

City Clerk Board Application

RECEIVED

MAY 16 2018

CITY CLERK

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	3 - 4 years
How does your education or experience complement the powers and duties of the board/commission?	I understand numbers and P & L's statements. I can estimate what project values should be.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	None.
What direction would you like to see this board/commission go?. What suggestions do you have?	I would have to be on the board for several meetings before I could make suggestions.
Have you ever attended a meeting of this board/commission?	None.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes. I think it's a well thought out plan that keeps the city a top tourist destination and fun place for the locals during the off season. Next vision could be Vision 2025 or Vision 2030 so that we stay top of mind and be the relevant place to go.
Why are you interested in this board?	My background and experiences can add value to the board.
Board Member Application	
Are you a registered voter?. If so, where are you registered?	In Delray Beach
List any related professional certifications and licenses which you hold:	Licensed Broker Associate BK 3234178
What Board(s) are you interested in serving?. Please list in order of preference:	<p>Delray Beach Housing Authority</p> <p>Downtown Development Authority Board</p> <p>Education Board</p> <p>Green Implementation Advancement Board</p> <p>Parking Management Advisory Board</p> <p>Police Advisory Board</p> <p>Public Art Advisory Board</p>
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Bruce Alan Realty Advisers, Engel & Voelkers
List all City Boards on which you are currently serving or have previously served:(Please include dates)	None.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	25+ years Construction Industry Experience and 8 years of South Florida Real Estate Experience. I am problem solver who has an eye for the details.
Educational qualifications:	BA Marketing & Fine Arts/Photography, Florida Realtor, Specialty Contractor Business Owner, The Street
SIGNATURE	Alan Abramson

Personal Information	
Last Name:	Abramson
First Name:	Alan
M.I.	B
Date of Birth	1964-04-14
Home Address:	151 NE 5th Ave #303
City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33483
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	151 NE 5th Ave #303
City (Principal Business Address)	Delray Beach
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33483
Home Phone:	(561) 400-9077
Business Phone:	
Fax:	
Cell Phone:	(561) 400-9077
E-Mail Address:	alan.abramson4@gmail.com
Resume	
Resume	Abramson RESUME 1-pg.doc

ALAN ABRAMSON

10731 Northgreen Drive ♦ Wellington, FL 33449 ♦ (561) 400-9077 ♦ alan.abramson@hotmail.com

GENERAL MANAGEMENT / OPERATIONS / BUSINESS DEVELOPMENT

Relationship Sales • Strategic Planning • Project Management
Team Leadership • Maximizing Profit • ROI and P&L

Entrepreneurial business building executive with hands-on experience in all facets of running a successful enterprise including image branding, project management, job/cost accounting, relationship development, and P&L control. Customer focused team builder able to effectively prioritize and manage the details with a clear understanding of how they impact the big picture.

PROFESSIONAL EXPERIENCE

CLOSURE COMPANY LLC, Woburn, MA

1989 – 2009

Provider of high-end quality Architectural Aluminum and Glass Products.

PRESIDENT & CEO (2004 – 2009)

VP SALES, BUSINESS DEVELOPMENT & MARKETING (1997 – 2004)

SALES ESTIMATOR / PROJECT MANAGER (1989 – 1997)

