



MEMORANDUM SOLE SOURCE APPROVAL

TO: Jennifer Alvarez, Purchasing Director

FROM: Kevin G. Rumell, Fleet Maintenance Superintendent *KGR*

THROUGH: Susan Goebel-Canning, Public Works Director *SGC*
Joseph Frantz, Deputy Director of Public Works *JF*

SUBJECT: Sole Source Approval Request

DATE: December 5, 2018

Background: The City of Delray Beach's Utility Department operates four sewer vac trucks manufactured by VacCon, and the Public Works Department operates two street sweepers manufactured by Schwarze. These specialty trucks are sold and serviced in the State of Florida exclusively by Southern Sewer Company in Ft. Pierce, Florida. Southern Sewer is the only factory authorized dealer for sales, parts, and service for these vehicles. Staff is requesting the approval of Southern Sewer as a sole source to provide factory authorized repairs and OEM parts for these vehicles.

Justification: As the only factory authorized provider of OEM parts and service for the Schwarze street sweeper and VacCon sewer vac trucks, it is critical that we secure a permanent, reliable method for obtaining parts and service for these critical service vehicles. Utilizing OEM parts for repairs ensures receiving the correct quality parts that will maintain the reliability and durability of these extreme duty vehicles.

Market Research: Through an internet search and review of VacCon's and Schwarze's websites to find service locations, it was revealed that Southern Sewer, located in Ft. Pierce, Florida is the only factory authorized VacCon and Schwarze dealer within Florida.

Quote or Proposal is attached ☐ Yes ☒ No

Comments: _____

☒ **Approved** This Sole Source approval is valid for 12 months from date of approval. Attach this Sole Source Approval to all Acquisition Approval Memos and/or requisitions for this item.

☐ Need Additional Information ☐ Not Approved

Comments: _____

[Signature]
Purchasing Director

12/6/18
Date

N/A
Information Technology (IT) Director

Date



November 1, 2018

This letter will confirm that Southern Sewer Equipment Sales; located at...

3409 Industrial 27th Street
Fort Pierce, FL 34946

10575 General Drive
Orlando, FL 32824

8200 NW 58th Street
Doral, FL 33166

...is the sole authorized Vac-Con dealer for sales, parts, and service in the state of Florida (excluding the Florida Panhandle).

If you have any further questions, please do not hesitate to contact us.

Thank you,

A handwritten signature in blue ink, appearing to read 'Todd Masley', is written over a faint, larger blue signature.

Todd Masley
Executive Vice President

MORE POWER TO YOU

969 Hall Park Road,
Green Cove Springs, FL 32043
Tel: 904.284.4200 • Fax: 904.284.3305
www.vac-con.com

1055 Jordan Road
Huntsville, AL 35811



800-879-7933
www.schwarze.com

The People You Know. The Products You Trust.

DATE: August 24, 2018

TO: whom it may concern
State of Florida

RE: Sole Source Supplier

This letter is to establish and authenticate the current Schwarze Industries dealer / representative for all whole goods, parts, and warranty items for our manufactured products in the described market and trade area below. The dealer listed is the exclusive source for the Schwarze Industries products and the first point of business for our company and products in the trade are described.

This agreement between Schwarze Industries and the dealer listed in this document are subject for review and renewal annually and represent a responsibility by both the manufacture and the dealer to represent the products and goods in a fair and legal means in both the state of business conducted in (Florida) and the laws and regulations of the state of Alabama.

Trade Area / Territory:

State of Florida

Dealer or Representative:

Southern Sewer Equipment
3409 Industrial 27th St.
Ft. Pierce, FL 34946

Regards and inquiries should be directed to Schwarze Industries

Latner McDonald,
International Sales Manager
Schwarze Industries
(256)690-3561 direct
lmcdonald@schwarze.com



POWER

HOME

WELCOME TO VAC•CON

PRODUCTS

PARTS

SERVICE

CONTACT

DEALER LOCATOR

While we build the best machines in the industry, our dealers build the best support network in the field. Our global, full-product-line network of dealerships has the expertise to guide you through any buying or servicing scenario...Wherever your work leads you, you are never far from a Vac•Con® expert! Check our dealer locator tool!

To find a dealer near you, please select your location from the drop-down menu.

