Alan Abramson

RECEIVED
MAY 16, 2018
CITY CLERK

	Application Element	Comments
Advisory Board	Questionnaire	
	How long have you lived in the city? (Where applicable)	3 - 4 years
	How does your education or experience complement the powers and duties of the board/commission?	I understand numbers and P & L's statements. I can estimate what project values should be.
	Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?	None.
	What direction would you like to see this board/commission go? What suggestions do you have?	I would have to be on the board for several meetings before I could make suggestions.
	Have you ever attended a meeting of this board/commission?	None.
	Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?	Yes. I think it's a well thought out plan that keeps the city a top tourist destination and fun place for the locals during the off season. Next vision could be Vision 2025 or Vision 2030 so that we stay top of mind and be the relevant place to go.
	Why are you interested in this board?	My background and experiences can add value to the board.
Board Member	Application	
	Are you a registered voter? If so, where are you registered?	In Delray Beach
	List any related professional certifications and licenses which you hold:	Licensed Broker Associate BK 3234178
	What Board(s) are you interested in serving? Please list in order of preference:	Delray Beach Housing Authority
		Downtown Development Authority Board
		Education Board
		Green Implementation Advancement Board
		Parking Management Advisory Board
		Police Advisory Board
		Public Art Advisory Board
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	Bruce Alan Realty Advisers, Engel & Voelker's
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	None.
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	25+ years Construction Industry Experience and 8 years of South Florida Real Estate Experience. I am problem solver who has an eye for the details.
	Educational qualifications:	BA Marketing & Fine Arts/Photography, Florida Realtor, Specialty Contractor Business Owner, The Street
	SIGNATURE	Alan Abramson

Personal Inf	ormation	
	Last Name:	Abramson
	First Name:	Alan
	M.I.	В
	Date of Birth	1964-04-14
	Home Address:	151 NE 5th Ave #303
	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33483
	Legal Residence:	1
	City (Legal Residence:)	
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
	Principal Business Address:	151 NE 5th Ave #303
	City (Principal Business Address)	Delray Beach
	State (Principal Business Address)	FL
	Zip Code (Principal Business Address)	33483
	Home Phone:	(561) 400-9077
	Business Phone:	
	Fax:	
	Cell Phone:	(561) 400-9077
	E-Mail Address:	alan.abramson4@gmail.com
Resume		
	Resume	Abramson RESUME 1-pg.doc

ALAN ABRAMSON

10731 Northgreen Drive • Wellington, FL 33449 • (561) 400-9077 • alan.abramson@hotmail.com

GENERAL MANAGEMENT / OPERATIONS / BUSINESS DEVELOPMENT

Relationship Sales • Strategic Planning • Project Management
Team Leadership • Maximizing Profit • ROI and P&L

Entrepreneurial business building executive with hands-on experience in all facets of running a successful enterprise including image branding, project management, job/cost accounting, relationship development, and P&L control. Customer focused team builder able to effectively prioritize and manage the details with a clear understanding of how they impact the big picture.

PROFESSIONAL EXPERIENCE

CLOSURE COMPANY LL.C, Woburn, MA

1989 - 2009

Provider of high-end quality Architectural Aluminum and Glass Products.

PRESIDENT & CEO (2004 – 2009)

VP Sales, **Business Development & Marketing** (1997 – 2004)

SALES ESTIMATOR / PROJECT MANAGER (1989 – 1997)