- Sold, marketed, developed overall departmental goals and objectives and increased sales from **\$4,000,000 to \$6,000,000 over 2 years** by leading and directing the overall sales and marketing effort, initiatives, strategies and plans for current and future marketplace objectives.
- Conducted business process assessments and developed business processes including project budget analysis and quality controls which resulted in the successful execution and management of small and large capital projects.
- Installed job costing system to track material, equipment and labor costs which ensured projects met or exceeded estimated margins. Successfully **improved profitability to 37%** gross profit.
- Analyzed the company's processes, implemented contracts with subcontractors performing field installations via a Master Contract and Job Order Agreement along with certificates of insurance per project to protect company's interests. This resulted in protecting the company.
- Proactively hunted, identified, submitted proposal, interacted, negotiated and won **\$250,000** bid for The Hanscom Air Traffic Control Tower project. Successfully modified and customized details due to discontinued product to meet FAA standards and deadline.
- Actively networked, presented, drafted detailed proposal, negotiated contract and won **\$355,000** bid with Bond Brothers, Inc.
- Aggressively bid Northeastern University Dockser Hall valued at **\$1,400,000** in pre-glazed stick built curtain wall, curtain wall entrances, wet seal composite panels, roof screens, skylights and interior glazing.
- Competitively bid Liberty Mutual Insurance Dover, NH campus valued at **\$3,200,000** in stick built curtain wall, windows, entrances and interior glazing.
- Provided estimates and designed custom extrusions for window and terrace door replacement for three 24 story high rise buildings in Boston, MA with **7,748** openings valued at **\$20,000,000** phased over 3 years.
- Led all aspects of business ranging from pre-project planning sessions to project completion for several small and large-scale projects up to **\$20,000,000**.
- Created up-to-date strategies and marketing that won competitive bidding with Suffolk Construction, Wm. A. Berry, Monitor Builders, Shawmut Design and Construction, Walsh Brothers, Barr and Barr and others.
- Liaised between management, staff, vendors, and subcontractors to provide updates regarding projects statuses and determined the necessity of change orders which streamlined and increased productivity and profitability.
- Troubleshoot, analyzed, and researched client issues and complaints and quickly developed innovative problem resolutions that ensured continued client satisfaction and quality assurance.
- Handled essential day-to-day site management operations focused on delivering construction projects ahead of schedule and under budget.

EARLY CAREER:

Ally & Gargano Advertising Agency

EDUCATION & TECHNICAL SKILLS

BA, Marketing Major, Hofstra University, Long Island, NY

City Clerk Board Application

RECEIVED

APR 05 2017

CITY CLERK

exp 4/5/19

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	1 year
How does your education or experience complement the powers and duties of the board/commission?	I understand the intricacies of retail businesses and development, from my career and education. I have a good working knowledge of laws related to real estate.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	I have not contributed to a board as of yet.
What direction would you like to see this board/commission go?. What suggestions do you have?	It wouldn't be fair to anyone involved on these committees for me to make statements of what needs to be changed; without becoming a part of the board. I think it would be most helpful for me to understand the history of what the board has to try and accomplish the direction that they want to go. And once I have this knowledge, I will be able to determine how I can best serve.
Have you ever attended a meeting of this board/commission?	Yes. I went to a site plan review board meeting.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I believe the vision and goals set forth are extremely important for the growth and stabilization of the city. For example- Making sure that infrastructure for bikers and walkers are safe, creating parking alternatives (so people do not leave the downtown area, because they're frustrated they cannot find a parking spot) extend beautification and curb appeal (this will help businesses and consumers grow into other areas off of Atlantic Ave.) etc....
Why are you interested in this board?	I live in Delray and I love the city! I feel with my experience I can make a meaningful and positive impact.
Board Member Application	
Are you a registered voter?. If so, where are you registered?	Yes. Delray Beach
List any related professional certifications and licenses which you hold:	Real Estate Broker License Retail Certification from the University of Arizona
What Board(s) are you interested in serving?. Please list in order of preference:	Site plan review, planning and zoning, parking advisory, DSMG, downtown development authority, community redevelopment agency, code enforcement and Delray beach Housing Authority.
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Katz & Associates Director of Leasing & Sales Company is not involved with any city boards, but does have commercial retail listings downtown Delray.
List all City Boards on which you are currently serving or have previously served:(Please include dates)	I am not currently serving at this time.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	My career path has given me the opportunity to have an in-depth understanding of what is required for residential & commercial development, functional merchandising mix, requirements for successful businesses, etc.. Please see attached resume for more details.

