



## Cover Memorandum/Staff Report

**File #:** 18-0357 CRA

**Agenda Date:** 6/11/2019

**Item #:** 6K.

**TO:** CRA Board of Commissioners  
**FROM:** Jeff Costello, CRA Executive Director  
**DATE:** June 11, 2019

THE CENTER FOR TECHNOLOGY, ENTERPRISE, DEVELOPMENT, INC. (TED CENTER) -2<sup>nd</sup> QUARTER FY 2018-19 REPORT

**Recommended Action:**

Receive and file.

**Background:**

The CRA awarded The Center for Technology Enterprise and Development, Inc. (TED Center) a grant in the amount of \$65,000 on November 13, 2018 to conduct additional customized training and support services for businesses and residents of the City of Delray Beach, and the CRA District, including local government contracting, small business certifications and youth entrepreneurship.

Below are highlights and program snapshots from the TED Center's 2Q FY 2018-19 ending March 31, 2019.

**Program Snapshot: Government Contract Training**

**CRA Funding:** \$37,500

Select Key Program Metrics	Annual Total	2Q Totals	Year-to-Date Totals
# of Participants	45	5	5
# of Workshops	4	1	1

Three workshops are scheduled during the month of May 2019 (May 10, 17, 24) to provide detailed knowledge on terms and definitions used in RFPs and RFQ's with an additional workshop planned in June on how to complete capability statements.

**Program Snapshot: Small Business Certification**

**CRA Funding:** \$11,000

Select Key Program Metrics	Annual Total	2Q Totals	Year-to-Date Totals
# of Workshops Conducted	4	1	1
# of Local Small Businesses Certified	12	0	0

# of Local Small Businesses Registered as a Government Vendor	12	0	0
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A hands-on workshop was conducted in April 2019 with 39 participants and will be fully reported in the 3Q report. Additional workshops will be forthcoming in June 2019 to address those who still need to complete registrations and certifications from earlier workshops and touchpoints.

**Program Snapshot: Youth Entrepreneurship****CRA Funding: \$16,500**

Select Key Program Metrics	Annual Total	2Q Totals	Year-to-Date Totals
# of Youth Entrepreneurship Workshops Conducted	6	1	1
# of Youth Participants	20	7	7
Name and Type of Small Business Created	1	0	0

To date, 15 youth have been identified that live in the targeted area who are entrepreneurial minded. The first cohort of youth will complete the Youth Entrepreneurship Program by July 15 and the second cohort will commence the 3<sup>rd</sup> week in July 2019.

Attachment(s): Exhibit A-2Q FY 2018-19 TED Center Letter, Exhibit B-Budget Reports; Exhibit C-Program Outputs and Outcomes

**CRA Attorney Review:**

N/A

**Finance Review:**

N/A

**Funding Source/Financial Impact:**

CRA General Ledger# 7415 - Economic Development Incentives

**Timing of Request:**

N/A