

Pro-Celebrity Tennis Classic

### 2015 Media & Promotional Schedule

Media Value \$350,265.947.94

**NOVEMBER 20-22, 2015** 

DELRAY BEACH TENNIS CENTER AND THE BOCA RATON RESORT & CLUB

#### **Radio**

Value: \$43,000.00



- 30 Prerecorded announcements from November 1 November 23
- 15 Promo announcements
- 20 Live ticket give-aways (3:1 ratio)
- · Web inclusion for six weeks



- 30 Prerecorded announcements from November 1 November 23
- Web inclusion for six weeks



- 30 Prerecorded announcements from November 1 November 23
- · Web inclusion for six weeks



- 30 Prerecorded announcements from November 1 November 23
- 15 Promo announcements
- 20 Live ticket give-aways (3:1 ratio)
- · Web inclusion for six weeks

#### **Television**

Value: \$60,000.00



 Pre-recorded spots between September 1 – November 20, 2015



 Pre-recorded spots between October 1 – November 20, 2015



 Pre-recorded spots between November 1 – November 20, 2015



 Pre-recorded spots between November 1 – November 20, 2015



 Broadcast the 2015 Chris Evert/Raymond James Pro-Celebrity Tennis Classic in conjunction with the 2016 Australian Open

## Newspaper Advertising Value: \$109,605.94

Publication	Ad Size	Run Date	Value
Boca Raton Tribune			
	½ page	09/17/2015 09/24/2015 10/01/2015 10/08/2015 10/15/2015 10/22/2015 10/29/2015 11/05/2015 11/12/2015 11/19/2015	\$6,780.00
Sun-Sentinel			
Society Scene	4.915"x10.5" color 4.915"x10.5" b&w 4.915"x10.5" b&w 4.915"x10.5" color 4.915"x10.5" b&w 4.915"x10.5" color 4.915"x10.5" color 4.915"x10.5" b&w	06/05/2015 10/05/2015 10/08/2015 10/15/2015 10/16/2015 10/17/2015 10/20/2015 10/22/2015 10/26/2015 10/30/2015 11/04/2015 11/07/2015 11/12/2015 11/13/2015 11/16/2015 11/18/2015	\$52,217.75
The Flyer	Full Dage	Ostah an 20 Nava salas	ØE0.000.04
	Full Page	October 30-November 20	\$50,608.94

## Magazine Advertising Value: \$88,830.00

Publication	Ad Size	Run Date	Сору	Value
Atlantic Ave Magazine				
	Full page Full page	October November		\$2,800
Boca Life Magazine				
	Full page Full page	October November		\$9,800
Boca Observer				
	Full page Full page Full page	September October November	y y Y	\$23,000

Florida Tennis	Half page Half page	August/ September October/ November	y y	\$3,000
Health & Wellness Magaz	ine			
	Full Page Full Page	October November		\$4,340
Natural Awakenings				
	Full Page Full Page Full Page	September October November		\$3,150
Prestige Coupons				
East Delray West Delray Deerfield Beach East Boca West Boca Boynton Beach Lake Worth	Full Page Full Page Full Page Full Page Full Page Full Page Full Page	September 24 September 24 September 28 October 8 October 13 October 16 October 19		\$1,400
Simply The Best Mag				
	Full Page	July/August Sept./October		\$6,350
Tennis View Magazine				
•	Full Page	August		\$9,990
Travelhost				
Ocean Front Clubhouse Living Travelhost Ocean Front	Full Page Full Page Full Page Full Page	July/August/ September Oct./ Nov./ Dec.	у	\$25,000
	Outdo	or Media		
		\$19,700.00		
Billboard	14'x48'	10/27/15-11/23/15		\$7,500
Delray Downtowner Vehicle Wrap		10/18/15-11/20/15		\$5,000
6 Mall backlit boards (Boca Towne Center Mall)	47"x69"	10/26/15-11/22/15		\$7,200

#### Online Value: \$14,130.00

Company	Website	Date	Ads	Value
Google AdWords Boca Raton Tribune	bocaratontribune.com	Annual August- October	Banner 468x60	10,000+ \$500
Boca Life Magazine		November	Banner 468x60	

Clear Channel Radio	www.1055online.com www.wild955.com	October- November	Banner 300x300 670x340	
Miami Magazine		November	728x90	\$750
Boca Raton Magazine	Banner in e-blast banner + Landing Page w/ event info	October/ November	Banner 550x59 520x720	\$1,000
Delray Beach Tennis Center	jcdsportsgroup.com/delray- beach-tennis	August- November	Event Info	N/A
City of Delray Beach	mydelraybeach.com	October- November	Event Info	N/A
Living FLA	livingfla.com	August- November	Banner 120x60	\$1,880
Sun-Sentinel	sun-sentinel.com/	October	Banner 970x300	N/A
		October	In-cube video	N/A

# Digital Media Value: \$15,000.00

Company	eBlast	Facebook/ Twitter
Chris Evert Charities In-house Database (email database 90,000)	November	ongoing
Boca Raton Tribune		October
Boca Life	October	
Miami Magazine (27K subscribers,100K fans, value \$5,500)	November	November
Living FLA	September- November	
City of Delray Beach – Employees	October	
South Palm Beach County Women's Tennis Association	November	
Atlantic Ave Magazine		October-
Delray Beach Chamber of Commerce	November	November November
Boca Raton Chamber of Commerce	2 x October	

### **Brochure Distribution**

Distribution Channel	Date	Quantity	Recipients
Boca Raton Tribune	November 7 <sup>th</sup>	10,000	Newspaper Insertion

Delivery Dudes	October - November	2,500	<ul> <li>Inclusion in food deliveries in Boca Raton, Boynton Beach &amp; Delray Beach</li> </ul>
Delray Downtowner	October – November	1,500	<ul> <li>Passengers in the Delray Downtowner</li> </ul>
Chris Evert Charities (Direct Mail)	October	39,000	Database
City of Delray Beach	October	4,000	<ul><li>Restaurants</li><li>City of Delray Employees</li><li>Stores &amp; Retailers</li></ul>
In House Distribution	October	22,000	<ul> <li>Sponsors</li> <li>Retailers</li> <li>Tennis clubs</li> <li>Hotels</li> <li>Delray &amp; Boca Raton Chamber of Commerce</li> </ul>

### Additional

	Description
Groupon	50% ticket discount offered on General Admission and Reserved Seats to Groupon Members in Broward and Palm Beach zones.
Living Social	50% ticket discount offered on General Admission and Reserved Seats to Living Social Living Members in Broward and Palm Beach zones.
Travelzoo	50% ticket discount offered on General Admission and Reserved Seats in Broward and Palm Beach zones.