	Educational qualifications:	Bachelor of Science Real Estate Broker Retail Certification
	SIGNATURE	Nicole Fontaine
Personal Information		
	Last Name:	Fontaine
	First Name:	Nicole
	M.I.	Y
	Date of Birth	1982-06-10
	Home Address:	151 se 3rd Ave #437
	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33483
	Legal Residence:	
	City (Legal Residence:)	
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
	Principal Business Address:	1900 NW Corporate Blvd #450
	City (Principal Business Address)	Boca Raton
	State (Principal Business Address)	FL
	Zip Code (Principal Business Address)	33483
	Home Phone:	
	Business Phone:	(561) 869-4350
	Fax:	
	Cell Phone:	(561) 702-7973
	E-Mail Address:	nicolefontaine@dkatz.com
Resume		
	Resume	Nicole Fontaine Resume.pdf



Nicole Fontaine

Professional Profile



Nicole Fontaine

Director of Leasing & Sales

T: 561.869.4350

F: 561.361.7276

NicoleFontaine@dkatz.com

Clients Represented

- BurgerFi
- City Furniture
- ESPN
- European Wax Center
- It's Sugar
- Jimmy John's
- L'Occitane
- Maui Wowi Coffee & Smoothie
- Orange Theory
- Raymond James
- SalonCentric
- Topsy's Salon & Spa
- UPS Store
- Wells Fargo
- Yankee Candle
- Zona Fresca

Nicole Fontaine serves as Director of Leasing and Sales at Katz & Associates. Ms. Fontaine focuses on new business development and retail tenant and landlord representation throughout Broward and Palm Beach counties. Her expertise includes landlord representation, canvassing, cold calling, contract negotiations, strategic asset marketing, financial forecasting and budget management.

In 2014, Ms. Fontaine, joined CBRE specializing in retail brokerage. Prior to joining CBRE, she was a Broker Associate for Stiles Corporation in Fort Lauderdale, where she was recognized as a "Power Broker" two years in a row for performing above and beyond in the top five percentile of sales associates in the county. Prior to that, Ms. Fontaine was an Associate on CBRE's retail specialty team in Naples, Florida, where she developed and implemented marketing and leasing sales strategies for 1.5 million square feet of retail development. Prior to 2008, she was the Broker/Sales Director for Vertical Unlimited Realty in Fort Meyers, Florida, where she hired, trained and managed a successful team of 11 real estate sales associates. Ms. Fontaine started her career in real estate selling luxury condominiums throughout West Palm Beach and Fort Myers as a Sales Associate for The Related Group.

Landlords Represented

- BankAtlantic
- Chase Bank
- Current Properties
- Epoch Management
- Equity One
- Garrison Investment Group
- Huizinga Holdings
- Invesco
- Kimco
- Monogram Residential Trust
- Prudential
- Riviera Beach CRA/New Retail Development
- Stiles
- TIAA
- UBS Financial
- Wells Fargo
- Westwood Financial

Noteworthy Assignments

- CRA Riviera Beach Marina Development, Riviera Beach
- Regency Courts at Woodfield, Boca Raton
- City Furniture, Boca Raton
- Weston Commons, Weston
- Las Ventanas, Boynton Beach

Professional Affiliations/Accreditations

- Licensed Real Estate Broker, Florida
- ICSC
- Committee Member of Man and Woman of the Year, Leukemia and Lymphoma Society, 2014
- Event Chair for Delray Relay for Life, American Cancer Society, 2013

Education

- Bachelor of Science in Business Health Administration, Hodges University, Naples, Florida
- University of Arizona, Retail Program

