



Axon Enterprise, Inc.
Protect Life.
17800 N 85th St.
Scottsdale, Arizona, 85255
United States
Phone: (800) 978-2737

QUOTE: Q-162321-43237.655LE

Issue Date: 05/17/2018

Quote Expiration: 04/13/2018

Account Number: 108125

Start Date: 10/01/2018

Payment Terms: Net 30

Delivery Method: Fedex - Ground

Sales Representative:

Laura Egan
Phone:
Email: legan@axon.com
Fax:

Primary Contact:

Gerardo Riccio
(561) 243-7603
riccio@mydelraybeach.com

BILL TO:

Delray Beach Police Dept - FL
300 W Atlantic Ave
Delray Beach, FL 33444
US

SHIP TO:

Gerardo Riccio
Delray Beach Police Dept - FL
300 W Atlantic Ave
Delray Beach, FL 33444
US

Year 1 - Existing Users - Accelerated Hardware Refresh

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
88114	UCP STANDARD	145	0.00	0.00	0.00
88130	UCP STANDARD - YEAR 1 PAYMENT	145	128.00	128.00	18,560.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	145	499.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	145	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	25	42.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	25	1,495.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	145	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	145	0.00	0.00	0.00
Subtotal					18,560.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					18,560.00

Year 1 - Existing Users Licenses + 2nd BWC(10/1/2018-9/30/2019)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80075	OSP BWC & CEW BUNDLE: YEAR 1 PAYMENT	145	1,188.00	1,188.00	172,260.00
85110	EVIDENCE.COM INCLUDED STORAGE	5,800	0.00	0.00	0.00
80052	CAD/RMS SERVICE ADD-ON: YEAR 1 PAYMENT	145	180.00	180.00	26,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	145	240.00	240.00	34,800.00

Year 1 - Existing Users Licenses + 2nd BWC(10/1/2018-9/30/2019) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	145	499.00	499.00	72,355.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	145	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	145	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	145	0.00	0.00	0.00
Subtotal					305,515.00
Estimated Tax					0.00
Total					305,515.00

Year 1 - New Users (10/1/2018-9/30/2019)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80075	OSP BWC & CEW BUNDLE: YEAR 1 PAYMENT	15	1,188.00	1,188.00	17,820.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
80052	CAD/RMS SERVICE ADD-ON: YEAR 1 PAYMENT	24	180.00	180.00	4,320.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	24	240.00	240.00	5,760.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	9	948.00	948.00	8,532.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
88114	UCP STANDARD	15	0.00	0.00	0.00
88130	UCP STANDARD - YEAR 1 PAYMENT	15	128.00	128.00	1,920.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	15	499.00	499.00	7,485.00
11553	SYNC CABLE, USB A TO 2.5MM	15	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	42.00	42.00	126.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	3	1,495.00	1,495.00	4,485.00
11002	HANDLE, BLACK, CLASS III, X26P	15	0.00	0.00	0.00
11004	WARRANTY, 4 YEAR, X26P	15	0.00	0.00	0.00
70116	PPM, SIGNAL	15	0.00	0.00	0.00
11501	HOLSTER, BLACKHAWK, RIGHT, X26P	11	0.00	0.00	0.00
11504	HOLSTER, BLACKHAWK, LEFT, X26P	4	0.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	24	499.00	499.00	11,976.00
11553	SYNC CABLE, USB A TO 2.5MM	24	0.00	0.00	0.00

Year 1 - New Users (10/1/2018-9/30/2019) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	9	499.00	499.00	4,491.00
11553	SYNC CABLE, USB A TO 2.5MM	9	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	15	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	15	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	24	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	24	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	9	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	9	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	42.00	42.00	42.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	1	1,495.00	1,495.00	1,495.00
Subtotal					68,788.00
Estimated Tax					0.00
Total					68,788.00

