

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List
Federal Supply Schedule: 084
SIN #426-5B
Law Enforcement & Security
FSC Class: 2355 / NAICS: 33699
Date Revised: 09/14/16

CONTRACTOR CATALOG
Terms & Conditions

I. LENCO Contact Information

Lenco Contract #: GS-07F-169DA

Contractor: LENCO INDUSTRIES, INC.
dba LENCO ARMORED VEHICLES
10 BETNR INDUSTRIAL DRIVE
PITTSFIELD, MA 01201

Web Address: <http://www.SWATtrucks.com>

E-Mail: Info@SWATtrucks.com

Effective Date: August 23, 2016 thru August 22, 2021
Contract Period: August 23, 2016 thru August 22, 2021

Order Status POC: Sales@SWATtrucks.com

DUNS: 051950293

Business Size: Small / Manufacturer

Contract Administration: Carrie MacKinnon/Tel. 413-443-7359 Ex 103

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules Button at <http://www.fss.gsa.gov>.

II. TERMS AND CONDITIONS LENCO INDUSTRIES, INC.

- 1a. **Awarded Special Item Numbers:** 426 5B – Armored Security Vehicles
- 1b. **Lowest Priced Model Number for each Awarded Special Item Number(s):**
SIN# 426 5B, Lenco B.E.A.R.® Base Price \$275,951.
SIN# 426 5B, Lenco BearCat® Base Price \$198,793.
SIN# 426 5B, Replacement Glass Price List
- 1c. **Does Not Apply.**
2. **Maximum Order Guideline:** \$850,000 per order
(Note: delivery order may be placed against the Schedule contract even though it exceeds the maximum order)
3. **Minimum Order:** \$100
4. **Geographic Coverage:** U.S. 50 States, Washington D.C., Puerto Rico, U.S. Territories; and CONUS or OCONUS.
5. **Points of Production:** Lenco Armored Vehicles
10 Betnr Industrial Drive
Pittsfield, MA 01201
Berkshire County
6. **Basic Discount:** Net GSA pricing as shown on the Lenco GSA Pricing Schedules found on GSA Advantage and on Lenco web sites for the Lenco BEAR and BearCat.
7. **Qty/Vol Discount:** .5% Discount Each Off Purchase of (5) (Base Model Armored Vehicles)
1% Discount Each Off Purchase of (10) (Base Model Armored Vehicles)
8. **Prompt Payment Terms:** 0%, Net 30 Days
- 9.. **Government Credit Card:** Accept Government Credit Cards –
Below and Above micro purchase threshold
10. **Foreign Items:** None
- 11a. **Time of Delivery:** 240 Days ARO
- 11b. **Expedited Delivery:** Contact Contractor
- 11c. **Overnight/2-Day Delivery:** Contact Contractor
- 11d. **Urgent Requirements:** Contact Contractor
12. **FOB Point:** Origin, Freight Prepaid & Added
13. **Ordering Address:** Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield, MA 01201
Telephone: 1-800-444-5362 or 413-443-7359
FAX: 413-445-7865
Email: sales@SWATtrucks.com
14. **Payment Address:** Lenco Industries, Inc.
10 Betnr Industrial Drive
Pittsfield MA 01201
15. **Warranty Provisions:** Standard Commercial Warranty

III. TERMS AND CONDITIONS

LENCO INDUSTRIES, INC.

16. **Export Packing Charges:** Export Packing Charges To Be Determined
17. **Terms and Conditions of Government Credit Card Acceptance:**
Accepted all purchases up to a maximum of \$10,000.
18. **Terms and Conditions of any other service:** Not Applicable
19. **Terms and Conditions of Installation:** None
20. **Terms and Conditions of Repair Parts indicating Date of Parts Price Lists and any Discounts from List Prices:** None
21. **List of Service and Distribution Points:** N/A
22. **List of Participating Dealers:** None
23. **Preventative Maintenance:** None
24. **Environmental Attributes, E.G. Recycled Content, Energy Efficiency, and/or Reduced Pollutants:**
Meets Federal Emission Standards.
25. **Data Universal Number System (DUNS) Number:** 051950293
26. **CCR Database:** Yes - Cage Code 1KA02
27. **Inspection & Acceptance:** At Lenco Factory, Pittsfield, MA