City Clerk Board Application

RECEIVED

MAY 23 2018

CITY CLERK

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	Four years
How does your education or experience complement the powers and duties of the board/commission?	My ability to communicate with youth and parents to better our community and to service to respect authority .
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Advisor on programs for community Water Safety Programs
What direction would you like to see this board/commission go?. What suggestions do you have?	More community involvement
Have you ever attended a meeting of this board/commission?	No in Delray
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes looking forward to implementing these policies in the City of Delray:
Why are you interested in this board?	To help establish a closer relationship with Cop's and our community
Board Member Application	
Are you a registered voter?. If so, where are you registered?	Yes CPR Pastoral. License
List any related professional certifications and licenses which you hold:	Clergy CPR
What Board(s) are you interested in serving?. Please list in order of preference:	Kids and Cops, Affordable Housing Advisory Committee, Delray Beach Housing Authority, Education, Police Advisory, Public Art Advisory Board.
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Retired
List all City Boards on which you are currently serving or have previously served:(Please include dates)	SWIMS Drowning Colation. YMCA Youth Programs
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Swim Advocate Youth Advisor NAACP Youth Pastor
Educational qualifications:	High School Work for Broward Country School
SIGNATURE	Shirley. Harold
Personal Information	
Last Name:	Harold
First Name:	Shirley

M.I.	A
Date of Birth	1953-10-15
Home Address:	1100 SW 4th Ave #11-C
City (Home Address)	Delray
State (Home Address)	FL
Zip Code (Home Address)	33444
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	1100 SW 4th Ave #11C
City (Principal Business Address)	Delray
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33444
Home Phone:	(954) 615-7352
Business Phone:	
Fax:	
Cell Phone:	
E-Mail Address:	Jmariandfriends1@gmail.com
Resume	
Resume	

City Clerk Board Application

RECEIVED

MAY 16 2018

CITY CLERK

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	Since Feb 2012, 6 Years
How does your education or experience complement the powers and duties of the board/commission?	I am involved in the construction, development and housing industries and therefore could offer my expertise in those areas.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	I have not served any boards previously.
What direction would you like to see this board/commission go?. What suggestions do you have?	I don't have any advice at the current time. I would need to learn more about the mission and goals of each board.
Have you ever attended a meeting of this board/commission?	I have not attended any board meetings.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I think the 2020 Vision and goals are a great start and I believe that the city has come a long way in past 5-6 years I've lived here. I do think a major area of focus needs to be education and attracting more families and long term tenants to Delray while still recognizing that tourism is a huge driver of our economy. I think we can attract families to Delray because we are known for good education our city would be the ideal place to live in South Florida and the US.
Why are you interested in this board?	I am interested to learn more about where the city is headed and would like to make a positive difference.
Board Member Application	
Are you a registered voter?. If so, where are you registered?	Yes. Carver Middle School, Delray Beach
List any related professional certifications and licenses which you hold:	CGC Licensed General Contractor CGC 152188 & CGC 1523624
What Board(s) are you interested in serving?. Please list in order of preference:	Downtown Development Authority Board Delray Beach Housing Authority Affordable Housing Advisory Committee Green Implementation Advancement Board
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Sciame Homes LLC, Past employer Seaside Builders. Not a city vendor.
List all City Boards on which you are currently serving or have previously served:(Please include dates)	I am not currently serving any of the boards.
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I am licensed general contractor that builds luxury homes and custom renovations. I'm also involved in spec home development and real estate investing.
Educational qualifications:	Bachelors of Science, Construction Management - Wentworth Institute of Technology, Boston, MA Class of 2004.
SIGNATURE	James W. Hiler Jr.

Personal Information

Last Name:	Hiler
First Name:	James
M.I.	W
Date of Birth	1982-11-13
Home Address:	4364 Maurice Drive
City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33445
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	179 Bradley Place
City (Principal Business Address)	Palm Beach
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33480
Home Phone:	
Business Phone:	
Fax:	
Cell Phone:	(646) 509-6498
E-Mail Address:	hilergroupllc@gmail.com

Resume

Resume	JH Resume Updated 9.29.15.doc
--------	-------------------------------

James W. Hiler Jr.

EXECUTIVE SUMMARY

A driven construction professional, with experience in all aspects of the industry.

