



# CITY OF DELRAY BEACH

## BOARD MEMBER APPLICATION

Applications must be received no later than ten (10) business days prior to the City Commission meeting where the nomination for appointment to the board will be considered.



Please type or print the following information:

Last Name: <i>Dixonson</i>		First Name: <i>Henry</i>		M.I. <i>C</i>	
Home Address: <i>217 Venetian Drive</i>		City: <i>Delray Beach</i>	State: <i>Florida</i>	Zip Code: <i>33483</i>	
Legal Residence: <i>217 Venetian Drive</i>		City: <i>Delray Beach</i>	State: <i>Florida</i>	Zip Code: <i>33483</i>	
Principal Business Address:		City:	State:	Zip Code:	
Home Phone: <i>908-377-9888</i>		Business Phone:		Cell Phone: <i>908-377-9888</i>	Fax:
E-Mail Address: <i>dixonsonchip@gmail.com</i>		Date of Birth:	Are you a registered voter: <i>yes</i>	If so, where are you registered: <i>Delray Beach, Fla</i>	
Do you have a Driver's License? <i>yes</i>	Driver's License State: <i>Florida</i>		Driver's License Number:		Class: <i>A</i>
Do you have proof of your legal right to work in the US?		What is your highest level of education? <i>Masters</i>			
<b>Work Experience - see resume</b>					
Company/Agency Name:		Address:		City:	State: Zip Code:
Phone:	Website:		May we contact this employer?		
Position Title:		Duties Summary:			
<b>Additional Information - see resume</b>					
Certificates and Licenses:		Type:	Date issued:	Expiration Date:	
License Number:			Issuing Agency:		
<b>References 1</b>					
First Name:		Last Name:		Title:	Phone:
Email:		Address:		City:	State: Zip Code:
<b>Reference 2</b>					
First Name:		Last Name:		Title:	Phone:
Email:		Address:		City:	State: Zip Code:
<b>Agency Questions</b>					

1. The Board application MUST be completed whether you submit a resume or not. It is important that your application show all the relevant experience and skills you possess that would assist you in serving on this committee or board. Applications must be received no later than ten (10) business days prior to the City Commission meeting where the nomination for appointment to the board will be considered. Application may be

rejected if incomplete. Resumes alone WILL be rejected, PLEASE NOTE: A) ONCE YOU SUBMIT YOUR APPLICATION, YOU WON'T BE ABLE TO ADD OR CHANGE ANYTHING and you will NOT be able to reapply for the same position(s) during that posting period. B) The City of Delray Beach is a public entity subject to Chapter 119 of the Florida Statutes concerning public records. Therefore, please be advised that all applications are public record and subject to the disclosure provisions of Chapter 119 of the Florida Statutes. In addition, please be advised that applications will remain on file in the City Clerk's Office for a period of two (2) years from the date submitted. It is the applicant's responsibility to ensure that the application on file is current.

- ☐ Acknowledged, I entered all my experience and information in this application. I understand that my application may be rejected if incomplete. Also, I understand that my application needs to be completed whether I submit a resume or not and I understand that resumes alone will be rejected. I have checked my application before submitting and I understand that I won't be able to change or add anything once the application is submitted. I also understand that my application is considered a public record and will remain on file in the City Clerk's Office for a period of two (2) years from the date it was submitted.

2. Declaration of Personal Information Exemption. Personal Information provided in this application is public information unless the applicant qualifies for an exemption pursuant to Florida Statutes. You are encouraged to thoroughly read the applicable sub-sections of F.S. 119.071. If you qualify for an exemption, your address and phone number are protected information. If you have any questions, please contact the City Clerk's Office 561-243-7056. Do you qualify for a statutory exemption from public disclosure based upon F.S 119.071?

☐ Yes    ☒ No

3. If you stated yes to the above, please list under which sub-section of F.S. 119.971 do you qualify for a statutory exemption from public disclosure?

4. The City of Delray Beach does not discriminate on the basis of race, color, national origin, sex, religion, age or disability, marital status, family status or sexual orientation in employment or the provision of services.

☒ Acknowledged

5. I identify my gender as...

male

6. Age

- ☐ 16 – 18  
☐ 19 – 24  
☐ 25 – 40  
☐ 41 – 64  
☒ 65

7. Occupation (if retired, please indicate former occupation or profession)

Financial Research - (past)

8. How many years have you lived or worked in Delray Beach?

2 years

9. Do you or any of your family members work for or serve on the board of directors of any organization which has contracted with or applied for funding from the City of Delray Beach?

☐ Yes ☒ No

10. Do you anticipate any involvement of this kind in the future? If yes, please describe the relationship.

11. Have you previously been employed by the City of Delray Beach?

☐ Yes ☒ No

12. Have you served on the City Commission in the last year?

☐ Yes ☒ No

13. Are you currently serving or have you previously served on any City boards?

☐ Yes ☒ No

14. If yes to above, then please list the boards that you have served on, and your contributions to each.

15. Do you have any relatives employed by the City of Delray Beach?

☐ Yes ☒ No

16. EXPLANATION: If you entered yes for the questions above, what is the name of relative and your relationship. (Please indicate N/A if not applicable)

17. How does your education or experience compliment the powers and duties of the Board?

18. Valid e-mail address is necessary to be able to receive notifications from the City Clerk's office including but not limited to notices to schedule an interview, application received or rejected notices, etc. Most correspondence will be done through e-mail notifications. Please ensure that a valid e-mail address shows on your application and that you remember your login information.

