



About Our Impact



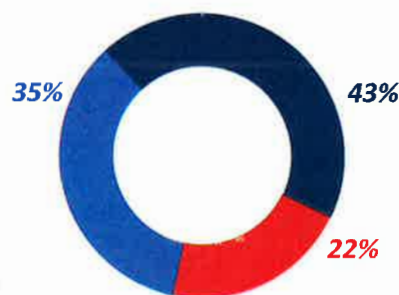
Results that Change Lives

Research shows that SBDC-assisted clients generate sales and employment opportunities that return more in tax revenues to state and federal funding partners than the cost of operating the program.

FUNDING DATA

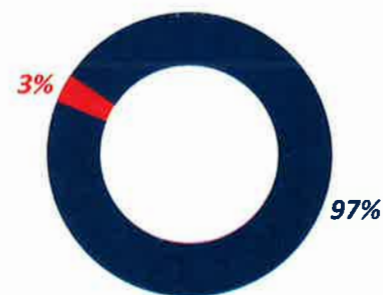
2018 SOURCES OF FUNDS

[BUDGET] \$6.5M Local & Private** \$8.0M Federal \$4.0M State*



2018 USES OF STATE FUNDS

[BUDGET]* Other Costs Personnel [Salaries & Fringe]



* State funds were awarded beginning January 1, 2018
 ** Excludes local and private in-kind support

* Percent of direct costs

CONSULTING CLIENT BREAKDOWN

46%
5,382
MINORITIES



14%
1,609
VETERANS
 AND SERVICE-CONNECTED
 DISABLED VETERANS



45%
5,229
WOMEN

SERVICE DELIVERY SUMMARY

110,651
Consulting
Hours Delivered

by our professionally certified
 business consultants

11,750
Entrepreneurs
and Small Business
Owners
 received consulting

956
Training
Events

were conducted

12,070
Attendees
Participated

in our statewide training events
 held throughout the year