

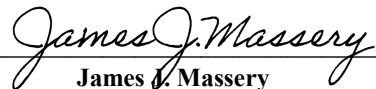


Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
PH (413) 443-7359 – FAX (413) 445-7865

## Quotation 16763

**Quotation Date:** October 12, 2018  
**Lenco Tax ID#:** 04-2719777

CUST#: DELFL  Delray Beach Police Department 300 W Atlantic Ave Delray Beach, FL 33444	<b>F.O.B.:</b> Origin, Pittsfield, MA		
	<b>Ship Via:</b> Customer Pick Up		
	<b>Payment Terms:</b> Payment Upon Pick Up		
	<b>Estimated Completion:</b> 52 weeks ARO (Est.)		
	<b>Inspection &amp; Acceptance:</b> At Lenco's Facility, Pittsfield, MA		
<b>Terms and Conditions:</b> 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA (Schedule 84) or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.			
<b>Item:</b>	<b>Product #</b>	<b>Commercial</b>	<b>Net Price</b>
<b>Lenco BearCat</b> (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$209,255.79	\$198,793.00
NIJ IV & Multi-hit .50 CAL BMG Armor Protection			
<b>Options:</b>			
Diesel Engine, 6.7L Turbo	BCDLEN	8,557.89	8,130.00
Back up Camera System with Monitor	BCBU	2,417.89	2,297.00
Electric Power Winch (Bumper or Modular)	BCWNCH	5,940.00	5,643.00
Intercom System; Inside to Outside (For Monitoring Outside Ambient Noise)	BCINT	3,022.11	2,871.00
Rear A/C-Heating System: High Capacity (Ceiling Mounted)	BCHAC	3,128.42	2,972.00
Roof Mounted Remote Control Spot Light LED (2)	BCSLLED	2,955.78	2,808.00
VSP Style Low Profile & Scene Lighting Pkg (8 mini fwd-4 Per side wall)	BCVSPL	4,282.11	4,068.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	3,204.21	3,044.00
<b>BearCat G3</b> 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	36,797.89	34,958.00
(G3/G4) Spare Tire with Run-Flat	BC40STRF	5,214.74	4,954.00
4-Door Configuration (Rear Flip Seats Included)	BC4DR	8,271.58	7,858.00
(2) Ballistic Skip Round Shield (Kevlar Hanging Blanket (2) recommended)	BCBSRS	4,075.78	3,782.00
Hydraulic Ram w/Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	13,135.79	12,479.00
Break and Rake (requires BCHYDRAM)	BCBAR	1,263.16	1,200.00
Plasma Rope (1) (Fiberglass Tow Rope 20' with Steel Hooks)	BCPLAS2	529.47	503.00
Rear Tow Hitch Receiver	BCRTOWR	1,057.89	1,005.00
Spec Rest Sniper System	BCSRESTSS	2,084.21	1,980.00
<b>Net Savings</b>	<b>\$15,849.71</b>	<b>\$315,194.71</b>	<b>\$299,345.00</b>
<b>Total Cost of (1) Lenco BearCat FOB Origin, Pittsfield, MA</b>			<b>\$299,345.00</b>
<b>Specifications Subject to Change</b>		<b>PROPRIETARY</b>	
<b>WARNING: Information Subject to Export Control Laws</b> The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties. THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER 123.9(A). <b>WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.</b> <b>ACCEPTANCE OF PROPOSAL</b> – The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.			
<b>Authorized Signature:</b> _____  Please sign and return		<b>Authorized Signature:</b> _____   James J. Massery	

Thank You