of Medley



**Address:** Medley, FL

**Project Date (start/end):** 04/2017-09/2017 (estimated)

**Status of Project:** Ongoing

**Scope:** Civil Engineering



**Broward County Water & Wastewater Services, Reuse Pipeline Design**  
Broward County, FL



**Organization/Owner name:**  
Port Everglades/Broward County

**Address:** 1850 Eller Drive, Fort Lauderdale, FL 33316



**Project Date (start/end):** 03/2011 - 09/2018

**Status of Project:** 60% Design

**Scope:** Civil Engineering, Water Resources/Stormwater Management

## PROPOSAL RESPONSE REQUIREMENTS

### C. PROJECTS FOR SIMILAR SERVICES (continued) - LIST OF RELEVANT PROJECTS

- S.R. 973 (Galloway Road) - SW 8th Avenue- City of Miami-Dade, FL
- S.R. 5/US-1 from North of Wabasso Road to South of Harrison Street- City of Indian River County, FL
- Improvements to Key Haven Boat Ramp SR 5 / Overseas Highway- City of Key West, FL
- S.R. 5 / US-1 from The Manors at Hobe Sound To Twin Rivers Mobil Park- Martin County, FL
- N.W. 97th Avenue From South of Fountainbleau Blvd to North of N.W. 13 St.- Miami-Dade County , FL
- SR 924/ NW 119 Street from West of NW 27th Avenue to West of SR 7- Miami-Dade County, FL
- Indian Creek Drive Improvements - Miami Beach, FL
- Homestead Water and Sewer Master Plan - Homestead, FL
- Washington Park Roadway Reconstruction- City of Miami Beach, FL
- FEMA / DERM Roadway Improvements- City of Miami, FL
- Miami-Dade Expressway Authority (MDX) General Engineering Consultants City of Miami, FL
- Margaret Pace Park- City of Miami CRA, FL
- Museum Parking Garage & Aragon Avenue Streetscape Improvements- City of Coral Gables, FL
- North Shore Park Master Plan Implementation- City of Miami Beach, FL
- Aventura Community Center- City of Aventura, FL
- Miami Circle/Brickell Point Property Phase I & II- City of Miami, FL
- Corona del Mar Streetscape & Drainage Reconstruction- City of North Miami Beach, FL
- N.E. 188th Street Roadway Widening, Streetscape & Drainage Reconstruction- City of Aventura, FL
- South Miami Avenue SE 15th Street to SE 25th Street - City of Miami, FL
- Okeechobee Road Reconstruction Project Grouping- Miami-Dade County, FL
- LeJeune Road (SR 953) Roadway Widening & Bridge Construction- Miami-Dade County, FL
- City of Miami Beach Parking Lots- City of Miami Beach, FL
- Bahia Honda- Monroe County, FL
- Miami-Dade County, Submerged Pipeline Replacement Study-Miami-Dade County, FL
- City of Homestead, Neighborhood Improvements-City of Homestead, FL
- Miami-Dade County, Pump Station Improvement Program-Miami-Dade County, FL
- Broward Downtown Government Center Redevelopment Project-Broward County, FL
- City of Homestead, Park of Commerce-City of Homestead, FL
- Port Everglades Corrosion Control Study and Waterline Assessment-Broward County/Port Everglades, FL
- Broward County Reclaimed Water Pipeline-Broward County, FL



## D. ORGANIZATIONAL STRUCTURE

*i. Submit details of Proposer's staffing resources, at the location that will provide services to the City as well as corporately; by discipline and the number of personnel within each discipline.*

Because of our size, diversity, and ability, B&A the resources to match the level of work, deliverables and deadlines. The depth and strength of our entire team allows us to perform successfully on our contracts, responding in a timely manner, and keeping projects on schedule.

B&A makes the commitment that all key personnel proposed for this contract will be dedicated, as necessary to meet the needs of MDC and the project requirements. Project management will allow current staff and company workloads to be adjusted within the schedule for any project that may arise during this contract.

All work pursued within this contract will be handled from our Broward County office located at: 900 SE 3rd Avenue – Suite 203, Ft. Lauderdale, FL 33316.

Personnel within each discipline are as follows:

- Civil Engineering - 2
- Water Resources / Stormwater Management - 2
- Marine/Coastal Engineering - 2
- Landscape Architecture - 4

*ii. If Proposer's staffing resources includes sub-consultants, submit the name of the firm(s) who will perform each discipline. If more than one firm is listed for a discipline, then label which firm is the primary firm for that discipline. Firms may perform more than one discipline.*

B&A will not be using any sub-consultants for this pursuit.

