



**PLUMBING & ELECTRIC SERVICE EXPERTS**

**4811 SW 28<sup>th</sup> Avenue  
Fort Lauderdale, FL 33312**

**Green Team Plumbing LLC DBA GreenTeam Service Corp**

**CITY OF DELRAY BEACH**

**BID # 2017-019 PLUMBING SERVICES AND REPAIRS**



**PLUMBING & ELECTRIC SERVICE EXPERTS**

**4811 SW 28<sup>th</sup> Avenue  
Fort Lauderdale, FL 33312**

**CHAPTER 1  
LETTER OF INTENT**

As a third generation plumber, my pride for the craft of plumbing service runs deep in my family. A direct indication of our capabilities, work load, and experience is truly displayed in our diverse client base. Performing the repairs and services indicated in this RFP, would be a simple but effective process. I would start by requesting an excel spreadsheet of all city owned property, and importing that data into our operations software. We would then begin to gather contact information for the key city employees who will be responsible for managing the properties. Introductions from our executive leadership team, and lead manager for your account, would be made. Any specific equipment, fixtures, boilers, backflow devices, and mechanical rooms, would be identified by your account manager. We would then engage with our suppliers to be sure that lead times on any potential pieces of material were identified.

This is the proactive approach that we believe in when on-boarding a district client such as the City of Delray Beach.

You'll find that our passion for efficiency, as well as quality workmanship and professionalism, is where we truly bring value as a service provider. I believe in a ratio of management and staff that puts the client in a position to be successful.

We are dedicated to being the most resourceful commercial plumbing service contractor in South Florida. Thank you for allowing us the opportunity to bid this RFP.

Respectfully Submitted,

James Terry  
Founder and CEO

**Form A - Proposal Submittal Signature Page**

By signing this Proposal, the Proposer certifies that it satisfies all legal requirements as an entity to do business with the City, including all Conflict of Interest and Code of Ethics provisions.

Firm Name: GREEN TEAM PLUMBING LLC DBA GREENTeam SERVICE CORP  
Street Address: 4811 SW 28 AVENUE, FORT LAUDERDALE, FL 33312  
Mailing Address (if different from Street Address): \_\_\_\_\_  
Telephone Number(s): 954-210-4100  
Fax Number(s): 954-990-8738  
Email Address: ACCOUNTING@GREENTeamsERVICECORP.COM  
Federal Identification Number: 27-2152472

Acknowledged by:

GREEN TEAM PLUMBING LLC DBA GREENTeam SERVICE CORP  
Firm Name

\* J.T.  
Signature

1/16/17  
Date

JAMES TORREY, president  
Printed Name and Title

By signing this document, the Proposer agrees to all terms and conditions of this RFP which includes the Sample Agreement.

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED ABOVE BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE PROPOSAL NON-RESPONSIVE. THE CITY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE PROPOSER TO THE TERMS OF ITS PROPOSAL.

(Remainder of page intentionally left blank)

**CHAPTER 2**  
**PROPOSER'S STATEMENT OF ORGANIZATION**

- A. Green Team Plumbing LLC DBA GreenTeam Service Corp
- B. State of Organization – FL
- C. Ownership Structure – Limited Liability Corporation
- D. FEIN #: 27-2152472
- E. Contact Information – Proposer's Corporate Headquarters:  
Address: 4811 SW 28 Avenue  
City, State, Zip: Ft. Lauderdale, FL 33312  
Phone: 954-210-4100
- F. Contact Information – Proposer's Local Office  
Address: 4811 SW 28 Avenue  
City, State, Zip: Ft. Lauderdale, FL 33312  
Phone: 954-210-4100
- G. Years in Business – 7
- H. List of officers, owners and/or partners, or managers of the firm:  
James Terry – 4811 SW 28 Avenue, Ft. Lauderdale, FL 33312 954-210-4100  
[james@greenteamservicecorp.com](mailto:james@greenteamservicecorp.com)  
Karen Terry – 4811 SW 28 Avenue, Ft. Lauderdale, FL 33312 954-210-4100  
[karen@greenteamservicecorp.com](mailto:karen@greenteamservicecorp.com)
- I. Additional organizational information: 2 techs on call every day for emergency calls as well as manager on duty. 3 plumbing managers on staff daily to supervise.
- J. Contact information for Primary representative during this RFP process  
Name: James Terry  
Phone: 954-210-4100  
Email: [james@greenteamservicecorp.com](mailto:james@greenteamservicecorp.com)  
Mailing Address: 4811 SW 28 Avenue  
City, State, Zip: Ft. Lauderdale, FL 33312
- K. Contact information for Secondary representative during this RFP process  
Name: Cristina Francis  
Phone: 954-210-4100  
Email: [cristina@greenteamservicecorp.com](mailto:cristina@greenteamservicecorp.com)  
Mailing Address: 4811 SW 28 Avenue  
City, State, Zip: Ft. Lauderdale, FL 33312
- L. Briefly summarize any current or pending litigation in which Proposer is part to: N/A

