

# **COMMUNITY SPONSORSHIP PROGRAM APPLICATION**

Agency/Organization Name: Milagro Fo	oundation Incorporated (	d/b/a Milagro Cer	nter)
Address: 695 Auburn Avenue			
City, State: Delray Beach, Florida		Zip: <u>3343</u>	3
Telephone: <u>(561) 279-2970</u>	Fax: <u>(561) 2</u>	79-2507	
Federal ID #: <u>65-0804625</u>	501(c)(3)#:_85	5-8012695327C-8	
Contact Name/Title: Barbara J Stark/F	President & CEO		
Program Name: STARS (K-5), Junior	Teen Leadership, Teen	Leadership, ART	reach
Has this program received funding from	the CRA in the past?	☑ Yes	🗆 No
If yes, when? 2016, 2017, 2018	3	How much? \$_1,50	0.00
Amount requested: \$ <u>1,500.00</u>	(\$1,50	00.00 maximum)	
As an attachment, please provide the fold $\square$ Description of the agency, its missing $\square$ Description of the program that the served, number expected to be served.	on statement and a listing of funds are being requested	for, including demog	
<ul> <li>Identify how the program supports</li> <li>Budget of the program identifying</li> <li>be sure to identify what expenses</li> <li>funding is requested. Please feel fr</li> </ul>	funding sources and expend s a CRA grant would be us	sed for. Budgets sh	
If this program was administered financial and actual demographical	in prior years, include resu information.	ults from the most re	ecent year, including
Description of how CRA sponsors printed materials, CRA logo placed	on website, etc.)		. logo to be used on
	tion brochures, etc. you may st of my knowledge, the application is accurate an	information contai	ined
	7	March 9, 2020	
Signature		Date	
Barbara J Stark		President & CE	0

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### **2020 CRA Community Sponsorship Program Application:**

### • Description of agency, its mission statement, and a listing of the Board of Directors

Milagro Center was founded in 1997 by several local visionary leaders motivated by the desire for community service centered on providing arts experiences to the economically-challenged neighborhood children. Milagro, which means "miracle" in Spanish, motivates children and teens to "reach for the stars" while being confronted by the many adverse influences they face in the community. For the last 23 years, Milagro Center's uniquely integrated programs have focused on empowering these economically-disadvantaged and academically at-risk youth and their families to succeed, both in school and in life, having a resounding positive influence on our community. We carry out our mission by providing afterschool, summer camp, and ARTreach programs to disadvantaged and academically-at risk children and teens in grades K-12.

Our STARS (grades K-5), Junior Teen Leadership (grades 6-8), and Teen Leadership (grades 9-12) programs concentrate on the following program components:

•Cultural Arts Instruction (including art, musical instruments, dance, digital technology, theatre, voice)

- •Living Values Education endorsed by the United Nations
- •Academic Support and Tutoring
- •Mentoring

This unique and effective model allows Milagro Center's children and teens to develop new skills, build self-esteem, and thrive socially and academically. Milagro Center truly changes the course of these deserving children's lives from repeating the recurring cycle of poverty to becoming self-sufficient and productive members of our community. The organization has most certainly grown in scope and impact since its inception 23 years ago and today we are proud to be a nationally-accredited, licensed, and highly recognized and awarded nonprofit organization offering five decidedly-successful programs:

1."STARS" (the core afterschool/out-of-school-time program for elementary school-age children, grades k-5, serving up to 50 children annually), an apt and fitting acronym for "Standing Together Achieving Recognition and Success"

2. Junior Teen Leadership (serving 40+ youth annually, grades 6-12),

3.Teen Leadership (serving 40+ youth annually, grades 9-12),

4.ARTreach (providing an art gallery experience for more than 300 children annually from local community schools and centers),

5.Mentoring Miracles (serving the children in our STARS, Junior Teen Leadership, and Teen Leadership programs).

Accredited by the Council on Accreditation (COA) and certified by NonProfits First, Milagro Center was the proud recipient of a 2018 MUSE Award from the Cultural Council of Palm Beach County for "Outstanding School Committed to Arts Integration." We were named 2015 Nonprofit Organization of the Year by the Delray Beach Chamber of Commerce and an "Extraordinary Charity" for the past four years; are also a Quality Gold-Seal Provider through the Department of Children and Families; and have achieved the highest maintenance level in Prime Time Palm Beach County's Quality Improvement System (QIS).