*iii. Submit an organizational diagram clearly identifying key personnel as well as other staffing resources who are designated to provide services to the City. For each individual in the organization diagram, include each individual's name, title, firm and indicate their functional relationship to each other.*

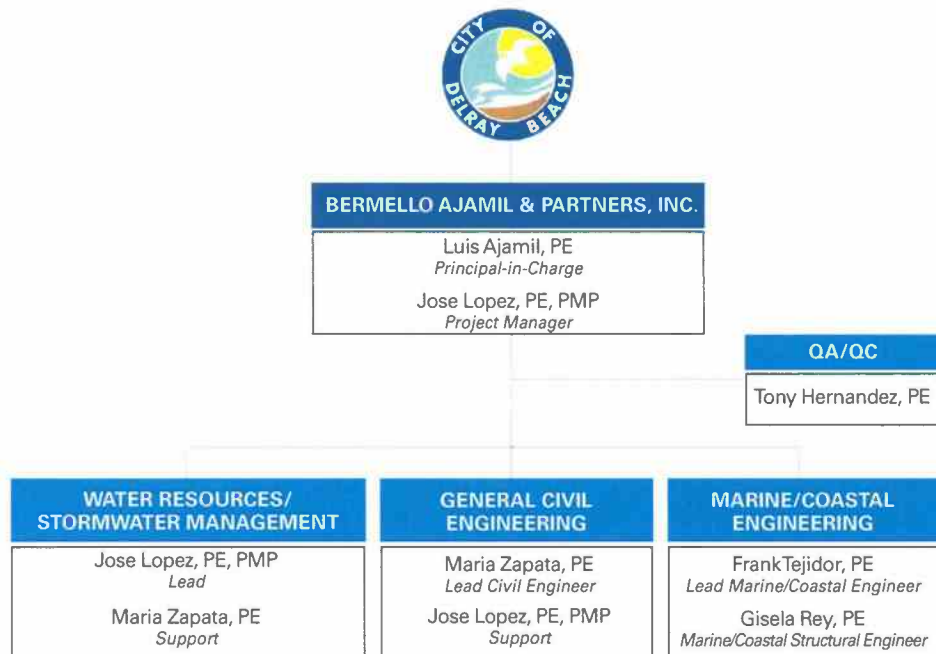
The B&A team has been organized along a structure proven on similar projects to provide the following benefits:

- Clearly defined lines of communication, authority, responsibility, and accountability to facilitate responsive, timely, and cost-effective services under concurrent multiple task assignments
- Flexibility to respond rapidly and effectively to necessary shifts in priorities
- Ease of access to the full resources of all B&A team members
- Superior cost and schedule control and performance
- Complete documentation of all decisions, methods, findings, and costs

Our organizational chart on page below our team members' areas of expertise, as well as our organization to ensure proper management and communication for each of your projects. Depending on the technical expertise needed, B&A's resources will be used to provide the City of Delray Beach with the skills required to complete each project. Understanding that the needs of the City may ebb and flow, our team can be expanded or contracted, as deemed necessary by you.

Please refer to the next page for organizational chart.

iii. Submit an organizational diagram clearly identifying key personnel as well as other staffing resources who are designated to provide services to the City. For each individual in the organization diagram, include each individual's name, title, firm and indicate their functional relationship to each other.



iv. Provide a written response clearly defining responsibilities, contractual relationships and roles of all individuals in the organizational diagram.

**Luis Ajamil, PIC,** All projects with the City of Delray Beach will be monitored through regular audits by our principal-in-charge, Luis Ajamil, PE , who will verify that our project management team and staff are providing quality service and products. In addition, a corporate-level audit is conducted on a periodic basis for all of B&A' operating units to confirm compliance with the QA/QC procedures.

**Jose Lopez, PE, Project management and Water Resources/Stormwater Management Lead,** will ensure that our team members are equipped with the tools and knowledge to achieve this objective. Mr. Lopez has more than 35 years of in-depth experience in project management, water resources engineering, water and wastewater utilities design, development design and construction, stormwater management and flood control, water supply, best management practices for water quality improvement, corrosion studies and sea level rise and utility resiliency.

**Tony Hernandez, PE- QA/QC,** will be responsible for implementing our high quality standard through our corporate Quality Control and Assurance Program.

**Maria Zapata, PE Civil Engineer Lead,** will lead our civil engineer staff to develop comprehensive, efficient, in compliance, and economical civil engineering solutions.

