## City Clerk Board Application



CONTRACTOR OF THE PARTY OF	Application Element	Comments
IVISORY BOOM	d Questionnaire	SUPPLEMENTAL STREET
	How long have you lived in the city? (Where applicable)	3 - 4 years
	How does your education or experience complement the powers and duties of the board/commission?	I understand numbers and P & L's statements. I can estimate what project values should be.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	None.
	What direction would you like to see this board/commission go?. What suggestions do you have?	I would have to be on the board for several meetings before I could make suggestions.
	Have you ever attended a meeting of this board/commission?	None.
27 - 120 - 120	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Yes. I think it's a well thought out plan that keeps the city a top tourist destination and fun place for the locals during the off season. Next vision could be Vision 2025 or Vision 2030 so that we stay top of mind and be the relevant place to go.
X 68 1	Why are you interested in this board?	My background and experiences can add value to the board.
ard Member	Application	
	Are you a registered voter?. If so, where are you registered?	In Delray Beach
	List any related professional certifications and licenses which you hold:	Licensed Broker Associate BK 3234178
	What Board(s) are you interested in serving?. Please list in order of preference:	Delray Beach Housing Authority
		Downtown Development Authority Board
		Education Board
		Green Implementation Advancement Board
		Parking Management Advisory Board
		Police Advisory Board
		ronce revisory board
		Public Art Advisory Board
	11 HP B N HO SH B 1	
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	Public Art Advisory Board
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd: (Please include dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a	Public Art Advisory Board Bruce Alan Realty Advisers, Engel & Voelkers None.
2	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City List all City Boards on which you are currently serving or have previously serverd:(Please include dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  Educational qualifications:	Public Art Advisory Board Bruce Alan Realty Advisers, Engel & Voelkers  None.  25+ years Construction Industry Experience and 8 years of South Florida Real Estate Experience. I am problem

Personal Information	
Last Name:	Abramson
First Name:	Alan
M.I.	В
Date of Birth	1964-04-14
Home Address:	151 NE 5th Ave #303
City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33483
Legal Residence:	1 0 100000 12 0 0 0 0 0
City (Legal Residence:)	and the second of the second o
State (Legal Residence:)	restrict outsite in the second state of
Zip Code (Legal Residence:)	-5
Principal Business Address:	151 NE 5th Ave #303
City (Principal Business Address)	Delray Beach
State (Principal Business Address)	FL THE I REPORT OF MET BY THE TREE THE STATE OF THE STATE
Zip Code (Principal Business Address)	33483
Home Phone:	(561) 400-9077
Business Phone:	
Fax:	Te xc
Cell Phone:	(561) 400-9077
E-Mail Address:	alan.abramson4@gmail.com
Resume	

#### ALAN ABRAMSON

10731 Northgreen Drive • Wellington, FL 33449 • (561) 400-9077 • alan.abramson@hotmail.com

#### GENERAL MANAGEMENT / OPERATIONS / BUSINESS DEVELOPMENT

Relationship Sales • Strategic Planning • Project Management
Team Leadership • Maximizing Profit • ROI and P&L

Entrepreneurial business building executive with hands-on experience in all facets of running a successful enterprise including image branding, project management, job/cost accounting, relationship development, and P&L control. Customer focused team builder able to effectively prioritize and manage the details with a clear understanding of how they impact the big picture.

#### PROFESSIONAL EXPERIENCE

CLOSURE COMPANY LLC, Woburn, MA

1989 - 2009

Provider of high-end quality Architectural Aluminum and Glass Products.

PRESIDENT & CEO (2004 – 2009)

VP SALES, BUSINESS DEVELOPMENT & MARKETING (1997 – 2004)

SALES ESTIMATOR / PROJECT MANAGER (1989 – 1997)

- Sold, marketed, developed overall departmental goals and objectives and increased sales from \$4,000,000 to \$6,000,000 over 2 years by leading and directing the overall sales and marketing effort, initiatives, strategies and plans for current and future marketplace objectives.
- Conducted business process assessments and developed business processes including project budget analysis and quality controls which resulted in the successful execution and management of small and large capital projects.
- Installed job costing system to track material, equipment and labor costs which ensured projects met or exceeded estimated margins. Successfully **improved profitability to 37%** gross profit.
- Analyzed the company's processes, implemented contracts with subcontractors performing field installations via a Master Contract and Job Order Agreement along with certificates of insurance per project to protect company's interests. This resulted in protecting the company.
- Proactively hunted, identified, submitted proposal, interacted, negotiated and won \$250,000 bid for The Hanscom Air Traffic Control Tower project. Successfully modified and customized details due to discontinued product to meet FAA standards and deadline.
- Actively networked, presented, drafted detailed proposal, negotiated contract and won \$355,000 bid with Bond Brothers, Inc.
- Aggressively bid Northeastern University Dockser Hall valued at \$1,400,000 in pre-glazed stick built curtain wall, curtain wall entrances, wet seal composite panels, roof screens, skylights and interior glazing.
- Competitively bid Liberty Mutual Insurance Dover, NH campus valued at \$3,200,000 in stick built curtain wall, windows, entrances and interior glazing.
- Provided estimates and designed custom extrusions for window and terrace door replacement for three 24 story high rise buildings in Boston, MA with 7,748 openings valued at \$20,000,000 phased over 3 years.
- Led all aspects of business ranging from pre-project planning sessions to project completion for several small and large-scale projects up to \$20,000,000.
- Created up-to-date strategies and marketing that won competitive bidding with Suffolk Construction, Wm. A. Berry, Monitor Builders, Shawmut Design and Construction, Walsh Brothers, Barr and Barr and others.
- Liaised between management, staff, vendors, and subcontractors to provide updates regarding projects statuses and determined the necessity of change orders which streamlined and increased productivity and profitability.
- Troubleshot, analyzed, and researched client issues and complaints and quickly developed innovative problem resolutions that ensured continued client satisfaction and quality assurance.
- Handled essential day-to-day site management operations focused on delivering construction projects ahead of schedule and under budget.

#### EARLY CAREER:

Ally & Gargano Advertising Agency

## City Clerk Board Application

## RECEIVED JUN 06 2017 CITY CLERK

	<b>Application Element</b>	Comments
Advisory Boan	I Questionnaire	
	How long have you lived in the city? (Where applicable)	One Year but plan to be a lifelong resident
	How does your education or experience complement the powers and duties of the board/commission?	I have a very good understanding how business is run and also very good at interpersonal relationships. Throughout my career I have managed many teams and understand how to unify to accomplish our goals and objectives.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Boston Community Arts
	What direction would you like to see this board/commission go?. What suggestions do you have?	Depending upon the Board available, my goal would be to understand the overall objectives and mission of the Board and then utilize my skills to help achieve them.
	Have you ever attended a meeting of this board/commission?	Yes our meetings were focused on fund raising for the various not for profit arts.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	Somewhat aware but my desire is to become more knowledgeable to help serve the City's mission.
	Why are you interested in this board?	Downtown Development Authority - Downtown Delray is so unique I would like to be a part of its long term vision Green Implementation - this is a very important cause for all of us Public Art - again Delray is so unique and public art is vita to all our cities.
		to all our cities.
Board Member	Application	to an our clues.
Board Member	Are you a registered voter?. If so, where are you	Yes - Delray Beach, FL
Board Member		
Board Member	Are you a registered voter? If so, where are you registered? List any related professional certifications and	Yes - Delray Beach, FL  RI Realtor  Certified Yoga Instructor
Board Member	Are you a registered voter?. If so, where are you registered? List any related professional certifications and licenses which you hold: What Board(s) are you interested in serving?. Please	Yes - Delray Beach, FL  RI Realtor Certified Yoga Instructor  Downtown Development Authority Green Implementation Advancement
Board Member	Are you a registered voter?. If so, where are you registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a	Yes - Delray Beach, FL  RI Realtor Certified Yoga Instructor  Downtown Development Authority Green Implementation Advancement Public Art Advisory The Kessler Group, Boston, MA Employed for over 25 years
Board Member	Are you a registered voter?. If so, where are you registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please include dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a	Yes - Delray Beach, FL  RI Realtor Certified Yoga Instructor  Downtown Development Authority Green Implementation Advancement Public Art Advisory  The Kessler Group, Boston, MA Employed for over 25 years Executive Management Position  Currently volunteer for the Palm Beach Democratic
Board Member	Are you a registered voter?. If so, where are you registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please include dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Yes - Delray Beach, FL  RI Realtor Certified Yoga Instructor  Downtown Development Authority Green Implementation Advancement Public Art Advisory  The Kessler Group, Boston, MA Employed for over 25 years Executive Management Position  Currently volunteer for the Palm Beach Democratic County Party office assistance and events.  I have been a career professional in the corporate sector but have also served as Finance Coordinator for the
Board Member	Are you a registered voter?. If so, where are you registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please include dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  Educational qualifications:	Yes - Delray Beach, FL  RI Realtor Certified Yoga Instructor  Downtown Development Authority Green Implementation Advancement Public Art Advisory  The Kessler Group, Boston, MA Employed for over 25 years Executive Management Position  Currently volunteer for the Palm Beach Democratic County Party office assistance and events.  I have been a career professional in the corporate sector but have also served as Finance Coordinator for the Mayor of Providence campaign for Governor in 2014.
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Board Member	Are you a registered voter?. If so, where are you registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please include dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  Educational qualifications:  SIGNATURE	Yes - Delray Beach, FL  RI Realtor Certified Yoga Instructor  Downtown Development Authority Green Implementation Advancement Public Art Advisory  The Kessler Group, Boston, MA Employed for over 25 years Executive Management Position  Currently volunteer for the Palm Beach Democratic County Party office assistance and events.  I have been a career professional in the corporate sector but have also served as Finance Coordinator for the Mayor of Providence campaign for Governor in 2014.  Business Administration

	M.I.	
	Date of Birth	1955-06-29
	Home Address:	1079 Kokomo Key Lane
	City (Home Address)	Delray Beach
	State (Home Address)	FL
17 phy 16 1 1 1 1 1 1	Zip Code (Home Address)	33483
5 19 4 4 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Legal Residence:	To the term of the second second to the second
	City (Legal Residence:)	
	State (Legal Residence:)	
garden milding	Zip Code (Legal Residence:)	
(4) - (4)	Principal Business Address:	
-11 - 10-	City (Principal Business Address)	
	State (Principal Business Address)	
****	Zip Code (Principal Business Address)	
. 2 .	Home Phone:	
	Business Phone:	
	Fax:	M 84 11.9/2 1 1 E
	Cell Phone:	(617) 510-6339
	E-Mail Address:	christinacorbett29@gmail.com
Resume		
	Resume	CorbettResumeNov2016.doc

#### CHRISTINA CORBETT

(617) 510-6339 christinacorbett29@gmail.com

Board Member and politically active business leader. Executive manager and project leader delivering results at the executive level supporting business growth and profitability. Special ability to work independently throughout an organization to resolve issues, and develop and complete projects. Strong informal manager with extensive key client relationship skills in environments ranging from start-up to established firms. Active political volunteer in a variety of local and statewide races.