<u>Mission Statement:</u> Our mission is to ensure the social and academic success of underserved and academically at-risk children and youth through cultural arts education, Living Values, academic support, and mentoring, benefiting not only the children and youth served but their families and the community as well.

(Please see attached list of Board Members.)

### • <u>Description of the program that funds are being requested for, including demographic</u> <u>that is being served, number expected to be served, and benefit to be derived by the</u> <u>community.</u>

Milagro Center is requesting <u>\$1,500.00</u> from The Delray Beach CRA's Community Sponsorship Program to support our <u>Cultural Arts Director</u> position. This individual teaches art classes for our STARS (K-5), Junior Teen Leadership (Middle School), and Teen Leadership (High School) afterschool and summer camp programs. He is also responsible for managing both our ARTreach Program and our Blueprint Gallery.

Milagro Center's STARS (Standing Together Achieving Recognition and Success) K-5, Junior TEEN Leadership (Middle School), and TEEN Leadership (High School) Programs are year-round cultural arts and education-based out-of-school time programs. They are designed to get and keep children on track in school to achieve annual grade promotion, ultimately leading to high school graduation, and to help each child identify and develop his or her own special talents and skills as well as their abilities to communicate and live life to their full potentials. Milagro Center strives to match each student with a mentor through our Mentoring Miracles Program, and, through our ARTreach Program, we further our commitment to exposing at-risk youth to the arts by opening our doors to neighboring community childcare centers, schools, and youth centers and inviting them to experience our in-house professional art gallery, known as "The BluePrint Gallery." Our Gallery serves multiple purposes; it serves as a venue for local artists to display their work, a vehicle for outreach, a means for recruiting a pool of teaching artists for Milagro Center, and a small revenue stream.

100% of the children and teens enrolled in our programs live at or below the federal poverty level (as determined by eligibility for free/reduced school lunches and eligibility for child care subsidies). They live in underserved and at-risk neighborhoods in Delray Beach. The majority of

these students are of minority descent, currently: 46% Creole/Haitian, 42% Hispanic; and 12% African American. Milagro Center expects to serve 430 unduplicated clients during the grant period, broken down as follows: 50 children at our STARS (K-5) Center, 40 6<sup>th</sup>, 7<sup>th</sup>, and 8<sup>th</sup> graders in our Junior Teen Leadership Program, 40 high school students in our Teen Leadership Program, and 300 children in our ARTreach Program.

Milagro Center programs benefit this community by providing a safe and enriching place where some of the most vulnerable Delray Beach children and youth are provided with the academic support, arts education, career development and cultural arts opportunities they need to be successful in life. The goals of Milagro Center's STARS, Junior Teen Leadership, and Teen Leadership Programs include: (1) increased academic success of enrolled children; (2) increased awareness of the arts through intensive art instruction taught by professionally trained artists, and identified individual talents; and, (3) increased confidence, self-esteem, and self-worth through values education and mentoring. Specific objectives to be achieved within 1 year of participation include the following:

- At least 85% of our students will demonstrate improved or maintained grades, as demonstrated by school report cards and teacher reports.
- At least 90% of our students will achieve grade promotion as demonstrated by report cards.
- At least 95% of our students will demonstrate improved self-esteem as measured by pre and post-surveys and observed changes in behaviors and attitudes.
- At least 90% of our students will demonstrate increased knowledge and skill in at least one area of the arts, gaining exposure in music, theatre, dance and visual arts, as measured by pre/post-tests.
- At least 95% of our students and their families will express satisfaction with the services they receive at The Milagro Center, as evidenced by satisfaction survey responses completed by children and families.

### Identify how the program supports the mission of the CRA.

Milagro Center directly supports the mission of the CRA by fostering economic development by helping the economically-challenged, academically at-risk children and teens we serve break out of the cycle of poverty by graduating from high school and pursuing post-secondary education. In addition, we provide programs that address the Recreation & Cultural Facilities CRA area of need.

