



Beach Equipment Rental Concessions

RFP No. 2018-046

Due Diligence - Responsive - Information was submitted for each of the following:	Cure	OCEANSIDE BEACH SERVICE
Introduction	Curable in 48 hours	Provided
Table of Contents	Curable in 48 hours	Provided
Proposer's Information	Curable in 48 hours	Provided
Experience, Background and Service Record	Curable in 48 hours	Provided
Approach and Capacity	Curable in 48 hours	Provided
Performance and Services	Curable in 48 hours	Provided
Revenue Fee	Curable in 48 hours	Provided
Acknowledgement of Addenda Form, signed and all addenda listed	Curable in 48 hours	Provided
Proposal Submittal Signature Page	Curable in 48 hours	Provided
Conflict of Interest Form	Curable in 48 hours	Provided
Notification of Public Entity Crimes Law	Curable in 48 hours	Provided
Notification of Public Records Law	Curable in 48 hours	Provided
Drug Fee Workplace Form	Curable in 48 hours	Provided

Due Diligence - Responsive - Information was submitted for each of the following:	Cure	OCEANSIDE BEACH SERVICE
Non Collusion Affidavit	Curable in 48 hours	Provided
Truth-In-Negotiation Certificate	Curable in 48 hours	Provided
Solicitation Summary	Curable in 48 hours	Provided
Minimum Qualification Due Diligence - Responsible. Information was submitted for each of the following:		
Registered with Florida, Division of Corporations	Curable in 48 hours	Verified
Proposer has provided beach equipment rental services for a minimum of three (3) of clients since 2011.	Curable in 48 hours	Verified
Proposer Is NOT listed on the Florida State Board of Administration, Scrutinized List of Prohibited Companies	Curable in 48 hours	Verified
No reported conflicts of interest	Non-curable	Verified



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	Client Reference 1	Client Reference 2	Client Reference 3
Org Type	Municipality	Municipality	Municipality/County Government
Has this firm provided services to your organization since 2011?	Yes	No- Contracted from 12/1/2010 – 10/31/2015; Obtained different vendor from 2015-2018. Oceanside won the contract effective 3/1/2018	No since 2013
Type services provided by firm:	Equipment Set-up Maintenance of Equipment	Beach Equipment Rental Concession Equipment Set-up Maintenance of Equipment Suntan/Sunscreen lotions	Beach Equipment Rental Concession Equipment Set-up Maintenance of Equipment Additional Amenities- Boogie Board Rental
Individual who was Lead/Primary Contact	Wally Majors, Recreation & Parks Director	Sylvia Bednarz, Mike Novatka	Mike Novatka
Project completed in designated timeframe	Currently active	Currently active	Currently active
Accessibility / responsiveness of firm	Accessible and responsive throughout the service period.	Had some issues at first, but issues were corrected and service requirements met.	Accessible and responsive throughout the service period.
Additional Comments (optional)		Oceanside originally started out with some issues, but we worked through most of them. From time to time we would face challenges with customer service levels , Dress code, and also with the violating the amount of preset up allotted per section.	



RFP 2018-046 BEACH EQUIPMENT RENTAL CONCESSIONS

Oceanside Beach Services		
Year One Annual Concession Fee:	(minimum acceptable \$405,000.00)	\$ 405,000.00
Year Two Annual Concession Fee:	(minimum acceptable \$405,000.00)	\$ 405,000.00
Year Three Annual Concession Fee:	(minimum acceptable \$415,000.00)	\$ 415,000.00
Year Four Annual Concession Fee:	(minimum acceptable \$415,000.00)	\$ 415,000.00
Year Five Annual Concession Fee:	(minimum acceptable \$415,000.00)	\$ 415,000.00
Total Five Year Concession Fee:		\$ 2,055,000.00

Revised: 10.01.2018