Year 1- Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	13	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	13	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	13	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	13	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2 - Existing Users (10/1/2019-9/30/2020)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80076	OSP BWC & CEW BUNDLE: YEAR 2 PAYMENT	145	1,188.00	1,188.00	172,260.00
85110	EVIDENCE.COM INCLUDED STORAGE	5,800	0.00	0.00	0.00
80053	CAD/RMS SERVICE ADD-ON: YEAR 2 PAYMENT	145	180.00	180.00	26,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	145	240.00	240.00	34,800.00
88131	UCP STANDARD - YEAR 2 PAYMENT	145	128.00	128.00	18,560.00
Subtotal					251,720.00
Estimated Tax					0.00
Total					251,720.00

Year 2 - New Users (10/1/2019-9/30/2020)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80076	OSP BWC & CEW BUNDLE: YEAR 2 PAYMENT	15	1,188.00	1,188.00	17,820.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
80053	CAD/RMS SERVICE ADD-ON: YEAR 2 PAYMENT	24	180.00	180.00	4,320.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	23	240.00	240.00	5,520.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	9	948.00	948.00	8,532.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
88131	UCP STANDARD - YEAR 2 PAYMENT	15	128.00	128.00	1,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
Subtotal					38,448.00
Estimated Tax					0.00
Total					38,448.00

Year 3 - Existing Users (10/1/2020-9/30/2021)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80077	OSP BWC & CEW BUNDLE: YEAR 3 PAYMENT	145	1,188.00	1,188.00	172,260.00
85110	EVIDENCE.COM INCLUDED STORAGE	5,800	0.00	0.00	0.00
80054	CAD/RMS SERVICE ADD-ON: YEAR 3 PAYMENT	145	180.00	180.00	26,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	145	240.00	240.00	34,800.00
88132	UCP STANDARD - YEAR 3 PAYMENT	145	128.00	128.00	18,560.00
Subtotal					251,720.00
Estimated Tax					0.00
Total					251,720.00

Year 3 - New Users (10/1/2020-9/30/2021)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80077	OSP BWC & CEW BUNDLE: YEAR 3 PAYMENT	15	1,188.00	1,188.00	17,820.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
80054	CAD/RMS SERVICE ADD-ON: YEAR 3 PAYMENT	24	180.00	180.00	4,320.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	23	240.00	240.00	5,520.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	9	948.00	948.00	8,532.00

Year 3 - New Users (10/1/2020-9/30/2021) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
88132	UCP STANDARD - YEAR 3 PAYMENT	15	128.00	128.00	1,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
				Subtotal	38,448.00
				Estimated Tax	0.00
				Total	38,448.00

Year 4 - Existing Users- to Unlimited (10/1/2021-9/30/2022)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80055	CAD/RMS SERVICE ADD-ON: YEAR 4 PAYMENT	145	180.00	180.00	26,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	145	240.00	240.00	34,800.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	145	948.00	948.00	137,460.00
85110	EVIDENCE.COM INCLUDED STORAGE	5,800	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	25	336.00	336.00	8,400.00
88133	UCP STANDARD - YEAR 4 PAYMENT	145	128.00	128.00	18,560.00
				Subtotal	225,320.00
				Estimated Tax	0.00
				Total	225,320.00

Year 4 - New Users (10/1/2021-9/30/2022)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80078	OSP BWC & CEW BUNDLE: YEAR 4 PAYMENT	15	1,188.00	1,188.00	17,820.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
80055	CAD/RMS SERVICE ADD-ON: YEAR 4 PAYMENT	24	180.00	180.00	4,320.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	23	240.00	240.00	5,520.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	9	948.00	948.00	8,532.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
88133	UCP STANDARD - YEAR 4 PAYMENT	15	128.00	128.00	1,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
				Subtotal	38,448.00
				Estimated Tax	0.00
				Total	38,448.00

Year 5 - Existing Users- to Unlimited (10/1/2022-9/30/2023)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80056	CAD/RMS SERVICE ADD-ON: YEAR 5 PAYMENT	145	180.00	180.00	26,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	145	240.00	240.00	34,800.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	145	948.00	948.00	137,460.00
85110	EVIDENCE.COM INCLUDED STORAGE	5,800	0.00	0.00	0.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	25	336.00	336.00	8,400.00
88134	UCP STANDARD - YEAR 5 PAYMENT	145	128.00	128.00	18,560.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
Subtotal					225,656.00
Estimated Tax					0.00
Total					225,656.00