M. Provide details of any ownership changes to Proposer's organization in the past three years or changes anticipated within six months of the Due Date and Time – N/A

**CHAPTER 3**  
**MINIMUM QUALIFICATIONS**

- i. Must be registered with the State of Florida, Division of Corporations to do business in Florida.
- ii. Must have been in business for minimum of five years prior to the Due Date and Time  
Business Tax Receipt Attached
- iii. Must have a Florida Department of Business & Professional Regulation Contractor Certified License and/or a Registered License to perform work for hire within the State of Florida.  
License Attached
- iv. Must have a minimum of three full-time employees who are either Apprentice or Journeyman Plumbers and who have current, valid Plumber Licenses to work in Palm Beach County.

Full Name: Justin Falco  
Job Title: Plumbing Manager  
Copy of License Attached

Full Name: Benjamin Harder  
Job Title: Plumbing Manager  
Copy of License Attached

Full Name: Ramon Gomez  
Job Title: Journeyman Plumber  
Copy of License Attached

- v. Must have a minimum of one full-time employee who is a Master Plumber and has a current, valid Plumber License to work in Palm Beach County

Full Name: James Terry  
Job Title: Owner/President  
Copy of License Attached

# BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

VALID OCTOBER 1, 2016 THROUGH SEPTEMBER 30, 2017

DBA: GREENTEAM SERVICE CORP  
Business Name: GREEN TEAM PLUMBING LLC

Receipt #: 182-231349  
Business Type: PLUMBING/LWN SPRNKL/CONTRACTOR  
(CERT PLUMBING CONTRACTOR)

Owner Name: TERRY JAMES J/QUAL  
Business Location: 4811 SW 28 AVE  
FT LAUDERDALE  
Business Phone:

Business Opened: 02/23/2010  
State/County/Cert/Reg: CFC1428181  
Exemption Code:

Rooms                      Seats                      Employees                      Machines                      Professionals  
1

For Vending Business Only						
Number of Machines:			Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
27.00	0.00	0.00	0.00	0.00	0.00	27.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

GREEN TEAM PLUMBING LLC  
4811 SW 28 AVE  
FORT LAUDERDALE, FL 33312

Receipt #04B-15-00007577  
Paid 08/22/2016 27.00

2016 - 2017

# CITY OF DANIA BEACH Business Tax Receipt

VALID THROUGH 9/30/2017

GREEN TEAM PLUMBING LLC  
4811 SW 28 AVE  
DANIA BEACH, FL 33312

Business Name: GREEN TEAM SERVICE CORP

Location Address: 4811 SW 28 AVE

Number/Class: 330000045 / Contractor

Issue Date: 10/19/2016

Expiration Date: 9/30/2017

Charge Detail:

Quantity	Charge Description	Amount Paid
200	Fire Prevention Annual Fee	\$200.00
1	Plumbing	\$210.00
1	Waste Registration Fee	\$15.00
	<b>Total:</b>	<b>\$425.00</b>

Comments: CORPORATE OFFICE WITH LEGAL NON-CONFORMING ACCESSORY USE WITH 5,142 SQ FT AND THE REQUIRED 17 PARKING SPACES PER CODE

Restrictions:

SUBJECT AND ISSUED ACCORDING TO BUSINESS TAX RECEIPT ORDINANCE CHAPTER 15.

This Business Tax Receipt does not permit the holder to operate in violation of any City law, ordinance, or regulation. Any change in location or ownership must be approved by the City, subject to zoning restrictions. This Business Tax Receipt does not endorse, approve, or disapprove the holder's skill or competence or of the holder's compliance or non-compliance with other laws, regulations or standards.

