

Janitorial Services: Delray Beach Municipal Golf Club
RFP No. 2018-024

Eval Criteria 1	Gilbert	Mesidort	Patrick	Privitera	Score	Experience & References 30 points	
						Strengths	Weaknesses
A1 Extreme Cleaning, LLC	5.0	15.0	5.0	3.0	7.0		Proposer provided little to non of the required information regarding experience and references Proposer did present unrelated information
	0.0				0.0		
	5.0	15.0	5.0	3.0	7.0		
Chi-Ada Corporation	20.0	25.0	30.0	30.0	26.3	Proposer has 20 plus years of experience Proposal presented experience and references Prosper has worked for other government agencies	Proposer listed several litigations in proposal
	0.0				0.0		
	20.0	25.0	30.0	30.0	26.3		
Custom Cleaning and Management Services Corp.	18.0	22.0	10.0	10.0	15.0	Proposer has had contract with firms in Palm Beach County	Proposer did not list any government experience Proposer has been in business a few years
	0.0				0.0		
	18.0	22.0	10.0	10.0	15.0		
Image Janitorial	25.0	30.0	30.0	29.0	28.5	Proposer has 28 plus years experiences. Proposer Identified management that would be working on the contract	
	0.0				0.0		
	25.0	30.0	30.0	29.0	28.5		
Jan-Pro of Palm Beach	5.0	15.0	15.0	15.0	12.5	Proposer has 25 years experience	Proposer gave no details regarding management team Proposer provided little to no details regarding experience and references
	0.0				0.0		
	5.0	15.0	15.0	15.0	12.5		

Eval Criteria 2	Gilbert	Mesidort	Patrick	Privitera	Score	Approach & Capacity 30 points	
						Strengths	Weaknesses
A1 Extreme Cleaning, LLC	5.0	5.0	10.0	3.0	5.8	Proposer presented detailed product and cleaning list	Proposer provided no plan on approach or capacity
	0.0				0.0		
	5.0	5.0	10.0	3.0	5.8		
Chi-Ada Corporation	25.0	20.0	30.0	30.0	26.3	Proposer presented a weekly meeting, inspection schedule. Proposer has college educated staff.	
	0.0				0.0		
	25.0	20.0	30.0	30.0	26.3		
Custom Cleaning and Management Services Corp.	20.0	20.0	30.0	15.0	21.3	Proposer provided a detailed approach	Proposer did not provide information on personnel nor how many will work on the contract Proposer gave no information on accessibility submittal lacked details
	0.0				0.0		
	20.0	20.0	30.0	15.0	21.3		
Image Janitorial	25.0	28.0	30.0	27.0	27.5	Proposer provide all information per the specifications Proposer outlined the personnel for work times, 2 people scheduled weekly 3 people scheduled weekends	Proposer did not provide information regarding engagement with the City
	0.0				0.0		
	25.0	28.0	30.0	27.0	27.5		
Jan-Pro of Palm Beach	5.0	5.0	10.0	10.0	7.5		Proposer presented unclear information how the company planned to engage the City
	0.0				0.0		
	5.0	5.0	10.0	10.0	7.5		

Eval Criteria 3	Gilbert	Mesidort	Patrick	Privitera	Score	Similar Projects 25 points	
						Strengths	Weaknesses
A1 Extreme Cleaning, LLC	5.0	5.0	0.0	1.0	2.8		Proposer did not list information regarding similar projects
	0.0				0.0		
	5.0	5.0	0.0	1.0	2.8		
Chi-Ada Corporation	22.0	25.0	25.0	25.0	24.3	Proposer listed large contracts, local facilities with similar type projects	
	0.0				0.0		
	22.0	25.0	25.0	25.0	24.3		
Custom Cleaning and Management Services Corp.	20.0	20.0	13.0	10.0	15.8	Proposer listed a wide diversity of projects	Proposer has no government experience
	0.0				0.0		
	20.0	20.0	13.0	10.0	15.8		
Image Janitorial	20.0	23.0	24.0	25.0	23.0	Proposer listed contracts that are similar in size to the City Golf course	Proposer did not include duties/task provided with facilities listed
	0.0				0.0		
	20.0	23.0	24.0	25.0	23.0		
Jan-Pro of Palm Beach	5.0	5.0	0.0	15.0	6.3		Proposer did not list similar projects Prosper does not have a local presence. The firm is chain style company References provided not detailed if similar to the City Golf course
	0.0				0.0		
	5.0	5.0	0.0	15.0	6.3		