- Member of the Board of Directors of SPO Networks where her board-focus is on marketing and general business leadership. SPO Networks is focused on reducing pollution and improving costs for the farm industry by replacing diesel fuels with natural gas.
- Active volunteer in local and statewide races in both Rhode Island and in Florida. Roles include general administration, fund raising, and VIP event organization and management.
- Personally responsible for client relationships with the two largest corporate clients. Maintained direct relationships with key executives, attended key national and state conferences, and negotiated improved relationships between our national customers and their state affiliates.
- Responsible for creating cohesive team within 10-member executive team for CEO who traveled 50% of the time. Developed senior staff meeting agendas, acted as key communication conduit, and smoothed internal working relationships.
- Co-founded and grew real estate development firm focused on residential property rehab. Projects include selling as well as renting space. Responsible for finding properties, identifying rehab needs, and marketing.
- Led marketing effort for direct-mail company developing marketing pieces supporting sales to affinity groups by third-party financial services companies. Direct mail efforts reached more than 1,500 affinity groups receiving more than 100 million direct mail pieces per year. Responsibilities included development of mailing pieces, production, scheduling, mailing and project cost containment. Managed this \$30 million annual effort and delivered 6% response rate.
- Developed corporate brochure supporting the development and implementation of a corporate branding effort. Over an eight-month period, worked with the senior group, key partners and vendors to deliver finished product. Branding effort supported transition of organization as growth and business focus changed.
- Identified key elements preventing customer's calls from being answered
  within performance guidelines. Quantified issues and negotiated solutions
  prompting the in-charge executive to install new phone system and
  implement call overflow response methodology. System supported customer
  commitments.

#### PROFESSIONAL EXPERIENCE

THE KESSLER GROUP, Boston, Massachusetts Financial Services Company – Formerly Kessler Financial Services 1980-2010

#### MARKETING/CLIENT SPECIAL CONSULTANT (2005-2010)

Provide consultative services to large associations and banks. Primary functions include: identifying and resolving escalated client issues that could not be resolved via normal channels; broaching new product discussions; managing interpersonal relationships between banks, associations and clients; reviewing results and responses from marketing programs; determining future goals and objectives to improve programs and responses; cultivating and maintaining partnering relationships; managing banks' and associations' needs to meet satisfaction standards.

#### <u>SENIOR VICE PRESIDENT-CLIENT RELATIONS & MARKETING</u> (2000-2005) <u>VICE PRESIDENT-CLIENT RELATIONS & HUMAN RESOURCES</u> (1985-2000)

Oversaw client relations, marketing and human resource functions. Duties included: interviewing, hiring, training, evaluating, supervising, motivating and developing staff of 15; developing and implementing policies and procedures for client services, marketing and human resources; setting goals for selling new products, customer service and contract renewals; overseeing associations' marketing management (800+ associations nationwide with 300+ key clients), direct mailings (100+ million annually), copy creation and approval of all parties, production schedules and deadlines; controlling production costs; planning and administering budget; performing marketing analysis and testing; analyzing response and conversion rates; preparing and presenting reports to executive committee. *Accomplishments:* 

- Exceeded direct mail piece mail goals, while reducing costs.
- Secured millions of credit card accounts from effective marketing efforts.
- Maintained 98% client satisfaction score.
- Suggested and implemented ideas to manage escalated printing costs and qualify/quantify client satisfaction scores.
- Created company marketing materials to successfully promote company image.
- Began employment in 1980 as an administrative assistant for company president for Trans National Financial Services, a startup company; promoted to office manager, then to marketing director, and to vice president in 1985.

## COLDWELL BANKER RESIDENTIAL BROKERAGE, Providence, Rhode Island 2009-2011

#### REAL ESTATE ACCOUNT REPRESENTATIVE/REAL ESTATE DEVELOPER

Locate real estate buyers and sellers to list and sell residential properties. Rehabilitate, finance and sell properties.

#### Accomplishments:

- Rehabilitated, financed and sold three properties (\$2 million in sales).
- Achieved \$1.1 million in residential sales 2010.
- Successfully completed intensive training and received real estate licensing.

VOLUNTEER TO A VARIETY OF LOCAL AND STATEWIDE POLITICAL CAMPAIGNS IN RHODE ISLAND AND FLORIDA (2013 - Present)

## City Clerk Board Application

## APR 2 5 2017 CITY CLERK

	<b>Application Element</b>	Comments
Advisory Bo	ard Questionnaire	
	How long have you lived in the city? (Where applicable)	I have lived here since January 2008 (9 years)
	How does your education or experience complement the powers and duties of the board/commission?	I do not have a formal education in this field.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	None, I have not had the time in the past, but now I do
	What direction would you like to see this board/commission go?. What suggestions do you have?	I have numerous ideas of what I would like to see for the future of Delray Beach. My number one is, to decrease the vehicle traffic on E Atlantic by making the roads much more walker friendly. Also to make it safer for bicyclist and electric power vehicles. Safety is a huge concern. One reason that people love Delray is because of the walk-ability of it.
	Have you ever attended a meeting of this board/commission?	I have attended numerous city commission meetings.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I have been attending the Always Delray meetings and I am so impressed with the direction that we are headed. I truly want to be a part of this exciting time.
	Why are you interested in this board?	I think Delray Beach is at a point in its growth, that we need to move more in the "GREEN" direction. I also think it is a perfect time to do so. I would really like the opportunity to be part of such an exciting time in the city.
Board Memb	er Application	
	Are you a registered voter?. If so, where are you registered?	Delray Beach area precinct #41120 .
	List any related professional certifications and licenses which you hold:	Licensed Florida Real Estate Agent, Board of Realtors
	What Board(s) are you interested in serving?. Please list in order of preference:	Green Implementation Advancement Board
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	Coldwell Banker Residential Properties since 1997
	List all City Boards on which you are currently serving or have previously serverd: (Please include dates)	Member of BPOA / Master Plan Round Table 2009
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I have had an interest in environmental conservation and sustainability for years. My former neighbor, Nancy Schneider really sparked my interest. Nancy recommended that I get involved on this committee. I'm at a point in my life that I have the time to invest.
	Educational qualifications:	High school / Numerous Real Estate Schools and Classes
	SIGNATURE	Carol Corey
ersonal Info	rmation	SCELEGISTED 1985年1987年1987年1987年1987年1987年1987年1987年1987
	Last Name:	Corey
	First Name:	Carol
	riist ivanie.	Caror

M.I.

A SECURITY COST SECURE VALUE THE THEORY SECURE	Date of Birth	1957-07-16
	Home Address:	303 Gleason St #10
	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33483
	Legal Residence:	- 1 (1 (1 (1 (1 (1 (1 (1 (1 (1 (1 (1 (1 (
	City (Legal Residence:)	
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
	Principal Business Address:	Coldwell Banker 1185 E Atlantic Ave
10.19.2	City (Principal Business Address)	Delray Beach
1.3	State (Principal Business Address)	FL X
	Zip Code (Principal Business Address)	33483
	Home Phone:	
	Business Phone:	(561) 278-0300
•	Fax:	(561) 243-3811
	Cell Phone:	(561) 926-1300
	E-Mail Address:	carolrealtor@hotmail.com
Resume		WATER THE SAME OF

Resume

## CITY OF DELRAY BEACH BOARD MEMBER APPLICATION

Delray Beach Florida

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

Please type or print the following	ng information:					
1. Last Name: Glover			First Name	Strik		MI
2. Home Address: 2 19 NW LOTA	Aul		City	n Bh	State	Zip Code 33444
3. Legal Residence:	• 51.		City	32.1	State	Zip Code
219 pw 10en p 4. Principal Business Addres			Delvy	BU	State	33 Y Code
219 NW 10th	ALL Ste	100	Dern	Buh	FL	33444
	ess Phone:	E-Mail A		Cell Phone:	Fax:	-1
305 890 9366		urbans	1 apretate	Mination		
6. Date of Birth 7. A	re you a registered	l voter?	If so	, where are you re		
	405	78	elm i	Beach (	som te	1
8. What Board(s) are you interest town	sted in serving? Plea	ase list in o	tder of preferen	ice:	, Rbti	c Art
Police Advisor	of Afford	duble	Houst	1		
9. List all City Boards on which	sou are currently so	erving or h	ave previously s	erved: (Please inclu Pealman	ide dates) 2005	-
,						
10. Educational qualifications:	MBA L	ypn	Univer	sity		
11. List any related profession						
12. Give your present, or mos						
city Palm Beach	State	coll	orest,	Schal D	istrict	57
Palm Beach	()rb	an Sc	repare	tal LLC		
13. Describe experiences, skills o	r knowledge which	qualify you	to serve on this	s board: (Please atta	ach a brief re	sume)
I hereby certify that all the above contained in this application may	statements are true,	and I agree	e and understan	d that any misstate nent I may receive.	ment of mate	rial facts

#### **ADVISORY BOARD QUESTIONNAIRE**

(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a cutrent application is on file.)

NAME: Patrick Glove
1. How long have you lived in the city? (Where applicable)
35 years
2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?
Mayor Advivy Board under Jeff Pear
3. Have you ever attended a meeting of this board/commission?
yes, for the past 23 years
I. Why are you interested in this board?
In an attempt to increase the overall value of life for all citizens in the All-Americally disentionchises in particular.
6. How does your education or experience complement the powers and duties of the board/commission?
G20 to Patrick flower com
What direction would you like to see this board/commission go? What suggestions do you have?
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Enclusive direction, development of I 95. to Swinter Along Atlantic Alle ARA The SET new grovery stries such as Publix
The grown process of the second
. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the

vision and goals? Les I wight to soe implemented.

### PATRICK W. GLOVER

219 NW 10<sup>TB</sup> AVE, DELRAY BEACH, FL. 33444 305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU

Highly competent and dependable teaching professional with an established reputation in curriculum enhancement and integration of technology into daily lessons. Excellent communicator with strong speaking, writing, research and analytical skills. Proficient in prioritizing and completing tasks in a timely manner. Highly competent in assessing and evaluating the student's performances and implementing need based lesson plans to address the weak areas. Handles employee relation matters to include counseling and conducting investigations.

Proficient in computer programs including MS based applications, Outlook, Weebly Web Design, and Internet. Extensive experience in supervising projects and designing digital educational platforms at the bachelor and graduate level. Designed Leadership and Administration of employee career and professional development program platforms. Designed comprehensive lessons for courses in business marketing via digital platforms.