Located in the heart of the CRA district, Milagro Center provides afterschool and summer camp programs, for children of poverty-level families, that focus on cultural arts and education. We include a Living Values curriculum that, combined with arts and education, help the children in our programs develop sound academic and social skills. We are keeping children on track for annual grade promotion, moving toward high school graduation and college, giving them opportunities for individual creative self-exploration and self-expression, all of which has a positive impact on their families and the community overall. This results in decreased costs in our community related to poverty, homelessness, teen pregnancy, substance abuse, crime, and health care.

While our programming is directed towards serving the children and youth, working parents benefit because they are able to maintain employment confident in the knowledge that their children are engaged in a safe and enriching environment. Our cultural arts and Living Values curricula engage our participants' creativity and independent thinking while values education increases feelings of understanding and self-worth, both traits that are necessary for individuals to become successful, cooperative, well-rounded adults able to be self-sufficient contributors to our community.

Milagro Center, as well as the children and families served, participate in multiple community venues and collaborate with numerous local nonprofits. We are actively involved with the Delray Beach Chamber of Commerce, the City of Delray, and the Chamber's Nonprofit Council. In fact, our CEO is on the Board of Directors for the Delray Chamber and the City of Delray Beach Education Committee, and our Director of Grants is a member of the Delray Nonprofit Council's Committee and is a member of the Leadership Delray Class of 2016-2017. Milagro Center also maintains other important relationships in the local community, including relationships with Old School Square, The Cornell Museum, Delray Beach Library, Center for Creative Education, The Caring Kitchen, Boca Raton Museum of Art, The Arts Garage, Delray Beach Police Department, Delray Beach Fire Rescue, and even the CRA itself. Milagro Center continues to be a natural fit to receive funding from the Delray Beach CRA, which supports agencies that provide cultural arts and recreational activities, both of which are key Milagro program components.

#### • Budget of the program identifying funding sources and expenditures.

(See 2020 operating budget attached.)

# • If this program was administered in prior years, include results from the most recent year, including financial and actual demographical information.

## (See 2018 Audit attached.)

The following objectives achieved this past year are:

- Goal: 85% of children and youth served at Milagro Center for a year will be promoted to the next grade or graduate from high school; as measured by school report cards.
  - Update: This objective has been exceeded; 98% of children in STARS and 100% of teens served during past year were promoted to the next grade.
- Goal: 90% of students that participate in the program at Milagro Center will increase their knowledge of cultural arts; as indicated by pre/post tests given at the beginning and end of the school year and summer camp.
  - Update: Based on the past year's pre and post surveys, 100% of youth tested have demonstrated increased knowledge of the arts throughout the year. All students served are exposed to at least 5 hours of arts education per week in areas including mixed media, drumming, theatre, voice, etc. An added note, students in both programs have participated in a number of public performance and art exhibit events in the past year.
- Goal: 85% of students served by the Milagro Center will have improved self-esteem as measured by pre/post surveys given at the beginning and end of the school year and summer camp.
  - Update: 100% of students have improved their self-esteem, based not only on pre and post surveys, but also from verbal feedback received from parents, volunteers, and staff that work directly with our participants.
- Goal: 96% of students and their parents will evidence satisfaction with the services provided as evidenced by satisfaction surveys completed at the end of the school year and the end of summer camp.
  - Update: 100% of the students and parents served expressed satisfaction with the services they have received throughout the past year.

# · Description of how CRA sponsorship, if granted, will be publically acknowledged.

The Delray Beach Community Redevelopment Agency (CRA) will be publically acknowledged for their contribution on the community partner link on our website, as well as the Donor Board portion of our website and on our Facebook and Twitter accounts. The CRA's logo will also be included in the list of sponsors in all our marketing presentation packets.

# Any promotional material, organization brochures, etc. you may have (optional).

(See attached.)