- Sold, marketed, developed overall departmental goals and objectives and increased sales from \$4,000,000 to \$6,000,000 over 2 years by leading and directing the overall sales and marketing effort, initiatives, strategies and plans for current and future marketplace objectives.
- Conducted business process assessments and developed business processes including project budget analysis and quality controls which resulted in the successful execution and management of small and large capital projects.
- Installed job costing system to track material, equipment and labor costs which ensured projects met or exceeded estimated margins. Successfully **improved profitability to 37%** gross profit.
- Analyzed the company's processes, implemented contracts with subcontractors performing field installations via a Master Contract and Job Order Agreement along with certificates of insurance per project to protect company's interests. This resulted in protecting the company.
- Proactively hunted, identified, submitted proposal, interacted, negotiated and won \$250,000 bid for The Hanscom Air Traffic Control Tower project. Successfully modified and customized details due to discontinued product to meet FAA standards and deadline.
- Actively networked, presented, drafted detailed proposal, negotiated contract and won \$355,000 bid with Bond Brothers, Inc.
- Aggressively bid Northeastern University Dockser Hall valued at \$1,400,000 in pre-glazed stick built curtain wall, curtain wall entrances, wet seal composite panels, roof screens, skylights and interior glazing.
- Competitively bid Liberty Mutual Insurance Dover, NH campus valued at \$3,200,000 in stick built curtain wall, windows, entrances and interior glazing.
- Provided estimates and designed custom extrusions for window and terrace door replacement for three 24 story high rise buildings in Boston, MA with **7,748** openings valued at **\$20,000,000** phased over 3 years.
- Led all aspects of business ranging from pre-project planning sessions to project completion for several small and large-scale projects up to \$20,000,000.
- Created up-to-date strategies and marketing that won competitive bidding with Suffolk Construction, Wm. A. Berry, Monitor Builders, Shawmut Design and Construction, Walsh Brothers, Barr and Barr and others.
- Liaised between management, staff, vendors, and subcontractors to provide updates regarding projects statuses and determined the necessity of change orders which streamlined and increased productivity and profitability.
- Troubleshot, analyzed, and researched client issues and complaints and quickly developed innovative problem resolutions that ensured continued client satisfaction and quality assurance.
- Handled essential day-to-day site management operations focused on delivering construction projects ahead of schedule and under budget.

EARLY CAREER:

Ally & Gargano Advertising Agency

RECEIVED

OCTOBER 4, 2018

CITY CLERK

HARVEY BROWN

ALAKONININI DINTANI ALIANI PINI PINI PINI PINI PINI PINI PINI	Application Element	Comments
Advisory Bo	pard Questionnaire	
	How long have you lived in the city? (Where applicable)	I WAS BORN IN DELRAY BEACH AND HAVE LIVED HERE ALL MY LIFE
	How does your education or experience complem the powers and duties of the board/commission?	ent WITH MY DEGREES IN FINANCE AND LAW, HAVE AN ADVANCED KNOWLEDGE OF THOSE ISSUES
	Have you served on board(s) previously? If so, w were your contribution(s) to the board(s)?	hat CIVIL SERVICE BOARD 1980s
	What direction would you like to see this board/commission go? What suggestions do you have?	NOW THAT WE HAVE PARKING METERS, WE NEED TO HAVE PROPER MANAGEMENT
	Have you ever attended a meeting of this board/commission?	I HAVE ATTENDED A FEW TIMES
	Are you aware of the City's adopted vision and go for the future? If so, what is your opinion of the vision and goals?	I HELPED WORK ON THE DOWNTOWN MASTER PLAN
	Why are you interested in this board?	PARKING IS EVOLVING AND NEEDS TO BE MANAGED
Board Mem	nber Application	
	Are you a registered voter? If so, where are you registered?	YES, PALM BEACH COUNTY
	List any related professional certifications and licenses which you hold:	JD, LICENSED INSURANCE AGENT
	What Board(s) are you interested in serving? Plealist in order of preference:	ase PARKING
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	HARVEY BROWN AGENCY
	List all City Boards on which you are currently ser or have previously served:(Please include dates)	ving CIVIL SERVICE BOARD
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach brief resume)	I HAVE BEEN AN INSURANCE AGENT IN DELRAY BEACH FOR 34 YEARS. I HAVE SEEN THE CHANGES IN THE TOWN AND HAVE KEPT UP WITH LOCAL POLITICS ALL MY LIFE. I HAVE A STRONG FINANCIAL AND LEGAL KNOWLEDGE.
	Educational qualifications:	FINANCE DEGREE FROM THE UNIVERSITY OF FLORIDA JD FROM NOVA LAW SCHOOL
	SIGNATURE	HARVEY BROWN
Personal In	formation	
	Last Name:	BROWN
	First Name:	HARVEY
	M.I.	
	Date of Birth	1961-12-07
	Home Address:	200 S. OCEAN BLVD
	City (Home Address)	DELRAY BEACH
The state of the s	State (Home Address)	FL

