



Cover Memorandum/Staff Report

File #: 20-310

Agenda Date: 7/7/2020

Item #: 6.K.1.

TO: Mayor and Commissioners
FROM: L. Keith Tomey III, Fire Chief
THROUGH: Jennifer Alvarez, Interim City Manager
DATE: July 7, 2020

APPROVAL OF RESOLUTION NO. 08-20 TO AWARD AGREEMENTS TO NINE VENDORS: A ONE FIRE EQUIPMENT, INC., BENNETT FIRE PRODUCTS CO., INC., FISHER SCIENTIFIC CO., LLC., MUNICIPAL EMERGENCY SERVICES, INC., MUNICIPAL EQUIPMENT CO., LLC., NORTH AMERICAN FIRE EQUIPMENT CO., INC., TEAM EQUIPMENT, INC., TECHNICALRESCUE.COM, INC., AND TEN-8 FIRE EQUIPMENT, INC., FOR PURCHASE OF FIRE EQUIPMENT PARTS, SUPPLIES AND SERVICES; UTILIZING LAKE COUNTY, FLORIDA SOLICITATION NO. ITB 17-0606 - \$445,000

Recommended Action:

Motion to approve Resolution No. 08-20 to award Agreements to nine (9) vendors: A One Fire Equipment, Inc., Bennett Fire Products Co., Inc., Fisher Scientific Co., LLC., Municipal Emergency Services, Inc., Municipal Equipment Co., LLC., North American Fire Equipment Co., Inc., Team Equipment, Inc., Technicalrescue.com, Inc., and Ten-8 Fire Equipment, Inc., for purchase of fire equipment parts, supplies and services in the estimated amount of \$445,000 through June 30, 2021, of which \$88,000 is budgeted for FY2020, utilizing the Lake County, Florida Solicitation No. ITB 17-0606, and authorize the City Manager to approve renewal options, in the amounts below, contingent on appropriations of funds.

Background:

On July 1, 2017, Lake County, Florida awarded multiple Agreements for fire equipment parts, supplies and services. The City desires to enter into Agreements with nine (9) of the vendors: A One Fire Equipment, Inc., Bennett Fire Products Co., Inc., Fisher Scientific Co., LLC., Municipal Emergency Services, Inc., Municipal Equipment Co., LLC., North American Fire Equipment Co., Inc., Team Equipment, Inc., Technicalrescue.com, Inc., and Ten-8 fire Equipment, Inc. The Agreements are valid through June 30, 2020, with one (1), one-year option to renew.

The Fire Department has an ongoing need to purchase personal protective equipment, tools, equipment, supplies, and services. These vendors represent the majority of vendors used by the department for that purpose. The Lake County Agreements provide best available pricing while saving time and money in the procurement process. A brief summary of the vendors, frequently needed products purchased, and estimated annual spend is included in the chart below.

Should the City exercise the renewal options provided in the Agreement, the cumulative Agreement value is provided below.

<u>Vendors</u>	<u>Products</u>	<u>Est. Usage Annually</u>
A-One Fire Equipment	Fire Apparatus equip., lighting compartment doors, firefighting tools and equipment	\$5,000
Bennett Fire Products	Fire helmets, bunker gear, footwear	\$130,000
Fisher Scientific	N95 respirators, air monitoring equipment, calibration gas, ground ladder parts, fire PPE	\$10,000
Municipal Emerg. Svcs.	Fire Apparatus equip., lighting, compartment doors, firefighting tools and equip., ventilation chain saws, fire gloves, hoods, protective clothing, SCBA parts	\$80,000
Municipal Equipment	Fire appliances and adaptors, windshield saw for vehicle extrication, flashlights, protective equipment cases	\$80,000
North American Fire Equipment Co.	Fire appliances and adaptors	\$30,000
Team Equipment	Rescue Struts/shoring, gas powered rotary rescue saws	\$10,000
TechnicalRescue.com	Technical Rescue equipment, rescue jacks, shoring equipment	\$50,000
Ten-8 Fire Equip.	Fire appliances and adaptors, fire extinguishers, thermal image cameras and parts, rope rescue equipment, fire fighting chemical foam	\$50,000
TOTAL:		\$445,000

Should the City exercise the renewal option provided in the Agreement, the cumulative Agreement value is provided below.

Estimated Agreement Amount		
Initial Term	July 1, 2020 - June 30, 2021	\$445,000
Renewal Term 1	July 1, 2021 - June 30, 2022	\$445,000
	Total Estimated Contract Value	\$890,000

City Attorney Review:

Approved as to form and legal sufficiency.

Funding Source/Financial Impact:

Funding is available from Accounts 001-22-150-526.52-20, 001-22-150-526.52-27, 001-22-150-526.52-31, and 001-22-150-526.46-15.

A midyear budget adjustment will be requested to remedy under funding in these accounts.

Time Sensitive:

No time sensitivity concern.