# Milagro Center 2018 Board of Directors (rev. 7.29.19)

**Executive Committee:** 

Kurt Knaus PNC Bank, SVP Board Chair 561 265-4114(home) 561-376-1077 (cell) kurt.knaus@pnc.com

Silvia Evans Palm Beach Accounting and Financial Service, LLC, President Board Treasurer 561 629-5389 sevans@pbafs.com

Lisa Cody Twin-Star International, VP Marketing Board Secretary 561 912-4754 (work) 954 483-1326 (mobile) Icody@twinstarhome.com

Board Members: David Beale Beale Law, Attorney 561 213-2040 david@bealelaw.net

Latoya Dixon Village Academy, Principal 561 243-6133 latoya.dixon@palmbeachschools.org

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Brad Straka CreativeDrive, President 561 445-2590 brad.straka@onekreate.com

**Michael Welsh** Iberia Bank 561 374-2001 Michael.Welsh@iberiabank.com

David Worthington Keter, Director Trade Marketing, NA 954 304-7889 daw.worthington@gmail.com

Milagro Center 2020 Budget	STARS	Teens	ARTRCH	Mentors	Juniors	Admin	FDRSNG	Total 2020	2019 Budget
Revenues									
4100 Funding									
L 4110 Foundation Grants	184,583.33	233,909.34	7,500.00	106,209.00	169,333.33	0.00	0.00	701,535.00	662,542.32
L 4150 Government Contracts	104,593.19	72,000.00	4,000.00	4,000.00	36,500.00	0.00	00.0	221,093.19	183,173.19
L 4210 Contributions	0.00	00.0	15,000.00	00.0	15,000.00	0.00	00.0	30,000.00	80,000.00
L 4230 Fundraising & Sponsorships	00.0	00.00	00.0	00.0	00.0	00.0	101,500.00	101,500.00	137,129.77
L 4250 In-Kind Donations	30,180.00	4,153.50	1,830.00	7,290.00	4,153.50	00.0	0.00	47,607.00	
Total 4100 Funding	319,356.52	310,062.84	28,330.00	117,499.00	224,986.83	0.00	101,500.00	1,101,735.19	1,062,845.28
4300 Other Income									
4320 Interest Income	0.00	00.0	0.00	00.0	00.0	00.0	00.00	00.0	00.0
L 4360 Parent Fees/ Tuition	39,000.00	00.0	0.00	00.0	14,600.00	0.00	00.0	53,600.00	53,600.00
4399 Miscellaneous Income	00.00	00.00	0.00	00.0	0.00	00.0	00.0	00.0	00.0
Total 4300 Other Income	39,000.00	0.00	0.00	0.00	14,600.00	0.00	00.0	53,600.00	53,600.00
Allocation of Net Fundraising Revenue	00.0	00.0	10,455.66	25,447.12	18,845.04	00.0	-54,747.82	00.0	00.0
Total Income	358,356.52	310,062.84	38,785.66	142,946.12	258,431.87	0.00	46,752.18	1,155,335.19	1,116,445.28
Expenses									
5000 Personnel Costs									
5100 Salaries and Wages									
L 5103 Program Staff	191,733.65	127,167.41	27,407.50	66,764.52	149,506.21	129,183.25	9,559.97	701,322.52	651,131.25
Total 5100 Salaries and Wages	191,733.65	127,167.41	27,407.50	66,764.52	149,506.21	129,183.25	9,559.97	701,322.52	651,131.25
5200 Payroll Taxes and Fees									
5201 Payroll Taxes	14,034.90	9,308.65	2,006.23	4,887.16	10,943.85	9,456.21	666.79	51,336.81	53,718.33
L 5203 Payroll Processing Fees	1,116.00	744.00	111.60	372.00	744.00	558.00	74.40	3,720.00	8,139.14
Total 5200 Payroll Taxes and Fees	15,150.90	10,052.65	2,117.83	5,259.16	11,687.85	10,014.21	774.19	55,056.81	61,857.47
5300 Employee Benefits									
L 5301 Group Insurance	5,040.00	3,360.00	504.00	1,680.00	3,360.00	2,520.00	336.00	16,800.00	22,800.00
5399 Other Employee Benefits	2,799.31	1,856.64	400.15	974.76	2,182.79	1,886.08	173.32	10,273.06	11,805.01
Total 5300 Employee Benefits	7,839.31	5,216.64	904.15	2,654.76	5,542.79	4,406.08	509.32	27,073.06	34,605.01
Total 5000 Personnel Costs	214,723.87	142,436.71	30,429.48	74,678.44	166,736.86	143,603.54	10,843.48	783,452.38	747,593.73
6000 Operating Costs									
6100 Building and Grounds Costs									
L 6101 Mortgage Interest	00.00	11,575.50	00.00	00.00	11,575.50	00.00	0.00	23,151.00	25,785.00
L 6102 695 Auburn Ave. Rent	21,834.00	156.00	1,839.00	5,517.00	156.00	5,478.00	1,800.00	36,780.00	0.00
L 6103 Building Maintenance	8,228.00	6,294.00	1,028.50	3,085.50	6,494.00	00.0	0.00	25,130.00	22,530.00