	Zip Code (Home Address)	33483
	Legal Residence:	
	City (Legal Residence:)	
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
and any group they are the character of	Principal Business Address:	64 N.E.5TH AVE
	City (Principal Business Address)	DELRAY BEACH
	State (Principal Business Address)	FL
	Zip Code (Principal Business Address)	33483
and of many speciment inspects of the cost princip of the cost pure.	Home Phone:	(561) 243-8200
erester petro va atti esta esta esta esta esta esta esta esta	Business Phone:	(561) 276-0369
en den den uitrouten uitregilden en eine de gegenten uitrouten den vollte find filosofien en een een de de deu	Fax:	
	Cell Phone:	
	E-Mail Address:	HLBJR@BELLSOUTH.NET
Resume		
terrorina de la companya de la comp	Resume	

RECEIVED
AUGUST 25, 2018
CITY CLERK

Brenda Cullinan

T-109-bissoniasuuri, MATTEEPHARIN jossuuriteite (12 kirjusti 14 miller 14 miller 14 miller 14 miller 14 miller	Application Element	Comments
Advisory Board	Questionnaire	
	How long have you lived in the city? (Where applicable)	I have lived in the city of Delray Beach for thirteen years.
×	How does your education or experience complement the powers and duties of the board/commission?	I have always been able to communicate with people and listen to others when they spoke.
	Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?	I served on the Board of Adjustment for two terms. My last term I was Vice Chair. I never missed a meeting and also was an alternate on this board, and I believe I served this board well.
	What direction would you like to see this board/commission go? What suggestions do you have?	My suggestion is that this board work hard together to make the right decisions that regard to Delray Beach.
	Have you ever attended a meeting of this board/commission?	I have not attended a meeting from this board
	Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?	Yes, and I believe this Board has moved in the right direction
	Why are you interested in this board?	The reason I am interested is because anything to do with Delray Beach means so much to me and I am proud to say I am a resident of this great city. I II
Board Member	Application	
	Are you a registered voter? If so, where are you registered?	Yes, I vote on Swinton Avenue
	List any related professional certifications and licenses which you hold:	I do not hold any certificates or licenses
	What Board(s) are you interested in serving? Please list in order of preference:	Parking Management Advisory Board
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	I am retired and previously was employed by the County of Hudson, Jersey City, New Jersey.
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	I served on the Board of of Adjustment for two terms. My last meeting was August 23,2018.
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I feel I would be an asset to this board and if given the opportunity I would give it my 100%. From previously Serving on the Board of Adjustment you should have my resume.
	Educational qualifications:	I graduated high School and went to college for Speech Communication
dispersion and any analysis and	SIGNATURE	Brenda Cullinan
Personal Inforr	mation	
	Last Name:	Cullinan
	First Name:	Brenda
	M.I.	
	Date of Birth	1943-04-27
	Home Address:	921 Gardenia Drive

	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33483
	Legal Residence:	
0	City (Legal Residence:)	
	State (Legal Residence:)	,
	Zip Code (Legal Residence:)	
	Principal Business Address:	
	City (Principal Business Address)	
,	State (Principal Business Address)	
-	Zip Code (Principal Business Address)	
	Home Phone:	(561) 265-0063
	Business Phone:	
	Fax:	
The state of the s	Cell Phone:	(561) 271-3106
	E-Mail Address:	brenda2004vette@yahoo.com
Resume		
	Resume	

Received

July 17, 2017

City Clerk

Jessica O'Neil

	Application Element	Comments	exp 7/17/19
Advisory Board			de la transferencia de matematica matematica de la constante de la constante de la constante de la constante d
	How long have you lived in the city? (Where applicable)	Three years.	
	How does your education or experience complement the powers and duties of the board/commission?	My education and experience complement the duties the board since I've worked with students and facult higher education in libraries.	
	Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?		n city boards previously; but have mmittees locally and nationally.
	What direction would you like to see this board/commission go? What suggestions do you have?	be more self-promot especially parents, s assessment or surve	d like to see the board go in would ion and outreach to the community tudents, and teachers. An ey could be conducted to find out would like to see the board
	Have you ever attended a meeting of this board/commission?	No I have not attend	ded a board meeting.
	Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?	No I could not find t for the future.	he City's adopted vision and goals
	Why are you interested in this board?		Education board because my I'm ith students, parents, and teachers ference in schools.
Board Member	Application		
	Are you a registered voter? If so, where are you registered?	Yes registered to vot	te in Delray Beach.
	List any related professional certifications and licenses which you hold:	library budgets, fund fundamentals of elec	certifications such as academic damentals of acquisitions, and ctronic resource acquisitions. Passed age Proficiency Test level N4 in 2012 in 2011.
	What Board(s) are you interested in serving? Please list in order of preference:	Education Board and Board.	Parking Management Advisory
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City		ersity, Assistant Serials Acquisitions st of my knowledge FAU is not a
	List all City Boards on which you are currently serving or have previously served:(Please include dates)		on city boards. Served on library and through a national library
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)		rith students and faculty. Offer skills pasic budgeting and knowledge in es.
	Educational qualifications:	Masters in Library So Arts.	cience; Bachelor of Arts; Associate of
	SIGNATURE	Jessica O'Neil	
Personal Inforn	nation		

