

Exhibit "A"
Delray Beach CRA FY 2019-20
Goals and Outcomes Report

\$ 261,550.00

EXCEEDING
TARGET

MEETING
TARGET/
ACCEPTABLE

SATISFACTORY

BELOW TARGET

	Delray Beach CLT - ACTIVITY # <u>A</u> : Affordable Housing	Yearly Goal	Qtr 1 Ending 12/31/18	Qtr 2 Ending 3/31/19	Qtr 3 Ending 6/30/19	Qtr 4 Ending 9/30/19	TOTAL	% Annual Goal Achieved
	OUTPUTS							
	Homeownership Services							
1	Homeownership pool increase	7	4	1	2	1	8	114%
2	Increase Homebuyer applications processed	20	5	9	9	5	28	140%
3	Execute purchase & sale contracts	7	1	4	0	0	5	71%
4	New work assignments	5	2	2	0	0	4	80%
5	Certificate of occupancies	5	0	2	0	1	3	60%
6	New acquisitions	3	0	0	4	0	4	133%
7	Pre-post purchase workshops	4	1	1	1	1	4	100%
8	Community event participation	4	5	2	1	6	14	350%
	Rental Housing							
9	Applications processed for rental housing	44	20	10	9	21	60	136%
10	Screening-background checks	70	30	19	17	27	93	133%
11	Screening-employment verifications	60	20	10	11	20	61	102%
12	Screening-landlord verifications	10	4	3	1	2	10	100%
13	Quarterly reporting for non-owned units	8	2	2	2	2	8	100%
14	Executed lease agreements	40	17	8	8	11	44	110%
15	Landlord license renewals processed	30	32	3	0	0	35	117%
	OUTCOMES							
	Sustainable Homeownership Services							
16	Number of new household members served	28	15	4	2	7	28	100%
17	Expand homeownership pipeline	10	5	9	9	5	28	280%
18	Expand number of single family units for sale	7	0	2	1	0	3	43%
19	Program earned revenue generated	\$190,250	\$68,648.76	\$22,611.00	\$58,334.00	\$21,124.00	\$170,717.76	90%
20	Recipients of pre-post purchase education	50	13	10	10	18	51	102%
	Rental Housing							
21	Households approved for affordable rental housing	44	17	10	8	11	46	105%
22	Rental revenue	\$434,750	\$121,010.00	\$119,431.00	\$115,133.00	\$113,787	\$469,361.00	108%
23	Individuals provided access to rental housing	80	28	14	26	38	106	133%
24	Quarterly reporting for non-owned units	8	2	2	2	2	8	100%