Milagro Center 2020 Budget	t STARS	Teens	ARTRCH	Mentors	Juniors	Admin	FDRSNG	Total 2020	2019 Budget
6107 Telenhone Internet TV	00 122 5	03 501 5	100 00		00 200 0				
		DD.CDT/C		-		1,218.UU	0.00	13,947.60	/,140.00
L 6109 Utilities	355.20	5,661.60	44.40	133.20	4,341.60	0.00	0.00	10,536.00	13,320.00
9	0.00	688.00	0.00	0.00	635.52	0.00	00.00	1,323.52	1,474.00
Total 6100 Building and Grounds Costs	34,191.20	27,558.70	3,400.90	10,082.70	27,138.62	6,696.00	1,800.00	110,868.12	70,249.00
6200 Office Expenses and Supplies									f
<u><u>L</u> 6201 Office Supplies &amp; Expenses</u>	2,926.80	1,981.20	487.80	1,463.40	1,981.20	915.60	0.00	9,756.00	5,004.00
<u>L</u> 6203 Printing and Reproduction	3,648.00	978.50	84.00	1,740.00	1,878.00	1,824.00	0.00	10,152.50	10,004.65
L 6205 Postage and Delivery	120.00	60.00	30.00	30.00	60.00	150.00	150.00	600.00	720.00
<u>L</u> 6207 Insurance	5,928.11	8,473.30	940.46	2,964.06	8,473.30	2,023.60	0.00	28,802.82	27,976.84
<u>L</u> 6209 Marketing/PR	4,500.00	4,500.00	2,250.00	2,250.00	4,500.00	0.00	4,500.00	22,500.00	19,200.00
L 6211 Travel	3,432.00	1,716.00	429.00	1,287.00	1,716.00	00.00	00.0	8,580.00	8,580.00
629	880.50	587.00	88.05	293.50	587.00	440.25	58.70	2,935.00	2,935.00
Total 6200 Office Expenses and Supplies	ss 21,435.41	18,296.00	4,309.31	10,027.96	19,195.50	5,353.45	4,708.70	83,326.32	74,420.49
6300 Program Supplies and Expenses									
L 6301 Contracted Artists	5,199.96	13,200.00	00.00	00.00	2,064.00	0.00	0.00	20,463.96	72.147.00
L 6303 Background Checks	150.00	150.00	75.00	1,050.00	75.00	0.00	0.00	1,500.00	2,400.00
6305 License & Permits	0.00	0.00	00'0	00.00	0.00	00.00	0.00	0.00	0.00
6307 Equipment Rental	0.00	0.00	0.00	00.00	0.00	00.0	0.00	0.00	0.00
L 6309 Enrichment Activities	0.00	0.00	0.00	00.0	0.00	0.00	0.00	00.0	3,250.00
L 6311 Program Supplies	14,160.00	1,880.00	420.00	1,260.00	1,680.00	0.00	00'0	19,400.00	17,227.36
L 6313 Field Trips	4,850,00	0.00	0.00	00.00	3,050.00	00.0	0.00	7,900.00	6,750.00
L 6315 Vehicle Expenses	0.00	60.00	0.00	00.0	60.00	0.00	0.00	120.00	120.00
6316 Vehicle Gas	0.00	499.98	0.00	00.00	499.98	0.00	0.00	96.96	1,000.00
6318 Vehicle Insurance	0.00	3,975.48	00.00	00.00	3,975.48	0.00	0.00	7,950.96	7,179.00
6319 Vehicle Repairs & Maintenance	0.00	480.00	0.00	00.00	480.00	0.00	0.00	960.00	1,000.00
L 6317 Food & Beverage Snacks	3,880.32	3,440.16	110.04	330.12	3,440.16	0.00	0.00	11,200.80	1,000.01
L 6399 Other Program Expenses	0.00	0.00	00.00	0.00	0.00	0.00	0.00	0.00	2,500.00
Total 6300 Program Supplies and Expenses	s 28,240.28	23,685.62	605.04	2,640.12	15,324.62	00.0	0.00	70,495.68	114,573.37
6400 Professional Fees									
6401 Accountant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6403 Grant Writer	0.00	00.0	00.00	00.0	0.00	0.00	0.00	0.00	0.00
- 22	1,351.11	900.74	225,18	450.37	900.74	675.55	0.00	4,503.69	5,162.10
64	2,820.00	1,880.00	470.00	940.00	1,880.00	1,410.00	0.00	9,400.00	9,600.00
Total 6400 Professional Fees	4,171.11	2,780.74	695,18	1,390.37	2,780.74	2,085.55	0.00	13,903.69	14,762.10

