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PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	Quote <b>19658-2</b>
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
4/15/2019

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
4/26/2019

REQUESTING AGENCY	DELRAY BEACH, CITY OF			
CONTACT PERSON	KEVIN RUMELL	EMAIL	RUMELL@MYDELRAYBEACH.COM	
PHONE	561-243-7333	MOBILE	561-665-1115	FAX 561-272-5366

<b>FLORIDA SHERIFF'S ASSOCIATION BID #'s FSA18-VEL26.0</b>		<b>www.flsheriffs.org</b>	
<b>MODEL</b>	<b>4435</b>	<b>SPECIFICATION #</b>	<b>26</b>
2019 Toyota Rav4 HYBRID LE AWD (4435)		<b>PAGE #</b>	<b>453</b>
<b>CUSTOMER ID</b>		<b>BASE DISTRICT PRICE</b>	<b>\$26,294.00</b>
<b>BED LENGTH</b>	<b>SUV</b>		
** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.			
<b>FACTORY OPTIONS</b>	<b>DESCRIPTION</b>		
0040 FB20	EXTERIOR COLOR SUPER WHITE WITH BLACK FABRIC SEAT TRIM.		\$0.00
2.5L	Engine: 2.5L 4-Cylinder Atkinson Cycle, Engine Auto Stop-Start Feature, Transmission: CVT (Continuously Variable), Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler. Hybrid Electric Motor		\$0.00
MY20	3% PRICE ASSURANCE ON MY20 VEHICLE (3% MSRP).		\$831.00
		<b>FACTORY OPTIONS</b>	<b>\$831.00</b>
<b>CONTRACT OPTIONS</b>	<b>DESCRIPTION</b>		
MR2000	All Weather Floor Mats with All Weather Cargo Mat.		\$408.00
NEW-TAG	NEW CITY TAG (Includes temp tag & two way overnight shipping for signature).		\$248.33
PC575	JM&A Platinum 5 yr 75k mile extended warranty (\$0 Deductible)(Non-Emergency Use Vehicles Only)		\$2,051.00
		<b>CONTRACT OPTIONS</b>	<b>\$2,707.33</b>
<b>TRADE IN</b>		<b>TOTAL COST</b>	<b>\$29,832.33</b>
<b>YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~</b>			\$0.00
<b>TOTAL COST LESS TRADE IN(S)</b>		<b>QTY</b>	<b>1</b>
			<b>\$29,832.33</b>
<b>Estimated Annual payments for 60 months paid in advance: \$6,562.40</b> Municipal finance for any essential use vehicle, requires lender approval, WAC.			
<b>Comments</b>			
<b>VEHICLE QUOTED BY</b>	<b>Scott Wilson</b>	<b>FLEET SALES MANAGER</b>	<b>scott.wilson@alanjay.com</b>
"I Want to be <u>Your</u> Fleet Provider" I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.			



# ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

[Fleet] 2019 Toyota RAV4 (4435) Hybrid LE AWD (SE)



Note: Photo may not represent exact vehicle or selected equipment.

## Window Sticker

### SUMMARY

[Fleet] 2019 Toyota RAV4 (4435) Hybrid LE AWD (SE)

MSRP: \$27,700.00

Interior: Black, Fabric Seat Trim

Exterior 1: Super White

Exterior 2: No color has been selected.

### OPTIONS

CODE	MODEL	MSRP
4435	[Fleet] 2019 Toyota RAV4 (4435) Hybrid LE AWD (SE)	\$27,700.00
<b>OPTIONS</b>		
040	Super White	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00

<b>SUBTOTAL</b>	<b>\$27,700.00</b>
Adjustments Total	\$0.00
Destination Charge	\$1,060.00
<b>TOTAL PRICE</b>	<b>\$28,760.00</b>

### FUEL ECONOMY

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Data Version: 8110. Data Updated: Apr 14, 2019 9:45:00 PM PDT.



