

**Exhibit "A"**  
**Delray Beach CRA FY 2019-20**  
**Goals and Outcomes Report**

	\$ 25,000.00			EXCEEDING TARGET	MEETING TARGET/ ACCEPTABLE	SATISFACTORY	BELOW TARGET
<i>Chamber - ACTIVITY # A : Chamber/PB Tech 1909 Accelerator</i>	<i>Yearly Goal</i>	<i>Qtr 1 Ending 12/31/18</i>	<i>Qtr 2 Ending 3/31/19</i>	<i>Qtr 3 Ending 6/30/19</i>	<i>Qtr 4 Ending 9/30/19</i>	<i>TOTAL</i>	<i>% Annual Goal Achieved</i>
<b>OUTPUTS</b>							
<b>1. Accelerator Program</b>							
CoStarter Educational Courses / # of Weeks	8	0	0	0	8	8	100%
UNION 1776 Accelerator Mentorship Months	4	0	0	0	4	4	100%
Attendees	25	0	0	15	15	15	60%
<b>2. Mentorship Program - Begins July 2019</b>							
Onboard Local Mentors	25	0	0	21		21	84%
<i>Total Users</i>		0	0	0	5180	5180	
<i>Total FTE's</i>		0	0	0	18.5	18.5	
<i>Total Reveune Generated</i>		\$0	\$0	\$0	\$371,000	\$371,000	
<i>Capital Raised to Date</i>		\$0	\$0	\$0	\$200,000	\$200,000	
Mentorship Hours per Month per student (one hour per month per student)	25	0	0	0	30	30	120%
Attendees of Delray Beach Accelerator Program	25	0	0	15	15	15	60%
Mentors Onboarded Countywide	25	0	0	0	44	44	176%
<b>3. Coworking Program</b>							
Leverage Coworking Facilities in PBC- The KTCHN - Q4	1	0	0	0	1	1	100%
Leverage Coworking Facilities in PBC	1	0	0	0	1	1	100%
Create Delray Coworking Space - Q4	1	0	0	0	1	1	100%
Coworking Passport Monthly	15	0	0	0	65	65	433%
Increase number of Coworking Members	4	0	0	0	65	65	1625%
Expand Coworking Programs to Chamber Members	50	0	0	0	65	65	130%

MERGED w/ LINE 21

CORRECTED

MERGED w/ LINE 25

CORRECTED

MERGED w/ LINE 25

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\$ 25,000.00

EXCEEDING  
TARGET

MEETING  
TARGET/  
ACCEPTABLE

SATISFACTORY

BELOW TARGET

<b>OUTCOMES</b>							
<b>1. Accelerator Program</b>							
Graduates	25	0	0	15	15	15	60%
Companies Launched	10	0	0	0	12	12	120%
<b>2. Mentorship Program</b>							
Onboard Local Mentors	25	0	0	0	21	21	84%
Mentorship Hours per Month	25	0	0	0	30	30	120%
<b>3. Research Services in the City Archives</b>							
Create Delray Coworking Space	1	0	0	0	1	1	100%
Create Delray Coworking Space for Tech Entrepreneurs	1	0	0	0	1	1	100%
Space Available to Mentees in Delray Beach	1	0	0	0	1	1	100%

MERGED w/ LINE 31