**MUST BE POSTED CONSPICUOUSLY AT BUSINESS LOCATION**

"Broward's First City"  
100 West Dania Beach Boulevard \* Dania Beach, Florida 33004 \* Phone: 954-924-6800 ext. 3672





**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783**

**(850) 487-1395**

**TERRY, JAMES JOSEPH  
GREEN TEAM PLUMBING, LLC  
4811 SOUTHWEST 28TH AVENUE  
FORT LAUDERDALE FL 33312**

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND  
PROFESSIONAL REGULATION**

**CFC1428181 ISSUED: 07/24/2016**

**CERTIFIED PLUMBING CONTRACTOR  
TERRY, JAMES JOSEPH  
GREEN TEAM PLUMBING, LLC**

**IS CERTIFIED under the provisions of Ch. 489 FS.  
Expiration date : AUG 31, 2018 L1607240001861**

**DETACH HERE**

**RICK SCOTT, GOVERNOR**

**KEN LAWSON, SECRETARY**

**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD**

**LICENSE NUMBER**

**CFC1428181**

**The PLUMBING CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018**

**TERRY, JAMES JOSEPH  
GREEN TEAM PLUMBING, LLC  
4811 SW 28 AVE  
FORT LAUDERDALE FL 33312**



[Broward Home](#) [County Commission](#) [Living in Broward](#) [Doing Business](#) [Visiting](#)

## Contractor License

### License Information

Expiration Date: 08/31/2018  
CC Number: 16-CJP-19945-X  
License Issued: 05/26/2016  
License Category: Journeyman Plumber  
License Status: Licensed

### Contractor Information

Contractor Name: FALCO, JUSTIN M.  
Email Address: MEMJMF@GMAIL.COM  
Contracting Firm:  
Contracting Firm Phone:  
Contracting Firm Address:

### Temporary License

Temporary License ☐  
Expiration Date:

### Restrictions

Restrictions:

Screen ID: 23473121



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[Broward Home](#) [County Commission](#) [Living in Broward](#) [Doing Business](#) [Visiting](#)

## Contractor License

### License Information

Expiration Date: 08/31/2018  
CC Number: 09-CJP-15477-X  
License Issued: 09/24/2009  
License Category: Journeyman Plumber  
License Status: Licensed

### Contractor Information

Contractor Name: HARDER, BENJAMIN L.  
Email Address: BENTHEWISE@HOTMAIL.COM  
Contracting Firm:  
Contracting Firm Phone:  
Contracting Firm Address:

### Temporary License

Temporary License ☐  
Expiration Date:

### Restrictions

Restrictions:

Screen ID: 23473121



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## Contractor License

### License Information

Expiration Date: 08/31/2018  
CC Number: 09-CJE-15898-X  
License Issued: 06/08/2009  
License Category: Journeyman Electrician  
License Status: Licensed

### Contractor Information

Contractor Name: GOMEZ, RAMON  
Email Address: RAMONGOMEZ59@YAHOO.COM  
Contracting Firm:  
Contracting Firm Phone:  
Contracting Firm Address:

### Temporary License

Temporary License ☐  
Expiration Date:

### Restrictions

Restrictions:

Screen ID: 23473121



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**CHAPTER 4**  
**PUBLIC ENTITY FORM, DRUG FREE WORKPLACE FORM, CONFLICT OF INTEREST FORM**

**Forms Attached**

**Form B - Public Entity Crimes****NOTIFICATION OF PUBLIC ENTITY CRIMES LAW**

Pursuant to Section 287.133, *Florida Statutes*, you are hereby notified that a person or affiliate who has been placed on the convicted contractors list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity; may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work; may not submit proposals on leases or real property to a public entity; may not be awarded or perform work as a contractor, supplier, sub-Proposer, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 [F.S.] for Category Two [\$35,000.00] for a period of thirty-six (36) months from the date of being placed on the convicted contractors list.