	Last Name:	Jessica
	First Name:	O'Neil
	M.I.	L
	Date of Birth	1983-06-29
Market and the control of the contro	Home Address:	2036 Alta Meadows Ln. #1410
The Association of the constraints of the constrain	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33444
	Legal Residence:	
	City (Legal Residence:)	
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
	Principal Business Address:	
	City (Principal Business Address)	
	State (Principal Business Address)	
	Zip Code (Principal Business Address)	
	Home Phone:	(561) 312-2191
	Business Phone:	
	Fax:	
	Cell Phone:	
	E-Mail Address:	jessica.oneil@ymail.com
Resume		
	Resume	

Jessica O'Neil

2036 Alta Meadows Lane Apt. 1410 Delray Beach, FL 33444, (561) 312-2191, jessica.oneil@ymail.com, LinkedIn Profile: https://www.linkedin.com/in/jessica-o-neil-0991955/

Employment History:

Technical Services Librarian, Technical Services Full-Time, 40 hours September 11, 2018 – present

Mandel Public Library of West Palm Beach, West Palm Beach, FL 33401

- Perform cataloging and bibliographic control of records in the online public access catalog (OPAC)..
- Work closely with the Technical Services Supervisor to provide vision for the department and help launch new resources and leverage existing collections to meet the needs of the patrons.

Collections Services Librarian, Collection Management, Full-Time, 40 hours May 11, 2018 – September 7, 2018

Florida Atlantic University Library, Boca Raton, FL 33431

- Assisting with discovery project migration from Serials Solutions Summon to EBSCO Discovery Service to ensure all resources are selected and will be accessible to users.
- Monitor eresources and colldev e-mail accounts to troubleshoot issues users have accessing resources and collecting incoming invoices from vendors.
- Process invoices and enter in our integrated library system.
- Work closely with Head of Collection Management on renewals and tracking print and electronic eresources.
- Contacted vendors to update contact info, request refunds and title lists.

Assistant Serials Acquisitions Librarian, Technical Services, Full-Time, 40 hours

July 21, 2014 – May 10, 2018

Florida Atlantic University Library, Boca Raton, FL 33431

- Process invoices and monitor the status in our finance system.
- Work closely with Head of Collection Management and Assistant Serials Coordinator on electronic journal package renewals and tracking resources.
- Submit cataloging requests to E-Resources Access Management Librarian for new and transferring journal titles.
- Contacted vendors requesting title lists, status on refunds, perpetual access entitlement on canceled journal titles, and to report electronic access problems.

Head Librarian, Administration, Full-Time, 40 hours November 19, 2012 – July 18, 2014

Northwood University Library, West Palm Beach, FL 33409

- Manage library administration and operations.
- Manage eight part-time library student assistants and one part-time assistant librarian.
- Assist students and faculty at circulation desk and with reference questions.

Assistant Librarian, Technical Services, Part-Time, 15 hours April 2, 2012 – November 16, 2012

Northwood University Library, West Palm Beach, FL 33409

- Catalog and process new books and items.
- Handle any technical issues with the Integrated Library System.
- Assist students and faculty at the circulation desk.

Library Page, Technical Services Department, Part-Time, 20 hours March 24, 2009 – November 16, 2012

Mandel Public Library of West Palm Beach, West Palm Beach, FL 33401

- Process and release new media.
- Repair and replacement of media.
- Check in and distribute magazines.