EXPERIENCE

SCIAME HOMES. – Palm Beach, FL

May 2013 – Present

VICE PRESIDENT OF CONSTRUCTION AND QUALIFIER – CUSTOM/SPEC HOME BUILDING

Oversee and manage all company operations including supervision of all construction.

SEASIDE BUILDERS. – Delray Beach, FL

February 2012 – May 2013

PROJECT MANAGER / SUPERINTENDENT – CUSTOM HOME BUILDING

Manage/supervise the construction/renovation of high-end custom homes. Daily responsibilities included procurement of sub-contracts, managing the project schedule, site supervision, expediting required inspections, quality control, site safety management, and liaison to the owners.*

F.J. SCIAME CONSTRUCTION INC. - New York, NY

September 2004 - February 2012

PROJECT MANAGER – COMMERCIAL / INSTITUTIONAL

Projects consisted of high-end, technically challenging institutional work of architectural significance.*

Project involvement started in preconstruction phase and was carried through closeout. During construction responsibilities included tracking project progress, trade coordination, material/sub contract procurement, site logistics, site safety, project cost control, project financials and owner relations.

CRANSHAW CONSTRUCTION - Newton, MA

September 2003 – January 2004

ASSISTANT PROJECT MANAGER / ESTIMATOR - COMMERCIAL

Introduction to the skills of manual and computerized quantity takeoffs, contractor bid / scope analysis, change order analysis, RFI and submittal management. Also participated in quality control, site layout and schedule tracking.

EDUCATION

WENTWORTH INSTITUTE OF TECHNOLOGY - Boston, MA

2001 - 2004

BACHELORS of CONSTRUCTION MANAGEMENT - August 2004

OVERALL GPA: 3.2

CERTIFICATIONS

- ***Certified General Contractor - State of Florida - CGC 1521888 & CGC 1523624***
- 30 HR OSHA Certification and 10 HR OSHA refresher (Required by NYC)
- Supported Scaffold User Certification –NYC DOB Local Law 52

PROJECTS

RESIDENTIAL PROJECTS:

309 Dunbar Road

\$2,600,000,- 6,200 SF New Custom Home
5 bed/5.2bath 2 car garage custom home on exclusive street

Palm Beach, FL
Anticipated Completion Dec 2016

44 Cocoanut Row - Apt B115

\$950,000 Interior renovation of 2,600 condo.
Extremely high end finishes, relocated floor plan, new impact windows etc.

Palm Beach, FL
Anticipated Completion Nov 2015

215 Angler Ave

\$900,000 Complete renovation of 5,500 SF house.

Palm Beach, FL
Completed Aug 2015

225 Everglade Ave. - Unit 9

\$250,000 Renovation of 1,200 SF Villa
2bed/2bath villa with outdoor garden complete renovation including impact windows.

Palm Beach, FL
Completed March 2015

240 Angler Ave: Affiniti Architects

\$2,000,000, 4,800 SF New Spec Home
5bed/ 5.2 bath, 2 car garage, pool and spa

Palm Beach, FL
Completed June 2015

211 Kenlyn Road: Affiniti Architects

\$800,000 Renovation of 3,600 SF Residence (Spec)
Project included complete gut renovation, structural reinforcement of foundations, new exterior doors & windows, complete new layout, all new plumbing, electrical and HVAC systems, all new finishes, new landscape and hardscape, refinished pool with all new equipment.

Completed December 2013

2784 South Ocean Blvd - Apt 401: James D'Auria Architect

\$115,000 Renovation of 2,000 SF Condo.
Complete new kitchen with revised layout, new master bath and guest bath. New tile flooring throughout, trim hardware, smooth finish walls, ceilings and paint.

Completed October 2013

Palm Beach, FL

5512 Old Ocean Blvd: Richard Jones Architect

\$750,000 Renovation of 5,000 SF ocean front residence.
Project included new exterior doors & windows, roofing and fascia, façade, kitchen, master bath, flooring throughout, millwork/trimwork, painting, upgraded electrical service and renovation of the existing pool and pool deck.