Florida

Southern Sewer Equipment Sales – Ft. Pierce

Address : 3409 Industrial 27th Street Ft. Pierce, FL 34946 USA

Phone : 772-595-6940

Website : [More Information](#)



Southern Sewer Equipment Sales – Miami

Address : 8200 NW 58th Street Miami (Doral), FL 33166 USA

Phone : 786-313-3869

Website : [More Information](#)



Southern Sewer Equipment Sales – Orlando

Address : 10575 General Dr. Orlando, FL 32824 USA

Phone : 407-601-6919

Website : [More Information](#)



CU Dealer (Construction/Utility)

Ring Power Utility Equipment

Address : 8040 Philips Hwy Jacksonville, FL 32256 (844) 766-RENT

Phone : (904) 448-5438

Website : [More Information](#)



ABOUT US

- ▶ [About Vac•Con](#)
- ▶ [Green Initiatives](#)

TRUCKS

- ▶ [Single Engine Combination Machine](#)

PARTS

- ▶ [Find Parts](#)

SERVICE

- ▶ [Bronze Package](#)
- ▶ [Silver Package](#)

TECHNOLOGY

- ▶ [More Power To You](#)

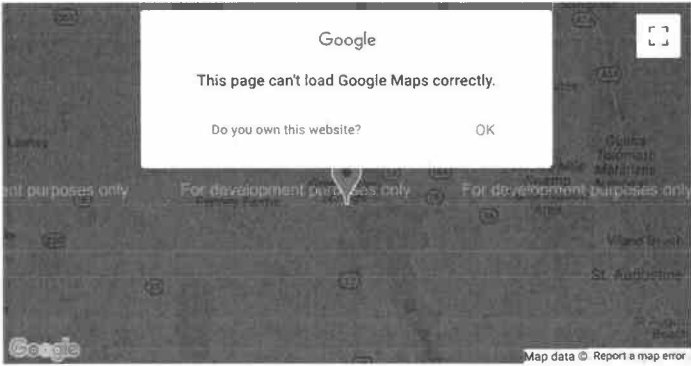


- ▶ Careers
 - ▶ Media Kits
 - ▶ News
 - ▶ IVT Magazine
- ▶ Dual Engine Combination Machine
 - ▶ X-Cavator
 - ▶ XX-Cavator
 - ▶ Industrial Vacuum
 - ▶ Hot Shot
 - ▶ DEALER LOCATOR
- ▶ Download Parts Catalog
 - ▶ Gold package
- ▶ Why Sewer setting is Important
 - ▶ Sewer Line Cleaning Applications
 - ▶ Why is Hydro-Excavating important?
 - ▶ Hydro-Excavation Applications

CONTACT US

Corporate Office:
969 Hall Park Road
Green Cove Springs, FL 32043

International: +1-904-493-4969
Local US: 888-920-2945
Email: info@vac-con.com



Contract # 040215-PGE



Call us: 800.845.7535

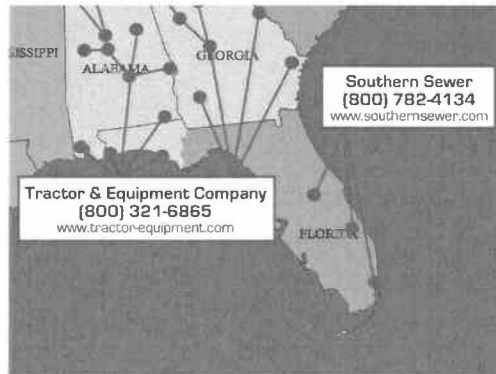
The People You Know. The Products You Trust.™



Home » Schwarze Sweeper Dealer Locator » Florida Street Sweeper Dealers



FLORIDA



Dealer

Southern Sewer
<http://southernsewer.com>
Equipment Dealer: Sweepers

Tractor & Equipment Company
www.tractor-equipment.com
Equipment Dealer: Sweepers / Road Patchers

Street Sweepers & Patchers

Latner McDonald
Regional Sales Manager
Phone: 256-690-3561
Fax: 256-851-1127
lmcdonald@schwarze.com

Parking Lot Sweepers

Clark Word
Regional Sales Manager
Phone: 256-683-0134
Fax: 256-851-1122
cword@schwarze.com

Please have a Schwarze representative contact me.

First Name *

Last Name *

Company Name *

Phone Number *

Email *

Anything you would like to add?

SUBMIT

Quality - Performance - Public Safety - Value - Customer Support

Formal of United Proctor, Kuhn
California Supply Chain, Inc.