Executive Assistant, Part-Time, 20 hours

February 11, 2008 - March 15, 2009

AHN Media Corporation, Wellington, FL 33414

- Type letters, fax documents, deposit checks, check mail, e-mail master schedule, and events calendar weekly.
- Coordinate schedule as needed for the CEO and Lead Editor of company. Keep office supplies organized and stocked.
- Maintain company documentation.

Pet Sitter, Part-Time, 20 hours

September 10, 2007 - October 28, 2008

The Petweekender, LLC, West Palm Beach, FL 33413

- Responsible for care, health, and happiness of pet until client returns.
- Lock up and secure house.
- Talk with clients personally to keep them up to date on the status of their pet.
- Trained co-worker pet sitters on company procedures at job site.

Assistant English Teacher, Full-Time, 30 hours

August 31, 2006 - August 30, 2007

City of Takamatsu/Takamatsu Daiichi Senior High School, Takamatsu, Japan

- Planning lessons for Beginner to Intermediate level English students on oral communication and grammar.
- Teach students English with interactive games and lessons.

Education:

University of South Florida, School of Information, Tampa, FL

August 2009 - August 2011

Master of Library Science

Eckerd College, Saint Petersburg, FL

September 2004 - May 2006

- Bachelor of Arts in Creative Writing
- Selected out of Graduating Class to go to Takamatsu, Japan for Sister City Exchange.

Palm Beach State College, Lake Worth, FL

September 2002 - August 2004

- Associates of Arts Degree.
- Dual Enrollment High School Student at PBSC with 3.0 average.

Professional Memberships: FLA (2018 to present) ALA (2015 to present)

Jessica O'Neil

NASIG (2015 to present) SEFLIN (2014 to present)

Committees:

Florida Atlantic University:

Library Advisory Committee (4/1/2018-9/7/2018) Promotion Criteria Committee, Chair (2017-9/7/2018) Dean's Faculty Advisory Committee (2016-2017)

Florida:

FLA Awards Committee (6/19/2018-6/19/2020)

FLA Continuing Education Committee (6/18/2018-6/18/2020) Cataloging, Authorities and Metadata Committee/CAM (2014-2018) Technical Services Standing Committee/TSSC (2014-2018)

National:

ALCTS Fundraising Committee, Intern (7/1/2018-6/30/2019)

ALA-ALCTS Continuing Resources Section Acquisitions Committee

(7/1/2017-6/30/2019)

ALA-ALCTS Acquisitions Section Technology Committee (7/1/2015-

6/30/2019)

Conferences:

Charleston Conference (November 7-10, 2017)

ER&L (April 2-5, 2017)

ALA Annual Conference Orlando (June 24-27, 2016) NASIG Conference Washington, DC (May 27-30, 2015)

SEFLIN Regional Conference (July 23, 2015; July 28, 2016; July 27, 2017)

FALSC Region 5 Conference (May 6, 2015; May 18, 2016)

Personal Achievements:

Volunteer at Women's Circle of Boynton Beach once month as Adult Reading Tutor coordinated by Palm Beach County Literacy Coalition June 2018present. Volunteered at the Morikami Museum Membership Desk Assistant 2017-2018 once a month and originally volunteered in in the library since August 2015-2016 until it was closed. Volunteered two nights a week at Bethesda Memorial Hospital in Medical Records Department in 2009. Cultural Ambassador Sister City Exchange Takamatsu, Japan; activities included cultural outreach lectures in English to elderly and free English lessons to elementary children. Monthly English speaker on International Relations television program "Ikki Ikki Navi" for citizens of Takamatsu to learn how to guide foreign visitors around Takamatsu while speaking English. Worked at Sarasota Manatee Association for Riding Therapy (SMART) in 2005/2006 helping kids with special needs riding on horses. Volunteered at the Morikami Museum and Japanese Gardens over the summer of 2005 in the museum store and the Obon festival. Studied the Japanese language 2007 to 2012 such as: grammar and the writing systems hiragana, katakana, and kanji. Passed the Japanese Language Proficiency Test level N4 in 2012 and passed level N5 in 2011.





CITY OF DELRAY BEACH BOARD MEMBER APPLICATION

MAR 13 2018 CITY CLERK

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will considered.