#### **EDUCATION**

Lynn University, Boca Raton, FL Masters in Business Administration

GPA: 3.41/4.00

Awards: Americorps National Award

Lynn University, Boca Raton, FL Major: Bachelor in Human Services

GPA: 3.5

Honor: Cum Laude

#### QUALIFICATIONS AND SKILLS

- Skilled in managing, training, and motivating diverse groups of people to achieve goals.
- Facilitated focus groups, conducted surveys, and administered assessment tools.
- Superb analytical and problem solving abilities.
- Experience teaching disadvantaged children, particularly those with learning disabilities
- Computer skills: Microsoft Word, Microsoft Excel, and PowerPoint.
- Develops and selects classroom, online and blended learning curriculum.
- Design, develop, and deliver training workshop sessions.
- Seek opportunities to support career planning, growth, and retention for leadership program graduates.
- Ability to recruit, hire, schedule, and oversee adjunct instructors and professional development consultants.
- Able to Coordinate program events and functions. Negotiate and coordinate service contracts with consultants and vendors.
- Handle employee relations and matters to include counseling and conducting investigations.
- Performs other human resource functions and special projects as needed.

#### AREAS OF EXPERTISE

Student Evaluation Course Coordination Thesis Supervision

Classroom Control Technology Integration Curriculum Development

Online Instruction Counseling Curriculum Coverage

#### PATRICK W. GLOVER

219 NW 10<sup>th</sup> Ave, Delray Beach, FL. 33444 305-890-9366 • Email: GloverP@PalmBeachState.Edu

#### EXPERIENCE

#### Adjunct Instructor

LAKE WORTH, FL.

Palm Beach State College

June 2013-Present

Provides educational and digital platforms for small and mid-sized college and universities (Apple and Droid Accessible Applications)

- Supervised staff, students, and help plan evening activities.
- Prepared college-level course curriculum for students.
- Prepared and presented lectures to peer counselors, instructors, and students in various topics; research and compile bibliographies of specialized materials for classroom/non-classroom reading assignments; stimulate class discussions.
- Intergrated digital tecnology into the standard collegiate classroom curriculum.
- Designed and sold PLANE-TO-SUCCESS Curriculum: Teaching strategies for students, who had learning difficulties.
- Assess students knowledge-base, identify their learning goals, and develop lessons to coincide with evaluation.

#### Conniston Middle School Business Teacher/Contractor

March 2014 - Present Palm Beach County School District West Palm Beach, FL

- Prepares & Teaches "Emergency Lesson Plans"
- Details progress reports for teachers, including students' academic performance
- Employs Positive and Proactive Classroom Management Strategies
- Manages student behavior according to current activity
- Scaffolds/Differentiates Instruction using Rotational Instructional Model

#### Sales Manager

BOCA RATON, FL.

UrbanScrapMetal.com,LLC.

February 2005-Present

Ability to manage, recruit, hire, schedule, and oversee adjunct instructors, professional development consultants, and staff.

- Instructed USM-Seminar courses in Precious Metals to a variety of diverse business groups/professionals.
- Prepare and present lectures to professionals on business formation; research and compile specialized materials for precious metals.
- Incorporated Text/QR Code digital presence in a precious metal industry where the concept had never been implemented.

#### Operations Manager

Riverside, CA

NewAmericanEnterprises, LLC.

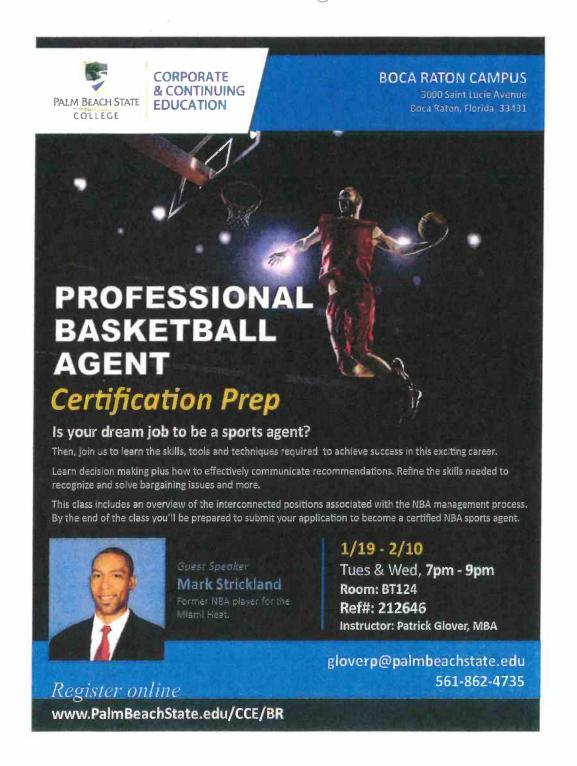
August 2005-2012

Directly responsible for recruitment, hire, schedule, and oversee contractors, managers, professional development consultants, and staff.

- Negotiate a \$1 million line of credit used to purchase blighted properties
- Purchase and managed foreclosure properties.
- Coordinate corporate activities and assisted staff with strategies on how to locate foreclosed properties and assess the potential profit to be gained from each property.

#### PATRICK W. GLOVER

219 NW 10<sup>TR</sup> AVE, DELRAY BEACH, FL. 33444 305-890-9366 • EMAIL: GLOVERP@PALMBEACHSTATE.EDU





## CITY OF DELRAY BEACH BOARD MEMBER APPLICATION

OCT 24 2017 CITY CLERK

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will considered.

Please type or print the following information:

1. Last Name: Graben		First Name Markn		M. I.	
1 2 Home Address:		City O 1/ R	State	Zip Code	
3519 Lahenin Drive		City Delray Beach	FL	33445	
3. Legal Residence:		City	State	Zip Code	
4. Principal Business Address:		City	State	Zip Code	
25.41 / 50.0		Delray Beach	FL	33445	
3519 Lakenew Inve	= 16111			05743	
5. Home Phone: Business Phone:	E-Mail A	ddress: Cell Phone:	Fax:		
	Maren. 6	praben@gmuil (561) 670-36.			
6. Date of Birth 7. Are you a registered	voter?	If so, where are you reg	gistered?		
07-15-1976 NO					
8. What Board(s) are you interested in serving? Plea	se list in o	rder of preference:			
1. Gran Implementation	Actvo	anument Board			
2. PUDUC ATT ACINSONY BOAT	-21				
9. List all City Boards on which you are currently se	(nt/	Varney			
9. List all City Boards on which you are currently se	rving or n	ave previously served: (Please include	e dates)		
10. Educational qualifications:		want dear to			
BA Business I Manageme	Mr a	na recounting			
<u> </u>					
11. List any related professional certifications and licenses which you hold:					
Certufied International Property Specialist Real Estate Licens					
Certified Management	ACCO	wntant			
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the					
1, Engel a Vaelhers Delray Seath - Real Estate Holmson					
1. Engil & Vaelhers Delray Beach - Real Estate Actinsor  2. Floricla Mansion LLC - CEO (Property Management)  13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)					
13. Describe experiences, skills or knowledge which	qualify you	to serve on this board: (Please attac	h a brief res	ume)	
LEGIOTSALL DETOUT RECEIP	Lagar	el rumbersmn.			
Self-Mohvakel, Conficient, Reliable, Team-Player					
Self-Monvated, Conpact	ent	Rechable, 18am-	May	EV	
Flexibel, Resource Jul,	An	alytical	0		
I hereby certify that all the above statements are true,	and I agree	and understand that any misstatem	ent of mate	rial facts	
contained in this application may cause forfeiture upo					
12 1/1		10-24-201	7		
CIC WATURE			/		
SIGNATURE DATE					

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

#### **ADVISORY BOARD QUESTIONNAIRE**

(This document is required as part of the Board application submittal)

.1
NAME: March Graben
1. How long have you lived in the city? (Where applicable)
2 years 1 month, 3519 Lakenin Drive, Delray Beach
2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?
Park & Recreation Board-Germany, Senden (Equishian taulity / Eventing) Board of Directors - Home Owner Association - Germany, Huensky Leadler ship Delray Beach
3. Have you ever attended a meeting of this board/commission?
yes, I attanded a CRA meeting and a lity Commission
4. Why are you interested in this board?
"Sustainability" in very important for me. It maintains and improves our Kit auality. "going green" bungs also revenue for the cityand makes it at/Adehive.
5. How does your education or experience complement the powers and duties of the board/commission?  The work experience and my experiese in Sustainable  Oreal asiak development able receptant are an  ideal match and would complement the powers and duties  afthe board commission.
6. What direction would you like to see this board/commission go? What suggestions do you have?
I think the board in going into the night direction it is exciting to see how nassionate and well the members work together. Knowing a city's potential appreciating it and making the best of it is completly valuable.
7. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?
this I am aware of it. I love the model on how to promote of the through diversity. That makes our hity unique and stand out. It gives our lity greatness and chansma.
//

### Maren Graben

Real Estate Advisor & Property Manager

#### Personal Info

Address

3519 Lakeview Drive Delray Beach, FL 33445

Phone

(551) 870-3666

E-mail

Maren.Graberi@gmail.com

LinkedIn

https://www.linkedin.com/in/maren graben/

#### Skills

MS Office

expert knowledge of the entire suite

Teamwork

German language

French language

**Project Management** 

Time Management

Self-Motivated

Leadership

ertified International Real Estate Advisor & Prop. Manager with 23+ years of experience in Residential Real Estate & New Developments. Seeking to assist the City Commission with my expertise and advice to maintain the quality of the "Delray Beach Lifestyle".

#### Experience

2011-11 -

Real Estate Advisor

present

Florida, USA

Responsibilities

- Make offers, negotiate terms, write contracts, close sales, and initiate resale activity
- Sold on-site, created marketing materials, drafted purchase contracts, planned and executed agent events, and handled all aspects of operations, including research for future developments
- Expanded customer base through a variety of effective sales techniques and specialized skills
- Sustained long term customer/client relationships resulting in repeat business and referrals

2008-07 -

CMA/Controller

2011-11

Sommerhoff Corp., Germany

- · Assisting with budget preparation
- · Analyzing financial data and produce financial reports for board of trustees
- · Administrator of company health insurance
- · Recording and tracking all member contribution statements
- · Performing accounting, payroll, and tax returns for private and business clients
- · Training staff in accounting and tax procedures. Preparing monthly client billing
- · Performing bookkeeping for all financial transactions
- Processing employee payroll
- · Calculating and preparing tax payments and returns
- · Completing month end closing reports
- · Reconciling and balancing all accounts

1995-07 -2008-06

#### Real Estate Advisor and Property Manager

Hausverwaltung, Germany

- · Preparing reports by collecting, analyzing, and summarizing data and trends
- · Accomplishing financial objectives by collecting rents, paying bills
- · Preparing an annual budget
- · Calculating overhead costs, depreciation, taxes, and profit goals
- · Establishing rental rate by surveying local rental rates
- · Attracting tenants by advertising vacancies
- · Contracts with tenants by negotiating leases and collecting security deposit
- · Maintaining property by investigating and resolving tenant complaints
- Maintaining buildings by contracting for maintenance services; supervising repairs

#### Education

1996-08 -

Ludwig-Erhard-College, Germany

2000-06

BA Degree in Business/Management and Accounting

## Maren Graben

#### Personal Info

Address

3519 Lakeview Drive

Delray Beach, Fl 33445

Phone

(561) 870-3666

E-mail

maren.graben@gniail.com

LinkedIn

https://www.linkedin.com/in/marengraben/ Iray Beach, 10-24-2017

City of Delray Beach City Clerk's Department 100 NW 1St Avenue Delray Beach, FL 33444

Dear Ms. Ruiz,

Thank you for visiting us at our leadership meeting last week at the Delray Beach Golf Club.