Effective Date: November 19, 2018 (Contract Period: August 23, 2016 thru August 22, 2021)

BearCat GSA Price List w/ Option Prices

LENCO CONTRACT # GS-07F-169DA - Contract End Date August 22, 2021

Schedule Number 084 SIN #426 5B

PROPRIETARY

Qty/Vol Discount: .5% Discount Each Off Purchase of (5) (Off Base Model)

1% Discount Each Off Purchase of (10) (Off Base Model)

Item:	Product #	Commercial	GSA Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$ 209,255.79	\$ 198,793.00
V-10 Gasoline Engine Standard			
Electric Options:			
Diesel Engine, 6.7L Turbo	BCDLEN	\$ 8,557.89	\$ 8,130.00
7.3 Ford Long Block Diesel Engine	BCDE7.3	\$ 10,481.05	\$ 9,957.00
6.0 Ford Long Block Diesel Engine	BCDE6.0	\$ 14,555.79	\$ 13,828.00
6.4 Ford Long Block Diesel Engine	BCDE6.4	\$ 15,771.58	\$ 14,983.00
6.7 Ford Long Block Diesel Engine	BCDE6.7	\$ 14,121.05	\$ 13,415.00
4-Channel DVR 160 GR	BC4CHDVR	\$ 1,842.11	\$ 1,750.00
17" Flat Panel LCD Monitor	BC17FPLCD	\$ 1,842.11	\$ 1,750.00
24-Volt Conversion System; 2-Cycle Batteries - CROWS	BC24VCSYS	\$ 13,157.89	\$ 12,500.00
AC-DC Power Inverter 2,000 Watt with Battery Charge Feature	BCINV2000	\$ 5,728.42	\$ 5,442.00
Back up Camera System with Monitor	BCBU	\$ 2,417.89	\$ 2,297.00
Electric Power Heated Mirrors	BCMIR	\$ 1,587.37	\$ 1,508.00
Electric Power Winch (Deletes Front Storage Area on Bumper)	BCWNCH	\$ 5,940.00	\$ 5,643.00
Explosive Gas Detection Pkg	BCDRG	\$ 5,289.47	\$ 5,025.00
Heated Windshield Upgrade	BCHGW	\$ 2,266.32	\$ 2,153.00
High Intensity Driving Lights in Front Bumper	BCHIDL	\$ 1,410.53	\$ 1,340.00
LED Headlight Upgrade	BCHLLED	\$ 1,894.74	\$ 1,800.00
Intercom System; Inside to Outside	BCINT	\$ 3,022.11	\$ 2,871.00
Integration of Cust Supplied Monitor/Computer Component	BCCUSTMON	\$ 1,578.95	\$ 1,500.00
Integration of Cust Supplied Fiber Optic Spool/Ground Mt & Roof Lead	BCCUSFIBR	\$ 3,684.21	\$ 3,500.00
Kussmaul Super Eject Deluxe	BCKUSS	\$ 994.74	\$ 945.00
Light Bar Prep Package	BCILB	\$ 528.42	\$ 502.00
On Board SCBA System/Includes Bottled Air & Inside Attach Points	BCSBA	\$ 27,051.58	\$ 25,699.00
Mounting Plates for Customer Supplied Air Packs (3)	BCCUSTAIR	\$ 789.47	\$ 750.00
Pan/Tilt 26X NTSC Color Camera w/Joystick/Monitor	BCPANTILT	\$ 19,473.68	\$ 18,500.00
Radiation Detection Package	BCRAD	\$ 5,289.47	\$ 5,025.00
Radio Prep Package, (1) Max (2)	BCINSRA	\$ 528.42	\$ 502.00
Desert Climate Cooling Package	BCDCCP	\$ 1,894.74	\$ 1,800.00
Interior Crew Compartment Exhaust Fan	BCICEF	\$ 1,250.53	\$ 1,188.00