Please type or print the following information:

1. Last Name: Rich a gen	First Name Albert		M. I.	
2. Home Address: 17 th Street	PYB	State	Zip Code 33444	
3. Legal Residence:	City	State	Zip Code	
Saml				
4. Principal Business Address:	City	State	Zip Code 33483	
5. Home Phone: Business Phone: E-Mail A	11. CUDI	T		
561 276 4234 E-Mail A	Address: Cell Phone: S61 7027	133 Fax		
6. Date of Birth 7. Are you a registered voter?	If so, where are you r			
59 16 1963 Yes	Palm Beak	Count	Ý	
8. What Board(s) are you interested in serving? Please list in	order of preference: SPR	AB		
CRA P37 PMF	NB			
9. List all City Boards on which you are currently serving or 1	nave previously served: (Please inch	ide dates)		
Code Board DDA STerm		90 vt,	A	
10. Educational qualifications:	Ir College			
	J			
11. List any related professional certifications and license	s which you hold:			
12. Give your present, or most recent employer, and pos	tion:In addition, are you or your c	ompany a ve	ndor with the	
city Ruhwagen's Biler in Sport owner Mage				
Delray Beach water sports Rental's owner Image				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)				
Vision 2020, DDA 2Term, Code, APD, PMAB				
	, , ,			
I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts				
contained in this application may cause forfeiture upon my part of any appointment I may receive.				
SIGNATURE	DATE		·	

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

ADVISORY BOARD QUESTIONNAIRE

(This document is required as part of the Board application submittal) 1. How long have you lived in the city? (Where applicable) 2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)? 3. Have you ever attended a meeting of this board/commission? 4. Why are you interested in this board? 5. How does your education or experience complement the powers and duties of the board/commission? 6. What direction would you like to see this board/commission go? What suggestions do you have? 7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?

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RECEIVED
MAY 16, 2018
CITY CLERK

Brady Witt

	Application Element	Comments
Advisory Board	d Questionnaire	
	How long have you lived in the city? (Where applicable)	5 years
	How does your education or experience complement the powers and duties of the board/commission?	my degree is Public Management which is focused on city government. I have knowledge on how cities work and think my age will provide a youthful outlook and voice for the city.
	Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?	No contributions
	What direction would you like to see this board/commission go? What suggestions do you have?	I have a few suggestions on how to improve our downtown and I am very focused on helping businesses, especially small business stay and grow in our booming city.
	Have you ever attended a meeting of this board/commission?	Never been to a meeting
	Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?	Yes, I am somewhat aware of the cities goals and the future, and I like the growth, but I have concerns and want to make sure we stay a great city and not become too big and loose the small city feel.
	Why are you interested in this board?	I have a business in Downtown Delray and would love to help and be a voice for businesses especially small businesses in our growing city. I have a degree for city government and this will be a great introduction into a city government and would be a great way for myself to help serve the city.
Board Member	Application	
	Are you a registered voter? If so, where are you registered?	Yes, Palm Beach County
	List any related professional certifications and licenses which you hold:	Sandler Sales Training Graduate, Serve Safe Manger
	What Board(s) are you interested in serving? Please list in order of preference:	Downtown Development Authority Board, Historic Preservation Board, Parking Management Advisory Board
	Give your present, or most recent employer and position: In addition, are you or your company a vendor with the City	The Original Popcorn House, Business Development, Manager
	List all City Boards on which you are currently serving or have previously served:(Please include dates)	Not currently serving
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Manager and Business Development with 5-year background in employee management, hiring, training and benefits. Highly detail-oriented and organized. Helped start a small business, The Original Popcorn House, from the ground up, and continue to work for that business now. Created marketing tools and helped promote the business. 5 years' experience with customer service and business management. Highly motivated, easily trainable, and great attitude and respect for others. Friendly Customer Service Manager with can-do attitude and willingness to help at all times. Specialize in quality service, customer retention,