Eval Criteria 4	Gilbert	Mesidort	Patrick	Privitera	Score	Fee Proposal 10 points	
						Strengths	Weaknesses
A1 Extreme Cleaning, LLC	8.0	10.0	10.0	9.0	9.3	Proposer presented complete fees	
	0.0				0.0		
	8.0	10.0	10.0	9.0	9.3		
Chi-Ada Corporation	8.0	10.0	10.0	7.0	8.8		Proposer presented slightly higher fee
	0.0				0.0		
	8.0	10.0	10.0	7.0	8.8		
Custom Cleaning and Management Services Corp.	5.0	9.0	5.0	4.0	5.8		Proposer presented higher fee
	0.0				0.0		
	5.0	9.0	5.0	4.0	5.8		
Image Janitorial	8.0	10.0	9.0	8.0	8.8	Proposer ranked number 3 in price	
	0.0				0.0		
	8.0	10.0	9.0	8.0	8.8		
Jan-Pro of Palm Beach	5.0	8.0	4.0	4.0	5.3	Proposer ranked number 8 in price	Proposer presented higher fee
	0.0				0.0		
	5.0	8.0	4.0	4.0	5.3		

Ranking	Initial Ranking Total	Final Ranking Total
A1 Extreme Cleaning, LLC	15.5	15.5
Chi-Ada Corporation	76.8	76.8
Custom Cleaning and Management Services Corp.	52.0	52.0
Image Janitorial	79.0	79.0
Jan-Pro of Palm Beach	26.3	26.3

Legend:

Technical Evaluation Scores - Score within each Proposer's row of each criterion

Final Evaluation Scores - Last score within each Proposer's row of each criterion

Eval Criteria 1	Gilbert	Mesidort	Patrick	Privitera	Score	Experience & References 30 points	
						Strengths	Weaknesses
J Oliva Trucking, LLC dba J Oliva Enterprises LLC	20.0	19.0	14.0	27.0	20.0	Proposer presented contracts with federal enmities. Proposer presented management team with a solid organizational structure	Proposer did not provide information on when the business started
	0.0				0.0		
	20.0	19.0	14.0	27.0	20.0		
Kelly Janitorial Services	20.0	30.0	30.0	25.0	26.3	Proposer has 20 plus years experience. Proposer listed solid references. Proposer stated clear experience with other municipalities. Proposer available 24hrs. Proposer listed equipment and certifications.	
	0.0				0.0		
	20.0	30.0	30.0	25.0	26.3		
Sawgrass Cleaning Services	5.0	18.0	15.0	10.0	12.0	Proposer listed 2 person team	Proposer listed 2 years in business no government experience
	0.0				0.0		
	5.0	18.0	15.0	10.0	12.0		
SJ Brighter Clear, Inc.	15.0	15.0	15.0	10.0	13.8	Proposer has 5 years experience	Proposer submittal had few details regarding references. Proposer did not present organizational structure.
	0.0				0.0		
	15.0	15.0	15.0	10.0	13.8		
United States Services Industries, Inc.	26.0	30.0	30.0	30.0	29.0	Proposer has 100 plus years experience Proposer listed several government and state contracts	
	0.0				0.0		
	26.0	30.0	30.0	30.0	29.0		