**Frank Tejidor, Coastal/Maritime Engineering Lead,** is responsible for overall technical supervision, management, and administration of B&A coastal and maritime engineering department. He serves as program manager for marine structures and he has provided services for projects with the City of Marathon, City of North Miami Beach, Port of Miami, Port Everglades, among other projects. He heads a staff of experienced structural engineers charged with responsibility of designing, permitting and managing several marine projects.

**Gisela Ray, Coastal/Maritime Structural Engineering,** will work closely with Mr. Tejidor in the design of seawall and marine structures.

v. Provide a narrative detailing Proposer's recent, current, and projected workloads at the time of submission and provide a statement of Proposer's commitment of personnel and other resources for the City project by providing a signed letter of commitment.

vi. Provide a narrative detailing all key personnel's recent, current and projected workloads at the time of submission and provide a statement of the availability of each for the City's project.

Refer to the Letter of Commitment below for answers to (v) and (vi).

**ba** Bermello Ajamil & Partners, Inc.

May 16, 2018

City of Delray Beach,  
Purchasing Department  
100 N.W. 1st Avenue  
Delray Beach, Florida, 33444

**RE: Letter of Commitment for the Continuing Engineering, Surveying, and Landscaping Architectural Consulting Services - RFQ No. 2017-048**

Dear Selection Committee,

Based on B&A's current workload, the staff identified in this statement of qualification is available to begin immediately upon the project / tasks specified herein and shall be available on an on-going and "on-call" basis throughout the duration of the contract, provide the City of Delray Beach the required level of involvement and assignment needed.

B&A's key staff is fully committed for the duration of the project, and their current workload will not alter their commitment. Our team is dedicated to insuring the greatest workforce flexibility, and responsiveness to the City of Delray Beach.

B&A will commit all necessary personnel and resources as required for any project that may arise within the duration of this contract with the City of Delray Beach.

Sincerely,



Jose Lopez, PE, PMP  
Director of Environmental Engineering  
Bermello Ajamil & Partners, Inc.

“

*Mr. Tejidor served as the engineer for the remedial repair work done when the Miami Circle seawall collapsed... Mr. Tejidor worked through a very complicated project involving many competing regulatory agencies... I have recommended Mr. Tejidor and Bermello Ajamil & Partners, Inc. to several colleagues around the state and I certainly hope that we have the opportunity to work with Mr. Tejidor and Bermello Ajamil again in the future.*

”

- Ryan J. Wheeler, Ph.D.  
State Archaeologist and Chief,  
Bureau of Archaeological Research  
Florida Department of State  
Division of Historical Resources



## FORM B - PUBLIC ENTITY CRIMES

## Form B - Public Entity Crimes

## NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted contractors list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity; may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work; may not submit proposals on leases or real property to a public entity; may not be awarded or perform work as a contractor, supplier, sub-Proposer, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted contractors list.

Acknowledged by:

Bermello Ajamil & Partners, Inc.

Firm Name

Willy A. Bermello

Signature

05/19/2017

Date

Willy A. Bermello, Chairman of the Board, Principal

Printed Name and Title

## FORM C - DRUG FREE WORKPLACE

## Form C - Drug-Free Workplace

In the event a tie exists at the conclusion of evaluations, preference will be given to the supplier(s) who certifies it has a drug-free workplace program in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

TIE: Whenever two or more proposals are equal with respect to scoring for the evaluation criteria (e.g., price, experience, quality, service) are received for the procurement of commodities or contractual services, a proposal received from a supplier that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing a tie will be followed if none of the tied suppliers have submitted this Form C and/or have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

Acknowledged by:

Bermello Ajamil & Partners, Inc.

Firm Name



Signature

05/19/2017

Date

Willy A. Bermello, Chairman of the Board, Principal

Printed Name and Title

City of Delray Beach  
RFQ No. 2017-048  
Continuing Engineering, Surveying, and Landscaping  
Architectural Consulting Services

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## FORM D - CONFLICT OF INTEREST DISCLOSURE

## Form D - Conflict of Interest Disclosure

The award of the agreement is subject to the provisions of Chapter 112, Florida Statutes. All Proposers must disclose within their Proposal, the name of any officer, director, or agent who is also an employee or relative of an employee of the City of Delray Beach.

Furthermore, all Proposers must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Proposers firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this contract.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Please check one of the following statements and attach additional documentation if necessary:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest due to other Cities, Counties, contracts, or property interest for this RFQ.

Acknowledged by:

Bermello Ajamil & Partners, Inc.