Rear A/C - Heating System: High Capacity	BCHAC	\$ 3,128.42	\$ 2,972.00
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	\$ 4,029.47	\$ 3,828.00
Rear A/C - Heating System: Engine Mounted	BCEMAC	\$ 11,052.63	\$ 10,500.00
Roof Mounted Remote Control Spot Light (1) - Max (4)	BCRCSL	\$ 1,056.84	\$ 1,004.00
Roof Mounted Remote Control Spot Light - LED	BCSLLED	\$ 1,477.89	\$ 1,404.00
Thermal Image & Color Camera w/Flat Screen Color Monitor	BCTI	\$ 30,225.26	\$ 28,714.00
Telescoping Mast System; 10' w/Compressor & Proximity Switch	BCTELMAS	\$ 21,211.58	\$ 20,151.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	\$ 4,282.11	\$ 4,068.00
Whelen Edge Light Bar (Installed)	BCWELB	\$ 2,141.05	\$ 2,034.00
Whelen Liberty LED Light Bar (Installed)	BCLED	\$ 3,077.89	\$ 2,924.00
Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red	BCLTMED	\$ 2,629.47	\$ 2,498.00
Extreme White Rear Area Scene Lights	BCEWRASL	\$ 2,080.00	\$ 1,986.00
Protective Window Screens	BCPWS	\$ 7,244.21	\$ 6,882.00
Protective Window Screens - Automatic	BCPWSA	\$ 9,453.68	\$ 8,981.00
Take Down Light (Bumper Mounted)	BCTDL	\$ 1,950.53	\$ 1,853.00
LRAD Wiring Prep (for internal controls)	BCLWP	\$ 4,757.89	\$ 4,520.00
LRAD T-Lock Mount	BCLTM	\$ 1,713.68	\$ 1,628.00
LRAD Hatch Mount	BCMHM	\$ 1,435.79	\$ 1,364.00
LRAD Roof Rail Mount	BCLRRM	\$ 1,505.26	\$ 1,430.00
In-Line Diesel Fuel Heater	BCDFH	\$ 789.47	\$ 750.00
ECM Diagnostics System	BCEDS	\$ 315.79	\$ 300.00
Fire Suppression System (Crew Area Only)	BCFSSCA	\$ 19,894.74	\$ 18,900.00
5 Pack Mag Kit	BCMAGKIT	\$ 1,026.32	\$ 975.00
Armored Oil Pan Guard	BCAOPG	\$ 2,037.89	\$ 1,936.00
Fire Suppression: Engine; Manual Discharge	BCFSUPE	\$ 6,400.00	\$ 6,080.00
Fire Suppression: Tires: Left Side & Right Side; Manual Discharge	BCFSUPT	\$ 14,600.00	\$ 13,870.00
Front Area Barricade Plow with Hydraulic Lift	BCPLOW	\$ 14,200.00	\$ 13,490.00
Integrated LED Visor Lights (8): 4 Red / 4 Blue	BCIVL	\$ 2,141.05	\$ 2,034.00
Integrated Side Area Lights: (8): 2 Red / 2 Blue / 4 White	BCSAL	\$ 2,141.05	\$ 2,034.00
Gas Injector Storage Basket	BCGISB	\$ 1,363.16	\$ 1,295.00
2 Rear Area Electric Fans	BC2RELFAN	\$ 315.79	\$ 300.00
HRI Mineroller Vehicle Integration Kit w/ Export Crate	HRIMVIK-SOMFL	\$ 8,410.53	\$ 7,990.00
24V System (HRI Mineroller Hydraulic Steering upgrade) w/ Export Crate	24VHRI-SOMFL	\$ 13,578.95	\$ 12,900.00

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Effective Date: November 19, 2018 (Contract Period: August 23, 2016 thru August 22, 2021)

