

AXON - FINANCIAL IMPACT PER FISCAL YEAR

INTERVIEW ROOM

<u>Fiscal Year Breakdown</u>	<u>Independent purchase amount</u>	<u>Combined purchase amount</u>
FY 18/19	\$44,000	\$43,784
FY 19/20	\$16,945.55	\$12,304
FY 20/21	\$16,945.55	\$12,304
FY 21/22	\$16,945.55	\$12,304
FY 22/23	\$16,945.55	\$12,304
TOTAL:	\$111,782.20	\$93,000
Difference between independent vs. combined <u>\$18,782.20</u>		

AXON FLEET

<u>Fiscal Year Breakdown</u>	<u>Independent purchase amount</u>	<u>Combined purchase amount</u>
FY 18/19	\$93,337.64	\$89,423.84
FY 19/20	\$128,453.64	\$124,539.84
FY 20/21	\$182,309.64	\$178,395.84
FY 21/22	\$236,165.64	\$232,251.84
FY 22/23	\$290,021.64	\$286,107.84
TOTAL:	\$930,288.20	\$910,719.20
Difference between independent vs. combined <u>\$19,569</u> Because the discount for combined purchase was overall over the five years, \$3,913.80 (\$19,569/5) per year amount was added to get fiscal year independent amounts.		

BODY-WORN CAMERAS AND TASERS*

<u>Fiscal Year Breakdown</u>	<u>Independent purchase amount</u>	<u>Combined purchase amount</u>	
FY 18/19	\$431,288	\$392,863	
FY 19/20	\$308,256.75	\$290,168	
FY 20/21	\$308,256.75	\$290,168	
FY 21/22	\$281,856.75	\$263,768	
FY 22/23	\$282,192.75	\$264,104	
TOTAL:	\$1,611,851	\$1,501,071	
<p>Difference between independent vs. combined \$110,780 \$38,425 direct discounts (per quote) were added to FY 18/19 to get independent purchase amount. The remaining discount of \$110,780 - \$38,425=\$72,355 was divided by 4 years and \$18,088.75 was added to years 2-5 to get the independent purchase amounts.</p>			



Includes (Further breakdown):


\$18,560 for existing users accelerated hardware refresh

\$305,515 existing users' licenses + second camera

\$68,788 new users (New personnel and CSOs)

* Includes Tasers. It also includes unlimited Taser cartridges and batteries.

ALL THREE (INTERVIEW ROOM, AXON FLEET, AND BODY-WORN CAMERAS AND TASERS)



<u>Fiscal Year Breakdown</u>	<u>Independent purchase amount</u>	<u>Combined purchase amount</u>
FY 18/19	\$568,625.64	\$526,070.84
FY 19/20	\$453,655.94	\$427,011.84
FY 20/21	\$507,511.94	\$480,867.84
FY 21/22	\$534,967.94	\$508,323.84
FY 22/23	\$589,159.94	\$562,515.84
TOTAL:	\$2,653,921.40	\$2,504,790.20
Difference between independent vs. combined \$149,131.20		

Please note:

There is an “OUT” clause in the contract; and multi-year contracts are always subject to budget approvals.