

Experience 40 Pts. Max.	Bob Diaz	Kent Walia	Sam Metott	Criterion Score	Experience 40 Pts. Max. Scoring Discussions
AE Engineering	35.0	35.0	35.0	105.0	Public outreach specialist, 13 years experience in Florida, employees have substantial FDOT experience in roadway construction and lighting, expired board license, accreditation of staff is positive
Mathews Consulting (Baxter & Woodman)	40.0	40.0	40.0	120.0	Firm has over 18 years' experience in Florida, former FDOT employee, provides drone imagery, provides document exchange portal, plan for issue resolution, no awards listed, 7 years' experience after merger with Baxter, average number of years for each staff member is about 10 years, in depth experience highlighted during interview

Example Projects and Reference Feedback 35 Pts. Max.	Bob Diaz	Kent Walia	Sam Metott	Criterion Score	Example Projects and Reference Feedback 35 Pts. Max. Scoring Discussions
AE Engineering	30.0	30.0	35.0	95.0	Project examples didn't include project cost, some example projects included change orders, Clematis streets improvement project was similar in scope, approach section added, little experience local but subconsultants have local experience, proposed team doesn't seem to have experience working on previous projects together, highlighted awards for example projects during interview
Mathews Consulting (Baxter & Woodman)	35.0	33.0	30.0	98.0	No indication if projects were completed on time, no letters of recommendation volunteered in proposal, shown projects had few change orders, projects done locally, one project where entire proposed team has worked together, three partials where team worked together, subconsultants showed project completion dates, large number of projects with similar scope, presentation addressed weaknesses (highlighted additional lighting projects)

Organizational Structure 25 Pts. Max.	Bob Diaz	Kent Walia	Sam Metott	Criterion Score	Organizational Structure 25 Pts. Max. Scoring Discussions
AE Engineering	20.0	22.0	15.0	57.0	Senior project engineer only available for 20% of project, project listed in this section but not in example projects section, incorrect references to multiple items in this section (e.g. project number), availability for all employees not 100%, discussed compatibility of staff to perform multiple roles
Mathews Consulting (Baxter & Woodman)	25.0	22.0	25.0	72.0	Daily support from senior project engineer, strong staffing levels devoted to this project, proposal lacked workload management section, proposed team worked together on Seacrest Beautification project which was FDOT LAP project

Firm	Score
AE Engineering	257.0
Mathews Consulting (Baxter & Woodman)	290.0