I am a passionate real estate professional with more than 23 years' of experience and would love to bring my expertise, enthusiasm and advice as an asset to your boards, committees and City Commission. As you will see from the attached resume, I have built my career in a variety of roles. It's the passion that has shaped my career; I thrive in an environment where no two work days are exactly the same.

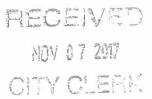
When I was listening to your speech last week, I realized how much I am missing serving on the boards and being involved in the community life. Before I moved from Germany to Florida 6 years ago, I was very active serving the community and City of Senden, Germany.

I would like to take this opportunity to send you my board member application, advisory board questionnaire and resume.

Warmest regards, Maren Graben

## City Clerk Board Application

dates)



	Application Element	Comments
Advisory Boan	d Questionnaire	
	How long have you lived in the city? (Where applicable)	I have lived in the city on and off for over 17 years.
	How does your education or experience complement the powers and duties of the board/commission?	I have years of experience both professionally and personally working on environmental projects, creating shifts in behaviors, drawing awareness of environmental challenges, and an extensive science background. My science background is also mixed with a business background and the ability to relate with others.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	I served on the Marketing committee for the YMCA.
	What direction would you like to see this board/commission go?. What suggestions do you have?	I love the direction the board is going towards being an environmental leader! By creating a working model here in our city we can easily transform so many areas around us.
	Have you ever attended a meeting of this board/commission?	No I have not but I am willing to.
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	My vision would be to increase the number of charging stations, increase the amount of edible plant and tree gardens in our neighborhoods, bring awareness to our food sources and create greater availability of those healthy options, upgrade the irrigation systems to decrease water use, increase water catchment systems, increase the amount of native plants in our neighborhoods, create a city wide #meatlessMonday campaign, empower low income neighborhoods to grow their own food, increase the amount of nectar supplying vegetation, increase sustainable building practices, increase awareness about the types of sustainable materials available, and increase the use of alternate transportation such as bikes. Last but not least my vision includes getting the community involved and continuing to educate the younger generation, but also including all generations and backgrounds into the mix.
	Why are you interested in this board?	I have a vision for creating a sustainable future for my children. If I can begin this journey in my own city that would make it that much more powerful.
Board Member	Application	
	Are you a registered voter?. If so, where are you registered?	Yes I am a registered voter.
	List any related professional certifications and licenses which you hold:	Not Applicable.
	What Board(s) are you interested in serving?. Please list in order of preference:	Green Implementation Advancement Board
e v. a	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	Currently employed with Red Pepper Group. Video marketing video production company. Previously worked with an environmental engineering firm and the U.S. Fish and Wildlife Service @ the Loxahatchee Wildlife Refuge.
	List all City Boards on which you are currently serving or have previously serverd:(Please include	I have not served on any city boards I have served on the Marketing Committee for the YMCA in Boca Raton.

	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  Educational qualifications:	I am passionate about the environment and creating a sustainable environment. I have an extensive science background that includes knowledge of sustainable practices in all areas of life, knowledge of native flora and fauna, knowledge of sustainable building practices, and continue to educate myself on new and advancing technologies. I am also a vegan and understand the complexities and commitment involved in local food production and awareness. Where my skills or knowledge is lacking my passion is in full force.  Currently Completing MBA at FAU
		Bachelor in Geography Advanced GIS Digital Marketing
	SIGNATURE	Christina Hammond
Personal Info	rmation	
0.12	Last Name:	Hammond
5 20	First Name:	Christina
	M.I.	N
	Date of Birth	1978-01-24
	Home Address:	327 E Coral Trace Circle
	City (Home Address)	Delray Beach
	State (Home Address)	FL
	Zip Code (Home Address)	33445
	Legal Residence:	
	City (Legal Residence:)	4 221 30 - 0.44 31 - 31
	State (Legal Residence:)	
	Zip Code (Legal Residence:)	
~	Principal Business Address:	
353 8	City (Principal Business Address)	N F BSH N E H T SU S B
	State (Principal Business Address)	
	Zip Code (Principal Business Address)	
	Home Phone:	(561) 531-2434
	Business Phone:	the schools success, and a
	Fax:	ram wing war no a sul
	Cell Phone:	******* * * * * * * * * * * * * * * *
- 0.00	E-Mail Address:	christinahammond33@gmail.com
Resume	Vinter (FR) - Fr - Anno Fry Lands	
		Christina Hammond_2017.pdf

#### CHRISTINA HAMMOND

Delray Beach, Florida (561) 531-2434 • christinahammond33@gmail.com

#### PROFESSIONAL SUMMARY

DATA ANALYSIS • GIS DATA MANAGEMENT • DATA MANAGEMENT • DATA INTERPRETATION

GIS CONSULTING • SPATIAL ANALYSIS & GEOPROCESSING • CARTOGRAPHIC DESIGN • ESRI SUITE APPLICATIONS

BUSINESS MANAGEMENT • ADVANCED COMPUTER SKILLS • PROJECT MANAGEMENT • MARKETING RESEARCH &

DEVELOPMENT • PUBLIC SPEAKING & PRESENTATION • CONTRACT DEVELOPMENT • EXCELLENT PROBLEM

SOLVING SKILLS • CLIENT FOCUSED CUSTOMER SERVICE

#### PROFESSIONAL EXPERIENCE

Red Pepper Group • Deerfield Beach, Florida 33441• April 2014 - Present Video Marketing and Video Production Company

#### Position Held

Director of Business Development

- Locate potential business deals by contacting potential partners; discover and explore new
  opportunities. Use digital marketing strategies to collect leads including HUBSPOT software,
  Google Analytics, Google AdWords Campaigns, email campaigns, and other online methods.
- Screen potential business deals by analyzing market strategies, deal requirements, potentials, and financials; evaluate options; resolve internal priorities. Close new business deals by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations.
- Update job knowledge by participating in educational opportunities; reading professional publications; maintaining personal networks; participating in professional organizations. Utilize Closing Skills, Motivation for Sales, Prospecting Skills, Sales Planning, Selling to Customer Needs, Territory Management, Market Knowledge, and Presentation Skills.

Handex Consulting and Remediation • Delray Beach, Florida 33445• September 2011 - April 2014 Engineering and Environmental Services

#### Position Held

GIS Consultant and Staff Scientist

- Conduct data analysis, review technical documents, prepare reports and support project design efforts through proficient use of ArcGIS 10, AutoCAD, Google Earth, and MS Office Products.
- Coordinate with CAD users and research technical solutions integration, data distribution via various formats, heads up digitization & editing, and deliver technical problem solving. Collect, summarize, and analyze geographic and non-geographic information.
- Examine and prepare historical documentation and geospatial data through OCCULUS, FGDL, and other Web mechanisms.
- Marketing research and development with a focus on State programs. The State funded programs include the Low Scoring Site Initiative and the Site Screening Initiative. Develop sales packages which include proposals, technical documents, and cartographic reproductions.
- Coordinate with multiple sub-contractors (e.g. drillers, surveyors, analytical laboratories, etc.).
   Conduct field activities for soil, soil gas, groundwater, surface water, and sediment sampling for site characterization and remediation projects. Coordinate with subcontractors and provide oversight of soil excavation activities.
- Operate and maintain remediation systems. Data compilation including preparation of boring logs, well construction diagrams, sampling results, etc. Data interpretation and presentation to project manager.

United States Fish and Wildlife Service • Boynton Beach, Florida 33445 • May 2010 - February 2011 A.R.M. Loxahatchee National Wildlife Refuge

#### Position Held

Biological Science Tech

- Used various GIS techniques for data acquisition, data manipulation, data storage & retrieval, and display. Resolved various problems using GIS and digital mapping systems. Prepared maps for inclusion in environmental reports to depict habitat resources or species locations.
- Supervised site restoration work through the implementation of invasive species mapping and exotics control contracts. Directed and evaluated the laborer crews. Oversaw safety and performance compliance while reporting to Project Manager. Reviewed all contractors' correspondence for accuracy. Analyzed and negotiated contracts.
- Assisted with the collection of biological data in the field using various GPS units. Mapped, identified, verified, counted, and collected the appropriate plant or animal species in project area. Organized and maintained sampling gear and other vital equipment.
- Served as a Biologist and Project manager for a 14-day tour in Daphne, Alabama recovering oiled and injured birds. Managed crews and contract workers while implementing organized rescue efforts. Established proper routes and "no-go" zones due to sensitive species. Developed interagency relationships on State and Federal levels to coordinate large rescue efforts. Worked directly with several national news agencies as a government representative. See below for link to one of several stories.

http://www.chron.com/disp/story.mpl/business/deepwaterhorizon/7082575.html

City Oyster • Delray Beach, Florida 33445• December 1999 - December 2009 Restaurant

#### Position Held

FOH Manager

- Led a team of over 40 employees to achieve optimum results. Designed and executed training programs for new and current employees.
- Prepared financial reports, inventory orders, and employee schedules. Maintained profitability by reducing operating costs, performing inventory procedures that earned excellent audit ratings, and identified employee theft incidents.
- Played key role in fostering relationships with existing and potential customers in the industry and the wider community. Public events included Jazz on the Ave, Garlic Festival, and the grand opening of the Delray Beach Library.

#### **EDUCATION**

MBA, International Business Concentration, (graduate 12/17) Florida Atlantic University College of Business, Boca Raton, Florida 2017

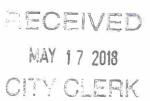
Coursework included: Advanced Finance, Financial Accounting, Marketing, Management Information Systems, Project Management, Global Management, Business Communication, Data Analysis for Managers, Tableau, Microsoft Office/Excel/Word/PowerPoint, and Google Docs.