		productivity and team management. 5 years sales experience and Sandler Sale Training graduate
	Educational qualifications:	Florida Atlantic University BA of Public Management with minor in Communications
	SIGNATURE	Brady Witt
Personal In	formation	
	Last Name:	Witt
	First Name:	Brady
	M.I.	J
	Date of Birth	1994
	Home Address:	1001 SW 8th street
	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33444
	Legal Residence:	
The second section is a second	City (Legal Residence:)	
	State (Legal Residence:)	
And the second s	Zip Code (Legal Residence:)	
	Principal Business Address:	10 NE 5th Ave
CONTROL OF THE PROPERTY OF THE	City (Principal Business Address)	Delray Beach
	State (Principal Business Address)	FI
	Zip Code (Principal Business Address)	33483
The state of the s	Home Phone:	(847) 561-1283
The second secon	Business Phone:	
	Fax:	
	Cell Phone:	
The second secon	E-Mail Address:	witt_brady@yahoo.com
Resume		
	Resume	BradyWitt Resume 1.pdf

BRADYWITT

1001 Southwest 8th Street, Delray Beach, FL 33444 | C: 847-561-1283 | witt_brady@yahoo.com

SUMMARY

Manager and Business Development with 5-year background in employee management, hiring, training and benefits. Highly detail-oriented and organized. Helped start a small business, The Original Popcorn House, from the ground up, and continue to work for that business now. Created marketing tools and helped promote the business. 5 years experience with customer service and business management. Highly motivated, easily trainable, and great attitude and respect for others. Friendly Customer Service Manager with can-do attitude and willingness to help at all times. Specialize in quality service, customer retention, productivity and team management.

EDUCATION AND TRAINING

2017

Bachelor of Arts: Public Management

Florida Atlantic University — Boca Raton, FL, United States

Bachelors degree in Public Management. Minor in Communications.

Coursework in Communications and writing Coursework in Marketing and Advertising

Coursework in Management

SKILLS

Training and development

Recruiting

Employee relations

Labor agreements

Compensation administration

Exceptional interpersonal skills

Innovative

Organized

Time management

Display design

Strong communication skills

Social media marketing

Strategic planning

Conflict resolution

Client acquisition

Employee scheduling

Cash handling accuracy

Inventory control procedures

• Store planning and design

Personnel training and

development

Proficient in MS Office

EXPERIENCE

09/2014 to Current

Store Manager

The Original Popcorn House — Delray Beach, FL

Opened a new store location and assisted in recruiting and training new staff. Reorganized the sales floor to meet company demands.

Stocked and restocked inventory when shipments were received.

Addressed customer inquiries and resolved complaints.

Delivered excellent customer service by greeting and assisting each customer. Directed and supervised employees engaged in sales, inventory-taking and

reconciling cash receipts.

Determined staff promotions and demotions, and terminated employees when

Fulfilled customer shipping needs using UPS and USPS methods.

Completed weekly schedules according to payroll policies.

Trained all new managers on store procedures and policies.

Maintained daily record of all transactions.

Trained staff to deliver outstanding customer service.

Analyzed marketing information and translated it into strategic plans.

Addressed and corrected sales staff communication issues in a tactful and effective manner.

Worked closely with the owner to formulate and build the store brand.

Contributed to merchandising ideas at team sale meetings.

Contacted new and existing customers to discuss how their needs could be met with specific products and services.

Conducted business to business telephone sales.

Quoted prices, credit terms and other bid specifications.

Negotiated prices, terms of sales and service agreements.

Responded to all customer inquiries in a timely manner.

Answered customers' questions regarding products, prices and availability.

Emphasized product features based on analysis of customers' needs.

Collaborated with colleagues to exchange selling strategies and marketing

information.

Collaborated with members of other departments to complete sales transactions.

Used networking opportunities to create successful, on-going business relationships.

Planned and organized routes within territory to maximize efficiency and time in the field.

Shared product knowledge with customers while making personal recommendations.

Maintained friendly and professional customer interactions.

08/2012 to 09/2014

Store Manager

Jersey Mike's Subs - Delray Beach, FL

Delivered excellent customer service by greeting and assisting each customer.

Addressed customer inquiries and resolved complaints.

Stocked and restocked inventory when shipments were received.

Directed and supervised employees engaged in sales, inventory-taking and reconciling cash receipts.

Completed weekly schedules according to payroll policies.

Determined staff promotions and demotions, and terminated employees when necessary.

Trained all new managers on store procedures and policies.

Trained staff to deliver outstanding customer service.

Addressed and corrected sales staff communication issues in a tactful and effective manner.

Worked closely with the district manager to formulate and build the store brand.