BearCat GSA Price List w/ Option Prices

LENCO CONTRACT # GS-07F169DA - Contract End Date August 22, 2021			
Schedule Number 084 SIN #426 5B			
Item:	Product #	Commercial	GSA Net Price
Interior Options:			
Advanced BMI MRAP Gunner's Seat	BCBMIGS	\$ 1,562.11	\$ 1,484.00
Blast Seat (Each)	BCBSEATS	\$ 3,173.68	\$ 3,015.00
2-Mid Back Seats in Rear (Bench Seats Shortened)	BCMBS	\$ 1,662.11	\$ 1,579.00
Wall Mounted Flip Down Seat	BCFLIPSEAT	\$ 505.26	\$ 480.00
Center Mounted Bench Seating with Storage	BCCENTMB	\$ 2,620.00	\$ 2,489.00
Ford F550 Service Manuals	BCFMNL	\$ 657.89	\$ 625.00
Seat Belts Rear Bench Seats	BCSBLT	\$ 1,309.47	\$ 1,244.00
Spec Rest Sniper System	BCSRESTSS	\$ 2,084.21	\$ 1,980.00
Work Counter/Control Station w/Swivel Seat/Lumbar Support	BCWKCT	\$ 5,263.16	\$ 5,000.00
Exterior Options:			
Run-Flat Tires: Set of (6)	BCRF6	\$ 6,347.37	\$ 6,030.00
19.5" Spare Tire with Run Flat	BCSTRF	\$ 2,429.47	\$ 2,308.00
Run-Flat Tires for 22.5" Tire and Wheel Upgrade	BCRF225	\$ 7,455.79	\$ 7,083.00
22.5" Spare Tire with Run Flat	BCSTRF2	\$ 3,045.26	\$ 2,893.00
22.5" Tire and Wheel Upgrade	BCTWU	\$ 9,263.16	\$ 8,800.00
G3/G4 Spare Tire with Run-Flat	BC40STRF	\$ 5,214.74	\$ 4,954.00
(1) 7" Vertical GunPort Upgrade	BCGP7	\$ 160.00	\$ 152.00
4-Door Configuration	BC4DR	\$ 8,271.58	\$ 7,858.00
Armored Engine Firewall	BCAEF	\$ 14,965.26	\$ 14,217.00
Ballistic Skip Round Shield	BCBSRS2	\$ 2,037.89	\$ 1,936.00
BearCat EOD Pkg/Robot Deployment Door/Truck Extension/Raised Roof	BCEOD	\$ 29,473.68	\$ 28,000.00
Front Mtd Hydraulic Robot Lift/Delivery Platform/Winch	BCFMHYRO	\$ 7,894.74	\$ 7,500.00
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	\$ 36,797.89	\$ 34,958.00
BearCat G4 Off-Road Pkg w/RunFlats/4-Dr/Lg Tinted Windows/2-Rear Seats	BCG4	\$ 50,173.68	\$ 47,665.00
BearCat G5 4-Wheel Mine Resistant Package	BCG5	\$ 81,980.00	\$ 77,881.00
BearCat X2 Utility Package	BCX2	\$ 9,157.89	\$ 8,700.00
BearCat X3 Utility Package	BCX3	\$ 36,797.89	\$ 34,958.00
BearCat X-Series Fire Response Package	BCX3MON	\$ 98,842.11	\$ 93,900.00
BearCat MedEvac (4) Litter Pkg	BCMEDEVAC	\$ 20,870.53	\$ 19,827.00
BearCat MedEvac LAPD TEMS Version	BCMEDLAPD	\$ 20,870.53	\$ 19,827.00
BearCat MedEvac LASD TEMS Version	BCMEDLASD	\$ 27,186.32	\$ 25,827.00
BearCat Life-Cycle Maintenance Program	BCLCMP	\$ 146,895.79	\$ 139,551.00
Light Weight Assault Litters	BCLWAL	\$ 1,315.79	\$ 1,250.00
BearCat VIP, SUV Pkg	BCVIPSUV	\$ 46,289.47	\$ 43,975.00
BearCat Hi Rail System	BCHRS	\$ 44,129.47	\$ 41,923.00