- ☒ Acknowledged. It is my responsibility to provide a valid e-mail address for correspondence and e-mail notifications. I might miss important messages regarding the board/committee I applied for and/or any tests or pre-requisites that might be required of me, which could result in missing the opportunity to be considered for the appointment.

## Supplemental Questions

1. I am interested in serving on the following committees, boards, groups or authorities.  
(Select up to three (3) committees from the list below:)

	Affordable Housing Advisory Committee		Board of Adjustment
✓	Board of Trustees for the Firefighters Retirement System	✓	Board of Trustees for the Police Officers Retirement System
	Code Enforcement Board		Community Redevelopment Agency
	Delray Beach Housing Authority		Downtown Development Agency
	Education Board	✓	General Employee Retirement Board
	Green Implementation Advisory Board		Historic Preservation Board
	Kids & Cops Committee		Northwest/Southwest Advisory Board
	Parking Management Advisory Board		Police Advisory Board
	Public Art Advisory Board		Planning and Zoning Board
	Site Plan Review and Appearance Board		

2. Please list any community activities that relate to this position.

3. List any experience that would assist you in serving on this committee, board, commission, or authority.

- Knowledge of retirement systems and alternatives.
- Macro perspective on markets, and economy.
- Worked on several boards.

4. Please indicate any activities you are involved with that may present a conflict of interest with committee, board, commission, or authority you are applying for.

None

5. How did you hear about the vacancy on this committee, board, commission, or authority?

	City Commission Member		City of Delray Beach Press Release
	City of Delray Beach Staff	✓	City of Delray Beach Website/Social Media
✓	Friend or Co-Worker		Other

6. If "other" was selected for questions #5, please describe here.

7. Why do you want to serve on this committee, board or commission?

As a resident of Delray, I would like to help support the community in a way I feel I would be very effective. Very interested in pension system.

8. What unique abilities/skillset/perspective would you bring if selected?

my Wall Street experience focused on researching the banking system, markets and the economy. I remain a student of markets, risk and investments.

9. Please describe your understanding of the functions and capacity of the board(s), committee(s), or commission to which you are applying?

Advise on management of employees' pension program.

10. Have you ever attended a meeting of the board or committee for which you are applying?

☐ Yes ☒ No

11. I understand that by applying to this committee, board, commission, or authority, I am offering a reasonable portion of my time to the City of Delray Beach and the requirements that accompany this position, including, but not limited to, routine meetings, hearings and responsiveness to the public.

☒ Yes, I understand

I hereby certify that all the above statements are true, and I agree and understand that any misstatement of material facts contained in this application may cause forfeiture upon my part of any appointment I may receive.

11/21/19 [Signature]

SIGNATURE

11/21/19

DATE

Note: This application will remain on file in the City Clerk's Office for a period of 2 years from the date it was submitted. It will be the applicant's responsibility to ensure that a current application is on file.

**HENRY C. DICKSON, CFA** - *Chartered Financial Analyst*  
217 Venetian Dr. Delray Beach, FL 33483  
C: 908-377-9888  
[dickson.chip@gmail.com](mailto:dickson.chip@gmail.com)

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**TAPinto Springfield**, Summit, NJ

Sept. 2016-Aug. 2018

*Publisher*

- TAPinto Springfield is a hyper local online newspaper focused on Springfield, NJ
- In less than two years went from standing start to over 20,000 page views a month
- It is a franchise of TAPinto.net – [www.tapinto.net](http://www.tapinto.net)

**DISCERN**, Summit, NJ

June 2009-June 2016

*Co-Founder & Advisor, Formerly Head of Curation, Strategist & Director of Research*

- DISCERN, a big data analytics research firm.
- DISCERN focused on taking data in any form – machine or human, structured or unstructured, internal or external, business or consumer – and putting it into actionable business context for decision-makers.
- Platforms in different phases of development were focused on Banks, Energy, Real Estate, and Consumer.
- Past responsibilities included Director of Research duties, compliance, building the Bank platform, Strategy, and vetting potential data partners.

**BOOK – The Great Deleveraging**

Summer 2007-Present

Published August 2010 by FT Press, a division of Prentice Hall

- The book focuses on impact of economic deleveraging during period of meaningful shifts in global economy and investment landscape. Its goal is to give individual investors a better perspective on how to manage their investment portfolios.
- Co-author is Oded Shenkar, author of *The Chinese Century*, and a Professor at Ohio State University.

**W2 FREEDOM**, Summit, NJ

June 2007-March 2009

*Managing Director*

- W2 Freedom manages the Community Bank Strategic Equity Fund, which focused on investing in community banks.
- The Fund made three investments in banks based in secondary and tertiary markets. Two of the investments were in de novo banks, and the other investment was in a public bank.
- Principal responsibilities included analysis of individual banks and markets, fund raising, investor presentations, interaction with managements of bank investments, and writing investor letters.
- Also focused on structuring a good bank/bad bank investment and setting up a holding company.