Bachelor in Geography, Minor Advance GIS, Florida Atlantic University, Boca Raton, Florida 2012

Coursework included: Remote Sensing, Digital Imagery, Geovisualization, Intro to Maps, Google Earth/Google Sketchup, Erdas Imagine 2010/Classic, Adobe Photoshop/Reader, Spatial Data Analysis, ArcCatalog/ArcMap/ArcScene, Pyhton 2.6, Microsoft Office/Excel/Word/PowerPoint, & SPSS

Associate of Arts, Graduated Phi Theta Kappa Honors with 3.4 GPA, Palm Beach Community College, Boca Raton, Florida

## City Clerk Board Application



in a second	Application Element	Comments
Advisory Board	Questionnaire	
	How long have you lived in the city? (Where applicable)	18 1/2 yrs
	How does your education or experience complement the powers and duties of the board/commission?	My art background - design, composition, color sense. Great communicator, marketing and sales experience lend myself to be well rounded person. Extensive travel to different parts of the world meeting all different cultures, visiting museums and taking photos.  In charge of art studio in New York Textile company I worked for.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	No I have not.
	What direction would you like to see this board/commission go?. What suggestions do you have?	I would like to be an active part of the community and see what is actually going on and make suggestions from there
	Have you ever attended a meeting of this board/commission?	No, I have not in years
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	No, not at this time
	Why are you interested in this board?	To be an active part of the community. Help keep Delray Beach feeling like a small sea town
Board Member	Application	
	Are you a registered voter?. If so, where are you registered?	Yes, Delray Beach
	List any related professional certifications and licenses which you hold:	BA Fine Arts
	147 1 2 1/3	
	What Board(s) are you interested in serving?. Please list in order of preference:	Public Art Advisory Board Downtown Development Authority Board Green Implementation Advancement Board
2500 1 10		Downtown Development Authority Board
35 00 E 10	Give your present, or most recent employer and position: In adition, are you or your company a	Downtown Development Authority Board Green Implementation Advancement Board Solar Energy Systems
	list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving	Downtown Development Authority Board Green Implementation Advancement Board Solar Energy Systems
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City List all City Boards on which you are currently serving or have previously serverd:(Please include dates) Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a	Downtown Development Authority Board Green Implementation Advancement Board  Solar Energy Systems  Not serving on any boards  Fine Arts Major -painting, sculpture, photography Textile Print Stylist in New York Speak some Spanish and French
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City List all City Boards on which you are currently serving or have previously serverd: (Please include dates) Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	Downtown Development Authority Board Green Implementation Advancement Board  Solar Energy Systems  Not serving on any boards  Fine Arts Major -painting, sculpture, photography Textile Print Stylist in New York Speak some Spanish and French Create jewelry
Personal Inform	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City List all City Boards on which you are currently serving or have previously serverd:(Please include dates) Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume) Educational qualifications: SIGNATURE	Downtown Development Authority Board Green Implementation Advancement Board  Solar Energy Systems  Not serving on any boards  Fine Arts Major -painting, sculpture, photography Textile Print Stylist in New York Speak some Spanish and French Create jewelry  Fine Arts major-BA
Personal Inform	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City List all City Boards on which you are currently serving or have previously serverd: (Please include dates) Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  Educational qualifications: SIGNATURE	Downtown Development Authority Board Green Implementation Advancement Board  Solar Energy Systems  Not serving on any boards  Fine Arts Major -painting, sculpture, photography Textile Print Stylist in New York Speak some Spanish and French Create jewelry  Fine Arts major-BA
Personal Inform	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City List all City Boards on which you are currently serving or have previously serverd: (Please include dates) Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)  Educational qualifications: SIGNATURE	Creen Implementation Advancement Board  Solar Energy Systems  Not serving on any boards  Fine Arts Major -painting, sculpture, photography Textile Print Stylist in New York Speak some Spanish and French Create jewelry Fine Arts major-BA  Stella Jurkiewicz

Date of Birth		1952-11-21	mamma area area.
Home Address:		228 NE 15th St	treet
City (Home Address	)	Delray Beach	
State (Home Addres	ss)	FL	
Zip Code (Home Ad	dress)	33444	out towns a
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State (Legal Resider			
Zip Code (Legal Res	idence:)	187 57 50 18	Br. F. Bernie H. Priekr. B. C.
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State (Principal Busi	ness Address)	. (5.0.1.0.15	Barrier Harrier Britis I T
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Home Phone:		17 41 2247 11	Y NOS ZERGEN ZERLY . S. E.
Business Phone:			
Fax:	- 19	1 4 8 8 .	- Nr Nr 1000 - 100000 E 100
Cell Phone:		(561) 413-4261	
E-Mail Address:		Stellajstar21@g	
Resume			
Resume		IMG_4440.JPG	



STELLA JURKIEWICZ

228 NE 15th Street Delray Beach Florida, 33444

T 561 413-4261

#### PROFILE

Multi-faceted Sales, Design and Marketing Manager, with comprehensive experience in all phases of sales, service, production, design and operations. Strong management, supervisory and leadership skills coupled with "hands-on" and team player approach Successful collaborations with clients to develop new designs, programs and product selections. Excellent communicator, able to function as an Integral member of a design team or to independently focus design, color and merchandising strategies. Business background with focus on organizing effective day to day mechanics of running a successful business emphasizing on time management, policies and procedures. Strong skills in connectivity with different layers of the organizations.

#### EXPERIENC

DESIGN CONSULTANT, HESSLER PAINT & DECORATING CENTER. FLORIDA— 2016-2017
Responsible for assisting clients with their wallcovering, window treatments, flooring and paint color decisions. Utilizing my extensive color and design background to aid in pattern, design and color selections to fulfill their decorating dreams. Involved in the everyday organizational running of the decorating center. Dealing with vendors, installers in a timely fashion to execute all aspects of customers needs. Detailed oriented and customer service driven

REGIONAL FIELD MARKETING REP, HOME DEPOT INTERIORS, FLORIDA — 2012-2016
Responsible for Store Connectivity for 33 Home Depot stores, by building relationships between Store Managers, Specialty Managers, Project Specialists, Associates and Sale Teams as well as District Service Managers, Regional Service Managers and District Store Managers. Generate business through providing classes on our services and most important Lead qualification. Also self generated leads and trained new sales reps to the same. Increased raw leads yearly. Monitor reports for stores leads and sales and review w/store management.

AREA SALES MANAGER, CUSTOM BRANDS GROUP, FLORIDA — 2010-2012
Responsible for soliciting new accounts as well as servicing existing customers. Sold to Home Depot, JCPenney, Budget Blinds franchises and Kathy Ireland to Core Account for the window treatment industry. Involved in the continuance of educating and training my client base on current and new window treatment products. Have extensive product knowledge as well as possess excellent communication skills. Responsible for \$1.5 million in

FIELD MARKETING MANAGER, CUSTOM DECORATORS INC., FLORIDA — 2009-2010
Promoted the "In Home Design Service Program" for Hunter Douglas. Primarily for The Home Depot. Provided training classes for associates and management in stores and at district offices. Participated in Lead generating events on a weekly basis. Increased program awareness and sales.

DISTRICT SALES MANAGER, HUNTER DOUGLAS N.A.G., FLORIDA — 2008-2009
Responsible for maintaining up to date product knowledge for all associates and designers in The Expo Design Centers, Home Depots, JCPenneys and Lowes. Maintain and manage rotation calls to all stores. Extensive follow-up work with associates and customer care issues. Promote new "In Home Design Service" for Hunter Douglas products. Responsible for sales over \$2M. Conducted training classes to associates and designers

DECOR SUPERVISOR, THE EXPO DESIGN CENTER, BOYNTON BEACH, FLORIDA — 2002-2008
Supervised and managed eight associates. Involved in simultaneous coordination of customer service, associate training, expediting and trouble shooting, Interface with designers and customers to facilitate product and color selection. Extensive vendor contact and follow-up work. Responsible for sales in excess of \$800,000 per year. Continual involvement of the day to day merchandising of all areas of Decor with the emphasis on improving sales. Heavy customer contact and support to all phases of department operations.

EDUCATION. University of New York, Brooklyn College, Bachelor of Arts



## CITY OF DELRAY BEACH BOARD MEMBER APPLICATION HIM

LUCIVEL

JUN 22 2017

An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the dist City. Commission meeting where the nomination for appointment to the board will considered.

Please type or print the following information:

a sound type of partitional transfer and tra				
1. Last Name: LEMBOVSKI	First Name	CIPO:	-	M. I.
2. Home Address 600 Egrat Cir	City Delve	Beach	State	Zip Code
3. Legal Residence:	City		State	Zip Code
4. Principal Business Address:	City		State	Zip Code
5. Home Phone: Business Phone: E-Mail A	skilanca)	Cell Phone:	P	
Sol 276WHY Kate in Lenk		561 7031	903	
6. Date of Birth 7. Are you a registered votes	The state of the s			
8. What Board(s) are you interested in serving? Please list in or	eder of preference:			
Comen I mplemente Dav	Adl	ightenen }	1300	50
9. List all City Boards on which you are currently serving or have previously served: (Please include dates)				
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10. Educational qualifications:				
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11. List any related professional certifications and licenses	which you hold:	Mar	and	
Outstand Fraud Analyst				
12. Give your present, or most recent employer, and position: In addition, are you or your company a vendor with the				
1 Clare College Controlled Fronge				
13. Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach, a brief resume)				
Irral contrad Bodard South Printer Public				
Relian from and actions & Colored total				
I hereby certify that all the above statements are true, and I agree trained in this application may cause forfeiture upon my part			ent of mate	rial facts
		406E	701	
SIGNATURE	DATE	. 1 50		

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

## ADVISORY BOARD QUESTIONNAIRE (This document is required as part of the Board application submittal)

NAME: Kollerie Lenborsky	RECEIVED JUN 2 2 2017
1. How long have you lived in the city? (Where applicable)	CITY CLERK
Do yrs	
2. Have you served on board(s) previously? If so, what were your contribution(  And Congress of Conference of Conf	0
4. Why are you interested in this board?	
Book Suffer and Unique of and the Corhon  5. How does your education or experience complement the powers and duties of	J'
Programs to enhance and protect to	2 Communts
6. What direction would you like to see this board/commission go? What suggest a down of and room of an and room of an analysis.	t and
7. Are you aware of the City's adopted vision and goals for the future? If so, we vision and goals?  Yes y Vision And John Charles Community of the future of the City's adopted vision and goals for the future? If so, we vision and goals?  Yes y Vision And Goals for the future? If so, we vision and goals for the future? If so, we vision and goals for the future? If so, we vision and goals for the future? If so, we vision and goals?  Yes y Vision And Goals?	what is your opinion of the

## CITY OF DELRAY BEACH BOARD MEMBER APPLICATION



An Application and corresponding Board Questionnaire must be submitted in order for application to be considered complete; and must be received no later than ten (10) business days prior to the first City Commission meeting where the nomination for appointment to the board will considered. This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

Please type or print the following information:

1. Last Name: MALLECK	First Name SHAYN	IAZ	M. I.		
2. Home Address:	City	State	Zip Code		
2600 FIURE WAY Apt. 106	DELRAY BOH.	FL	33445		
3. Legal Residence:	City	State	Zip Code		
2600 FIORE WAY Apt. 106	DELRAY BCH	FL	33445		
4. Principal Business Address:	City	State	Zip Code		
2600 FIORE WAY APT. 106	DELRAY BCH	FL	33445		
5. Home Phone: Business Phone: E-M	ail Address: Cell Phone:	Fax:			
561-526-6202 860-419- egn	ail Address: a ynaz malleck nail. com 561-526	6202			
6. Date of Birth 7. Are you a registered vote					
OCTAVILLE TO					
8. What Board(s) are you interested in serving? Please list	t in order of preference:				
C T. 1 11	in the Land				
Green Implementation Adu					
9. List all City Boards on which you are currently serving	or have previously served: (Please inc	:lude dates)			
NONE					
10. Educational qualifications:	2 1 0 1		0		
Bachelor in Education, cerlified S	peaker, leed Certify	aution	Courses.		
11. List any related professional certifications and lice	nses which you hold:	years)			
Ny Brokers and Real Estate Teaching License. (10+ years)					
FL State Insurance Broker License (215), (3) Security Officer Dicense					
12. Give your present, or most recent employer, and	position: In addition, are you or your	company a ver	ndor with the		
city		1 0	Links		
Self Employed. Owner of Autob	iography XPress lest.	2017) Pu	blishing		
had a defeated to the first	and Shark Venture	s Bu	smess		
not a vendor for the City.  13. Describe experiences, skills or knowledge which qualif	tunding arou	P.			
13. Describe experiences, skills of knowledge which qualif	y you to serve on this board: (Please a	ttach a brief re	suine)		
	4				
See Attachment (Cover & Res	ume) Website: au	tobiogra	phy xpress.		
	•	J	Com		
I hereby certify that all the above statements are true, and I	agree and understand that any missta	tement of mate	erial facts		
contained in this application may cause forfeiture upon my					
SMallord -	Jan. 28,	12019			
SIGNATURE	DATE	3-11			

Note: The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Please be advised that all submitted Board and Committee applications are a public record and therefore subject to the disclosure provisions of Chapter 119 of the Florida Statues.

<b>ADVISORY</b>	BOARD	<b>OUESTI</b>	ONNAIRE

(This document is required as part of the Board application submittal; this application & questionnaire will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.)

applicant's responsibility to ensure that a current application is on file.)
NAME: SHAYNAZ MALLECK
1. How long have you lived in the city? (Where applicable)
71/2 years
2. Have you served on board(s) previously? If so, what were your contribution(s) to the board(s)?
(1) American Business women Assoc. (NYC) 2006. Served Tyr. as President and Zyrs Osn Membership Chair
(2) Chamber of Commerce-Palm Bdn Women.  1 yr Served a Membership Chair  3. Have you ever attended a meeting of this board/commission?
yes. January 24, 2019
4. Why are you interested in this board?
I am and have always been passionate about Therenvironment to be part of an active Board that is trying to make a difference in the Community is a Board I would to be part of Thave accomplished a lot of change and influence over the years including initiating recycling programs for example.  5. How does your education or experience complement the powers and duties of the board/commission?
I completed the Certified Leed program when it was first brought to the public. I completed all courses in order to better educate myself about Green Building initiatives. I still work with investors and developers in the Real Estate industry. I also completed courses for ECO BROKER years ago.  6. What direction would you like to see this board/commission go? What suggestions do you have?
Twas brought up in Canada and recently made a trip to visit family This past Summer. I was amazed to see the direction Canada has went. (Shared water inilitative, no straw policy in restaurant recycling, little to No plastic Bag policies in groceries  Change Doen't happen over night, but it does start with passion the Board is going in a good direction and needs to continue its initial. Are you aware of the City's adopted vision and goals for the future? If so, what is your opinion of the vision and goals?  I am well aware. Tust like others. I want a cleaner and healthier environment for people and our planet and the animals. That share our earth!
Let's breath better and live health or:
getting the public to volunteer or even advocate is getting. I Them involved. We will Then foster more passionate people.



Attn: Commissioner and Board Members

Green Implementation Advancement Board

Re: Application for Board Member

January 28, 2019

To Whom it May Concern,

I am enthusiastically looking forward to being appointed as an active board member. I have lived and actively worked in the city of Delray Beach for seven and half years now and I know the community around me well. I have frequently participated in Chamber of Commerce, as well as other social and non – for – profit events around the city. Delray Beach is my home!

I am and have always been strongly passionate about the environment and in keeping a healthy lifestyle. I am considered a motivator and influencer, while I continue to educate my friends, family and the public about good environmentally responsible habits. These include recycling, reusing, management paper waste, and promoting the use of cotton sanitary pads to women rather than plastic, found in our everyday store brands etc. I also have a strong background in the real estate industry with access to investors and developers. My background also includes over ten years in the education field. I worked in the school system in various capacities. I am very comfortable speaking in public!

I learned a great deal when completing my courses through the USGBC LEED program. Along with my publishing company, I also have a company that assists business owners with tax savings. For taking the steps to make environmentally conscious decisions, I assist business owners to take advantage of tax credits. Great motivation for business owners to go Green!

As a perspective board member, I take this position seriously. To create change takes action and a team! Of course, I believe that it starts with me! I have carefully considered my time management and diligently listened to the strong initiatives of the board members. This has ultimately lead me to the decision that this is the board for me. I appreciate the opportunity to make a difference in this great city of ours in continuing to keep Delray Beach beautiful!

Sincerely,

Sincerely,

Shaynaz Malleck

#### SHAYNAZ MALLECK

2600 Fiore Way Apt 106. Delray Beach, FL 33445

Tel: 561 526.6202

e-mail: shaynazmalleck@gmail.com

#### **SKILLS**

- Facebook live sessions video editing and preparation
- Sales over 10 years Outside Sales (call center phone sales 3 years)
- Strong Public Speaking Skills and teaching/training background 10+ years
- Marketing over 10 years
- Administrative highly organized, consistent with follow ups, CSM maintenance
- Technical skills: Type speed 65+ WPM. computer technology and software, CRM platform, tablet,
- Real Estate Sales and Investment industry (10+ years)

#### **EXPERIENCE:**

Business Owner (Florida) Publishing Company (independent)

05/2017 -

Publish Autobiographies

Business Owner (Nevada) Business Management

02/2017

Consulting Company (independent)

Corporate Funding, Tax Remediation, Business growth initiatives

#### **PAST EXPERIENCE:**

Financial Services (Insurance Advisor - sales)

2012 - 2016

Company: Consultative sales. New York Life, AIG Insurance Company - sold financial service products

Real Estate Manager and Associate Broker

2008 - 2012

Company: KVNY (New York, NY) - HR duties, and Management, established education and marketing

#### Real Estate Business Development

2001 - 2004

Company: FIP GMBH (Germany)

 Assistant to Consultant, Administration work and English Liaison for International real estate investors

#### **Educator and PT Administrator**

1991 - 2001

Company: York Region School District (Canada)

• (3 years) as PT Administrator – night school; taught grades k – 10 – various subjects. Also lead multicultural and environmental clubs

#### **EDUCATION:**

Bachelor of Education
 (B. Ed)
 University of Toronto, Toronto, Canada

Bachelor of Arts: (B.A.) Lakehead University, Thunder Bay, Canada

Languages / Psychology

#### Certificates:

Professional Public Speaking Training workshops (on/off camera)

Leed Certified courses

Classical Piano Professional

New York

Canada

#### **LEADERSHIP & COMMUNITY INVOLVEMENT:**

#### Real Estate Education Group (Palm Beach County)

 Actively involved and learning to become a professional and educator in the industry (in process)

#### VCPRO (Venture College Program) - Owner

Mentorship Initiative for Colleges and Universities Fall 2019
 across the country. My initiative offers a mentoring
 program to help students turn into leaders within their own communities.
 (launch in progress)

2019 -

#### Lynn University

•	Guest Speaker – initiating workshop for students	Spring 2019
	(in progress)	

#### Palm Beach Women's Chamber of commerce

• Served as Co - Membership Chair 2014 (2 yrs)

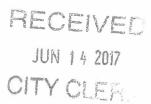
#### American Business Women's Association

•	Served as Membership Chair	2006
•	Served as President	2008
•	Served as Board Member	2009

#### NYCARES

orientation speaker and General volunteer
 2006 - 2011

### City Clerk Board Application



Application Element	Comments
Advisory Board Questionnaire	
How long have you lived in the city? (Where applicable)	East Delray for almost 3 years.
How does your education or experience complement the powers and duties of the board/commission?	My background is in economics so I can help with the financial analysis of implementing different systems and strategies. I can also help showcase how economic trends in sustainable development will impact the city's future growth.
Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	
What direction would you like to see this board/commission go?. What suggestions do yo have?	I would like to see the board push for more sustainable building practices and homes to be built in the city. As a Realtor, I don't see very many LEED certified homes being built. I think it would be good to provide some incentives to builders to construct more sustainable homes and buildings. Also the conversion of existing structures to be more sustainable.
Have you ever attended a meeting of this board/commission?	I just found out about the Green Implementation Advancement Board.
Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion the vision and goals?	Yes, I have read the through the Green Task Force Report. of The report is very thorough and I think it does a very good job of covering all of the bases.
Why are you interested in this board?	I believe that a community that focuses on becoming more sustainable will not only benefit economically but socially. Energy and technology are moving in the sustainable direction so it only makes sense for the city to make as many positive changes that it can.
Board Member Application	
Are you a registered voter?. If so, where are you	
registered?	I am registered in Delray Beach.
	I am registered in Delray Beach.  I am a licensed Realtor with the RAPB.
registered?  List any related professional certifications and	F
registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?.	I am a licensed Realtor with the RAPB.  I am interested in the Green Implementation Advancement
registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?.  Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a	I am a licensed Realtor with the RAPB.  I am interested in the Green Implementation Advancement Board.  I am currently with Nestler Poletto Sotheby's International Realty in Delray Beach.  I have not served on any boards yet.
registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please includ dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach	I am a licensed Realtor with the RAPB.  I am interested in the Green Implementation Advancement Board.  I am currently with Nestler Poletto Sotheby's International Realty in Delray Beach.  I have not served on any boards yet.
registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please includ dates)  Describe experiences, skills or knowledge which	I am a licensed Realtor with the RAPB.  I am interested in the Green Implementation Advancement Board.  I am currently with Nestler Poletto Sotheby's International Realty in Delray Beach.  I have not served on any boards yet.
registered?  List any related professional certifications and licenses which you hold:  What Board(s) are you interested in serving?. Please list in order of preference:  Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City  List all City Boards on which you are currently serving or have previously serverd:(Please includ dates)  Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach	I am a licensed Realtor with the RAPB.  I am interested in the Green Implementation Advancement Board.  I am currently with Nestler Poletto Sotheby's International Realty in Delray Beach.  I have not served on any boards yet.  Exceptional listener and communicator who effectively conveys information verbally and in writing.  Highly analytical thinking with demonstrated talent for identifying, scrutinizing, improving, and streamlining

ability to effectively prioritize and juggle multiple concurrent projects.