Ocean Ridge, FL

Completed January 2012

248 Palm Trail: Richard Jones Architect

\$850,000, 4,000 SF New custom home
4 bed/3.5 bath 2 story home with 2 car garage, pool and sun deck. Includes custom kitchen, trim work, staircase and railing details.

Delray Beach, FL

Completed March 2012

8 Osprey Drive : GE Architecture

\$900,000, 3,500 SF New custom home
3 bed/3.5 bath home with 2 car garage, pool, screened covered loggia, custom kitchen, trim work,

Ocean Ridge, FL

Completed May 2013

COMMERCIAL / INSTITUTIONAL PROJECTS:

NYIT: New York Institute of Technology – Ronnette Riley Architect

New York, NY

\$7.2 Million, 40,000 SF Interior Renovation

Completed December 2011

This fast track renovation features a highly designed, futuristic lobby with unparalleled finishes, including an Arktura metal panel faceted ceiling and Sensatile fiber optic floor tiles and treads. The project also includes 6 levels of high tech new classrooms and offices and two new hydraulic elevators.

Citi Field / NY Mets Hall of Fame & Bull Pen – Populous / HOK Architects

Flushing, NY

\$3 Million Fast Track Fit-Out of Retail Store and Hall of Fame

Completed April 2010

Scope of work included high end retail fit out with specialty finishes, fixtures and museum quality display cases all to house historical baseball memorabilia owned by the Mets.

270 Greenwich Street / 101 Warren Street - Skidmore Owings Merrill

New York, NY

\$650 Million / 1,500,000 SF Mixed-Use development

Completed August 2009

Two high rise, 35 story towers consisting of high end luxury condos, rental apartments and large scale retail. Scope of work included completion of luxury condos and common areas as well as trouble shooting building-wide problems.

Museum of Arts and Design - Allied Works Architecture

New York, NY

\$60 Million / 60,000 SF Re-Structuring / Renovation

Completed December 2008

Scope of work included extensive shoring, demolition and restructuring of the existing 10 story concrete building adding 80 tons of new steel, pre-cast stair system and floor and wall openings. Custom terracotta glazed tile curtain wall, all new MEP systems, elevators and high end/custom finishes and details.

New Museum of Contemporary Art – SANAA / Gensler

New York, NY

\$50 Million / 55,000 SF New Construction

Completed November 2007

Scope of work included new 7-Story structural steel building with offset floors, a custom extruded aluminum façade. The project included underpinning of adjacent buildings, mat slab foundation, exposed structure and infrastructure.

FAO Schwarz - Rockwell Group Architects

New York, NY

\$14 Million / 60,000 SF Interior renovation.

Completed November 2004

High-end retail fit out, fast track 4 month schedule. Included custom ice cream shop, elevator modernization and \$1,000,000 LED Ceiling Light Display which transmits images.

City Clerk Board Application

RECEIVED

MAY 21 2018

CITY CLERK

Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	October 2015
How does your education or experience complement the powers and duties of the board/commission?	With a deep background in finance and financial planning, I would like to assist in the fiscal planning and organization of the boards.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	I have not been on a board in the past.
What direction would you like to see this board/commission go?. What suggestions do you have?	For the education board, there needs to be more outreach to the parents in the community to improve the school system locally.
Have you ever attended a meeting of this board/commission?	I have not attended any of these board meetings
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I think the main priority of the city should be a development of family infrastructures. The city's long term plan is to diversify its tax base, yet it needs to develop the
Why are you interested in this board?	Every board has an important role in the growth of the city. I would be happy to lend my expertise any way I can.
Board Member Application	
Are you a registered voter?. If so, where are you registered?	Yes, registered in 4126
List any related professional certifications and licenses which you hold:	Certified Financial Planner
What Board(s) are you interested in serving?. Please list in order of preference:	Education Board, Delray Beach Housing Authority, Plan Review and Appearance Board,
Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Morgan Stanley
List all City Boards on which you are currently serving or have previously served:(Please include dates)	I have not served on any boards
Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I've been a resident of the city for two and a half years. I would like to help the city navigate this major transition period, and help to plan for an amazing future.
Educational qualifications:	Bachelors degree
SIGNATURE	Ross Oconnor
Personal Information	
Last Name:	OConnor
First Name:	David
M.I.	R
Date of Birth	1991-01-09
Home Address:	105 Tropic Isle Dr, Apt 28
City (Home Address)	Delray Beach
State (Home Address)	FL