Year 5 - New Users (10/1/2022-9/30/2023)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80079	OSP BWC & CEW BUNDLE: YEAR 5 PAYMENT	15	1,188.00	1,188.00	17,820.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
80056	CAD/RMS SERVICE ADD-ON: YEAR 5 PAYMENT	24	180.00	180.00	4,320.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	23	240.00	240.00	5,520.00
80086	UNLIMITED BWC BUNDLE: YEAR 5 PAYMENT	9	948.00	948.00	8,532.00
85110	EVIDENCE.COM INCLUDED STORAGE	360	0.00	0.00	0.00
88134	UCP STANDARD - YEAR 5 PAYMENT	15	128.00	128.00	1,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	1	336.00	336.00	336.00
Subtotal					38,448.00
Estimated Tax					0.00
Total					38,448.00
Grand Total					1,501,071.00



Discounts (USD)

Quote Expiration: 04/13/2018

List Amount	1,611,851.00
Discounts	110,780.00
Total	1,501,071.00

**Total excludes applicable taxes and shipping*

Summary of Payments

Payment	Amount (USD)
Year 1 - Existing Users - Accelerated Hardware Refresh	18,560.00
Year 1 - Existing Users Licenses + 2nd BWC(10/1/2018-9/30/2019)	305,515.00
Year 1 - New Users (10/1/2018-9/30/2019)	68,788.00
Year 1- Spares	0.00
Year 2 - Existing Users (10/1/2019-9/30/2020)	251,720.00
Year 2 - New Users (10/1/2019-9/30/2020)	38,448.00
Year 3 - Existing Users (10/1/2020-9/30/2021)	251,720.00
Year 3 - New Users (10/1/2020-9/30/2021)	38,448.00
Year 4 - Existing Users- to Unlimited (10/1/2021-9/30/2022)	225,320.00
Year 4 - New Users (10/1/2021-9/30/2022)	38,448.00



Summary of Payments (Continued)

Payment	Amount (USD)
Year 5 - Existing Users- to Unlimited (10/1/2022-9/30/2023)	225,656.00
Year 5 - New Users (10/1/2022-9/30/2023)	38,448.00
Grand Total	1,501,071.00

Notes

This quote will terminate contract 7629 executed by quote (Q-63360) and all obligations pertaining to that contract upon execution of this agreement.

145 BWC and 25 Docks in Year 1 of this quote is acting as an accelerated TAP refresh.

Years 1-3 will carry the OSP licensing on contract 7629 executed by quote (Q-63360) through their original end date of 9/30/2021. Year 4 of this quote will transfer the 145 existing OSP users to Unlimited and transferring 25 associated docking stations to the Taser Assurance Plan.

All Axon BWC hardware contained in this quote will be covered under the Taser Assurance Plan and will be eligible for 2 replacements at 30 month intervals.

Agency is electing to operate with a 2:1 camera workflow; secondary cameras will not need additional licenses.

Officer Safety Plan Includes:

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CEW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CEW holster and battery pack of your choice
- 40 GB of included storage for other digital media
- Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

Axon's Sales Terms and Conditions

By signing this document, you certify that you have read and agree to the provisions set forth in this document and Axon's Master Services and Purchasing Agreement (MSPA), posted at <https://www.axon.com/legal/sales-terms-and-conditions>, as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. You represent that you are legally authorized to sign this Agreement on behalf of your entity. If you do not have this authority, please do not sign this document.

Signature: _____

Date: _____

Name (Print): _____

Title: _____

PO# (Or write N/A): _____

Please sign and email to Laura Egan at legan@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-162321-43237.655LE

'Protect Life'® and TASER® are registered trademarks of Axon Enterprise, Inc, registered in the U.S. © 2013 Axon Enterprise, Inc. All rights reserved.