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[Fleet] 2019 Toyota RAV4 (4435) Hybrid LE AWD (SE)

Est City:41 MPG

Est Highway:38 MPG

Est Highway Cruising Range:551.00 mi

## Standard Equipment

### Mechanical

Engine: 2.5L 4-Cylinder Atkinson Cycle

Engine Auto Stop-Start Feature

Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler

Transmission: ECVT (Continuously Variable)

Electronic Transfer Case

Automatic Full-Time All-Wheel Drive

Axle Ratio: TBD

550CCA Maintenance-Free Battery w/Run Down Protection

Hybrid Electric Motor

Towing Equipment -inc: Trailer Sway Control

1210# Maximum Payload

GVWR: 4,920 lbs

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Speed-Sensing Steering

14.5 Gal. Fuel Tank

Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Double Wishbone Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Mechanical Limited Slip Differential

Nickel Metal Hydride Traction Battery

### Exterior

Wheels: 17" x 7.0J Silver Aluminum Alloy

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## Exterior

Tires: 225/65R17 AS

Steel Spare Wheel

Compact Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent

Black Rear Bumper w/Black Rub Strip/Fascia Accent

Black Bodyside Cladding and Black Wheel Well Trim

Chrome Side Windows Trim and Black Front Windshield Trim

Body-Colored Door Handles

Black Power Side Mirrors w/Manual Folding

Fixed Rear Window w/Fixed Interval Wiper and Defroster

Deep Tinted Glass

Fixed Interval Wipers

Fully Galvanized Steel Panels

Lip Spoiler

Black Grille w/Body-Color Surround

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Roof Rack Rails Only

LED Brakelights

Fully Automatic Aero-Composite Led Low/High Beam Daytime Running Auto High-Beam Headlamps

Laminated Glass

## Entertainment

Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls, Voice Activation and Radio Data System

Radio: Entune Audio w/App Suite -inc: 6 speakers, 7.0" touch screen, AM/FM, Scout GPS Link compatible w/up to 3-year trial, Siri Eyes Free, Apple CarPlay compatible, aux port, USB media port, hands-free phone capability, advanced voice recognition and music streaming via Bluetooth wireless technology, Toyota Connected Services Safety Connect w/3-year trial, Wi-Fi Connect Powered by Verizon w/up to 2GB within 6-month trial

Integrated Roof Antenna

2 LCD Monitors In The Front

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## Interior

Driver Seat
Passenger Seat
60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer
Power Rear Windows and Fixed 3rd Row Windows
Wi-Fi Connect Mobile Hotspot Internet Access
Front Sport Seats -inc: 6-way adjustable driver and 4-way adjustable passenger seats
Front Cupholder
Rear Cupholder
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
Remote Releases -Inc: Mechanical Fuel
Proximity Key For Doors And Push Button Start
Cruise Control w/Steering Wheel Controls
Distance Pacing
HVAC -inc: Underseat Ducts
Dual Zone Front Automatic Air Conditioning
Glove Box
Driver Foot Rest
Full Cloth Headliner
Cloth Door Trim Insert
Urethane Gear Shift Knob
Interior Trim -inc: Metal-Look Instrument Panel Insert and Metal-Look Interior Accents
Fabric Seat Trim
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering

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## Interior

Carpet Floor Trim

Cargo Area Concealed Storage

Cargo Space Lights

Entune Safety Connect Tracker System

Instrument Panel Bin, Driver And Passenger Door Bins

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Power 1st Row Windows w/Front And Rear 1-Touch Up/Down

Trip Computer

Outside Temp Gauge

Analog Display

Seats w/Cloth Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

Front Center Armrest and Rear Center Armrest

2 Seatback Storage Pockets

Engine Immobilizer

2 12V DC Power Outlets

Air Filtration

## Safety-Mechanical

Electronic Stability Control (ESC)

ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Safety Connect Emergency Sos

Pre-Collision System (pcs)

Lane Departure Alert (lda) w/Steering Assist Lane Keeping Assist

Lane Departure Alert (lda) w/Steering Assist Lane Departure Warning

Low Tire Pressure Warning

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### Safety-Interior

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag and Passenger Cushion Front Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

### WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 2

Roadside Assistance Miles/km: Unlimited

Maintenance Years: 2

Maintenance Miles/km: 25,000

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