**SETON HALL UNIVERSITY**, South Orange, NJ

Fall Semester: 2007, 2008

*Adjunct Professor*

First Summer Term: 2009

- Course - *Capital & Money Markets* for the MBA program.

Spring Semester: 2012

**LEHMAN BROTHERS, INC.** New York, NY

July 2000-June 2006

*Managing Director, Chief US Strategist*

February 2003-June 2006

*Managing Director, Associate Director of Research*

July 2002-June 2006

*Managing Director, Senior Bank Analyst*

July 2000-July 2002

- Created and reestablished Portfolio Strategy product and presence after firm exited effort in late 2002. Differentiated effort by providing both a top-down and bottom-up perspective, while creating unique time series down to the industry group level. Product set included weekly topical reports; a seasonal product called *Inside the Earnings Season*; the *ETF Monitor*; the *Weekly Valuation Snapshot*; the *Sector Snapshot* series; performance attribution reports; and others. There were constant client requests.
- Established core, growth and value portfolios that outperformed their benchmarks from inception in September 2003 through the end of March 2006.
- Marketing effort was extensive and global.
- Ranked among top nine Portfolio Strategists in the Institutional Investor All-American poll for 2004 and 2005.
- Co-Chairman of the Investment Policy Committee, which is responsible for approving all analyst ratings changes, price target changes of at least 10%.
- Managed the “10 Uncommon Values” process for the last three years and helped manage the MBA recruiting process for U.S. Equity Research’s 2003 Class.



- As Senior Bank Analyst, developed much of infrastructure being used today and trained Lehman's, now Barclay's, Senior Bank Analysts – Jason Goldberg. Some of the products developed include *Return on Invested Capital*, *Discounted Capital Flow* and the *Revenue Mix Analysis* approach to analyzing companies in a universe totaling more than 50 companies. Primary coverage responsibility for more than 20 companies.
- Voted an Institutional Investor All-American Analyst five times and the team ranked among the top three for Bank coverage in the Greenwich rankings

**SALOMON SMITH BARNEY**, New York, NY

April 1993- July 2000

*Managing Director, Senior Bank Analyst*

- Joined Smith Barney as a Regional Bank Analyst and became Senior Bank Analyst in 1997. Since 1995, consistently ranked as an Institutional Investor All-American Analyst.
- Ranked highly in external and internal polls, including top 10% in the Sales Poll.
- New products developed included *Return on Invested Capital*, *Discounted Capital Flow Analysis*, and *Core Bank/Managed Bank Analysis*.
- Greenwich rankings of Bank coverage ranked among top three in late 1990s.

**KEMPER SECURITIES**, Cleveland, OH and Chicago, IL

1990 - 1993

*Senior Vice President, Bank Analyst*

- Joined Prescott, Ball & Turben, the Ohio-based member of the Kemper Securities Group in November 1990. Became the Senior Bank Analyst of the firm after the five independent brokerage houses were consolidated.
- Put together a team and product providing national coverage for the consolidated firm.
- Ranked highly in external and internal polls, including top 10% in the Sales Poll.

**MCDONALD & COMPANY SECURITIES**, Cleveland, OH

1986 - 1990

*Senior Vice President, Bank Analyst*

- Senior Bank Analyst responsible for covering larger Midwest regional banks.
- Coverage universe eventually exceeded 15 companies.
- Hired and trained Fred Cummings who remains the company's Senior Bank Analyst.

**FIRST NATIONAL BANK OF CHICAGO**, Cleveland, OH

1981 - 1986

*Vice President, Relationship Manager*

- Commercial loan officer responsible for developing and managing large corporate and correspondent banking relationships in Northeast Ohio and Western Pennsylvania.
- Took the Cates Bank Analysis Course as part of my training for correspondent banking.
- Responsible for selling broad array of bank products such as credit, treasury management, and China Consulting.

**CENTRAL NATIONAL BANK OF CLEVELAND**, Cleveland, OH

1976-1981

*Vice President, Relationship Manager*

- Starting in Credit Training Program and was promoted to Cleveland Division and then the National Division.
- The Cleveland Division was responsible for local middle market relationships.

## **EDUCATION/ LICENSES**

**CFA, passed Series 7, 24, 63 & 87 Licenses**

**Babson College, Babson Park, MA**

MBA 1976: Dual concentration in Economics and Finance.

**Babson College, Babson Park, MA**

Bachelor of Science in Business Administration 1975: Dual Concentration in Accounting and Finance

## **ADDITIONAL INFORMATION**

Married with three children; serves on Advisory Board Member of the Cutler Investment Center of Babson College and Board of Governors of Union County College; Visiting Scholar at The Ohio State University. Past activities include: Board member of local Red Cross Chapter – Colonial Crossroads, Director of Imago Scientific Instruments Corporation, Chair Summit Republican City Committee, President and Treasurer of Beacon Hill Club, and Advisory Board member of the International Institute of New Jersey.