Acknowledged by:

Green Team PLUMBING LLC DBA GREENTeam SERVICE CORP  
Firm Name

\*

Signature

Date

James Terrey, president  
Printed Name and Title

**Form C - Drug-Free Workplace**

In the event a tie exists at the conclusion of evaluations, preference will be given to the supplier(s) who certifies it has a drug-free workplace program in accordance with Section 287.087, Florida Statutes. The drug-free workplace preference is applied as follows:

TIE: Whenever two or more proposals are equal with respect to scoring for the evaluation criteria (e.g., price, experience, quality, service) are received for the procurement of commodities or contractual services, a proposal received from a supplier that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing a tie will be followed if none of the tied suppliers have submitted this Form C and/or have a drug-free workplace program.

As the person authorized to sign this statement, I certify that this firm complies fully with the following requirements:

- 1) This firm publishes a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2) This firm informs employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3) This firm gives each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4) In the statement specified in subsection (1), this firm notifies the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5) This firm imposes a sanction on or requires the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6) This firm will continue to make a good faith effort to maintain a drug-free workplace through implementation of this section.

Acknowledged by:

Green Team Plumbing LLC DBA Greenteam Service Corp  
Firm Name

\* Signature

Date

James Teracy, President  
Printed Name and Title



**Form D - Conflict of Interest Disclosure**

The award of the agreement is subject to the provisions of Chapter 112, Florida Statutes. All Proposers must disclose within their Proposal, the name of any officer, director, or agent who is also an employee or relative of an employee of the City of Delray Beach.

Furthermore, all Proposers must disclose the name of any City employee or relative(s) of a City employee who owns, directly or indirectly, an interest in the Proposers firm or any of its branches.

The purpose of this disclosure form is to give the City the information needed to identify potential conflicts of interest for key personnel involved in the award of this contract.

The term "conflict of interest" refers to situations in which financial or other personal considerations may adversely affect, or have the appearance of adversely affecting, an employee's professional judgment in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

Please check one of the following statements and attach additional documentation if necessary:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest as defined in Chapter 112, Florida Statutes and Section 2-443, Palm Beach County Code of Ordinances.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest due to other Cities, Counties, contracts, or property interest for this RFP.

Acknowledged by:

Green Team PLUMBING LLC DBA GREENTEAM SERVICE CORP  
Firm Name

\* J.T.  
Signature

1/16/17  
Date

JAMES TERRY, PRESIDENT  
Printed Name and Title



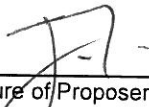
**CHAPTER 5**  
**ACKNOWLEDGEMENT OF ADDENDA FORM**

**Form Attached**

**Form E - Acknowledgment of Addenda**

The Proposer hereby acknowledges the receipt of the following addenda, which were issued by the City and incorporated into and made part of this RFP. It is the sole responsibility of the Proposer to ensure that all addenda have been received and receipt of each has been acknowledged. Failure to submit acknowledgement of each addendum issued may result in the Proposer being deemed non-responsive.

ADDENDA NUMBER	ADDENDA DATE
1	12/7/2016
2	12/19/2016
3	12/19/2016
4	12/19/2016

\*  President  
 Signature of Proposer's Agent Title  
James Terry 1/16/17  
 Printed Name Date

## CHAPTER 6 PROPOSAL RESPONSE REQUIREMENTS

### A. Experience

- i. Submit a detailed narrative description documenting Proposer's overall background and experience to include, but not limited to, the following:
  - i. Details of Proposer's company to include years in business and any experience in plumbing maintenance and repair services

*Company has been in business since 2010. Experience includes the following client base and current contracts relevant to municipal work. Our 6 primary vertical markets are as follows:*

***Healthcare, 3 full healthcare districts with several smaller regional properties.***

*Broward Health.*

*University Of Miami health systems.*

*Holy Cross Health district.*

*Cleveland Clinic*

*Cardinal Health*

*BD Bioscience*

*Teva Pharmecueticals*

***Education, Multiple districts in both private and public school systems.***

*Nova Southeastern University and all owned facilities.*

*Broward College North, Central, South, downtown.*

*Miami Dade Public Schools (400+ facilities)*

*Florida Atlantic University*

***Since 2012 We have supported the following Class A office properties, multiple regional portfolios of class A, industrial, retail, and mixed use properties.***