Goal-driven leader who maintains a productive climate and confidently motivates, mobilizes, and coaches employees to meet high-performance standards.

Results-driven achiever with exemplary planning and organizational skills, along with a high degree of detail orientation.

Resourceful team player who excels at building trusting relationships with customers and colleagues.

Seasoned professional whose honesty and integrity provide for effective leadership and optimal business relationships.

Highly adaptable, mobile, positive, resilient, patient risk-taker who is open to new ideas.

Productive worker with solid work ethic who exerts optimal effort in successfully completing tasks.

Dependable, responsible contributor committed to excellence and success.

Energetic performer consistently cited for unbridled passion for work, sunny disposition, and upbeat, positive attitude.

Conscientious go-getter who is highly organized, dedicated, and committed to professionalism.

Confident, hard-working employee who is committed to achieving excellence.

Highly motivated self-starter who takes initiative with minimal supervision.

Enthusiastic, knowledge-hungry learner, eager to meet challenges and quickly assimilate new concepts.

Bachelor's degree in Economics.

Ryan Rybarczyk

Educational qualifications:

SIGNATURE

#### Personal Information

Last Name:

First Name:

M.I.

Date of Birth

Home Address:

City (Home Address)

State (Home Address)

Zip Code (Home Address)

Legal Residence:

City (Legal Residence:)
State (Legal Residence:)

Zip Code (Legal Residence:)

Ryan

Rybarczyk

1985-08-27

3301 Spanish Trl Apt 305

Delray Beach

FL

33483

	Principal Business Address:	
	City (Principal Business Address)	
	State (Principal Business Address)	
	Zip Code (Principal Business Address)	6 t 10 kg
	Home Phone:	The state of the s
	Business Phone:	(561) 450-9629
- NO.	Fax:	
	Cell Phone:	(248) 392-1511
	E-Mail Address:	ra.rybarczyk@gmail.com
Resume		THE RESIDENCE OF THE PERSON OF
	Resume	ra.rybarczykgmail.comresume.pdf

#### Ryan A. Rybarczyk

3301 Spanish Trl Apt 305 | Delray Beach, Florida 33483 | ra.rybarczyk@gmail.com | 561.450.9629

#### **OBJECTIVE**

To provide the highest level of customer service and satisfaction.

#### **EXPERIENCE**

Nestler Poletto Sotheby's International Realty Delray Beach , Florida May 2017

- Negotiated, facilitated and managed real estate transactions.
- Advertised client properties on websites, through social media and in real estate guides.
- Continually stayed up-to-date on mortgage rates and related real estate news.
- Showed properties to potential buyers and other brokers at open houses and by appointment.
- Generated listings for sales and rental properties through cold calls and referrals.
- Communicated with clients to understand their property needs and preferences.
- Presented purchase offers to sellers for consideration.
- Acted as liaison between buyers and sellers to ensure positive experiences for both parties.

#### Keller Williams Realty Services Boca Raton , Florida

December 2014 - May 2017

#### Agent

- Negotiated, facilitated and managed real estate transactions.
- Advertised client properties on websites, through social media and in real estate guides.
- Continually stayed up-to-date on mortgage rates and related real estate news.
- Showed properties to potential buyers and other brokers at open houses and by appointment.
- Generated listings for sales and rental properties through cold calls and referrals.
- Communicated with clients to understand their property needs and preferences.
- Presented purchase offers to sellers for consideration.
- Acted as liaison between buyers and sellers to ensure positive experiences for both parties.

Please Hold Canada Rochester Hills, Michigan

September 2011 - May 2015

Programmer / Customer Support

- Answered an average of 50 calls per day by addressing customer inquiries, solving problems and providing new product information.
- Described product to customers and accurately explained details and care of merchandise.
- Provided an elevated customer experience to generate a loyal clientèle.
- Served as the main liaison between customers, management and sales team.
- Ensured superior customer experience by addressing customer concerns, demonstrating empathy and resolving problems on the spot.
- Monitored and updated back-end data.

**EDUCATION** 

Oakland University Rochester, Michigan December 2014 Economics B.A., GPA 3.0

#### **SKILLS**

Exceptional listener and communicator who effectively conveys information verbally and in writing.

Highly analytical thinking with demonstrated talent for identifying, scrutinizing, improving, and streamlining complex work processes.

Computer-literate performer with extensive software proficiency covering wide variety of applications.

Flexible team player who thrives in environments requiring ability to effectively prioritize and juggle multiple concurrent projects.

Goal-driven leader who maintains a productive climate and confidently motivates, mobilizes, and coaches employees to meet high-performance standards.

Results-driven achiever with exemplary planning and organizational skills, along with a high degree of detail orientation.

Resourceful team player who excels at building trusting relationships with customers and colleagues.

Seasoned professional whose honesty and integrity provide for effective leadership and optimal business relationships.

Highly adaptable, mobile, positive, resilient, patient risk-taker who is open to new ideas.

Productive worker with solid work ethic who exerts optimal effort in successfully completing tasks.

Dependable, responsible contributor committed to excellence and success.

Energetic performer consistently cited for unbridled passion for work, sunny disposition, and upbeat, positive attitude.

Conscientious go-getter who is highly organized, dedicated, and committed to professionalism.

Confident, hard-working employee who is committed to achieving excellence.

Highly motivated self-starter who takes initiative with minimal supervision.

Enthusiastic, knowledge-hungry learner, eager to meet challenges and quickly assimilate new concepts.

#### LANGUAGES

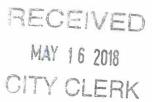
English

#### **INTERESTS**

Health Science Technology Sustainable Energy Environment

References are available upon request.

## City Clerk Board Application



	<b>Application Element</b>	Comments
Advisory Board	Questionnaire	
	How long have you lived in the city? (Where applicable)	I have lived in Delray Beach for 4 years (since April 2014) and been a homeowner in Delray Beach for 1 year (since April 2017)
	How does your education or experience complement the powers and duties of the board/commission?	My educational experience is in Civil and Environmental Engineering and business administration of such engineering projects. This is a very useful skill in the planning of municipal functions.
	Have you served on board(s) previously?. If so, what were your contribution(s) to the board(s)?	Not applicable
	What direction would you like to see this board/commission go?. What suggestions do you have?	I would like to see the boards continue to plan Delary Beach into the future, pushing us towards a beautiful aesthetic, environmental consciousness, and safe, pedestrian friendly environment.
	Have you ever attended a meeting of this board/commission?	Not applicable
	Are you aware of the City's adopted vision and goals for the future?. If so, what is your opinion of the vision and goals?	I am aware of the Vision 2020 initiative and agree strongly that the goals and supporting ideas will make Delray Beach a premier city to live and invest in.
	Why are you interested in this board?	As a homeowner in Delray Beach, I am interested in participating in the planning and implementation of the direction of our City.
Board Member A	Application	
	Are you a registered voter?. If so, where are you registered?	Yes, registered in Delray Beach, FL
	List any related professional certifications and licenses which you hold:	Professional Engineer, FL and NY (PE) - Civil & Environmental Engineering
	What Board(s) are you interested in serving?. Please list in order of preference:	Planning And Zoning Board, Site Plan Review And Appearance Board, Green Implementation Advancement Board
	Give your present, or most recent employer and position: In adition, are you or your company a vendor with the City	Arcadis US, Inc. July 2006 through present - Senior Consultant. To my knowledge, we are not vendors to the City.
	List all City Boards on which you are currently serving or have previously serverd:(Please include dates)	Not applicable
	Describe experiences, skills or knowledge which qualify you to serve on this board: (Please attach a brief resume)	I have over 12-years of experience working on a wide range of civil and environmental engineering projects, specializing in operations monitoring and construction oversight services for solid waste, water and wastewater projects. Project experience includes operations monitoring and inspections, regulatory review, economic analyses, contract interpretation, preparation of procurement documents, proposal review, compilation of data and trend analyses of waste-to-energy facilities, and construction monitoring.
		BSE Civil/Environmental Engineering Duke University 2005, Graduate studies in M.Eng Civil Engineering/ Engineering Management Cornell University 2006

SIGNATURE	Daniel Stepner
Personal Information	
Last Name:	Stepner
First Name:	Daniel
M.I.	J
Date of Birth	1982-12-13
Home Address:	1700 S Ocean Blvd, Apt 20
City (Home Address)	Delray Beach
State (Home Address)	FL
Zip Code (Home Address)	33483
Legal Residence:	
City (Legal Residence:)	
State (Legal Residence:)	
Zip Code (Legal Residence:)	
Principal Business Address:	
City (Principal Business Address)	
State (Principal Business Address)	
Zip Code (Principal Business Address)	
Home Phone:	(240) 475-4157
Business Phone:	
Fax:	
Cell Phone:	(240) 475-4157
E-Mail Address:	daniel.stepner@gmail.com
Resume	
Resume	Stepner_Dan_110817 (for Delray Beach).docx



#### Education

Program completed in BSE
Civil/Environmental
Engineering Duke
University 2005
Graduate studies in M.Eng
Civil Engineering/
Engineering Management
Cornell University 2006

#### Years of Experience

## Professional Registrations Professional Engineer, FL, NY Certified Construction Documents Technologist (CDT)

#### Health & Safety Training Confined Space Entry OSHA 10-Hr Training

Professional Training
AutoCAD Advanced Training
Microsoft Excel Advanced
Training

#### Daniel J. Stepner, PE, CDT



Mr. Stepner has over 10-years of experience working on a wide range of civil and environmental engineering projects, specializing in operations monitoring and construction oversight services for solid waste, water and wastewater projects. Project experience includes operations monitoring and inspections, regulatory review, economic analyses, contract interpretation, preparation of procurement documents, proposal review, compilation of data and trend analyses of waste-to-energy facilities, and construction monitoring. He has served as part of the construction and operations monitoring teams for the development and operation of a new 3,000 ton per day waste-to-energy facility, and as such has significant knowledge of the equipment and operations of such facilities.

#### **Detailed Experience**

#### Water/Wastewater

New York City DEP: CAT/DEL Ultraviolet (UV) Treatment Facility Construction

Management and Start-up. Provided construction management and start-up assistance for a two billion gallon per day (BGD) UV water treatment facility (UV Facility) as part of the Construction Management Joint Venture (CMJV) team. As part of the control room operations sub-team, coordinated construction activities of the four prime contractors to ensure that they did not impact the activities of the other prime contractors or with NYCEP's delivery of water through the UV Facility during facility start-up. Oversaw operation of the UV Facility during performance testing and commissioning of the 56 UV units (UVU) as the support and lead operator for the CMJV. Facilitated on-the-job training of NYCEP operations personnel. Prepared an equipment monitoring log in the form of an electronic tablet application, to be used during UV Facility rounds to monitor the operating status of all facility equipment and report any unanticipated alarms or conditions to the operations supervisor or maintenance staff

# New York City DEP: Tallman Island Wastewater Treatment Plant (WWTP) Start-up. Provided start-up services and training for biological nutrient removal (BNR) related systems for an 80 million gallon per day (MGD) wastewater treatment plant (maximum capacity of 160 MGD). Developed start-up plans, system training materials, and tracking logs of BNR system equipment, shop test, field test, operation and maintenance (O&M), training and lesson plan, and spare parts submittals. Reviewed project schedules for conformance with equipment start-up and testing. Coordinated and monitored the training program for vendor-provided equipment and systems.

