



Axon Enterprise, Inc.
Protect Life.
17800 N 85th St.
Scottsdale, Arizona, 85255
United States
Phone: (800) 978-2737

QUOTE: Q-116185-43237.808LE

Issue Date: 05/17/2018

➡ Quote Expiration: 05/31/2018

Account Number: 108125

Start Date: 10/01/2018

Payment Terms: Net 30

Delivery Method: Fedex - Ground

Sales Representative:

Andrew Mellen
Phone: 800-978-2737
Email: amellen@axon.com
Fax: 480-991-0791

Primary Contact:

Gerardo Riccio
(561) 243-7603
riccio@mydelraybeach.com

BILL TO:

Delray Beach Police Dept - FL
300 W. Atlantic Ave.
Delray Beach, FL 33444
US

SHIP TO:

Gerardo Riccio
Delray Beach Police Dept - FL
300 W. Atlantic Ave.
Delray Beach, FL 33444
US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	8	1,188.00	1,188.00	9,504.00
50070	AXON TOUCH PANEL SOFTWARE	7	1,500.00	1,500.00	10,500.00
50071	AXON STREAMING SERVER LICENSE (PER SERVER)	2	1,750.00	1,750.00	3,500.00
Hardware					
50118	LOUROE MICROPHONE (POE)	8	195.00	195.00	1,560.00
50124	HP SWITCH - 24PORT GIGABIT POE MANAGED SWITCH	1	1,304.35	1,304.34	1,304.34
50144	RECORDING SERVER - WIN 2012 RS300 ORION CIARA SERVER	2	5,525.00	4,310.55	8,621.10
50127	POS-X TOUCHPANEL W/ 8GB RAM, 500GB SSD HD	7	2,600.00	0.00	0.00
50113	AXIS F41 COVERT MAIN UNIT	8	594.75	594.75	4,758.00
50114	AXIS SENSOR UNIT F1025	8	369.57	369.57	2,956.56
74059	MOTION SENSOR ENCLOSURE – COVERT CAMERA	8	135.00	135.00	1,080.00
Services					
85170	INTERVIEW ROOM, INSTALL AND SETUP	7	2,500.00	0.00	0.00
Subtotal					43,784.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					43,784.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	8	1,188.00	1,188.00	9,504.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
Subtotal					12,304.00
Estimated Tax					0.00
Total					12,304.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	8	1,188.00	1,188.00	9,504.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
Subtotal					12,304.00
Estimated Tax					0.00
Total					12,304.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	8	1,188.00	1,188.00	9,504.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
Subtotal					12,304.00
Estimated Tax					0.00
Total					12,304.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	8	1,188.00	1,188.00	9,504.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	7	300.00	300.00	2,100.00
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
				Subtotal	12,304.00
				Estimated Tax	0.00
				Total	12,304.00
				Grand Total	93,000.00



Discounts (USD)

Quote Expiration: 05/31/2018

List Amount	131,128.91
Discounts	38,128.91
Total	93,000.00

**Total excludes applicable taxes and shipping*

Summary of Payments

Payment	Amount (USD)
Year 1	43,784.00
Year 2	12,304.00
Year 3	12,304.00
Year 4	12,304.00
Year 5	12,304.00
Grand Total	93,000.00

Notes

This is a budgetary quote only. This quote contains hardware, software, and estimated installation costs. A review by an Axon engineer and the creation of a Statement of Work will need to be completed to determine the exact requirements for the agency to implement an Interview Room program. This quote is subject to change based on the information gathered from the review outlined above.

Quote was built for 7 rooms at one location. 6 Rooms are one camera/mic rooms, 1 room is a 2 camera/mic room

Discounts are contingent on approval and signature of Fleet Quote number Q-102094, Interview Room Quote number Q-116185, and OSP Quote number Q-156237.

Axon's Sales Terms and Conditions

By signing this document, you certify that you have read and agree to the provisions set forth in this document and Axon's Master Services and Purchasing Agreement (MSPA), posted at <https://www.axon.com/legal/sales-terms-and-conditions>, as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. You represent that you are legally authorized to sign this Agreement on behalf of your entity. If you do not have this authority, please do not sign this document.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (Or write N/A):	_____		

Please sign and email to Andrew Mellen at amellen@axon.com or fax to 480-991-0791

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-116185-43237.808LE

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