*CBRE*

*Stiles*

*Liberty Property Trust*

*Butters Realty*

*Jones Lang Lasalle*

*Cushman and Wakefield*

*Duke Realty*

*Avison Young*

*Fairlead Commercial*

*Colliers International*

*Crimson Services*

*Crocker Partners*

*Ivy Realty*

*Holladay Properties*

*Steelbridge*

*Eastgroup Properties*

*GL Commercial*

*Grover Corlew*

**Hospitality**

Starwood hotels

Intercontinental

Dream South Beach

Quarterdeck Restaurants

**HOA**

Ocean Palms

Jockey Club

Gardens North

Bal Harbor Towers

Latitude on the River

Dominion Towers

**Commercial Facilities and Municipal**

City of Deerfield Beach

American Express Corporate headquarters

- ii. Number of Employees

20

- iii. Details of any municipality or government contracts

*Held contract with City of Deerfield since 2013. Maintained without issue, all city owned properties, parks, beach restroom facilities, public shower areas, community center, pier, city hall and fire stations.*

- iv. Describe or provide examples of a minimum of three previous plumbing service projects that demonstrate Proposer's experience in the plumbing and repair services required in this RFP.

*City of Deerfield WO# 22797, replace existing shower tower, concrete pad, water line and drain at Pioneer Park. Demo existing shower tower, demo slab, remove and replace water line and drain, source and order new shower tower, prep and pour back slab, install new tower, connect water and test.*

*City of Deerfield WO# 21567 Replace vandalized commercial drinking fountains. Remove old fountains, source and retrofit new fountains, retrofit existing water and waste to match location of new fountain specifications. Install and test.*

*Broward Health Medical Center WO# 23163 Install new area drain for storm water in parking garage, install 30 feet of cast iron drainage piping, tie into existing storm system.*

- v. Awards, certifications, or other plumbing-related recognition

*None to report*

- vi. Summarize the circumstances if Proposer has had a government contract terminated prior to expiration in the past ten years. If none, provide a statement to that effect.

*No government contracts have ever been terminated for Green Team Plumbing LLC DBA GreenTeam Service Corp*

- ii. Submit a detailed narrative description documenting Proposer's specific experience including, but not limited to:

- a. Background in, knowledge of and experience in:

- (1) Routine plumbing maintenance

*Direct experience over 7 years maintaining facilities with similar size, scope and requirements of knowledge*

- (2) Commercial plumbing systems

*On a daily basis for the past 7 years GreenTeam has worked on, modified, altered, upgraded and maintained commercial plumbing systems. See client list as reference to similar properties*

- (3) Normal and emergency plumbing repairs

*Urgency is a top priority when servicing the client base we currently support. Schools, hospitals, commercial office buildings, and other cities have very specific needs, of which a large amount are after hours, weekends, holidays, etc. GreenTeam has a minimum of 2 journeyman plumbers on call 24 hours a day 7 days a week.*

- iii. Submit detailed information and narrative descriptions documenting experience of the key personnel identified by Proposer in Item 3, Minimum Qualifications, numbers iv. And v.

**James Terry:** *Worked as a service technician and plumber for 15 years, with experience in every facet of commercial plumbing. Built GreenTeam from a one-man company to 10 truck company with 20+ employees in 7 years. James has held a State plumbing contractor's license since 2010. James sits on the Broward County Board of Rules and Appeals, which keeps him up to date on all city code compliance updates in the Plumbing industry. Also, he is Vice President of the South Florida Plumbing and Mechanical Contractors Association, managing the CEU's for all contractors. In addition, James is a trustee on the local joint apprenticeship training committee, and helps manage the program, oversee the instructors, as well as the training curriculum. James annually travels to apprenticeship training conferences and is an active advocate of the benefits of strong apprenticeship programs.*

**Ramon Gomez:** *30 years of experience in commercial plumbing management.*

**Justin Falco:** 10 years of managing commercial plumbing projects of all sizes, Certified backflow tester and repairer.

**Ben Harder:** 15 years of plumbing experience, both field and management.

iv. Four Client References

**City of Deerfield**

Point of Contact – Frank Cristiano 954-691-7260 [fcristiano@deerfield-beach.com](mailto:fcristiano@deerfield-beach.com)

Address – 150 NE 2<sup>nd</sup> Avenue, Deerfield Beach, FL 33441

Dates of Service - 2013- Current

Scope – 68 Jobs. All types of plumbing services performed, leaks, stoppages, adding fixtures, bathroom upgrades, storm drains etc.