Firm Name

Signature



05/19/2017

Date

Willy A. Bermello, Chairman of the Board, Principal

Printed Name and Title

City of Delray Beach  
RFQ No. 2017-048  
Continuing Engineering, Surveying, and Landscaping  
Architectural Consulting Services


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## FORM E - ACKNOWLEDGMENT OF ADDENDA

## Form E - Acknowledgment of Addenda

The Proposer hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this RFQ. It is the sole responsibility of the Proposer to ensure that all addenda have been received and receipt of each has been acknowledged. Failure to submit acknowledgement of each addendum issued may result in the Proposer being deemed non-responsive.

ADDENDA NUMBER	ADDENDA DATE
1	April 24, 2017
2	April 27, 2017
3	May 4, 2017
4	May 10, 2017
5	May 10, 2017
6	May 11, 2017
7	May 18, 2017
8	May 19, 2017

 Signature of Proposer's Agent	Chairman of the Board, Principal Title
Willy A. Bermello Printed Name	05/19/2017 Date

*“B&A had to overcome many challenges including strict regulatory compliance for construction in and around the beach. The team’s collective creative thinking and approach to finding suitable solutions resulted in a vibrant building without sacrificing quality, aesthetics or costing an exorbitant amount of tax-payers money.”*

- Horacio Danovich, CRA Engineer  
City of Pompano Beach CRA

## EVIDENCE OF INSURANCE

## CERTIFICATE OF LIABILITY INSURANCE

Client#: 31137

BERMEAJA

ACORD™

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
11/03/2016


THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER <b>USI Insurance Services, LLC-CL</b> 2400 East Commercial Blvd. Suite 600 Fort Lauderdale, FL 33308	CONTACT NAME: <b>Dianne Kester</b> PHONE (A/C, No, Ext): <b>954-607-4124</b> FAX (A/C, No): E-MAIL ADDRESS: <b>dianne.kester@usi.com</b>
INSURED <b>Bermello, Ajamil &amp; Partners, Inc.</b> 2601 S Baysshore Dr Ste 1000 Miami, FL 33133-5437	INSURER(S) AFFORDING COVERAGE INSURER A: <b>Hartford Casualty Insurance Co.</b> NAIC #: <b>29424</b> INSURER B: <b>Twin City Fire Insurance Co.</b> NAIC #: <b>29459</b> INSURER C: <b>Continental Casualty Company</b> NAIC #: <b>20443</b> INSURER D: INSURER E: INSURER F:

COVERAGES		CERTIFICATE NUMBER:		REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:		21UUNKK3709	11/11/2016	11/11/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		21UUNKK3709	11/11/2016	11/11/2017	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$10000		21XHUKK3260	11/11/2016	11/11/2017	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE/OFFICER/MEMBER EXCLUDED? <input checked="" type="checkbox"/> Y <input checked="" type="checkbox"/> N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	21WBAG1371	11/11/2016	11/11/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C	Professional Liab Claims Made		AEH288262231	11/11/2016	11/11/2017	\$5,000,000 per claim \$5,000,000 aggregate \$100,000 deductible

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER	CANCELLATION
SAMPLE	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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DYPER



ARCHITECTURE

ENGINEERING

PLANNING

LANDSCAPE ARCHITECTURE

INTERIOR DESIGN

CONSTRUCTION SERVICES

## EXHIBIT “B”



### Category: Civil Engineering      Hourly Raw Salary Rate

Principal Engineer	\$ 53.42
Project Manager	\$ 33.06
Senior Engineer	\$ 34.61
Engineer I	\$ 20.00
Engineer II	\$ 24.52
Senior Engineering Tech	\$ 25.21
Senior CADD Designer	\$ 21.75
CADD Designer	\$ 20.00
Construction Manager	\$ 30.00
Senior Inspector	\$ 22.00
Office Support	\$ 18.68

### PRICE ADJUSTMENTS BASED ON GOVERNMENTAL PRICE INDEX

Prior to the completion of the first year of the Contract term, and every 12-month anniversary thereafter, the City may consider an adjustment to prices based on the most recent 12 month change in the following pricing index: Bureau of Labor Statistics, Employment Cost Index, Private Industry Workers, Total Compensation, Management business and financial occupations, Not Seasonally Adjusted, CIU2010000110000A.

It is Consultant's responsibility to request any pricing adjustment under this provision. For any adjustment to be considered, the Consultant's request for adjustment should be submitted at least sixty (60) days prior to the anniversary date. The adjustment requested shall not be in excess of the relevant pricing index change. If a timely adjustment request is not received from the Consultant, the City may exercise its Option to Renew the Contract for another Term without any pricing adjustment.