Eval Criteria 2	Gilbert	Mesidorf	Patrick	Privitera	Score	Approach & Capacity 30 points	
						Strengths	Weaknesses
J Oliva Trucking, LLC dba J Oliva Enterprises LLC	20.0	18.0	14.0	25.0	19.3	Proposer presented plan on weekly cleaning schedule.	Proposer submittal did not provide information regarding staffing resources.
	0.0				0.0		
	20.0	18.0	14.0	25.0	19.3		
Kelly Janitorial Services	20.0	30.0	29.0	20.0	24.8	Proposer available 24hrs. Proposer stated no subcontractors. Proposer will schedule 7 employees for the contract.	
	0.0				0.0		
	20.0	30.0	29.0	20.0	24.8		
Sawgrass Cleaning Services	5.0	15.0	10.0	5.0	8.8	Proposer focused on quality and experience.	Proposer did provide detail on schedule. Proposer provided very poor proposal.
	0.0				0.0		
	5.0	15.0	10.0	5.0	8.8		
SJ Brighter Clear, Inc.	15.0	15.0	15.0	5.0	12.5		Proposer did not provide schedule. Proposer did not provide any overall approach
	0.0				0.0		
	15.0	15.0	15.0	5.0	12.5		
United States Services Industries, Inc.	25.0	30.0	30.0	30.0	28.8	Proposer provide very detailed information regarding the approach Proposer stated no sub contractors	
	0.0				0.0		
	25.0	30.0	30.0	30.0	28.8		

Eval Criteria 3	Gilbert	Mesidort	Patrick	Privitera	Score	Similar Projects 25 points	
						Strengths	Weaknesses
J Oliva Trucking, LLC dba J Oliva Enterprises LLC	17.0	25.0	13.0	25.0	20.0	Proposer presented large contracts with military with several extensions on the contracts.	
	0.0				0.0		
	17.0	25.0	13.0	25.0	20.0		
Kelly Janitorial Services	20.0	25.0	25.0	25.0	23.8	Proposer presented several local contracts.	
	0.0				0.0		
	20.0	25.0	25.0	25.0	23.8		
Sawgrass Cleaning Services	10.0	18.0	12.0	8.0	12.0	Proposer presented 3 similar projects.	
	0.0				0.0		
	10.0	18.0	12.0	8.0	12.0		
SJ Brighter Clear, Inc.	10.0	18.0	12.0	8.0	12.0	Proposer presented 5 similar projects.	Proposer similar projects were very short contracts.
	0.0				0.0		
	10.0	18.0	12.0	8.0	12.0		
United States Services Industries, Inc.	20.0	25.0	20.0	25.0	22.5	Proposer presented City and government similar projects.	Proposer similar contracts presented unsure if any references were Golf courses.
	0.0				0.0		
	20.0	25.0	20.0	25.0	22.5		

Eval Criteria 4	Gilbert	Mesidort	Patrick	Privitera	Score	Fee Proposal 10 points	
						Strengths	Weaknesses
J Oliva Trucking, LLC dba J Oliva Enterprises LLC	8.0	10.0	9.0	7.0	8.5	Proposer ranked number 6 in price	
	0.0				0.0		
	8.0	10.0	9.0	7.0	8.5		
Kelly Janitorial Services	4.0	10.0	5.0	2.0	5.3	Proposer presented 9th highest price	
	0.0				0.0		
	4.0	10.0	5.0	2.0	5.3		
Sawgrass Cleaning Services	7.0	10.0	10.0	8.0	8.8	Proposer ranked number 4 in price	
	0.0				0.0		
	7.0	10.0	10.0	8.0	8.8		
SJ Brighter Clear, Inc.	9.0	7.0	9.0	10.0	8.8	Proposer presented the lowest price	
	0.0				0.0		
	9.0	7.0	9.0	10.0	8.8		
United States Services Industries, Inc.	4.0	4.0	10.0	1.0	4.8	Proposer presented the most expensive price	
	0.0				0.0		
	4.0	4.0	10.0	1.0	4.8		

City of Delray Beach
Final Ranking Form

Ranking	Initial Ranking Total	Final Ranking Total
J Oliva Trucking LLC dba J Oliva Enterprises, LLC	59.3	59.3
Kelly Janitorial Services	74.8	74.8
Sawgrass Cleaning Services	32.8	32.8
SJ Brighter Clear, Inc.	38.3	38.3
United States Services Industries, Inc.	80.3	80.3

Legend:

Technical Evaluation Scores - Score within each Proposer's row of each criterion

Final Evaluation Scores - Last score within each Proposer's row of each criterion