Orange County Sanitation District: Digester Gas Cleaning, Selective Catalytic Reduction and Catalytic Oxidizer Pilot Testing / Fountain Valley CA. Evaluated the best available control technologies to remove NOx, CO, and VOC from engine generator exhaust



utilizing a digester gas pre-treatment cleaning system and selective catalytic reduction and catalytic oxidizer system. Prepared contract documents, provided negotiation and coordination with vendors, and provided start-up and commissioning assistance. Throughout the pilot testing period, tasks include coordination with the sampling laboratories, managing sampling results, and preparation of technical memoranda and the pilot testing report.

Various Clients: Reasonably Available Control Technology (RACT) Analyses.

Evaluated reasonable available control technologies and prepared RACT Analyses for Oxides of Nitrogen (NOx) for boilers and gas turbines and for volatile organic compounds (VOC) for congeneration engines, sludge incinerators, biogas flares, boilers and generators in compliance with New York State Department of Environmental Protection (DEC) regulations.

Client facilities included an industrial sugar refinery, waste water treatment plants, and a pharmaceutical facility. Tasks included reviewing NOx and VOC emissions data from combustion sources, researching potential control technologies, and determining the economic feasibility of implementing the control technologies.

New York State Office of General Services: Yonkers Illicit Discharge Elimination

Program / Yonkers NY. Performed water sampling of storm water outfalls and manholes to identify points of illicit discharge of sanitary sewage. Responsibilities included collecting water samples from each of the outfalls and manholes, inspecting each outfall and manhole for indicators of sanitary sewage e.g. odors, debris. Once signs of sanitary sewage were identified in the storm water outfalls, the sanitary sewage is tracked through storm water drainage system via sampling, CCTV, and dye testing until the illicit discharges are identified in individual residencies and repairs to the drainage system are made.

New York City DEP: Newtown Creek WWTP: Asset Management and Information Access System (IAS): Online O&M Manual Management / New York NY. Developed asset identification numbers and tag names for the WWTP computerized maintenance management system (CMMS) for design plant modification contracts. Each asset in the WWTP was added to a hierarchy visual representation. Assisted in the development of Newtown Creek WWTP online IAS for client usability. Formatted and uploaded O&M manuals sections and other project documents to the IAS. Developed the IAS User Training Manual.

New York City DEP: Wards Island WWTP Staffing Assessment / New York NY. Assisted in the development of the Wards Island WWTP Staffing Assessment Report. Responsibilities included creating an equipment list for the entire plant, assigning preventative maintenance (PM) hours to each piece of equipment, determining staffing levels for PM based on total PM hours, and writing the Report.

Bergen County Utilities Authority: Information Access System: Online Operation & Maintenance Manual / Bergen County NJ. Assisted in the development of the Bergen County Utilities Authority's (BCUA) online Information Access System (IAS) comprised of an online O&M Manual and Document Library. Developed O&M manual sections for Service Air, Potable Water, and Sludge Storage Systems. Formatted and uploaded O&M manuals



sections and other project documents to the IAS. Developed sections of the IAS Basic User Training Manual.

New York City DEP: Owls Head and Tallman Island WWTPs Odor Study / New York NY. Performed Odor Sampling of the Owls Head and Tallman Island WWTPs. Includes liquid and air sampling from the surface of primary settling tanks, aeration tanks, final settling tanks, and other select locations at the plant.

Town of Southeast: Brewster Heights Wastewater Treatment Plant Operation & Maintenance Manual / Southeast NY. Developed Operations & Maintenance (O&M) Manual for a 150,000 gpd wastewater treatment plant. Responsibilities included coordination with plant staff, site visits, and writing of the O&M Manual. Plant includes screening, extended aeration, clarification, sand filtration, microfiltration, UV disinfection, aerobic digestion, and sludge drying beds.

Mount Ebo Corporate Center: Mt. Ebo Wastewater Treatment Plant Operation & Maintenance Manual / Brewster NY. Developed Operations & Maintenance (O&M) Manual for a 160,000 gpd wastewater treatment plant. Responsibilities included coordination with plant staff and writing of the O&M Manual. Plant includes screening, primary clarification, rotating biological contactors, secondary clarification, sand filtration, microfiltration, UV disinfection, and solids handling.

#### Solid Waste

Solid Waste Authority of Palm Beach County: SWA New WTE Facility / West Palm Beach FL. Providing operation and maintenance monitoring services for the new 3,000 ton per day (tpd) waste-to-energy (WTE) mass burn Facility adjacent to the Authority's North County Resource Recovery Facility (NCRRF). Tasks include inspection of the Facility and review of operating parameters for compliance with the maintenance standards and performance guarantees in Operation and Maintenance Agreement between the SWA and Facility operator. As a member of the engineering management team, performed as construction monitoring engineer during construction of the Facility. Current tasks include creation and tracking of the Owner's construction punch list and administration of the warranty list. Previous tasks included monitoring and recording all site construction activities, walk down of all process systems, and tracking quality issues. As part of the constraints and limitations analysis for siting of the Facility, assisted in the development of the conceptual site layouts by developing cost estimates for potential site grading options.

Union County Utilities Authority: Resource Recovery Facility: Operations and Maintenance Monitoring / Union County NJ. Provided engineering services for the operation and maintenance monitoring of a 1,540-tpd waste-to-energy facility. Responsibilities included conducting facility inspections during normal operating conditions and during major equipment outages, and reviewing supervisor and control room operator logs to identify notable maintenance activities. Reviewed facility operating data with respect to waste



processed and received, steam production, electric generation, and equipment downtime. Prepared various reports, including: annual general assessment and status condition, outage inspection and unit outage summaries, and condition comparison reports for the waste-to-energy facility. Prepared the Title V Permit - Waste Separation Annual Report for Union County recyclable materials.

Westchester County: Construction & Demolition Debris Recycling Facility. Prepared the feasibility study for implementation of a 700 tpd Construction & Demolition (C&D) Debris Recycling Facility on the County-owned property adjacent to the existing Materials Recovery Facility. Sorting techniques utilized include shredding, mechanical screening, magnetic separation, manual sorting, air separation, and wood grinding.

Westchester County: Solid Waste Management Plan Update / Westchester County NY. Prepared the 2010 Westchester County Department of Environmental Facilities Solid Waste Management Plan Update. The main objectives of the plan update are to define the infrastructure and strategies to manage the County's solid waste and discuss future strategies to assist in meeting the State of New York's (State) quantitative goals for waste reduction and recycling set forth in the State's solid waste management plan, prepared in December 2010.

Alexandria/Arlington Waste-to-Energy Facility, Alexandria VA. Assisted in the conduct of an economic analysis to quantify cost and benefits of exercising or not exercising the Extended Term option(s) available under the Jurisdications' service agreement with Covanta, and a recommendation as to the time frame for taking action. The economic analysis included a solid waste market analysis, identification of potential issues, and evaluation of alternatives. A key component of the evaluation and presentation of findings was the development of a financial model of the Jurisdictions existing solid waste system and Facility operations to project future costs under the alternative scenarios using probabilistic modeling (using @Risk™ software) to quantify potential financial risks. Tasks included development of a timeline and decision tree for agreement alternatives and preparation of the economic analysis report.

Solid Waste Authority of Palm Beach County: North County Resource Recovery Facility (NCRRF) Refurbishment Design Build Procurement / West Palm Beach FL. As part of the refurbishment of the Authority's NCRRF to provide for an additional 20-years of operations, assisted with the development of technical specifications required for the refurbishment of the NCRRF and vendor procurement activities related the evaluation of the Design-Build (D/B) Contractor for the Refurbishment. Assisted with the review of the D/B Contractor shop drawings and submittals and schedule preparation for the construction effort. As part of the constraints and limitations analysis for siting the new proposed 3,000 tpd WTE Facility adjacent to the Authority's NCRRF, assisted in the development of the conceptual site layouts by developing cost estimates for potential site grading options.

Town of Greenwich: Recyclable Materials Management Services / Greenwich CT.

Assisted in the preparation of request for proposal (RFP) documents for the operation and



management of the residential recycling drop-off center area at the Town's Recycling Center and collection, transportation and marketing of the recyclables materials.

City of Norwalk: Solid Waste Services / Norwalk CT. Assisted in evaluation of proposals for Transfer Station Operation, Transport, and Disposal Services for Municipal Solid Waste. Responsibilities included operation & maintenance manual review and development of clarification requests to proposers.

Northeast Maryland Waste Disposal Authority: MRF Single Stream Feasibility Study / Derwood MD. Assisted in the development of a study to evaluate the feasibility and cost of converting the Montgomery County Recycling Center and its operations from dual stream to single stream recycling by adding fiber separation to the front-end of the process line. Responsibilities included throughput analysis, evaluation of alternative designs, and preparation of cost estimate for alternatives.

Solid Waste Authority of Puerto Rico: Dynamic Plan / San Juan PR. Reviewed solid waste management technology including composting, materials recovery facilities, transfer station, waste-to-energy and innovative solid waste processing technologies. Assisted in the development of the Solid Waste Processing Technology Assessment section of the Dynamic Itinerary for Solid Waste Management.

Westchester County: Solid Waste Procurement / White Plains NY. Assisted in the preparation of the Request for Proposals for Disposal of Municipal Solid Waste and negotiation assistance. Responsibilities included researching capital costs, host community fees, and property tax paid by 24 reference resource recovery facilities ranging in throughput from 200 to 3,150 tpd.

#### Other

Miami-Dade County FL: PortMiami Facilities Inspection / Miami, FL. Served as Project Consultant for the inspection of PortMiami Facilities in order to meet the reporting requirements of Master Bond Ordinance 88-66. Inspected PortMiami Facilities including cruise terminals, storage facilities, parking structures, and exterior areas. Responsibilities also included development of repair and replacement cost estimates for deficient assets and development of the comprehensive deficient asset database.

Air Quality Services: American Sugar Refining Company / Yonkers NY. The American Sugar Refining (ASR) refinery in Yonkers operates a gas turbine and boiler in the facility's power plant to provide electricity and steam for the plants processes. Developed the gas turbine monitoring plan for compliance with permit regulations. Developed a template for the facility to record operating parameters of the gas turbine and boiler unit and use the data to calculate monthly oxides of nitrogen NOx emissions and demonstrate compliance with the permit. Worked with the power plant supervisor to develop standard operating procedures for the startup, shutdown, and fuel transitions of the gas turbine and boiler