**Nova Southeastern University**

Point of Contact – Tony Morrow 954-448-6961 [jm2241@nova.edu](mailto:jm2241@nova.edu)

Address – 3301 College Avenue, Fort Lauderdale, FL 33314

Dates of Service – June 2016- Current

Scope – 53 Jobs. All types of plumbing services performed, leaks, stoppages, adding fixtures, bathroom upgrades, storm drains etc.

**Miami Dade County Public Schools**

Points of Contact – Timothy Jones 305-242-8339 [TJones5@dadeschools.net](mailto:TJones5@dadeschools.net)

Luis Martinez 786-229-4002 [LMartinez@dadeschools.net](mailto:LMartinez@dadeschools.net)

Bryan Castro 305-588-5698 [BFCastro@dadeschools.net](mailto:BFCastro@dadeschools.net)

Address - 15301 SW 117 Avenue, Miami, FL 33177

Dates of Service - 2012-Current

Scope: 376 jobs. All types of plumbing services performed, leaks, stoppages, adding fixtures, bathroom upgrades, storm drains etc.

**Broward College**

Point of Contact – Larry Jones 954-201-6824 [ljones8@broward.edu](mailto:ljones8@broward.edu)

Address – 3501 SW Davie Road, Davie, FL 33314

Dates of Service - 2012-Current

Scope: 391 jobs. All types of plumbing services performed, leaks, stoppages, adding fixtures, bathroom upgrades, storm drains etc.

## B. Capacity and Approach

Provide a detailed narrative description of the proposed approach and methodology for engaging with City representatives while in the course of performing the duties, including, but not limited to, the following:

- i. The overall approach to delivering the Scope of Services and any strategies Proposer proposes to implement

*Our approach is simple and our strategy does not change. GreenTeam will continue to do what we do on a daily basis, which is support our clients commercial plumbing systems with the most efficient, and effective resources possible. Including, but not limited to, the highest quality manpower, a proven executive leadership team, as well as subcontractors and suppliers that carry our “whatever it takes” attitude. Our focus is service; our priority is you. GreenTeam also continues to innovate our daily operations processes and leverage technology to keep everyone’s efficiency at the highest level. The foundation of our company is built on commercial service contracts, as can be seen by our client base.*

- ii. Current number of clients that Proposer is under contract to provide plumbing services

50

- iii. Narrative that demonstrates working knowledge and understanding of the requirements of the Scope of Services

*Having performed the exact same scope of services for the City of Deerfield for the past 4 years, we have a deep understanding, and complete similar scopes of work on a daily basis.*

- iv. Details of the staffing available to respond to calls for service by the City to include the number of employees by each classification/discipline (e.g., laborer, apprentice, licensed apprentice, licensed journeyman)

a. Master Plumber:	1. Total employed	<u>1</u>
b. Licensed Journeymen:	1. Total employed	<u>8</u>
	2. Total combined years with the firm	<u>24</u>
	3. Total years in the industry	<u>109</u>
c. Service Technician/Plumber:	1. Total employed	<u>4</u>
	2. Total combined years with the firm	<u>13</u>
	3. Total years in the industry	<u>33</u>

- v. Details of Proposer’s dispatch process for service calls during business hours  
*Calls or emails to office, dispatcher creates workorder, consults with plumbing manager, selects technician, gathers resources, equipment, materials, etc.*

- vi. Details of Proposer’s dispatch process for service calls after business hours  
*Main office phone line automatically forwards to manager on duty each weeknight after 5pm. Manager on Duty answers call and dispatches technicians.*

- vii. Provide the number of hours/days prior notification Proposer requires for service calls during normal business hours  
*12-24 hours*
- viii. Details of any subcontractors proposed and the work to be performed by each  
*Concrete cutting, slab x ray, heavy equipment operator.*
- ix. Describe the process that will be utilized to supervise, oversee and ensure quality work is performed  
*Company uses a "newsfeed" style group chat platform where all employees, including field technicians and management staff communicate to each other and can post and review photos, videos, and statuses in real time. All before and after photos are reviewed, and stored with job numbers for identification.*
- x. A detailed list of the major plumbing vehicles and equipment owned by Proposer to include Manufacturer, Model, Year and Quantity of each.  
  