Milagro Center 2020 Budget	STARS	Teens	ARTRCH	Mentors	Juniors	Admin	FDRSNG	Total 2020	2019 Budget
6600 Turining but Reserved									
2									
L 6601 Conferences and Seminars	00.0	0.00	00.0	1,200.00	00'0	0.00	0.00	1,200.00	2,350.00
L 6603 Memberships and Subscriptions	4,814.52	683.01	170.75	396.51	833.01	512.26	00'0	7,410.07	7,000.07
L 6605 Staff & Board Training	225.00	150.00	75.00	150.00	150.00	750.00	00.0	1,500.00	3,360.00
Total 6600 Training and Development	5,039.52	833.01	245.75	1,746.51	983.01	1,262.26	00.0	10,110.07	12,710.07
6800 Other Expenses									
<u>L</u> 6701 Fundraising Expenses	0.00	00.0	00.0	00.0	00.0	0.00	29,400.00	29,400.00	29,150.00
6801 Interest Expense	0.00	00.0	00.00	00.0	00.00	00.0	00.0	0.00	0.00
L 6803 Depreciation Expense	11,040.68	14,272.28	00.00	00.00	21,379.04	00.00	00.0	46,692.00	42,121.56
L 6805 Amortization Expense	00.0	0.00	0.00	00.0	0.00	00.0	00.0	0.00	437.00
L 6804 340 & 346 Building Depreciation	0.00	5,793.48	0.00	0.00	5,793.48	0.00	00.0	11,586.96	11,586.96
Total 6800 Other Expenses	11,040.68	20,065.76	0.00	0.00	27,172.52	0.00	29,400.00	87,678.96	83,295.52
Total 6000 Operating Costs	104,118.20	93,219.83	9,256.19	25,887.65	92,595.01	15,397.26	35,908.70	376,382.84	370,010.55
Total Expenses	318,842.07	235,656.54	39,685.66	100,566.10	259,331.87	159,000.80	46,752.18	1,159,835.22	1,117,604.28
Allocation of Administrative Expenses	40,414.45	75,306.30		43,280.05		-159,000.80		0.00	00.0
Transfer Of Surplus Funds to Reserve									
Net Operating Income	-900.00	-900.00	00.009-	£0'006-	00.000-	0.00	0.00	-4,500.03	-1,159.00
Other Income									
8418 Unrealized Gains & Losses - Investment Acct	600.00	600.00	600.00	600.00	600.00	00.0	00.0	3,000.00	1,500.00
8419 Investment Acct Dividends & S/T Cap Gains	0.00	00.0	0.00	0.00	00'0	00.0	00.0	00.0	0.00
8420 Investment Account L/T Capital Gains	0.00	0.00	0.00	0.00	0.00	00.00	00.00	00:0	0.00
8421 Investment Account Interest	400.00	400.00	400.00	400.00	400.00	0.00	00.0	2,000.00	-150.00
8422 Investment Account Expenses	-100.00	-100.00	-100.00	-100.00	-100.00	0.00	0.00	-500.00	-100.00
Total Other Income	900.006	900.006	900.006	900.006	900.006	0.00	00'0	4,500.00	1,250.00
Net Other Income	00.000	00.000	900.006	900.006	900.006	0.00	0.00	4,500.00	1,250.00
Net Income	00.0	0.00	0.00	-0.03	0.00	00.0	0.00	-0.03	0.00