Zip Code (Home Address)	33483
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	595 S Federal Hwy, Ste 400
City (Principal Business Address)	Boca Raton
State (Principal Business Address)	FL
Zip Code (Principal Business Address)	33432
Home Phone:	
Business Phone:	
Fax:	
Cell Phone:	(804) 909-7677
E-Mail Address:	d.ross.oconnor@gmail.com
Resume	
Resume	Ross O'Connor Resume.pdf

D. Ross O'Connor, CFP®
Home: 105 Tropic Isle Dr, Apt 28 • Delray Beach, FL 33483
d.ross.oconnor@gmail.com • 804-909-7677

RECEIVED
MAY 21 2018
CITY CLERK

EXPERIENCE

Financial Advisor, Morgan Stanley; November 2013 - present

- Provide a high level of individualized, comprehensive brokerage financial services and investment strategies to clients.
- Brought in over \$20 million in assets and oversaw a practice generating \$200,000 in revenue
- Contributed to the long-term goal of converting \$500 million in client assets to a fee-based, advice-centric business model
- Consult with clients on investment strategies based on their individual financial and investment objectives.
- Awarded the rising star as the most promising new advisor by a complex of over 150 advisors
- Assisted in the management of \$500 million worth of discretionary portfolios through both fundamental and technical analysis
- Member of a team with over \$1 billion under management

Morgan Stanley Smith Barney; Summer 2012

- Assisted in managing a portfolio in excess of \$750 million as well as estate planning, updating converted accounts, and client relations
- Compiled important economic news articles to compare investment trends year over year
- Served as an assistant to a team of *Financial Times* 400 Advisors
- Was offered a full time position on the team after graduation

Intern, Representative Eric Cantor; Summer 2011

- Answered constituents' calls and delivered notes of calls to the Congressman
- Guided tours of the Capitol for constituents
- Provided assistance and ensured summer fundraisers succeeded

EDUCATION

Florida Atlantic University, Boca Raton, FL; *Certified Financial Planner Coursework, 2014-16*

- CFP® coursework consisting of: fundamentals of financial planning, insurance planning, income tax planning, investment planning, retirement planning, and estate planning

Sewanee: The University of the South, Sewanee, TN; *Bachelor of Arts, 2013*

- Major: International and Global Studies; Minor: Spanish, Political Science

Sewanee: Semester in Spain, Madrid, Spain; *January-Ma 2012*

Lindisfarne College, Hastings, New Zealand; *Summer 2008*

ACTIVITIES

Vice President, Boca Isle Homeowners Association

- Responsible for budgeting and long-term residency improvements

Leadership Development Coordinator, Sigma Nu Fraternity; Spring 2013

- Designed a candidacy program and was in charge of the new member class
- Organized study halls, teambuilding exercises, and managed elections

President, Tuckahoe Junior Volunteer Rescue Squad; August 2008- July 2009

- In charge of twenty five around 25 under-21-year-olds at the volunteer rescue squad in Henrico County, and headed a board of eight officers
- Organized fundraisers to finance the junior squad as well as monthly meetings
- Volunteered over 1000 hours of community service and received the President's Volunteer Service Award from Barack Obama

ADDITIONALSKILLS

- Series 7 and 66 registered
- Certified Financial Planner
- Proficient with Microsoft Office products: Word, Excel, PowerPoint
- Competence with a Bloomberg terminal and Thomson Reuters
- Competence in written and spoken Spanish Language