  - 2012 FORD TRANSIT*
  - 2012 FORD TRANSIT/Connect*
  - 2014 CHEVY E2500*
  - 2014 CHEVY/E2500*
  - 2014 CHEVY/E2500*
  - 2014 CHEVY E250*
  - 2015 FORD TRANSIT/250*
  - 2014 Ford E250*
  - 2015 Chevy E2500*
  - 2015 FORD E250*
  - 2009 Ford F150*
  - 2012 Ford F-150*
  - 2015 FORD TRANSIT/250*
- xi. Proposer shall thoroughly explain:
  - a. Its accessibility in the areas of availability for general communications, coordination and supervision  
*Proprietary company operations software and group chat allow real time communication and coordination within company in an effective/efficient manner.*
  - b. How the proposer plans on ensuring accessibility and availability during the term of the agreement  
*With direct access to local Joint apprenticeship training program, we can grow and scale as needed in the future. We also hand select new clients, assuring that we continue to maintain our reputation for reliability.*



**A. Labor**

<i>Item No.</i>	<i>Description</i>	<i>Estimated Annual Hours</i>	<i>Hourly Rate</i>	<i>Estimated Annual Cost</i>
1	Journeyman Plumber - Business Hours	400	\$ 95.00	\$ 38,000.00
2	Journeyman Plumber - Non-Business Hours	60	\$ 142.50	\$ 8,550.00
3	Apprentice Plumber - Business Hours	40	\$ 75.00	\$ 3,000.00
4	Apprentice Plumber - Non-Business Hours	20	\$ 112.50	\$ 2,250.00
5	Master Plumber - Business Hours	6	\$ 95.00	\$ 570.00
6	Master Plumber - Non-Business Hours	2	\$ 142.50	\$ 285.00
7	Laborer - Business Hours	10	N/A	\$ -
8	Laborer - Non Business Hours	4	N/A	\$ -
<b>Total</b>				<b>\$ 52,655.00</b>

**B. Parts**

<i>Item No.</i>	<i>Description</i>	<i>Estimated Annual Parts and Materials Cost (before % markup)</i>	<i>% Markup</i>	<i>Estimated Annual Parts and Materials Expenditure (after % markup)</i>
5	Parts and Materials Percentage Markup	\$ 10,000.00	25.00%	\$ 12,500.00

NOTE: Business hours shall mean Monday through Friday 7:30 a.m. to 5:30 p.m., excluding City holidays.

Estimated annual hours are for evaluation purposes only and do not represent any guarantee of work to be performed

**CHAPTER 7**  
**EVIDENCE OF INSURANCE**

**Attached**



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

06/21/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Brown & Brown of FL, Inc. 3520 Thomasville Rd #500 Tallahassee, FL 32309 Greg Jaap	<b>CONTACT NAME:</b> Lynda Turner	
	<b>PHONE (A/C, No, Ext):</b> 850-656-3747	<b>FAX (A/C, No):</b> 850-656-4065
	<b>E-MAIL ADDRESS:</b> lturner@bbtally.com	
	<b>INSURER(S) AFFORDING COVERAGE</b>	<b>NAIC #</b>
<b>INSURED</b> Greenteam Service Corporation and GreenTeam Plumbing LLC 4811 SW 28th Avenue Dania Beach, FL 33312	<b>INSURER A:</b> State National Ins Co Inc	12831
	<b>INSURER B:</b> Bridgefield Employers Ins Co	10701
	<b>INSURER C:</b> Commerce and Industry Ins Co	
	<b>INSURER D:</b> FLAllied P & C Ins Co	42579
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
D	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			GLPO3026650430	06/22/2016	06/22/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 Emp Ben. \$ 1,000,000
A	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			QDXFL00016900	06/22/2016	06/22/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ PIP \$ 10,000
C	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0			EBU064589671	06/22/2016	06/22/2017	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y / N <input type="checkbox"/> N / A			83054615	06/22/2016	06/22/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	<b>Equipment Floater</b>			CIMP3026650430	06/22/2016	06/22/2017	R/L Equip 50,000
D	<b>Installation Fltr</b>			CIMP3026650430	06/22/2016	06/22/2017	Limit 10,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

## CERTIFICATE HOLDER

## CANCELLATION

<b>CITYDE2</b>  City of Delray Beach 100 NW 1st Ave Delray Beach, FL 33444	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 