BearCat Hi Rail System Accessory Kit	BCHRAK	\$ 7,004.21	\$ 6,654.00
Bedrock Paint	BCPJ	\$ 3,218.95	\$ 3,058.00
Emergency Escape Hatch	BCEEH	\$ 3,602.11	\$ 3,422.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	\$ 3,204.21	\$ 3,044.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	\$ 4,735.79	\$ 4,499.00
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	\$ 13,135.79	\$ 12,479.00
Break and Rake	BCBARA	\$ 1,263.16	\$ 1,200.00
Ram Cam with Monitor	BCRC	\$ 25,187.37	\$ 23,928.00
Ram Cam Prep Pkg	BCRCP	\$ 2,291.58	\$ 2,177.00
RAM Cam Plug & Play Package	BCPPP	\$ 5,305.26	\$ 5,040.00
360 Camera System	BC360DEG	\$ 4,654.74	\$ 4,422.00
Gas Injector Unit	BCGIU	\$ 15,317.89	\$ 14,552.00
Gun Mount for 240/.50 w/Pedestal/Gasket/Armor Shield	BCGMT240	\$ 8,412.63	\$ 7,992.00
High Gloss Exterior Paint (CARC is Standard)	BCHGP	\$ 9,157.89	\$ 8,700.00
Military Style Cupola and Mechanical Turret System	BCMTUR	\$ 19,646.32	\$ 18,664.00
Military Style Cupola w/Ballistic Windows & Mechanical Turret System	BCMCUPOLA	\$ 27,706.32	\$ 26,321.00
1-Plasma Rope	BCPLAS1	\$ 529.47	\$ 503.00
BearCat UV Ray Protective Cover	BCUVPC	\$ 2,555.79	\$ 2,428.00
BearCat Spare Parts Kit	BCG5SP	\$ 1,961.05	\$ 1,863.00
BearCat Export Conversion	BCEXCON	\$ 4,236.84	\$ 4,025.00
Rear Tow Hitch Receiver	BCRTOWR	\$ 1,057.89	\$ 1,005.00
Single Side Personnel Door w/Window/Gunport/Adj Ht Gunner Stand	BCSSPD	\$ 5,263.16	\$ 5,000.00
Supplemental Floor Armor/Blast Shield	BCSFA	\$ 5,541.05	\$ 5,264.00
VSP Police Style Turret-Tower with Gunport	BCVSPT	\$ 11,586.32	\$ 11,007.00
Water Monitor (Integration) with Joy Stick Control	BCMON	\$ 41,034.74	\$ 38,983.00
Water Monitor (Integration) w/Joy Stick Control: Bumper Mounted Nozzle	BCMONBMN	\$ 29,578.95	\$ 28,100.00
Water Piercing Monitor	BCWPN	\$ 7,201.05	\$ 6,841.00
Semi-Automatic Tire Inflation System (STIS)	BCSTIS	\$ 9,052.63	\$ 8,600.00
Crows Integration w/24 Volt Conversion	BCCRWS	\$ 48,434.74	\$ 46,013.00
Vehicle Front Stabilization System	BCVFSS	\$ 17,137.89	\$ 16,281.00
Engineering Support Labor Rate (per hour)	BCELSR	\$ 273.68	\$ 260.00
Roadside Tire Tool Kit	BCRTK	\$ 902.11	\$ 857.00
Weapons Mounts (Set of 6)	BCWMT	\$ 1,263.16	\$ 1,200.00
<i>FOB: Origin (TBD) Prepaid and Added</i>		Specifications Subject to Change.	

Sales and Product Inquiries:
Email: Sales@SWATtrucks.com

General Information:
 Lenco Industries, Inc.
 10 Betnr Industrial Drive
 Pittsfield, MA 01201
 Toll Free: (800) 444-5362
 Tel: (413) 443-7359